## Description Area

## Exhibit A: RFQ Response Form, Affidavits, and Certifications

## Description Area

5900 S. Pleasant Valley Road\ Request For
Qualifications\ 5900 South\ Pleasant
Valley\ Road\ Affordable\ Rental
Housing\ Development\ Opportunity\ Submissions Due: April 26, 2023\ by 11:59 p.m. CSTPlease fill out this form to submit a response to the RFQ for 5900 S. Pleasant Valley Road. You can find the RFQ here.Note: This application has a "save and resume later" option that saves all information you have entered until you are ready to submit a completed form. Be sure to click the "Save and Resume Later" button at the bottom to use this feature.\  If you have any questions about this application, please contact Alan Fish, Sarah Ramos or Courtney Banker.

1. Please provide the company name, point of contact name, and point of contact email for each of the following members of your proposed development team for this development:\ Unscored\ 

| Developer Name | Louis Bernardy |
| :--- | :--- |
| Developer Company | McCormack Baron Salazar |
| Developer Email | louis.bernardy@mccormackbaron.com |
| Architect Name | Jason John Paul Haskins |
| Architect Company | Hatch + Ulland Owens |
| Architect Email | jasonhaskins@huoarchitects.com |
| Engineer Name | Thomas Duvall |
| Engineer Company | DAVCAR Engineering Services |
| Engineer Email | Thomas@DAVCAR.com |
| Property Manager Name | David Nargang |
| Property Manager Company | McCormack Baron Management |
| Property Manager Email | david.nargang@mccormackbaron.com |

## 2. Please describe why your development team is best suited to develop and operate the proposed development.

During the past 50 years, McCormack Baron Salazar (MBS) has closed 228 projects with development costs in excess of $\$ 5.2$ billion. We have developed more than 25,000 homes and 1.6 million square feet of retail and commercial space-all invested to transform places into communities that positively impact local residents and businesses and creating innovative and economically sustainable communities in over 48 cities across 25 states and territories. Within Texas, MBS has developed a total of 696 housing units, 473 of which are affordable for households with incomes at or below 60\% of the Area Medium Income (AMI). An additional 684 mixed-income apartments are under construction in Fort Worth's Stop Six neighborhood (336) and in Galveston (348). MBS brings national expertise, strong local development partners, and an excellent track record of successful planning and execution. MBS will serve as the lead developer-driving site design and programming, creating financing plans, securing funding, and providing project management and construction management throughout the process. See resumes of Key staff that will be working on the Pleasant Valley Road development. Senior Vice Presidents Louis Bernardy and Monique Chavoya will be leading future projects in Austin. Lou will provide executive-level oversight and Monique will serve as the project manager. The project manager oversees all aspects of the daily development process and ensures effective communication and collaboration with stakeholders. Austin based Hatch + Ulland Owens (h+uo Architects) will lead the design team, working with DAVCAR Engineering to provide civil engineering services and Asakura Robinson to provide landscape architecture design services. H+uo will also oversee the work of other consultants as required to complete the construction documents for the project. McCormack Baron Management (MBM) will serve as the property manager and ensure that the level of care, quality and commitment that went into the development of the property is maintained over time through proven, community-centered property management practices. National nonprofit Urban Strategies, Inc. (USI), will assist in coordination of community and resident engagement. USI which has worked on over 150 projects with MBS, will be involved in community engagement as well as coordinating resident supportive services.
3. How many tax credits developments 1
has the developer or co-developer who will act as guarantor for this development placed in service in Texas within the last five years?
4. How many Austin Housing Finance 0

Corporation development solicitations have you as developer or co-developer been awarded?


#### Abstract

5. Please describe your development team's construction management practices that will be used as part of this development to act as a good neighbor to the adjacent property owners.


The Design and Construction Department is staffed with experienced licensed architects and construction administrators who team on each project with the Project Manager to oversee design and construction. Every MBS project is staffed with a Project Manager(s), Finance Manager, Design Manager, and Construction Manager. Throughout the construction phase, MBS's in-house design/construction team provides hands-on construction management and oversight of the architects' construction administration. The Project Manager and the Construction Manager work together to ensure the project is completed per the original underwriting. MBS has averaged 8-12 new closings per year, with an average of 15-20 projects under construction at any given time. All projects include a construction contingency set aside to cover unexpected costs. A community planning process that actively engages residents, businesses, pastors, and other community leaders is critical to each element of MBS's development philosophy. MBS has developed a set of principles that helps guide the resident and community involvement process, including: Creating a participatory process that provides a thorough presentation of the facts, assumptions, interests, principles, and objections associated with the proposed revitalization planning and implementation approaches. Energizing the community through clear, open communication and outreach. Ensuring meaningful opportunities for resident and stakeholder involvement. Informing the public about the key elements of the strategy as well as ways to stay involved and informed. Working in good faith to offer realistic expectations of the opportunities, risks, and trade-offs of the revitalization plan, and working with the residents and stakeholders to adapt to local practice and requirements to incorporate community concerns. The Development Team incorporates the following tools to maximize resident participation: Employ data gathering strategies, such as survey instruments and focus group sessions. Hold small neighborhood workshops to help reach pre-public workshop consensus on specific "success outcomes". Hold a public workshop/design charette which results in an initial development concept. Coordinate interagency group meetings to increase multi-agency integration. Disseminate critical information, education, and communication to help increase the public's "digestion" of complex data. The Development Team also conducts multi-lingual meetings and meeting notices.

## 6. Please describe your proposed property management company for this development and why they are best suited to operate and maintain the property.

McCormack Baron Management (MBM) is a full-service management company responsible for managing almost all of MBS' developments. Founded in 1973, MBM has established a portfolio of approximately 25,000 rental units in 28 states, Puerto Rico and the U.S. Virgin Islands across 131 properties that include 120 MBS-developed communities. The company manages a diverse portfolio that includes small, scattered site developments and communities exceeding 1,000 units; developments that are 100 percent subsidized and those with mixed-incomes; senior, single-room occupancy, and family developments; new construction garden and townhouse apartments; and adaptive reuse historic renovations. MBM has managed fully and partially occupied properties during complex and extensive renovation projects, including several MBS developments. As Management Agent for 31 HUD-financed HOPE VI/CNI communities that include 63 separate phases, MBM has extensive experience working with local Public Housing Agencies to develop and implement property management plans. Currently, MBM manages 13,547 HUD income-restricted units. We have been able to accommodate a myriad of rental subsidy programs that include the Project Based Voucher program as well as the Housing Choice Vouchers and HOPWA (Housing Opportunity for People with AIDS) vouchers. As MBM's portfolio expands, the organization keeps pace by implementing new system techniques and adding experienced personnel essential to maintaining the required high level of management control. The staff includes LIHTC Compliance Monitor/Trainers, Certified Property Managers, Certified Apartment Managers and Certified Public Accountants, as well as specialists in all phases of property management. Energy Audits are conducted at each site monthly and annually by the on-site Operations Manager. An energy log is maintained at each property tracking utility consumption and costs. MBM maintenance technicians are required to obtain HVAC certification. This is both a cost and energy efficient measure since systems are frequently checked without incurring outside costs. Water conservation firms are also engaged to conduct audits on water usage resulting in savings from efficiency. Utility consumption is also compared between similar properties. Utility consultants are frequently engaged to determine that the correct and most favorable utility rates are being charged to the properties.

## 7. Please describe how your development team will develop and operate the proposed development in a way that advances racial equity within the community and your organizations.

By the nature of our work in low-income, historically marginalized communities, MBS understands the powerful impact that our developments have on promoting inclusivity and racial equity. Our team engages residents and community stakeholders in a robust community engagement process, including resident feedback on design and amenities, including adult and youth programming for the site, to name a few. MBS assesses regional to neighborhood features including built assets, studies, and regulations to help integrate local traditions, distinctive landscapes, and heritage fabric, all the while intending to both honor a community's past and recognize its future aspirations. MBS will bring a 50-year track record of successfully advancing racial equity to the development at 5900 S . Pleasant Valley Rd. MBS works to advance racial equity by also implementing a strong MWBE plan and strategy. MBS is dedicated to diversity and promoting woman and minority-owned business interests. A few examples of successful MWBE efforts include: At the University Place HOPE VI in Memphis, $\$ 22.7$ million/57\% in contracts went to M/WBE businesses.72\% (\$34.6 million) of construction contracts at the North Sarah Mixed-Finance development in St. Louis went to MBE/WBE \& section 3 businesses. $86 \%$ of construction contracts on the Arlington Grove ARPA/CRFC development went to MBE/WBE \& section 3 businesses. MBS is similarly committed to establishing and achieving MBE hiring and contracting goals with the AHFC for the proposed development. MBS and MBM have long promoted diversity, equity, and inclusion in company policies and actions. We are one of few minority-led national for-profit developers. Our management firm is also minority-led. MBS announced measurable Diversity, Equity \& Inclusion (DEI) actions in 2020. In the first year, we established a committee on diversity, equity, and inclusion (DEI) and partnered with Urban Strategies, Inc. to create a program that all our corporate and development employees to increase understanding of systemic racism. In celebration of Pride Month, we committed to adding an LGBTQ+ lens to our DEI work. We have established a DEI library of resources. To help our residents weather the Covid pandemic, we hired USI to help coordinate rent relief and assistance. Our executive leadership is committed and continues to create strategies to foster a diverse and inclusive work environment for its team members.

## 8. Please describe how your proposed property manager will affirmatively market the development to low-income households of color who have historically lived in this neighborhood.

MBM ensures that the property management team is committed to keeping its policies and procedures in compliance with the provisions of all Federal and State laws designed to prohibit discrimination in housing on the basis of all protected classifications including race, color, national origin, religion, creed, sex, familial status, age, handicap/disability, gender identity, gender expression, sexual orientation, marital status, ancestry, source of income, genetic information or other arbitrary characteristics. In the earliest stages of development, the MBS team works with the City and local community stakeholders to establish and/or reaffirm design and development parameters to which all stakeholders can agree. Understanding demographic profiles and social dynamics are key to the design and implementation of a redevelopment plan that will truly benefit the community. MBS also establishes a stakeholder group that meets with the development team and city officials on a regular basis to be sure there is open communication and regular updates on the status of the project. MBS and MBM embrace fair housing regulations and will work diligently to ensure that all residents, and potential future residents, are free from housing discrimination at all our properties, including the proposed development at 5900 S. Pleasant Valley Rd. We intend to produce Affirmative Fair Housing Marketing plans, which are marketing strategies designed to attract residents regardless of race, sex, color, religion, national origin, age, familial status, or handicap. These plans will include project signage, posters, designated staff members, staff training, screening policies, target neighborhoods, and advertising methods, including paper and online strategies. Our marketing approach for the proposed development at 5900 S. Pleasant Valley Rd. to low-income households of color who have historically lived the Dove Springs includes identifying a local ambassador to help inform families of leasing opportunities, working with the council member office and marketing to minority groups, such as Hispanic and African American Community Services, Hispanic and African American Commerce Groups of Austin, restaurants, local grocery stores and any other business run by minority groups. The development will also market to the Austin Chamber of Commerce. The onsite staff will evaluate the process quarterly using the properties lead tracking program KNOCK.

## 9. Please describe how your development team will form and leverage relationships with neighborhood groups, organizations, and business to help support a vibrant and enriching neighborhood.

MBS works in cooperation with all stakeholders in a community, including residents, business owners, government agencies and officials to identify its strengths and opportunities for growth and to ensure that the community has a voice in the revitalization plan. The early stage of the project requires collaboration between the residents, stakeholders, various city departments, the larger community and economic forces, the Housing Authority, and the Development Team. The Development Team aims to engage as many residents and stakeholders in the revitalization efforts as possible, elevating the voices of leaders and key stakeholders. The Development Team also works to ensure that all participants can contribute by having multi-lingual meetings and meeting notices, ADA-accessibility, scheduling meetings when residents are able to attend, and to offer additional accommodation when needed. The Development Team constructs an initial project mailing list drawn from mailing lists contributed by diverse stakeholders, including residents, nonprofit organizations that serve the community, educational institutions, major employers, community development organizations, financial institutions, foundations, and other key community stakeholders. Relevant federal and district agency representatives will also be included. Throughout the development planning process, the Development Team will conduct interviews with the residents and other stakeholders who represent specific constituencies, including nonprofit organizations that serve the community, educational institutions, major employers, community development organizations, financial institutions, foundations, government officials and community service organizations. The Development Team also convenes small neighborhood workshops with stakeholders from the community. Meetings will be used to gather information, present plans, and debate and discuss all phases of the planning. MBS partners with USI on each project, a national nonprofit with extensive experience in the design and implementation of place-based human capital development strategies in communities that are undergoing comprehensive physical revitalization. USI works with Public Housing Authorities, city government officials, institutions, foundations, developers, property managers, community members and other stakeholders to build comprehensive plans around neighborhood conditions and human service needs.
10. Please upload the most recent certified financial audit or disclosures (completed within the last two years) from the developer who will act as guarantor for this development.
11. Discuss any litigation (within the last Johnson, Raphael Dean v CPAY LLC; Washington Apartment Properties five years) for which the developer or LP; McCormack Baron Management Inc. 22nd Judicial Circuit Court of City co-developer who will act as guarantor for this development were party to, either as plaintiff or defendant. -What were the circumstances and what was the outcome? of St. Louis, Missouri, Case No. 1922-CC11895. Mr. Johnson has brought suit regarding a personal injury matter while working at the apartment complex. Settlement reached between Parties and Dismissed with Prejudice as of February 9, 2023.
Mendez, Raul v McCormack Baron Management, Celia Myrick, Does 1-100, inclusive. Superior Court, Los Angeles, California, Case No. 20STCV27539. This property is owned by Housing Authority of Los Angeles and had contracted with MBM for management services ending September 30, 2019. Mr. Mendez is claiming he was injured at the property on July 26, 2018. Matter was dismissed with prejudice on September 1, 2022. NOTE: Due to the character limit, we were only able to submit our most recent settled matters. A pdf detailing all settled matters from the past 5 years will be emailed to the necessary parties.

## 12. Please provide your TDHCA Category 2 <br> Compliance Rating (Texas <br> Administrative Code Title 10 Rule §1.301).

12a. If a Category 2 or 3, please describe any Events of Noncompliance.

As of June 9, 2021, a Prior Participation Review was completed by TDHCA in conjunction with a 2021 9\% LIHTC award and noted a compliance rating of 2 . All issues of non-compliance have since been addressed by improving processes within the MBS asset management group and management company including increased training for onsite management and back-office asset/compliance management. It should be noted that the non-compliance issues identified were related to the TDHCA section 811 program which would not be applicable to the subject development.
13. Please discuss whether you believe this development should apply to be financed with 9\% Low-Income Housing Tax Credits. If not, please explain why.

MBS believes the development should apply for 9\% Low Income Housing Tax Credits (LIHTC). Given the targeted income limits proposed by AHFC for the Pleasant Road development, as well as increasing construction, labor and material costs, and higher interest rates, it is imperative that the development leverage the maximum tax credit equity investment possible. The Texas Department of Housing and Community Affairs (TDHCA) allocates 9\% LIHTC by region. Austin resides in Region 7. This ten-county region is comprised of Travis, Bastrop, Williamson, Hays, Caldwell, Lee, Blanco, Llano, Burnet, and Fayette counties. In 2022, TDHCA awarded four projects in the Region 7 Urban Pool, which is where this project would compete in 2024. The $9 \%$ LIHTC application will be engineered to the highest score through design and affordability programming. MBS is adept at this process and will ensure our application utilizes all available points from TDHCA, so it is as competitive as possible.
14. Please describe any non-AHFC soft funds you have received on previous developments within the last five years, including award amount and date.

MBS has successfully secured the following soft funds related to its 6-phase Stop Six Redevelopment in Fort Worth, TX. Funds were secured from 2020-2023: Choice Neighborhood Initiative Grant - \$35MM. Choice Neighborhood Initiative Supplemental Grant - \$5MM. Public Supportive Housing Funds $-\$ 2.55 \mathrm{MM}$. City of Fort Worth Housing Finance Corporation - \$1.250MM. City of Fort Worth HOME - \$3MM. City of Fort Worth CDBG - $\$ 3.25 \mathrm{MM}$. City of Fort Worth UDAG - $\$ 1.1 \mathrm{MM}$. City of Fort Worth Fee Waivers. Federal Home Loan Bank Affordable Housing Program (AHP) - \$750M with current 2023 applications totaling \$1.7MM. Tarrant County ARPA - \$2. 4MM.Departments of Transportation and HUD (THUD 2023 Congressional Appropriation \$4MM. MBS has successfully secured similar soft funding for past and current Texas developments.

## Project \#1

## Description Area

Provide a detailed summary of\ two\ of the developer's or co-developer's most innovative and successful developments\ placed in service\ within the last\ seven\ years; please be sure to include the following.\ 25\ points\ overall

## Project Description

East Meadows, San Antonio, TX: The FY2012 Choice grant focuses on the redevelopment of the isolated and distressed 246 -unit Wheatley Courts public housing site into a 412-home, mixed-income neighborhood called East Meadows. Built in three phases, the new community is walkable, sustainable, and inter-generational and have improved connections to the broader neighborhood. The community includes 334 homes for families in one-to-four-bedroom garden apartments and townhouses and 80 one-and two-bedroom homes in a universally designed building for seniors. At the heart of the community is a two-acre park with both passive and active space for all residents of the neighborhood. A mixed-use building on Walters Avenue houses a BiblioTech, an all-digital public library That works to bridge literacy and technology gaps in low-income communities.
Placed-in-service date
Project Address

Type of development (e.g., garden
walk-up, 5 -story structured parking,
etc.)

```
Income restrictions - Number of Units at }15
or below 30% MFI
```

Dec 31, 2019
1223 N. Walters
San Antonio , TX 78202

This development is a mix of garden-style, elevator buildings, and townhomes. The development also includes a two-acre park and a BiblioTech, an all-digital public library That works to bridge literacy and technology gaps in low-income communities.

