Balcones TerraceBy Foundation Communities

Executive Summary

Executive Summary

Balcones Terrace is a time-sensitive opportunity for Foundation Communities to partner with AHFC to convert a hotel into 123 units of permanent supportive housing targeted for individuals exiting homelessness. This hotel is in good condition, has great potential for adaptive reuse, and is located in a very desirable, high opportunity, and transit connected area of North Austin. We have purchased the hotel with a previous RHDA acquisition award, secured permits, we are on track to close on \$6 million in NHTF funds from TDHCA in the next few months, and our contractor is working on final pricing.

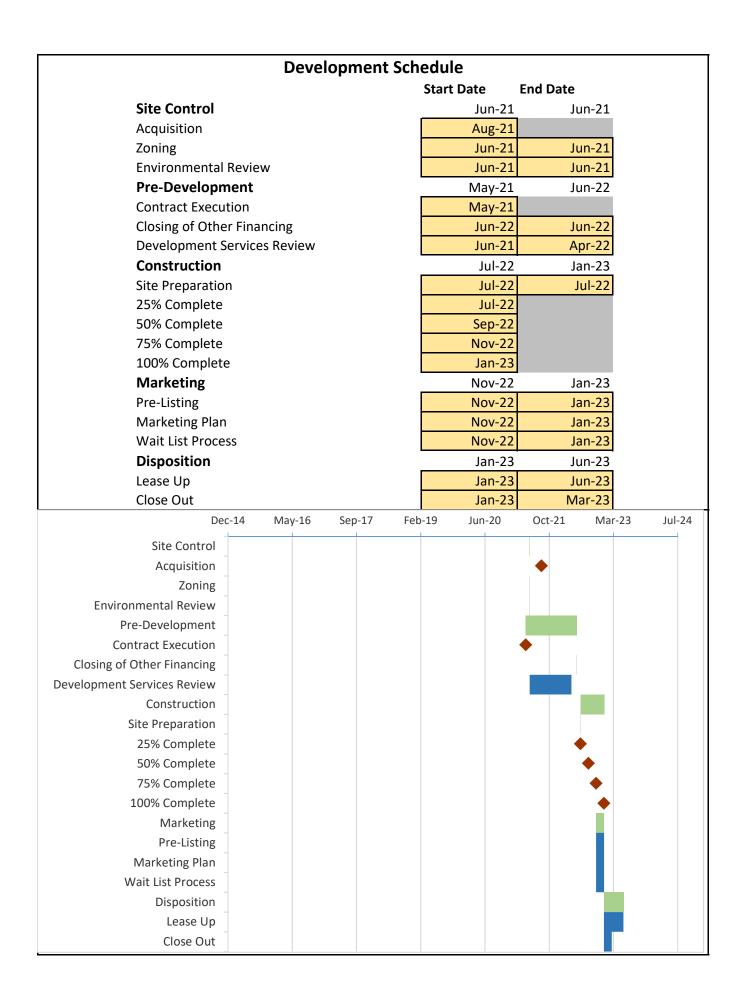
FC is submitting this second request for RHDA construction rehab funding for Balcones Terrace because of the drastic increase in construction costs that is impacting the Texas housing market. Since our original application in May 2021, our construction assumptions have increased by more than \$2.5 million dollars. Some of this is due to scope increase after additional due diligence, design work, and accessibility compliance, but much of it is caused by construction cost increases. We have an aggressive plan to apply for and secure additional sources of funds to bridge this gap and have already applied for Capital Magnet Funds and NHTF funds and are submitting several FHLB applications later this year and working on a capital fundraising campaign. Our hope is that a portion of this additional RHDA funding request will act as a bridge for other fundraising and a portion will remain as a permanent source — the final amount that can be repaid to RHDA is dependent on the success of our pending applications and the final construction pricing, which is still pending as of the date of this application.

As previously negotiated, AHFC will purchase and retain ownership of the hotel, then enter a master lease agreement with a Foundation Communities affiliate to redevelop the new community and act as the long-term manager and service provider. Foundation Communities is the ideal partner for this because we have successfully demonstrated a similar model with 2 other Austin hotel conversions in which AHFC owns the land and FC manages the community. We are the largest nonprofit provider of affordable housing in Austin, serving over 7,000 residents across 23 communities, with seven new communities in the pipeline. Seven of our existing projects are studio apartment communities targeting individuals exiting homelessness, and including Balcones Terrace, we have three more supportive studio developments in the pipeline. Our communities are beautiful, well maintained, and enriched with services.

Application Tabs

	A	PPLICATION CH	ECKLIST/ INFORMATION FORM				
DEVE	DEVELOPER : Foundation Communities		OWNER/BORROWER NAME : TBD				
DEVELOPMENT NAME : Balcones Terrace		FUNDING CYCLE DEADLINE : May 5, 2022					
FEDE	RAL TAX ID NO: 74-2563260		DUNS NO: 55-635-2268				
PROJ	ECT ADDRESS: 10024 N Capital of T	(PROGRAM : RHDA				
CONT	ACT NAME : Sabrina Butler		AMOUNT REQUESTED: \$2,315,599				
CONT	ACT ADDRESS AND PHONE: 3000	S IH 35, suite 30	00, Austin, TX 78704				
		APPLICATIO	N TABS	INITIALS			
A 1	EXECUTIVE SUMMARY/PROJECT PR	SB					
	PROJECT SUMMARY FORM			SB			
	PROJECT TIMELINE			SB			
	DEVELOPMENT BUDGET			SB			
	OPERATING PRO FORMA			SB			
A 6	SCORING SHEET			SB			
	ENTITY INCORNATION	ATTACHMEN		CD.			
1	ENTITY INFORMATION	1.a. 1.b.	Detailed listing of developer's experience Certificate of Status	SB SB			
		1.c.	Statement of Confidence	SB			
2	PRINCIPALS INFORMATION	2.a.	Resumes of principals	SB			
		2.b. 2.c.	Resumes of development team Resumes of property management team	SB SB			
		2.0.	resumes of property management team	36			
3	FINANCIAL INFORMATION	3.a.	Federal IRS Certification	SB			
		3.b.	Certified Financial Audit	SB			
		3.c. 3.d.	Board Resolution Financial Statements	SB SB			
		3.u. 3.e.	Funding commitment letters .	SB			
4	PROJECT INFORMATION	4.a.	Market Study	SB			
		4.b. 4.c.	Good Neighbor Policy SMART Housing Letter	SB SB			
		4.d.	MOU with ECHO	TBD			
		4.e.	Resident Services	SB			
		_		9-			
5	PROPERTY INFORMATION	5.a. 5.b.	Appraisal Property Maps	SB SB			
		5.c.	Zoning Verification Letter	SB			
		5.d,	Proof of Site control	SB			
		5.e.	Phase I ESA	SB			
The	nnlicant/developer certifies that the	5.f.	SHPO in this application and the exhibits attached hereto	SB			
ille a	• •		submissions will not be considered.	are true and correct.			
	SIGNATURE OF APPLICANT	,	DATE AND TIME STAMP OF RECEIPT				
Sabrina Butler							
	PRINTED NAME						
	Sabrina Butler TITLE OF APPLICANT						
	Director of Real Estate						
	DATE OF SUBMISSION						
	5/5/2022		FOR AHFC USE ONLY				

Project Summary F	orm									
1) Project Name 2) Project Type 3) New Construction or Rehabilitation										
Balcones Terrace 100% Affordable Rehabilitation										
4) Address(s) or Location Description 5) Mobility Bond Corridor										
10024 N Capital of TX Hwy										
6) Census Tract 7) Council District 8) Elementary School 9) Affordability Period										
17.53	District 7		DAVIS EL		40 years					
10) Type of Structu	10) Type of Structure 11) Occupied? 12) How will funds be used?									
Multi-family		No			Construction					
	 13) Su	mmary of Renta l	Units by MFI I	evel						
Income Level		One	Two	Three	Four (+)	Total				
Income Level	Efficiency	Bedroom	Bedroom	Bedroom	Bedroom					
Up to 20% MFI	0.4					0				
Up to 30% MFI	31					31				
Up to 40% MFI Up to 50% MFI	31 61					31 61				
Up to 60% MFI	01					0				
Up to 80% MFI						0				
Up to 120% MFI						0				
No Restrictions						0				
Total Units	123	0	0	0	0	123				
	14) Sui	nmary of Units f	or Sale at MFI L	_evel						
Income Level	Efficiency	One	Two	Three	Four (+)	Total				
Up to 60% MFI					• •	0				
Up to 80% MFI						0				
Up to 120% MFI						0				
No Restrictions						0				
Total Units	0	0	0	0	0	0				
	15) Initiativ	es and Prioritie		ble Units)						
	tiative	# of U		Initiative		of Units				
Accessible Units fo			Cont	inuum of Care	Units	50				
Accessible Units fo	<u> </u>	<u> </u>								
Use the City of Aus	•	•								
16) Is the property w	ithin 1/2 mile of a	n Imagine Aust	in Center or Co	orridor?	Yes					
17) Is the property w	ithin 1/4 mile of a	High-Frequence	cy Transit Stop	? N	lo					
18) Is the property w	ithin 3/4 mile of T	ransit Service?	Yes							
19) The property has	Healthy Food Ad	cess?	Yes							
20) Estimated Sour	ces and Uses of	funds								
,	Sources			<u>Use</u> :	<u>s</u>					
	Debt		Acquisition 16,353,324							
	Equity			Off-Site						
	Grant	200,000		Site Work						
Doformad David	Other	6,000,000	-	Sit Amenities	G 4-	72 570				
Deferred Deve Previous AHF	•	16,131,500	•	Building Costs ontractor Fees	0,4	73,570				
Current AHFO		2,315,599	1	Soft Costs	1 1	70,282				
Janone Aill C		_,0.0,000	ı	Financing		36,000				
			D	eveloper Fees		13,923				
	Total \$	24,647,099		Total		47,099				



Development Budget							
	Total Project Cost	Requested AHFC Funds	Description				
re-Development	.,		ı				
ppraisal	21,200		appraisal, physical needs assessment, and market study				
nvironmental Review	9,290						
ngineering	18,400						
ırvey	5,000						
rchitectural	380,000						
Subtotal Pre-Development Cost	\$433,890	\$0					
cquisition	· · ·	·					
te and/or Land	16,353,324	16,131,500					
ructures		, ,					
ther (specify)							
Subtotal Acquisition Cost	\$16,353,324	\$16,131,500					
onstruction	· · ·						
frastructure							
te Work	291,010	291.010	includes Landscaping				
emolition	133,400	133,400					
oncrete	133,100	233,100					
lasonry							
1etals	118,500	118,500					
ough Carpentry	110,500	110,300					
nish Carpentry	456,599	456,599					
/aterproofing and Insulation	430,333	430,333					
oofing and Sheet Metal	100,000	100,000					
	100,000	100,000					
umbing/Hot Water VAC/Mechanical	484,600	484,600					
•	944,193	731,490					
lectrical	746,600						
oors/Windows/Glass	124,300						
ath and Plaster/Drywall and Acoustical	332,250						
ile Work							
oft and Hard Floor	492,001						
aint/Decorating/Blinds/Shades	635,500						
pecialties/Special Equipment	253,525		elevator, specialties, fire equip				
abinetry/Appliances	39,650		and the second s				
arpet	33,030						
ther (general conditions +profit	512,693						
ther (FF+E)	207,652						
ther (Owner Work)	176,097		security, tech, submetering				
onstruction Contingency	425,000		security, teen, submetering				
Subtotal Construction Cost	\$6,473,570	\$2,315,599					
oft & Carrying Costs	γυ, 4 73,370	72,515,599					
egal	30,000						
udit/Accounting	8,000						
tle/Recordin	36,000		MFDL Loan				
· ·	30,000		IVII DE LUGII				
rchitectural (Inspections)							
onstruction Interest	452.707						
onstruction Period Insurance	152,707						
onstruction Period Taxes	90,375						
elocation							
larketing	0						
avis-Bacon Monitoring	0		1 1 6 450(5 10)				
eveloper Fee	613,923		developer fee - 15% of non-acquisition costs				
ther (Reserves)	120,000		lease up reserves				
ther (Professional fees)	132,280		green consultant and project manager				
ther (Misc)	138,030		city fees and holding costs				
ther (Soft Cost contingency)	65,000						
Subtotal Soft & Carrying Costs	\$1,386,315	\$0					
TOTAL PROJECT BUDGET	\$24,647,099	\$18,447,099					

15 Year Rental Housing Operating Pro Forma (RHDA)

The pro forma should be based on the operating income and expense information for the base year (first year of stabilized occupancy using today's best estimates of market rents, restricted rents, rental income and expenses), and principal and interest debt service. The Department uses an annual growth rate of 2% for income and 3% for expenses. Written explanation for any deviations from these growth rates or for assumptions other than straight-line growth made during the proforma period should be attached to this exhibit.

