



**Purchasing Contract  
CITY OF AUSTIN  
RECOMMENDATION FOR COUNCIL ACTION**

**AGENDA ITEM NO.: 27  
AGENDA DATE: Thu 09/01/2005  
PAGE: 1 of 4**

**SUBJECT:** Authorize execution of contracts with LONGHORN INTERNATIONAL TRUCKS LTD, Austin, TX, for 11 heavy trucks with mounted truck bodies in an amount not to exceed \$979,356; and FREIGHTLINER OF AUSTIN, Austin, TX, for the purchase of four heavy trucks with mounted truck bodies in an amount not to exceed \$432,375; and GRANDE TRUCK CENTER, San Antonio, TX, for the purchase of five heavy trucks with mounted truck bodies in an amount not to exceed \$302,306.

**AMOUNT & SOURCE OF FUNDING:** Funding in the amount of \$197,370 is available in the Fiscal Year 2004-2005 Approved Vehicle Acquisition Fund. Funding in the amount of \$58,896 is available in the Fiscal Year 2004-2005 Approved Operating Budget of the Aviation Department. Funding in the amount of \$827,569 is available in the Fiscal Year 2004-2005 Approved Capital Budget of Austin Energy. Funding in the amount of \$215,761 is available in the Fiscal Year 2004-2005 Capital Budget of the Austin Water Utility. Funding in the amount of \$174,065 is available in the Fiscal Year 2004-2005 Capital Budget of the Public Works Department. Funding in the amount of \$168,998 is available in the Fiscal Year 2004-2005 Capital Budget of the Solid Waste Services Department. Funding in the amount of \$71,378 is available in the Fiscal Year 2004-2005 Capital Budget of the Watershed Protection Development and Review Department.

**FISCAL NOTE:** A fiscal note is attached.

**REQUESTING DEPARTMENT:** Purchasing  
for Aviation; Solid Waste  
Services; Austin Water Utility;  
Austin Energy; Public Works;  
Watershed Protection and  
Development Review; Financial  
and Administrative Services -  
Fleet Services;

**DIRECTOR'S  
AUTHORIZATION:** Vickie Schubert

**FOR MORE INFORMATION CONTACT:** Rick Fudge, Deputy Purchasing Officer/974-2033

**PRIOR COUNCIL ACTION:** N/A

**BOARD AND COMMISSION ACTION:** N/A

**PURCHASING:** Low bidders meeting specifications/seven bids received.

**MBE / WBE:** This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

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This RCA requests approval of three contracts for the purchase of two new, and 18 replacement heavy trucks with mounted truck bodies. The trucks will be distributed between Austin Energy (AE), Aviation Department (ABIA), Austin Water Utility (AWU), Parks and Recreation Department (PARC), Public Works Department (PW), Solid Waste Services Department (SWS), Watershed Protection Development and Review Department (WPDRD).



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Included in this purchase is the following list of heavy trucks:

- 1 Truck Chassis with Mounted Digger Derrick Body (AE), Replacement
- 1 Truck Chassis with Mounted 55' Material Handling Body (AE), Replacement
- 2 Truck Chassis with Mounted 40' Material Handling Body (AE), Replacement
- 4 Truck Chassis with Mounted Service Bodies (AE), Replacement
- 1 Truck Chassis with Mounted 36' Aerial Device Body (AE), Replacement
- 1 Truck Chassis with Mounted 6 Cubic Yard Dump Body (ABIA), Replacement
- 2 Truck Tractor (AWU, SWS), 1-Replacement, 1-New
- 4 Truck Chassis with Mounted 12 Cubic Yard Dump Body (AWU, PW, WRDRD), 3-Replacement, 1-New
- 1 Truck Chassis with Mounted Water Tank Body (PARD), Replacement
- 1 Truck Chassis with Mounted Knuckleboom Loader & 22' Dump Body (PARD), Replacement
- 1 Truck Chassis with Mounted 10 Cubic Yard Concrete Mixer Body (PW), Replacement
- 1 Truck Chassis with Mounted Knuckleboom loader & 12' Platform Body (SWS), Replacement

The contracts include the purchase of 20 heavy trucks for a total dollar amount of \$1,714,037.