## Income restrictions - Number of Units at 132

or below $\mathbf{6 0 \%}$ MFI

## Income restrictions - Number of Units at 0

 or below $\mathbf{8 0 \%}$ MFI
## Income restrictions - Number of Units at 0 or below 120\% MFI

## Income restrictions - Number of 82 <br> non-income restricted/Market Rate Units

## Number of Units by Bedroom Count - 0

Number of Efficiencies

## Number of Units by Bedroom Count - <br> 131

Number of 1 BedroomsNumber of Units by Bedroom Count - 193
Number of 2 Bedrooms
Number of Units by Bedroom Count - 89
Number of 3 Bedrooms

## Number of Units by Bedroom Count - <br> 9

Number of 4 Bedroom+

## Target population

The Eastside Neighborhood of San Antonio, the target population for this development, has historically been one of the most challenged communities in San Antonio. In 2010, blight was pervasive, with over 180 vacant lots and abandoned structures. The dropout rate at Sam Houston High School hovered around $46 \%$ and close to $43 \%$ of adults in the area did not graduate from High School. 44\% of the households were living below the federal poverty level and safety and security were elusive. Today, this long-neglected neighborhood is benefitting from four major federal designations: a Choice Neighborhood Implementation Grant, a Byrne Criminal Justice Grant, a Promise Neighborhood Implementation Grant and a Promise Zone. Together, these grants and designations are working to holistically improve the neighborhood through targeted investments in housing, people, education, economic development, services, and safety measures.
Partnership structure, including
specifying if this was a public/private
partnership partnership

The Partnership structure for the three (3) East Meadows phases was a public/private partnership with Opportunity Home SA formerly known as San Antonio Housing Authority. For each phase, the Partnerships had a General Partner, a Class A Limited Partner and a Investor Limited Partner. The General Partner of each Partnership is an Opportunity Home SA single-purpose entity. The Class A Limited Partner of a each Partnership is a McCormack Baron Salazar single-purpose entity. Each transaction had its respective equity investor. RBC Community Investments was the equity investor for the first and third phase of East Meadows. Wells Fargo Bank, NA was the equity investor for the second phase of East Meadows.

## Current occupancy rate (percent) 86

How the project shifted from initial underwriting/approvals through closing, construction, and conversion?

All three phases of East Meadows are completed and received their 8609 forms. Below is a timeline by phase. East Meadows Phase I: initial closing: July 2015. Construction substantial completion: December 2017. Stabilization: March 2019. LIHTC 8609s: August 2020. Wheatley Park Senior Living (Phase 2): Initial Closing: September 2016. Construction substantial completion: April 2018. Stabilization: May 2019. LIHTC 8609s: December 2020. East Meadows Phase II: Initial Closing: September 2018. Construction Substantial Completion: May 2020. Stabilization: September 2021. LIHTC 8609s: March 2023.

East Meadows (all three phases) is a HUD Choice Neighborhood. The developments completed construction on time and within budget. These developments also included extensive public improvements that were required to be complete before issuing substantial completion to the housing component. East Meadows Phase I and Wheatley Park Senior Living did have some hiccups during construction; however, none where insurmountable and did not negatively impact the development budget. East Meadows Phase II was impacted at the beginning of the COVID-19 Pandemic. Buildings began turning to management in March 2020 and both the construction and development teams worked to manage disruptions so work could be completed. East Meadows II did have some difficulty leasing the last six (6) LIHTC units because of the pandemic. While it did lease the units by December 2020, the development incurred a downward equity timing adjuster; however, the adjuster was absorbed by the budget as result of savings in other line items.

Describe your community engagement efforts during pre-development, construction, and operation.

East Meadows Phases I and II and Wheatley Park Senior Living are the housing component of a Choice Neighborhood Initiative (CNI) Transformation Grant made to Opportunity Home SA former San Antonio Housing Authority. As part of the CNI grant, there was significant community engagement that began in 2012. This outreach included participating in several charettes with Opportunity Home SA and the Master Planner to discuss and develop the conceptual site plans for each phase. MBS also participated in monthly meetings with the housing authority and local service providers, non-profit organizations, and residents to give updates on predevelopment, construction progress, and lease up. Additionally, MBS worked with Opportunity Home SA to organize and host General Contractor Pre-Bid meetings for all three phases. MBS also participated in presentations as requested by Opportunity Home SA and other community organizations and members.

Please upload the final or last G702, G703, and G704 for the development, clearly demonstrating any change orders

Please upload underwriting pro forma for the development, as approved by either the state housing finance agency, the lender, or the equity investor

Please upload the most recent trailing 12, showing income and expenses

## Project \#2

## Description Area

Provide a detailed summary of\ two\ of the Developer's most innovative and successful developments\ placed in service\ within the last\ seven\ years; please be sure to include the following.\ 25\ points\ overall

Project Description | Villas on the Strand, Galveston, TX: The Galveston Housing Authority |
| :--- |
| selected MBS through a competitive RFQ process in 2011 to serve as the |
| developer for the revitalization of the Magnolia Homes and Cedar Terrace |
| communities. Galveston Island had been devasted by Hurricane Ike in |
| 2008 and both public housing communities were destroyed. An efficient |
| and thorough community engagement process with extensive outreach and |
| multiple opportunities for dialogue resulted in a design and mix of units that |
| satisfy the needs and requirements of a variety of constituencies. The |
| designs for the 122 homes at the Cedars at Carver Park (the former Cedar |
| Terrace site) and the 160 homes at the Villas on the Strand (Magnolia |
| Homes) reflect the architectural character and flavor of Galveston, from the |
| Victorians on the East End to the Seaside Homes on the western point. |
| 51\% of the new apartments are set aside as affordable to a range of |
| incomes. The other 49\% of the homes have market rate rents. |

## Placed-in-service date

Project Address

Jun 20, 2017
1524 Strand St.
Galveston, TX 77550

This development is a mix of raised podium buildings for flood prevention and townhomes also raised for flood prevention.

Type of development (e.g., garden walk-up, 5 -story structured parking, etc.)

Income restrictions - Number of Units at 82 or below 30\% MFI

## Income restrictions - Number of Units at 0 or below 50\% MFI

Income restrictions - Number of Units at 0 or below $\mathbf{6 0 \%}$ MFI

## Income restrictions - Number of Units at 0

 or below $\mathbf{8 0 \%}$ MFI
## Income restrictions - Number of Units at 0

 or below $\mathbf{1 2 0 \%}$ MFIIncome restrictions - Number of 78
non-income restricted/Market Rate Units

## Number of Units by Bedroom Count - 0 Number of Efficiencies

## Number of Units by Bedroom Count - 40

## Number of 1 Bedrooms

Number of Units by Bedroom Count - 88
Number of 2 Bedrooms

## Number of Units by Bedroom Count Number of 4 Bedroom+

## Target population

Magnolia Homes and Cedar Terrace opened with great fanfare in 1953. As happened in many public housing communities, the initial success of the public housing in giving families safe, modern, stable housing options was reversed as flaws in the structure of the public housing program began to undermine the system. The two communities gradually, over two decades, began to slide into disrepair, obsolescence, and isolation. On September 13, 2008, Hurricane Ike made landfall on Galveston and the storm surge effectively destroyed both Magnolia Homes and Cedar Terrace. Shortly after the hurricane waters receded, the Galveston Public Housing Authority demolished what remained and the families who had lived in those units were given emergency housing vouchers and were scattered across the region and beyond. The target population for this development were families that lived in the previous public housing developments and other island residents displaced by Hurricane Ike.

## Partnership structure, including specifying if this was a public/private partnership

Villas on the Strand's legal structure is a public/private partnership; however, it not in the form of a traditional partnership. This development's financing only utilized CDBG-Disaster Recovery funds administered by the Texas General Land Office and insurance proceeds received by the Galveston Housing Authority because of Hurricane Ike in 2008. The legal structure is a Limited Liability Company that utilizes an Amended and Restated Operating Agreement. The Galveston Housing Authority's entity, Galveston Public Facility Corporation, is the non-Managing member of the LLC. McCormack Baron Salazar, Inc.'s single-purpose entity, The Strand MBS Member, Inc., is the Managing Member of the LLC.

Current occupancy rate (percent)
How the project shifted from initial underwriting/approvals through closing, construction, and conversion?

Villas on the Strand did not have traditional benchmarks established by lenders and equity investors as the project received financing from the Texas General Land Office and insurance proceeds received by the Galveston Housing Authority. Since the development did not have low-income housing tax credits, the development did not receive 8609s. Milestones set forth in the Amended and Restated Operating are tied to the Development Agreement and are listed below:

Initial Closing: August 2014
Construction Substantial Completion Date: June 2017
Lease Up: November 2017
3rd Party Audit of Development Cost: December 2017

Describe your community engagement Villas on the Strand was constructed as replacement housing for public
efforts during pre-development, construction, and operation.
housing units lost from Hurricane Ike in 2008. Community engagement began in 2011 and occurred throughout the construction period. Early community engagement included hosting community workshops and design charettes to discuss and develop the site plan. Once initial closing occurred and construction began, McCormack Baron Salazar gave progress updates at the monthly Galveston Housing Authority Board of Commissioners meetings. MBS also participated in presentations as requested by the Galveston Housing Authority and other community organizations and members.

Please upload the final or last G702, G703, and G704 for the development, clearly demonstrating any change orders

Please upload underwriting pro forma for the development, as approved by either the state housing finance agency, the lender, or the equity investor

Please upload the most recent trailing
12 , showing income and expenses

## Affidavit of Negotiation

## Description Area

THIS FORM MUST BE FULLY COMPLETED AND SIGNED BY\ THE\ RESPONDENT\ TO BE CONSIDERED FOR\ THE\ AWARD OF THE DEVELOPMENT OPPORTUNITY.\ I,\ 
$\qquad$ , an authorized representative
of\ 
\ (developer entity) a legally formed\ entity, submit this\ application\ in response to the\ RFQ\ released by the Austin Housing Finance Corporation (AHFC) on March 29,\ 2023\ requesting\ qualifications\ for\ poten tial developers to partner with AHFC to develop\ income-restricted affordable housing on a property\ AHFC\ owns\ at 5900 South Pleasant Valley Road in Austin, Texas.\ If selected\ for\ the award of the development opportunity,\ I do hereby agree to\ enter into\ an\ Exclusive Negotiation\ Period\ (ENP)\ with AHFC the term of which will begin on the date of\ selection by the AHFC Board of Directors\ and end on October 13, 2023.\ I agree to diligently pursue contract negotiations with AHFC within the ENP in a good faith effort to execute the agreements necessary \ for the development of the property prior to the end of the ENP. If after a reasonable time of negotiation AHFC concludes that little progress has been made toward negotiating the necessary agreements, AHFC reserves the right to terminate negotiations with the Selected Developer from the Board, and request authorization to begin negotiations with the next highest scoring respondent.\ I understand and agree that if\ the\ agreements\ necessary\ for the development of the property\ are\ not executed within the\ ENP,\ the ENP may be extended as needed by the mutual agreement of both parties.\  I understand and agree that AHFC reserves the right to select the next highest scoring\ respondent\ or resolicit for new\ qualifications\ if,\ at the conclusion of the\ ENP,\ the necessary agreements have not been executed.\ I understand that if awarded\ the development opportunity,\ I\ must\ comply with the deal terms stated in\ the\ Memorandum of Understanding and Summary of Terms, Ground Lease Option Agreement, Master Agreement, and\ Limited\ Partnership Agreement\ on the RFP webpage.\ These terms may be amended by mutual consent of both\ parties\ post-award.\ However, such amendments\ will\ be supported by AHFC\ only\ in the instance where such amendments are necessitated by new information learned post-award that was not available prior to the close of the\ RFQ.\ I understand and agree that I am responsible for\ any and all\ costs necessary to prepare and submit my application and agree to pay\ any and all\ necessary costs to be incurred prior to the execution of\ the\ agreements necessary\ to develop the property, including but not limited
to\ any and all\ costs associated with the preparation of plans and applications\ if\ my
organization\ is\ selected\ for\ the development opportunity.\  I understand if awarded the development opportunity, I \ am responsible for the full payment of all pre-development costs necessary to facilitate the successful financing, design, and permitting of the development.\  I understand that if selected I will be required to comply with the Mandatory Requirements described in this\ RFQ\ as a condition of\ the\ award\ of the development opportunity.\ 


## Date Signed

Apr 26, 2023

## Affidavit of Non-Collusion, Non-Conflict of Interest, and Anti-Lobbying

Description Area

THIS FORM MUST BE FULLY COMPLETED AND SIGNED BY THE RESPONDENT TO BE CONSIDERED FOR THE AWARD OF THE
DEVELOPMENT OPPORTUNITY.\  I certify and agree that I have not and will not influence the AHFC RFQ\ evaluation and award process in any way either directly or indirectly including but not limited to offering or providing any good or service of value to AHFC staff or officers in exchange for more favorable consideration.\  I certify I have no present knowledge of a potential or existing conflict of interest with AHFC that may give my proposal an unfair advantage over other proposers or unduly benefit my organization in any way. I agree to notify an AHFC Authorized Contact or Project Manager in writing as soon as I become aware of any potential or existing conflict of interest in the future.\  I understand and agree to comply with the City of Austin's Anti-Lobbying Ordinance (Ordinance No. 20180614-056) while this\ RFQ\ is open.\ https://www.austintexas.gov/edims/document.cfm?id=301199\& nbsp;\ 

| Developer Entity Name | McCormack Baron Salazar |
| :--- | :--- |
| Authorized Representative Name | Vincent Bennett |

Authorized Representative Signature
see attached (Emal)

# DUE DILIGENCE DISCLOSURE FOR <br> CORPORATE GUARANTORS AND DEVELOPER 

# McCORMACK BARON MANAGEMENT, INC. <br> SCHEDULE A11 

LITIGATION REPORT AS APRIL 6, 2023
McCormack Baron Management, Inc. ${ }^{1}$ has not been involved in any litigation in which the plaintiff was a unit of federal, state, county or municipal government. The following is a list of all pending matters and settled litigation for the past five (5) years:

## THREATENED LITIGATION

Young, Linda v McCormack Baron Management, Inc. Representation letter received on behalf of Linda Young claiming an injury occurred on or about July 4, 2022 when she slipped and fell on stairs at Cambury Hills Apartments. Investment partner has put their carrier on notice and will handle matter.

TSF Lawn Care, LLC: On December 20, 2021, correspondence was received by MBM from TSF Lawn Care, LLC regarding payment of unpaid invoices for Heritage Park Apartment and Bassett Creek Partners, LP in the amount of \$32,185.24. Management is working to resolve the issue.

## PENDING LITIGATION:

Augustin, Alexandria v Scott Carver GP, Inc. McCormack Baron Management, Inc., Miami-Dade $11^{\text {th }}$ Judicial Circuit, Florida, Case No. 203-007457-CA-01. Ms. Augustin filed a lawsuit claiming personal injury due to a slip and fall on or about November 22, 2022. Risk Management will handle the matter with carrier.

The Metropolitan St. Louis Sewer District v Preservation Square Landlord 123, LLC, O'Fallon 123, L.P. dba Preservation Square, McCormack Baron Management, Inc. and O'Fallon Place Limited Partnership $1 A$ (the "Defendants"). Circuit Court of the City of St. Louis, Missouri Case No. 2322-CC00384. On February 23, 2023, The Metropolitan St. Louis Sewer District ("MSD") filed suit against the Defendants claiming it was due $\$ 845,293.49$ for Wastewater and Stormwater services at Preservation Square (the "Project") through February 2023. Active redevelopment and de-densification of the Project is in progress, and Defendants believe the majority of the amount in controversy is the result of inaccurate billing. In addition, the Defendants are working to achieve the dismissal of non-relevant parties.

Wanda Caraballo Cabrera v, McCormack Baron Management, Inc., San Juan Superior Court, Puerto Rico, Case No. SJ2023CV00015. Ms. Cabrera filed a lawsuit claiming personal injury due to a slip and fall on or about January 21, 2021. Risk Management is handling the matter with carrier.

Schwartze, Macie, Joshua Cobb v McCormack Baron Management, Inc., Cochran Redevelopment Phase I, LP and Cochran Redevelopment Phase II, LP. $22^{\text {nd }}$ Judicial Circuit, City of St. Louis, Missouri Case No. 2222-CC09338. Plaintiffs claimed they were injured on September 1, 2017, at or near Cambridge

[^0]Heights Apartments while on duty as members of law enforcement. Carrier has been put on notice and counsel has been secured.

McKnight, Willie and Francine Harris McKnight v Chicago Housing Authority, East Lake Management Company, Inc. \& McCormack Baron Management, Inc., Cook County Circuit Court, Case No. 2022L007209. Suit was filed on September 29, 2022. Plaintiffs are claiming that Defendant did not maintain the property resulting in an environmental issue in the apartment. MBM has tendered to Chicago Housing Authority to defend on their behalf.

Young, John, individually and as proposed next friend for minors John Doe 1, Jane Doe 1, Jane Doe 2, John Doe 2, John Doe 3, Jane Doe 3, John Doe $4 v$ McCormack Baron Management, Inc., Tract R-1 Redevelopment Corp, Preservation Square Landlord, LLC. City of St. Louis Missouri Court, Case No. 222-CC-07910. Mr. Young has filed suit regarding the wrongful death of Brittney C. Young on or about June 18, 2022, while she was alleged to be at Preservation Square Apartments Carrier has been put on notice.

Mitchell, Keith v Marrero Commons \& McCormack Baron Management, Inc. First City Court, New Orleans, State of Louisiana, Section A. Case No. 2022-03724. Plaintiff claims that he was injured on the property on or about June 15, 2021. Matter was settled August 18, 2022. Waiting on Dismissal from the Court.

Doe, Carly v Keithan Rayford, Keegan Rayford, Marcus Evans, CJ Peete I, LLC; McCormack Baron Management, Inc., Harmony Neighborhood Development, Inc. dba "Harmony Oaks Apartments" Housing Authority of New Orleans, ABC Insurance Company, Def Insurance Company and XYZ Insurance Company. Civil District Court for the Parish of Orleans, State of Louisiana, Division B, Section J. Case No. 2022-03726. Plaintiff claims that she was assaulted while on the property on April 28, 2019. Carrier has been put on notice.

Miranda, Sofia v Bella Vista Apartments, McCormack Baron Salazar, Inc, McCormack Baron Management, Inc, Schindler Elevator and Does 1-80. Superior Court of Los Angeles, State of California, Case No. 22STCV 09297. Suit was filed on March 16, 2022. Plaintiff claims that she was injured while on the property on April 2, 2018. Carrier has been put on notice.