INCOME	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15
POTENTIAL GROSS ANNUAL RENTAL INCOME	\$994,800	\$1,014,696	\$1,034,990	\$1,055,690	\$1,076,804	\$1,188,878	\$1,312,617
Secondary Income	\$24,896	\$25,394	\$25,902	\$26,420	\$26,948	\$29,753	\$32,850
POTENTIAL GROSS ANNUAL INCOME	\$1,019,696	\$1,040,090	\$1,060,892	\$1,082,110	\$1,103,752	\$1,218,631	\$1,345,467
Provision for Vacancy & Collection Loss	-\$76,477	-\$78,007	-\$79,567	-\$81,158	-\$82,781	-\$91,397	-\$100,910
Rental Concessions	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EFFECTIVE GROSS ANNUAL INCOME	\$943,219	\$962,083	\$981,325	\$1,000,951	\$1,020,970	\$1,127,234	\$1,244,557
EXPENSES							
General & Administrative Expenses	\$59,602	\$61,390	\$63,232	\$65,129	\$67,083	\$77,767	\$90,153
Management Fee	\$47,161	\$48,576	\$50,033	\$51,534	\$53,080	\$61,534	\$71,335
Payroll, Payroll Tax & Employee Benefits	\$284,940	\$293,488	\$302,293	\$311,362	\$320,702	\$371,782	\$430,997
Repairs & Maintenance	\$219,645	\$226,234	\$233,021	\$240,012	\$247,212	\$286,587	\$332,233
Electric & Gas Utilities	\$61,661	\$63,511	\$65,416	\$67,379	\$69,400	\$80,454	\$93,268
Water, Sewer & Trash Utilities	\$39,038	\$40,209	\$41,415	\$42,658	\$43,938	\$50,936	\$59,048
Annual Property Insurance Premiums	\$32,141	\$33,105	\$34,098	\$35,121	\$36,175	\$41,937	\$48,616
Property Tax	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Reserve for Replacements	\$73,800	\$76,014	\$78,294	\$80,643	\$83,063	\$96,292	\$111,629
Other Expenses		\$0	\$0	\$0	\$0	\$0	\$0
TOTAL ANNUAL EXPENSES	\$817,988	\$842,528	\$867,803	\$893,838	\$920,653	\$1,067,289	\$1,237,280
NET OPERATING INCOME	\$125,231	\$119,556	\$113,521	\$107,114	\$100,318	\$59,945	\$7,277
DEBT SERVICE							
First Deed of Trust Annual Loan Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Second Deed of Trust Annual Loan Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Third Deed of Trust Annual Loan Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Annual Required Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Annual Required Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ANNUAL NET CASH FLOW	\$125,231	\$119,556	\$113,521	\$107,114	\$100,318	\$59,945	\$7,277
CUMULATIVE NET CASH FLOW	\$125,231	\$244,786	\$358,308	\$465,421	\$565,739	\$966,396	\$1,134,450
Debt Coverage Ratio	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Project Name	Dalagnas Tarrasa	
Project Name Project Type	Balcones Terrace 100% Affordable	
Council District	District 7	
Census Tract	17.53	
Prior AHFC Funding	\$16,131,500	
Current AHFC Funding Request Amount	\$2,315,599	
Estimated Total Project Cost	\$24,647,099	
High Opportunity	Yes	
High Displacement Risk High Frequency Transit	NO No	
Imagine Austin	Yes	
Mobility Bond Corridor	0	
SCORING ELEMENTS		Description
UNITS		
< 20% MFI	0	# of rental units at < 20% MFI
< 30% MFI	31	# of rental units at < 30% MFI
District Goal	11%	% of City's affordable housing goal
High Opportunity	15% 0%	% of City's affordable housing goal for high opportunity areas
Displacement Risk High Frequency Transit	0%	% of City's affordable housing goal to reduce displacement % of City's affordable housing goal near high frequency transit
Imagine Austin	15%	% of City's affordable housing goal hear high frequency transit
Geographic Dispersion	9%	% of City's affordable housing goal to increase geographic dispersion
Mobility Bond Corridor	0%	% of City's affordable housing goal within mobility bond corroidors
SCORE	8	% of annual goal * units * 50%, max of 75
< 40% MFI	31	# of rental units at < 40% MFI
< 50% MFI	61	# of rental units at < 50% MFI
District Goal	11%	% of City's affordable housing goal
High Opportunity	15%	% of City's affordable housing goal for high opportunity areas
Displacement Risk High Frequency Transit	0% 0%	% of City's affordable housing goal to reduce displacement % of City's affordable housing goal near high frequency transit
Imagine Austin	15%	% of City's affordable housing goal in imagine austin corridors
Geographic Dispersion	9%	% of City's affordable housing goal to increase geographic dispersion
Mobility Bond Corridor	0%	% of City's affordable housing goal within mobility bond corroidors
SCORE	12	% of annual goal * units * 25%, max of 75
< 60% MFI	0	# of units for purchase at < 60% MFI
District Goal	11%	% of City's affordable housing goal
High Opportunity	15%	% of City's affordable housing goal for high opportunity areas
Displacement Risk	0%	% of City's affordable housing goal to reduce displacement
High Frequency Transit Imagine Austin	0% 15%	% of City's affordable housing goal near high frequency transit % of City's affordable housing goal in imagine austin corridors
Geographic Dispersion	9%	% of City's affordable housing goal to increase geographic dispersion
Mobility Bond Corridor	0%	% of City's affordable housing goal within mobility bond corroidors
SCORE	0	% of annual goal * units * 50%, max of 75
< 80% MFI	0	# of units for purchase at < 80% MFI
District Goal	11%	% of City's affordable housing goal
High Opportunity	15%	% of City's affordable housing goal for high opportunity areas
Displacement Risk	0%	% of City's affordable housing goal to reduce displacement
High Frequency Transit	0%	% of City's affordable housing goal near high frequency transit
Imagine Austin	15% 9%	% of City's affordable housing goal in imagine austin corridors
Geographic Dispersion Mobility Bond Corridor	0%	% of City's affordable housing goal to increase geographic dispersion % of City's affordable housing goal within mobility bond corroidors
SCORE	0	% of annual goal * units * 25%, max of 75
Unit Score	19	MAXIMUM SCORE = 300
INITIATIVES AND PRIORITIES		
Continuum of Care	50	Total # of units provided up to 100 per year
Continuum of Care Score	8	(total CoC Units/100 + HF Units/50)*20
Access to Healthy Food	Yes	Within 1 Mile of Healthy Food (City GIS)
Continuum of Care Weighted Score	10	Mobility, Access to Jobs, Community Institutions, Social Cohesion
2 Bedroom Units	0	Total Affordable 2 Bedroom units
3 Bedroom Units 4 Bedroom Units	0	Total Affordable 3 Bedroom units Total Affordable 4+ Bedroom units
Multi-Generational Housing Score	0	Multi-bedroom Unit/Total Units * 20
TEA Grade	84	Elementary School Rating from TEA
Multi-Generational Housing Weighted Score	0	Educational Attainment, Environment, Community Institutions, Social Cohesion,
Accessible Units	15	mobiltiy and sensory units
Non-PSH, Non-Voucher Under 20% MFI	0	Total units under 20% MFI
Accessibility Score	2	Accessible Unit/Total Units * 20
Metro Access Service	Yes	Within 3/4 mile of fixed route transit
Accessibility Weighted Score Initiatives and Priorities Score	2 22	Housing Stability, Health, Mobility, Community Institutions MAXIMUM SCORE = 200
UNDERWRITING		MANAGE SCORE - 200
AHFC Leverage	75%	% of total project cost funded through AHFC request
Leverage Score	0	3 points per 5% reduction in leverage below 50% (max 30)
AHFC Per Unit Subsidy (including prior amounts)	\$149,976	Amount of assistance per unit
Subsidy per unit score	6	(\$200,000 - per unit subsidy)*25/\$200,000
AHFC Per Bedroom Subsidy	\$149,976	Amount of assistance per bedroom
Subsidy per Bedroom Score	6	(\$200,000 - per bedroom subsidy)*25/\$200,000
Debt Coverage Ratio (Year 5) Debt Coverage Ratio Score	0.00 0	Measured at the 5 Year mark Minimum = 1.0; Maximum = 1.5; 1.25 = best score
Underwriting Score	13	MAXIMUM SCORE = 100
APPLICANT		
FINAL QUANTITATIVE SCORE	54	THRESHOLD SCORE = 50
Previous Developments		
Compliance Score		
Proposal		
Supportive Services		
Development Team Management Team		
Notes		
Autes		

Attachment Tabs

a. Introduction

Foundation Communities (FC) is a nationally recognized nonprofit founded in 1990 with a mission to provide quality affordable housing and supportive services to low-income families and individuals. FC has 30 years of experience creating housing where individuals and families succeed. Our vision for strong families and communities involves more than just providing a roof over peoples' heads. By combining affordable housing and free on-site services, we empower low-income residents with the tools they need to achieve long-term stability and self-sufficiency. FC focuses on four main areas:

Opening Doors to Homes: We own and manage over 3,700 apartments across 23 properties in Austin and 3 in the North Texas. Over 7,000 residents call our communities home. We are the life-time owner, developer, property manager, and services provider to our Austin portfolio. We invest upfront in high quality design, materials, green building strategies for our new properties and invest heavily in capital repairs, maintenance, and green upgrades at our older properties.

Healthy Communities: All FC residents have access to health amenities and resources including fitness, cooking and nutrition, food pantries, gardens, and disease management/prevention services. We have 859 permanent supportive housing apartments where single adults who have chronic health problems and disabilities, have been homeless, or survive on fixed incomes receive intensive case management. To support families coming out of homelessness, we created the Children's HOME Initiative (CHI). These 173 units, integrated throughout our family properties, provide reduced rents and case management to help families move from crisis to long-term stability.

Learning in a Community: On-site Learning Centers give over 600 children of working parents academic and enrichment support, including the Green and Healthy Kids program. 85% of students maintain or improve their grades in our free out-of-school time programs. Adult education is also a priority and includes job and computer skills, English as a Second Language, and digital and financial literacy. College Hub deepens FC's decade-long commitment to serving non-traditional students, providing intensive support and academic opportunities for low income and first generation college students.

Financial Stability: Financial Centers provide free tax preparation to 20,000+ low-income individuals each year with the help of 600 volunteers. Annual refunds amount to more than \$35 million, and can equal 25% of a family's annual income. Each year, more than 600 families become smart consumers through financial coaching; at least 50% reduce their debt. Matched savings plans assist families to purchase a home, attend college, or start a business.

- Applicant Entity
 Certificate of Status



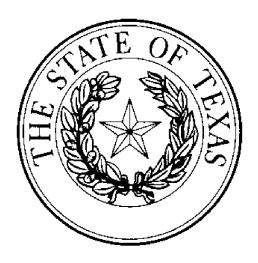
Office of the Secretary of State

Certificate of Fact

The undersigned, as Secretary of State of Texas, does hereby certify that the document, Articles Of Incorporation for FOUNDATION COMMUNITIES, INC. (file number 114499001), a Domestic Nonprofit Corporation, was filed in this office on March 05, 1990.

It is further certified that the entity status in Texas is in existence.

In testimony whereof, I have hereunto signed my name officially and caused to be impressed hereon the Seal of State at my office in Austin, Texas on April 26, 2022.



Phone: (512) 463-5555

Prepared by: SOS-WEB

John B. Scott Secretary of State

X: (312) 463-370 TID: 10264

Applicant Entity Applicant Capacity

Walter Moreau, Executive Director. During his 30+ year career, Walter has secured subsidy financing of more than \$500 million to create more than 4,000 units of service-enriched, nonprofit-owned affordable housing, and 14 onsite Learning Centers. Moreau was recognized as a 2007 James A. Johnson Community Fellow by the Fannie Mae Foundation. He was also awarded the 2005 Social Entrepreneur of the Year Award and the 2004 Texas Houser Award. He holds a Master's degree from UT's LBJ School of Public Affairs. He has been with Foundation Communities for more than 20 years.

Sabrina Butler, Director of Real Estate Development, oversees FC's overall real estate development portfolio, from site selection through construction completion and stabilization. With a background in finance, Sabrina brings a particular strength in securing both public and conventional financing for FC's multi-family housing pipeline, and provides refinancing support to the existing portfolio as well. Sabrina joined Foundation Communities in 2017 with nearly 15 years of experience in nonprofit affordable housing portfolio management and community development finance. Sabrina has a Masters in Regional Planning.

Megan Matthews, Director of Design, and licensed Architect in the State of Texas, oversees the programming, design, and construction management of all development projects. She focuses on green building and sustainability issues while seeking out the best design solutions for the end users. Before joining the Foundation Communities team, Megan worked for the architectural firm responsible for the design of four of our recent communities. Megan coordinates the RFQ and bid processes for the architect, engineers, and general contractor and is the direct link between the third party design and construction professionals and FC's Development team. Megan has a Bachelor of Architecture degree from The University of Texas at Austin.

Tillie Croxdale, Real Estate Project Manager, underwrites all new development proposals and manages initial site analysis and due diligence. Tillie also assists the Director of Real Estate Development with all phases of each capital funding stack including preparation of funding applications (including LIHTC applications), solicitation of mortgage and equity financing and coordination of financing closings. Tillie has a Bachelor in Architecture, a Master in Real Estate Finance and 10 years' experience in the affordable housing field.

Anna Lake-Smith, Development Project Manager, works with the Development team to take projects through feasibility, design, and construction, including coordinating with the Sustainability, Property, and Asset Management teams. Anna brings a wide range of design experience, from residential interiors to city planning. Anna holds a dual MS in Urban Design and MS in Community/Regional Planning from The University of Texas at Austin, and a Bachelor of Arts in Architecture from Wellesley College.

c. Applicant Capacity

Project management: FC has been managing affordable housing communities in house for 30 years. Megan Matthews oversees the design and construction of our communities, and coordinates the RFQ and bid process for the architect, engineers, and general contractor. She also acts as the direct link between the third party design and construction professionals and FC's Development team. She oversaw the successful completion of The Jordan at Mueller and Waterloo and is currently overseeing 3 communities under construction.

Market Analysis: FC engages a third party firm to conduct market studies for each of our proposed projects. The market study is ordered in the contract feasibility period. Sabrina Butler receives bids and engages each project's market analyst.

Site selection and Control: Walter Moreau has 30 years of site selection experience. Sites are selected based on a variety of factors including current funding priorities, cost of land, preservation of affordable housing opportunities, and availability of sites in close proximity to existing FC properties. FC contracts with a private, third party land broker to find sites add negotiate with sellers.

Planning and Construction: FC contracts with third-party general contractors and has been privileged to work with a number of quality ones. FC invites those firms to bid on all projects developed by Foundation Communities (in addition to other firms who might be interested). FC has an excellent working relationship and with several general contractors.

Design, Architecture and Engineering: Megan Matthews oversees the hiring of the design and engineering team. Typically, Megan issues an RFQ to an invited list of bidders (open to all interested parties.) The list is narrowed down based on responses and then the FC development team including Walter, Sabrina and Megan meet the finalists and make a selection based on presentations. FC has an excellent working relationship with several architectural firms and civil engineers.

Legal and Accounting: All accounting is performed in-house by an accounting team led by Ann Clift, CFO. Tax returns, audits and cost certifications for tax credit properties are contracted out to Novogradac and Company, LLC. FC has engaged a third party attorney.

Federal Funding Rules: FC has extensive experience working with programs funded by HUD and their associated federal regulations including: Federal Labor Standards, Davis Bacon Reporting, Section 3, Affirmative Marketing, Environmental Clearances, Public Notices and Procurement Standards.

Other Funding Source Rules: FC has a great track record for using multiple funding sources on each projects. Funding stacks often include state funds, FLHB, grants, and private fundraising.

d. Statement of Confidence

This is not applicable as the majority of Foundation Communities portfolio is located within City of Austin and monitored by HPD.

e. Financial Capacity

Foundation Communities has 30 years of experience utilizing multiple funding tools in the development of affordable multifamily housing. We have an excellent track record of securing funding in competitive allocations of 9% tax credits, Federal Home Loan Bank AHP funds, and City of Austin RHDA funds as well as strong working relationships with multiple lenders and tax credit investors.

Tax Credits: Over the past 18 years, Foundation Communities has applied for and been awarded 9% tax credits for 15 developments and 4% tax credits on 1 development, which utilized bonds from AHFC. The FC development team is well-versed in the LIHTC program and application process and closely follows the annual drafting of the Qualified Allocation Plan. FC has relationships with multiple tax credit investors and syndicators including Enterprise Community Investment, Bank of America, Wells Fargo, Raymond James, NEF, and BBVA Compass.

City of Austin: The City of Austin has been a major contributor on every project completed by Foundation Communities in the past 18 years. The FC Development team follows the release of the City's application rules and NOFA and has a solid working relationship with City of Austin HPD/AHFC staff.

FHLB: Foundation Communities has applied for and received 17 awards through the FHLB Affordable Housing Program.

Lenders: Foundation Communities has excellent relationships with several lenders that allow for competitive rates and pricing. We currently have private mortgages with Compass BBVA, Bank of America, Wells Fargo, Capital One Bank, University Federal Credit Union, and Greater Texas Federal Credit Union.

Private Fundraising: FC has a very strong track record of private fundraising and individual donations. Past large foundation donors include Meadows, Topfer, Kendeda, Enterprise, Home Depot, St. David's, and the Michael & Susan Dell Foundations. In the last five years, Foundation Communities has been successful in raising over \$10 million in private funds to help fund construction of 6 new communities.

