### RENTAL HOUSING DEVELOPMENT ASSISTANCE (RHDA) Application for Rental Development Financing Q3 2023 Submitted 2/3/2023

# THE SASHA

The Sasha 1401 Grove Boulevard Austin, TX 78741

Submitted by: Mark Gilbert DMA Development Company, LLC 4101 Parkstone Heights Drive, Ste 310 Austin TX 78746 512-328-3232 markg@dmacompanies.com

# Attachment A1

#### Introduction

The Sasha is a 60-unit, low-income, supportive housing community on the SAFE Alliance Campus at 1401 Grove Boulevard, to be developed by a partnership between DMA Development Company, LLC (DMA) and The SAFE Alliance (SAFE) Affordable Housing Corporation. The Sasha will provide Supportive Housing to The SAFE Alliance (SAFE) Campus in Southeast Austin. Housing will support the non-profit's mission, providing youth, women, and families who are fleeing or homeless as a result of domestic violence, sexual assault, or exploitation, or individuals who are aging out of the foster care system with transitional and permanent supportive housing.

DMA is an experienced Austin-based real estate development company with more than a quarter of a century of experience in affordable housing and widely recognized in Texas as the "go to" firm for creative, affordable living communities. DMA has developed 32 properties in two states (Texas and Georgia) and in the District of Columbia, and currently has a portfolio of nearly 2,700 units which it self-manages. In recent years, DMA has developed a singular reputation for the quality of its product and a track record of successfully developing mixed-income developments, both for working families and for seniors. Of particular note is our recently completed and newly opened 174-unit senior community in south Austin, The Nightingale at Goodnight Ranch, and our award-winning 201-unit senior community in the Mueller redevelopment, Wildflower Terrace, opened in December 2011.

SAFE has over 48 years of experience managing a variety of housing types, including emergency shelters, supportive housing, rapid rehousing, and permanent affordable housing. SAFE works with local developers to increase affordable housing for the most vulnerable populations.

#### **PROJECT PROPOSAL**

#### THE SASHA- AUSTIN, TX

The Sasha is the new construction of 60 units of Supportive Housing that will provide high-quality housing paired with voluntary, wrap-around services for Austin's most housing-fragile. The Sasha will be built on the track record of The SAFE Alliance and its supporting organization –The SAFE Alliance Affordable Housing Corporation – who together own and operate 127 shelter beds, 147 short-term housing assistance units, 71 units of transitional housing, 60 units of rapid re-housing, and a 184-unit Low Income Housing Tax Credit (LIHTC) property.

The mission of The SAFE Alliance (SAFE) is its name: to stop abuse for everyone. SAFE achieves its mission by acknowledging and responding to the intersection of different types of abuse. Its vision is "a just and safe community." SAFE serves locally and influences globally. For 48 years, SAFE has worked to address and end multigenerational cycles of violence and abuse, including sexual assault, sexual harassment, sexual exploitation/trafficking, and family violence (including child abuse and neglect, and domestic/dating violence).

#### About the Community:

The Sasha will be a five-story, wood-frame, elevator-served building that will be designed with comfort and safety in mind for those who have experienced long-term trauma, violence, and homelessness. The building will feature secured and separated entries. The design is trauma-informed and guided by SAFE's extensive experience with the individuals and families they serve. Durability and long-term ownership will be key goals in mind with the selection of finishes and surfaces.

Features of The Sasha include:

- 60 units comprised of 1-, 2-, and 3-bedroom units (30 units of permanent supportive housing and 30 units of transitional supportive housing).
- Community spaces including an indoor resident lounge, meeting rooms, support services staff offices, laundry, business center, and secure/controlled-access reception area.
- Trauma informed design appropriate for the target population.
- Supportive services by SAFE including counseling, advocacy, case management, peer support, life skills, parenting support, education enhancement and disability services.

#### Target Population:

The Sasha will target individuals and small families in need of specialized and specific non-medical services in order to maintain housing. The property will serve persons transitioning out of homelessness, persons at-risk of homelessness, persons with physical, intellectual, and/or developmental disabilities, youth aging out of foster care, persons unable to secure permanent housing elsewhere due to various barriers, and persons with special housing needs including Violence Against Women Act Protections (domestic violence, dating violence, sexual assault, and stalking).

#### Location:

The Sasha is a key opportunity site to expand supportive housing on the SAFE Alliance Campus at Grove Boulevard. This site is in an area with good access to general services, including transit and contiguous

sidewalk access. As the maps indicate, high-frequency transit provides access to a nearby grocery, pharmacy, health services, everyday retail, schools, and major job centers, including Downtown Austin.

#### Service Provider Track Record and Supportive Services:

SAFE will be the supportive service provider for The Sasha. SAFE and its predecessor agencies, the Austin Rape Crisis Center, Austin Center for Battered Women, SafePlace and Austin Children's Shelter began work in Travis County in 1974. SAFE is recognized in the community for its inclusive, survivor-centered, trauma-informed and holistic response to violence and abuse. SAFE provides many direct services, and comprehensive violence prevention programs and resources. The organization advocates within the housing, child welfare, education, healthcare, criminal justice and other systems, to be more responsive to youth, adults and families affected by violence, and to achieve social change. In 2020, SAFE provided direct services to 6,373 women, children, and men. In 2021, SAFE responded to over 21,000 SAFEline calls, chats, and texts and served 5,874 individuals.

Services are voluntary but will be available to all residents for as long as requested. SAFE will incorporate a progressive engagement approach, meaning that, based on the resident's circumstances, supportive services will increase or decrease over time.

Residents of The Sasha will be assisted to gather information to complete SSI/SSDI applications. SOAR services also include outreach; writing SOAR medical summary reports for individual applications; accompanying individuals to Social Security appointments; and coordinating visits to see medical doctors, psychiatrists, and other specialists to obtain evidence for qualification.

#### Peer Support:

Peer support is designed to invite residents to better connect with themselves, others, and reclaim their personal power. Residents on staff are individuals who have experienced violence and are reclaiming their own personal power. The Peer Support philosophy is based on mutual connection and equity. SAFE's Peer Support program is survivor led, trauma-informed, and survivor-centered to support abuse survivors navigating complex criminal justice and social service programs. Peer Support Services nurture hope, reduce isolation, and promote increased self-confidence, safety planning strategies, and empowerment. Activities include weekly individual and peer support groups, volunteer training and supervision, and technical support service coordination.

#### Case Management:

Case Managers serve as a resource person/caseworker to tenants requesting case management services from SAFE to help with their immediate and concrete needs through information, referral, and advocacy. Case Managers: provide short- and long-term case management including safety planning and housing permanency; screen and determine tenant eligibility for services and when appropriate, matches tenants with various financial assistance programs; meet individually with tenants to help with immediate problem solving to assess concrete needs; assist tenants in acquiring skills necessary to maintain independent housing, including budgeting, identifying and seeking needed resources, accessing training, life skills, etc.; maintain current information about local social service agencies, medical, legal, housing, transportation, financial support/funding options, crisis services, educational, employment, mental health, childcare, and others; and regularly coordinate tenant services with other direct services staff.

#### Fundraising:

SAFE has a powerful fundraising track record to cover the supportive services through a combination of private and public grants and donations from private foundations, corporations, and individuals. These funds will be sufficient to maintain the service operations at the project for the duration of the affordability period. In 2022-2023, SAFE had a \$32M organizational operating budget which was comprised of over \$10.5M in philanthropic dollars from grants, events, and individual donations, as well as over \$17.4M in governmental grants/procurements supporting service and housing programs. Further providing strength to SAFE's powerful fundraising track record, are SAFE's deep relationship with community donors, a strong Board Governance and oversight structure, and a healthy portfolio that perform by both numbers and mission. SAFE has over \$44M in total assets with strong balances in both cash and investments.

Although not anticipated, in the event of operating deficits at The Sasha, the Board of The SAFE Affordable Housing Corporation GP, Inc. and supported by SAFE, has made an irrevocable commitment to fund any operating deficits throughout the term of the affordability period. As a tax credit project, a guaranty agreement will be executed with the investor limited partner that will meet the requirements of the 2023 Qualified Allocation Plan.

#### Organizational Structure:

The SAFE Alliance Affordable Housing Corporation is a 501(c)(3) nonprofit organization that will serve as the sole member of the General Partner of the Applicant and Development Owner – Grove Supportive Housing Partnership, LP. The SAFE Alliance Affordable Housing Corporation is a supporting organization to The SAFE Alliance. The SAFE Alliance appoints the board of The SAFE Alliance Affordable Housing Corporation.

#### About the Development Team:

The SAFE Alliance has partnered with DMA Development Company, LLC, a local Austin developer of affordable and mixed-income housing.

This project aims to leverage 9% tax credits and RHDA funding to ensure The Sasha can be completed successfully.

	Α	PPLICATION (	CHECKLIST/ INFORMATION FORM				
DEVELOPER : DMA Development Company		OWNER/BORROWER NAME : Grove Supportive Housing Partnership, LP					
DEVELOPMENT NAME : The Sasha			FUNDING CYCLE DEADLINE : 2/3/2023				
FEDERAL TAX ID NO: TBD			DUNS NO: TBD				
PROJECT ADDRESS: 1401 Grove Blvd.			PROGRAM : RHDA				
			AMOUNT REQUESTED: 4,000,000				
	ACT ADDRESS AND PHONE : 480	0 Manor Rd. A	ustin TX 78723 (512) 689-3007				
		APPLICATI		INITIALS			
A 1	EXECUTIVE SUMMARY/PROJECT F	PROPOSAL		JS			
	PROJECT SUMMARY FORM			JS			
	PROJECT TIMELINE			JS			
_	DEVELOPMENT BUDGET			JS			
	OPERATING PRO FORMA			JS			
	SCORING SHEET			JS			
A 0		ATTACHME	INT TABS	12			
1	ENTITY INFORMATION	1.a.	Detailed listing of developer's experience	JS			
•		1.b.	Certificate of Status	JS			
		1.c.	Statement of Confidence	na			
2	PRINCIPALS INFORMATION	2.a.	Resumes of principals	JS			
		2.b.	Resumes of development team	JS			
		2.c.	Resumes of property management team	JS			
3	FINANCIAL INFORMATION	3.a.	Federal IRS Certification	JS			
5	FINANCIAL INFORMATION	3.b.	Certified Financial Audit	JS			
		3.c.	Board Resolution	JS			
		3.d.	Financial Statements	JS			
		3.e.	Funding commitment letters .	JS			
4	PROJECT INFORMATION	4.a.	Market Study	10			
		4.b. 4.c.	<u>Good Neighbor Policy</u> SMART Housing Letter	JS JS			
		4.c. 4.d.	MOU with ECHO	JS			
		4.e.	Resident Services	JS			
5	PROPERTY INFORMATION	5.a.	Appraisal				
		5.b.	Property Maps	JS			
		5.c.	Zoning Verification Letter	JS			
		5.d, 5.c	Proof of Site control	JS			
		5.e. 5.f.	<u>Phase I ESA</u> SHPO	JS na			
The a	pplicant/developer certifies that th		d in this application and the exhibits attached here				
ine a			I submissions will not be considered.				
	SIGNATURE, OF APPLICANT		DATE AND TIME STAMP OF RECEIPT				
	Julia Spann						
	PRINTED NAME						
	Julia Spann						
	TITLE OF APPLICANT						
	Manager						
	DATE OF SUBMISSION						
	2/8/2023		FOR AHFC USE ONLY				

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A2 Project Summary Form

<b>Project Summary Fo</b>	rm							
1) Project Name 2) Project Type 3) New Construction or Rehabilitation								
The Sasha 100% Affordable New Construction								
4) Address(s) or Location Description 5) Mobility Bond Corridor								
1401 Grove Boulevard East Riverside Dr								
6) Census Tract	7) Council Dis	strict 8	) Elementary So	chool 9	) Affordability	Period		
23.18	District 3		BATY EL		45 years			
10) Type of Structur								
Multi-family		No			Construction	u3cu :		
<b>z</b>	 13) Si	Immary of Rental	Units by MELL	evel				
		One	Two	Three	Four (+)			
Income Level	Efficiency	Bedroom	Bedroom	Bedroom	Bedroom	Total		
Up to 20% MFI	0	0	0	0	0	0		
Up to 30% MFI	0	6	4	2	0	12		
Up to 40% MFI Up to 50% MFI	0	14 12	<u>          8</u>	3	0	25		
Up to 60% MFI	0	0	0	0	0	23 0		
Up to 80% MFI	0	0	0	0	0	0		
Up to 120% MFI	0	0	0	0	0	0		
No Restrictions	0	0	0	0	0	0		
Total Units	0	32	20	8	0	60		
	14) Su	mmary of <b>Units f</b>	or Sale at MFI L	evel				
Income Level	Efficiency	One	Two	Three	Four (+)	Total		
Up to 60% MFI	0	0	0	0	0	0		
Up to 80% MFI	0	0	0	0	0	0		
Up to 120% MFI	0	0	0	0	0	0		
No Restrictions Total Units	0	0	0	0	0	0		
Total Offics	-	-		-	0	U		
lucit		es and Priorities			щ	of 1111:40		
Accessible Units fo	tiative r Mobility Impaire	rents 3		Initiative		of Units 60		
Accessible Units for	<b>,</b> ,		Cont	Indum of Care	Units	00		
	· ·	_	tione helew					
Use the City of Austi 16) Is the property with	-	-		idor?	Yes			
, <b>.</b>								
,	17) Is the property within 1/4 mile of a High-Frequency Transit Stop? Yes							
18) Is the property with	hin 3/4 mile of 1 ra	ansit Service?	Yes					
19) The property has Healthy Food Access? No								
20) Estimated Sources and Uses of funds								
	Sources		1	Uses		000,000		
	Debt Equity	16,700,730	16 700 720		Acquisition 1,0 Off-Site			
	Grant	10,700,730	Site Work		5	399,800		
Other 150,000 Sit A						225,990		
Deferred Developer Fee								
						352,638		
						100,000		
Current AAFC	Nequest	7,975,000	l	Financing		345,000 321,540		
			D	eveloper Fees		166,000		
	Total \$	24,910,968	_	Total	•	910,968		

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A3 Development Schedule

Developmen	it Schedule
	Start Date End Date
Site Control	Jan-23 Mar-23
Acquisition	Jul-23
Zoning	NA NA
Environmental Review	Jan-23 Mar-23
Pre-Development	Jan-23 Mar-24
Contract Execution	Feb-23
Closing of Other Financing	Jul-23 Mar-24
Development Services Review	Jan-23 Mar-24
Construction	Apr-24 Oct-25
Site Preparation	Apr-24 Oct-25
25% Complete	Aug-24
50% Complete	Jan-25
75% Complete	May-25
100% Complete	Oct-25
Marketing	Feb-25 Oct-25
Pre-Listing	May-25 Oct-25
Marketing Plan	Feb-25 Jun-25
Wait List Process	May-25 Oct-25
Disposition	Oct-25 Feb-26
Lease Up	Oct-25 Feb-26
Close Out	
Dec-14 May-16 Sep-17 Feb-	-19 Jun-20 Oct-21 Mar-23 Jul-24 Dec-25 Apr
Site Control	
Acquisition	♦
Zoning	
Environmental Review	
Pre-Development	
Contract Execution	◆
Closing of Other Financing	
Development Services Review	
Construction	
Construction	
Construction Site Preparation	
Site Preparation	
Site Preparation 25% Complete	
Site Preparation 25% Complete 50% Complete 75% Complete	
Site Preparation 25% Complete 50% Complete 75% Complete 100% Complete	
Site Preparation 25% Complete 50% Complete 75% Complete 100% Complete Marketing	
Site Preparation 25% Complete 50% Complete 75% Complete 100% Complete Marketing Pre-Listing	
Site Preparation 25% Complete 50% Complete 75% Complete 100% Complete Marketing Pre-Listing Marketing Plan	
Site Preparation 25% Complete 50% Complete 75% Complete 100% Complete Marketing Pre-Listing Marketing Plan Wait List Process	
Site Preparation 25% Complete 50% Complete 75% Complete 100% Complete Marketing Pre-Listing Marketing Plan	

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A4 Development Cost Schedule

	Deve	opment Budg	get		
		Requested AHFC			
	Total Project Cost	Funds	Description		
Pre-Development	···· · <b>,</b> · · · · · ·		1		
Appraisal 40,000 incl market analysis					
Environmental Review	20,000		incl soils report		
Engineering	350,000				
Survey	50,000				
Architectural	1,000,000				
Subtotal Pre-Development Cost	\$1,460,000	\$0			
Acquisition					
Site and/or Land	1,000,000	1,000,000			
Structures					
Other (specify)					
Subtotal Acquisition Cost	\$1,000,000	\$1,000,000			
Construction					
Infrastructure					
Site Work	1,125,790	1125790			
Demolition					
Concrete	1,734,904	1,734,904			
Masonry	181,261	181,261			
Rough Carpentry	355,138	355,138			
Finish Carpentry	3,821,589	3,577,907	woods and plastics		
Waterproofing and Insulation	542,025				
Roofing and Sheet Metal	338,792				
Plumbing/Hot Water					
HVAC/Mechanical	1,652,285				
Electrical	1,328,240				
Doors/Windows/Glass	495,991				
Lath and Plaster/Drywall and Acoustical					
Tiel Work					
Soft and Hard Floor					
Paint/Decorating/Blinds/Shades	1,307,253		finishes		
Specialties/Special Equipment	1,163,160		includes elevator, furnishing and special construction and equi		
Cabinetry/Appliances					
Carpet					
Other (specify)	2,100,000		contractor fee		
Construction Contingency	982,000				
Subtotal Construction Cost	\$17,128,428	\$6,975,000			
Soft & Carrying Costs					
Legal	425,000		incl syndication costs		
Audit/Accounting	163,090		incl tax credit fees		
Title/Recordin	345,000		incl origination fee, lender's legal, and closing costs		
Architectural (Inspections)	0				
Construction Interest	900,000				
Construction Period Insurance	200,000				
Construction Period Taxes	50,000				
Relocation					
Marketing	300,620		incl. reserves		
Davis-Bacon Monitoring					
Developer Fee	2,116,000				
Other (specify)	822,830		impact fees, FFE, materials testing/AEGB, bonds, permit fee		
Subtotal Soft & Carrying Costs	\$5,322,540	\$0			
TOTAL PROJECT BUDGET	\$24,910,968	\$7,975,000			

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A5 Operating Pro Forma

### 15 Year Rental Housing Operating Pro Forma (RHDA)

The pro forma should be based on the operating income and expense information for the base year (first year of stabilized occupancy using today's best estimates of market rents, restricted rents, rental income and expenses), and principal and interest debt service. The Department uses an annual growth rate of 2% for income and 3% for expenses. Written explanation for any deviations from these growth rates or for assumptions other than straight-line growth made during the proforma period should be attached to this exhibit.