Davis, Felicia Voytens, individually and as Adminstratrix of the Estate of Dajae Nicole Davis and Felicia Voytens Davis, as next friend of R.A. Davis v Foote Park Enterprise LLC dba Foote Park at South City, MBM, Memphis Housing Authority. Shelby County Tennessee Court Case No. Case No.4066-21. Suit was filed on October 7, 2021. Decedent was shot and killed while on the property on or about February 7, 2021. Carrier has been put on notice.

Davis, Felicia Voytens, individually and as Adminstratrix of the Estate of Dajae Nicole Davis and Felicia Voytens Davis, as next friend of R.A. Davis v Foote Park Enterprise LLC dba Foote Park at South City, MBM, Memphis Housing Authority. Shelby County Tennessee Court Case No. Case No.4066-22. Suit was filed on February 4, 2022. Decedent was shot and killed while on the property on or about February 7, 2021. Carrier has been put on notice.

Pearson, Geraldine v McCormack Baron Management, Inc., Circuit Court of St. Louis City, State of Missouri, Case No. 2122-CC09155. Suit was filed on August 27, 2021. Plaintiff claims that she was injured on the property on or about December 27, 2018. Carrier has been put on notice. Settlement negotiations are ongoing. Trial set for December 5, 2022.

Griffin, Julie v McCormack Baron Management, Inc.; 20th Judicial Court, Charlotte County, Florida, Case No. 2100776CA. Suit was filed on June 30, 2021. Plaintiff claims that she was injured as a guest on the property on or about July 3, 2020. This has been tendered to the owner and the owner is filing to have MBM dismissed from the case.

Alaydi, Ahmad, et al v Plaza East Associates, LP, McCormack Baron Salazar, Inc., McCormack Baron Management Inc. and Does 1 to 50; Superior Court of California, San Francisco County, Case No. CGC21592132. Suit was filed on May 25, 2021. Plaintiffs are claiming habitability defects to the premises that have not been meaningfully addressed. Carrier has been put on notice. Trial is set for March 13, 2023.

Wanda Caraballo Cabrera v Puerta de Tierra, LLC, McCormack Baron Management, Inc., McCormack Baron Management Puerto Rico, LLC. San Juan Superior Court, Puerto Rico, Case No. SJ2021CV01391801. Ms. Cabrera filed a lawsuit claiming personal injury due to a slip and fall on or about January 21, 2021. Risk Management is handling the matter with carrier.

Sila Hernandez Nicholson \& Tatjani Silita Shabani Hernandez v Puerta de Tierra, LLC, , McCormack Baron PR Developer, LLC, McCormack Baron Salazar, Inc., McCormack Baron Management, Inc., Puerta de Tierra MBS Member, Inc., eta al. San Juan Superior Court, Puerto Rico, Case No. SJ2021CV00157805. Plaintiffs are claiming issues with their apartment resulted in injury. Carrier has been put on notice.

Jenkins, Michelle v CJ Peete I, LLC, McCormack Baron Management, Inc., Harmony Neighborhood Development, Inc., et al. Civil District Court for the Parish of New Orleans Parish, Case No. 2020035620. Ms. Jenkins has brought suit on behalf of her minor grandchild stating that Macy Skipper, Ms. Jenkins' daughter and mother of minor, was killed while a visitor on the property. Responses to the Request for Admission have been submitted to the Court. Carrier has been put on notice.

Torrengo, Tiaona v McCormack Baron Management Inc. and Lafitte Redevelopment, LLC. New Orleans Parish, Louisiana, Case No. Case No. 2020-30597. Ms. Torrengo has brought suit stating that while she was visiting her mother's apartment on or about May 12, 2019, a ceiling collapsed on her, causing injury. Carrier has been put on notice.

Christy, Octavia v C.J. Peete III, LLC, McCormack Baron Management, Inc. and Endurance American Specialty Insurance Company, Civil District Court for the Parish of Orleans, State of Louisiana, Case No. 2019-6004. Suit was filed on June 7, 2019. Plaintiff is claiming Defendants were negligent in their maintenance of the property, specifically the elevator. Carrier has been put on notice. Settlement has been reached and awaiting Dismissal from the Court. No payment required by MBM.

Maxey, Jessica, Alexander, Clarinda, Haywood, Jacqueline, Morris, Milton, Bullock, Jonathan, et al v CM Buffington Road LLC; McCormack Baron Management, et al., Northern District of Georgia, Case No. 1:18-CV-05341. Suit was filed on November 21, 2018. Plaintiff claims that Defendants were negligent in their maintenance of the property which caused injury due to a fire. Currently depositions are being taken and owners insurance is expected to cover. On February 21, 2019, The North District of Georgia remanded the case to the State Court of Gwinnett County, Georgia based on the structure of CM Buffington Road LLC.

Jones, Michelle, Pltfv McCormack Baron Management, Inc., C.J. Peete Manager, LLC, C.J. Peete I, LLC dba Harmony Oakes Apartments and ABC Insurance Company. Civil District Court for the Parish of Orleans, State of Louisiana, Case No. 201708626. Ms. Jones has brought suit regarding a personal injury matter citing damaged and defective flooring. Discovery process is currently ongoing. Carrier has been put on notice.

## SETTLED MATTERS:

Johnson, Raphael Dean v CPAY LLC; Washington Apartment Properties LP; McCormack Baron Management Inc. $22^{\text {nd }}$ Judicial Circuit Court of City of St. Louis, Missouri, Case No. 1922-
CC11895. Mr. Johnson has brought suit regarding a personal injury matter while working at the apartment complex. This is the second suit Mr. Johnson has filed regarding this incident. Settlement reached between Parties and Dismissed with Prejudice as of February 9, 2023.

Barbour, Sandra v Housing Authority of the City of Pittsburgh, McCormack Baron Management, McCormack Baron Salazar, Inc. and Bedford II, LP. Allegheny County Court of Commons Pleas, Case No. AR-22-001365. Plaintiff has filed suit regarding an alleged personal injury she claims happened on or about May 15, 2020 at the Bedford Hills Apartments. Matter was settled and Dismissed by the Court.

Mendez, Raulv McCormack Baron Management, Celia Myrick, Does 1-100, inclusive. Superior Court, Los Angeles, California, Case No. 20STCV27539. This property is owned by Housing Authority of Los Angeles and had contracted with MBM for management services ending September 30, 2019. Mr. Mendez is claiming he was injured at the property on July 26, 2018. Matter was dismissed with prejudice on September 1, 2022.

Genochio, Jermine v Hayes Valley Apartments Limited Partnership, McCormack Baron Management, Inc., McCormack Baron Salazar, Inc, MBA Urban Development Co., The Related Companies of California, LLC and Hayes Valley Housing Corporation. Superior Court San Francisco, State of California, Case No. CGC-20-588330. Suit was filed on December 7. 2021. Plaintiff claimed that he has experienced habitability issues at the property, which has caused him harm. Matter was Dismissed by Court on June 9, 2022.

Thomas, Terry and Anthony Frank Coleman, a minor, by Guardian ad Litem v The John Stewart Company, McCormack Baron Salazar, Inc., McCormack Baron Management, Inc. and Hayes Valley Limited Partnership, et al. Superior Court of San Francisco, State of California, Case No. CGC-2159076. Suit was filed on May 20, 2021. Plaintiff claims that she and minor child have been experiencing issues at the property causing health issues starting on or about October 13, 2018. Matter settled and Dismissed by the Court on $8 / 29 / 2022$.

Guerrier, Natcha, individually and as parent and natural guardian of Alicia Guerrier v McCormack Baron Management, Inc. Miami-Dade County, $11^{\text {th }}$ Judicial Court, Case No. 2020-023990-CA-01. Ms. Guerrier initiated a lawsuit claiming that her minor child was injured at the property on or about October 18, 2016. Settlement was reached and matters was Dismissed by the Court.

McCormack Baron Management, Inc. v Sherry Ratcliffe. Franklin County, Ohio Court of Common Pleas, Case No. 2020CV002811. McCormack Baron Management, Inc. ("MBM") initiated an eviction matter against Sherry Ratcliffe. Ms. Ratcliff has filed a counterclaim against MBM and employee Ian Tvardovskaya stating requested repairs were not made to her unit. Matter has been settled and was Dismissed by Court on September 8, 2021.

McKnight, Willie and Francine Harris McKnight v Chicago Housing Authority, East Lake Management Company, Inc. \& McCormack Baron Management, Inc., Cook County Circuit Court, Case No. 2019L001065. Suit was filed on January 31, 2019. Plaintiffs are claiming that Defendant did not maintain the property resulting in an environmental issue in the apartment. Environmental carrier has been put on notice. Answer has been submitted and depositions are being conducted. Chicago Housing Authority legal counsel is handling on MBM's behalf. Order to Dismiss approved by Court on November 4, 2021.

Jefferson, Steven v McCormack Baron Management, Inc, Does 1-100, inclusive. Superior Court of the State of California for the County of San Francisco, Case No. CGC-20-588162 A lawsuit was filed against McCormack Baron Management, Inc. in which plaintiffs' attorney maintained that, among other things, employees took their lunch breaks too late in the day and that maintenance workers were not paid appropriately for emergency on-call repairs. While McCormack vehemently disagreed with the allegations, a decision was reached to settle the case due to several factors including the cost of defense; the fact that the Company no longer managed many of the subject properties making defense more challenging; as well as the administration burdens in gathering responsive document to discovery requests. After early mediation, the case settled for $\$ 375,000$. To avoid these types of claims in the future, California counsel is drafting protocols to be used going forward which will limit the Company's exposure to these types of claims.

Cosey, Leticia v Tyrone Payne, Easter Hill Phase II, LP, McCormack Baron Management, Inc and Does 1-30, inclusive; Superior Court of California, Contra Costa County, Case No. C18-01883. Suit was filed on September 13, 2018. Plaintiff is claiming substantial defects to the apartment during her residency. Matter has settled.

John, Jr., Raymond v Leeward Apartments, McCormack Baron Management, Inc., and Does 1 to 25, inclusive. Superior Court of California, Los Angeles, Case No. 20STCV49654. Mr. John, Jr., has brought suit claim personal injury claiming walking up and down the stairs to his third-floor unit while the elevator was out of order caused him injury. Settlement and Release has been executed. Dismissed by Court as of June 2, 2021.

Ferguson, Angela v Chicago Housing Authority (CHA) and McCormack Baron Management Inc. Cook County Court, Illinois Case No. 2020 L 000134. Ms. Ferguson has brought suit stating that she was assaulted when a neighbor was able to access her ground floor apartment due to a broken lock on the window. This is the second suit Ms. Ferguson has filed regarding this incident. The original suit was voluntarily dismissed as of January 8, 2019 and was handled by CHA. Matter Dismissed by Court on April 22, 2021.

Santibanez, Louis \& Duron, Laura, Hernandez, Alma, et alv Housing Authority of the City of Los Angeles, McCormack Baron Management, Inc. and Does 1-100, Superior Court of Los Angeles Central District, California, Case No. 19STCV16238 (Consolidated into BC705558). Suit was filed on May 9, 2019. Plaintiffs are claiming Defendants were negligent in their maintenance of the property. Settlement was reached in early February 2021 through Alternative Dispute Resolution. Waiting for Dismissal from the Court.

Kyle Holbrook, K H Design, LLC and MLK Mural, Pltf. vs. City of Pittsburgh, McCormack Baron Salazar, Inc., McCormack Baron Management, Inc., Housing Authority of Pittsburgh, et al, Defs. United States District Court, Western District of Pennsylvania. Suit was filed on April 27, 2018 regarding the destruction of murals by the Plaintiffs. Matter has settled and dismissed by Court.

Balgogun, Marquite Ireti Patric Lee v Heritage Park Apartments and McCormack Baron Management, Inc., Fourth District Court for Hennepin County, Minnesota, Case No. 27-CO-19-5119. Suit was filed on June 27, 2019. Plaintiff is claiming someone entered the apartment without her knowledge and removed items of value. Court found in favor of Plaintiff on January 17, 2020 and awarded funds in the amount of rent deposit that should have been returned. The Court found no evidence that someone entered her apartment and removed items. Order ending the case was entered February 3, 2020.

Raphael Dean Johnson v CPAY LLC; Washington Apartment Properties LP; McCormack Baron Management Inc. $22^{\text {nd }}$ Judicial Circuit Court of City of St. Louis, Missouri, Case No. 1622CC00740 (03/23/2016). Mr. Johnson has brought suit regarding a personal injury matter while working at the apartment complex. Depositions have been conducted by Plaintiff's counsel. Matter
was Dismissed by the Parties as of October 31, 2018 prior to Defendant's filing of a Motion for Summary Judgment. Mr. Johnson had until October 2020 to refile his case within the statute of limitations, but nothing was received.

Minor, Jr, Robert, a minor, by and through his guardian ad litem v McCormack Baron Management, Inc., Superior District Court of Contra Costa County, State of California, Case No. C1901407. Suit was filed on July 19, 2019. Plaintiff is claiming Defendants were negligent in their maintenance of the on-site exercise room causing an injury to occur on or about June 17, 2017. Management of the property ended on April 30, 2019. Case was settled and Dismissal issued by the Court on August 11, 2020.

Belton, Daryl v Plaza East Associates, LP, McCormack Baron Salazar, Inc., McCormack Baron Management Inc., San Francisco Housing Authority and Does 1 to 20; Superior Court of California, San Francisco County, Case No. CGC18570705. Suit was filed on October 18, 2018. Plaintiff is claiming habitability defects to the premises that have not been meaningfully addressed. Settlement has been reached. Dismissal issued by the Court on August 5, 2020.

Woods, Stephanie v McCormack Baron Management, Inc. and Santoro Services, L.L.C., Third Circuit Court, Wayne County, Michigan, Case No. 18015018NO. Suit was filed on November 21, 2018. Plaintiff claims that Defendants were negligent in their maintenance of the property which caused her injury. Ms. Woods is seeking an excess of $\$ 25,000.00$. Settlement has been reached and Orders to Dismiss have been accepted by the Court.

Davis, Betty v Chicago Housing Authority, McCormack Baron Salazar, Inc. and McCormack Baron Management, Inc., Circuit Court of Cook County, Illinois, Case No. 2019L005377. Suit was filed on May 17, 2019. Plaintiff is claiming Defendants were negligent in their maintenance of the property causing an alleged injury that occurred on or about May 22, 2018. On July 6, 2019, Plaintiff voluntarily filed to dismiss McCormack Baron Salazar, Inc. from the case. Amended Complaint was filed by Plaintiff on August 22, 2019. Settlement reached and Dismissed by the Court on April 21, 2020.

Doe, Jane v Steven Gazaway, Individually and as duly authorized agent for McCormack Baron Salazar, Inc. and McCormack Baron Management, Inc., Northern District, Eastern Division, Illinois, Case No. 2019CV01439. Suit was filed on February 27, 2019. Plaintiff is claiming Defendant's Agent and Defendant have violated the Fair Housing Act, 42 USC 3601 Et Seq and has made other claims. Carrier has been put on notice and settlement offer has been made to Plaintiff. Matter was settled and Dismissal issued by the Court on March 31, 2020.

Tamara Collier, Pltf. vs. McCormack Baron Management, Inc., Cochran Redevelopment Phase I, L.P., and Cochran Redevelopment Phase II, L.P., Defs. St. Louis City - $22^{\text {nd }}$ Judicial District, Missouri. Suit was filed on January 10, 2018 regarding personal injury to plaintiff when she was struck by a stray bullet which entered her apartment. Plaintiff died on August 25, 2018. Matter settled through Alternative Dispute Resolution and dismissed by the Court effective as of January 14, 2020.

Teresa Carter v Villa Capri Apartments, LLC, McCormack Baron Management, Inc; Zingenuity Villa Capri, LLC and Zingenuity Management Villa Capri, LLC. Allen County, Indiana. Case No. 02D09-1808-CT000438Case filed August 3, 2018. Plaintiff alleges that on or about October 28, 2016 she tripped and fell on uneven concrete steps that were poorly maintained by MBM. Settlement reached and matter dismissed with prejudice on December 16, 2019.

Boyd, Iman and Boyd, Nala v McCormack Baron Management, Inc., St. Louis County Court, Missouri, Case No. 1922CC11613. Suit was filed on October 1, 2019. Plaintiffs alleged that they suffered injuries on or about July 24, 2019, when a portion of the ceiling fell onto their bed while they slept. Matter has settled and Motion to Dismissed was filed with the Court as of October 31, 2019.

Piedra, Robert v McCormack Baron Management, Inc., Miami-Dade County Circuit Court, Florida, Case No. 2019002512CA01. Suit was filed on February 7, 2019. Plaintiff, who was hired through a temporary agency, is claiming he was discriminated against, resulting in his release from employment. Case settled and dismissed with prejudice as of December 6, 2019.

Griffin, Tanquanic v Zingenuity Villa Capri LLC, Zingenuity Management Villa Capri LLC, McCormack Baron Management, Inc, et al, Allen County Indiana Superior, State of Indiana, Case No. 02D031908CT000464. Suit was filed on August 22, 2019. Plaintiff is claiming Defendants were negligent in their maintenance of ice removal, causing her to slip and fall on or about January 10, 2018. Management of the property by McCormack Baron Management, Inc. ("MBM") concluded in February 2017 and would not be responsible for the property's maintenance at the time of Ms. Griffin's injury. Order granting dismissal of McCormack Baron Management, Inc. from the suit was filed on November 21, 2019.

Beatrice Carter v Villa Capri Apartments, LLC, McCormack Baron Management, Inc; Zingenuity Villa Capri, LLC and Zingenuity Management Villa Capri, LLC. Allen County, Indiana. Case No. 02D01-1807-CT000373. Case filed February 6, 2019. Plaintiff alleges that on or about October 26, 2016 she tripped and fell into a pothole due to poor maintenance by MBM. Order dismissing case was approved by the Court on September 27, 2019.

Iesha Hasan and Jonathan Arnold v McCormack Baron Management, Inc. (Harmony Oaks). Parish of Orleans, Louisiana. Case filed July 13, 2018. Plaintiffs allege that plumbing issues has led to damp conditions that have caused an environmental issue in the apartment. Settlement has been reached and Order of Dismissal issued on August 22, 2019.