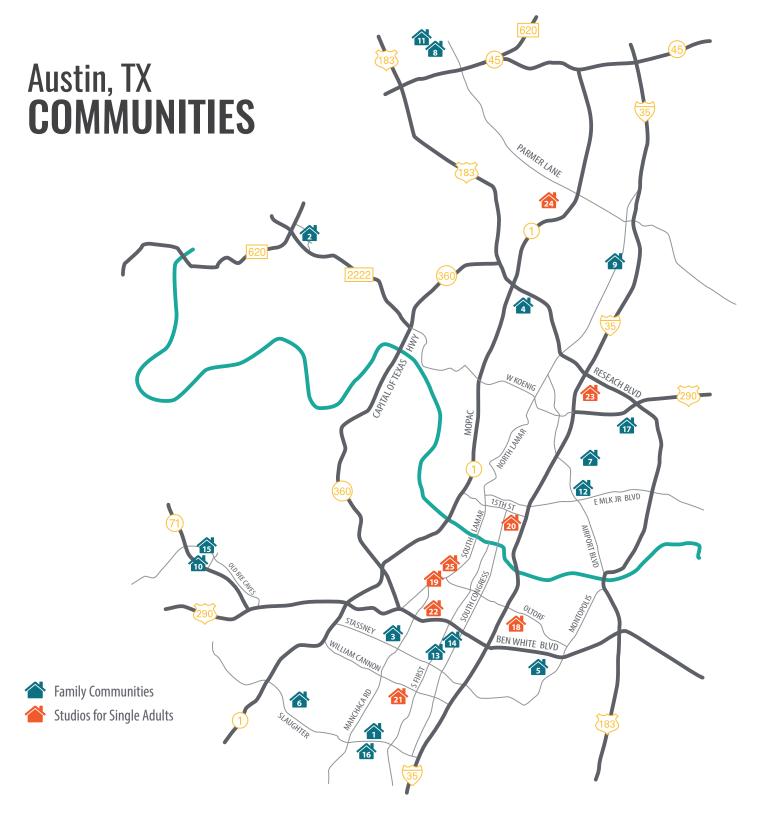
Other: FC has also utilized TDHCA's Multifamily Direct Loan Program (TCAP and National Housing Trust Fund loans), and the federal Capital Magnet Fund program.

e. Financial Capacity

PIS	Type	Units	Funding Tools
			9% LIHTC
		137	City of Austin – GO Bonds
2022	New		FHLB Dallas
			Capital Magnet Fund
			9% LIHTC
			TDHCA - NHTF
2022	New	110	City of Austin – GO Bonds
			FHLB Dallas
			Capital Magnet Fund
			9% LIHTC
		88	TDHCA - NHTF
2021	New		City of Austin – GO Bonds
			Capital Magnet Fund
			9% LIHTC
		132	TDHCA - NHTF
2020	New		City of Austin - GO Bonds
			FHLB San Francisco
		132	9% LIHTC
2019	New		City of Austin - GO Bonds
			FHLB San Francisco
			9% LIHTC
2017	New	120	City of Austin - GO Bonds
			FHLB San Francisco
	New	20	TDHCA - TCAP
2017			City of Austin - GO Bonds
			FHLB San Francisco
	New	107	9% LIHTC
2016			TDHCA - TCAP
2010	11011		City of Austin - GO Bonds & HOME
			FHLB San Francisco
			9% LIHTC
2016	New	128	City of Austin RHDA Program
2010			Department of Justice Funds
		ļ	Capital Magnet Fund
			9% LIHTC TDHCA - TCAP
2015	New	50	City of Austin - GO Bonds & HOME
2016		58	Department of Justice Funds
			Capital Magnet Fund
	2022 2022 2021 2020 2019 2017 2017 2016	2022 New 2021 New 2021 New 2020 New 2019 New 2017 New 2017 New 2016 New	2022 New 137 2022 New 110 2021 New 88 2020 New 132 2019 New 132 2017 New 120 2017 New 20 2016 New 107

e. Financial Capacity

Project Name	PIS	Туре	Units	Funding Tools
-				9% LIHTC
	2015	New	140	City of Austin - GO Bonds
Homestead Oaks				FHLB San Francisco
				HUD 221(d)(4) - Mortgage
				9% LIHTC
Capital Studios	2014	New	135	City of Austin - GO Bonds
				FHLB San Francisco
				TDHCA - NSP
Arbor Terrace	2013	Rehab	120	City of Austin - GO Bonds & CDBG
				FHLB Atlanta
				9% LIHTC
Sierra Vista	2012	Rehab	238	City of Austin RHDA Program
				FHLB San Francisco
				9% LIHTC
M Station	2011	New	150	City of Austin - GO Bonds
				FHLB San Francisco
Garden Terrace Phase II	2000	Dahah	15	City of Austin - HTF
Garden Terrace Phase II	2008	Rehab	15	FHLB San Francisco
	2006	Rehab		9% LIHTC
Skyline Terrace			100	TDHCA HOME
onymie reirade				City of Austin HOME & HTF
				FHLB San Francisco TDHCA HOME & HTF
Spring Terrace	2005	Rehab	142	City of Austin - HOME & CDBG
Spring refrace				FHLB Dallas
				TDHCA - HOME
Garden Terrace Phase I	2003	Rehab	88	City of Austin - HOME & CDBG
Garden Terrace Phase I	2003			FHLB Atlanta
				HACA
				4% LIHTC
Southwest Trails	2001	New	160	TDHCA - Housing Trust Fund City of Austin - HOME & HTF
				FHLB Dallas
Trails at The Park	2000	New	200	9% LIHTC
				City of Austin - Housing Revenue
Trails at Vintage Creek	2000	Rehab	200	Bond
Daffodil	1996	Rehab	40	TDHCA - RTC AHDP
Peters Colony	1995	Rehab	160	TDHCA - RTC AHDP
Shadow Brook	1995	Rehab	403	TDHCA - RTC AHDD
Sleepy Hollow Buckingham Duplexes	1995 1991	Rehab Rehab	128 166	TDHCA - RTC AHDP TDHCA - RTC AHDP
Sierra Ridge	1991	Rehab	149	TOTICA - NTC ATIOF
Crossroads	1990	Rehab	92	City of Austin - GO Bonds
	1000			, 5. /



- 1 Buckingham Place 166 UNITS
- 2 Cardinal Point 120 UNITS
- 3 Cherry Creek
 122 UNITS
- 4 Crossroads
- 5 Daffodil
- 6 Homestead Oaks

- 7 Jordan at Mueller
- 8 Lakeline Station
- 9 Laurel Creek under construction 88 UNITS
- 10 Live Oak Trails 58 UNITS
- 11 The Loretta design phase 137 UNITS

- 12 M Station
- 13 Sierra Ridge
- 14 Sierra Vista 238 UNITS
- 15 Southwest Trails 160 UNITS
- 16 Trails At The Park 200 UNITS
- 17 Trails At Vintage Creek 200 UNITS

- 18 Arbor Terrace
- 19 Bluebonnet Studios
- 20 Capital Studios
 135 UNITS
- 21 Garden Terrace
- 22 Skyline Terrace
 100 UNITS

- 23 Spring Terrace
 142 UNITS
- 24 Waterloo Terrace
 132 UNITS
 under construction
- 25 Zilker Studios
 110 UNITS
 design phase

f. Non-profit Developer

Foundation Communities, Inc. is a 501(c)3 nonprofit corporation. The following is an explanation of the support documentation attached. Foundation Communities was originally formed March 5 1990 under the name Central Texas Mutual Housing Association (CTMHA). In 1990 the IRS issued the attached determination letter that recognized Central Texas Housing Mutual Corporation as a 501(c)(3). After changing the organization's name, the IRS issued the attached letter in 2001 reaffirming the 501(c)(3) status for Foundation Communities, Inc. and recognizing the group exemption for all the subordinate nonprofit affiliates.

1. Applicant Entity f.(i) IRS Letter

INTERNAL REVENUE SERVICE DISTRICT DIRECTOR 1100 COMMERCE STREET DALLAS, TX 75242-0000

Date:

JUN 0 6 1996

CENTRAL TEXAS MUTUAL HOUSING ASSOCIATION

C/O CINDY CHRISTIANSEN 2512 S IH 35 STE 350 AUSTIN, TX 78704-5751 Employer Identification Number: 74-2563260

Case Number: 755122043

Contact Person:
ANNETTE SMITH

Contact Telephone Number:

(214) 767-6023

Our Letter Dated: May 23, 1990

Addendum Applies:

No

Dear Applicant:

This modifies our letter of the above date in which we stated that you would be treated as an organization that is not a private foundation until the expiration of your advance ruling period.

Your exempt status under section 501(a) of the Internal Revenue Code as an organization described in section 501(c)(3) is still in effect. Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the Code because you are an organization of the type described in section 509(a)(2).

Grantors and contributors may rely on this determination unless the Internal Revenue Service publishes notice to the contrary. However, if you lose your section 509(a)(2) status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act, or the substantial or material change on the part of the organization that resulted in your loss of such status, or if he or she acquired knowledge that the Internal Revenue Service had given notice that you would no longer be classified as a section 509(a)(2) organization.

If we have indicated in the heading of this letter that an addendum applies, the addendum enclosed is an integral part of this letter.

Because this letter could help resolve any questions about your private foundation status, please keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown above.

Sincerely yours,

Bobby E. Scott District Director

Internal Revenue Service

Department of the Treasury

P.O. Box 2508 Cincinnati, OH 45201

Date: June 6, 2001

Person to Contact:

Marion F Robinson- Baugh Customer Service Representative Toll Free Telephone Number:

8:00 A.M. to 9:30 P.M. EST 877-829-5500

Fax Number: 513-263-3756

Federal Identification Number:

74-2563260

Foundation Communities 3036 S 1st St 200 Austin, TX 78704-6382

Dear Sir or Madam:

This is in response to your request for affirmation of your organization's exempt status.

In May 1990, we issued a determination letter that recognized your organization as exempt from federal income tax under section 501(c)(3) of the Internal Revenue Code. That letter is still in effect.

Based on the information supplied, we recognized the subordinates named on the list your organization submitted as exempt from federal income tax under section 501(c)(3) of the Code. Additionally, we have classified the subordinates your organization operates, supervises, or controls, and which are covered by written notification to us, as organizations that are not private foundations because they are organizations of the type described in sections 509(a)(1) and 170(b)(1)(A)(vi) of the Code.

Donors may deduct contributions to your organization's subordinates as provided in section 170 of the Code. Bequests, legacies, devises, transfers or gifts to the subordinates or for their use are deductible for federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Your organization and its subordinates are required to file Form 990, Return of Organization Exempt from Income Tax, only if the gross receipts each year are normally more than \$25,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of the organization's annual accounting period. The law imposes a penalty of \$20 a day, up to a maximum of \$10,000, when a return is filed late, unless there is reasonable cause for the delay.

Your organization and its subordinates are not required to file federal income tax returns unless subject to the tax on unrelated business income under section 511 of the Code. If subject to this tax, the organization must file an income tax return on Form 990-T, Exempt Organization Business Income Tax Return. In this letter, we are not determining whether any of your organization or its subordinates' present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

Foundation Communities 74-2563260

Unless specifically excepted, your organization and its subordinates are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more paid to each of its employees during a calendar year. Your organization and its subordinates are not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Each year, at least 90 days before the end of your organization's annual accounting period, please send the following items to the Internal Revenue Service Center at the address shown below:

- 1. A statement describing any changes during the year in the purposes, character, or method of operation of your organization's subordinates;
- 2. A list showing the names, mailing addresses (including Postal ZIP Codes), actual addresses if different, and employer identification numbers of subordinates that:
 - a. Changed names or addresses;
 - b. Were deleted from the roster; or
 - c. Were added to the roster.
- 3. For subordinates to be added, attach:
 - A statement that the information on which your organization's present group exemption letter is based applies to the new subordinates;
 - b. A statement that each has given your organization written authorization to add its name to the roster;
 - c. A list of those to which the Service previously issued exemption rulings or determination letters;
 - d. A statement that none of the subordinates is a private foundation as defined in section 509(a) of the Code if the group exemption letter covers organizations described in section 501(c)(3);
 - e. The street address of subordinates where the mailing address is a P.O. Box; and



Foundation Communities 74-2563260

- f. The information required by Revenue Procedure 75-50, 1975-2 C.B. 587 for each subordinate that is a school claiming exemption under section 501(c)(3). Also include any other information necessary to establish that the school is complying with the requirements of Revenue Ruling 71-447, 1971-2 C.B. 230. This is the same information required by Schedule A, Form 1023, Application for Recognition of Exemption Under Section 501(c)(3) of the Internal Revenue Code.
- 4. If applicable, a statement that your organization's group exemption roster did not change since the previous report.

The above information should be sent to the following address:

Internal Revenue Service Center Attn: Entity Control Unit Ogden, UT 84409

The law requires you to make your organization's annual return available for public inspection without charge for three years after the due date of the return. You are also required to make available for public inspection a copy of your organization's exemption application, any supporting documents and the exemption letter to any individual who requests such documents in person or in writing. You can charge only a reasonable fee for reproduction and actual postage costs for the copied materials. The law does not require you to provide copies of public inspection documents that are widely available, such as by posting them on the Internet (World Wide Web). You may be liable for a penalty of \$20 a day for each day you do not make these documents available for public inspection (up to a maximum of \$10,000 in the case of an annual return).

Your organization's Group Exemption Number is

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely.

John E. Ricketts, Director, TE/GE Customer Account Services



Form **8822-B** (Rev. February 2018)

Department of the Treasury

Internal Revenue Service

Change of Address or Responsible Party — Business

Please type or print.

▶ See instructions on back. ▶ Do not attach this form to your return.
▶ Go to www.irs.gov/Form8822B for the latest information.

OMB No. 1545-1163

Before you begin: If you are also changing your home address, use Form 8822 to report that change. If you are a tax-exempt organization (see instructions), check here Check all boxes this change affects: 1 Employment, excise, income, and other business returns (Forms 720, 940, 941, 990, 1041, 1065, 1120, etc.) 2 Employee plan returns (Forms 5500, 5500-EZ, etc.) 3 Business location 4b Employer identification number 4a Business name 74-2563260 Foundation Communities, Inc. Old mailing address (no., street, room or suite no., city or town, state, and ZIP code). If a P.O. box, see instructions. If foreign address, also complete spaces below, see instructions. 3036 S 1st Street, Suite 200, Austin, TX 78704 Foreign postal code Foreign country name Foreign province/county New mailing address (no., street, room or suite no., city or town, state, and ZIP code). If a P.O. box, see instructions. If foreign address, also complete spaces below, see instructions. 3000 S IH-35, Suite 300, Austin, TX 78704 Foreign postal code Foreign province/county Foreign country name New business location (no., street, room or suite no., city or town, state, and ZIP code). If a foreign address, also complete spaces below, see instructions. 3000 S IH-35, Suite 300, Austin, TX 78704 Foreign postal code Foreign province/county Foreign country name New responsible party's name New responsible party's SSN, ITIN, or EIN 10 Daytime telephone number of person to contact (optional) 1-2-2020 Sign Signature of owner, officer, of representative Here **Executive Director** Title Where To File Send this form to the address shown here that applies to you. THEN use this address . . . IF your old business address was in . . . Connecticut, Delaware, District of Columbia, Florida, Georgia, Illinois, Indiana, Kentucky, Maine, Maryland, Massachusetts, Internal Revenue Service Michigan, New Hampshire, New Jersey, New York, North Carolina, Cincinnati, OH 45999-0023 Ohio, Pennsylvania, Rhode Island, South Carolina, Tennessee, Vermont, Virginia, West Virginia, Wisconsin Alabama, Alaska, Arizona, Arkansas, California, Colorado, Hawaii, Idaho, Iowa, Kansas, Louisiana, Minnesota, Mississippi, Missouri, Internal Revenue Service Montana, Nebraska, Nevada, New Mexico, North Dakota, Ogden, UT 84201-0023 Oklahoma, Oregon, South Dakota, Texas, Utah, Washington, Wyoming, any place outside the United States

The Texas Department of Housing and Community Affairs

hereby certifies

Foundation Communities, Inc.