INCOME	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15
POTENTIAL GROSS ANNUAL RENTAL INCOME	\$828,648	\$845,221	\$862,125	\$879,368	\$896,955	\$990,311	\$1,093,383
Secondary Income	\$3,600	\$3,672	\$3,745	\$3,820	\$3,897	\$4,302	\$4,750
POTENTIAL GROSS ANNUAL INCOME	\$832,248	\$848,893	\$865,871	\$883,188	\$900,852	\$994,613	\$1,098,134
Provision for Vacancy & Collection Loss	-\$62,419	-\$63,667	-\$64,941	-\$66,240	-\$67,564	-\$74,596	-\$82,361
Rental Concessions	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EFFECTIVE GROSS ANNUAL INCOME	\$769,829	\$785,226	\$800,930	\$816,949	\$833,288	\$920,017	\$1,015,773
EXPENSES							
General & Administrative Expenses	\$31,520	\$32,466	\$33,440	\$34,443	\$35,476	\$41,126	\$47,677
Management Fee	\$45,000	\$45,900	\$46,818	\$47,754	\$48,709	\$53,779	\$59,377
Payroll, Payroll Tax & Employee Benefits	\$306,250	\$315,438	\$324,901	\$334,648	\$344,687	\$399,587	\$463,231
Repairs & Maintenance	\$73,900	\$76,117	\$78,401	\$80,753	\$83,175	\$96,423	\$111,780
Electric & Gas Utilities	\$40,000	\$41,200	\$42,436	\$43,709	\$45,020	\$52,191	\$60,504
Water, Sewer & Trash Utilities	\$39,000	\$40,170	\$41,375	\$42,616	\$43,895	\$50,886	\$58,991
Annual Property Insurance Premiums	\$35,100	\$36,153	\$37,238	\$38,355	\$39,505	\$45,798	\$53,092
Property Tax	\$40,000	\$41,200	\$42,436	\$43,709	\$45,020	\$52,191	\$60,504
Reserve for Replacements	\$18,000	\$18,540	\$19,096	\$19,669	\$20,259	\$23,486	\$27,227
Other Expenses	\$2,400	\$2,472	\$2,546	\$2,623	\$2,701	\$3,131	\$3,630
TOTAL ANNUAL EXPENSES	\$631,170	\$649,655	\$668,686	\$688,278	\$708,449	\$818,598	\$946,011
NET OPERATING INCOME	\$138,659	\$135,571	\$132,244	\$128,671	\$124,839	\$101,419	\$69,762
DEBT SERVICE							
First Deed of Trust Annual Loan Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Second Deed of Trust Annual Loan Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Third Deed of Trust Annual Loan Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Annual Required Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Annual Required Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ANNUAL NET CASH FLOW	\$138,659	\$135,571	\$132,244	\$128,671	\$124,839	\$101,419	\$69,762
CUMULATIVE NET CASH FLOW	\$138,659	\$274,230	\$406,474	\$535,144	\$659,983	\$1,225,627	\$1,653,579
Debt Coverage Ratio	0.00	0.00	0.00	0.00	0.00	0.00	0.00

THE SASHA

A6 Scoring Sheet

Project Name Project Type	The Sasha 100% Affordable	l
Council District	District 3	
Council District		
	23.18	
Prior AHFC Funding Current AHFC Funding Request Amount	\$0 \$7,975,000	
Estimated Total Project Cost	\$24,910,968	
High Opportunity	\$24,910,968 No	
	YES	
High Displacement Risk		
High Frequency Transit	Yes	
Imagine Austin	Yes	
Mobility Bond Corridor	East Riverside Dr	Description
SCORING ELEMENTS		Description
UNITS		
< 20% MFI	0	# of rental units at < 20% MFI
< 30% MFI	12	# of rental units at < 30% MFI
District Goal	10%	% of City's affordable housing goal
High Opportunity	FALSE	% of City's affordable housing goal for high opportunity areas
Displacement Risk	33%	% of City's affordable housing goal to reduce displacement
High Frequency Transit	9%	% of City's affordable housing goal near high frequency transit
Imagine Austin	9%	% of City's affordable housing goal in imagine austin corridors
Geographic Dispersion	0%	% of City's affordable housing goal to increase geographic dispersion
Mobility Bond Corridor	6%	% of City's affordable housing goal within mobility bond corroidors
SCORE	4	% of annual goal * units * 50%, max of 75
< 40% MFI	25	# of rental units at < 40% MFI
< 50% MFI	23	# of rental units at < 50% MFI
District Goal	10%	% of City's affordable housing goal
High Opportunity	FALSE	% of City's affordable housing goal for high opportunity areas
Displacement Risk	33%	% of City's affordable housing goal to reduce displacement
High Frequency Transit	9%	% of City's affordable housing goal near high frequency transit
Imagine Austin	9%	% of City's affordable housing goal in imagine austin corridors
Geographic Dispersion	0%	% of City's affordable housing goal to increase geographic dispersion
Mobility Bond Corridor	6%	% of City's affordable housing goal within mobility bond corroidors
SCORE	8	% of annual goal * units * 25%, max of 75
< 60% MFI	0	# of units for purchase at < 60% MFI
District Goal	10%	% of City's affordable housing goal
High Opportunity	FALSE	% of City's affordable housing goal for high opportunity areas
Displacement Risk	33%	% of City's affordable housing goal to reduce displacement
High Frequency Transit	9%	% of City's affordable housing goal near high frequency transit
Imagine Austin	9%	% of City's affordable housing goal in imagine austin corridors
Geographic Dispersion	0%	% of City's affordable housing goal to increase geographic dispersion
Mobility Bond Corridor	6%	% of City's affordable housing goal within mobility bond corroidors
SCORE	0	% of annual goal * units * 50%, max of 75
< 80% MFI	0	# of units for purchase at < 80% MFI
District Goal	10%	% of City's affordable housing goal
High Opportunity	FALSE	% of City's affordable housing goal for high opportunity areas
Displacement Risk	33%	% of City's affordable housing goal to reduce displacement
High Frequency Transit	9%	% of City's affordable housing goal near high frequency transit
Imagine Austin	9%	% of City's affordable housing goal in imagine austin corridors
Geographic Dispersion	0%	% of City's affordable housing goal to increase geographic dispersion
Mobility Bond Corridor	6%	% of City's affordable housing goal within mobility bond corroidors
SCORE	0	% of annual goal * units * 25%, max of 75
Unit Score	12	MAXIMUM SCORE = 300
INITIATIVES AND PRIORITIES		
Continuum of Care	60	Total # of units provided up to 100 per year
Continuum of Care Score	20	(total CoC Units/100 + HF Units/50)*20
Access to Healthy Food	No	Within 1 Mile of Healthy Food (City GIS)
Continuum of Care Weighted Score	10	Mobility, Access to Jobs, Community Institutions, Social Cohesion
2 Bedroom Units	20	Total Affordable 2 Bedroom units
3 Bedroom Units	8	Total Affordable 3 Bedroom units
4 Bedroom Units	0	Total Affordable 4+ Bedroom units
Multi-Generational Housing Score	9	Multi-bedroom Unit/Total Units * 20
TEA Grade	79	Elementary School Rating from TEA
Multi-Generational Housing Weighted Score	2	Educational Attainment, Environment, Community Institutions, Social Cohesio
Accessible Units	5	mobility and sensory units
Non-PSH, Non-Voucher Under 20% MFI	0	Total units under 20% MFI
Accessibility Score	2	Accessible Unit/Total Units * 20
Metro Access Service	Yes	Within 3/4 mile of fixed route transit
Accessibility Weighted Score	1	Housing Stability, Health, Mobility, Community Institutions
Initiatives and Priorities Score	44	MAXIMUM SCORE = 200
UNDERWRITING		
AHFC Leverage	32%	% of total project cost funded through AHFC request
Leverage Score	32% 12	3 points per 5% reduction in leverage below 50% (max 30)
AHFC Per Unit Subsidy (including prior amounts)	\$132,917	Amount of assistance per unit
Subsidy per unit score	\$132,917	(\$200,000 - per unit subsidy)*25/\$200,000
AHFC Per Bedroom Subsidy	\$83,073	Amount of assistance per bedroom
Subsidy per Bedroom Subsidy	\$83,073 15	(\$200,000 - per bedroom subsidy)*25/\$200,000
Debt Coverage Ratio (Year 5)	0.00	Neasured at the 5 Year mark
Debt Coverage Ratio (Year S) Debt Coverage Ratio Score	0.00	Minimum = 1.0; Maximum = 1.5; 1.25 = best score
	35	MAXIMUM SCORE = 100
FINAL QUANTITATIVE SCORE	91	THRESHOLD SCORE = 50
Previous Developments		
Compliance Score		
Proposal Supporting Services		
Supportive Services		<u> </u>
Development Team		
Management Team		
Notes		

THE SASHA

Attachment 1(a)

Corporate/Entity Profiles



DMA Companies is a boutique real estate firm specializing in the development, consulting and management of multifamily properties. We bring affordable and special needs housing to communities nationwide by utilizing the various private, state and federal financing options. Our solid corporate structure enables us to provide the highest quality housing communities, while optimizing performance and achieving financial objectives.

<sup>44</sup> We've made this commitment to affordable housing because we believe it is good for the communities in which we work and live. We are a for profit company with a nonprofit heart. ??

We've made it our business to develop and manage top notch, mixed-income, mixed-use communities that provide affordable housing opportunities to working families and those 55+. We design with intent and put a lot of thought into our communities to ensure that the design is of the highest quality and offer amenities and services appropriate to the residents they serve. We see problems as opportunities and take advantage of possibilities to educate neighbors on the product we're building...quality homes for people of all incomes, living side-by-side.

Website: www.dmacompanies.com Facebook: /dmacompanies Twitter: @DMADevCo DEVELOPMENT, FINANCIAL, AND PROPERTY MANAGEMENT SERVICES FOR MULTIFAMILY, AFFORDABLE AND SPECIAL NEEDS HOUSING.

#### M Housing Development

- Multifamily
- Senior
- Workforce
- Special Needs
- M Consulting
  - Compliance
  - Development
  - Acquisition
  - Management
- M Property Management
  - Property Operations
  - Financial Reporting
  - Leasing and Marketing
  - Policies/Procedures
  - Compliance

# 1

4101 Parkstone Heights Drive, Suite 310 Austin, TX 78746 USA

# DMA DEVELOPMENT



**DMA DEVELOPMENT COMPANY, LLC (DDC)** is an Austin-based real estate development company with more than a quarter of a century of experience in multifamily housing development and is widely recognized in Texas as the "go to" firm for creative, sustainable living communities. DMA has developed more than 32 properties in two states (Texas and Georgia) and in the District of Columbia, and currently has a portfolio of nearly 2,700 units the majority of which it self-manages. In recent years, DMA has developed a singular reputation for the quality of its product and a track record of successfully developing mixed-use developments. Recently, DMA was awarded the Urban Land Institute's Jack Kemp Award for Excellence for its Wildflower Terrace development, a 201-unit senior community at the Mueller Redevelopment in Austin.

DMA is 100% owned by Diana McIver and certified as a Historically Underutilized Business.

Developments Completed:32Units Completed:2,671Workforce Properties:16Senior Properties:15Supportive Housing Properties:1

**Developments Under Construction or in Development Stages** 

Travis Flats - 140 units of work force housing in Austin , TX RBJ Phase I - 279 units for seniors in Austin, TX Talavera Lofts - 92 units of workforce housing in Austin, TX

# SENIOR DEVELOPMENTS SPOTLIGHT



DMA Development Company has perfected its senior independent living design in recent years. The typical DMA senior community consists of one two- or three-story elevator structure surrounded by single story cottages. The elevator structure is attractive to seniors who want the security of proximity to the onsite staff and amenities, while the single story cottages, which often have integrated carports, are attractive to independent residents who are perhaps downsizing from single family homes.

# WORKFORCE HOUSING DEVELOPMENTS SPOTLIGHT







DMA Development Company has developed and now manages 16 communities for families in Texas. These communities are designed with the resident population in mind, so all include recreational amenities for the residents, such as children's activity rooms, computer centers, playscapes and in some cases swimming pools. Our management company also provides a full slate of supportive services at all of our properties, including youth mentoring, budget counseling and financial fitness, and resume and job interview skills training.

# **MIXED USE/HIGH DENSITY SPOTLIGHT**



DMA has developed several high-density, vertical mixed-use, mixed-income properties and our success in this area has set us apart from other affordable housing developers. Our flagship developments, Aldrich 51 and Wildflower Terrace, are part of the award-winning Mueller Airport Redevelopment – both achieve density of more than 70 units per acre and include ground floor retail and structured parking. Aldrich 51 won the National Association of Local Housing Finance Agencies prestigious Multifamily Excellence Award in 2019 and Wildflower Terrace won the Urban Land Institute's prestigious Jack Kemp Excellence in Affordable and Workforce Housing Award in 2017.