Jackson, Wanda v McCormack Baron Management, Inc. dba Shannon Lakes, Fulton County Superior Court, State of Georgia, Case No. 2019CV325718. Suit was filed on August 23, 2019. Plaintiff is claiming Defendants were negligent in their maintenance of the property causing multiple exposure to carbon monoxide in 2017. Management of the property ended on April 1st, 2018. Case was Dismissed with Prejudice as of October 1, 2019.

Haywood, Belinda v McCormack Baron Management, Inc. (Alden Torch), 16th Judicial Circuit, Jackson County, Missouri, Case No. 1916-CV12380. Suit was filed on April 30, 2019. Plaintiff is claiming Defendant did not address a defect on the property that resulted in injury. Settlement Agreement and Release executed. Court issued Dismissal on September 30, 2019.

## Stephanie Berringer, as Parent and Natural Guardian of Zachary Altman v McCormack Baron

 Management, Inc., Tuscany Lakes Ltd. Manatee County Circuit Court, Florida. Suit filed June 22, 2018. Injury to minor alleged to have occurred on or about July 28, 2016 on the property basketball court. This fee managed property was sold after the claim allegedly took place. The Court issued an Order Approving Minor's Settlement on August 9, 2019. Final Disposition filed with Court on August 29, 2019. Case closed.Gonzalez, Silva v Housing Authority of the City of Los Angeles, McCormack Baron Salazar, Inc., McCormack Baron Management Inc. and Does 1 to 100; Superior Court of California, Los Angeles County, Case No. BC705710. Suit was filed on May 10, 2018. Plaintiff is claiming conditions of the premises caused injury. Jury trial scheduled for November 12, 2019. Settlement has been reached and waiting on Dismissal approved by the Court on August 22, 2019.

Mack, Sr., Ronald A v McCormack Baron Ragan dba Alice Griffith Phase 3B, L.P. San Francisco County Superior Court, California, Case No. CGC-19-574016. Suit was filed on February 22, 2019. Plaintiff is claiming Defendant has breached their contract, burdening the PlaintiffSettlement Agreement has been executed. Dismissal approved by the Court as of August 21, 2019.

State of Missouri, ex. Rel Joshua D. Hawley, in his official capacity as Missouri Attorney General v. St. Louis Housing Authority (as owner) and McCormack Baron Management, Inc (as third-party management agent).; Circuit Court of Saint Louis City, Case \#1822-CC10999. Suit was filed on August 16, 2018. Plaintiff is claiming that maintenance issues at the property (Clinton-Peabody) were not properly remediated. Matter was settled, and Plaintiff filed to have the case dismissed as of July 22, 2019.

Estate of Eric Knox, deceased Pltf. vs. H.J. Russell \& Company; McCormack Baron Management, Inc. and Kate's Detective \& Security Agency and Special Events Services, Inc., Cook County Circuit Court Illinois. Suit was filed on June 16, 2017 claiming wrongful death of Plaintiff, a resident at the property. Representatives for the estate allege that shooting death was due to negligence of owner and management company. On June 10, 2019, an Order was granted dismissing McCormack Baron Management, Inc. from the matter.

TH, a minor child, by and through his mother and next of kin, Natasha Shephard, Pltfs v Perseus Housing Associates, LP, McCormack Baron Management, Inc., et al., Defs. Case filed on March 20, 2017. Plaintiffs allege that on or about January 19, 2016, the minor child unexpectedly tripped/slipped on a broken tile in a common area outside his apartment. Plaintiffs claim that Defendants were negligent in maintaining the premises, resulting in the injury. Case has been settled and dismissed by the Court as of May 20, 2019.

Justin Chandler v Common Wealth Village Apartment, McCormack Baron Management, Inc., Southern District Mississippi. Case \# 3:18-CV-00412. Suit filed June 22, 2018. Personal injury claim alleged to have occurred on or about August 23, 2017. This claim is for a fee managed property and the owner's insurance is defending MBM. Memorandum Opinion, Order, Final Judgment dismissing matter with prejudice all entered April 29, 2019.

Hopkins, Heather \& Hopkins, Neosha v McCormack Baron Management, Inc., Superior Court of the Virgin Islands, Division of St. Thomas \& St. John, Case No. ST-18-CV-759. Suit was filed on November 25, 2018. Plaintiffs are claiming that Defendant did not charge the correct rent based on proof of disability and income. Case settled and dismissed by the Court on April 10, 2019.

Sheila Crook, Pltf. vs. Sinai Village II GP, LLC and McCormack Baron Ragan Management, Inc., Def. St. Clair County, Illinois $-20^{\text {th }}$ Judicial Court. Suit was filed on September 1, 2017 claiming plaintiff was injured due to flooding at the property. Settlement and Release Agreement was signed October 24, 2018. Court dismissed on January 14, 2019.

Kanisha Bliss, Pltf. vs. McCormack Baron Management, Inc., Def. Hennepin County - Fourth Judicial District Court, Minnesota. Suit was filed on November 9, 2017 regarding mold exposure to Ms. Bliss and her two (2) minor children who resided at the Heritage Park Apartments. Settlement Agreement was signed as of February 7, 2019. Motion to Dismiss was approved by the Court with Prejudice on March 12, 2019.

Dennis Williams, Pltf. vs. McCormack Baron Ragan Management Associates, Inc., Def. San Francisco County - Superior Court, California. Suit was filed on May 26, 2017 claiming wrongful eviction and retaliation by Mr. Williams. Settlement was reached and Agreement executed as of November 26, 2018. Dismissal filed December 14, 2018.

Raphael Dean Johnson v CPAY LLC; Washington Apartment Properties LP; McCormack Baron Management Inc. $22^{\text {nd }}$ Judicial Circuit Court of City of St. Louis, Missouri, Case No. 1622CC00740 (03/23/2016). Mr. Johnson has brought suit regarding a personal injury matter while working at the apartment complex. Matter was Dismissed by the Parties as of October 31, 2018.

Mary Drummond, Pltf vs Heritage Communities of South Carolina, Inc. and McCormack Baron Ragan Management Services, Inc., Def. Greenville County Court of Common Pleas - South Carolina. Case filed on August 10, 2016. Plaintiff alleges injury from a slip and fall on August 26, 2014 that was not report to management. A Stipulation of Dismissal with Prejudice was filed with the Court on June 21, 2018 and a Release was executed.

Alicia Hebert, Pltf v LaFitte Treme Oak Place, LLC, McCormack Baron Management, Inc., Interstate Reality Management Company, et al, Defs. Orleans Civil District Court - Parish of Orleans, Louisiana. Suit was filed on March 29, 2018. Plaintiff alleges that Defendants failed to maintain premises in a safe condition which resulted in her falling. Order of Dismissal was granted without prejudice on September 20, 2018.

Juanita Dorsey v McCormack Baron Management, Inc. (Preservation Square). St. Louis City Circuit Court, MO. Case \# 1722CC00825. Ms. Dorsey had previously submitted a claim on this injury that occurred on $12 / 11 / 2015$ but it was denied by the insurance company. She has submitted another Petition regarding the injury citing a defective fence and sidewalk that caused her to trip and fall. Case was settled April, 2018.

The above list describes litigation in which McCormack Baron Management, Inc. is or was a named party. At any given time there may be insured personal injury or property damage claims that can be expected to be tried or settled within the policy limits. McCormack Baron Management, Inc. is a whollyowned subsidiary of MBA Properties, Inc., which may have been a named party in one or more of the listed litigations.

# DUE DILIGENCE DISCLOSURE FOR <br> CORPORATE GUARANTORS AND DEVELOPER <br> McCORMACK BARON SALAZAR, INC. <br> SCHEDULE A11 

## LITIGATION REPORT AS OF APRIL 6, 2023

McCormack Baron Salazar, Inc. ${ }^{1}$ has not been involved in any litigation in which the plaintiff was a unit of federal, state, county or municipal government. The following is a list of all pending matters and settled litigation for the past five (5) years:

## THREATENED LITIGATION:

Huffman, Matthew v McCormack Baron, Lofts at Southside and T. Pouncy: Correspondence received from Mr . Huffman regarding proposed litigation to recover $\$ 5,360.00$ claiming breach of contract and withholding of deposit upon move out. Company is working with property management staff and outside counsel to resolve.

## PENDING LITIGATION:

Department of Justice Claim regarding New Orleans, Louisiana Properties: On May 6, 2020, the U.S. Department of Justice ("DOJ") sent a letter to the Housing Authority of New Orleans ("HANO") and seven owner/developers, including McCormack Baron Salazar, who partnered over the years with HANO to redevelop public housing sites. The letter concerned potential violation of the accessibility requirements of the Fair Housing Act and the ADA at 8 sites, including two sites developed by McCormack Baron: Harmony Oaks and Marrero Commons (BW Cooper 1A and 1B). The DOJ, HANO, and the seven owners/developers reached a cooperative settlement with the DOJ in late September. On September 30, 2022, pursuant to the cooperative settlement, the DOJ filed a Complaint against HANO and the developers, including McCormack Baron, in the United States District Court for the Eastern District of Louisiana. The DOJ simultaneously filed a motion asking the court to accept the negotiated consent order. On October 6, 2022, the court signed the consent order and, thus, the litigation now will be dormant pending completion of the requirements set forth in the order. The order provides that all such requirements are to be completed within five years.

Miranda, Sofia v Bella Vista Apartments, McCormack Baron Salazar, Inc, McCormack Baron Management, Inc, Schindler Elevator and Does 1-80. Superior Court of Los Angeles, State of California, Case No. 22STCV 09297. Suit was filed on March 16, 2022. Plaintiff claims that she was injured while on the property on April 2, 2018. Carrier has been put on notice.

Alaydi, Ahmad, et al v Plaza East Associates, LP, McCormack Baron Salazar, Inc., McCormack Baron Management Inc. and Does 1 to 50; Superior Court of California, San Francisco County, Case No.
CGC21592132. Suit was filed on May 25, 2021. Plaintiffs are claiming habitability defects to the premises that have not been meaningfully addressed. Carrier has been put on notice. Trial is set for March 13, 2023.

Sila Hernandez Nicholson \& Tatjani Silita Shabani Hernandez v Puerta de Tierra, LLC, , McCormack Baron PR Developer, LLC, McCormack Baron Salazar, Inc., McCormack Baron Management, Inc., Puerta de Tierra MBS Member, Inc., eta al. San Juan Superior Court, Puerto Rico, Case No. SJ2021CV00157805. Plaintiffs are claiming issues with their apartment resulted in injury. Carrier has been put on notice. Counsel is working on interrogatories in respond to the plaintiff's attorney. Case continues to move forward with insurance counsel.

## SETTLED MATTERS:

[^1]Barbour, Sandrav Housing Authority of the City of Pittsburgh, McCormack Baron Management, McCormack Baron Salazar, Inc. and Bedford II, LP. Allegheny County Court of Commons Pleas, Case No. AR-22-001365. Plaintiff has filed suit regarding an alleged personal injury she claims happened on or about May 15, 2020. Matter has been settled and dismissed.

Genochio, Jermine v Hayes Valley Apartments Limited Partnership, McCormack Baron Management, Inc., McCormack Baron Salazar, Inc, MBA Urban Development Co., The Related Companies of California, LLC and Hayes Valley Housing Corporation. Superior Court San Francisco, State of California, Case No. CGC-20588330. Suit was filed on December 7. 2021. Plaintiff claimed that he has experienced habitability issues at the property, which has caused him harm. Matter was Dismissed by Court on June 9, 2022.

Thomas, Terry and Anthony Frank Coleman, a minor, by Guardian ad Litem v The John Stewart Company, McCormack Baron Salazar, Inc., McCormack Baron Management, Inc. and Hayes Valley Limited Partnership, et al. Superior Court of San Francisco, State of California, Case No. CGC-21-59076. Suit was filed on May 20, 2021. Plaintiff claims that she and minor child have been experiencing issues at the property causing health issues starting on or about October 13, 2018. Matter settled and Dismissed by the Court on 8/29/2022.

GreenLife Energy Solutions, LLC v McCormack, Baron, Salazar, Inc. ("MBS"), MBS-Integral UCNI, LLC, Scholars Landing MBS Member, Inc., Vince Bennett, Kevin McCormack, Tony Salazar, Richard Baron, Hillary Zimmerman, and Michael Duffy. Superior Court of Fulton County, Georgia, Case No.
2018CV307344. Summary judgment was issued by the Court on December 18, 2020 and matter is closed.

Kyle Holbrook, K H Design, LLC and MLK Mural, Pltf. vs. City of Pittsburgh, McCormack Baron Salazar, Inc., McCormack Baron Management, Inc., Housing Authority of Pittsburgh, et al, Defs. United States District Court, Western District of Pennsylvania. Suit was filed on April 27, 2018 regarding the destruction of murals by the Plaintiffs. Matter has settled and was dismissed.

Belton, Daryl v Plaza East Associates, LP, McCormack Baron Salazar, Inc., McCormack Baron Management Inc., San Francisco Housing Authority and Does 1 to 20; Superior Court of California, San Francisco County, Case No. CGC18570705. Suit was filed on October 18, 2018. Plaintiff is claiming habitability defects to the premises that had not been meaningfully addressed. Settled and Dismissed from the Court calendar as of August 5, 2020.

Doe, Jane v Steven Gazaway, Individually and as duly authorized agent for McCormack Baron Salazar, Inc. and McCormack Baron Management, Inc., Northern District, Eastern Division, Illinois, Case No.
2019CV01439. Suit was filed on February 27, 2019. Plaintiff is claiming Defendant's Agent and Defendant have violated the Fair Housing Act, 42 USC 3601 Et Seq and has made other claims. Matter was settled and Dismissal issued by the Court on March 31, 2020.

Michael P. Morrissey \& Colleen Morrissey, Pltf., vs 1015 CS Partners, LLC, Alberici Constructors, Inc., City of St. Louis; McCormack Baron Salazar, Inc., et al, Defs. $22^{\text {nd }}$ Judicial Court, St. Louis, Missouri. Suit was filed on November 11, 2019 claiming exposure to environmental contaminates by various parties over a long period of time. Dismissal was filed and accepted by the Court on April 29, 2020 removing MBS from the case.

Piedra, Robert v McCormack Baron Management, Inc. \& McCormack Baron Salazar, Inc., Miami-Dade County Circuit Court, Florida, Case No. 2019002512CA01. Suit was filed on February 7, 2019. Plaintiff, who was hired through a temporary agency, is claiming he was discriminated against, resulting in his release from employment. Effective as of September 4, 2019, Plaintiff filed an Amended Compliant removing McCormack Baron Salazar, Inc. from the action.

Gonzalez, Silva v Housing Authority of the City of Los Angeles, McCormack Baron Salazar, Inc., McCormack Baron Management Inc. and Does 1 to 100; Superior Court of California, Los Angeles County, Case No. BC705710. Suit was filed on May 10, 2018. Plaintiff is claiming conditions of the premises caused injury.

Jury trial was scheduled for November 12, 2019. Third party administrator is handling claim and insurance carrier has been put on notice. Settlement has been reached and case Dismissed.

Terrance McFadden v McCormack Baron Salazar Inc. and ASCEND STL, Inc., St. Louis City Circuit Court, St. Louis, Missouri, Case No. 1822AC06354. Mr. McFadden is seeking compensatory and punitive damages under the Missouri Merchandising Practices Act. Motion to Dismiss was filed with the Court, effective as of May 14, 2019.

Davis, Betty v Chicago Housing Authority, McCormack Baron Salazar, Inc. and McCormack Baron Management, Inc., Circuit Court of Cook County, Illinois, Case No. 2019L005377. Suit was filed on May 17, 2019. Plaintiff is claiming Defendants were negligent in their maintenance of the property causing an alleged injury that occurred on or about May 22, 2018. Plaintiff voluntarily dismissed McCormack Baron Salazar, Inc. from the case on July 16, 2019.

Myart, James v McCormack Baron Salazar, Inc., Nicole Love, Ana Maysonet \& Marshetta Cole.; $4^{\text {th }}$ Precinct of the Bexar County, Texas County Court, Case No. 41S1800214. Suit was filed on June 18, 2018. Plaintiff is claiming he was discriminated against. Settlement Agreement was executed and Court accepted filing of Plaintiff's Notice of Nonsuit with Prejudice.

Bryon K. Daniels v McCormack Baron Salazar, Inc. (Madison Heights Apartments) Eastern District of Arkansas, Case No. 4:16-cv-00291-KGB (08/15/2017). Mr. Daniels has brought suit due to perceived employer negligence, willful disregard for his civil rights and discrimination based on race, color, gender, religion and age. Our insurance carrier has been notified. The Court granted our Motion to Dismiss on June 5, 2018. A settlement agreement and full release was executed between the parties in July, 2018 and the matter is closed.

The above list describes litigation in which McCormack Baron Salazar, Inc. or an affiliate was a named party. At any given time there may be insured personal injury or property damage claims that can be expected to be tried or settled within the policy limits. McCormack Baron Salazar, Inc. is a wholly-owned subsidiary of MBA Properties, Inc., which may have been a named party in one or more of the listed litigations.

## Affidavit of Negotiation

## THIS FORM MUST BE FULLY COMPLETED AND SIGNED BY THE RESPONDENT TO BE CONSIDERED FOR THE AWARD OF THE DEVELOPMENT OPPORTUNITY.

I, $\qquad$ an authorized representative of
McCormack Baron Salazar, Inc. (developer entity) a legally formed entity, submit this application in response to the RFQ released by the Austin Housing Finance Corporation (AHFC) on March 29, 2023 requesting qualifications for potential developers to partner with AHFC to develop income-restricted affordable housing on a property AHFC owns at 5900 South Pleasant Valley Road in Austin, Texas.

If selected for the award of the development opportunity, I do hereby agree to enter into an Exclusive Negotiation Period (ENP) with AHFC the term of which will begin on the date of selection by the AHFC Board of Directors and end on October 13, 2023.

I agree to diligently pursue contract negotiations with AHFC within the ENP in a good faith effort to execute the agreements necessary for the development of the property prior to the end of the ENP. If after a reasonable time of negotiation AHFC concludes that little progress has been made toward negotiating the necessary agreements, AHFC reserves the right to terminate negotiations with the Selected Developer from the Board, and request authorization to begin negotiations with the next highest scoring respondent.