The trucks in this RCA have been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Director, and Assistant City Manager (ACM). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office. Departments review the list of vehicles determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses are determined within the departments and the departments' proposed equipment is reviewed by the Fleet Service Center Manager to insure the specified vehicle is appropriate for the use.

Of the 18 replacements, all have met the Fleet Officer's eligibility criteria for replacement. The Service Center Managers have inspected each piece of equipment to be replaced and determined that the mileage or hours of use of each truck proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

An additional truck tractor is for Solid Waste Services and will be used to pull trailers used in processing recyclable paper. An additional 12 cubic yard dump truck for Watershed Protection Development Review Department will be used by the storm drain rehabilitation construction crews to haul materials to repair storm drain lines.

There are currently no manufacturers supplying gasoline engines for these size trucks chassis. The trucks are powered by diesel engines that meet the federal Environmental Protection Agency (EPA) guidelines for emissions. To legally sell the engines, the engine manufacturers must meet the incremental requirements established by the EPA for each model year. The City is buying diesel with the lowest sulfur content available on the market. There are no alternative fuel options for the application.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0



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**BID TABULATION**

**IFB # RF05100039**

**Heavy Trucks with Various Mounted Bodies**

<b><u>Truck Description</u></b>	<b><u>Longhorn Int'l Trucks Austin, Texas</u></b>	<b><u>Freightliner of Austin Austin, Texas</u></b>	<b><u>Grande Truck Center San Antonio, Texas</u></b>	<b><u>Caldwell Country Chevrolet Caldwell, Texas</u></b>	<b><u>Westway Ford Irving, Texas</u></b>	<b><u>Freightliner of San Antonio San Antonio, Texas</u></b>
Digger Derrick Qty - 1	\$148,035	\$158,568	\$153,666	No Bid	No Bid	\$153,083
55 Foot Aerial Qty - 1	\$166,996	* \$162,226	\$173,041	\$178,434	No Bid	No Bid
40 Foot Aerial Qty - 2	\$213,878	\$210,232	\$222,406	\$218,550	No Bid	No Bid
Service Body Trucks Qty - 4	\$242,204	258,944	\$229,448	\$284,852	No Bid	No Bid
36 Foot Aerial Qty - 1	No Bid	No Bid	\$72,858	\$80,887	\$75,496	No Bid
6 CY Dump Qty-1	\$58,896	\$65,057	No Bid	No Bid	No Bid	No Bid
Truck Tractor Qty - 2	\$147,062	* \$140,227	No Bid	No Bid	No Bid	No Bid
12 CY Dump Qty - 4	\$277,812	\$304,985	No Bid	No Bid	No Bid	No Bid



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<b>Truck Description</b>	<b>Longhorn Int'l Trucks Austin, Texas</b>	<b>Freightliner of Austin Austin, Texas</b>	<b>Grande Truck Center San Antonio, Texas</b>	<b>Caldwell Country Chevrolet Caldwell, Texas</b>	<b>Westway Ford Irving, Texas</b>	<b>Freightliner of San Antonio San Antonio, Texas</b>
Water Tank Qty - 1	\$75,568	\$76,924	No Bid	No Bid	No Bid	No Bid
Knuckleboom Loader w/ 22 Foot Bed Qty -1	\$130,924	\$121,802	\$131,574	No Bid	No Bid	No Bid
10 Cubic Yard Concrete Mixer Qty - 1	\$104,987	No Bid	No Bid	No Bid	No Bid	No Bid
Knuckleboom Loader w/ 12 Foot Platform Qty - 1	\$101,349	\$100,341	No Bid	No Bid	No Bid	No Bid

\*Note: Freightliner submitted an extensive list of exceptions on the bid items for the truck tractors and the 55 foot aerial truck; therefore, its bid was not considered for these items since it did not meet the minimum requirements of the specifications. Equipment Technology, truck body dealer, submitted a bid that could not be considered for award. Texas Department of Transportation, Motor Vehicle Licensing Division does not permit the sale of a new truck chassis in Texas unless it is sold by a Texas franchise vehicle dealer.