# FINANCING STRUCTURE FOR DEVELOPED PROPERTIES

PROPERTY NAME	CITY	FINANCING
Sandia Crossing	Luling, TX	Housing Tax Credits/ HUD 223(f)
The Oaks at Winding Way	Gonzales, TX	Housing Tax Credits
Mariposa Gardens	Mathis, TX	Housing Tax Credits/HUD 223(f)
Legend Oaks	Llano, TX	Housing Tax Credits/Housing Trust Funds
Eden Place	Seguin, TX	Housing Tax Credits/Housing Trust Funds
Mission Oaks	Refugio, TX	Housing Tax Credits/Housing Trust Funds
The Pines at Willowbrook	Hinesville, GA	Housing Tax Credits/ HUD 221(d)(4) Mortgage Insurance Program
Prairie Commons	Dallas, TX	Housing Tax Credits
Grove Park Terrace	Waxahachie, TX	Housing Tax Credits
Westview Ranch	Pearsall, TX	Housing Tax Credits
The Village at Morningstar	Texas City, TX	Housing Tax Credits/Housing Trust Funds/Federal Home Loan Bank
Seton Home Center for Teen Moms	San Antonio, TX	Housing Tax Credits/City of San Antonio HOME Funds
The Arbors at Rose Park	Abilene, TX	Housing Tax Credits/Housing Trust Funds/City of Abilene HOME Funds
Prospect Point	Jasper, TX	Housing Tax Credits
Morningstar Villas	Texas City, TX	Housing Tax Credits
The Bluestone	Mabank, TX	Housing Tax Credits
Shady Oaks	Georgetown, TX	Housing Tax Credits
The Grove at Brushy Creek	Bowie, TX	Housing Tax Credits/TCAP
Sunchase Square	Lockhart, TX	HUD 221(d)(4) Mortgage Insurance Program
Cambridge Crossing	Corsicana, TX	TDHCA Exchange/TDHCA HOME Funds
Heritage Crossing	Santa Fe, TX	TDHCA Exchange/TDHCA HOME Funds
Wildflower Terrace	Austin, TX	Housing Tax Credits/City of Austin GO Bonds
Samuel J. Simmons NCBA Estates	Washington, DC	Multifamily Housing Revenue Bonds/4% Tax Credits
The Terrace at MidTowne	Midlothian, TX	Housing Tax Credits/TDHCA HOME Funds
The Overlook at Plum Creek	Kyle, TX	Housing Tax Credits/TDHCA HOME Funds
Bailey Square	Cuero, TX	Housing Tax Credits/TDHCA HOME Funds
The Trails at Carmel Creek	Hutto, TX	Housing Tax Credits/TDHCA HOME Funds/HUD 223(f)
Prairie Gardens	Abilene, TX	Housing Tax Credits
Aldrich 51	Austin, TX	Multifamily Housing Revenue Bonds/4% Tax Credits
Altura Heights	Houston, TX	Housing Tax Credits/TDHCA Loan Funds
Reserve at Dry Creek	Hewitt, TX	Housing Tax Credits/TDHCA Loan Funds
The Nightingale at Goodnight Ranch	Austin, TX	Multifamily Revenue Bonds/4%Tax Credits/TDHCA Loan Funds

# **DMA PROPERTIES**



DMA Properties, LLC (DP) was formed in March 2002 for the purpose of providing property management services to multifamily rental communities developed by DMA Development Company, LLC (DMA) and currently provides management and asset management services for more than 2,400 units of affordable and market rate housing, in addition to providing services for residents of DMA's communities. The company is 100% owned by Diana McIver, and is certified by the Texas Comptroller of Public Accounts as a Historically Underutilized Business.

#### DMA PROPERTY ADVISORS

DMA is able to provide third party management services through DMA Property Advisors, LLC. As a one- stop shop, DMA Property Advisors offer our clients a comprehensive suite of services. From talent management to asset management, we do it all. We perform due diligence. We coordinate takeover and transition processes. We provide robust back office support in accounting, compliance, marketing, technology, and procurement.

#### **RESIDENT SERVICES**

Programming is tailored to the specific needs of the resident population and to each properties LURA.

In 2011, DMA Companies created Camile Pahwa Scholarship Fund to provide training, education and camp scholarships for children living at any of the affordable housing communities owned by DMA and its affiliates.

#### TALENT MANAGEMENT

DMA Properties recognizes that the overall success of our communities is related to the expertise of our staff. Each community benefits from a team, including a Regional Director, on-site staff and corporate support staff with more than 100 years of combined experience in the industry.

#### TRAINING

We encourage our team members to grow and expand their professional skillset by participating in industry-related certificate programs and taking advantage of continuing education. Many of our team members hold industry credentials and certifications and continue their education through in-house training and supplementary seminars and educational programs.

#### COMPLIANCE

Our Compliance Department effectively monitors the communities we manage to ensure DMA meets all state and federal requirements related to LIHTC, HUD or Section 8. In addition, the compliance team manages all investor, lender and agency reporting requirements. The compliance staff processes all applications and recertifications and ensures all LIHTC project files are properly documented.

# Project Experience



### **Facilities Description**

SAFE is committed to providing additional affordable housing in the community. A safe home stops the trauma, poverty and homelessness that result from abuse for families without resources. A safe and stable home supports parents in providing a solid foundation for their children to grow, learn and thrive.

SAFE manages a variety of housing types, including emergency shelters, supportive housing, rapid rehousing, and permanent affordable housing. SAFE is working with local developers, including Cap A, to increase affordable housing for the most vulnerable populations.

**Shelter.** SAFE has provided 24-hour shelter services since 1977. Our Family Shelter serves adults (primarily women) with and without children who have endured domestic violence (DV). Shelter residents receive basic needs and wraparound supportive services. The shelter has 31 bedrooms and 105 beds. Last fiscal year, SAFE provided 34,000 bed nights to 637 clients. Additionally, SAFE manages a 64-bed emergency shelter for youth in the child protection system. Last April, SAFE initiated a small scale "shelter away" program in a hotel setting as a result of



safeaustin.org

COVID-19 social distancing. On average, Shelter Away provides services to 8-10 families. Earlier in 2021, SAFE began providing offsite shelter for domestic violence survivors with a lower lethality risk via funding received from the City of Austin. While a permanent location for this shelter is sought, the program has taken the form of hotel stays for survivors and their families. Currently, SAFE has provided shelter to 67 children and 89 adults via this DV shelter program. All shelter operations include security, facilities, housekeeping, and basic needs supports. We uniquely have an on-site school and cooperative arrangements with medical and mental health providers. We meet all TAC requirements in Chapter 51 of the Texas Family Code.

**SAFE's Supportive Housing Program (SHP).** In 1995, SAFE's predecessor agency, SafePlace built a 40 unit transitional housing apartment community on Grove Blvd. in East Austin. An average of 120 people live at SHP in any given year. SHP serves as a bridge to permanent housing by providing transitional housing up to 24 months and voluntary supportive services for people with very serious safety needs resulting from their abuse. SHP uses a "Housing First" model by prioritizing victims who are in the Coordinated Entry system, coordinated through ECHO. SHP is a service rich program: case



# **Project Experience**

management, children's services, life skills classes, and access to other SAFE services such as parenting support, peer support, counseling and more are offered. Housing is low barrier (we accept people who might not qualify for community housing) and is trauma informed. The goal is to help residents increase their income; and transition to safe, affordable permanent housing. Access to resources improves resilience, and housing stability promotes long-term safety, stability, and wellness. In 2020, SAFE created a SAFE Board Affordable Housing and Campus Planning Committee that is co-led by a local private developer and a local civil engineer. The committee determined that SAFE should consider both community partnerships that might arise, and examine how we can develop our housing on our two existing campuses. As a result, SAFE is now in the predevelopment stage for expanding and revamping supportive housing units at its Grove campus.

#### Grove Place Apartments, a permanent affordable

**housing community.** Grove Place is SAFE's 184 unit affordable housing community. In 2003, SAFE entered into a partnership to build and operate 184 units of affordable housing on Grove Blvd. in East Austin. It was funded in part as a 9% Low Income Housing Tax Credit partnership. All along, SAFE has been the operator of Grove Place Partners, GP. Julia Spann, SAFE Co-CEO also serves as the Executive



Director of Grove Place Partners. In early 2020, SAFE fully acquired the partnership.

Thirty six of the 184 units are market rate. The remaining 148 units are offered at reduced rental rates for people who have incomes at 30, 40, 50 and 60% MFI. The Grove Place Board and SAFE consistently maintains rental rates lower than the HUD allowable rates for those in 30 and 40% units. SAFE additionally coordinates social services at Grove Place. This past year SAFE staff coordinated rental, utility, food and other assistance to more than 70 vulnerable families at Grove Place, ensuring that their housing stayed stable.

Through Grove Place, SAFE meets the experience requirements to apply for additional Texas Department of Housing Affairs (TDHCA) tax credit and other financing programs.

**Rapid Rehousing.** SAFE currently provides and manages 85 Rapid Rehousing units for highly-vulnerable youth who are aging out of the foster care system, and adult homeless survivors of domestic violence, sexual violence, and human trafficking. The program is housing first, and participants are prioritized through Coordinated Entry. Youth served are part of Lifeworks Youth Homelessness Demonstration Project (YHDP). Rental vouchers are provided for 6-24 months, based on need, using progressive engagement. Like our supportive housing program, voluntary support services include: case management,



Pictured here is the Circle S Apartment Complex, located in South Austin. SAFE provides some rapid rehousing units at this complex, and at others across the city. Also pictured is the interior of a rapid rehousing unit occupied by a SAFE client.

children's services, life skills classes, parenting support, peer support, counseling, and more are offered. An SSI Outreach, Access, and Recovery (SOAR) Specialist helps

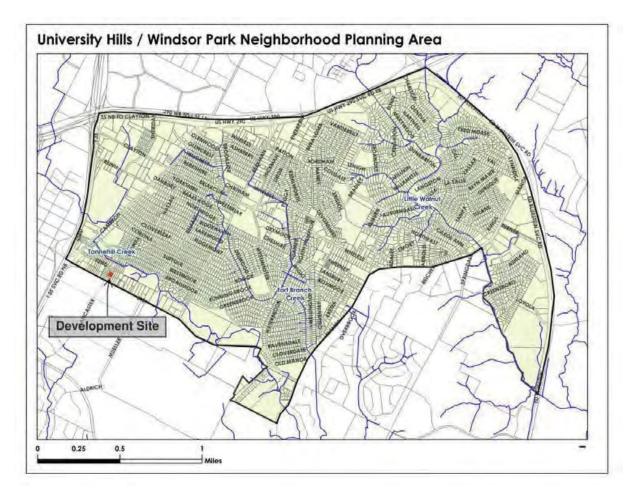
# Project Experience

resident's increase income via mainstream benefits. In partnership with Caritas of Austin, employment services are also offered.

**The Lancaster.** SAFE hired an architectural firm and a civil engineering firm to study the opportunities to redevelop both SAFE Campuses – one on Manor Rd. and the other on Grove Blvd. This resulted in a multi-phase Reimagine SAFE Campuses Plan that found we can add density and height to existing structures and build new, affordable housing. The new plan offers an opportunity to develop:

- a. 160 units of affordable housing on Grove Blvd., and
- b. Up to 70 units of affordable housing on Manor Rd.

The primary goal of The Lancaster is to expand Austin/Travis County's homeless response system by providing 60 units of permanent supportive housing for unhoused individuals and families who are survivors of abuse. The Lancaster is designed to house homeless survivors of violence who have complex safety, health, and financial needs. The location of the site is ideal, as there is an array of affordable transit options, including a new bus stop that will be placed directly in front of the complex; health clinics; a grocery store; and plenty of nearby employment opportunities. Additionally, the site is within just a few miles of SAFE's Rathgeber Village campus, enabling the provision of additional supportive services as needed.



THE SASHA

Attachment 1(b)

Certificate of Status

Corporations Section P.O.Box 13697 Austin, Texas 78711-3697



# Office of the Secretary of State

# **Certificate of Fact**

The undersigned, as Secretary of State of Texas, does hereby certify that the document, Articles of Incorporation for The SAFE Alliance Affordable Housing Corporation (file number 800072394), a Domestic Nonprofit Corporation, was filed in this office on April 09, 2002.

It is further certified that the entity status in Texas is in existence.

In testimony whereof, I have hereunto signed my name officially and caused to be impressed hereon the Seal of State at my office in Austin, Texas on January 31, 2023.



Jane Nelson Secretary of State

Corporations Section P.O.Box 13697 Austin, Texas 78711-3697



# Office of the Secretary of State

# **Certificate of Fact**

The undersigned, as Secretary of State of Texas, does hereby certify that the document, Articles Of Organization for DMA DEVELOPMENT COMPANY, LLC (file number 704739722), a Domestic Limited Liability Company (LLC), was filed in this office on February 18, 1999.

It is further certified that the entity status in Texas is in existence.

In testimony whereof, I have hereunto signed my name officially and caused to be impressed hereon the Seal of State at my office in Austin, Texas on December 01, 2022.



John B. Scott Secretary of State

THE SASHA

Attachment 1(c)

Statement of Confidence – Not Applicable

THE SASHA

Attachment 2(a&b)

Developer Team and Principals

### **List of Development Team Members**

The Sasha 1401 Grove Boulevard, Austin, TX 78741

**DEVELOPERS** DMA Development Company, LLC Janine Sisak 512-328-3232, <u>JanineS@dmacompanies.com</u>

The SAFE Alliance Julia Spann jspann@safeaustin.org

ARCHITECT

Forge Craft Architecture Jon Hagar 512-410-1548, jon@forgecraftarchitecture.com

CIVIL ENGINEER Jesse Malone jessem@malonewheeler.com

#### MARKET ANALYST

Affordable Housing Analysts Bob Coe 281-387-7552, <u>robertcoe2@gmail.com</u>

ATTORNEY Locke Lord Cynthia Bast <u>CBast@lockelord.com</u>

ACCOUNTANT Novogradac and Company, LLP Susan Wilson 512-349-3232, <u>susan.wilson@novoco.com</u>

PROPERTY MANAGER The SAFE Alliance Julia Spann jspann@safeaustin.org

### JANINE SISAK

1306 Travis Heights Boulevard Austin, Texas 78704 jesisak@yahoo.com 512-934-2712

### EXPERIENCE

### DMA Development Company, Austin, Texas

Senior Vice President/General Counsel – 2008 through present Vice President/General Counsel – 2006 through 2008 Development Manager – 2003 through 2006 Development Associate – 2001 through 2003

- Manage the development of affordable housing properties financed under the Housing Tax Credit Program, including locating and negotiating sites, preparing funding applications, overseeing the development and construction processes, structuring finance and negotiating lender and partnership documents.
- Act as General Counsel in terms of negotiating syndication and lender documents and all contracts and advising on employment and construction law matters.
- Perform asset management duties for portfolio of 27 housing tax credit properties with more than 2,000 units.

### Paul, Hastings, Janofsky & Walker LLP, New York, New York

Employment Law Associate - Summer of 1997 and September 1998 through October 2000

- Participated in all stages of employment litigation, including managing the discovery process, drafting pre-trial motions, preparing for jury trial, and crafting settlement agreements.
- Drafted position statements and hearing briefs for city, state, and federal administrative agencies and cooperated in the fact-finding processes.
- Advised clients regarding lawful disciplinary and termination decisions, fair wage and hour practices, employee testing and monitoring, and other employment issues.

### **EDUCATION**

### Fordham University School of Law, New York, New York

Juris Doctor, May 1998; GPA 3.4

Honors:Fordham Law Review, Notes & Articles EditorHousing Advocacy Project, Board MemberStein Scholars Program for Ethics and Public Interest LawNew York Bar Association Prize for Outstanding Published Work in Legal Ethics

### Tufts University, Medford, Massachusetts

Bachelor of Arts in Economics, Cum Laude, May 1993; GPA 3.5

### PROFESSIONAL ASSOCIATIONS

Member of the State Bar of Texas; Member of the New York Bar Association; Admitted to practice in the United States Court of Appeals for the Second Circuit and the United States District Courts for the Southern, Eastern, and Western Districts of New York.

Board Member of the Texas Affiliation of Affordable Housing Providers.

Board Member of Rosewood Senior Housing, Inc., a non-profit corporation that owns Lyons Gardens Apartments, a 54-unit affordable senior living community in East Austin.

### Diana McIver, President DMA Companies 4101 Parkstone Heights Drive, Suite 310 Austin, Texas 78746

#### **EXPERIENCE:**

Diana McIver is the President and sole owner of Diana McIver & Associates, Inc., a development consulting firm founded in 1987; DMA Development Company, LLC, a development company founded in 1999; and DMA Properties, LLC, a property management company founded in 2003. These companies are certified by the State of Texas as Historically Underutilized Businesses (HUBs). Ms. McIver also co-founded Conroy & McIver, the predecessor firm to DMA, in late 1979.

Ms. McIver has forty years' experience in the affordable housing industry. As part of her consulting practice, she assisted nonprofit housing developers in obtaining more than \$600,000,000 in funding commitments to build affordable housing for the elderly and persons with disabilities, primarily through federal grants, loans, and mortgage insurance programs.

Building upon a successful consulting career, Diana founded DMA Development Company to develop affordable and mixed-income communities for her own portfolio. DMA Development has developed 33 apartment communities, predominately in Texas but also in Georgia and the District of Columbia. DMA currently has a 147-unit senior community under construction in Austin and will begin construction on two mixed income developments in 2023.