I understand and agree that if the agreements necessary for the development of the property are not executed within the ENP, the ENP may be extended as needed by the mutual agreement of both parties.

I understand and agree that AHFC reserves the right to select the next highest scoring respondent or resolicit for new qualifications if, at the conclusion of the ENP, the necessary agreements have not been executed.

I understand that if awarded the development opportunity, I must comply with the deal terms stated in the Memorandum of Understanding and Summary of Terms, Ground Lease Option Agreement, Master Agreement, and Limited Partnership Agreement on the RFP webpage. These terms may be amended by mutual consent of both parties post-award. However, such amendments will be supported by AHFC only in the instance where such amendments are necessitated by new information learned post-award that was not available prior to the close of the RFQ.

I understand and agree that I am responsible for any and all costs necessary to prepare and submit my application and agree to pay any and all necessary costs to be incurred prior to the execution of the agreements necessary to develop the property, including but not limited to any and all costs associated with the preparation of plans and applications if $m y$ organization is selected for the development opportunity.

I understand if awarded the development opportunity, I am responsible for the full payment of all predevelopment costs necessary to facilitate the successful financing, design, and permitting of the development.

I understand that if selected I will be required to comply with the Mandatory Requirements described in this RFQ as a condition of the award of the development opportunity.

McCormack Baron Salazar, Inc.

Developer Entity (Printed Name)

Vincent R. Bennett

Authorized Representative (Printed Name)
Authorized Representative (Signature)

Certificate of Non-Suspension and Debarment

THIS FORM MUST BE FULLY COMPLETED AND SIGNED BY THE RESPONDENT TO BE CONSIDERED FOR THE AWARD OF THE DEVELOPMENT OPPORTUNITY.

I affirm my organization is not currently suspended or debarred from bidding or contracting with the United States Federal Government, State of Texas, or City of Austin.

McCormack Baron Salazar, Inc.
Developer Entity (Printed Name)

Vincent R. Bennett
Authorized Representative (Printed Name)

4.24 .23

Authorized Representative (Signature)
Date

## Affidavit of Non-Collusion, Non-Conflict of Interest, and Anti-Lobbying

## THIS FORM MUST BE FULLY COMPLETED AND SIGNED BY THE RESPONDENT TO BE CONSIDERED FOR THE AWARD OF THE DEVELOPMENT OPPORTUNITY.

I certify and agree that I have not and will not influence the AHFC RFQ evaluation and award process in any way either directly or indirectly including but not limited to offering or providing any good or service of value to AHFC staff or officers in exchange for more favorable consideration.

I certify I have no present knowledge of a potential or existing conflict of interest with AHFC that may give my proposal an unfair advantage over other proposers or unduly benefit my organization in any way. I agree to notify an AHFC Authorized Contact or Project Manager in writing as soon as I become aware of any potential or existing conflict of interest in the future.

I understand and agree to comply with the City of Austin's Anti-Lobbying Ordinance (Ordinance No. 20180614-056) while this RFQ is open.
https://www.austintexas.gov/edims/document.cfm?id=301199

McCormack Baron Salazar

Developer Entity (Printed Name)

Vincent R. Bennett

Authorized Representative (Printed Name)


AIA
Document G704" - 2000

## Certificate of Substantial Completion

PROJECT:<br>(Name and address)<br>Wheatley Courts CNI Phase II, San<br>Antonio, Texas (East Point)<br>906 N Mittman Street<br>San Antonio, TX 78202<br>210-477-6624<br>St. Louis, MO 63101

PROJECT NUMBER: 10-14004/
OWNER: 邓

CONTRACT FOR: General Construction
CONTRACT DATE: March 04, 2014
ARCHITECT: $\mathbb{}$ CONTRACTOR: $\boxtimes$

FIELD:
OTHER:
TO CONTRACTOR:
(Name and address)
Sullivan Land Services
PO Box 17017
Galveston, Texas 77552

## PROJECT OR PORTION OF THE PROJECT DESIGNATED FOR PARTIAL OCCUPANCY OR USE SHALL INCLUDE:

Complete Project- Site, all buildings, all units.
The Work performed under this Contract has been reviewed and found, to the Architect's best knowledge, information and belief, to be substantially complete. Substantial Completion is the stage in the progress of the Work when the Work or designated portion is sufficiently complete in accordance with the Contract Documents so that the Owner can occupy or utilize the Work for its intended use. The date of Substantial Completion of the Project or portion designated above is the date of issuance established by this Certificate, which is also the date of commencement of applicable warranties required by the Contract Documents, except as stated below:


Cost estimate of Work that is incomplete or defective: $\$ 293,650.00$
The Contractor will complete or correct the Work on the list of items attached hereto within Thirty (30) days from the above date of Substantial Completion.

Sullivan Land Services
CONTRACTOR
BY
DATE

The Owner accepts the Work or designated portion as substantially complete and will assume full possession at
(time) on (date).

Wheatley Family I, L.P.

The responsibilities of the Owner and Contractor for security, maintenance, heat, utilities, damage to the Work and insurance shall be as follows:
(Note: Owner's and Contractor's legal and insurance counsel should determine and review insurance requirements and coverage.)

[^2]
## Complete Project, Site, All Buildings, All Units

## General Notes

1) Install all missing window weep screens at all buildings
2) Relocate rain sensors to upper roofs all four blocks
3) Use UV stable material for gas line penetrations at all buildings with gas meters
4) Electric: Label all electrical meters, panels, etc. with permanent labels per spec.
5) Electric: Label all exterior J-boxes not currently shown on drawings.
6) Electric J-boxes: All site J-boxes to need to be locates at grade and labeled.
7) Repair, replace, adjust customer Out-Off valve at property line per sheet C3-05 detail DD-824-01at all 38 buildings
8) Replace all clean out caps with push on solid PVC caps or install per Cleanout Detail sheet C3-05 DD-854-02
9) Electric: Install all low voltage at exterior elevations per ASI or per attached note.
10) Remove wooden site construction sign by gate.
11) Lowered railing on stucco buildings. Need filler blocks at lower brackets.
12) Repair stucco cracks and finish at all buildings where flashing was repaired
13) Provide remote control for landscaping system at all four blocks
14) Electric: Provide surge protection for fire monitoring system per submittal at all 38 buildings
15) Fencing, benches, trash cans, gazebos, pavilions, bike-racks: Clean, remove paint splatters, concrete splatters, rust. Touch up paint where damaged by other trades.
16) Fencing man-gates: repair gate latch tab stops with heavier gage metal, remove rust, prime and paint.
17) Dryer and Exhaust Vent covers: Check all dryer vent covers, remove screening; replace vent housing where flapper does not close properly. Replace all damaged and bent vent covers.
18) Electric Light Poles: Clean and paint where damaged by other trades. Replace plastic access covers with original metal covers that came with fixture. Replace concrete base at block-A where conduit is surfaces mounted.
19) Large water meter vaults: Paint all large water vaults brown as they are located in mulch areas. Make sure that lids are seated into the wall of the flange. Lower vaults so that end pipe cutout is not exposed
20) Remove HVAC disconnects that are not being used from building. Patch and paint building. This occurs at several buildings throughout the site.
21) Metal trough grates across sidewalks: Replace missing screws. Secure screws to full seated position to avoid at trip hazard.

## BLOCK D Site:

Large Gazebo - Missing switch cover and Add railings at each side per architect's drawing.
General Notes:

| $\# 6$ | $\$ 2,000$ |
| :--- | :--- |
| $\# 13$ | $\$ 500$ |
| $\# 15$ | $\$ 2,000$ |
| $\# 16$ | $\$ 500$ |
| $\# 21$ | $\$ 200$ |
|  | $\$ 5,200$ |

East Meadows - Block D Exterior Building Punch

## Building-31

EAST MEADOWS BLOCK D BUILDING 312017 12-12.1 Photo \#5


General Notes:
\#1 \$ 100
\#4
\$ 300
\#5
\$ 200
\#7
\$ 100
\#8
\$ 200
\#9 Relocate Time Warner Conduit to Center of Gas Meters
Move Google conduit to left of house panel.
\$ 1,500
\#10
\$ 100
\#14
\$ 500
\#17
$\$ 200$
\$ 3,200

## Building-32

EAST MEADOWS BLOCK D BUILDING 322017 12-12.1 Photo \#11


| Caulk at all HVAC penetrations | \$ 100 |
| :---: | :---: |
| General Notes: |  |
| \#1 | \$ 200 |
| \#4 | \$ 600 |
| \#5 | \$ 200 |
| \#7 | \$ 100 |
| \#8 | \$ 200 |
| \#9 Relocate Google \& Time Warner Conduit to AC PAD Install Flex Conduit |  |
| Relocate AC to allow 2" clearance from wall | \$ 1,500 |
| \#11 | \$ 200 |
| \#12 | \$ 3,000 |
| \#14 | \$ 500 |
| \#17 | \$ 600 |
| \#20 | \$ 200 |
|  | \$ 7,400 |

## Building-33

EAST MEADOWS BLOCK D BUILDING 332017 12-12.1 Photo \#14

Fix low voltage wiring buried into mulch ..... \$ 50
Remove rod near cleanout ..... 50
General Notes:\#1\$ 100\#4\$ 300\#5\$ 200
\#7 \$ 100
\#8
\$ 200
\#9 Relocate Time Warner conduit and wire to right of electricity meters
below cable wire
\$ 500
\#14
\$ 500
\#17
$\$ 200$
\$ 2,200

## Building-34

EAST MEADOWS BLOCK D BUILDING 342017 12-12.1 Photo \#22

Paint all wood stringers at rear stairs ..... \$ 300Repair settlement (hole) near gazebo\$ 50General Notes:
\#9 Relocate Time Warner conduit and wire to right of window
\$ 100
\$ 200
\#14
\#17
\$ 500
\$ 500
$\$ 200$
\$ 2,550

## Building-35

EAST MEADOWS BLOCK D BUILDING 352017 12-12.1 Photo \#28


General Notes:
\#1
\$ 200
\#4
\$ 600
\#5
\$ 200
\#7
\$ 100
\#8
\$ 200
\#9 Relocate Time Warner \& Google conduits from rear elevation to side elevation. Use flex conduit at AC pad
\$ 1,000
\#14
\#17
\$ 500
$\$ \quad 600$
\$ 3,400

## Building-36

## EAST MEADOWS BLOCK D BUILDING 362017 12-12.1 Photo \#35



Relocate domestic water Out Off valve from under the retaining wall and install per general notes listed as \#7 below
Grade for drainage at rear metal trough
\$ 100
General Notes:
\#1
\$ 200
\#2
\$ 100
\#4
\$ 300
\#5
\$ 200
\#7
\$ 100
\#8
\$ 200
\#9 Relocate outlet to Google riser pipe
\$ 200
\#14
\#17
\$ 500
$\$ 200$
\$ 3,100

Building 37 \& 38 Exterior first punch

## \#3457 Misc Building 37



Description: Clean entire wall
\$ 1,000
\#3456 Misc Building 37



Description: Clean wall
\$ 200


Description: Trim and paint fire drain
\$ 100


Description: Fix flashing at outside corner
\$ 100
\$1,600


Description: Trim and paint elbow
\$ 100


[^3]

| Descriptions: | Paint touchup downspout | $\$$ |
| :---: | :---: | :---: |
| Lighting at fans - fix switching | $\$$ | 100 |
| Make center light dusk to dawn | $\$$ | 100 |



| Descriptions: Clean brick and stone | $\$$ | 200 |
| :---: | :---: | :---: |
| Insulate duct inside maint room <br> min 8 ft from ext wall | $\$$ | 400 |



Descriptions: Clean up - Remove pencil marks
\$ 100


Description: Clean wall
\$ 100
\$1,400
\#3446 Misc Building 37


Description: Clean and touchup storefront
\$ 500



| Description: Clean wall entire elevation | $\$ 2,000$ |
| :---: | :---: |
|  | Provide owners padlock for owner's box |
| $\$ 100$ |  |

\#3443 Misc Building 38

$\qquad$

## \#3442 Misc Building 38



Description: Loose wire - what is it?

## \#3441 Misc Building 38



Description: Label all boxes and equipment,
Disconnects typ

## \#3440 Misc Building 38




| Description: Mill and overlay East half of Parking Lot | $\$ 40,000$ |
| :---: | :---: |
| Finish irrigation | $\$ 2,000$ |
| Grates missing screws typ | $\$ 200$ |


| Description: Clean wall | $\$$ | 500 |
| :---: | :---: | :---: |
|  <br> weep holes typ check all windows <br> Clean wall and downspouts | $\$$ | 100 |
|  | $\$$ | 200 |

Description: Replace damaged brick \$ 2,000


Description: General replace dented exhaust scoops
\$ 2,000

## \#3434 Misc Building 38



Description: Repair parking gates, not closing \$ 200

Description: Clean fence from building to gate
\$ 200

Description: Clean masonry around windows all floors $\$ 2,000$

Description: Clean up rough concrete at column \$400

Description: Paint clean outs in mulch beds brown
\$ 200
\$3,200

[^4]

Description: Lobby access panel loose
\$ 100


Description: Paint exposed first floor junction boxes. Bronze
\$ 100


Description: Clean concrete \& touch up rust on railings
\$ 200


Description: General Clean and caulk storefronts
\$ 1,000


Description: Trim and add elbow paint to match bldg
\$ 200


Description: Fix grade and add concrete curb \$ 2,000


Description: Turn splash block to front
\$ 200


- 国 $\because, \frac{\cdots-\frac{1}{2} 4}{\square}$

Description: Clean cast stone stain
\$ 500


Description: Chipped concrete edge
\$ 500


Description: Clean porch. Wash
\$ 500



Description: Patch floor \$ 2,000

Description: Level hose bib \$ 200
\#3416 Misc Building 37


Description: Stone patching doesn't match type at all
\$ 5,000

## \#3415 Misc Building 37


\#3414 Misc
Building 37


Description: General Note
Exhaust vents dented and are open when not in use (typical)
\$ 2,000
Seal all concrete balconies
\$ 2,000

Description: Clean and caulk at old light location.

## East Meadows - Misc Punch Items

## Both Building 37 and 38

Lower heat pump disconnects to 48 inches above roof surface per Detail E6-01
\$ 600
Replace electric outlet service outlet covers with gravity closing doors \$ 200
Remove debris from roofs. (trash, pipes, screws, etc.) \$ 200
Fix ponding at roof in front of gutters $\$ 1,000$
Repair roof penetrations
\$ 500
Repair loose flashing and parapet cap
\$ 1,000
Caulk flashing missing at parapet
\$ 500
Provide elevator pegs and grommets for pads
\$ 1,000
Seal all concrete balconies to prevent future chalking and to seal exiting cracks
\$ 2,000
\$7,000

## Building-37

Complete pool fences and gates
\$10,000
Fill pool, provide chemicals, and safety devices \$15,000
\$25,000

## Building-38

Correct roof hatch/ladder orientation
$\$ 5,000$
\$5,000

## Block-C Site:

Remove landscape temp water valve at driveway by building-30
Grade swale between buildings $28-29$, install sod, repair the irrigation
Grade swale between buildings 26-27, install sod, repair the irrigation
Repair grade around water meter vault at building-26
Install concrete base at ADA parking sign behind building 27
\$ 200
\$ 2,500
\$ 2,500
\$ 100
Repair sod at driveway alongside building 25 where landscaper installed Water valves for irrigation
\$ 100

Relocate section of fence between buildings 25-26 so that gas meters are behind fence at building 25
\$ 100

Repair rough concrete at Pavilion column bases
\$ 500
Add railing at sloped concrete between pavilion and Accessible Route
\$ 200
General Notes:
\#6
\$ 2,500
\#13
\$ 2,000
\#15
\#16
\#18
\#21

## Building-30

General Notes:
\#1
\$ 100
\#3
\$ 100
\#4
\$ 300
\#5
\$ 200
\#7
\$ 100
\#8
\$ 200
\#14
\$ 500
\#17
$\$ 200$
\$1,700

## Building-29

Remove paint overspray from transom windows
\$ 100
Repair porch trip hazard at rear sidewalk
\$ 500
General Notes:
\#1
\$ 100
\#4
\$ 600
\#5
$\$ 200$
\#7
\$ 100
\#8
\$ 200
\#14
$\$ 500$
\#17
$\$ \quad 600$
$\$ 2,900$

## Building-28

EAST MEADOWS BLOCK C BUILDING 282017 12-12.1 Photo \#118

Remove paint overspray from transom windows \$ 100
Install bead board at porch ceiling \$ 1,500
Install outlet rear porch per specification. J-box was installed with plastic anchors and pulled away from building
General Notes:
\#1
\$ 200
\#4
\$ 600
\#5
\$ 200
\#7
\$ 100
\#8
\$ 200
\#14
$\$ 500$
\#17
$\$ 600$
\$4,100

Building-27
EAST MEADOWS BLOCK C BUILDING 272017 12-12.1 Photo \#102


Repair damage stucco where wires were cut at north elevation first floor
\$ 200
Extend PVC downspouts to grade at front porch
\$ 200
General Notes:
\#1
\$ 100
\#3
\#4
\#5
\#7
\$ 100
\$ 300
\$ 200
\#8
\$ 500
\#9 Relocate Google conduit to right of meter, below micro duct Relocate outlet to micro-duct
$\$ 500$
\#14
\$ 500
\#17
$\$ 200$
\$3,000

## Building-26

EAST MEADOWS BLOCK C BUILDING 262017 12-12.1 Photo \#96


Attach decorative bottom rail to building below windows General Notes:
\#1
\$ 200
\#4
\$ 600
\#5
\#7
\#8
\#9 Relocate Google micro-duct \& conduit to side elevation \#11
\#12
\#14
\#17
\$ 200
\$ 100
\$ 200
\$ 1,000
\$ 200
\$ 3,000
\$ 500
$\$ 600$
\$6,900