As a

Texas Community Housing Development Organization

This certificate shall evidence that said organization has satisfactorily demonstrated to the Department its complinace with federal HOME Investment Partnerships Program requirements set forth at 24 CFR Part 92.

The Department commends Foundation Communities, Inc. for its proactive involvement in establishing affordable housing for the citizens in its service area.

> Date Issued: 01-Nov-05 Expiration Date: 01-Nov-45

Mitw

Director, Division of Policy and Public Affairs

1. Applicant Entity f.(ii) Audit

1. Applicant Entity f.(iii) Board Resolution

Resolution for Balcones Terrace City of Austin Applications

SECRETARY'S CERTIFICATE OF ADOPTION

I, David Hart, certify that I am the duly qualified and acting Secretary of the Board of FC BALCONES TERRACE HOUSING CORPORATION, a duly organized and existing Texas non-profit corporation (the "Corporation").

I do hereby certify that said Corporation is duly organized and existing under the laws of the State of Texas; that all franchise and other taxes required to maintain its corporate existence have been paid when due and no such taxes are delinquent; that no proceedings are pending for the forfeiture of its Certificate of Formation or for its dissolution; that it is duly qualified to do business in the State of Texas and is in good standing in such state; and that there is no provision of the Certificate of Formation or Bylaws of said Corporation limiting the power of the Board of Directors to pass the resolutions set out below and that the same are in conformity with the provisions of said Certificate of Formation and Bylaws.

Attached is a true and correct copy of the resolutions adopted by unanimous consent of the Board of Directors of the Corporation at our legally held meeting.

ADOPTED this 12th day of April, 2022.

DAVID HART, Secretary Board of Directors

Resolution for Balcones Terrace City of Austin Applications

RESOLUTION BY BOARD OF DIRECTORS OF OF FC BALCONES TERRACE HOUSING CORPORATION

WHEREAS, FC Balcones Terrace Housing Corporation, a non-profit Community Housing Development Organization (the "Corporation"), has determined that the actions set out in the following resolutions reasonably may be expected to benefit, directly or indirectly, the Corporation:

RESOLVED, that the Corporation apply for a loan for predevelopment, and/or construction costs, from the Austin Housing Finance Corporation's Rental Housing Development Assistance Program and/or Project Connect Anti-Displacement Community Acquisition Program in the amount of \$4,000,000, which is in addition to \$16,131,500 in funds previously loaned to the Corporation (collectively, the "Loan") for the conversion of certain improved property owned by the Corporation located at 10024 N. Capital of TX Hwy., Austin, Travis County, Texas 78759 (the "Property");

RESOLVED, that the Corporation apply for permitting and entitlements (collectively "Entitlements") with the City of Austin related to the conversion of the property from hotel use to a proposed affordable housing adaptive reuse of the Property;

RESOLVED, that Walter Moreau, as Executive Director of the Corporation (the "ED"), may, in his sole discretion, execute all documents to effectuate the Loan and Entitlements;

RESOLVED, that the Corporation secure the Loan from the Austin Housing Finance Corporation (the "Lender") and, whether by and through itself or by and through an entity under common control with Corporation, pledge the Property and other related assets as collateral therefore, all on such terms and conditions as the ED of the Corporation may, in his sole discretion, deem necessary or desirable, and that the Corporation execute any and all pertinent documents relating to the Loan required by Lender in connection therewith, confirming and ratifying its liability under said Loan, all on such terms and conditions as the ED of the Corporation may, in his sole discretion, deem necessary or desirable;

RESOLVED, that the grant by the Corporation of liens on the Property described above may also secure any and all other indebtedness now or hereafter owing to Lender;

RESOLVED, that the Corporation act in the future to take any and all actions necessary to renew, extend or otherwise modify the terms of the above-referenced Loan and any other loan from Lender, all on such terms and conditions and for such consideration as the ED of the Corporation may, in his sole discretion, deem necessary or advisable;

RESOLVED, that the ED of the Corporation be, and he is hereby, authorized, empowered, and directed to execute, acknowledge, and deliver, for and on behalf and in the name of the Corporation, such loan applications, assumption agreements, affidavits, assignments, bills of sale, promissory notes, deeds of trust, financing statements, security agreements, guaranties, pledges, loan documents, licenses, easements, entitlement applications, affordability unlocked agreements, and other instruments, containing such terms and conditions as the ED may, in his sole discretion, deem necessary or desirable, and that the attestation by the Secretary of the Corporation and the affixation of the seal of the Corporation shall not be necessary;

RESOLVED, that the Corporation whether by and through itself or by and through a specific purpose entity created for such and under common control with Corporation may transfer the Property to a limited partnership affiliated with the Corporation in the event that the ED of the Corporation determines, in his sole discretion, that such a transfer is necessary or desirable;

RESOLVED, that the ED of the Corporation be, and he is hereby, authorized, empowered, and directed to execute, acknowledge, and deliver, for and on behalf and in the name of the Corporation, such deeds, bills of sale and other instruments, containing such terms and conditions as the ED may, in his sole discretion, deem necessary or desirable, and that the attestation by the Secretary of the Corporation and the affixation of the seal of the Corporation shall not be necessary;

RESOLVED, that any instruments executed in connection with the above-described transactions may contain such effective dates, whether prior to or after the date of adoption of these resolutions as set forth below, as the ED of the Corporation may, in his sole discretion, deem necessary or advisable; and

RESOLVED, that any and all transactions by any of the officers or representatives of the Corporation with Lender and the prior owner of the Property prior to the adoption of these resolutions be, and they are hereby, ratified and approved for all purposes.

Adopted and approved by the Board of Directors on the 12th day of April, 2022.

FC Balcones Terrace Housing Corporation

Daniel CD.

2. Development Team

a.+ b. Team members

Role	Info	Contact	MBE	WBE	NP
Current Owner	FC Balcones Terrace Housing Corporation, a Foundation Communities nonprofit affiliate	Walter Moreau, Executive Director (512) 610-4016 walter.moreau@foundcom.org			Х
Developer	Foundation Communities, Inc. 3000 S IH-35, Suite 300 Austin, TX 78704	Walter Moreau, Executive Director (512) 610-4016 walter.moreau@foundcom.org			Х
Architect	Kirksey Architecture 1023 Springdale Rd Building 11A, Austin, TX 78721	Janis Brackett (713) 426-7426 janisb@kirksey.com			
Engineer				Х	
Attorney	Rigby Slack Lawrence & Comerford, 6836 Austin Center Blvd., Suite 100 Austin, Texas 78731	Cathleen Slack, Partner (512) 782-2060 cslack@rigbyslack.com			
Accountant	Novogradac & Company LLP 11044 Research Blvd. Austin, TX 78759	Susan Wilson, CPA, Partner (512) 349-3232 susan.wilson@novoco.com			
General Contractor	MAPP, LLC 3101 Bee Caves Road, Suite 280 Austin, Texas 78728	May Vlaming (512) 626-5434 mvlaming@mappbuilt.com			
Construction Lender	N/A				
Lenders	N/A				
Tax Credit Consultant	N/A				
Property Manager	Foundation Communities, Inc. 3000 S IH-35, Suite 300 Austin, TX 78704	Walter Moreau, Executive Director (512) 610-4016 walter.moreau@foundcom.org			Х
Supportive Services	Foundation Communities, Inc. 3000 S IH-35, Suite 300 Austin, TX 78704	Walter Moreau, Executive Director (512) 610-4016 walter.moreau@foundcom.org			Х

2. Development Team

c. Experience

Foundation Communities has nearly 30 years of experience contracting for and overseeing the construction and rehabilitation of affordable housing. Eleven of our existing communities were new construction projects financed with tax credits with three communities under construction. The remaining fourteen communities in our portfolio were purchased as existing properties and greatly improved with renovations, green spaces and playscapes, learning centers, landscaping, signage, lighting and green building features (solar panels and rain water harvesting). We have experience with the design and construction of structures that are zero lot VMU, 4-story elevator, 3-story walk up, and renovations of apartment complexes, hotels, nursing homes, and duplexes. We have a great track record of gaining neighborhood support, zoning changes, completing construction within tax credit deadlines, and achieving green certifications with AEGB, LEED, and Enterprise Green Communities. All of FC's 10 recently completed communities received 4 or 5 star AEGB ratings and seven of those received LEED Gold or Platinum Certifications.

MAPP has been engaged as the general contractor for the rehabilitation of Balcones Terrace. MAPP provides preconstruction and construction services throughout the Southern United States. Formed in 1991, MAPP has extensive experience with high-profile construction and has gained recognition for successful, rapid completion of projects and innovative building. A member of the U.S. Green Building Council since 2008, MAPP is also committed to environmentally sustainable building practices and energy conservation.

Kirskey Architecture, committed to designing environments that help communities grow and thrive, has been engaged to design the renovation of Balcones Terrace. Kirskey has deep experience and expertise in socially responsible design and civic architecture. Kirskey's repertoire of projects includes an extensive list of community spaces for non-profit and public sector clients.

3. Property Management Team

a. Experience

Foundation Communities performs all leasing, maintenance, accounting, compliance and other property management functions for its 25 Austin properties and earns property management and asset management fees that help support the overall nonprofit mission. Our team monitors portfolio health, tracks each project monthly, and aggregates detailed performance metrics at the portfolio level for review by the CFO. FC also has a well-funded Central Reserve and robust Asset Management program to keep properties in good condition and eliminate unforeseen capital/repair expenses that would undermine FC's organizational and financial strength. The success of our property management is demonstrated through its high occupancy (97% in 2020), low turnover, and healthy investment in capital repairs and upgrades to existing portfolio (\$680/unit in 2020).

Vicki McDonald, Chief Real Estate Officer. Primary responsibilities include the oversight of our entire real estate portfolio, monitoring annual operating budgets, major capital improvements, and management of a team of ten staff who are directly involved in the daily oversight of property operations, capital improvements, sustainability initiatives, supportive housing, safety and risk management and new construction. She links real estate operations and development through input and participation on the acquisition, design, and construction transition to operations. She is a CCIM Designee, a licensed Texas Real Estate Broker and has owned a real estate management and brokerage firm for 25 years before joining Foundation Communities.

Cacki Young, Director of Supportive Housing Management. Cacki oversees FC's supportive housing portfolio for single adults. Cacki's role includes developing and managing strategic partnerships and policies to increase and maintain access to housing for highly vulnerable populations. Additionally, her role supports both property management and supportive services staff working together in a blended management model to support housing retention. Cacki has a degree in Social Work and previously worked as a licensed social worker in family supportive housing and created financial stability programming for low-income individuals and families. She has worked for FC since 1999.

Valicia Nichols, Director of Compliance, oversees compliance for the entire portfolio and is well-versed in guidelines and regulations for FC's compliance programs, such as Low Income Housing Tax Credits (LIHTC), HOME, HUD Section 8 Voucher, Housing Trust Fund, Neighborhood Stabilization Program (NSP), Section 811 and older programs, e.g., Affordable Housing Program (AHP). She has been with FC since 2011 and maintains FC's good standing with compliance agencies, e.g., TDHCA (state); City of Austin; FHLB as well as investors.

3. Property Management Team

b. Compliance Reports from Austin

Neighborhood Housing and Community Development

P.O. Box 1088, Austin, TX 78767 -1088 (512) 974-3100 * Fax (512) 974-3112 * www.cityofaustin.org/housing

November 30, 2020

Kristina Thompson Foundation Communities 3226 W Slaughter Lane Austin, TX 78748

Re: FY19-20 Monitoring Review of Homestead Oaks

Dear Kristina Thompson:

The City of Austin, Neighborhood Housing and Community Development (NHCD) contracted UPCS Inspectors, LLC to perform an on-site monitoring review of the aforementioned property on September 03, 2020. The purpose of the review was to ensure program compliance with federal and local regulatory requirements set forth in the Rental Housing Development Assistance Program Loan Agreement (the "Loan Agreement") with the Austin Housing Finance Corporation (AHFC).

I am pleased to inform you that the property file reviews were completed and the property is in compliance with the terms of the agreement. Due to COVID-19 precautions, property inspections were suspended for the current year, but NHCD reserves the right to complete the property inspections at a future date.

Should you have any questions or require additional information, please contact <u>Jenilee.Ramirez@austintexas.gov</u> or at 512-974-9379.

Sincerely,

Chase Clements, Financial Manager City of Austin, NHCD

Neighborhood Housing and Community Development

P.O. Box 1088, Austin, TX 78767 -1088 (512) 974-3100 * Fax (512) 974-3112 * www.cityofaustin.org/housing

November 30, 2020

Kristina Thompson Foundation Communities 2906 E Martin Luther King Boulevard Austin, TX 78702

Re: FY19-20 Monitoring Review of M Station

Dear Kristina Thompson:

The City of Austin, Neighborhood Housing and Community Development (NHCD) contracted UPCS Inspectors, LLC to perform an on-site monitoring review of the aforementioned property on September 4, 2020. The purpose of the review was to ensure program compliance with federal regulatory requirements set forth in the agreement between NHCD and Foundation Communities.

I am pleased to inform you that the property file reviews were completed and the property is in compliance with the terms of the agreement. Due to COVID-19 precautions, inspections were suspended for the current year, but NHCD reserves the right to complete the property inspections at a future date.

Should you have any questions or require additional information, please contact Jenilee.Ramirez@austintexas.gov or at 512-974-9379.

Sincerely,

Chase Clements, Financial Manager City of Austin, NHCD

Neighborhood Housing and Community Development

P.O. Box 1088, Austin, TX 78767 -1088 (512) 974-3100 * Fax (512) 974-3112 * www.cityofaustin.org/housing

November 30, 2020

Kristina Thompson Foundation Communities 4320 S. Congress Ave. Austin, TX 78745

Re: FY19-20 Monitoring Review of Sierra Vista

Dear Kristina Thompson:

The City of Austin, Neighborhood Housing and Community Development (NHCD) contracted UPCS Inspectors, LLC to perform an on-site monitoring review of the aforementioned property on September 03, 2020. The purpose of the review was to ensure program compliance with federal and local regulatory requirements set forth in the Rental Housing Development Assistance Program Loan Agreement (the "Loan Agreement") with the Austin Housing Finance Corporation (AHFC).

I am pleased to inform you that the property file reviews were completed and the property is in compliance with the terms of the agreement. Due to COVID-19 precautions, property inspections were suspended for the current year, but NHCD reserves the right to complete the property inspections at a future date.

Should you have any questions or require additional information, please contact <u>Jenilee.Ramirez@austintexas.gov</u> or at 512-974-9379.