**PRICE ANALYSIS**

- Adequate competition.
- Twenty-four notices were sent. There are no MBE/WBEs available for this commodity. Ten solicitations were issued. Seven bids were received.
- The pricing offered represents an approximate 1.8% increase to the last purchase of these type trucks made June 2004.

**APPROVAL JUSTIFICATION**

- Low bidders meeting specifications.
- AE, ABIA, AWU, PARD, PW, SWS, and WPDRD concur with the recommended award.
- Advertised in the Austin American-Statesman and Internet.

# CIP BUDGET FISCAL NOTE

DATE OF COUNCIL CONSIDERATION:

1-Sep-05

WHERE ON AGENDA:

DEPARTMENT:

Watershed Protection & Development Review

Description: Authorize execution of contracts with LONGHORN INTERNATIONAL TRUCKS LTD, Austin, TX, for 11 heavy trucks with mounted truck bodies in an amount not to exceed \$979,356; and FREIGHTLINER OF AUSTIN, Austin, TX, for the purchase of four heavy trucks with mounted truck bodies in an amount not to exceed \$432,375; and GRANDE TRUCK CENTER, San Antonio, TX, for the purchase of five heavy trucks with mounted truck bodies in an amount not to exceed \$302,306.

## FINANCIAL INFORMATION:

Project Name: Maintenance Equipment Replacement  
Project Authorization: 2004-2005 Amended Capital Budget  
Funding Source: Drainage Utility Funding  
Fund/Agency/Orgn: 4850-617-7003

Total Current Appropriation	\$7,732,000.00
Unencumbered Balance*	\$558,833.00
Amount of this Action	<u>(\$71,378.00)</u>
Remaining Balance	<u>\$487,455.00</u>

\*Adjusted to include \$72,621 expenditure scheduled for Aug 18th agenda (RCA 9313)

Financial Approval: 

Date: 08/12/05

**CIP  
FISCAL NOTE**

**DATE OF COUNCIL CONSIDERATION:**  
**WHERE ON AGENDA:**  
**DEPARTMENT:**

**5/27/2004**  
**Resolution**  
**Solid Waste Services**

**DESCRIPTION:** Authorize execution of a contract with Longhorn International Trucks LTD, Austin, TX, for the purchase of one (1) truck tractor in an amount not to exceed \$68,857; and Freightliner of Austin, Austin, TX for the purchase of one (1) Truck Chassis with Mounted Knockleboom loader and 12' Platform Body in an amount not to exceed \$100,341.

**FINANCIAL INFORMATION:**

Parent Project Name:	Mabel Davis/ Capital Equipment	Capital Equipment
Project Authorization:	2004-05 Approved Capital Budget	2004/05 Capital Budget
Funding Source:	Current Revenue	Current Revenue
 Number:	 4800-157-0154	 4800-157-0100
 Current Appropriation	 \$ 9,970,000.00	 \$ 3,855,000.00
 Unencumbered Balance	 \$ 1,868,832.32	 \$ 52,577.06
 Amount of This Action	 <u>\$ (116,998.00)</u>	 <u>\$ (52,000.00)</u>
 Remaining Balance	 <u>\$ 1,551,834.32</u>	 <u>\$ 577.06</u>

Ref. #: RCA 9383 Date 09/01/05

Department Signature: \_\_\_\_\_

Date: \_\_\_\_\_

8-15-05

**CIP BUDGET  
Fiscal Note**

**DATE OF COUNCIL CONSIDERATION:**  
**WHERE ON AGENDA:**  
**DEPARTMENT:**

9/1/2005  
Resolution  
Austin Energy

**SUBJECT:** Authorize execution of contracts with LONGHORN INTERNATIONAL TRUCKS LTD, Austin, TX, for 11 heavy trucks with mounted truck bodies in an amount not to exceed \$979,356; and FREIGHTLINER OF AUSTIN, Austin, TX, for the purchase of four heavy trucks with mounted truck bodies in an amount not to exceed \$432,375; and GRANDE TRUCK CENTER, San Antonio, TX, for the purchase of five heavy trucks with mounted truck bodies in an amount not to exceed \$302,306.