## Building-25

| Extend PVC pipe porch drains to grade at front porch | $\$ 200$ |  |
| :--- | ---: | :--- |
| Repair damaged conduits at fire ground loop box | $\$ 100$ |  |
| General Notes: | $\$ 100$ |  |
| \#1 | $\$ 100$ |  |
| $\# 2$ | $\$ 2$ | 100 |
| $\# 3$ | $\$ 300$ |  |
| $\# 4$ | $\$ 200$ |  |
| $\# 5$ | $\$ 100$ |  |
| $\# 7$ | $\$ 200$ |  |
| $\# 8$ | $\$ 300$ |  |
| $\# 14$ | $\$ 1200$ |  |
| $\# 17$ | $\$ 2,100$ |  |

## Block - B

## Site Work:

Offset fence between buildings 15 and 16 to front of window on building-15 to enclose Owner's LV box and AT\&T demark that were installed in the wrong location
\$ 1,500
Remove unused conduits and wire from side of building-13-16-19-24 near the gate operator
\$ 200
General Notes:
\#6
\$ 2,000
\#13
\#15
\#16
\#18
\#21
\$ 500
\$ 2,000
\$ 500
\$ 1,000
$\$ 200$
\$7,900

## Building-13

General Notes:

## \#1

\$ 200
\#4
\#5
\#7
\#8
\#14
\#17
\#19
\$ 600
\$ 200
\$ 100
\$ 200
\$ 500
\$ 600
$\$ 200$
\$ 2,600
Building-14
Extend PVC porch D.S. to grade \$ 200
General Notes:
\#1
\#3
\#4
\#5
\#7
\#8
\#14
\#17
\#19
\$ 100
\$ 100
\$ 300
\$ 200
\$ 100
\$ 200
\$ 500
\$ 200
$\$ 200$
\$2,100

## Building-15

EAST MEADOWS BLOCK B BUILDING 152017 12-12.1 Photo \#171


General Notes:
\#1
\$ 100
\#3
\$ 100
\#4
\$ 300
\#5
\$ 200
\#7
\#8
\$ 100
\$ 200
\#9 Relocate fence to right of window to enclose owner's L.V. box and AT\&T demark
\$ 1,500
\#17
\$ 200
\#19
$\$ \quad 200$
$\$ 2,900$

## Building-16

EAST MEADOWS BLOCK B BUILDING 162017 12-12.1 Photo \#178


General Notes:
\#1
\$ 200
\#4
\$ 600
\#5
\$ 200
\#7
\#8
\#9 Lower Google micro duct 12 " \& repair stucco as needed
\$ 100
\$ 200
\#12
\$ 2,000
\#14
\$ 3,000
\#17
\$ 500
\#19
\$ 600
$\$ \quad 200$
$\$ 7,600$

## Building-17

EAST MEADOWS BLOCK B BUILDING 172017 12-12.1 Photo \#192


Crack in stucco middle arch
\$ 300
Crack in stucco Juliet- left
\$ 300
General Notes:
\#1
\$ 100
\#2
\$ 100
\#3
\$ 100
\#4
\$ 300
\#5
\#7
\#8
\$ 200
\$ 100
\#9 Relocate Google conduit \& micro duct to right of electric meter. Patch Stucco as required
\$ 200
\#14
\$ 2,000
\$ 500
\#17
$\$ \quad 200$
$\$ 4,400$

## Building-18

EAST MEADOWS BLOCK B BUILDING 182017 12-12.1 Photo \#201


Install proper trim and paint at hose bib side elevation next to fence Front door sweep not properly installed
Caulk columns
at front entry
\$ 100
General Notes:
\#1
\#4
\$ 100
\$ 300
\#5
\$ 200
\#7
\$ 100
\#8
\$ 200
\#14
\$ 500
\#17
\$ 200
\#19
$\$ 200$
\$ 2,100

## Building-19

Repair replace porch slab trip hazard
\$ 400
Left elevation - repair base flashing
\$ 400
Side Elevation - Repair stucco at window awning (2)
\$ 400
Secure PVC ground loop box to building
\$ 100
Paint stair stringers at rear elevation
\$ 300
General Notes:
\#1
\$ 200
\#4
\$ 600
\#5
\$ 200
\#7
\$ 100
\#8
\$ 200
\#11
\$ 200
\#12
\$ 3,000
\#14
\$ 500
\#17
\$ 600
\#19
$\$ 200$
\$7,400

## Building-20

$\begin{array}{ll}\text { Install bead board at porch ceilings } & \$ 1,500 \\ \text { Front - Clean paint from transom windows } & \$ 1200\end{array}$
General Notes:

| $\# 1$ | $\$$ | 100 |
| :--- | ---: | ---: |
| $\# 3$ | $\$$ | 100 |
| $\# 4$ | $\$$ | 300 |
| $\# 5$ | $\$$ | 200 |
| $\# 7$ | $\$$ | 100 |
| $\# 8$ | $\$$ | 200 |
| $\# 14$ | $\$$ | 500 |
| $\# 17$ | $\$$ | 200 |
| $\# 19$ | $\$$ | 200 |
|  | $\$ \mathbf{3 , 6 0 0}$ |  |

## Building-21

Front - Clean Stucco from vinyl window frames
\$ 100
Front - Clean paint from transom windows
\$ 100
Front - Install bead board at porch ceiling \$ 1,500
Replace rubber boot with PVC at front porch ceiling D.S.
\$ 100
Front- extend PVC downspouts to grade
\$ 200
Left side rear - secure gutter to roof
\$ 200
Secure PVC fire loop J-box to building
Paint stair stringers at rear elevation
\$ 100
\$ 300
Trim metal flashing at base
\$ 300
General Notes:
\#1
\#3
\#4
\$ 100
\#5
\#7
\#8
\#14
\#17
\#19
\$ 100
\$ 300
\$ 200
\$ 100
\$ 200
\$ 500
\$ 200
$\$ 200$
\$4,800

## Building-22

Remove construction stickers from gable windows
\$ 100
General Notes:
\#1
\$ 200
\#4
\$ 600
\#5
\$ 200
\#7
\$ 100
\#8
\$ 200
\#9 Relocate Time Warner conduit to side elevation
Install flex conduit across HVAC pad
Remove siding to right of window
Extend Hardie Backer board to window trim
\$ 3,000
\#14
\$ 500
\#17
\$ 600
\#19
\$ 200
\#20
$\$ 200$
\$ 5,900

## Building-23

Remove repair damaged flashing at gable front right
\$ 200
Repair framing at left porch ceiling at header
\$ 400
Paint siding at left of front door
\$ 100
Repair gap at left porch upper soffit
\$ 100
General Notes:
\#1
\$ 100
\#4
\$ 300
\#5
\$ 200
\#7
\$ 100
\#8
\$ 200
\#14
\#17

## Building-24

Extend PVC piping to grade at porch drains
Install bead band soffit at front porches
\$ 200
Replace rubber clamps at PVC piping downspout at front porch
\$ 1,500
\$ 100
General Notes:
\#1
\$ 100
\#3
\#4
\#5
\#7
\#8
\#14
\#17
\$ 500
$\$ 200$
\$ 2,400

## Block-A

Site:

| Missing concrete at pavilion Column | $\$$ | 200 |
| :--- | ---: | :--- |
| Replace cracked concrete at handicap parking behind building-3 | $\$ 500$ |  |
| Repair grading between building 12 and 1 | $\$ 200$ |  |
| Install grading per plan at building-1 rear porch | $\$ 200$ |  |
| General Notes: | $\$ 2,000$ |  |
| $\# 6$ | $\$ 500$ |  |
| $\# 13$ | $\$ 2,000$ |  |
| $\# 15$ | $\$ 500$ |  |
| $\# 16$ | $\$ 3,000$ |  |
| $\# 18$ | $\$ 200$ |  |
| $\# 21$ | $\$ 9,600$ |  |

## Building-1

EAST MEADOWS BLOCK A BUILDING 12017 12-11-17 Photo \#55


Replace back porch downspout or seal opening at right side Repair damaged drywell from leaking faucet nest to rear entry door Prep and paint entry doors where paint is peeling off interior glass stop
\$ 200 General Notes:
\#1
\$ 200
\#4
\$ 600
\#5
\$ 200
\#7
\#8
\#9
\#11
\#12
\#14
\#17
\#19
\#20
\$ 100
\$ 200
\$ 2,500
\$ 200
\$ 3,000
\$ 500
\$ 600
\$ 200
$\$ 200$
\$ 9,000

## Building-2

EAST MEADOWS BLOCK A BUILDING 22017 12-11-17 Photo \#162


Extend front porch PVC D.S. to grade
\$ 200
Repair stucco cracks at $2^{\text {nd }}$ floor balcony columns
\$ 500
Repair scuffed stucco at below San Antonio rose
\$ 200
General Notes:
\#1
\$ 100
\#3
\$ 100
\#4
\$ 300
\#5
\$ 200
\#7
\$ 100
\#8
\$ 200
\#9 Relocate house panel and PVC junction box up 18" to allow room for Google
\$ 3,000
\#14
\$ 500
\#17
\$ 200
\#19
$\$ \quad 200$
\$ 5,800

## Building-3

EAST MEADOWS BLOCK A BUILDING 32017 12-11-17 Photo \#53


General Notes:
\#1
\#4
\#5
\#7
\#8
\$ 100
\$ 300
\$ 200
\$ 100
\$ 200
\#9 Remove siding right of window \& extend hardie backer board to window
\$ 1,500
\#14
\#17
\#19
\$ 500
\$ 200
$\$ 200$
\$ 3,300

## Building-4

EAST MEADOWS BLOCK A BUILDING 42017 12-11-17 Photo \#140


## General Notes:

\#1
\#4
\$ 200
\#5
\$ 600
\$ 200
\#7
\$ 100
\#8
\$ 200
\#9 Remove siding right of window
Extend hardie backer board to window
Relocate Google and Time Warner conduit to left of electric service
\$ 2,000
\#11
\#14
\#17
\#19
\$ 200
\$ 500
\$ 600
$\$ 200$
\$4,800

## Building-5

EAST MEADOWS BLOCK A BUILDING 52017 12-11-17 Photo \#177


Extend PVC downspouts to grade at front porch
\$ 200
General Notes:
\#1
\$ 100
\#3
\$ 100
\#4
\$ 300
\#5
\$ 200
\#7
\$ 100
\#8
\$ 200
\#9 Relocate Google conduit \& micro duct to left of AT\&T
Repair and patch stucco
\$ 2,000
\#14
\#17
\#19
\$ 500
\$ 200
$\$ 200$

## Building-6

General Notes:
\#1
\$ 100
\#3
\$ 100
\#4
\$ 300
\#5
\#7
\$ 200
\$ 100
\#8
\$ 200
\#14
\#17
\#19
\$ 500
\$ 200
$\$ \quad 200$
$\$ 1,900$

## Building-7

EAST MEADOWS BLOCK A BUILDING 72017 12-11-17 Photo \#97


## General Notes:

\#1
\#4
\$ 200
\$ 600
\#5
\$ 200
\#7
\$ 100
\#8
200
\#9 Relocate Time Warner conduit tight to electrical service to allow room for Google panel
\$ 500
\#12
\#14
\#17
\#19
\$ 3,000
\$ 500
\$ 600
$\$ 200$
\$ 6,100

## Building-8

Prep and paint entry door frames at rusted locations \$ 200
Repair cap stone at right side corner
\$ 200
General Notes:
\#1
\$ 100
\#4
\$ 300
\#5
\$ 200
\#7
\$ 100
\#8
\$ 200
\#14
\$ 500
\#17
\#19
\$ 200
$\$ 200$
\$ 2,200

## Building-9

EAST MEADOWS BLOCK A BUILDING 92017 12-11-17 Photo \#83


| Extend PVC downspouts to grade | $\$$ | 200 |
| :--- | ---: | :--- |
| Repair cracks in stucco at arches | $\$$ | 300 |
| General Notes: | $\$$ | 100 |
| \#1 | $\$$ | 100 |
| \#3 | $\$$ | 300 |
| \#4 | $\$$ | 200 |
| \#5 | $\$$ | 100 |
| \#7 | $\$$ | 200 |
| \#8 | $\$$ | 500 |
| \#9 Relocate fence to left of house panel | $\$$ | 500 |
| \#14 | $\$$ | 200 |
| \#17 | $\$$ | 200 |
| \#19 | $\$ 2,900$ |  |

## Building-10

EAST MEADOWS BLOCK A BUILDING 102017 12-11-17 Photo \#73

Remove concrete PCU pad near rear entry ..... \$ 200 General Notes:
\#1
\$ 200
\#4
\$ 600
\#5
\#7
\#8
\$ 200
\$ 100
\#9 Remove siding left of window
Extend hardie backer board to window
Hold Time Warner conduit close to window to allow room for Google demark, paint conduits
\$ 2,500
\#14
\$ 500
\#17
\#19
\$ 600
$\$ 200$
\$ 5,300

## Building-11

EAST MEADOWS BLOCK A BUILDING 112017 12-11-17 Photo \#70


| Extend PVC downspouts to grade | \$ 200 |
| :---: | :---: |
| General Notes: |  |
| \#1 | \$ 100 |
| \#3 | \$ 300 |
| \#4 | \$ 300 |
| \#5 | \$ 200 |
| \#7 | \$ 100 |
| \#8 | \$ 200 |
| \#9 Repair damaged Google conduit |  |
| Install pull rope | \$ 1,000 |
| \#14 | \$ 500 |
| \#17 | \$ 200 |
| \#19 | \$ 200 |
|  | \$ 3,300 |

## Building-12

EAST MEADOWS BLOCK A BUILDING 122017 12-11-17 Photo \#60


General Notes:

| $\# 1$ | $\$$ | 100 |
| :--- | ---: | ---: |
| $\# 3$ | $\$$ | 100 |
| $\# 4$ | $\$$ | 300 |
| $\# 5$ | $\$$ | 200 |
| $\# 7$ | $\$$ | 100 |
| $\# 8$ | $\$$ | 200 |
| $\# 9$ Install missing Google conduit |  |  |
| Install pull rope | $\mathbf{1 , 5 0 0}$ |  |
| $\# 14$ | $\$$ | 500 |
| $\# 17$ | $\$$ | 200 |
| $\# 19$ | $\$ 8$ | 200 |
|  | $\$ \mathbf{3 , 4 0 0}$ |  |


