



**Purchasing Contract  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 17  
AGENDA DATE: Thu 08/25/2005  
PAGE: 1 of 2**

**SUBJECT:** Authorize execution of a 12-month supply agreement with SIEMENS AIRFIELD SOLUTIONS, Columbus, OH for the purchase of replacement airfield lamps for the Austin-Bergstrom International Airport (ABIA) in an amount not to exceed \$61,172.80, with two 12-month extension options in an amount not to exceed \$61,172.80 per extension option, for a total contract amount not to exceed \$183,518.40.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$5,098 is available in the Fiscal Year 2004-2005 Approved Airport Operating Fund of the Department of Aviation. Funding for the remaining 11 months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing  
**DEPARTMENT:** for Aviation;

**DIRECTOR'S**  
**AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Stephen Aden, Supervising Senior Buyer, 974-2021

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Low bid of four bids received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This contract establishes an annual supply agreement for replacement airfield lamps for the Austin-Bergstrom International Airport (ABIA). The items requested in this contract are used for maintaining lighting for runways, runway edges, in-pavement centerlines, taxiway edge lights, and sign lamps. Included are lamps of various types and sizes for airfield light fixtures.

This contract provides a sufficient supply of lamps to maintain a safe and operational airfield for commercial and general aviation aircraft traffic.

MBE/WBE solicited: 4/3

MBE/WBE bid: 0/1



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**BID TABULATION  
IFB # SA05100063  
(37 Line Items)**

<b><u>VENDOR</u></b>	<b><u>TOTAL BID</u></b>	<b><u>TOTAL AWARD (ITEMS AWARDED)</u></b>
<b>Siemens Airfield Solution Columbus, OH</b>	<b>\$106,842.90</b>	<b>\$61,172.80 10 items</b>
<b>Airport Lighting Systems (WBE/FR) Hurst, TX</b>	<b>\$ 59,291.30</b>	<b>\$36,275.45* 12 items</b>
<b>Genesis Lamp Corp Painesville, OH</b>	<b>\$208,279.30</b>	<b>\$15,241.40* 15 items</b>
<b>Bulbman Inc. Carrollton, TX</b>	<b>\$ 5,969.10</b>	

\* Administrative awards will be made to Airport Lighting Systems and Genesis Lamp Corp for the amounts shown above.

A complete bid tabulation is available in the Purchasing Office.

**PRICE ANALYSIS**

- Adequate competition.
- Eighty-seven notices were sent including four MBEs and three WBEs. Seven solicitations were issued including one WBE firm. Four bids were received, including one WBE.
- The pricing offered represents a 1% decrease from the last contract award November 2002.

**APPROVAL JUSTIFICATION**

- Low bidders.
- Aviation Department concurs with recommended firms.
- Advertised in the Austin American-Statesman and Internet.