Sincerely,

Chase Clements, Financial Manager City of Austin, NHCD

- 3. Property Management Team
- c. Compliance Reports from outside Austin

OWNER CERTIFICATION OF PROGRAM COMPLIANCE

Mo	nitoring	D	ata Services			Initial Certification
Name	of Monito	orin	g Agency		×	Annual Update for Period
PO	Box 70)17	769			Annual update for Period
Addres	SS)	06/01/2	2019 to 5/31/2020
Da	llas TX	75	5060		Date	Date
From:	Slee	ру	Hollow Mutual Housing Corp			
	Owner I	Van	ne			
	Slee	ру	Hollow Apartments			
	Propert	ty N	lame			
	390 Addres		Ichabod Circle Arlington TX 76013			
Proper	ty Identifi	icat	tion Number 200992880			
		ind	er(s) of the above-referenced property, I/we hereby certify that I/w Use Restriction Agreement (LURA) for this property dated		terms a	and conditions
				ge oliver at a	1321	Anni aprila de la palencia de
	1	l.,	The property meets the Total Set-Aside and the Very Low-Incor	me Set Aside r	equirem	ents of the LURA.
	2	2.	The income of tenants in all Qualifying Units has been reviewed AHDP income limits.	d and verified, a	and falls	within the applicable
	3	3.	Units have been leased in accordance with all occupancy and le	ease requireme	ents of th	ne LURA.
	4	1.	All Qualifying Units have contract rents that are equal to or less	than the applic	able Al-	IDP maximum rents.
	5	ō.	The lease provisions required by the LURA have been incorporate	ated in all lease	es for Q	ualifying Units.
	6	ò .	The reports submitted to the monitoring agency are accurate an	nd correct to the	e best of	four knowledge.
I/We ur notify tl	nderstand he RTC o	d th	nat any willful false statement or misrepresentations on this certific s successors, which may result in legal action.	cation requires	the mor	nitoring agency to promptly
	-	Own	Naller Morens Date	elil	120	
	æ	-		D Howard	ZWA - Wat II	
Warnin	ıg:		Section 1001 of Title 18 of the U.S. Code makes it a criminal offi misrepresentations to any Department or Agency of the United S	ense to make v States as to an	willful fal y matter	se statements or within its jurisdiction.

OWNER CERTIFICATION OF PROGRAM COMPLIANCE

Moni	toring Da	ta Services	I	nitial	Certification
Name	of Monitorin	g Agency	X	Anni	al Update for Period
P.O.	Box 601	769		AHIU	al Opuale for Feriod
Addres			10/1/2	019	to 9/30/2020
Dalla	s TX 753	60	Date		Date
From:	Foundatio	n Communities			
	Owner Nar				
	Peters Co	olony Apartments Name			
	1810 E Po	eters Colony Road Carrollton TX 75007			
Proper	ty Identifica	tion Number 669827200			
		er(s) of the above-referenced property, I/we hereby certify that I/we have met <u>all</u> to Use Restriction Agreement (LURA) for this property dated _6/29/1995	erms a	nd c	onditions
	I/We certify	that:			
	1.	The property meets the Total Set-Aside and the Very Low-Income Set Aside req	quireme	ents	of the LURA.
	2.	The income of tenants in all Qualifying Units has been reviewed and verified, an AHDP income limits.	ıd falls	with	in the applicable
	3.	Units have been leased in accordance with all occupancy and lease requirement	its of th	ne Ll	JRA.
	4.	All Qualifying Units have contract rents that are equal to or less than the applical	ble Al-	IDP i	maximum rents.
	5.	The lease provisions required by the LURA have been incorporated in all leases	s for Q	ualify	ring Units.
	6.	The reports submitted to the monitoring agency are accurate and correct to the	best of	our	knowledge.
		hat any willful false statement or misrepresentations on this certification requires the successors, which may result in legal action.	he moi	nitori	ng agency to promptly
	Ow	mer Date 9/2	8/2	20	
Warni	 ng:	Section 1001 of Title 18 of the U.S. Code makes it a criminal offense to make wi	illful fa	lse s	tatements or

misrepresentations to any Department or Agency of the United States as to any matter within its jurisdiction.

OWNER CERTIFICATION OF PROGRAM COMPLIANCE

		Data Services	1-16-10-25-2
Name o	f Monito	ring Agency	Initial Certification
177	30x 70	1769	Annual Update for Period
Address			07/01/2019 to 6/30/2020
Dall	as TX	75060	Date Date
	/012808 VI		Suite Suite
From:	Shad Owner N	ow Brook Mutual Housing Corp	
ī	Snad Property	ow Brook Apartments	
	15		
Ī	2020 Address	South Cooper St Arlington TX 76013	
Property	Identific	ation Number17144264	
As	the ow	ner(s) of the above-referenced property, I/we hereby certify tha	at I/we have met all terms and conditions
51	u io Lan	d ose Nestriction Agreement (LORA) for this property dated	06/06/1995
I/V	Ve certif	y that:	
	1.	The property meets the Total Set-Aside and the Very Low-In	COME Set Aside requirements of the LUDA
	2.		
	1275	The income of tenants in all Qualifying Units has been review AHDP income limits.	wed and verified, and falls within the applicable
	3.	Units have been leased in accordance with all occupancy and	d lease requirements of the LLIDA
	4.		
		All Qualifying Units have contract rents that are equal to or le	
	5.	The lease provisions required by the LURA have been incorp	porated in all leases for Qualifying Units.
	6.	The reports submitted to the monitoring agency are accurate	and correct to the best of our knowledge.
/We under notify the F	rstand th RTC or it	nat any willful false statement or misrepresentations on this ceri ts successors, which may result in legal action.	tification requires the monitoring agency to promptly
ē:	^	, miorinay result in legal action.	
	OWI	ner Da	ate
	-	Walter Rosen	6/22/20
		П	
	C111-000		
Varning:		Section 1001 of Title 18 of the U.S. Code makes it a criminal or misrepresentations to any Department or Agency of the United	offense to make willful false statements or

a. Development Description

Balcones Terrace is the adaptive re-use of a hotel, which will become Foundation Communities' ninth supportive housing community for single adults. Balcones Terrace will provide 123 newly renovated units of Supportive Housing. This will build on Foundation Communities' successful housing-plus-services model, proven so effective for single adults with high needs, low incomes, and housing instability.

The site has two 4-story buildings constructed in 2000. The plan is to convert the existing 127 hotel guest rooms to 123 efficiency apartments complete with individual bathrooms and kitchenettes. We will also renovate much of the 1st floor lobby to provide several on-site amenities including a secure single point of entry, tenant laundry, food pantry, exercise room, community kitchen, TV room, and a secure landscaped courtyard. Offices will also be provided on site for property management and supportive services. During the conversion process, building components and building systems which are at the end of their expected useful life, such as some mechanical and plumbing systems, will be replaced.

Balcones Terrace is located in a desirable and high opportunity area of North Austin with proximity to an employment and retail center at the Domain, healthy food, and public transportation.

a. Development Description

- i. Describe the proposed resident population, income levels, and services, if any, to be provided to or made available to residents. Indicate the number of units designed to meet accessibility requirements for persons with mobility or sensory impairments; the number of units dedicated to the Continuum of Care; and the number of rental assistance vouchers dedicated to the development.
 - Target Population This development will target very low and extremely low income individuals, persons transitioning out of homelessness, persons at-risk of homelessness, persons with physical, intellectual, and/or developmental disabilities, youth aging out of foster care, persons transitioning out of institutionalized care, and persons unable to secure permanent housing elsewhere due to various barriers, and/or persons with special housing needs. Foundation Communities has been providing services and housing to this target population for over 15 years.
 - Special Needs and Homeless Set aside— as part of a FHLB application, FC will commit to a 20% 40% set aside for persons with Special Housing Needs and persons meeting the FHLB definition of homeless.
 - Rental Assistance Vouchers Balcones was awarded 25 PBV vouchers and 25 VASH vouchers from HACA and is currently completing the subsidy layering review.
 - Continuum of Care With this application FC is committing 50 units to persons referred through Continuum of Care (CoC) as part of the HACA 50 unit voucher award. If AHFC is able to provide subsidy for additional units, we will commit up to 61 total units to CoC.
 - Accessibility 10% of the total units will be made accessible for persons with mobility and 2% of total units will be made accessible for persons with hearing and visual impairments. In addition, all ground floor units will be made adaptable to persons with mobility disabilities.
- ii. Identify the appropriate Neighborhood Plan and describe the Development's compatibility with it. In the absence of a Neighborhood Plan, describe the Development's compatibility with the Imagine Austin Comprehensive Plan.
 - The development site is located within the North Burnet/Gateway Regulating Plan and conforms to the zoning of Commercial Mixed Use.

a. Development Description

- iii. Summarize the key financials of the development, clearly indicating the total development cost; the amount and intended use of AHFC/HPD funds being requested; the amount and use of any prior funding that the development may have received from AHFC; and the amount(s) and provider(s) of other funding and the status of those funding commitments.
 - Total Development Cost \$24,647,099
 - Committed Sources
 - o **RHDA Acquisition \$16,131,500** The City previously awarded and funded the acquisition of the hotel.
 - o National Housing Trust Fund (NHTF) –\$6,000,000 FC applied for NHTF funds in 2021 and are on track for an award in May 2022.
 - O Housing Partnership Network Grant \$200,000 FC was awarded a capital grant from HPN
 - The following future and pending applications, if awarded, will reduce our current request for additional RHDA funds. However, we ask that you fund the full request as a bridge source.
 - Federal Home Loan Bank (FHLB) FC will apply for FHLB funds in 2023 at the Dallas and Atlanta locations. These are competitive applications due in spring and summer and awards announced in fall.
 - Capital Magnet Funds (CMF) FC submitted an application for CMF funds in 2021 and is awaiting notification of awards.
 - o **FC Fundraising** FC is working on capital fundraising campaign to attract corporation and individual donors to make significate contributions to our pipeline.
- iv. Indicate whether the project meets the requirements of the City's Vertical Mixed-Use (VMU) Ordinance, or is in a Planned-Unit Development (PUD) or Transit Oriented Development (TOD) or any other City of Austin density bonus program.

This site is not located within a PUD or TOD or zoned VMU.

b. Funding Commitments

PROMISSORY NOTE

RHDA – FC BALCONES TERRACE HOUSING CORPORATION
Balcones Terrace

Date:

August 31, 2021

Borrower:

FC BALCONES TERRACE HOUSING CORPORATION, a Texas

nonprofit corporation

Borrower's Mailing Address:

3000 S. IH 35, Suite 300

Austin, Texas 78704

Lender:

Austin Housing Finance Corporation, a Texas conprofit

corporation organized and operated under Chapter 394 of the

Texas Local Government Code

Place for Payment:

1000 East Eleventh Street - Suite 200

Austin, Travis County, Texas 78702

Principal Amount:

\$16,131,500.00

Annual Interest Rate:

0%

Maturity Date:

September 1, 2024

Annual Interest Rate on Matured, Unpaid Amounts: 10%

Terms of Payment (principal and interest):

The Principal Amount and interest are due and payable in the amount of the unpaid principal and accrued, unpaid interest and other charges on the Maturity Date.

The Principal Amount and any accrued interest are due prior to the Maturity Date in the event of any Repayment Event (defined below). Lender, may, in its sole and absolute discretion, forgive the unpaid Principal Amount and unpaid interest and other charges in whole or in part on the Maturity Date. Notwithstanding the foregoing, if the Property (as defined in the Deed of Trust) ceases to be used as Affordable Housing during the required term under the Loan Documents, this Promissory Note will not be subject to forgiveness and will remain in full effect requiring the payment of the principal, interest, and any fees upon non-compliance in any material respect with the affordability restrictions contained in the Loan Documents.

"Repayment Event" means the occurrence of any of the following events: (i) the failure to close on Texas Department of Housing and Community Affairs loan to Borrower by May 1, 2022, or such

FC Balcones Terrace Housing Corporation \$16,131,500 2018 GO Bonds

later date approved by Lender in its sole discretion, (ii) the sale or other disposition (but not the foreclosure sale of a lien senior to lien securing the Loan) of the Property, (iii) Borrower sells or assigns its legal or beneficial ownership interest in the Property to a person or entity other than an affiliated party, or (iv) any event of default that occurs and continues after any applicable cure period under this Promissory Note, the Deed of Trust, the Loan Agreement, or the Restrictive Covenants.

Payments are applied first to accrued interest, next to other charges that Borrower is obligated to pay Lender under the terms of the Loan Documents (as defined in the Loan Agreement) governing or securing this Promissory Note and the remainder to reduction of the Principal Amount.

Security for Payment:

This Promissory Note is secured by that certain Deed of Trust and Security Agreement and Financing Statement, dated even date with this Promissory Note, executed by Borrower to Lender ("Deed of Trust") and by this reference is incorporated in this Promissory Note.

Borrower promises to pay to the order of Lender the Principal Amount plus interest at the Annual Interest Rate. This Promissory Note is payable at the Place for Payment and according to the Terms of Payment. All unpaid amounts are due by the Maturity Date. After maturity, Borrower promises to pay any unpaid principal balance plus interest at the Annual Interest Rate on Matured, Unpaid Amounts.

If an Event of Default exists (as defined in the Loan Agreement) and continues after any applicable cure period, Lender may declare the unpaid principal balance and earned interest on the Promissory Note immediately due. Except as otherwise provided in the Loan Documents, Borrower and each surety, endorser, and guarantor waive all demand for payment, presentation for payment, notice of intention to accelerate maturity, notice of acceleration of maturity, protest, and notice of protest, to the extent permitted by law.

Borrower also promises to pay reasonable attorney's fees and court and other reasonable costs actually incurred if this Promissory Note is placed in the hands of an attorney to collect or enforce the Promissory Note. These expenses bear interest from the date of advance at the Annual Interest Rate on Matured, Unpaid Amounts. Borrower must pay Lender these expenses and interest on demand at the Place for Payment. These expenses and interest become part of the Promissory Note and must be secured by any security for payment.

Borrower may prepay this Promissory Note in any amount at any time before the Maturity Date without penalty or premium. Partial prepayments will be credited to the Principal Amount; installments must continue as scheduled and interest on that prepaid principal immediately ceases to accrue.

Interest on the debt evidenced by this Promissory Note may not exceed the maximum rate or amount of nonusurious interest that may be contracted for, taken, reserved, charged, or received under law. Any interest in excess of that maximum amount will be credited on the Principal Amount or, if the

FC Balcones Terrace Housing Corporation \$16,131,500 2018 GO Bonds

Principal Amount has been paid, refunded to Borrower. On any acceleration or required or permitted prepayment, any excess interest will be canceled automatically as of the acceleration or prepayment or, if the excess interest has already been paid, credited on the Principal Amount or, if the Principal Amount has been paid, refunded to Borrower. This provision overrides any conflicting provisions in this Promissory Note and all other Loan Documents.

The execution and delivery of this Promissory Note are required under the Loan Agreement executed by Borrower and Lender as of the same date as this Promissory Note. If any provision of this Promissory Note conflicts with any provision of the Loan Agreement or the Deed of Trust, first the provisions of this Promissory Note, then the Loan Agreement, and then the Deed of Trust govern to the extent of the conflict.

AN UNCURED EVENT OF DEFAULT UNDER THE LOAN AGREEMENT IS A DEFAULT UNDER THIS PROMISSORY NOTE.

This Promissory Note must be construed under the laws of the State of Texas, without regard to choice-of-law rules of any jurisdiction.

Borrower is responsible for all obligations represented by this Promissory Note.

When the context requires, singular nouns and pronouns include the plural.

