



Recommendation for Action

File #: 22-2720, Agenda Item #: 50.

9/1/2022

Posting Language

Authorize negotiation and execution of a cooperative contract with AskReply Inc. d/b/a B2Gnow for cloud-based certification management and contract compliance software, for a term of four years in an amount not to exceed \$370,000.

(Note: This procurement was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9C Minority Owned and Women Owned Business Enterprise Procurement Program. For the services required for this procurement, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Financial Services Department.

Client Department(s)

Small and Minority Business Resources Department.

Fiscal Note

Funding in the amount of \$89,500 is available in Fiscal Year 2022-2023 Operating Budget of the Small and Minority Business Resources Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

Multiple cooperative purchase programs were reviewed for these goods and services. The Financial Services Department has determined this contractor best meets the needs of the department to provide the certification management and contract compliance software required at the best value for the City.

For More Information:

Inquiries should be directed to Dominick Jones, at 512-978-1825 or Dominick.Jones@austintexas.gov [<mailto:Dominick.Jones@austintexas.gov>](mailto:Dominick.Jones@austintexas.gov).

Additional Backup Information:

The contract will provide B2Gnow certification management and contract compliance software and support services. The Small and Minority Business Resources Department is using B2Gnow to administer the complex compliance and regulatory requirements of the Minority Owned and Women Owned Business Enterprise programs, increasing visibility, and optimizing the contract monitoring process.

AskReply, Inc. d/b/a B2Gnow is the sole provider of B2Gnow software and is the only contractor able to provide maintenance and support of the solution.

The State of Texas Department of Information Resources cooperative establishes competitively bid contracts that can be utilized by the State and other government agencies through a cooperative agreement. Cooperative agreements save taxpayer dollars by leveraging the State's volume-buying power to drive down costs on hundreds of contracts through a streamlined cooperative purchasing program.

Strategic Outcome(s):

Economic Opportunity and Affordability, Government that Works for All.