Formerly with the U.S. Senate Special Committee on Aging, Ms. McIver was instrumental in getting appropriations for the Section 202 Program as well as staffing the first congressional hearings on congregate housing for the elderly. As Director of Elderly Programs for the National Center for Housing Management, Ms. McIver developed a Model Management System for Nonprofit Sponsors of Housing for the Elderly under a grant from the Administration on Aging. She also designed, developed, and delivered training programs across the country teaching both for profit and nonprofit developers about the various funding tools for affordable housing. In January 2001, Ms. McIver received a Congressional appointment to the fourteen-member Commission on Affordable Housing and Health Care Facility Needs for Seniors in the 21st Century, a bipartisan Commission charged with developing comprehensive aging-in-place strategies, which released its findings to the Congress in June 2002.

#### **EDUCATION:**

Bachelor of Arts in Sociology, College of Idaho, Caldwell, Idaho Graduate courses, George Washington University, Washington, DC. Texas Real Estate Broker's License

#### **PROFESSIONAL AFFILIATIONS:**

Ms. McIver serves on the boards of several nonprofit housing organizations. She was initially elected to the Board of the Texas Association of Local Housing Finance Agencies (TALHFA) in October 2010 and currently serves as Second Vice President. She was named TALHFA's Member of the Year in 2014. She is Past President of the Texas Affiliation of Affordable Housing Providers (TAAHP) and received TAAHP's prestigious Jean MacDonald Lifetime Achievement Award in 2013. In March 2016, Diana was profiled by Affordable Housing Finance Magazine as one of the country's ten most influential women in affordable housing, and in 2021, inducted into the AHFM's Hall of Fame.

# **Texas Historically Underutilized Business (HUB) Certificate**



Certificate/VID Number:17429Approval Date:SeptenScheduled Expiration Date:Septer

1742907408500 September 9, 2022 September 9, 2026

exas Comptroller of Public Accounts (CPA), hereby certifies that

# DMA Development Company, LLC

has successfully met the established requirements of the State of Texas Historically Underutilized Business (HUB) Program to be recognized as a HUB. This certificate printed **September 9, 2022**, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day to day management, operational control, business location) provided in the submission of the business; application for registration/certification as a HUB, you must immediately (within 30 days of such changes) notify the HUB Program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibiliy.

*Statewide HUB Program Statewide Procurement Division* 

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies, universities and prime contractors are encouraged to verify the company's HUB certification prior to issuing a notice of award by accessing the Internet (https://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp) or by contacting the HUB Program at 512-463-5872 or toll-free in Texas at 1-888-863-5881.

# 3. Project Team

## JULIA SPANN, MSW

### CEO – THE SAFE ALLIANCE

#### **Experience:**

Julia Spann is CEO at The SAFE Alliance (SAFE), where she has spent 25 years with SAFE and its predecessor agencies, the Center for Battered Women (CBW), and SafePlace, honing her expertise in women and children's, poverty, victimization, and homeless services and non-profit management.

Today, Julia provides primary leadership for SAFE client service programs, human resources, operations, and major community initiatives for The SAFE Alliance. During her tenure at SAFE, Julia has provided lead staff support for all building and renovation projects. These include:

- 1. 1995. Design and construction of Ph. 1 of SAFE's Supportive Housing Program (SHP), a 25 unit multi-family complex for family violence survivors and their children (CBW, Grove Blvd)
- 2. 1996. Renovation of a15 bed Single Women's Shelter (CBW, Faro St.)
- 3. 1997. Renovation of a 45 bed Family Shelter for family violence survivors and their children. (CBW, Tannahill Rd.)
- 1998. New construction of a 25,000 sq. ft. non-residential Resource Center. (SafePlace, Grove Blvd.)
- 5. 2000. Oversaw concept, design and construction of a new 100 bed Family Shelter, Warehouse, School and Child Development Center and significant security features. (SafePlace, Grove Blvd.)
- 6. 2001. Addition of Phase 2 of SAFE's Supportive Housing Program, added 15 apartments, plus a Community Building that includes children's play/group space. (SafePlace, Grove Blvd)
- 7. 2001. Completion of SAFE's 12.5 acre, 9 building flagship campus at 1515 Grove Blvd.
- 8. 2015. Siting of Eloise House, Sexual Assault Forensic Exam Clinic, (SafePlace, Grove Blvd.)
- 9. 2017. Modest renovations to SAFE's Teen Parent/Early Childhood Cottage, a residential program for moms in foster care and their babies. (SAFE, 4800 Manor Rd.)
- 10. 2017. Project management of SAFE Headquarters administrative and training offices in the Big Brother Big Sister Building. (SAFE, 4800 Manor Rd, Bldg K.)
- 11. 2018. New construction of a 2nd clinic building that doubled the size of Eloise House. (Grove Blvd.)
- 12. 2018. Updating and interior refresh of the 20-yr old Resource Center (see #4.)
- 13. 2019. Renovate of Elizabeth Ann Seton House, a 1930's house donated to SAFE by to serve as a drop-in center for survivors of trafficking/exploitation.

Since 2005, Julia has also served as the Executive Director of Grove Place Partners, GP which holds the responsibility for operating Grove Place apartments, a 184 unit tax credit multifamily apartment community that provides affordable housing to Austinites, including victims of violence. Grove Place Partners is a subsidiary corporation of The SAFE Alliance

Prior to SAFE, Julia has served as Executive Director at Caritas of Austin, Social Service Director at The Salvation Army in Austin, and as Associate Vice-President at United Way of Tarrant County.

She has a Bachelor's degree in Psychology from Texas A&M University, and a Master's degree in Social Work, Administration and Planning, from The University of Texas in Arlington.



#### Education

University of Texas at Arlington Master of Science, Social Work, emphasis in Administration and Planning - 1989

Texas A&M University Bachelor of Science, Psychology major; Spanish minor – 1978

#### **Current Community Involvement**

 Texas Council on Family Violence. Board member, Chair of Strategic Planning Committee, Past Board Secretary, Past Chair of the Sustainability Committee, Past Chair of the Finance Committee. Active in non-board committee including Public Policy Committee and the Allocations Committee

- One Voice Central Texas. Member and Past Chair
- Interagency Sexual Assault Coalition Executive Committee Member

#### Past Community Involvement

- Ending Community Homeless Coalition (ECHO). Past Member of the Membership Council Board
- Travis County Court House Citizens Advisory Committee. Past Member and Past Chair
- Basic Needs Coalition of Central Texas, Past Chair. Past Member and Past Chair
- I Live Here, I Give Here. Advisory Committee member
- Austin Community Foundation, Women's Fund. Lead a study of women's issues in Austin; and co-chair, Membership Committee
- Downtown Austin Alliance, Board Member; Security and Maintenance Committee member
- United Way Impact Council: Basic Needs/
- Safety and Security Committee member
- Envision Central Texas, Social Equity Committee member
- Texas Council of Family Violence, Member of Public Policy Committee, Co-Chair of the Family Violence and CPS Work Group, Member of the statewide Allocations Committee.





#### SCOTT GINDER, AIA, LEED AP

Chief Executive Officer Director of Marketing Director of Business Development TBAE Registration #21234 CAB Registration CO DORA Registration

#### **PROFESSIONAL HISTORY**

DICK CLARK + ASSOCIATES Austin TX Senior Associate September 1999 – October 2013

#### STUART ROSENBERG ARCHITECTS Philadelphia PA Staff Architect November 1997 – August 1999

#### EDUCATION

UNIVERSITY OF PENNSYLVANIA Master of Architecture, 1997

UNIVERSITY OF PITTSBURGH Bachelor of Arts, 1994

#### **PROJECT EXPERIENCE**

#### MIXED USE

Zedeck Residence + Mixed-Use - Steamboat Springs CO

Oasis Texas, Austin TX - retail, office, & restaurant

1400 South Congress, Austin TX – retail, office, restaurant, & residential Trails of Lake LBJ, Austin TX – residential & amenity facilities

#### MULTIFAMILY

Cheatham Street Flats, San Marcos TX – prefabricated modular 143 units Canyon Palms, Austin TX – 18 units condominium Lone Star Lofts, Austin TX – 64 units apartments

#### AFFORDABLE HOUSING

Capital Studios, Austin TX - Foundation Communities, mf SRO, 9% LIHTC Bluebonnet Studios - Foundation Communities, mf SRO, 9% LIHTC Waterloo Terrace - Foundation Communities, mf SRO, 9% LIHTC Zilker Studios - Foundation Communities, mf SRO, 9% LIHTC Temenos - NHP Foundation, mf SRO, 4% LIHTC Summit at Renaissance Park - Zieben Group, multifamily, 4% LIHTC Paker Apartments

#### HOSPITALITY

Hilton Hotel, Austin TX – rooftop pool deck and bar Lady Bird Hotel, Austin TX

#### RESTAURANT

Uncle Billy's, Austin TX - brew pub and barbecue Soleil, Austin TX - Mediterranean style restaurant Cuba Libre, Austin TX - Cuban-style bar and restaurant Austin Java, Austin TX - coffee shop

#### RETAIL

Jack Ryan Fine Jewelry, Austin TX – watch and jewelry store CVS Pharmacy, Philadelphia PA Blue Genie, Austin TX

#### OFFICE

Tolteq Corporate Headquarters, Austin TX – new office facility

#### CIVIC / ARTS / INSTITUTIONAL

Austin Playhouse, Austin TX – 300 seat live theater and restaurant Mass Gallery, Austin TX – art gallery and studio space Jester Cafeteria, University of Texas at Austin – Student cafeteria renovation

#### CUSTOM RESIDENTIAL

Polombo Residence, Austin TX Donovan Residence, Austin TX Lakehurst Residence, Austin TX Logan's Hollow Spec Home, Austin TX McNearney Residence, Austin TX Ginder Residence, Austin TX Dorsev Residence, Austin TX Dundas Residence, Austin TX Pinkston Boat Dock, Austin TX McCaig Residence, Austin TX Dickson Residence, Shreveport LA Peters Residence, Austin TX Paterson Residence. Spicewood TX Heller Residence, Austin TX Safady Residence, Austin TX Moore Residence. Austin TX Dawson Residence, Austin TX Spanish Oaks 1 + 2 Spec Home, Austin TX

FEASIBILITY / COMPETITIONS Red Bluff Development, 2016





**JON HAGAR** Principal and Partner

#### **PROFESSIONAL HISTORY**

FOX ARCHITECTS St Louis MO Project Designer 2011 – 2014

ESKEW + DUMEZ + RIPPLE New Orleans LA Intern Architect 2009 - 2010

AGUIRRE RODEN Austin TX Intern Architect 2005 - 2009

#### EDUCATION

TULANE UNIVERSITY Master of Architecture, 2010

UNIVERSITY OF MICHIGAN Bachelor of Arts, 2001

#### PROJECT EXPERIENCE

#### AFFORDABLE HOUSING

Parker Apartments, Austin TX - 135 units affordable housing for families Integral Care at Seabrook Square - 60 units permanent supportive housing Bluebonnet Studios, Austin TX - 107 units permanent supportive housing Waterloo Terrace, Austin TX - 132 units permanent supportive housing Zilker Studios, Austin, TX - 110 units permanent supportive housing Temenos PSH, Houston TX - 95 units permanent supportive housing Arlington Lofts, Lexington KY - 82 units affordable housing

#### MULTI-FAMILY

Cheatham Street Flats, San Marcos TX – prefabricated modular 140 units Gunter Street Apartments, Austin TX - 16 units market rate housing Fourth&, Austin TX - 99 units market rate housing

#### OFFICE

Crest Steel, Riverside CA Reliance Metalcenter, San Antonio, TX Emerson iOps, Austin TX Emerson Midwest Engineering Center, St Louis MO RGA Headquarters, St Louis MO

#### CIVIC / ARTS / INSTITUTIONAL

Austin Playhouse, Austin TX Superdome Enhancements, New Orleans LA Austin Baptist Chapel, Austin TX Huntsville Library, Huntsville TX UIU Sculpture Building, Lafayette IA VA Hospital Jefferson Barracks, St Louis MO

#### CUSTOM RESIDENTIAL

Streeter Residence, Austin TX Turner Residence, Austin TX Tulane urbanBUILD, New Orleans LA - Design/Build affordable housing BASE, Austin TX - Modular Housing Concept Zedeck Residence + Mixed-Use, Steamboat Springs CO

#### FEASIBILITY / COMPETITIONS

McKalla Place Proposal, Austin TX - High-Density Mixed Use Proposal Pleasant Valley RFQ, Austin TX

#### HOSPITALITY

Lady Bird Hotel, Austin TX

#### RETAIL

Sun Auto Automotive, Austin TX Wachovia Bank Program, Austin TX

#### AWARDS

AIA Austin Design Award - Bluebonnet Studios AIA St Louis Design Award - RGA Global HQ Austin Green Awards - Bluebonnet Studios ABJ Community Impact Real Estate Award - Bluebonnet Studios ABJ Community Impact Real Estate Award - Waterloo Terrace

#### ADVOCACY

Community Powered Workshop - Board Member East MLK Neighborhood Plan Contact Team, Austin TX - Member Preservation Austin, Austin TX - Member & Volunteer

## JESSE B. MALONE, P.E.

PROJECT MANAGER - MALONE/WHEELER, INC.

**Experience:** Mr. Malone has produced civil engineering designs for a variety of projects in the public and private sectors. Projects which Mr. Malone has worked on include numerous projects ranging from large single- family subdivisions to complex site plans and roadway projects. Engineering design work performed by Mr. Malone on these projects has included:

- Preparation and analysis of water models for transmission and distribution networks,
- $\cdot$  Water transmission and distribution pipe design,
- · Wastewater force main design,
- Lift station design and gravity wastewater/ interceptor design,
- · Low pressure sewer modeling and design,
- Storm sewer, channel and drainage network modeling and design,
- · Detention modeling and design,
- Design of temporary and permanent water quality best management practices,
- Roadway design,
- City of Austin Permitting; FEMA floodplain permitting,
- Preparation of technical reports,
- · Cost estimating,
- Project schedule development

Work Experiencing both public and private sector development and improvement project has allowed Mr. Malone to excel at recognizing project challenges early and quickly taking steps to ensure that a project is completed on time and on budget.

Project Management services provided by Mr. Malone have included preparation of contract Bid Documents; Bidding support and evaluation; review of contractor pay applications; issuance of change orders; review of contractor submittal; site inspections; preparation of field change documents; development of project baseline schedules; project management and coordination with the contractor, owner and other design consultants; permitting; master planning; and project presentation to P&Z and City Council.

Mr. Malone possesses the technical and leadership skills critical in the successful delivery of projects. As the Project Manager, Mr. Malone will be responsible for providing the project leadership necessary to deliver a successful project to the City of Austin. Project leadership tasks include identifying realistic project goals and milestones, establishing the project schedule and communication of said goals/milestones to City of Austin and the Project Team.



### **Education**

B.S. Civil Engineering University of Colorado, Boulder 2003

#### Professional

Registered Engineer State of Texas No. 108734

**City of Residence** Austin, Texas

**Number of Years with Firm** 14 Years

### Affiliations

American Society of Civil Engineers

Real Estate Council of Austin

Austin Contractor and Engineers Association

Urban Leadership Institute

SAFE Board Member

Shoal Creek Conservancy – Technical Advisory committee

Barton Springs Conservancy – Construction Committee

THE SASHA

Attachment 2(c)

Property Management Team

## Project Experience and References



## **Facilities Description**

SAFE is committed to providing additional affordable housing in the community. A safe home stops the trauma, poverty and homelessness that result from abuse for families without resources. A safe and stable home supports parents in providing a solid foundation for their children to grow, learn and thrive.

SAFE manages a variety of housing types, including emergency shelters, supportive housing, rapid rehousing, and permanent affordable housing. SAFE is working with local developers, including Cap A, to increase affordable housing for the most vulnerable populations.

**Shelter.** SAFE has provided 24-hour shelter services since 1977. Our Family Shelter serves adults (primarily women) with and without children who have endured domestic violence (DV). Shelter residents receive basic needs and wraparound supportive services. The shelter has 31 bedrooms and 105 beds. Last fiscal year, SAFE provided 34,000 bed nights to 637 clients. Additionally, SAFE manages a 64-bed emergency shelter for youth in the child protection system. Last April, SAFE initiated a small scale "shelter away" program in a hotel setting as a result of



safeaustin.org

COVID-19 social distancing. On average, Shelter Away provides services to 8-10 families. Earlier in 2021, SAFE began providing offsite shelter for domestic violence survivors with a lower lethality risk via funding received from the City of Austin. While a permanent location for this shelter is sought, the program has taken the form of hotel stays for survivors and their families. Currently, SAFE has provided shelter to 67 children and 89 adults via this DV shelter program. All shelter operations include security, facilities, housekeeping, and basic needs supports. We uniquely have an on-site school and cooperative arrangements with medical and mental health providers. We meet all TAC requirements in Chapter 51 of the Texas Family Code.