Neither Borrower nor any direct or indirect equity owner of Borrower, including without limitation Borrower's parent, shareholders, and/or venturers (collectively, the "Borrower Parties"), assume or will be held to any personal liability for the payment of the amounts due under, or evidenced or secured by, this Promissory Note and the other Loan Documents, or for the performance or the breach of any of the other obligations, covenants, representations, and warranties contained in the Loan Documents, unless Borrower or a Borrower Party has engaged in willful misconduct, in which case Borrower shall be subject to personal liability. In the event of any default or event of default under any of the Loan Documents, including without limitation this Promissory Note, and in the absence of willful misconduct by the Borrower or any Borrower Party, Lender's sole recourse is limited to such collateral as may then be held by Lender pursuant to the terms of the Loan Documents, and Lender may take no personal or direct action against Borrower or any of the Borrower Parties.

{signature follows}

FC Balcones Terrace Housing Corporation \$16,131,500 2018 GO Bonds

Borrower:

FC Balcones Terrace Housing Corporation,

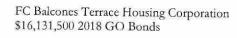
a Texas nonprofit corporation

By:

Walter Moreau, Executive Director

PREPARED IN THE LAW OFFICE OF:

City of Austin Law Department



Page 4

c. Market Assessment

APARTMENT MARKETDATA, LLC

CONSULTANTS, ECONOMISTS, ANALYSTS

August 5, 2021

Mr. Tom Cavanagh Texas Dept. of Housing and Community Affairs 221 East 11th Street Austin, Texas 78701

and

Tillie Croxdale Foundation Communities 3000 S IH 35, Suite 300 Austin, TX 78704

Re: LIHTC Market Feasibility Study

Balcones Terrace Apartments

Austin, Texas

Greetings:

Apartment MarketData, LLC (AMD) prepared market feasibility study for the Balcones Terrace Apartments (Austin, Texas) in compliance with the TDHCA guidelines. Apartment MarketData, LLC certifies that it has read and understands Department Rules specific to the report found in Section 11.303 of the Underwriting Rules and Guidelines. AMD acknowledges that the Texas Department of Housing and Community Affairs (the "Department") may publish this report on the Department's website, release it in response to a request for public information, and make other use of the information as authorized by law."

The purpose of this study was to summarize the market potential of developing the subject tract of land as an "affordable" rental project to meet the rental housing needs of Austin, Texas. The analysis, conclusions, and opinions of this study are not based on any requested results.



Site Location: 10024 N Capital of Texas Hwy

Austin, Travis County, Texas

Site Description: Existing hotel – TownPlace Suites

Development Team: Foundation Communities

Effective Date of Report: August 5, 2021

Date of Site Inspection: July 23, 2021

Name of Inspector: Darrell G Jack

Name of Market Analyst(s): Kirt Shell

Darrell G Jack

It is our understanding that the report is addressed to the Texas Department of Housing and Community Affairs (TDHCA); and such other persons or entities as may be designated by the sponsor, and their respective successors and assigns. We understand that:

- The report may be relied upon by the TDHCA in determining whether to proceed with the financing of the project.
- The report may be relied upon by the TDHCA in determining whether the project is financially feasible.
- The report may be included with and referred to in materials the TDHCA deems necessary.

The MapInfo demographics estimate the demand growth for new rental units to be 339 units per year. The HISTA data suggests that the growth for new rental units will be 353 units per year. Finally, the Employment Growth methodology suggests the PMA will add 738 new renters annually.

There is no doubt that the subject's units are needed and will serve the Austin market with a stock of new "affordable" units. Evidence suggests that LIHTC projects tend to derive most of their demand from households already living in the area. The "Overall Capture Rate" calculation in Section 5.3 found 3,695 renter households that are income qualified. Thus in our mind, this project is feasible even without additional growth in the number of renter households.

According to market participants, the market in this area is strong and the level of demand for quality "affordable" housing is growing.

In view of the following facts and data contained within the study, the market feasibility results of the subject property, "to be built" as of August 5, 2021, and subject to the general underlying assumptions and limiting conditions, are:

- Additional new quality projects are readily accepted in the assessed area.
- Balcones Terrace will help to fulfill the demand for affordable rental units.
- The level of rent to be charged is comparable with newer "affordable" rental communities found in and around the PMA.
- The determined capture rate for this project is less than the maximum designated for developments in the QAP.

It is our understanding that this market feasibility study will be used by the TDHCA to document the demand for low income housing within the Primary Market Area identified. I certify that my review was in accordance with generally accepted real estate principles and that I have no financial interest or family relationship with the officers, directors, stockholders, or partners of the Sponsor, the general contractor, any subcontractors, the buyer or seller of the property or engage in any business that might present a conflict of interest.

I am under contract for this specific assignment (market feasibility study) and I have no side deals, agreements, or financial considerations with others in connection with this transaction.

Sincerely,

Darrell G. Jack Market Analyst

President

				MARK	ET ANAL	YSIS SUMMA	RY				
				0					D .	0./5	10004
Apartment MarketData, LLC							Date:		/2021		
ntact:	Darrell	G Jack							Phone:	(210)	530-0040
velopment			Balo	cones Te	errace		Tai	rget Popu	lation:	SRO,	Supp Hsg
						С	efinitic	on of Senio	or Age:		
e Location		10024 N	Capita	al of Tex	as Hwy	City:	Д	ustin	Count	y:	Travis
e Coordinat	es:	La	titude			Longitude			1		
		30.	390996			-97.737134		(deci	mal degr	ee forma	at)
			Prim	ary Ma	rket Area	(PMA) page	32-33				
					16.13	Square N	Miles				
484530017.06 4845		4845300	17.07	48453	0017.22	484530017.45	5 4	84530017.5	52 4845	30017.53	
4845	30017.54	4845300	484530017.57 4		484530017.86	484530018.1	.17 484530018.28	18 4845	484530018.29		
4845	30018.49	4845300	18.50	48453	0025.00	0.00		0.00		0.00	
Market Analyst used the following assumptions for demand calculations per REA rules: Please check the box as confirmation. 1 person income, 50% rent to income, all household sizes, renter and owner households, qualify from \$1 up x											
			1			S BY INCOME	page		T		
HH Siz		1	2		3	4		5	6		7+
30% AMGI	Min	\$1	\$0		\$0	\$0		\$0	\$0		\$0
	Max	\$20,790	\$(\$0	\$0		\$0	\$0		\$0
	Min	\$1	\$(\$0	\$0		\$0	\$0		\$0
40% AMGI	Max	\$27,720	\$0		\$0	\$0		\$0	\$0	_	\$0
40% AMGI	 				40	40		40	40		10
40% AMGI 50% AMGI	Min Max	\$1 \$34.650	\$(\$(\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		\$0 \$0

AFFORDABLE HOUSING INVENTORY in PMA page 53 / 58-59							
	# Developments	Total Units	Avg Occupancy				
Stabilized LIHTC Developments	2	156	82.1%				

Proposed, Under Construction, and Unstabilized Comparable Developments in PMA								
TDHCA#	Development	Status	Туре	Target Population	Comp Units	Total Units	Occup ancy	
	Other Affordable Developm	ents in PMA S	ince 2016					
TDHCA#	Other Affordable Developm Development	ents in PMA S	ince 2016 Type	Target Population	Comp	Total Units	Occup	
TDHCA #	'		I	0			Occup ancy 92%	

Discuss any competitive project located just outside the PMA that may draw demand from the Subject PMA and why it is or is not included in the capture rate calculations. This should be discussed in depth in the market study. §11.303(10)(E)(iv)

If electing 15% GCR for Tax-Exempt Bond Development per §11.302(i)(1), enter the average occupancy below and attach a PMA map with affordable developments labeled, showing the 20 minute drive time ring. *See footnote 1

Average occupancy of affordable housing in 20 minute drive time ring

PMA DEMOGRAPHIC DATA

Note: For developments targeting Seniors, fill in Population and Household data for <u>both</u> the General population <u>and</u> the Senior population

GENERAL						
current year place-in-service five year						
2021	2023	2026				
63,896 65,607 68,173						

SENIORS							
current year	five year						
2021	2023	2026					
13 177	13 035						

Households p. 87-88

Population p.

Total HH Renter HH Homeowner HH

34,271	35,264	36,755
23,796	24,502	25,562
10,475	10,762	11,192

10,202	10,913	11,979
4,793	5,280	6,012
5,410	5,633	5,968

DEMAND CALCULATION p. 79

85

See footnote 2

Min Income

Max Income

Total Households

Only Restricted Units

\$ 1

\$ 34,650

3,581

358

34,271

Subject Units
Unstabilized Comparable Units

Comparable office

RELEVANT SUPPLY 0 124

76

10% External Demand
Other Demand

Potential Demand

GROSS DEMAND 3,939

RELEVANT SUPPLY / GROSS DEMAND = GROSS CAPTURE RATE

3.1%

CAPTURE RATE BY AMGI BAND p.

* include program only restricted units

AMGI Band Capture Rates	Demand	10% External Demand	Subject Units	Comp Units	Capture Rate
30% AMGI	1,970	197	31	0	1.4%
40% AMGI	802	80	31	0	3.5%
50% AMGI	810	81	62	0	7.0%

CAPTURE RATE BY UNIT p. 79

* include program only restricted units

9	UBJECT U	INIT MIX					
AMI Level	Beds	Baths	Size (sqft)				
30%	0	1	368				
40%	0	1	368				
50%	0	1	368 - 575				

PROPOSED RENT		p. 117	
Gross	Net	MARKET RENT	
\$519	\$519	\$1197	
\$693	\$693	\$1197	
\$866	\$866	\$1197 - \$1404	

DEMAND by UNIT TYPE p. 79									
Demand	10% External Demand	Subject Units	Comp Units	Unit Capture Rate					
1,970	197	31	0	1.4%					
802	80	31	0	3.5%					
810	81	62	0	7.0%					

Footnotes:

- $1 \\ \ \, \text{This is only required for developments that will utilize the 15\% GCR for Tax-Exempt Bond Developments rule §11.302(i)(1).} \\$
- ² Program only restricted units include HTC and MDL restricted units. Assisted units include RAD, Section 8, PHU, or PBV units.

d. Continuum of Care

With this application FC is committing 50 units to persons referred through Continuum of Care as part of the HACA 50 unit voucher award. If AHFC is able to provide additional subsidy, we will commit up to 61 total units

e. Resident Services

 A description of the services to be provided to residents and/or clients, and the estimated annual cost of providing those services. If the development will also be applying for LIHTC, please reference the specific services as allowed for by TDHCA's Qualified Allocation Plan (QAP).

Foundation Communities will provide free supportive service programs that will educate, support and improve health and financial standing for residents. Two full time case managers will be available on site. Supportive Service programs to be offered on site include:

- Adult Education Classes Staff and volunteers offer "at your door" educational opportunities to adults such as ESL, computer skills, financial literacy and GED.
- Workforce Development- Staff and volunteers work one on one with interested residents to develop resumes, conduct job searches, prepare for interviews, and research educational and training opportunities to help residents to increase their employment income.
- Healthy Food Pantry: An on-site Healthy Food Pantry will be open to both residents and community members and will offer fresh produce, dairy, eggs, meat, and shelf-stable foods.
- Counseling and Referrals Our staff will provide one-on-one counseling and warm connections to local health resources and assistance with obtaining benefits and entitlements such as Social Security, Medicaid, and Food Stamps.
- Health Fairs & Events: These include Health Fairs for resident, and community members, featuring opportunities for health screenings, immunizations, and access to resources like PPE.
- Nutrition and Fitness Classes: Free cooking, nutrition, and fitness classes, such as yoga, walking groups, aerobics, and the ever-popular Zumba classes, will be offered to residents and the community.
- Eviction Prevention property management and services staff collaborate to prevent eviction through early communication, referrals for rent assistance, and counseling
- ii. The number and types of residents/clients expected to be served annually.

This development will house 123 individuals at any given time.

e. Resident Services

iii. Developer's experience and qualifications in providing the services to be offered, if services are offered by the developer.

Foundation Communities, as the primary supportive service provider at all our communities, has nearly 25 years of experience in the provision of supportive services to its residents. Supportive services are an integral part of all Foundation Communities properties, and are included in the planning process for every new community from inception.

FC is considered a national leader in the provision of service-enriched housing. All Foundation Communities service programs are developed to meet the particular needs of residents. Each program area utilizes a Theory of Change approach to identify the particular resident outcomes that are desired, the resources that will be required and how progress towards outcomes achievement will be measured and evaluated. Foundation Communities utilizes and contributes to best practices in the fields of education, health, trauma-informed case management and financial stability. Because our programs have a long and consistent record of achieving positive resident outcomes, numerous foundations and public agencies provide funding to establish and grow our programs.

iv. Description of the organization(s) providing the services and a memorandum of understanding or some other type of signed agreement that indicates the relationship between the developer and service provider, if the services are provided by an external organization.

The majority of supportive services will be provided by Foundation Communities staff and volunteers. We do, however partner with more than fifty nonprofits and community groups to provide additional services. Some significant partnerships include: Breakthrough Austin, Caritas of Austin, Safe Place, Life Works, Travis County CPS, Communities for Recovery, and Project Transition.

e. Resident Services

v. Resumes of key personnel who will be actively involved in the delivery of services including information on certifications, licenses, years of experience, and education.

Services Staff

3 full-time Supportive Services Staff will be located on-site at this development, and will coordinate volunteer services staff, collaborate with community partners, manage the on-site Food Pantry, work closely with property management to help residents maintain their housing, and coordinate service delivery that promotes the empowerment and self-sufficiency of all residents. Services include, but are not limited to, helping residents access public entitlements (e.g. SSI, Unemployment), helping residents increase their income by improving their job skills to expand employment opportunities, encouraging residents to participate in the on-site Adult Education classes, and connecting interested residents to mental health programs. Staff must have a Bachelor's degree in social work or related field and a minimum of 3 years of relevant experience.

Key leadership roles involved in service delivery.

