



**Purchasing Supply Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 27
AGENDA DATE: Thu 02/03/2005
PAGE: 1 of 2**

SUBJECT: Authorize execution of a 12-month supply agreement with STRYKER EMS, Kalamazoo, MI, for ambulance stretchers, stair chairs, accessories, and repair parts for the Emergency Medical Services Department in an amount not to exceed \$77,250, with two 12-month extension options in amounts not to exceed \$107,995 for the first extension option and \$145,960 for the second extension option, for a total agreement amount not to exceed \$331,205.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$72,233 is available in the Fiscal Year 2004-2005 Approved Operating Budget for the Emergency Medical Services Department for ambulance stretchers, stair chairs, accessories and repair parts. Funding for the remaining four months of the original contract period for the repair parts portion and the extension options is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing **DIRECTOR'S**
DEPARTMENT: for Emergency Medical **AUTHORIZATION:** Vickie Schubert
Services;

FOR MORE INFORMATION CONTACT: Mick Osborne, Senior Buyer/974-2995

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: Lowest bid of two bids received.

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract will provide stretchers, stair chairs, accessories, and repair parts for the Emergency Medical Services Department (EMS). Each ambulance in the EMS system is equipped with a stretcher and stair chair for patient packaging and transport.

Stretchers are mobile beds that EMS patients are secured to during transportation to the medical facility. Upon arrival at the hospital, the patient is then moved, via the stretcher, from the ambulance into the hospital emergency room. Stair chairs offer another type of patient transportation. When patients are located in areas where stretcher transport to the ambulance is not safe or feasible, (upper floors of an apartment complex, extremely narrow and winding hallways) the patient will be secured in the stair chair. The patient may then be easily and safely evacuated down flights of stairs or through the narrow hallways to the location of the stretcher. The patients will then be moved from the stair chair to the stretcher and transported to the hospital.

Ten stretchers and nine stair chairs were approved in this year's budget as replacements for existing units. For the extension options, it is estimated that 15 stretchers and stair chairs will be required for scheduled replacement and for new ambulances in the first extension year and 20 of each will be required in the second extension year. Due to the EMS system's high emergency call volume and use, and



**Purchasing Supply Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 27
AGENDA DATE: Thu 02/03/2005
PAGE: 2 of 2**

manufacturer's recommendations; a five-year replacement schedule for the ambulance stretchers is required.

MBE/WBE solicited: 1/0

MBE/WBE bid: 0/0

BID TABULATION
Ambulance Stretchers and Stair Chairs
(10 line items)
IFB NO. MO05100020

<u>VENDOR</u>	<u>TOTAL BID</u>
STRYKER EMS KALAMAZOO, MI	\$77,250
Atlas Medical & Lab Supply, Inc. Houston, TX	\$94,490

A complete bid tabulation is available in the Purchasing Office.

PRICE ANALYSIS

- Adequate competition.
- Twenty-six notices were sent including one MBE. There are no WBEs listed under this commodity code. Seven solicitation packages were issued including no M/WBEs. Two bids were received.
- Bid prices represent an approximate 3% decrease from the previous purchase of these items.

APPROVAL JUSTIFICATION

- Lowest bid.
- The Emergency Medical Services Department concurs with the recommended award.
- Advertised in the Austin American-Statesman and on the Internet.