**SAFE's Supportive Housing Program (SHP).** In 1995, SAFE's predecessor agency, SafePlace built a 40 unit transitional housing apartment community on Grove Blvd. in East Austin. An average of 120 people live at SHP in any given year. SHP serves as a bridge to permanent housing by providing transitional housing up to 24 months and voluntary supportive services for people with very serious safety needs resulting from their abuse. SHP uses a "Housing First" model by prioritizing victims who are in the Coordinated Entry system, coordinated through ECHO. SHP is a service rich program: case



management, children's services, life skills classes, and access to other SAFE services such as parenting support, peer support, counseling and more are offered. Housing is low barrier (we accept people who might not qualify for community housing) and is trauma informed. The goal is to help residents increase their income; and transition to safe, affordable permanent housing. Access to resources improves resilience, and housing stability promotes long-term safety, stability, and wellness. In 2020, SAFE created a SAFE Board Affordable Housing and Campus Planning Committee that is co-led by a local private developer and a local civil engineer. The committee determined that SAFE should consider both community partnerships that might arise, and examine how we can develop our housing on our two existing campuses. As a result, SAFE is now in the predevelopment stage for expanding and revamping supportive housing units at its Grove campus.

### Grove Place Apartments, a permanent affordable

**housing community.** Grove Place is SAFE's 184 unit affordable housing community. In 2003, SAFE entered into a partnership to build and operate 184 units of affordable housing on Grove Blvd. in East Austin. It was funded in part as a 9% Low Income Housing Tax Credit partnership. All along, SAFE has been the operator of Grove Place Partners, GP. Julia Spann, SAFE Co-CEO also serves as the Executive



Director of Grove Place Partners. In early 2020, SAFE fully acquired the partnership.

Thirty six of the 184 units are market rate. The remaining 148 units are offered at reduced rental rates for people who have incomes at 30, 40, 50 and 60% MFI. The Grove Place Board and SAFE consistently maintains rental rates lower than the HUD allowable rates for those in 30 and 40% units. SAFE additionally coordinates social services at Grove Place. This past year SAFE staff coordinated rental, utility, food and other assistance to more than 70 vulnerable families at Grove Place, ensuring that their housing stayed stable.

Through Grove Place, SAFE meets the experience requirements to apply for additional Texas Department of Housing Affairs (TDHCA) tax credit and other financing programs.

**Rapid Rehousing.** SAFE currently provides and manages 85 Rapid Rehousing units for highly-vulnerable youth who are aging out of the foster care system, and adult homeless survivors of domestic violence, sexual violence, and human trafficking. The program is housing first, and participants are prioritized through Coordinated Entry. Youth served are part of Lifeworks Youth Homelessness Demonstration Project (YHDP). Rental vouchers are provided for 6-24 months, based on need, using progressive engagement. Like our supportive housing program, voluntary support services include: case management,



Pictured here is the Circle S Apartment Complex, located in South Austin. SAFE provides some rapid rehousing units at this complex, and at others across the city. Also pictured is the interior of a rapid rehousing unit occupied by a SAFE client.

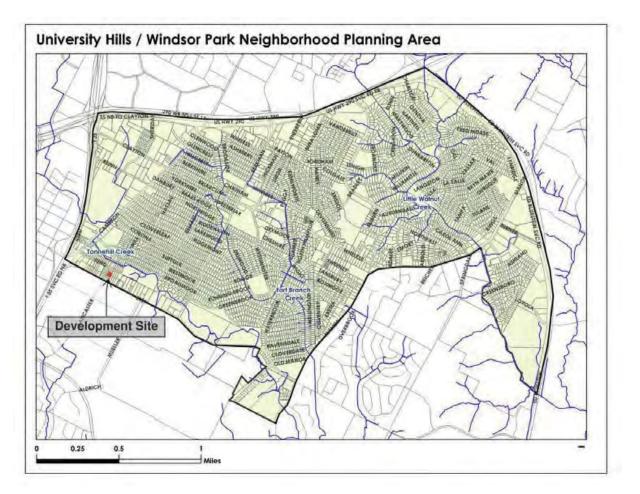
children's services, life skills classes, parenting support, peer support, counseling, and more are offered. An SSI Outreach, Access, and Recovery (SOAR) Specialist helps

resident's increase income via mainstream benefits. In partnership with Caritas of Austin, employment services are also offered.

**The Lancaster.** SAFE hired an architectural firm and a civil engineering firm to study the opportunities to redevelop both SAFE Campuses – one on Manor Rd. and the other on Grove Blvd. This resulted in a multi-phase Reimagine SAFE Campuses Plan that found we can add density and height to existing structures and build new, affordable housing. The new plan offers an opportunity to develop:

- a. 160 units of affordable housing on Grove Blvd., and
- b. Up to 70 units of affordable housing on Manor Rd.

The primary goal of The Lancaster is to expand Austin/Travis County's homeless response system by providing 60 units of permanent supportive housing for unhoused individuals and families who are survivors of abuse. The Lancaster is designed to house homeless survivors of violence who have complex safety, health, and financial needs. The location of the site is ideal, as there is an array of affordable transit options, including a new bus stop that will be placed directly in front of the complex; health clinics; a grocery store; and plenty of nearby employment opportunities. Additionally, the site is within just a few miles of SAFE's Rathgeber Village campus, enabling the provision of additional supportive services as needed.



## 3. Project Team

## **CONI HUNTSMAN STOGNER**

VICE PRESIDENT OF PREVENTION

& COMMUNITY SERVICES – THE SAFE ALLIANCE

#### Summary of qualifications:

Over thirty years of program management experience in the social services field. Through my employment history, I have developed strong leadership, planning, implementation, organizational & communication skills. I am highly efficient, hard-working & especially enjoy collaborative work & program design.

#### Experience:

#### The SAFE Alliance Austin, TX

Vice President of Prevention & Community Services Dec. 2014- Present • Oversees the Division of Prevention and Community Service programs, which include Counseling and Therapeutic Services, Strong Start (a child abuse prevention program), SAFE Health Services, Disability Services, Expect Respect (a teen dating violence and sexual assault prevention program), Legal Services, Planet SAFE (a supervised visitation and exchange center), Forensic Nursing (a sexual assault response program), and SAFE Futures (services geared toward the intersection of child maltreatment and domestic violence)

- Addresses organizational gaps, coordinates services & identifies new initiatives
- Sets direction for development of programs, hires, trains & supervises senior directors & program directors who oversee the direct services programs
- Works as part of Senior Management Team to set direction agency wide. Serves as agency representative to multiple task forces & coalitions on related issue areas including interpersonal violence, sexual assault, child abuse & homelessness

#### Senior Director of Community Services Oct. 2012 - Dec. 2014

- Responsible for oversight, planning/implementation & evaluation of multiple direct service programs including legal & hospital advocacy, survivor advocacy (residential & non-residential case management), CPS Advocacy, adult education programs & Planet SAFE, a supervised visitation & exchange center
- $\cdot$  Hire, train & supervise program directors & managers who oversee direct services staff
- Serve as agency representative to multiple task forces & coalitions on related issue areas including interpersonal violence & homelessness
- Provide leadership & coordination of larger agency planning & direct service program implementation

#### Director of Transitional Services Jun 2005 - Oct 2012

- Responsible for the planning, implementation & evaluation of the Supportive Housing Program, Resource Advocacy & Passages programs (case management) & Life Skills
- Served on Client Services Team which planned & evaluated multiple direct service programs across the agency
- · Hired, trained & supervised managers & advocates.
- Served on agency Risk Assessment Team

#### Manager of Family Advocacy Jun 2002 – Jun 2005

- Responsible for the planning, implementation & evaluation of the family advocacy (case management) program at the emergency shelter
- Hired, trained & supervised family advocates who supported/assisted clients with housing, childcare, employment, legal issues & basic needs
- Assist with the scheduling & coordination of an on-site medical clinic
- Coordinate monthly agency-wide advocates meetings for the purpose of information sharing around community resources



#### **Education**

Aug 1994 St. Edwards University, Master of Arts in Human Services, Psychological & Sociological Services, Graduated with a 4.0 GPA

Dec 1989

The University of Texas at Austin, Bachelor of Arts in Psychology with a Minor in Sociology

#### **Other Related Responsibilities**

Jan 2000 – Jun 2001, Co-Chair of the Advocacy & Outreach Committee of the Austin/Travis County Family Violence Task Force

Jun 2001 – Jun 2003, Co-Chair, Austin/Travis County Family Violence Task Force

Nov 2009 – Jun 2011, Co-Chair, Austin/Travis County Homelessness Task Force

Oct 2010 – Dec 2011, Co-Chair of Homelessness Prevention/Housing Stability Subcommittee, a joint workgroup of Travis County Basic Needs Coalition & ECHO (Ending Community Homelessness Coalition)

Oct 2012 – Dec. 2014, Co-Chair of Family Violence Supervisors, Subcommittee of the Austin/Travis County Family Violence Task Force

2016 and 2018, Texas Council on Family Violence, Public Policy Committee

2018, Texas Association Against Sexual Assault, Public Policy Committee

## 3. Project Team

## **ERIN GOODISON**

SENIOR DIRECTOR OF HOUSING – THE SAFE ALLIANCE

#### **Experience:**

Responsible for leading SAFE's Housing Department programs and services, comprised of 24 full-time staff and a \$3.1 million budget. Works collaboratively with other agency programs, external service providers and governmental agencies to ensure client, community and agency goals for housing are met. Responsible for cooperative development and articulation of SAFE's strategic direction for housing, and ensuring that specific program objectives are defined and met.

• Designed and Implemented SAFE's Rapid Rehousing Program. Secured new Housing and Urban Development (HUD) grants targeted for transition-age youth and survivors of domestic violence. Developed effective partnerships with other non-profit organizations, governmental agencies, healthcare providers, and landlords in order to deliver efficient and effective services. Increased number of housing units available to homeless survivors of abuse from 50 to 135 over 4 years, with additional growth expected in the coming year.

• Analyzed outcome data, client feedback, current research and best practice recommendations, and expanded supportive services available to program participants to include Supported Employment, SOAR Services, and Housing Location & Placement. These new services have led to significant increases in participant income and economic opportunity; faster placement in permanent housing; and higher housing retention rates.

• Plans, implements, manages and evaluates SAFE's Housing programs: 50 units of Transitional Housing, 85 units of Rapid Rehousing, Life Skills Training, and all related support services.

• Employs reflective supervision, collaborative leadership, and healthy communication skills in order to provide staff with a supportive and empowering work environment.

• Manages ambiguity associated with meeting survivors' needs, while operating efficiently and effectively; meeting performance standards; addressing risk; reducing liability; and simultaneously addressing individual and communal safety.

• Ensures we provide trauma-responsive, client-centered, and culturally-grounded services to homeless survivors of domestic and sexual violence, human trafficking, and child abuse.

#### Additional Experience:

Supportive Housing Advocacy Manager | The SAFE Alliance, Austin, TX 2006-2015

Supportive Housing Advocate | The SAFE Alliance, Austin, TX 2003-2006

Shelter Advocate | The SAFE Alliance, Austin, TX 2002-2003

Detainee Project Coordinator/Researcher | Human Rights

Documentation Exchange, Austin, TX 2001-2002



#### Education

Bachelor of Arts, Art History | University of Kansas, Lawrence, KS

## Thought leadership & systems advocacy - highlights

· Advisor, National Safe Housing Task Force & Violence Against Women Act (VAWA) Reauthorization Subcommittee, November 2020 to present · Co-Founder & Co-Chair, VAWA Housing Protections Work Group, Austin Continuum of Care, 2018 - present · Advisor, Ending Youth Homelessness Leadership Advisory Council, 2017 – present Speaker, Ending Community Homelessness Coalition (ECHO) Spotlight Video Fiercely Focused: The SAFE Alliance, April 2021 • Presenter, Implementing Survivor Peer Support in Housing Programs, Texas Council on Family Violence (TCFV) webinar, January 2020 Presenter, Assessing Voluntary Services in Transitional Housing: A Collaborative Approach, TCFV webinar, November 2019 · Panelist, Violence Against Women Act (VAWA) Implementation in Continua of Care, Housing Justice Network Conference, March 2019 · Writer, Survivors Need Affordable Housing, SAFE Blog Post, June 2018 · Presenter, Peer to Peer Support Services, Effective Programming with Voluntary Services Conference, National Network to End Domestic Violence (NNEDV), February 2018 · Presenter, Peer to Peer Support Services, Advanced Voluntary Services Conference, NNEDV, August 2017 • Speaker, Transitional Housing for Survivors of Domestic and Sexual Violence: Podcast Interview & Transcript, American Institutes on Research, November 2016 Founder & Chair, LGBTQIA+ Task Force at SAFE, 2014 - 2019 · Contract Writer, "The Essential Guide: An Introduction to Advocating for Survivors of Domestic Violence" for TCFV, 2009 Advisor, Domestic Violence Work Group, Texas Office of the Attorney General - Child Support Division, 2007 Get Child Support Safely

THE SASHA

Attachment 3(a)

**IRS** Certification

The IRS Certification for the non-profit co-developer is attached.

IRS Department of the Treasury

OGDEN UT 84201-0038

In reply refer to: 4051091934 Mar. 14, 2017 LTR 4168C 0 74-2320657 000000 00 00027675 BODC: TE

THE SAFE ALLIANCE PO BOX 19454 AUSTIN TX 78760-9454

035752

Employer ID Number: 74-2320657 Form 990 required: YES

Dear Taxpayer:

This is in response to your request dated Feb. 01, 2017, regarding your tax-exempt status.

We issued you a determination letter in NOVEMBER 1984, recognizing you as tax-exempt under Internal Revenue Code (IRC) Section 501(c) (3).

Our records also indicate you're not a private foundation as defined under IRC Section 509(a) because you're described in IRC Sections 509(a)(1) and 170(b)(1)(A)(vi).

Donors can deduct contributions they make to you as provided in IRC Section 170. You're also qualified to receive tax deductible bequests, legacies, devises, transfers, or gifts under IRC Sections 2055, 2106, and 2522.

In the heading of this letter, we indicated whether you must file an annual information return. If a return is required, you must file Form 990, 990-EZ, 990-N, or 990-PF by the 15th day of the fifth month after the end of your annual accounting period. IRC Section 6033(j) provides that, if you don't file a required annual information return or notice for three consecutive years, your exempt status will be automatically revoked on the filing due date of the third required return or notice.

For tax forms, instructions, and publications, visit www.irs.gov or call 1-800-TAX-FORM (1-800-829-3676).

If you have questions, call 1-877-829-5500 between 8 a.m. and 5 p.m., local time, Monday through Friday (Alaska and Hawaii follow Pacific Time). Date: JUL 0 9 2003

GROVE PLACE FARTNERS GP, INC. C/O SAFEPLACE 1515 GROVE BLVD. AUSTIN, TX 78741 Employer Identification Number: 71-0876762 DLN: 403116000 Contact Person: BRENDA WILKINS ID# 52638 Contact Tolophone Number: (877) 829-5500 Accounting Period Ending: December 31 Form 990 Required: Yes Addendum Applics: No

Dear Applicant:

Based on information supplied, and assuming your operations will be as stated in your application for recognition of exemption, we have determined you are exempt from federal income tax under section 501(a) of the Internal Revenue Code as an organization described in section 501(c) (3).

We have further determined that you are not a private foundation within the meaning of section 509(a) of the Code, because you are an organization described in section 509(a)(3).

If your sources of support, or your purposes, character, or method of operation change, please let us know so we can consider the effect of the change on your exempt status and foundation status. In the case of an amendment to your organizational document or bylaws, please send us a copy of the amended document or bylaws. Also, you should inform us of all changes in your name or address.

As of January 1, 1984, you are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more you pay to each of your omployees during a calendar year. You are not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Since you are not a private foundation, you are not subject to the excise taxes under Chapter 42 of the Code. However, if you are involved in an excess benefit transaction, that transaction might be subject to the excise taxes of section 4958. Additionally, you are not automatically exempt from other federal excise taxes. If you have any questions about excise, employment, or other federal taxes, please contact your key district office.

