



**Purchasing Service Agreement  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 15  
AGENDA DATE: Thu 08/25/2005  
PAGE: 1 of 2**

**SUBJECT:** Authorize execution of a 12-month supply/service agreement with FMC TECHNOLOGIES - AIRPORT SERVICES, Odgen, UT, for service and repair parts for passenger boarding bridges for the Austin Bergstrom International Airport in an amount not to exceed \$110,000, with two 12-month extension options in an amount not to exceed \$110,000 per extension option, for a total agreement amount not to exceed \$330,000.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$9,167 is available in the Fiscal Year 2004-2005 Approved Operating Budget of the Department of Aviation. Funding for the remaining 11 months of the original contract period and extension options is contingent upon available funding in future budgets.

**FISCAL NOTE:** There is no unanticipated fiscal impact. A fiscal note is not required.

**REQUESTING** Purchasing  
**DEPARTMENT:**for Aviation;

**DIRECTOR'S  
AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Vikie DeLuyck, MSW, Buyer II/974-2003

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Only bid received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This supply/service agreement will provide repair parts and repair services for the existing passenger boarding bridges at Austin Bergstrom International Airport (ABIA). The passenger bridges connect the terminal to the airplane so passengers boarding or exiting the airplane are in a safe and covered environment. ABIA currently operates 24 passenger boarding bridges. Services must be available 24-hours per day, 7 days per week and must be provided by either a mechanical technician or an engineering technician.

FMC Technologies (FMC) has been providing warranty repair services for the existing passenger boarding bridges at ABIA for the last five years under the original equipment warranty. The warranties have expired and now the Department of Aviation needs to have a service and supply agreement in place. FMC Technologies - Airport Services is a sister company of FMC Technologies - Jetway Airport which is the manufacturer of the current passenger bridges at ABIA.

MBE/WBE solicited: 10/2

MBE/WBE bid: 0/0



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**BID TABULATION  
IFB # VD05300086  
(5 line items – not including cost of parts)**

<b><u>VENDOR</u></b>	<b><u>TOTAL BIDS/ SERVICES</u></b>	<b><u>DISCOUNT FOR PARTS</u></b>
<b>FMC TECHNOLOGIES – AIRPORT SERVICES Ogden, UT</b>	<b>\$13,673.92</b>	<b>15% Added to FMC publish price list (Estimated annual expenditures is \$96,326)</b>

The bid sheet listed the hourly rates for both the mechanical technician and the engineering technician.

**PRICE ANALYSIS**

- a) This is the first time the department has solicited an agreement for this service since the bridges were previously under warranty. Servicing of the passenger bridges is a very specialized service and must comply with both federal and local regulations so there are very few companies that can provide this type of service. Other bidders didn't want to try to compete with FMC Technologies – Airport Services (FMC) since FMC can provide a more aggressive repair part discount for the Jetway products.
- b) Eighty-eight notices were sent, including ten MBE and two WBEs. Four solicitations were issued. One bid was received with no MBE/WBE response. Two "No Bid" offers were received.

**APPROVAL JUSTIFICATION**

- a) Only bidder.
- b) The Department of Aviation concurs with the recommended award.
- c) Advertised in the Austin American-Statesman and Internet.