- Cacki Young Director of Supportive Housing Management. Cacki oversees FC's supportive housing portfolio for single adults. Cacki's role includes developing and managing strategic partnerships and policies to increase and maintain access to housing for highly vulnerable populations. Additionally, her role supports both property management and supportive services staff working together in a blended management model to support housing retention. Cacki has a degree in Social Work and previously worked as a licensed social worker in family supportive housing and created financial stability programming for low-income individuals and families. She has worked for FC since 1999.
- Kori Hattemer Director of Financial Programs. In this capacity, she oversees Foundation
 Communities' free tax preparation, college support services, one-on-one financial
 coaching, and money management classes. Prior to joining Foundation Communities, Kori
 was the Associate Director of Savings & Financial Capability at CFED. Kori received her
 Master of Public Affairs degree at the University of Texas, where she also completed her
 undergraduate degree.
- Rita Ortega—Director of Health Initiatives. Rita joined Foundation Communities in 2019. Prior to taking over as Interim Director, she served as the Program Manager for Health and Nutrition, overseeing FC's food pantry and health education programs. She has over 15 years of public health education experience with the American Cancer Society, Austin Public Health, and the Texas Department of State Health Services. She earned her bachelor's degree in Kinesiology from the UT at Austin and her master's degree in Health Education from Texas State. Rita is a Master Certified Health Education Specialist.

e. Resident Services

vi. Financial capacity of the Services provider:

Foundation Communities has a strong track record of fundraising to cover these programs. FC has submitted an application for APH service funding. Funding for supportive services typically comes from a combination of cash flow, grants and fundraising from private foundations, corporations and individuals. This is the same method used to fund the supportive service programs at all our existing properties. FC has raised approximately \$45 million over the past 5 years to fund services at our existing 22 properties in Austin. We have deep relationships with the donor community, a well-funded Central Reserve, and maintains a healthy portfolio contributing strong ongoing revenue to the organization, with all projects producing their targeted cash flow and reserves established by the Board. Below is the

Sources	Year 1	Year 2	Year 3
APH Grant Application	\$900,000	\$918,000	\$936,360
TOTAL	\$900,000	\$918,000	\$936,360

Uses	Year 1	Year 2	Year 3
Service Staff Salaries	\$381,500	\$389,130	\$396,913
24-Hour Desk Clerks	\$125,000	\$127,500	\$130,050
General Operations	\$120,000	\$122,400	\$124,848
Outsources Professional Services	\$13,500	\$13,770	\$14,045
Direct Aide	\$20,000	\$20,400	\$20,808
Rent Assistance	\$15,000	\$15,300	\$15,606
Housing Assistance	\$20,000	\$20,400	\$20,808
Supplementatl Program Services	\$200,000	\$204,000	\$208,080
Trainingl/ Travel	\$5,000	\$5,100	\$5,202
TOTAL USES	\$900,000	\$918,000	\$936,360

4. Development Proposal f. Affordability Unlocked

Not Applicable

- 4. Development Proposal g. SMART Housing



City of Austin

P.O. Box 1088, Austin, TX 78767 www.cityofaustin.org/housing

Housing and Planning Department

S.M.A.R.T. Housing Program

8/25/2021

S.M.A.R.T. Housing Certification Foundation Communities 10024 N Capital of Texas Hwy (ID 820)

TO WHOM IT MAY CONCERN:

Foundation Communities (development contact Megan Matthews; ph: 512-610-7972; email: megan.matthews@foundcom.org) is planning to develop Balcones Terrace, a 123-unit rental development at 10024 N Capital of Texas Hwy.

One hundred twenty-four (123) of the units will be leased to households at or below 80% Median Family Income (MFI). The project will be subject to a minimum 5-year affordability period after issuance of a certificate of occupancy, unless funding requirements are longer.

The Housing and Planning Department (HPD) certifies the proposed project meets the S.M.A.R.T. Housing standards at the pre-submittal stage. Since 25% (31) of the units will serve households at 30% MFI, 25% (31) of the units will serve households at 50% MFI the development will be eligible for 100% waiver of fees listed in Land Development Code, Chapter 25-1-704, as amended or other fees waived under a separate ordinance except for Austin Water Utility (AWU) Capital Recovery Fees. This development is fully in accordance with the requirements under the Texas Local Government Code, Chapter 395.16(g) and 42 U.S.C. Section 12745 (A)(1) as it relates to how housing qualifies as affordable housing and therefore all the units will be eligible to receive Austin Water Utility Capital Recovery Fee (CRF) waivers. The expected fee waivers include, but are not limited to, the following fees:

AWU Capital Recovery Fees
Building Permit
Site Plan Review
Construction Inspection
Demolition Permit Fee

Concrete Permit Electrical Permit Subdivision Plan Review Parkland Dedication Fee (by separate ordinance) Regular Zoning Fee

Mechanical Permit Plumbing Permit Zoning Verification Land Status Determination Building Plan Review

Prior to issuance of building permits and starting construction, the developer must:

- Obtain a signed Conditional Approval from the Austin Energy Green Building Program stating that the plans and specifications for the proposed development meet the criteria for a Green Building Rating. (Contact Austin Energy Green Building: 512-482-5300 or greenbuilding@austinenergy.com).
- Submit plans demonstrating compliance with the required accessibility or visitability standards.

Before a Certificate of Occupancy will be granted, the development must:

• Pass a final inspection and obtain a signed Final Approval from the Green Building Program. (Separate from any other inspections required by the City of Austin or Austin Energy).

- Pass a final inspection to certify that the required accessibility or visitability standards have been met.
- ♦ An administrative hold will be placed on the building permit, until the following items have been completed: 1) the number of affordable units have been finalized and evidenced through a sealed letter from project architect and/or engineer, 2) a Restrictive Covenant stating the affordability requirements and terms has been filed for record at the Travis County Clerk Office.

The applicant must demonstrate compliance with S.M.A.R.T. Housing standards after the certificate of occupancy has been issued or repay the City of Austin, in full, the fees waived for this S.M.A.R.T. Housing certification.

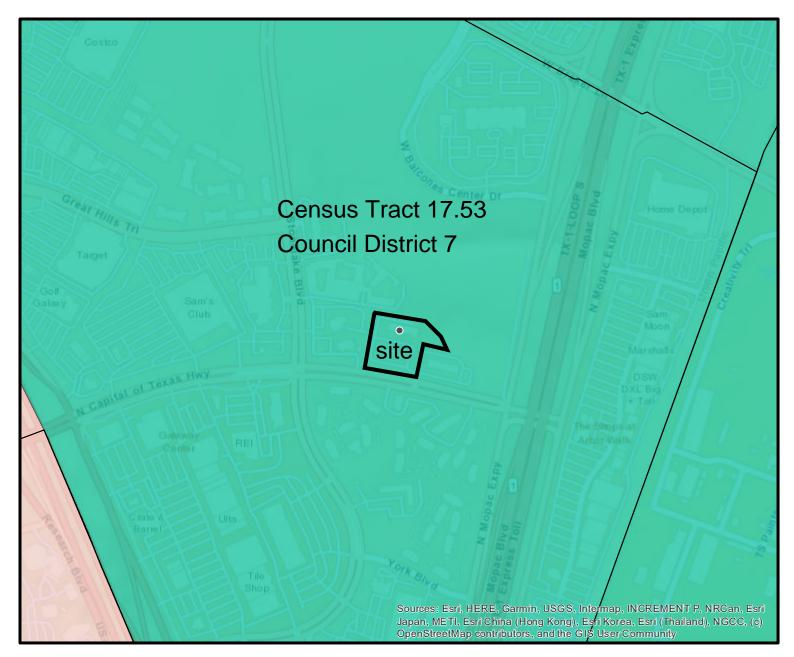
Please contact me by phone 512.974.3462 or by email at <u>nathan.jones@austintexas.gov</u> if you need additional information.

Sincerely,

Nathan Jones, Project Coordinator Housing and Planning Department

Cc: Kristin Martinez, AE Jonathan Orenstein, AWU Mashell Smith, ORS

5. Property a. Maps



Property Label

Steward Agency: Steward Label Managing Agency: Managing Label

Address: Address Label Land Attributes: Land Label

ORES Management ID: ORES ID Label ORES File Number: ORES File Label

Restrictions: Restrictions Label

Restrictions & Protection Comments: Comments Label

Land Classification: Classification Label Land Category: Land Category Label Approximate Acreage: Acreage Label Appraisal District: Appraisal Label

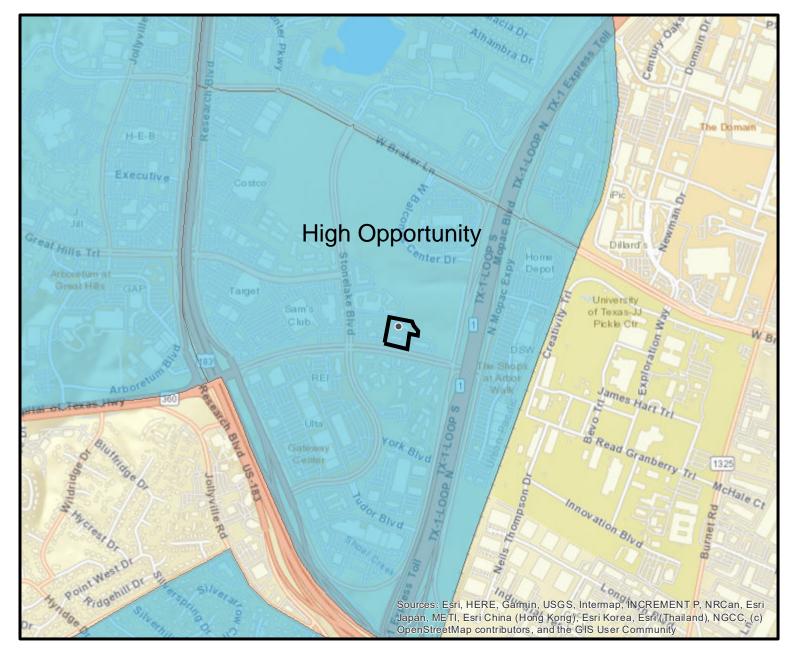
Appraisal District Property ID: Property ID Label Maximo Asset Tracking Number: Maximo Label



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ArcGIS Web AppBuilder 5/13/2021





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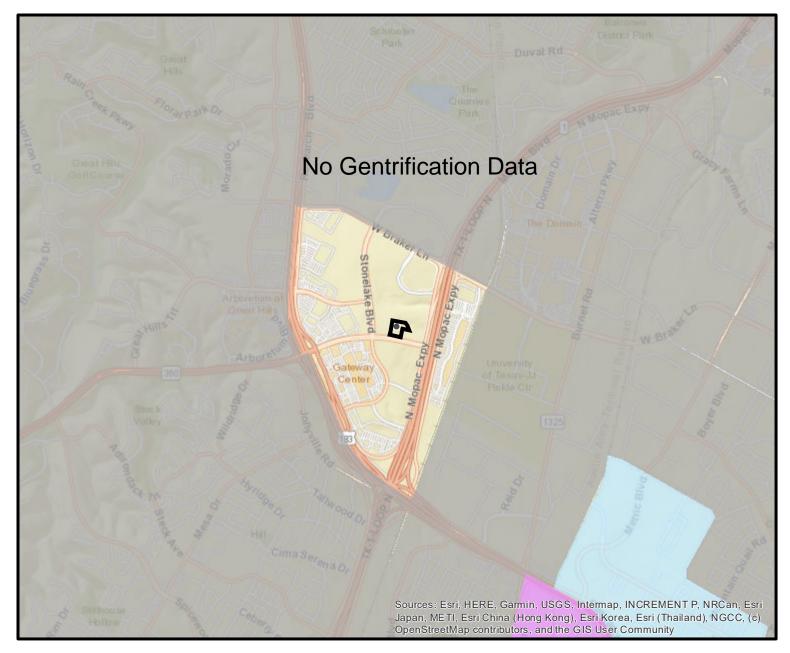
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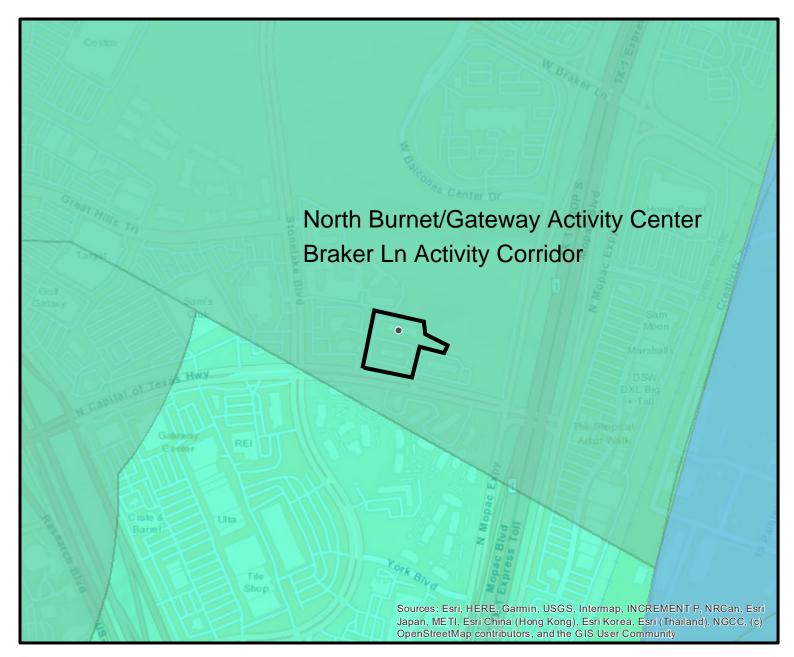
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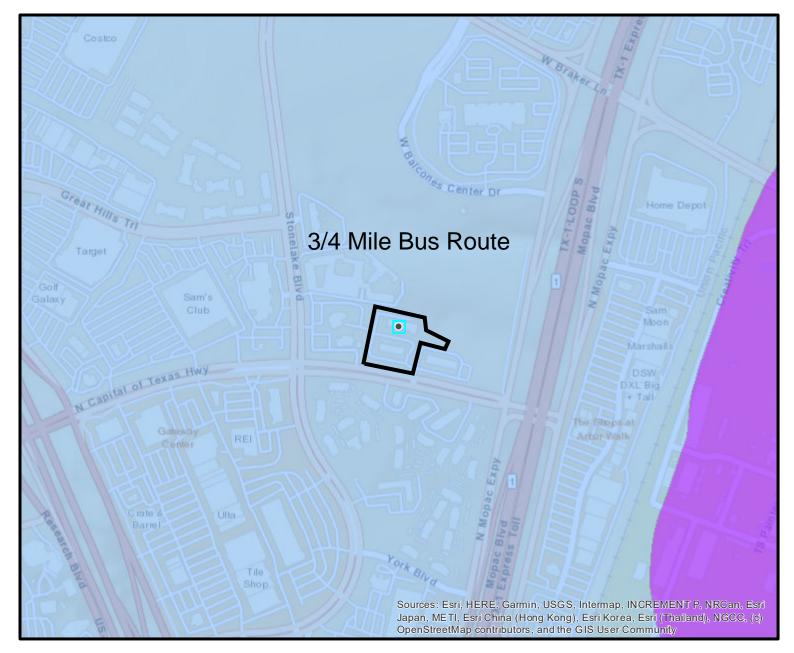
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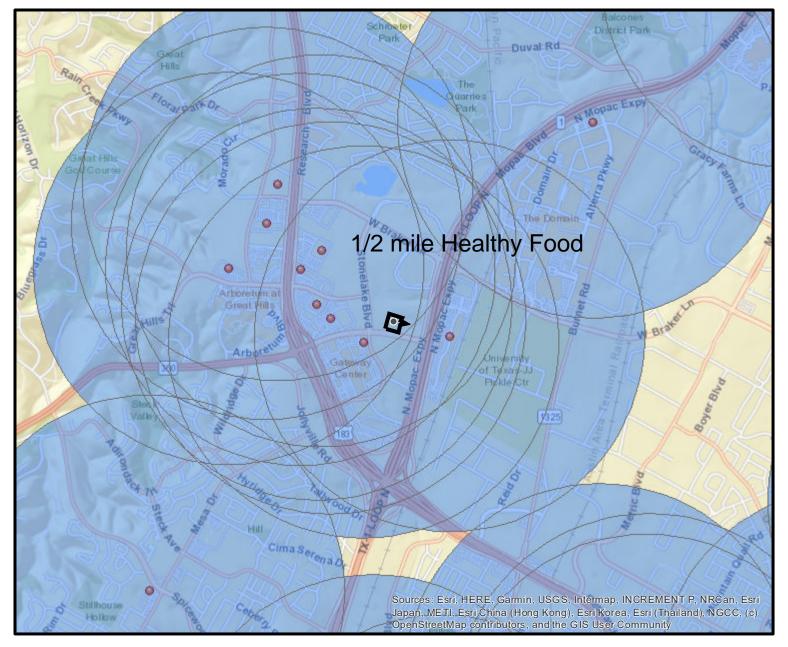
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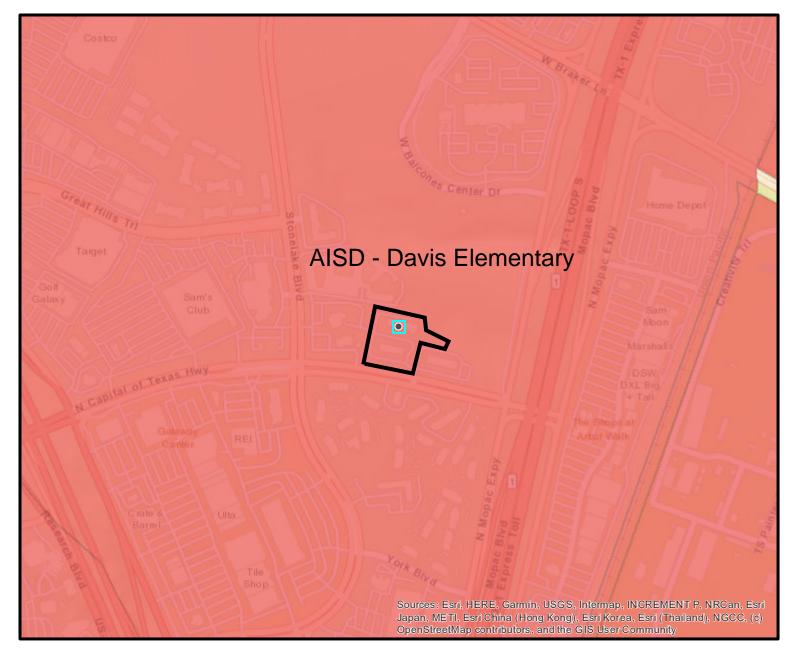
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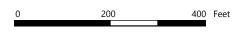
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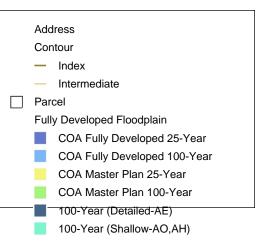
City of Austin Regulatory Floodplains