Grantors and contributors may rely on this determination unless the Internal Revenue Service publishes notice to the contrary. However, if you lose your section 509(a) (3) status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was awaro of, the act or failure to act, or the substantial or material change on the

Letter 947 (DO/CG)

4051091934 Mar. 14, 2017 LTR 4168C 0 74-2320657 000000 00 00027676

THE SAFE ALLIANCE PO BOX 19454 AUSTIN TX 78760-9454

Sincerely yours,

JUMIL

Jeffrey I. Cooper Director, EO Rulings & Agreement

THE SASHA

Attachment 3(b)

Certified Audit- NA, see 3d Financial Statements for DMA Development Company

THE SASHA

Attachment 3(c)

Board Resolution

#### The SAFE Alliance Affordable Housing Corporation

#### **Board Resolution**

The Board of Directors of The SAFE Alliance Affordable Housing Corporation voted on

#### January 8, 2023 \_.

RESOLVED, THAT THE SAFE ALLIANCE AFFORDABLE HOUSING CORPORATION AS APPLICANT AFFILIATE, SOLE MEMBER OF THE GENERAL PARTNER OF THE APPLICANT AND CO-DEVELOPER OF THE SASHA TO BE LOCATED AT 1401 Grove Blvd., AUSTIN, TEXAS 78741 APPROVES ACTION INCLUDING: SUBMISSION OF AN APPLICATION (THE SASHA) TO THE TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS FOR HOUSING TAX CREDIT PROGRAM AND MULTIFAMILY DIRECT LOAN PROGRAM FUNDING AND SUBMISSION OF AN application (THE SASHA) TO THE CITY OF AUSTIN FOR RENTAL HOUSING DEVELOPMENT ASSISTANCE (RHDA) FUNDING AND OTHER MATTERS IN CONNECTION HEREWITH.

WHEREAS, The SAFE Alliance Affordable Housing Corporation has proposed a development for affordable and supportive, multifamily rental housing located at 1401 Grove Blvd. in Austin, Texas; and

WHEREAS, The SAFE Alliance Affordable Housing Corporation is a 501 (c) (3) with the purpose to provide affordable housing, to enhance the creation of new housing with emphasis on housing for low-income individuals and families, and to promote and create services to encourage health and social services for low-income neighbors in Travis County. The SAFE Alliance Affordable Housing Corporation is a Supporting Organization of The SAFE Alliance; and

WHEREAS, The SAFE Alliance Affordable Housing Corporation will serve as the Sole Member of the General Partner of the Development Owner and Applicant – Grove Supportive Housing Partnership, LP; and

WHEREAS, The SAFE Alliance Affordable Housing Corporation, as Affiliate of the Applicant and Co-Developer, will submit an application to the TDHCA for Tax Credit Program and Multifamily Direct Loan Program funding and an application to The City of Austin for RHDA funding for THE SASHA; and

WHEREAS, The SAFE Alliance has been successfully fundraising for many years and has averaged \$8 million in private dollars annually and expects to continue its fundraising efforts in the future and The SAFE Alliance Affordable Housing Corporation as a Supporting Organization of The SAFE Alliance will benefit from these efforts; and

WHEREAS, The SAFE Alliance Affordable Housing Corporation is irrevocably committed to fund any operating deficits of the Development over the entire Affordability Period, and take all necessary actions to ensure the financial feasibility and viability of Grove Supportive Housing Partnership, LP as it relates to its roles and responsibilities in the Tax Credit Commitment, Multifamily Direct Loan contract, and RHDA contract; and

WHEREAS, the Board of Directors has determined that it is in the organization's best interest and to the benefit of the residents of Austin as a solution to providing highly affordable supportive housing for low-income homeless individuals and families to submit the application described above so that the project may be constructed; and

NOW THEREFORE, BE IT RESOLVED that the Board of Directors of The SAFE Alliance Affordable Housing Corporation hereby approves this RESOLUTION and AUTHORIZES the Executive Director, Julia Spann, and

<u>Thomasina Tijerina</u>, Board Chair and succeeding board chairs, to enter into all applications and related documents and to sign for and perform any and all responsibilities in relation to the submission of applications to the Texas Department of Housing and Community Affairs for funding through the Tax Credit Program and Multifamily Direct Loan program and to the City of Austin for funding through the RHDA Program for THE SASHA on behalf of The SAFE Alliance Affordable Housing Corporation, individually and as Sole Member of the General Partner of the Development Owner, Grove Supportive Housing Partnership, LP, on behalf of such partnership.

The majority of the Board of Directors adopted this resolution at a meeting of the majority on <u>February</u> 8, 2023.

Signed by:	Thomasina	Digitally signed by Thomasina Tijerina DN: cn=Thomasina Tijerina, o=The SAFE Alliance
	Tijerina	Affordable Housing Corporation, ou=Board Chair, email=tolaniyioke@hotmail.com, c=US Date: 2023.02.08 11:23:04-06'00'

Printed Name: <u>Thomasina Tijerina</u> Title: <u>Board Chair</u>

Passed and Approved this <u>8th</u> (Day) of <u>February</u> (Month), <u>2023</u> (Year)

THE SASHA

## Attachment 3(d)

Financial Capacity, For-Profit Developer

DMA brings vast experience in working with the City of Austin's financing programs such as HOME and GO Bonds, as well as the City's S.M.A.R.T. Housing<sup>™</sup>. Since the City of Austin implemented S.M.A.R.T. Housing<sup>™</sup> in April 2000, DMA has developed or consulted on 15 affordable multifamily projects participating in the program. These include Talavera Lofts, Travis Flats, The Nightingale at Goodnight Ranch, Aldrich 51, Wildflower Terrace, La Vista de Guadalupe, Franklin Gardens, Lyons Gardens, Oak Springs Villas, Manor House Apartments, Benjamin Todd Apartments, Mary Lee Flagship, Mary Lee Charles Place, and Guadalupe I & II Apartments.

On all projects, DMA worked closely with the development team to coordinate with Neighborhood Housing & Community Development staff in order that these projects receive available fee waivers, specialized development review of site plans, subdivision and building permit applications, and in one instance access to city-owned land. DMA has also been retained by the City of Austin to assist with housing and planning studies. Several years ago, the City of Austin contracted with DMA to develop the Affordable Housing Component of the Transit Oriented District Plan and to staff the City's Affordable Housing Incentives Task Force.

Financial information for DMA Development Company, LLC attached.

Confidential

THE SASHA

Attachment 3(e)

Funding Commitment Letters



February 6, 2023

Ms. Janine Sisak DMA Development Company, LLC 4101 Parkstone Heights Drive Austin, TX 78746

Re: - The Sasha - Letter of Intent

Dear Ms. Sisak:

This letter is a preliminary equity investment commitment from the National Equity Fund, Inc. (NEF) for The Sasha ("Project"), a proposed LIHTC, multifamily community located in Austin, TX.

NEF, an affiliate of the Local Initiatives Support Corporation (LISC), was incorporated in 1987 with the mission to identify and develop new sources of financing to help provide affordable housing for low income families and to assist non-profit organizations in creating this housing. NEF has worked with 700 local development partners in forming partnerships which acquire, develop, rehabilitate and manage low- income rental housing. Since the enactment of the Federal Low Income Housing Tax Credit in 1986, NEF has raised more than \$11 billion in equity and invested it in more than 2,200 affordable housing projects in 46 states, including Washington, D.C. and Puerto Rico.

Described below are the basic terms, conditions and assumptions of this preliminary commitment:

- The Project consists of a proposed LIHTC, multifamily community which will consist of 60 total housing units located in Austin, TX. All units will be LIHTC targeted to tenants with incomes at or below 50% AMI.
- The Project will be owned by Grove Supportive Housing Partnership, LP. The General Partner will be SAFE Sasha GP, LLC, and will be owned by The SAFE Alliance Affordable Housing Corporation, a 501c3 nonprofit. The Co-Developers will be SAFE Alliance and JSA Development Company, LLC owned by Janine Sisak. The Limited Partner will be NEF Assignment Corporation. NEF has reviewed the entities and principals involved and has no reservations at this time.
- NEF proposes to be the Federal Low Income Housing tax credit investor with an equity investment of \$15,907,079 based on annual LIHTC allocation of \$1,787,491 which represents a price of \$0.89. NEF's proposed equity pay-in schedule is depicted on the following page:
  - o 20% at Closing;
  - o 20% at Construction Completion;
  - o 60% at Stabilization & 8609

The final timing and amounts of equity payments at closing and during construction will be agreed upon by NEF and the General Partner prior to closing. NEF will charge a \$55,000 Due Diligence fee.

- Reserves The Limited Partner will require the following reserves:
  - Operating Reserve of \$218,132
  - Replacement Reserve of at least \$200 per unit per year to be funded monthly.
- Guaranties and Adjusters guarantors to be determined in the sole discretion of NEF to provide guaranties of development completion, operating deficits, and the repurchase of NEF's interest if the project fails to meet basic tax credit benchmarks. The project's partnership agreement will include adjusters to the Limited Partner's capital contributions if there is a change in the agreed upon amounts of total projected tax credits or projected first year credits.
- Sources NEF's terms are based on the Sources and Uses on the attached.

A final determination of our investment will depend upon confirmation of the project's assumptions; a full underwriting of the Project, the development team and their financial statements; the review of plans and specifications; the commitment for all other sources of financing; the development schedule; review of due diligence materials; successful negotiation of the partnership agreement and approval by NEF's Investment Review Committee and by its final tax credit investors.

Sincerely,

de

Jason Aldridge Managing Director National Equity Fund

THE SASHA

Attachment 4(a)

Market Assessment-pending

THE SASHA

Attachment 4(b)

Neighborhood Plan

DMA and SAFE are committed to reaching out to area neighborhood organizations to obtain their feedback throughout our development processes. SAFE has long-standing relationships with the Montopolis Neighborhood Association and Contact Team.

Our development is a permanent supportive housing development benefiting lower income and other vulnerable tenants. This fits exactly with the neighborhood's goals, particularly Goal #2 (Homes for all stages of life within Montopolis).



## GOOD NEIGHBOR POLICY

#### THE SASHA

1401 Grove Blvd. Austin, TX 78741

## **CONTACT**

Julia Spann The SAFE Alliance 4800 Manor Rd. Austin, TX 78723 (512) 689-3007 jspann@safeaustin.org

### COMMUNICATIONS PLAN FOR NEIGHBORHOOD ENGAGEMENT

The SAFE Alliance is committed to working with the neighborhood and key stakeholders to communicate information about the development and target population.

The following steps have already or will soon be taken to communicate with the neighborhood surrounding the proposed development:

**Preliminary Research:** Using the City of Austin's Community Registry site and general Internet searches, the team researched the neighborhood organizations that contain the proposed site and identified the following active organizations.

Montopolis Neighborhood Plan & Contact Team Montopolis Community Alliance

**Neighborhood Plan:** The development is located in the Montopolis Neighborhood Plan Area located at the link below:

https://www.austintexas.gov/sites/default/files/files/Housing\_%26\_Planning/Adopted%20Neighborhood% 20Planning%20Areas/17\_Montopolis/montopolis-np.pdf



- 1) **Neighborhood Contact:** The Developer has already reached out to the neighborhood organization(s) to share info on plans for the development of The Sasha.
- Neighborhood Notification The organizations above were notified as part of the TDHCA notification. The team will continue to communicate with the neighborhood and publicly engage, as a neighbor, on the plans for development of the site.
- 3) **Neighborhood Engagement** At a future neighborhood meeting, the team will present information about their firms, plans for design of the building, and discuss tenancy and what services will be offered.
  - After initial contact, meetings will be scheduled with any organization that should request such.
  - The SAFE Alliance will invite neighborhood members to volunteer events to get more involved with the project.
- 4) **Implementation/Ongoing Relations** The SAFE Alliance will implement the following processes to encourage ongoing relations with neighborhood members:
  - Neighborhood members will be invited to the Ground Breaking and Ribbon Cutting events that will be held for the property. Neighborhoods will be given recognition for their support.
  - The property will invite neighborhood members to participate in services programs being offered at our community.
  - The property will invite and educate neighborhood members on the many ways to volunteer with the property.
  - The SAFE Alliance will establish an open-door policy so that neighborhood members will feel comfortable communicating any concerns with either the on-site property management or the single point of contact.

THE SASHA

Attachment 4(c)

S.M.A.R.T. Housing Letter



## City of Austin

P.O. Box 1088, Austin, TX 78767 www.austintexas.gov/department/bousing-and-planning

Housing and Planning Department S.M.A.R.T. Housing Program

January 26, 2023

S.M.A.R.T. Housing Certification Grove Supportive Housing Partnership 1401 Grove Blvd. (ID 888)

#### TO WHOM IT MAY CONCERN:

Owner Grove Supportive Housing Partnership (development contact: Mark Gilbert; ph: (512) 674-0773; email: markg@dmacompanies.com is planning to develop The Sasha, an 60-unit multifamily residential and supportive housing development at 1401 Grove Boulevard, Austin, Texas 78741.

A minimum of 24 (40%) of the units will be leased to households at or below 80% Median Family Income (MFI). The project will be eligible for a 100% waiver of fees listed below. The project will be subject to a minimum 5-year affordability period after issuance of a certificate of occupancy, unless funding requirements are longer.

The Housing and Planning Department (HPD) certifies the proposed project meets the S.M.A.R.T. Housing standards at the pre-submittal stage. Since 12% (7) of the units will serve households at or below 30% MFI, 40% (24) of the units will serve households at or below 50% MFI, and 48% (29) of the units will serve households at or below 60% MFI, the development will be eligible for 100% waiver of fees listed in Land Development Code, Chapter 25-1-704, as amended or other fees waived under a separate ordinance except for Austin Water Utility (AWU) Capital Recovery Fees. This development is fully in accordance with the requirements under the Texas Local Government Code, Chapter 395.16(g) and 42 U.S.C. Section 12745 (A)(1) as it relates to how housing qualifies as affordable housing and therefore **all of the units will be eligible to receive Austin Water Utility Capital Recovery Fee (CRF) waivers**. The expected fee waivers include, but are not limited to, the following fees:

AWU Capital Recovery Fees	Concrete Permit	Mechanical Permit
Building Permit	Electrical Permit	Plumbing Permit
Site Plan Review	Subdivision Plan Review	Zoning Verification
Construction Inspection	Parkland Dedication Fee	Land Status Determination
Demolition Permit Fee	(by separate ordinance)	Building Plan Review
	Regular Zoning Fee	-

#### Prior to issuance of building permits and starting construction, the developer must:

- Obtain a signed Conditional Approval from the Austin Energy Green Building Program stating that the plans and specifications for the proposed development meet the criteria for a Green Building Rating. (Contact Austin Energy Green Building: 512-482-5300 or greenbuilding@austinenergy.com).
- Submit plans demonstrating compliance with the required accessibility or visitability standards.

#### Before a Certificate of Occupancy will be granted, the development must:

• Pass a final inspection and obtain a signed Final Approval from the Green Building Program. (Separate from any other inspections required by the City of Austin or Austin Energy).

- Pass a final inspection to certify that the required accessibility or visitability standards have been met.
- An administrative hold will be placed on the building permit, until the following items have been completed: 1) the number of affordable units have been finalized and evidenced through a sealed letter from project architect and/or engineer, 2) a Restrictive Covenant stating the affordability requirements and terms has been filed for record at the Travis County Clerk Office.

The applicant must demonstrate compliance with S.M.A.R.T. Housing standards after the certificate of occupancy has been issued or repay the City of Austin, in full, the fees waived for this S.M.A.R.T. Housing certification.

Please contact me by phone 512.978.1594 or by email at <u>brendan.kennedy@austintexas.gov</u> if you need additional information.

Sincerely,

Brendan Kennedy

Brendan Kennedy, Project Coordinator Housing and Planning Department

Cc: Kristin Martinez, AE

Jonathan Orenstein, AWU

Mashell Smith, ORS

Attachment 4(d)

Memorandum of Understanding with ECHO



## Memorandum of Understanding (MOU) Between Ending Community Homelessness Coalition (ECHO) and The SAFE Alliance (SAFE) for the Rental Housing Development Assistance (RHDA) Program

This Memorandum of Understanding is made by and between the Ending Community Homelessness Coalition (ECHO) and SAFE (Owner/Agent) and is effective as of February 3, 2023 (Effective Date).

