



**Purchasing Supply Agreement  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 30  
AGENDA DATE: Thu 03/24/2005  
PAGE: 1 of 2**

**SUBJECT:** Authorize execution of a 12-month supply agreement with MILLER UNIFORMS & EMBLEMS, INC., Austin, TX, for body armor for the Emergency Medical Services Department in an amount not to exceed \$67,300, with two 12-month extension options in an amount not to exceed \$67,300 per extension option, for a total agreement amount not to exceed \$201,900.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$33,650 is available in the Fiscal Year 2004-2005 Approved Operating Budget for the Emergency Medical Services Department. Funding for the remaining six months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing **DIRECTOR'S**  
**DEPARTMENT:**for Emergency Medical **AUTHORIZATION:** Vickie Schubert  
Services;

**FOR MORE INFORMATION CONTACT:** Mick Osborne, Senior Buyer/974-2995

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Lowest bid meeting specification of six bids received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This contract will provide for an estimated 125 Level II and 25 Level IIIA soft body armor vests for Emergency Medical Services Department paramedics. Body armor is standard issue to each paramedic for use in threatening situations. Both vests are certified by the National Institute for Justice (NIJ) to meet the latest revision of their standard. The NIJ standard is the nationwide body armor certification standard.

The Level II vests will be issued as replacements for aged vests and for new paramedics. The Level IIIA vests, which offer a higher degree of protection, are issued to Special Operations Tactical Medics to be used during law enforcement assist operations such as raids and hostage situations. All vests are individually fitted so as not to restrict the paramedic's movements in the performance of his/her duties and to afford the greatest amount of ballistic coverage.

The vests carry a ballistic warranty of five years and as such, are replaced every five years.

MBE/WBE solicited: 1/0

MBE/WBE bid: 1/0



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**BID TABULATION  
BODY ARMOR, EMS (Two line items)  
IFB NO. MO05100023**

<b><u>VENDOR</u></b>	<b><u>TOTAL BID</u></b>
<b>MILLER UNIFORMS &amp; EMBLEMS, INC. AUSTIN, TX</b>	<b>\$67,300</b>
<b>GT Distributors, Inc. Austin, TX</b>	<b>\$59,475*</b>
<b>GT Distributors, Inc. Rossville, GA</b>	<b>\$69,285</b>
<b>Manny Trevino Enterprises San Antonio, TX</b>	<b>\$74,670</b>
<b>Bull Tactical Outfitters (MBE-FH) Austin, TX</b>	<b>\$74,855/\$89,100**</b>
<b>Safety &amp; Security International Franklin, TN</b>	<b>\$85,931***</b>

- \* Did not meet specifications. GT Distributors did not meet the requirement for trauma plate, collar and groin protection, and utility pouches as required by the solicitation.
- \*\* Non-responsive. Bull Tactical Outfitters provided two different bids, but did not identify a primary. As a result, both bids were not accepted.
- \*\*\*Did not meet specifications. Safety & Security International did not submit required quality procedures, NIJ certification and test results as required by the solicitation.

A complete bid tabulation is available in the Purchasing Office.

**PRICE ANALYSIS**

- a. Adequate competition.
- b. Seventy-three notices were sent including one MBE. There are no WBEs listed under this commodity code. Eleven solicitations were issued including one MBE. Six bids were received including one MBE.
- c. The bid price for the Level II vest represents an approximate 11% increase from the previous contract in 2004. This is attributable to an increase in the price of the Kevlar material. The Level IIIA vest is not comparable with the vests previously purchased.

**APPROVAL JUSTIFICATION**

- a. Lowest bid meeting specification.
- b. The Emergency Medical Services Department concurs with the recommended award.
- c. Advertised in the Austin American-Statesman and on the Internet.