The City of Austin Watershed Protection Department produced this product for informationalpurposes. It is not intended for or suitable for legal, engineering, or surveying purposes. It does not represent an on-the-ground survey and represents only the approximate relative locations of property boundaries. No warranty is made by the City of Austin regarding specific accuracy or completeness. Final determination of the floodplain status for a property must be based on a topographic survey by a Texas registered professional. For regulatory purposes, 100-Year floodplain elevations must be determined from an engineering model created in accordance with the Drainage Criteria Manual and approved by the City of Austin.



Prepared: 5/13/2021





5. Property b. Appraisal

5. Propertyc. Site Control

FC Balcones Terrace Housing Corporation, a nonprofit affiliate of Foundation Communities purchased the property from a third party seller in 2021. See attached Warranty Deed.

Cara Ocheannoir

Dana DeBeauvoir, County Clerk Travis County, Texas Aug 31, 2021 02:53 PM Fee: \$38.00

2021194881

Electronically Recorded

NOTICE OF CONFIDENTIALITY RIGHTS: IF YOU ARE A NATURAL PERSON, YOU MAY REMOVE OR STRIKE ANY OF THE FOLLOWING INFORMATION FROM THIS INSTRUMENT BEFORE IT IS FILED FOR RECORD IN THE PUBLIC RECORDS: YOUR SOCIAL SECURITY NUMBER OR YOUR DRIVER'S LICENSE NUMBER

SPECIAL WARRANTY DEED

THE STATE OF TEXAS

\$ KNOW ALL BY THESE PRESENTS:

COUNTY OF TRAVIS
\$

THAT, TPS Longhorn Owner, LP, a Delaware limited partnership ("<u>Grantor</u>"), for and in consideration of the sum of Ten and No/100 Dollars (\$10.00) and other good and valuable consideration in hand paid to Grantor by FC Balcones Terrace Housing Corporation, a Texas nonprofit corporation, and/or permitted assigns ("<u>Grantee</u>"), whose mailing address is 3000 S IH 35, Ste 300, Austin, TX 78704, the receipt and sufficiency of such consideration being hereby acknowledged, has GRANTED, SOLD AND CONVEYED, and by these presents does GRANT, SELL AND CONVEY unto Grantee that certain real property being more particularly described in <u>Exhibit A</u> attached hereto and made a part hereof for all purposes, together with all rights, privileges and easements appurtenant thereto, improvements, structures and fixtures situated thereon (collectively, the "<u>Property</u>"); subject, however, to the permitted exceptions set forth on <u>Exhibit B</u> attached hereto and incorporated herein (the "<u>Permitted Exceptions</u>").

TO HAVE AND TO HOLD the Property, together with all and singular the rights, and appurtenances thereto in anywise belonging, unto Grantee, its successors and assigns forever, subject to the Permitted Exceptions; and Grantor does hereby bind itself and its successors to WARRANT AND FOREVER DEFEND all and singular the Property, subject to the Permitted Exceptions, unto Grantee, its successors and assigns, against every person whomsoever lawfully claiming, by, through, or under Grantor, but not otherwise.

[Signature Page and Acknowledgement Follows]

2021194881 Page 2 of 4

WITNESS THE EXECUTION HER	EOF a	s of the <u>B</u>	day of trypes	, 2021.
		LONGHORN d partnership	OWNER, LP, a	Delaware
	By:	limited liability Partner By: Name: Seth Sin	tfolio GP, LLC, a y company, its so ngerman nt and Authorized	le General
STATE OF ILLINOIS)	ACKNO	DWLEDGMENT	
COUNTY OF COOK)			
THE FOREGOING INSTRUMENT was acknowledged before me this 27 day of 100 day, 2021, by Seth Singerman, President and Authorized Signatory of SRE TPS PORTFOLIO GP, LLC, a Delaware limited liability company.				
Notary Public for State of Illinois My Commission Expires: 3/33/33	SEAL) >	NOTARY	OFFICIAL SEAL ULIA A BAGINSKIS PUBLIC - STATE OF ILLINO MMISSION EXPIRES 03/23/2	

EXHIBIT A to Special Warranty Deed

LAND DESCRIPTION

TRACT 1: Lot 1, Block "A", of MORSE / CLUBHOUSE INN SUBDIVISION, a subdivision in Travis County, Texas, according to the map or plat, of record in Volume 98, Pages 356-357, of the Plat Records of Travis County, Texas.

TRACT 2: A nonexclusive access easement over and across 2,259 square feet of land, more or less, being out of and a part of Lot 1, Block "A", of PLAT OF LOT ONE, BLOCK A, MORSE/EXTENDED STAY AMERICA SUBDIVISION, a subdivision in Travis County, Texas, according to the map or plat, of record in Volume 101, Pages 57-59, of the Plat Records of Travis County, Texas, said easement being further described in that Declaration of Easements and Restrictions recorded in Volume 12899, Page 748, of the Real Property Records of Travis County, Texas.

EXHIBIT B to Special Warranty Deed PERMITTED EXCEPTIONS

- 1. Those recorded in/under Volume 9839, Page 566, Volume 12952, Page 698, and Volume 12899, Page 748 of the Real Property Records of Travis County, Texas; and those recorded in/under Volume 98, Page 356 of the Map/Plat Records of Travis County, Texas; but omitting any covenants, condition, or restriction, if any, based on race, color, religion, sex, handicap, familial status or national origin unless and to the extent that the covenant, condition or restriction (a) is exempt under Title 42 of the United States Code or (b) relates to handicap, but does not discriminate against handicapped persons.
- 2. Electric utility easement 10 feet wide along the south property line, as set forth by the map or plat recorded in/under Volume 98, Page 356 of the Map/Plat Records of Travis County, Texas.
- 3. Drainage easement 25 feet wide along the northern northeasterly property line, as set forth by map or plat recorded in/under Volume 98, Page 356 of the Map/Plat Records of Travis County, Texas.
- 4. An easement for purposes of shared access driveway located on subject property as set forth in the map or plat recorded in/under Volume 98, Page 356 of the Map/Plat Records of Travis County, Texas.
- 5. An easement for purposes of wastewater utilities located on subject property granted to City of Austin by instrument recorded in/under Volume 12895, Page 486 of the Real Property Records of Travis County, Texas.
- 6. All terms, conditions, and provisions of that certain Declaration of Easements and Restriction, recorded in/under Volume 12899, Page 748 of the Real Property Records of Travis County, Texas.
- 7. All terms, conditions, and provisions of that certain Easement Agreement, recorded in/under Volume 12990, Page 1169 of the Real Property Records of Travis County, Texas.
- 8. An easement for purposes of electric utilities located on subject property granted to City of Austin by instrument recorded in/under Clerk's File No. 2000197699 of the Official Public Records of Travis County, Texas; as affected by instrument recorded in Clerk's File No. 2006081247 of the Official Public Records of Travis County, Texas.
- 9. All terms, conditions, and provisions of that certain Installation and Service Agreement as memorialized by Memorandum recorded in/under Clerk's File No. 2001029352 of the Official Public Records of Travis County, Texas.

5. Propertyd. Zoning

The Property is currently zoned as Commercial Mixed Use (CMU) as part of the North Burnet/Gateway Regulating Plan. This zoning allows for the intended change to residential or congregate living use. See attached verification Letter



City of Austin

Founded by Congress, Republic of Texas, 1839 Housing and Planning Department P.O. Box 1088 Austin, Texas 78767-1088

August 9, 2021

Walter Moreau Executive Director Foundation Communities 3000 South IH 35, Suite 300 Austin, TX 78704

Re: Zoning Verification for the Property located at 10024 North Capital of Texas Highway, Austin, TX 78759

Dear Mr. Moreau,

This letter is provided to confirm that the property located at 10024 North Capital of Texas Highway is zoned as North Burnet / Gateway Neighborhood Plan (NBG-NP) combining district and designated as a Commercial Mixed Use subdistrict by the corresponding Regulating Plan. City Council approved NBG-NP district zoning and Commercial Mixed Use subdistrict for the property on November 1, 2007 by Ordinance Number 20071101-051.

Under the NBG-NP (Commercial Mixed Use) subdistrict classification applicable to this property, multifamily residential development is permitted provided the applicable zoning and land development regulations (height, setback, parking, etc.) and building codes are addressed. No zoning change is necessary for the development of multifamily residences on the site or for use of the site for multifamily residences.

Sincerely,

Wendy Rhoades, Principal Planner Housing and Planning Department

Wendy W. Rhoodoo

5. Propertye. Neighborhood Plan

The development site is located within the North Burnet/Gateway Regulating Plan and conforms to the zoning of Commercial Mixed Use. Below is a link to the Plan - http://www.austintexas.gov/sites/default/files/files/Housing %26 Planning/Adopted%20Neighb orhood%20Planning%20Areas/19 NorthBurnetGateway/nbg reg plan.pdf

After conducting a search within the City of Austin Community Registry, FC staff was unable to identify any registered neighborhood groups with boundaries that include the development site.

City of Austin Good Neighbor Checklist

The Neighborhood Housing and Community Development Office (NHCD) offers a Good Neighbor Policy to standardize process and identify expectations for all projects funded through the City of Austin's Rental Housing Development Assistance (RHDA) and Acquisition and Development (A&D) programs. Applicants of these programs are required to prepare and begin implementing a community engagement plan, including neighborhood notification activities. The community engagement plan is required whether the application is for funding for new construction or renovation of an existing building, regardless of whether there is a change in ownership.

A successful community engagement plan leads to open, ongoing two-way communication between developers and neighbors. This requires good-faith efforts and cooperation by developers, City officials and residents. A positive, open dialogue between housing developers and neighbors can prevent misunderstandings, facilitate prompt resolution of any inadvertent misunderstandings, and provide a fair, thoughtful, dependable means of resolving differences.

The following checklist of items is required of all applicants for funding:

(1) Preliminary Research

Review the Neighborhood Plan (if applicable)

(2) Neighborhood Notification

Notify property owners within at least 500 feet of the site and registered neighborhood organizations with boundaries included in the proposed development site, using a written notice, letter or flyer.

(3) Pre-Application Engagement

Contact neighborhood organizations to provide current information about the project, including any neighborhood association whose boundaries are included in the proposed development site and Neighborhood Planning Contact Team (if applicable). (see full City of Austin Good Neighbor Guidelines for more detailed information on what kind of information may be appropriate to share)

Appoint a Single-Point-of-Contact (SPOC) to serve as the liaison for exchanging information.

(4) Application requirements

Provide communications plan

Provide documentation showing the content of the notice, and proof of delivery

Provide signed copy of this checklist.

I have reviewed and completed all of the above checklist items required by the City of Austin's Good Neighbor Guidelines.

Sabrina Butler Sabrina Butler May 4, 2022

Signed printed name date

Good Neighbor Communication Plan

Contact

Sabrina Butler sabrina.butler@foundcom.org (512) 610-4016

Foundation Communities (FC) has a long history of engaging with neighborhood groups during pre-development, construction, and ongoing operations of our communities. We believe the key to a project's true success is the support and engagement of the surrounding neighborhood and stakeholders. The following steps have been and will be implemented to communicate with the neighborhood surrounding the proposed development.

- 1) Preliminary Research: As part of preliminary due diligence, FC development staff uses the City of Austin Community Registry to identify neighborhood organizations that contain the proposed site and review any Neighborhood Plan and FLUM in place.
- **2) Pre-Application Notification:** FC sends a notification letter to all neighborhood organizations identified in the Austin Community Registry. The City sends notifications to all neighborhood organizations and property owners within 500 ft as part of a zoning and neighborhood amendment process.
- **3) Pre-Application Engagement:** After notification, FC engages with all neighbors and organizations based on received responses, interest and questions.
 - FC will offer to present at a neighborhood meeting and provide an information packet. At meetings, Foundation Communities presents information about our organization, plans for design of the building, target population, and services.
 - FC will invite neighborhood members to visit our existing portfolio of properties and attend Open House lunches held bi-weekly at one of our properties to learn more about Foundation Communities.
 - FC will offer to provide updates in the form and timing that the neighborhood requests.
- **4) Implementation/Ongoing Relations** FC will implement the following processes to encourage ongoing relations with neighborhood members:
 - FC will invite the neighborhood group to view the property once completed.
 - FC will invite neighborhood members to participate in services programs being offered at our community.
 - FC will invite and educate neighborhood members on the many ways to volunteer with Foundation Communities.
 - FC will establish an open-door policy so that neighborhood members will feel comfortable communicating any concerns with either the on-site property management or the single point of contact.

5. Propertyf. Tenant Relocation Plan

The property formerly operated as a hotel and is therefore not applicable to City of Austin tenant relocation requirements

5. Property g. Phase I ESA

5. Property

h. State Historical Preservation Officer

SHPO consultation was not triggered by this project. The following explanation was provided as part of the Environmental Review submitted by Phase Engineering to TDHCA.

"The planned activities include the renovation of a hotel complex constructed in 2000, removal of a pool, and replacing a portion of the asphalt parking lot with a courtyard. All the ground disturbing activities are considered minimal and limited to only areas that have been previously disturbed. According to the June 2014 memorandum from the Texas Historical Commission, consultation with SHPO is not required for undertakings that solely affect resources that are less than 45 years of age and entail minimal or no ground disturbance. Based on the project description, the project meets this exemption and is in compliance with the National Historic Preservation Act."