#### I. RECITALS AND TERM

- SAFE will dedicate 60 units at The Sasha to the Austin/Travis County Homelessness Response System (HRS).
- HRS unit commitments from this MOU will be fulfilled by one of the following or a combination of both:
  - CoC these are units that are available by referral from ECHO for households who have been enrolled in a tenant-based permanent housing program. ECHO makes these units available to clients of local service agencies who provide tenant based rental assistance and services, either through a Rapid Rehousing or Permanent Supportive Housing program. The local service agencies administering the tenant-based program receive their client referrals through the Coordinated Entry System. CoC units at The Sasha will be the most affordable and require the lowest area median income (AMI) out of all units at The Sasha.
  - Site-based Program Units these are units that have a HRS program, typically Permanent Supportive Housing (PSH), set up as a project in the Homelessness Management Information System (HMIS) tied to the property referenced in this MOU. Clients will be directly referred from the Coordinated Entry System to be enrolled in services and housed at the property. Site-based units must follow the CoC written standards for their intervention type.
- The Total Number of CoC units and/or Site-based Program Units at The Sasha will be 60 units.
- The Sasha is responsible to notify ECHO as soon as possible, or at least 6 months prior to lease up of the property, to designate the HRS units as CoC units and/or Site-based units. This will require the execution of an additional MOU between SAFE and ECHO at that time. Total HRS commitments can be met with a combination of CoC and site-based program units or be designated as just one.
- Qualifying applicants will be referred to SAFE through ECHO.
- If the City of Austin or Austin Housing Finance Corporation approves RHDA financing for SAFE for the Property, the terms of this MOU are incorporated into the RHDA loan documents, and the MOU term will not terminate until the expiration of the term of the SAFE RHDA restrictive covenant unless mutually agreed upon in writing by SAFE and ECHO.
- In the event that SAFE intends to market the Property for sale, SAFE will provide ECHO with at least six months advanced written notice. SAFE will provide advanced written notice of any contract to purchase the Property at least 90 days before the closing of the sale. This notice is not intended to provide ECHO with any property claims to the Property, but rather to provide ECHO an opportunity



to prepare for and respond to any transition in ownership of the Property, including without limitation time to negotiate an MOU with the new owner of the Property.

- This MOU is intended to hold the owner/agent accountable to make HRS units available to ECHO for the life of the property's affordable housing obligations to the City of Austin.
- The property must follow housing first principles for all HRS units. The units cannot have screening criteria more stringent than allowed by the RHDA requirements and are encouraged to keep the screening requirements as low as possible.

#### II. SUMMARY OF RESPONSIBILITIES

- SAFE will notify ECHO of the intention to designate HRS units as CoC and/or Site-based program units at least 6 month/s prior to initial lease up of the property and enter into an additional MOU outlining that commitment.
  - For CoC units, SAFE will enter in a MOU with ECHO outlining referral and vacancy referral expectations.
  - For Site-based program units, SAFE will enter in a MOU with ECHO outlining their commitment to creating a site-based project in HMIS.
- SAFE will make the HRS units available to the HRS for the affordability period of the property. If a HRS tenant vacates a property, the property must make the next available unit available to HRS, by notifying ECHO of that vacancy.

#### III. ESTABLISHED POINTS OF CONTACT

All notices under this MOU shall be sent by electronic mail, personally delivered, or mailed by United States certified mail to the parties listed below:

ECHO Point of Contact

Name: Jezzmen McPeters

Title: Associate Director of Housing and System Advancement

Phone: (512) 522-0277

Email: jezzmenmcpeters@austinecho.org

Address: P.O. Box 150249, Austin, Texas 78715

Website: www.austinecho.org

**Owner/Agent Point of Contact** 



Name: Erin Goodison

Title: Senior Director of Housing

Phone: 512.356.1691

Email: egoodison@safeaustin.org

Address:

Website: safeaustin.org

#### IV. MISCELLANEOUS

This MOU may be executed in counterparts, each of which shall be an original, but all of which together shall constitute one and the same instrument. Delivery of this MOU may be accomplished through facsimile or a PDF through electronic mail.

Owner/Agent or Buyer may assign this MOU, but only with the written consent of the other party.

#### V. MOU SIGNATURES

ЕСНО			
Name: Matthe	w Mollica		
Title: Executiv	e Director		
Phone: -			
Email: matthe	wmollica@austinec	ho.org	
Address: P.O.	Box 150249, Austir	n, Texas 78715	
Website: www	austinecho.org		
Signature: Matthe	atthew Mollica ew Mollica (Feb 6, 2023 11:31 CS	Т)	
Date:			



SAFE		
Name: Julia Spann		
Title: CEO		
Phone: 512-927-4741		7: È
Email: jspann@safeaustin.org		
Address: PO Box 19454, Austin, TX 78760		
Website: www.safeaustin.org		I 1
Signature: Julia Spann		
Date: February 6, 2023		

Attachment 4(e)

Description of General Supportive Services

### **Experience Providing Housing Stability Support**

SAFE provides TAC Chapter 51 Family Violence Program services, including: *Residential & Support Services* 

- Shelter: Emergency shelter for individuals/families who are victims of DV.
- Transitional Housing & Rapid Rehousing: Centralized screening, housing assistance, and supportive services to increase safety and housing stability.
- Grove Place Apartments: permanent housing with long-term support to help survivors stay housed.
- Community Resource Advocacy: Case management for adult victims working toward financial stability.
- Children's Services & School: Supporting youth development, school enrollment, and graduation leading to higher education, gainful employment, and housing stability in the future.

**Shelter.** Upon intake, the initial length of stay policy for SAFE's emergency shelter is 30 days. During this time, clients will receive safety planning assistance, work with a case manager to set goals, and be connected with support services such as counseling, legal services, and life skills training to assist in activities such as finding stable employment, securing housing, and managing finances. At the end of the 30 days, it is expected that clients move to another form of safe housing. They are also encouraged to place their name on waitlists for other shelters if they anticipate a need for more time in shelter. Shelter policies and expectations, including exit policies, are laid out in a welcome packet provided to all residents upon entering shelter.

In extenuating circumstances where a client may have a high risk of lethality, or is experiencing barriers to accessing safe housing (such as mental health issues, substance abuse, or a criminal history), SAFE will grant an additional 30-day extension. Clients will commonly have a total length of stay approximately 50-60 days. Exceptions may also be made when a client is in the process of being permanently housed, to prevent a temporary period of homelessness. Upon exiting our residential shelters, clients are still able to access additional programs provided by SAFE, such as counseling and therapeutic services, CARES programming for survivors of trafficking, parenting support, community resource advocacy, and legal services. The length of service for each of these programs is determined on a case-by-case basis depending on the needs of the survivor.

**Transitional Housing.** SAFE's Supportive Housing Program (SHP) meets community need by serving as a bridge to permanent housing by providing housing assistance and voluntary supportive services. SHP is housing first, serving highly vulnerable households unable to move to permanent housing due to safety risks. SHP prioritizes using Coordinated Entry based on vulnerability and risk. The program provides child-focused services, including linkages to child care, school enrollment, transportation planning, homework support, and mentoring. SHP is located by two bus stops and accessible to door-to-door transit services. Bus passes are provided upon request. The program is funded by the local Continuum of Care (CoC). CoC funding is essential as it allows services offered by SAFE to integrate into the homeless system; and ensures that households needing safety planning, victim-centered services, and trauma-informed

care quickly access stabilizing resources focused on ending homelessness among an extremely vulnerable subpopulation.

Rapid Rehousing (RRH). The project is housing first and also supported by the local CoC. SAFE partners with Coordinated Entry to ensure that survivors are prioritized and offered referrals through a confidential and anonymous system. SAFE staff collaborate with the Ending Community Homelessness Coalition (ECHO) Housing Team on housing placement services to ensure survivors move into permanent housing (PH) within 30 days of enrollment with VAWA protections. Rental assistance is provided for 6-24 months via progressive engagement. Case managers (CMs) determine program eligibility, assist with PH placement, coordinate service planning and determine rental assistance; assist with housing stability; and offer risk assessment and safety planning. The SOAR Benefits Specialist assists participants to access Social Security Disability Benefits and other mainstream benefits. The RRH Manager supervises CMs and oversees service coordination. SAFE counselors use solutions-focused therapy; and Peer Support Specialists help develop whole health action plans on problem solving and coping strategies. Our CoC grant subrecipient, Caritas, provides supported employment services and assists with developing individualized employment plans, including resume building, application and interview preparation, referral to vocational programs, and access to a network of over 200 community employers. Other community partners include: Foundation Communities that provides tax preparation, financial coaching, and money management classes; Goodwill providing assistance with job search and skill building; Austin Recovery and Communities for Recovery, providing substance abuse services; CommUnity Care and Planned Parenthood provide medical services; mental health services are provided by Integral Care; and expanded legal services are provided by American Gateways and Texas Rio Grande Legal Aid.

**Grove Place.** Grove Place is SAFE's permanent affordable housing community. In 2003, SAFE entered into a partnership to build and operate 184 units of affordable housing on Grove Blvd. Thirty six of the 184 units are market rate. The remaining 148 units are offered at reduced rental rates for people who have incomes at 30, 40, 50 and 60% MFI. The Grove Place Board and SAFE consistently maintains rental rates lower than the HUD allowable rates for those in 30% and 40% units. SAFE additionally coordinates social services at Grove Place. This past year, SAFE staff coordinated rental, utility, food and other assistance to more than 70 vulnerable families at Grove Place, ensuring that their housing stayed stable. The complex is located only lees than half a mile away from SAFE's Grove campus, where the majority of social and housing stability services are provided.

**Tenant-Based Vouchers.** SAFE has a long history of using tenant-based vouchers to increase affordable housing choices for families receiving services, most of whom are low-income. Tenant-based vouchers have allowed families freedom of choice among privately-owned rental housing that accepts these vouchers.

#### **Supportive Services**

**Overview:** Supportive Services for tenants of the Lancaster will be available for as long as requested. SAFE will incorporate a progressive engagement approach, meaning that, based on the tenants circumstances, supportive services will increase or decrease over time.

**SSI/SSDI Outreach, Access, and Recovery (SOAR) benefits services:** Lancaster residents will be assisted to gather information to complete SSI/SSDI applications. SOAR services also include outreach; writing SOAR medical summary reports for individual applications; accompanying individuals to Social Security appointments; and coordinating visits to see medical doctors, psychiatrists, and other specialists to obtain evidence for qualification.

**Peer Support:** Peer support is designed to invite survivors to better connect with themselves, others, and reclaim their personal power. Survivors on staff are individuals who have experienced violence and are reclaiming their own personal power. The Peer Support philosophy is based on mutual connection and equity. SAFE's Peer Support program is survivor led, trauma-informed, and survivor-centered to support abuse survivors navigating complex criminal justice and social service programs. Peer Support Services nurture hope, reduce isolation, and promote increased self-confidence, safety planning strategies, and empowerment. Activities include weekly individual and peer support groups, volunteer training and supervision, and technical support service coordination.

**Case Management:** Case Managers serve as a resource person/caseworker to tenants requesting case management services from SAFE to help with their immediate and concrete needs through information, referral, and advocacy. Case Managers: provide short- and long-term case management including safety planning and housing permanency; screen and determine tenant eligibility for services and when appropriate, matches tenants with various financial assistance programs; meet individually with tenants to help with immediate problem solving to assess concrete needs; assist tenants in acquiring skills necessary to maintain independent housing, including budgeting, identifying and seeking needed resources, accessing training, life skills, etc.; maintain current information about local social service agencies, medical, legal, housing, transportation, financial support/funding options, crisis services, educational, employment, mental health, childcare, and others; and regularly coordinate tenant services with other direct services staff.

**Program Management:** The Program Manager will ensure that all program components are appropriately administered to tenants.

**Program Direction:** The Program Director will monitor tenant access and linkages to program components.

24-hour desk clerks: The Desk Clerks will assist tenants with service coordination.

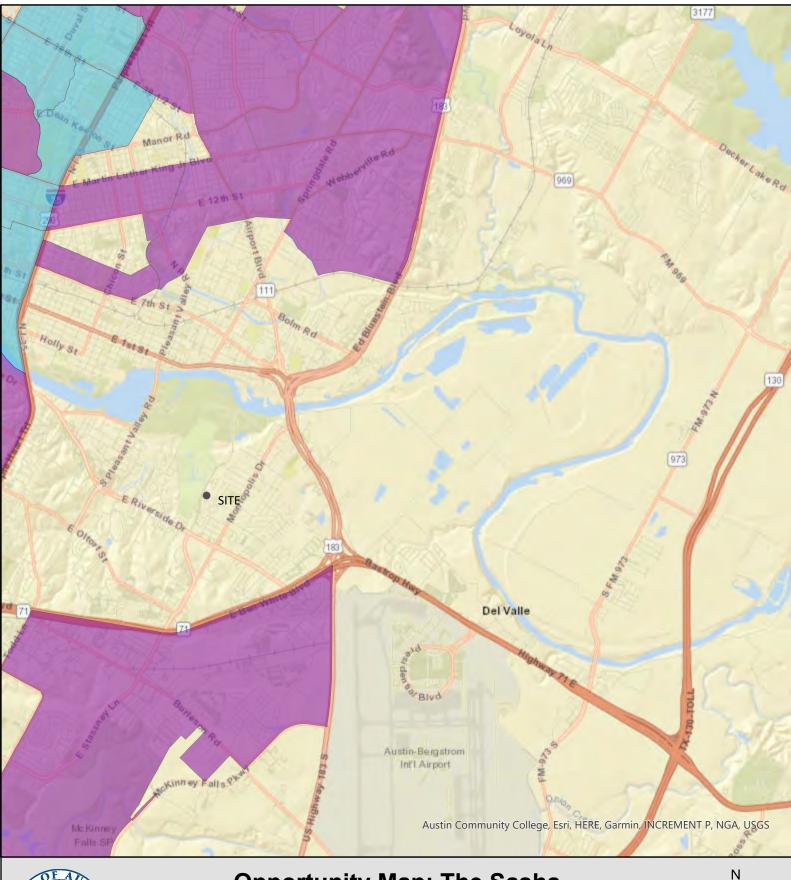
THE SASHA

Attachment 5(a)

Real Estate Appraisal – Pending

Attachment 5(b)

Maps of Property



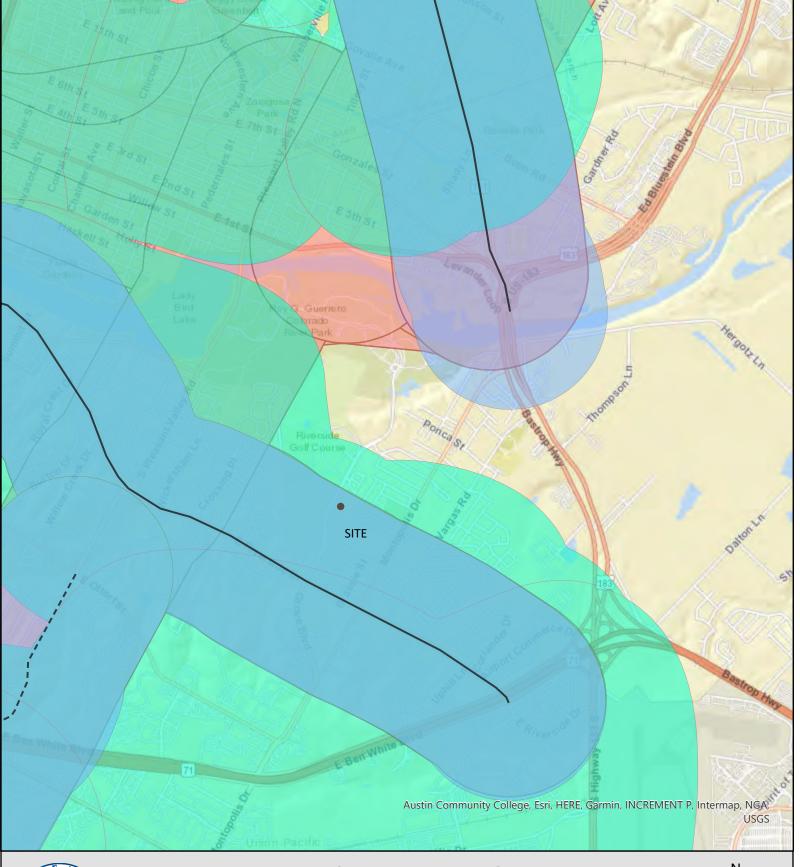


## **Opportunity Map: The Sasha**

The Sasha is not located in a High Opportunity or Emerging Opportunity Area



27 January 2023 ArcGIS Web AppBuilder



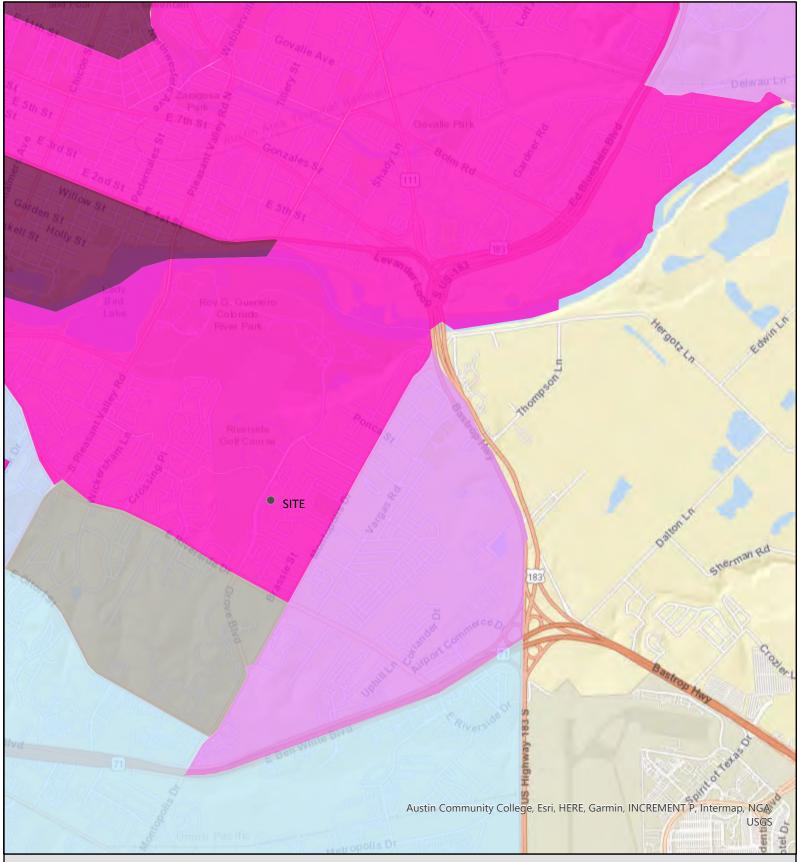


# Mobility Corridor: The Sasha

The Sasha is located within 1/2-mile of the Riverside Drive Mobility & Activity Corridor and Riverside Stations Activity Center.

