



**Purchasing Supply Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 101
AGENDA DATE: Thu 06/23/2005
PAGE: 1 of 2**

SUBJECT: Authorize execution of a 12-month supply agreement with MOTOROLA, INC., Schaumburg, IL, for Motorola two-way radio parts and accessories in an amount not to exceed \$140,000, with two 12-month extension options in an amount not to exceed \$140,000, for a total agreement amount not to exceed \$420,000.

AMOUNT & SOURCE OF FUNDING: Funding in the amount of \$35,000 is available in Fiscal Year 2004-2005 Approved Operating Budget of the Wireless Communications Services Office. Funding for the remaining nine months of the original contract period and extension option is contingent upon available funding in future budgets.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing	DIRECTOR'S
DEPARTMENT: for Financial and	AUTHORIZATION: <u>Vickie Schubert</u>
Administrative Services -	
Communications and	
Technology	
Management;	

FOR MORE INFORMATION CONTACT: Barbara McConnell, Buyer I/972-4009

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: The lowest bid of five bids received.

MBE / WBE: This contract will be awarded in compliance with the Chapter 2-9 of the City Code (Minority Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This supply agreement provides Motorola two-way radio repair and replacement parts and accessories to the Wireless Communications Services Office. The inventory purchased under this contract supports Public Safety operations with original equipment manufacturer equipment and accessories for use on the City's Regional Radio System, Mobile Data system, and other radio telecommunication systems. This contract also supplies items that have a finite life expectancy, such as portable radio batteries. Regional Radio System Coalition Partners and other public safety agencies purchase equipment via this contract through Interlocal Agreements with the City of Austin. This contract also supports the City's public service and utility departments that use radio or data telecommunications for their operations.

There are approximately 9500 Motorola mobile and portable radios used by the Coalition Partners and other public safety agencies including the City that currently utilize the Regional Radio System (RRS). The majority of the current RRS users are staff of public safety or utility departments. Public safety agencies also inter-operate daily with Travis and surrounding counties using the RRS. In addition, there are hundreds of Motorola mobile, portable, and base station radios operating on the City's conventional radio systems, including both public safety and public service departments.



**Purchasing Supply Agreement
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 101
AGENDA DATE: Thu 06/23/2005
PAGE: 2 of 2**

This contract will maintain the operations of the City's public safety and public service departments which utilize the RRS, Mobile Data, and Conventional Radio systems.

MBE/WBE solicited: 3/1

MBE/WBE bid: 1/0

BID TABULATION

**Motorola Two-Way Radio Parts & Accessories
Contract Award \$140,000
IFB No.: BM05100012**

VENDOR

DISCOUNT OFF MOTOROLA LIST PRICE

MOTOROLA, INC. Schaumburg, IL	31%
Houston Communication Sugarland, TX	28.2%
Visions of Video Northridge, CA	26.75%
Holzberg Communications, Inc. Totowa, NJ	26%
RZ Communications (MBE/MH) Austin, TX	17%

Award shall be made to vendor with the highest percentage off of the manufacturer's price list. The discount shall remain firm throughout the life of the contract.

PRICE ANALYSIS

- Adequate competition.
- One hundred and thirteen notices were sent including three MBEs and one WBE. Seven solicitations were issued including one MBE. Five bids were received including one MBE.
- The new pricing represents an overall 21.3% decrease compared to the current contract.

APPROVAL JUSTIFICATION

- Highest total discount off selected manufacturers' catalog pricing.
- The Wireless Communication Services Office concurs with the recommended award.
- Advertised in the Austin American-Statesman and on the Internet.