



**Purchasing Contract
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

AGENDA ITEM NO.: 16
AGENDA DATE: Thu 10/27/2005
PAGE: 1 of 2

SUBJECT: Authorize execution of a contract with AVW-TELAV AUDIO VISUAL SOLUTIONS, Austin, Texas for the purchase, delivery, and installation of rigging, lighting and sound equipment for the Austin Convention Center, Exhibit Hall 5, in an amount not to exceed \$324,838.

AMOUNT & SOURCE OF FUNDING: Funding is available in the Fiscal Year 2005-2006 Approved Capital Budget of the Austin Convention Center Department.

FISCAL NOTE: A fiscal note is attached.

REQUESTING Purchasing **DIRECTOR'S**
DEPARTMENT: for Convention Center; **AUTHORIZATION:** Vickie Schubert

FOR MORE INFORMATION CONTACT: Rosemary Ledesma, Supervising Sr. Buyer/974-2011

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: One bid received.

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract is for the purchase, delivery, and installation of rigging, lighting and sound equipment for the Austin Convention Center (ACC), Exhibit Hall 5. The ACC will host a full season of home games for the Austin Toros, a new team in the National Basketball Association Development League. The equipment will be installed in a semi-permanent installation that will support the season of basketball games, and other events to be determined by the Austin Convention Center Department. The equipment will provide a minimum of 200 footcandles of light on the basketball court and a sound array that will provide quality sound for a minimum of 4,000 attendees. In addition, this upgrade will improve the capabilities to allow for theatrical productions, music events and other presentations.

The total price of \$324,838 includes these itemized costs: \$275,784 for the equipment and installation required labor for the systems with one-year manufacturer's warranties; \$33,094 for two additional warranty years on all equipment items; and \$15,960 for rental of some components for two weeks, plus labor costs for set up, if needed. The first basketball game is expected to be held on November 26, 2005 at the ACC. The solicitation requested vendors to provide costs for temporary equipment systems due to anticipated long delivery lead times required for some of the equipment items.

AVW-TELAV Audio Visual Solutions indicated that the majority of the components will be available for delivery prior to the first game with the exception of the amplifiers for the sound system and the dimmers and controllers for the lighting system requiring possible rental costs for the period as estimated above.



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PAGE: 2 of 2

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0

BID TABULATION

Rigging, Lighting, Sound Equipment and Installation Services

<u>Vendor</u>	<u>Total Price</u>
AVW TELAV Audio Visual Solutions Austin, TX	\$324,838

A complete bid tabulation is available in the Purchasing Office.

PRICE ANALYSIS

- One bid received. There were seven registered bidders for this specific commodity. Two potential bidders attended the pre-bid meeting, one of which submitted a bid and the other chose not to bid.
- Seven bids were issued. There are no known MBEs/WBEs for this commodity. One bid was received. Two "No Bids" were received.
- This is the first purchase of its type; therefore, there is no pricing history available.

APPROVAL JUSTIFICATION

- The Austin Convention Center Department concurs with the recommended award.
- Advertised in the Austin American-Statesman and Internet.

CIP FISCAL NOTE

DATE OF COUNCIL CONSIDERATION:
WHERE ON AGENDA:
DEPARTMENT:

10/27/2005
Resolution
Purchasing for Austin Convention Center

Description: Authorize execution of a contract with AWW-TELAV AUDIO VISUAL SOLUTIONS, Austin, Texas for the purchase, delivery, and installation of rigging, lighting and sound equipment for the Austin Convention Center (ACC), Exhibit Hall 5, in an amount not to exceed \$324,838.

Austin Convention Center Department

Project Name:	Convention Center Retrofit
Project Authorization:	2005-06 Approved Capital Budget
Funding Source:	Certificates of Obligation
Fund/Agency/Orgn :	8900-807-4000

Current Appropriation	\$9,450,000.00
Unencumbered Balance	\$442,143. 61
Amount of this Action	<u>(324,838.00)</u>
Remaining Balance	117,305.6 1

Estimated Use of Remaining Balance:

Convention Center Approval: _____ Date: _____