**FINANCIAL INFORMATION:**

Parent Project Name:       **Distribution**  
Project Authorization:      2004-2005 Approved Capital Budget

Current Appropriation	\$ 215,597,444.00	
Unencumbered Balance		\$ 1,287,889.08
Amount of This Action		<u>(827,569.00)</u>
Remaining Balance		<u>\$ 460,320.08</u>

**Use of Remaining Balance:**

Remaining funds will be used for design, construction, equipment, and material acquisition to complete the project.

**Use of Any Remaining Funds After Completion of Project:**

No remaining funds anticipated at this time.

Director, Planning and Budget Signature:



Date:

8/16/05

# CIP FISCAL NOTE

**DATE OF COUNCIL CONSIDERATION:**  
**WHERE ON AGENDA:**  
**DEPARTMENT:**

09/01/05  
Resolution  
Austin Water Utility

**DESCRIPTION:**

Authorize execution of contracts with LONGHORN INTERNATIONAL TRUCKS LTD, Austin, TX, for 11 heavy trucks with mounted truck bodies in an amount not to exceed \$979,356; and FREIGHTLINER OF AUSTIN, Austin, TX, for the purchase of four heavy trucks with mounted truck bodies in an amount not to exceed \$432,375; and GRANDE TRUCK CENTER, San Antonio, TX, for the purchase of five heavy trucks with mounted truck bodies in an amount not to exceed \$302,306.

**FINANCIAL INFORMATION:**

Parent Project Name:	Capital Equipment
Project Authorization:	2004-05 Approved Capital Budget
Funding Source:	Contractual Obligation
Number:	4680 237 8001

Current Appropriation	\$ 13,664,864.00
Unencumbered Balance	1,779,383.83 *
Amount of This Action	<u>(215,761.00)</u>
Remaining Balance	<u>\$ 1,563,622.83</u>
Current Available Balance	\$ 1,831,508.83
Less Outstanding Commitments	<u>(52,125.00)</u>
Estimated Unencumbered Balance	<u>\$ 1,779,383.83 *</u>

Utility Finance:



David Anders, Utilities Finance Manager

Date:

8/11/05

REF. # 4680 237 8004



**CIP BUDGET  
FISCAL NOTE**

**DATE OF COUNCIL CONSIDERATION:**

1-Sep-05

**WHERE ON AGENDA:**

Resolution

**DEPARTMENT:**

Public Works Department

**DESCRIPTION:** Authorize execution of contracts with LONGHORN INTERNATIONAL TRUCKS LTD, Austin, TX, for 11 heavy trucks with mounted truck bodies in an amount not to exceed \$979,356; and FREIGHTLINER OF AUSTIN, Austin, TX, for the purchase of four heavy trucks with mounted truck bodies in an amount not to exceed \$432,375; and GRANDE TRUCK CENTER, San Antonio, TX, for the purchase of five heavy trucks with mounted truck bodies in an amount not to exceed \$302,306.

**FINANCIAL INFORMATION:**

Project Name:	Vehicles and Equipment
Project Authorization:	2004-2005 Approved Capital Budget
Funding Source:	Contractual Obligations and Transportation Fund
Fund/Agency/Orgn:	8400-607-8012

Total Current Appropriation	\$2,500,000.00
Unencumbered Balance	\$686,224.84
Amount of this Action	<u>(\$174,065.00)</u>
Estimated Available	<u><u>\$512,159.84</u></u>

Financial Approval: Rusty Cobern

Date: August 10, 2005