| Sources \& Uses |  |  |  | PHASE 1 |  |  | PHASE 2 |  |  | PHASE 3 |  |  | Total PHU \% | 37\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Wheatley Courts No Sutton, Family and Senior |  |  |  |  |  |  |  | 4/28/2023 |  |  |  |  |  |  |
|  |  |  |  | Wheatley Phase |  |  | Wheatley |  |  | Wheatley Phase |  |  |  |  |
|  |  |  |  | 1 Family (BIk A |  |  | Phase 2 |  |  | 3 Family (W0 Phase W1 W2) |  |  | TOTAL Mixed Income |  |
|  |  |  |  |  |  |  | Phase | Senior (BIk C) |  |  |  |  |  |  |
|  |  |  |  | Acres | 10.53 | 11.8 | Acres | 1.219 | 1.2 | Acres | 4.93 | 5.2 | Acres | 34.88 |
|  |  |  |  | Units/acre | 20 |  | Units/acre | 66 |  | Units/acre | 24 |  | Units/acre | 12 |
|  |  |  |  | Total Units | 215 |  | Total Units | 80 |  | Total Units | 117 |  | Total Units | 412 |
|  |  |  |  | Market | 59 | 27\% | Market | - | 0\% | Market | 23 | 20\% | Market | 82 |
|  |  |  |  | TC Only | 77 | 36\% | TC Only | 4 | 5\% | TC Only | 52 | 44\% | TC Only | 133 |
|  |  |  |  | PBV/TC | 8 | 4\% | PBVITC | 36 | 45\% | PBVITC | - | 0\% | PBV/TC | 44 |
|  |  |  |  | PHU | 71 | $33 \%$ | PHU | 40 | 50\% | PHU | 42 | 36\% | PHU | 153 |
| \|PART A SOURCES AND USES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| USES OF FUNDSPARTA |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Resid GSF | 253,309 | 1,178 | Resid GSF | 54,842 | 686 | Resid GSF | 136,266 | 1,165 | Resid GSF | 444,417 |
|  |  |  |  | NRA | 231,905 |  | NRA | 51,320 |  | NRA | 124,799 |  | NRA | 408,024 |
|  |  |  |  | Mgt GSF | 15,351 |  | Mgt GSF | 6,800 |  | Mgt GSF |  |  | Mgt GSF | 22,151 |
|  |  |  |  | Permanent | Per Unit | 0\% | Permanent | Per Unit | 9\% | Permanent | Per Unit | 0\% | Permanent | Per Unit |
| ACQUISITION COSTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ACQUISITION |  | 100,000 | per acre | 900,000 | 4,186 |  | 137,000 | 1,713 |  | 450,000 | 3,846 |  | 1,487,000 | 3,609 |
| TITLEIRECORDING |  |  |  | - | - |  | - | - |  | - | - |  | - | - |
| ACQUISITION LEGAL |  |  |  | - | - |  | - | - |  | - | - |  | - | - |
| OTHER - SAHA SITE PREP REIMBURSEMENT |  | \$ |  | - | - |  | - | - |  | - | - |  | - | - |
| OTHER |  |  |  |  | , |  |  | - |  |  | 84 |  | - | - |
| SUBTOTAL |  |  |  | 900,000 | 4,186 |  | 137,000 | 1,713 |  | 450,000 | 3,846 |  | 1,487,000 | 3,609 |
| CONSTRUCTION COSTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | 107.80 | 108.05 |  | 171.13 |  |  | 110.55 |  |  | 122.77 |  |
| CONSTR - ON-SITE IMPROVEMENTS |  | \$ 7.0 | \$ 221,234 | 2,329,593 | 10,835 |  | 244,199 | 3,052 |  | 1,123,404 | 9,602 |  | 3,697,196 | 8,974 |
| CONSTR-RESIDENTIAL |  | \$ 87.0 | \$ 85.1 | 22,489,681 | 104,603 |  | 8,861,560 | 110,770 |  | 11,802,097 | 100,873 |  | 43,153,338 | 104,741 |
| CONSTR - MGT/CMTY/COMMERCIAL |  | \$ 87.0 | \$ 92.8 | 397,954 | 1,851 |  |  | , |  |  | - |  | 397,954 | 966 |
| CONSTR - PERMITS/TAXIFEES/MISC |  | 2\% | \$ | - | - |  | 118,238 | 1,478 |  | 135,328 | 1,157 |  | 253,566 | 615 |
| CONSTR - GEN REQ/OH/PROFIT |  | 14\% |  | 3,494,146 | 16,252 |  | 1,274,807 | 15,935 |  | 1,810,000 | 15,470 |  | 6,578,953 | 15,968 |
| CONSTR - PERMITS/OTHER BY OWNER |  | 1.45\% |  | 251,000 | 1,167 |  | 50,000 | 625 |  | 193,042 | 1,650 |  | 494,042 | 1,199 |
| SUBTOTAL |  | 5\% |  | 1,436,000 | 6,679 |  | 524,940 | 6,562 |  | 744,000 | 6,359 |  | 2,704,940 | 6,565 |
|  |  |  |  | 30,398,374 | 141,388 |  | 11,073,744 | 138,422 |  | 15,807,871 | $\begin{aligned} & 135,110 \\ & 96 \% \end{aligned}$ |  | 57,279,989 | 139,029 |
| OTHER DEVELOPMENT COSTS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ARCHITECTURE |  | 5.00\% |  | 1,404,970 | 6,535 |  | 641,000 | 8,013 |  | 924,570 | 7,902 |  | 2,970,540 | 7,210 |
| ENGINEERING/SURVEYENVIRONMENTAL |  | 0.50\% |  | 218,400 | 1,016 |  | 30,000 | 375 |  | 79,000 | 675 |  | 327,400 | 795 |
|  |  | 225 |  | 97,200 | 452 |  | 22,000 | 275 |  | 26,325 | 225 |  | 145,525 | 353 |
| FIN FEES - FIRST MORTGAGE INTEREST |  | 6.00\% | Const | 1,060,000 | 4,930 |  | 150,000 | 1,875 |  | - | - |  | 1,210,000 | 2,937 |
| FIN FEES - SUBORDINATE LOAN INTEREST |  | 8,500 | ACC | 604,000 | 2,809 |  | 408,000 | 5,100 |  | 357,000 | 3,051 |  | 1,369,000 | 3,323 |
| FIN FEES - Other fees |  | 2,200 | Const Fees | 337,500 | 1,570 |  | 111,711 | 1,396 |  | 223,400 | 1,909 |  | 672,611 | 1,633 |
| BRIDGE LOAN INTEREST/FEES |  | - | Bond Fees |  | - |  | - | - |  | 592,000 | 5,060 |  | 592,000 | 1,437 |
| BOND INTEREST 24 |  | 4.00\% |  | - | - |  | - | - |  | - | - |  | - | - |
| BOND FEES |  | 4.00\% |  | - | - |  | - | 877 |  | - | - |  | - | - |
| insurance |  | 0.60\% |  | 174,000 | 809 |  | 70,135 | 877 |  | 126,000 | 1,077 |  | 370,135 | 898 |
| PROFESSIONAL FEES/REPORTS |  |  |  | 956,815 | 4,450 |  | 995,326 | 12,442 |  | 875,000 | 7,479 |  | 2,827,141 | 6,862 |
| MARKETING/ FF\&E |  | 1,500 |  | 220,000 | 1,023 |  | 170,000 | 2,125 |  | 117,000 | 1,000 |  | 507,000 | 1,231 |
| LEASEUP INTEREST/EXPENSES |  | 12 |  | 743,000 | 3,456 |  | 219,000 | 2,738 |  | 401,000 | 3,427 |  | 1,363,000 | 3,308 |
| TITLE AND RECORDING |  | 1,250 |  | 223,000 | 1,037 |  | 97,514 | 1,219 |  | 146,000 | 1,248 |  | 466,514 | 1,132 |
| TAX CREDIT FEES |  | 415 |  | 236,411 | 1,100 |  | 33,472 | 418 |  | 49,000 | 419 |  | 318,883 | 774 |
| REAL ESTATE TAXES |  | 18 |  | . | - |  | - | - |  | - | - |  | - | - |
| miscellaneous |  |  |  |  | - |  |  | - |  |  | - |  | - | - |
| PROJECT CONTINGENCYDEVELOPER FEE-DEVELOPER |  | 1.00\% |  | 217,101 | 1,010 |  | 140,000 | 1,750 |  | 203,366 | 1,738 |  | 560,467 | 1,360 |
|  |  |  |  | 3,073,000 | 14,293 |  | 1,013,462 | 12,668 |  | 2,280,000 | 19,487 |  | 6,366,462 | 15,453 |
| DEVELOPER FEE-SAHA |  |  |  | 341,500 | 1,588 |  |  | - |  | - | - |  | 341,500 | 829 |
| OPERATING RESERVE |  | 6 |  | 543,000 | 2,526 |  | 219,000 | 2,738 |  | 401,000 | 3,427 |  | 1,163,000 | 2,823 |
| INSURANCE RESERVESUBTOTAL |  | - |  | 897 | - |  | 0 | ,008 |  | 661 | 125 |  | - | 35 |
|  |  |  |  | 10,449,897 | 48,604 |  | 4,320,620.00 | 54,008 |  | 6,800,661 | 58,125 |  | 21,571,178 | 52,357 |
| TOTAL DEVELOPMENT COSTS |  |  |  | 41,748,271 | 194,178 |  | 15,531,364 | 194,142 |  | 23,058,532 | 197,081 |  | 80,338,167 | 194,996 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SOURCES OF FUNDSPART A |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FIRST MORTGAGE |  |  |  | Permanent | Per Unit |  | Permanent | Per Unit |  | Permanent | Per Unit |  | Permanent | Per Unit |
|  |  |  |  | \$6,700,000 | 31,163 |  | \$0 | - |  | \$2,800,000 | 23,932 |  | \$9,500,000 | 23,058 |
| City Infrastructure Funds (Neighborhood) |  |  |  |  | - |  |  | - |  |  | - |  | \$0 |  |
| COSA Saws Funds |  | so |  |  | - |  |  | - |  |  | - |  | \$0 | - |
| Choice Neighborhood FundsCOSA HOME Funds |  | \$11,616,373 |  | 6,296,666 | 29,287 |  | 2,762,175 | 34,527 |  | 2,557,532 | 21,859 |  | \$11,616,373 | 28,195 |
|  |  | 5,100,000 |  | 1,400,000 | 6,512 |  | 1,200,000 | 15,000 |  | 2,500,000 | 21,368 |  | \$5,100,000 | 12,379 |
| Other SAHA MTW Funds |  | 6,103,899 |  | 3,557,969 | 16,549 |  | 2,095,930 | 26,199 |  | 450,000 | 3,846 |  | \$6,103,899 | 14,815 |


| Other Funds - SAHA Land Loan |  | - |  | - |  |  | - | \$0 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 20,725,766 | 96,399 | 8,041,920 | 100,524 | 14,691,000 | 125,564 | \$43,458,686 | 105,482 |
| Other SAHA RHFF Funds | \$2,262,209 | 967,870 | 4,502 | 1,294,339 | 16,179 | - | - | \$2,262,209 | 5,491 |
| COSA CDBG Funds | 1,200,000 | 1,200,000 | 5,581 | - | - | 60,000 | 513 | \$1,260,000 | 3,058 |
| Deferred Developer Fee/Seller Note |  | 900,000 | 4,186 | 137,000 | 1,713 |  | - | \$1,037,000 | 2,517 |
| GAP |  | - | . | - | - | . | - | \$0 |  |
| total development sources |  | \$41,748,271 | 194,178 | \$15,531,364 | 194,142 | \$23,058,532 | 197,081 | \$80,338,167 | 194,996 |

Tax Exempt Bond size (construction)

## PART B SOURCES AND USES

USES OF FUNDSPARTB

|  |  |  | Permanent | Per Unit | Permanent | Per Unit | Permanent | Per Unit | Permanent | Per Unit |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Administration | BLI \# |  |  |  |  |  |  |  |  |  |
| Administration - CNI | 6.00\% | 1410 | 991,727 | 4,613 | 322,141 | 4,027 | 471,132 | 4,027 | 1,785,000 | 4,333 |
| Administration - RHFF |  |  |  |  | 143,815 |  |  |  | 143,815 | 349 |
| Program Evaluation | 226,345 | 1409 | 90,768 |  | 87,321 |  | 48,256 |  | 226,345 | 549 |
| Management Improvements |  |  |  |  |  |  |  |  |  |  |
| Management Improvements - Dev |  |  | - | - | - | - | - | - | - | - |
| Supportive Services |  |  |  |  |  |  |  |  |  |  |
| People Component | 15.00\% | 1405 | 4,462,500 | 20,756 |  | - |  | - | 4,462,500 | 10,831 |
| Acquisition |  |  |  |  |  |  |  |  |  |  |
| Site Acquisition |  |  | - | - | - | - | 1,847,415 | 15,790 | 1,847,415 | 4,484 |
| Building Acquisition, Turnkey |  |  | - | - | - | - | - | - | - | - |
| Building Acquisition, Rehabilitation |  |  | - | - | - | - | - | - | - | - |
| Building Acquisition, Non-Dwelling |  |  | . | - | - | - | - | - | - | - |
| Building Remediation/Demolition |  |  |  |  |  |  |  |  |  |  |
| Remediation, Dwelling Units |  | 1485 | 114,590 | 533 | 91,777 | 1,147 | 105,750 | 904 | 312,117 | 758 |
| Demolition, Dwelling Units |  | 1485 | 718,550 | 3,342 | 575,543 | 7,194 | 176,073 | 1,505 | 1,470,166 | 3,568 |
| Remediation, Non-Dwelling Units |  |  | - | - | - | - | - | - | - | - |
| Demolition, Non-Dwelling Units |  |  | - | - | - | - | - | - | - |  |
| Demolition, Other |  |  | - | - | - | - | - | - | - | - |
| Site Improvements |  |  |  |  |  |  |  |  |  |  |
| Site Preparation |  | 1450 | 1,772,180 | 8,243 | 1,493,973 | 18,675 | 783,719 | 6,698 | 4,049,872 | 9,830 |
| Off-site Improvements (Public Improvements) |  | 1450 | 4,117,000 | 19,149 | 2,296,261 | 28,703 | 2,805,967 | 23,983 | 9,219,228 | 22,377 |
| Professional Fees/Consultant Services |  |  |  |  |  |  |  |  |  |  |
| Site Preparation Soft Costs |  | 1430 | 410,990 | 1,912 | 361,537 | 4,519 | 293,550 | 2,509 | 1,066,077 | 2,588 |
| Public Improvements Soft Costs |  | 1430 | 281,000 | 1,307 | 120,434 | 1,505 | 345,000 | 2,949 | 746,434 | 1,812 |
| Legal |  |  |  |  |  |  |  |  |  |  |
| Outside Counsel |  |  | - | - | - | - | - | - | - | - |
| Other [Enter name] |  |  | - | - | - | - | - | - | - | - |
| Relocation |  |  |  |  |  |  |  |  |  |  |
| Relocation Costs |  | 1495 | 381,000 | 1,772 | 139,000 | 1,738 | 461,500 | 3,944 | 981,500 | 2,382 |
| Developer FeeAdditional services fee |  |  |  |  |  |  |  |  |  |  |
|  | 51\% | 1430 | 469,690 | 2,185 | 202,711 | 2,534 | 301,456 | 2,577 | 973,857 | 2,364 |
| Critical Community Improvements |  |  |  |  |  |  |  |  |  |  |
| Neighborhood Component | 3,847,750 |  |  | - |  | - | 3,847,750 | 32,887 | 3,847,750 | 9,339 |
| city funded CCI |  |  | - | - | - | - | 6,000,000 | 51,282 | 6,000,000 | 14,563 |
| Comm'ty financial institution-related |  |  | - | - | $\cdot$ | - | - | - | - | - |
| Public Services-related |  |  | - | - |  | - |  | - | - | - |
| Park |  |  |  | - |  | - |  | - | - | - |
|  |  |  | - | - | - | - | 500,000 | 4,274 | 500,000 | 1,214 |
| TOTAL PART B COSTS |  |  | 13,809,995 | 63,810 | 5,834,513 | 70,042 | 17,987,568 | 153,327 | 37,632,076 | 91,340 |
| SOURCES OF FUNDSPART B |  |  |  |  |  |  |  |  |  |  |
|  |  |  | Permanent | Per Unit | Permanent | Per Unit | Permanent | Per Unit | Permanent | Per Unit |
| City Infrastructure Funds (Neighborhood) | 6,000,000 |  | -- | - |  |  | 6,000,000 | 51,282 | 6,000,000 | 14,563 |
| COSA Saws Funds | 1,155,308 |  | 551,767 | 2,566 | 385,200 | 4,815 | 218,341 | 1,866 | 1,155,308 | 2,804 |
| Choice Neighborhood Funds | 18,133,627 |  | 8,492,687 | 39,501 | 2,052,273 | 25,653 | 7,588,667 | 64,860 | 18,133,627 | 44,014 |
| COSA HOME Funds |  |  |  |  |  | - | - | - |  | - |
| Other SAHA MTW Funds | 2,454,070 |  |  | - | - | - | 2,454,070 | 20,975 | 2,454,070 | 5,956 |
| Other Funds - SAHA Land Loan |  |  | - | - | - | - | - | - | - | - |
| LIHTC Equity |  |  |  | - |  | - |  | - | - | - |
| Other SAHA RHFF Funds | 2,782,851 |  |  | 16 | 2,783,348 | 34,792 | 715 | 11 | 2,783,348 | 6,756 |
| COSA CDBG Funds \& CPS In Kind Funds | 6,154,662 |  | 4,765,541 | 22,165 | 613,692 | 7,671 | 715,429 | 6,115 | 6,094,662 | 14,793 |
| Deferred Developer Fee/Seller Note |  |  |  | - |  | - |  | - |  | - |
| GAP |  |  | - | - | - | - | 1,011,061 | 8,642 | 1,011,061 | 2,454 |
| TOTAL PART B SOURCES |  |  | 13,809,995 | 64,233 | \$5,834,513 | 72,931 | \$17,987,568 | 153,740 | 37,632,076 | 91,340 |
|  | 4,070,503 | - | 2,566,692 |  | 1,503,811 |  | 2,760,029 |  |  |  |


| FIRST MORTGAGE | 6,700,000 |  | 2,800,000 |
| :---: | :---: | :---: | :---: |
| City Infrastructure Funds (Neighborhood) | - | - | 6,000,000 |
| COSA Saws Funds | 551,767 | 385,200 | 218,341 |
| Choice Neighborhood Funds | 14,789,353 | 4,814,448 | 10,146,199 |
| COSA HOME Funds | 1,400,000 | 1,200,000 | 2,500,000 |
| Other SAHA MTW Funds | 3,557,969 | 2,095,930 | 2,904,070 |
| Other Funds - SAHA Land Loan | - | - | - |
| LIHTC Equity | 20,725,766 | 8,041,920 | 14,691,000 |
| Other SAHA RHFF Funds | 967,870 | 4,077,687 | - |
| COSA CDBG Funds \& CPS In Kind Funds | 5,965,541 | 613,692 | 775,429 |
| Deferred Developer Fee/Seller Note | 900,000 | 137,000 | - |
| GAP | - | - | 1,011,061 |
| total | 55,558,266 | 21,365,877 | 41,046,100 |
| GRAND TOTAL USES | 55,558,266 | 21,365,877 | 41,046,100 |
| GRAND TOTAL SOURCES | 55,558,266 | 21,365,877 | 41,046,100 |

[^5]

Phase Wheatley Phase 1 Family (BIk A B C D)
Phase Wheatey Phase 1 Family (Bik ABCD) Phase Wheatley Phase 2 Senior (B Phase Wheatley Phase 3 Family (VTOTAL Mixed Income

|  |  | 215 | Total Units | 80 | Total Units | 117 | Total Units | 412 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 59 | Market | - | Market | 23 | Market | 82 |
|  |  | 77 | TC Only | 4 | TC Only | 52 | TC Only | 133 |
|  |  | 8 | PBVITC | 36 | PBVITC | - | PBVITC | 44 |
|  |  | 71 | PHU | 40 | PHU | 42 | PHU | 153 |
|  |  | 21,335,260 | QAP Amt | 4,721,440 | QAP Amt | 11,855,905 | QAP Amt | 37,912,605 |
|  |  |  | \$ 92.00 |  | \$ 95.00 |  |  |  |
| TOTAL DEVELOPMENT COSTS |  | 41,748,271 |  | 15,531,364 |  | 23,058,532 |  | 80,338,167 |
| DEDUCTIONS: |  |  |  |  |  |  |  |  |
| ACQUISITION | 100\% | $(900,000)$ | 100\% | $(137,000)$ | 100\% | $(450,000)$ |  | $(1,487,000)$ |
| CONSTR - ON-SITE IMPROVEMENTS | 0\% | - | 0\% | - | 0\% | - |  | - |
| CONSTR - RESIDENTIAL | 0\% | - | 0\% | - | 0\% | - |  | - |
| CONSTR - MGT/CMTY/COMMERCIAL | 0\% | - | 0\% | - | 0\% | - |  | - |
| CONSTR - PERMITS/TAX/FEES/MISC | 0\% | - | 0\% | - | 0\% | - |  | - |
| CONSTR - GEN REQ/OH/PROFIT | 0\% | - | 0\% | - | 0\% | - |  | - |
| CONSTR - PERMITS/OTHER BY OWNER | 0\% | - | 0\% | - | 0\% | - |  | - |
| CONSTR - CONTINGENCY | 0\% | - | 0\% | - | 0\% | - |  | - |
| ARCHITECTURE | 0\% | - | 0\% | - | 0\% | - |  | - |
| ENGINEERING/SURVEY | 0\% | - | 0\% | - | 0\% | - |  | - |
| ENVIRONMENTAL | 20\% | $(19,440)$ | 20\% | $(4,400)$ | 20\% | $(5,265)$ |  | $(29,105)$ |
| FIN FEES - FIRST MORTGAGE INTEREST | 50\% | $(530,000)$ | 50\% | $(75,000)$ | 50\% | - |  | $(605,000)$ |
| FIN FEES - SUBORDINATE LOAN INTEREST | 100\% | $(604,000)$ | 100\% | $(408,000)$ | 100\% | $(357,000)$ |  | $(1,369,000)$ |
| FIN FEES - OtHER FEES | 100\% | $(337,500)$ | 100\% | $(111,711)$ | 100\% | $(223,400)$ |  | $(672,611)$ |
| BRIDGE LOAN INTEREST/FEES | 0\% | - | 0\% | - | 0\% | - |  | - |
| BOND INTEREST | 25\% | - | 25\% | - | 25\% | - |  | - |
| BOND FEES | 40\% | - | 40\% | - | 40\% | - |  | - |
| INSURANCE | 0\% | - | 0\% | - | 0\% | - |  | - |
| PROFESSIONAL FEES/REPORTS | 40\% | $(382,726)$ | 40\% | $(398,130)$ | 40\% | $(350,000)$ |  | $(1,130,856)$ |
| MARKETING/FF\&E | 50\% | $(110,000)$ | 50\% | $(85,000)$ | 50\% | $(58,500)$ |  | $(253,500)$ |
| LEASEUP INTEREST/EXPENSES | 100\% | $(743,000)$ | 100\% | $(219,000)$ | 100\% | $(401,000)$ |  | $(1,363,000)$ |
| TITLE AND RECORDING | 0\% | - | 0\% | - | 0\% | - |  | - |
| TAX CREDIT FEES | 100\% | $(236,411)$ | 100\% | $(33,472)$ | 100\% | $(49,000)$ |  | $(318,883)$ |
| REAL ESTATE TAXES | 25\% | - | 25\% | - | 25\% | - |  | - |
| MISCELLANEOUS | 100\% | - | 100\% | - | 100\% | - |  | - |
| PROJECT CONTINGENCY | 25\% | $(54,275)$ | 25\% | $(35,000)$ | 25\% | $(50,842)$ |  | $(140,117)$ |
| DEVELOPER FEE - DEVELOPER | 0\% | - | 0\% | - | 0\% | - |  | - |
| DEVELOPER FEE - SAHA | 0\% | - | 0\% | - | 0\% | - |  | - |
| OPERATING RESERVE | 100\% | $(543,000)$ | 100\% | $(219,000)$ | 100\% | $(401,000)$ |  | (1,163,000) |
| INSURANCE RESERVE | 100\% | - | 100\% | - | 100\% | - |  | - |
| SUBTOTAL |  | 37,287,919 |  | 13,805,651 |  | 20,712,526 |  | 71,806,095 |
| DEDUCT HOPE VI/FEDERAL FUNDS/HISTORIC |  | - |  | - |  | - |  | - |
| OTHER DEDUCTION (Cost/NRA QAP adj) |  | (9,063,114) |  | (6,352,304) |  | $(3,951,966)$ |  | (19,367,384) |
| SUBTOTAL |  | 28,224,805 |  | 7,453,347 |  | 16,760,560 |  | 52,438,711 |