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27 January 2023 ArcGIS Web AppBuilder





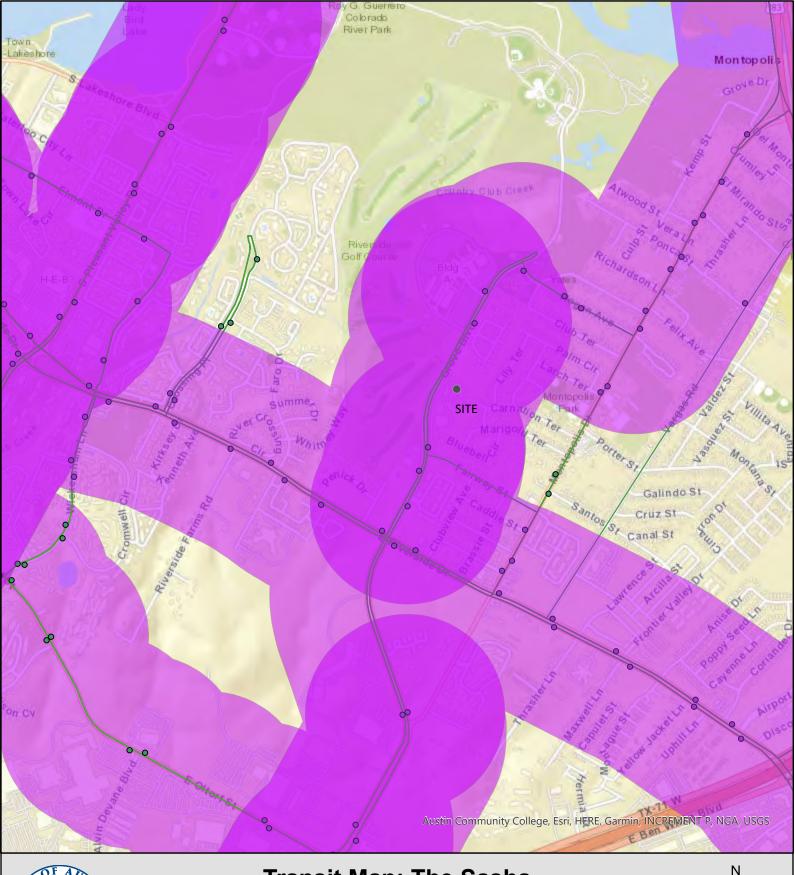
## **Gentrification Status: The Sasha**

The Sasha is located in a Dynamic Area for gentrification, per the University of Texas Study.



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27 January 2023 ArcGIS Web AppBuilder



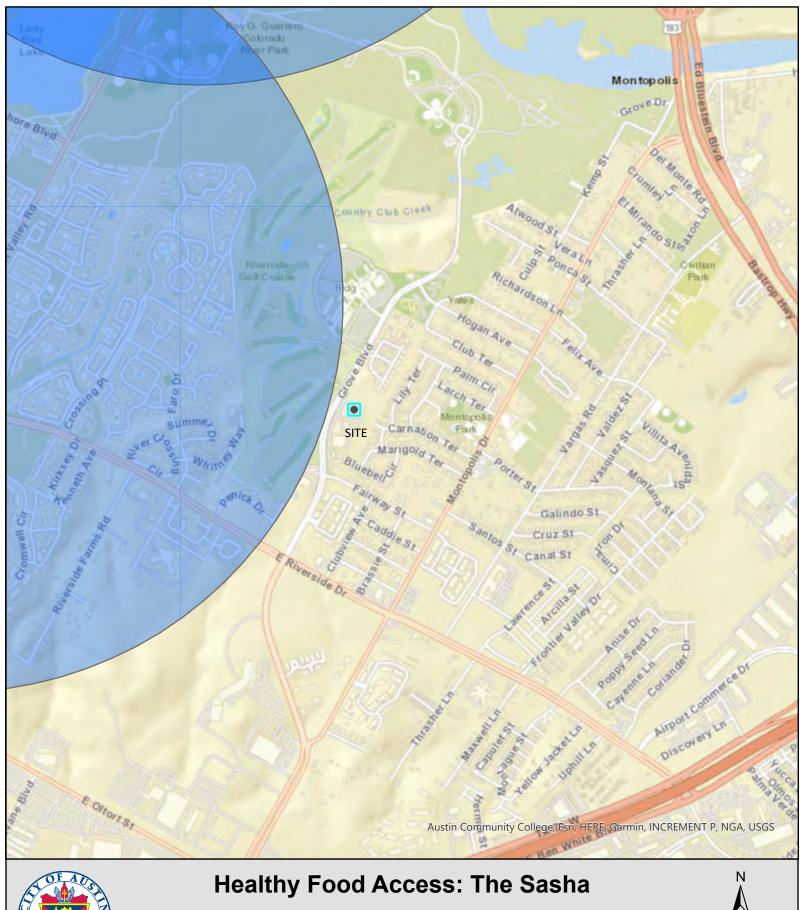


## Transit Map: The Sasha

The Sasha is located within 1/4 mile of high frequency transit service and in very close walking proximity to multiple bus stops.



27 January 2023 ArcGIS Web AppBuilder



While this site lies just outside the 1-mile buffer of healthy food access, it has direct bus service to the HEB Grocery Store and Full Service Pharmacy that lies just barely over 1-mile away.



27 January 2023 ArcGIS Web AppBuilder

VDED

### WATERSHED

## **FEMA Floodplains**





Team acknowledges that part of the site is within both the 100 yr and 500 yr floodplain, however the new housing development will be located outside of these zones.

The City of Austin Watershed Protection Department produced this product for informationalpurposes. It is not intended for or suitable for legal, engineering, or surveying purposes. It does not represent an on-theground survey and represents only the approximate relative locations of property boundaries. No warranty is made by the City of Austin regarding specific accuracy or completeness. Final determination of the floodplain status for a property must be based on a topographic survey by a Texas registered professional. For regulatory purposes, 100-Year floodplain elevations must be determined from an engineering model created in accordance with the Drainage Criteria Manual and approved by the City of Austin.

THE SASHA

Attachment 5(c)

Zoning Verification Letter



For questions concerning zoning compliance or any development criteria contact the Development Assistance Center of the City of Austin at (512) 974-6370.

This letter is to verify that the parcel listed is covered by the listed zoning classification on the date the letter was created.

#### **Party Requesting Verification**

```
Name: Mark Gilbert
Mailing Address:
4101 Parkstone Heights Dr. Suite 310
Austin, TX 78746
```

#### **Tax Parcel Identification Number**

Agency: TCAD Parcel ID: 445741

#### Zoning Classification(s)

Find definitions at <a href="http://www.austintexas.gov/page/zoning-districts">http://www.austintexas.gov/page/zoning-districts</a>

MF-2-NP

#### Zoning Case Number(s)

Look up case info at https://www.austintexas.gov/devreview/a\_queryfolder\_permits.jsp

C14-01-0060, NPA-2010-0005.01

#### Zoning Ordinance Number(s) Look up ordinances at http://austintexas.gov/edims/search.cfm

010927-28, 20101209-059

For Address Verification visit: http://austintexas.gov/addressverification

To access zoning ordinance documentation visit: http://austintexas.gov/edims/search.cfm

To access zoning overlay documentation (Land Development Code Chaper 25-2 Division 6) visit: <u>http://austintexas.gov/department/austin-city-code-land-development-code</u> <u>http://austintexas.gov/department/zoning</u>

This letter was produced by the City of Austin Communication Technology Management Department on behalf of the Planning and Development Review Department.

I, Stacy Meeks, of the Communications and Technology Management Department for the City of Austin, do hereby certify that the above information reflects the data and records on file in this office.

THE SASHA

Attachment 5(d)

Proof of Site Control

#### **OPTION TO GROUND LEASE**

THIS OPTION TO GROUND LEASE (this "Option") is made and entered into as of this 4 day of January, 2023, by and between **The SAFE Alliance** ("Lessor" or "SAFE"), a Texas non-profit corporation, and **The SAFE Alliance Affordable Housing Corporation**, a Texas non-profit corporation, its successors and permitted assigns ("Lessee").

#### WITNESSETH:

Whereas, Lessor currently owns that certain 4.994 acre tract of land located at 1401 Grove Boulevard, Austin, Texas, Travis County and State of Texas, more specifically described as Lot 1, Block B, College Park Section Four, Document No. 1999154788 PRTCT (the "Property");

Whereas, the Lessor is contemplating entering into a ground lease with Grove Supportive Housing Partnership, LP, a to-be formed limited partnership, whereby SAFE would own the fee simple estate and lease the Property or a portion of the Property to the Grove Supportive Housing Partnership, LP; and

Whereas, Lessor desires to grant an option to lease to Lessee;

Now, therefore, in consideration of the mutual covenants by Lessor and Lessee and for the sum of One Hundred Dollars (\$100.00) (the "Option Price"), the delivery and sufficiency of which is hereby acknowledged by Independence Title Company in the attached escrow receipt, Lessor and Lessee hereby agree as follows:

1. <u>Purpose of Option</u>: This Option is entered into to enable the Lessee or its affiliate to have the right to ground lease the Property and to develop and operate the same through low income housing tax credit financing and other appropriate financing ("Proposed Development").

2. <u>Option</u>: Lessor hereby grants and conveys to Lessee the exclusive and irrevocable right to ground lease the Property ("Option"). Such lease shall be subject to the terms and conditions contained below or such other terms and conditions as Lessor and Lessee shall agree to in writing. Lessee may exercise the Option granted herein at any time on or before December 31, 2023 by notifying Lessor in writing, unless the Option is otherwise terminated pursuant to the last paragraph of this Section 2.

The Lessor shall permit the Lessee access to the property for due diligence purposes, and the Lessee shall make reasonable efforts to give the Lessor two (2) days written notice prior to entering the Property. Exercise of the Option shall be at Lessee's sole discretion, and shall be subject to Lessee securing an acceptable appraisal, acceptable market study and acceptable financing for the Proposed Development, including, but not limited to, approval by the Texas Department of Housing and Community Affairs ("TDHCA") of Lessee's housing tax credit application. If Lessee is unable to secure an acceptable appraisal, acceptable market study or financing for the Proposed Development on terms satisfactory to Lessee, Lessee may void this Option by notice to Lessor, and the Option Price will be retained by Lessor.

3. <u>Terms and Conditions of Ground Lease</u>: The Lessee shall provide Lessor with a draft ground lease agreement for the Property ("Ground Lease") by March 1, 2023. Lessor and Lessee shall negotiate in good faith to finalize the terms and conditions of the Ground Lease and make best efforts to finalize the form of such agreement.

Certain other material terms of the Ground Lease shall be as follows:

- a. The lease term shall be 65 years.
- b. Rent shall be paid upfront in the amount of \$1,000,000.
- c. The Site shall be free and clear of all liens, charges, encumbrances, encroachments, easements, restrictions, leases, tenancies, occupancies or agreements or other matters unduly burdening the development of the Site, other than the ground lease to the Authority described in the recitals and those matters approved by Lessee in writing, and to the extent that Lessee fails to approve such liens, charges, encumbrances, encroachments, easements, restrictions, leases, tenancies, occupancies or agreements or other matters or other matters, then Lessee may terminate this Option, it being expressly agreed that Lessor has no duty to cure or remove any liens, charges, encumbrances, encroachments, easements, restrictions, leases, tenancies or agreements or other matters.
- d. Lessee's obligation to ground lease the Site shall be subject to the Site complying with all applicable laws and the Condominium Regime being successfully established.
- e. Lessee does not have the right to transfer or assign its rights under the Ground Lease, except with the consent of the Authority, except that the Lessee may assign its rights under the Ground Lease to an affiliate of the Lessee (which may include a partnership or limited liability company with an affiliate of Lessor as general partner/managing member).

4. <u>Time of Essence</u>: TIME IS OF THE ESSENCE WITH RESPECT TO THIS OPTION.

5. <u>Notices</u>: Any and all notices, elections, demands or communications permitted or required to be made under this Option shall be in writing, signed by the party giving such notice, and shall be delivered in person, sent by Federal Express or other national overnight delivery service, or sent by registered or certified mail to the other party hereto. The date of delivery or the date of such mailing, as the case may be, shall be the date that such notice or election shall be deemed to have been given. For the purpose of this Option:

The address of Lessor is:	The SAFE Alliance P.O. Box 19454 Austin, TX 78760
The address of Lessee is:	Grove Supportive Housing Partnership, LP c/o The SAFE Alliance Affordable Housing Corporation P.O. Box 19454 Austin, TX 78760
With a copy to:	Locke Lord LLP 600 Congress Avenue Suite 2200 Austin, Texas 78701

6. <u>Choice of Law</u>: This Option shall be governed by and construed in accordance with the laws of the state of Texas.

7. <u>Successors and Assigns</u>: The covenants and conditions herein contained, subject to the provisions as to assignment contained in this Option, inure to and bind the heirs, successors, executors, administrators and assigns of the parties hereto. This Option may be assigned to an affiliate of Lessee directly or indirectly controlled by Lessee without the prior consent of the Lessor.

8. <u>Counterparts; Amendments</u>: This Option may be executed in multiple original counterparts, each of which shall constitute an original document binding upon the party or parties signing the same. It shall not be necessary that all parties sign all counterparts and this Option shall be binding if each party shall have executed at least one counterpart. This Option may only be amended by a written instrument executed by both parties.

9. Lessor Representations: Lessor hereby represents and warrants to Lessee that Lessor has the right, power and authority to enter into this Option, and that Lessor has granted no option to any other person to purchase the Site.

[Signature Page Follows]



IN WITNESS WHEREOF, the parties herein have hereunto set their hands and seal the day and year first above written.

LESSOR:

THE SAFE ALLIANCE

By: Julia Spann, Chief Executive Officer

STATE OF TEXAS COUNTY OF TRAVIS

The foregoing instrument was acknowledged before me this day of January, 2023 by Julia Spann, Chief Executive Officer of The SAFE ALLIANCE.

BUREN Notary Public eeniin Printed Name: My Commission Expires:



LESSEE:

The SAFE Alliance Affordable Housing Corporation

ven By: Julia Spann, its Executive Director

STATE OF TEXAS COUNTY OF TRAVIS

day of January, 2023 by The foregoing instrument was acknowledged before me this Julia Spann, Executive Director of The SAFE Alliance Affordable Housing Corporation.

VON BUREN Notary Public Printed Name: 6.210 My Commission Expires:



{04168603.DOCX / 2}

THE SASHA

Attachment 5(e)

Phase I Environmental Site Assessment

Removed due to size

THE SASHA

Attachment 5(f)

SHPO Consultation- Not Applicable