## QCT BOOST

ELIGIBLE BASIS
APPLICABLE FRACTION
QUALIFIED BASIS
APPLICABLE PERCENTAGE
ANNUAL ELIGIBLE CREDITS (SEC. 42)
CREDIT RESERVATION
CREDITS RECEIVED
ANNUAL CREDITS TO LTD
EEDERAL CREDIT PRICING NET FEDERAL CREDIT EQUITY STATE CREDIT PRICING NET STATE CREDIT EQUITY

## EQUITY ACHIEVED

 Pasted)GROSS EQUITY PRICING
$130 \%$
36,692,246
72.60\%
$26,638,571$
$7.51 \%$
7.51\% 2,000,557 1,975,031 1,975,03 1,955,281 1.06 20,725,979
$130 \%$
9,689,351

## 100\%

9,689,351 9.00\% 872,042 736,792 736,792 729,424 1.10 8,023,660

130\%
21,788,727

| $79 \%$ | $78 \%$ |
| ---: | ---: |
|  | 17,155,364 |
| $9.00 \%$ | $53,483,285$ |
| $1,543,983$ | $4,416,581$ |
| $1,533,500$ | $4,245,323$ |
| $1,533,500$ | $4,202,870$ |
| $1,518,165$ |  |
| $\mathbf{0 . 9 7}$ | $43,440,919$ |

20,726,000
20,724,000
1.06

## 8,023,660

8,023,660

14,691,000
14,691,000

43,440,660 43,438,660

## Other Funds(Any LIHTC Unit)

| Percentage of Costs Eligible For Historic Credits |  | 0.00\% |  | 0.00\% |  | 0.00\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Historic Costs |  | - |  | - |  | - |
| Tax Credit Percentage |  | 20\% |  | 20\% |  | 20\% |
| Subtotal |  | - |  | - |  | - |
| Annual Credits to LTD | 99\% | - |  | - |  | - |
| Equity Pricing |  | - | \$ | 0.95 | \$ | 0.95 |
| Tax Credit Equity |  |  |  |  |  |  |

## Phase se 2 Senior (Blk C)

| Total Units | $\mathbf{8 0}$ | Total Units |  |  |
| ---: | :---: | ---: | ---: | :---: |
| Market | - | $0 \%$ | Market | $\mathbf{1 1 7}$ |
| TC Only | $\mathbf{4}$ | $5 \%$ | TC Only | $\mathbf{2 3}$ |
| PBV/TC | $\mathbf{3 6}$ | $45 \%$ | PBV/TC | - |
| PHU | 40 | $50 \%$ | PHU | $\mathbf{4 2}$ |

Phase amily (W0 W1 W2)


|  | Annual | Per Unit |
| ---: | ---: | ---: |
| 536,961 | 829 |  |
| 600,998 | 650 |  |
| 84,708 | 882 |  |
| $41 \%$ | 415,836 | 488 |
| $1,638,504$ | 650 |  |
| $(37,587)$ | $(58)$ |  |
| $(47,999)$ | $(47)$ |  |
|  | $\$ 12,600$ | - |
|  | $1,565,517$ | 621 |


| $0.00 \%$ | Annual | Per Unit |
| ---: | ---: | ---: |
|  | - | - |
|  | 35,100 | 731 |
| $47 \%$ | 308,940 | 715 |
| 223,153 | 465 |  |
|  | 567,193 | 591 |
|  | - | - |
|  | $(24,083)$ | $(50)$ |
| - | - |  |
|  | $\$ 4,800$ | 5 |
| 547,911 | 571 |  |


| $0.00 \%$ | Annual <br> 217,388 | Per Unit <br> 788 |
| ---: | ---: | ---: |
|  | 135,129 | 217 |
| \#DIV/0! |  |  |
| $36 \%$ | 210,974 | 419 |
|  | 563,490 | 401 |
|  | $(15,217)$ | $(55)$ |
| $(9,459)$ | $(15)$ |  |
|  | - | - |
|  | $\$ 7,020$ | 5 |
|  | 545,834 | 389 |


| Annual | Per Unit |
| ---: | ---: |
| 754,349 | 767 |
| 771,227 | 483 |
| 393,648 | 247 |
| 849,964 | 463 |
| $2,769,188$ | 560 |
| $(52,804)$ | $(54)$ |
| $(81,541)$ | $(51)$ |
| - | - |
| $\$ 24,420$ | 5 |
| $2,659,262$ | 538 |
| 6,455 |  |

## EXPENSES

 UTILITIESMAINTENANCE/SECURITY ADMIN/LEASING NSURANCE
MISC TAXES/FEES
REAL ESTATE TAXE
REAL ESTATE TAXES

|  |  |
| :--- | :---: |
|  | $5.5 \%$ |
| $\$$ | 693 |
| $\$$ | 1,580 |
| $\$$ | 1,268 |
| $\$$ | 414 |
| $\$$ | 61 |
| $\$$ | - |
| $\$$ | 350 |

## NET OPERATING EXPENSES

## net operating income

ABATED TAXES
NOI AFTER ABATEMENT


| 0.00\% |  | Annual | Per Unit |
| :---: | :---: | :---: | :---: |
|  |  | 37,800 | 473 |
| Master Meterec | \$ | 85,000 | 1,063 |
|  | \$ | 89,000 | 1,113 |
|  | \$ | 212,100 | 2,651 |
|  | \$ | 27,000 | 338 |
|  | \$ | 4,880 | 61 |
| 14,000 |  | - | - |
|  | \$ | 24,000 | 300 |
|  |  | 479,780 | 5,997 |


| $6.00 \%$ | Annual | Per Unit |
| ---: | ---: | ---: |
|  | 39,300 | 336 |
| 85,946 | 735 |  |
|  | 195,952 | 1,675 |
|  | 157,257 | 1,344 |
|  | 51,344 | 439 |
|  | 7,565 | 65 |
| $(7,000)$ | - | - |
|  | 43,407 | 371 |

PHU SHORTFALL (REIMB. ACC RESERVE) INSURANCE RESERVE FUNDING \$

Cash Flow Balance
BASE MORTGAGE
4\%
68,13
BASE MORTGAGE

$$
\begin{array}{r}
(397,968) \\
30 \\
5.50 \% \\
0.0 \% \\
6.813 \% \\
\mathbf{5 , 8 0 0 , 0 0 0}
\end{array}
$$

$20 \%$
$44 \%$
$0 \%$
$36 \%$

| Total Units | 412 |  |
| ---: | ---: | ---: |
| Market | 82 | $20 \%$ |
| TC Only | 133 | $32 \%$ |
| PBV/TC | 44 | $11 \%$ |
| PHU | 153 | $37 \%$ |

## TOTAL Mixed Income

| Annual | Per Unit |
| :---: | ---: |
| 175,500 | 426 |
| 316,476 | 768 |
| 616,752 | 1,497 |
| 635,637 | 1,543 |
| 165,284 | 401 |
| 25,255 | 61 |
| - | - |
| 140,907 | 342 |
| $\mathbf{2 , 0 7 5 , 8 1 1}$ | 5,038 |

Wheatley Courts No Sutton, Family and Senior $\quad$ Date: $\quad$ April 28, 2023

| Wheatley Phase 1 Family (BIk A B C D |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | AMI |  | Income Limits |  |  | Monthly Rent Limits (with Utilities) |  |  |
| FamSz |  | 62,200 | 60\% | 60\% | 50.0\% | 60\% | 60\% | 50.0\% |
| 1 | 70\% | 43,540 | 26,124 | 26,124 | 21,770 | 653 | 653 | 544 |
| 2 | 80\% | 49,760 | 29,856 | 29,856 | 24,880 | 746 | 746 | 622 |
| 3 | 90\% | 55,980 | 33,588 | 33,588 | 27,990 | 840 | 840 | 700 |
| 4 | 100\% | 62,200 | 37,320 | 37,320 | 31,100 | 933 | 933 | 778 |
| 5 | 108\% | 67,176 | 40,306 | 40,306 | 33,588 | 1,008 | 1,008 | 840 |
| 7 | 124\% | 77,128 | 46,277 | 46,277 | 38,564 | 1,157 | 1,157 | 964 |
| 8 | 132\% | 82,104 | 49,262 | 49,262 | 41,052 | 1,232 | 1,232 | 1,026 |





Date: April 28, 2023

## Wheatley Phase 3 Family (Wo W1 W2)




Discount on Tax Credit Max
$\begin{array}{ll}\text { Market Rate over Tax Credit Rent: } & 0 \% \\ 12 \%\end{array}$


2015 Gross Rents

|  | 60\% |  | 50\% |
| :---: | :---: | :---: | :---: |
| 1 \$ | 700 | \$ | 583 |
| 2 \$ | 840 | \$ | 700 |
| 3 \$ | 970 | \$ | 808 |
| 4 \$ | 1,083 | \$ | 902 |

CNI Neighborhood and CSS Phase 2

| FamSz | AMI | Income Limits |  |  |  | Monthly Rent Limits (with Utilities) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 60,800 | 60\% | 50\% | 30.0\% | 60\% | 50\% | 30.0\% |
| 1 | 70\% | 42,560 | 25,536 | 21,280 | 12,768 | 638 | 532 | 319 |
| 2 | 80\% | 48,640 | 29,184 | 24,320 | 14,592 | 730 | 608 | 365 |
| 3 | 90\% | 54,720 | 32,832 | 27,360 | 16,416 | 821 | 684 | 410 |
| 4 | 100\% | 60,800 | 36,480 | 30,400 | 18,240 | 912 | 760 | 456 |
| 5 | 108\% | 65,664 | 39,398 | 32,832 | 19,699 | 985 | 821 | 492 |
| 7 | 124\% | 75,392 | 45,235 | 37,696 | 22,618 | 1,131 | 942 | 565 |
| 8 | 132\% | 80,256 | 48,154 | 40,128 | 24,077 | 1,204 | 1,003 | 602 |


| FMR 2012 Proposed |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 0 |  | 694 | 86 | 608 |
| 1 |  | 772 | 101 | 671 |
| 2 |  | 937 | 117 | 820 |
| 3 |  | 1249 | 129 | 1120 |
| 4 |  | 1570 | 140 | 1430 |



| Percent by Unit Type |  |  |  |  |  |
| :--- | ---: | :--- | :--- | :--- | :--- |
| $\%$ OF 1BR UNITS | 48 | $23 \%$ | $67 \%$ | $10 \%$ | $100 \%$ |
| $\%$ OF 2BR UNITS | 100 | $18 \%$ | $47 \%$ | $35 \%$ | $100 \%$ |
| $\%$ OF 3BR UNITS | 52 | $27 \%$ | $60 \%$ | $13 \%$ | $100 \%$ |


| Percent by Income Type |  |  |  |
| :--- | :--- | :--- | :--- |
| $\%$ OF 2BR UNIIS |  |  |  |
| $\%$ OF 3BR UNITS | $39 \%$ | $42 \%$ | $71 \%$ |
|  | $30 \%$ | $27 \%$ | $14 \%$ |
|  | $93 \%$ | $97 \%$ | $96 \%$ |





| Bedroom | Rental | Unit Mix Table Market | тс |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Walkup |  |  | ${ }^{0}$ | 2 | 4 |  |  |
|  | ${ }_{3}^{2}$ Walkup |  | $\bigcirc$ | ${ }^{3}$ | ${ }_{4}^{21}$ | 20 |  |  |
|  | 4 Walkup |  | 0 | 0 | ${ }_{1}$ | 5 |  |  |
|  | 2 Row House 3 Row House |  | 0 | 1 | 5 | ${ }^{3}$ |  | 6 |
|  | ${ }_{4}^{4}$ Row House |  | 0 | 0 | \% |  |  |  |
|  | ${ }_{4}^{4}$ Row House |  | 0 | 0 | 0 |  |  |  |
|  | 4 Row House |  | 0 | 0 | 0 |  |  |  |
|  | Total | 0\% | \% | 5\% | - ${ }_{\text {45\% }}$ | ${ }_{50 \%}^{40}$ |  | (80 |

Whealey Phase 3
Family
WW0 W1 W2




30 Year Proforma
Wheatley Courts
Date: April 6, 2012
INCOME
MARKET RATE RENTS LIHTC RENTS PBV's
41.0\% PHU Rents+ Op Subsidy POTENTIAL GROSS INCOME Less Vacancy Loss
Miscellaneous Income
EFFECTIVE GROSS INCOME
EXPENSES
MANAGEMENT FEE
UTILITIES
MAINTENANCE/SECURITY
ADMIN/LEASING
INSURANCE
MISC TAXES/FEES
REAL ESTATE TAXES
REPLACEMENT RESERVE TOTAL EXPENSES

NET OPERATING INCOME
TAX ABATEMENT

| BASE DEBT SERVICE | $\$ 5,800,000$ | $(397,968)$ | $(397,968)$ | $(397,968)$ |
| :--- | :---: | :---: | :---: | :---: |
| (Outstanding Principal) |  | $5,719,929$ | $5,635,454$ | $5,546,332$ |
| BASE DEBT SVC COERAGE | $138 \%$ | $142 \%$ | $147 \%$ |  |
| ABATEMENT MORTGAGE |  | - | - | - |
|  |  |  | 152,289 | 168,797 |
| SURPLUS CASH |  |  |  | 185,800 |
|  | $10.00 \%$ | $(5,000)$ | $(5,000)$ | $(5,000)$ |
| INVESTOR MGT FEE | $\mathbf{1 0 . 0 0 \%}$ | $(5,000)$ | $(5,000)$ | $(5,000)$ |


| 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 586,752 | 604,355 | 622,485 | 641,160 | 660,395 | 680,207 | 700,613 |
| 656,727 | 676,429 | 696,722 | 717,624 | 739,152 | 761,327 | 784,167 |
| 92,563 | 95,340 | 98,200 | 101,146 | 104,180 | 107,306 | 110,525 |
| 454,396 | 468,027 | 482,068 | 496,530 | 511,426 | 526,769 | 542,572 |
| 1,790,438 | 1,844,151 | 1,899,475 | 1,956,460 | 2,015,153 | 2,075,608 | 2,137,876 |
| $(93,523)$ | $(96,329)$ | $(99,218)$ | $(102,195)$ | $(105,261)$ | $(108,419)$ | $(111,671)$ |
| 13,768 | 14,181 | 14,607 | 15,045 | 15,496 | 15,961 | 16,440 |
| 1,710,683 | 1,762,004 | 1,814,864 | 1,869,310 | 1,925,389 | 1,983,151 | 2,042,645 |
| 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 |
| 107,524 | 110,750 | 114,073 | 117,495 | 121,020 | 124,650 | 128,390 |
| 159,025 | 163,795 | 168,709 | 173,770 | 178,984 | 184,353 | 189,884 |
| 362,567 | 373,444 | 384,647 | 396,187 | 408,072 | 420,314 | 432,924 |
| 290,971 | 299,700 | 308,692 | 317,952 | 327,491 | 337,316 | 347,435 |
| 95,002 | 97,852 | 100,787 | 103,811 | 106,925 | 110,133 | 113,437 |
| 13,998 | 14,418 | 14,850 | 15,296 | 15,755 | 16,227 | 16,714 |
| - | - | - | - | - | - | - |
| 80,315 | 82,725 | 85,207 | 87,763 | 90,396 | 93,108 | 95,901 |
| 1,109,402 | 1,142,684 | 1,176,965 | 1,212,274 | 1,248,642 | 1,286,101 | 1,324,684 |
| 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 |
| 601,281 | 619,319 | 637,899 | 657,036 | 676,747 | 697,050 | 717,961 |
| - | - | - | - | - | - | - |
| $(397,968)$ | $(397,968)$ | $(397,968)$ | $(397,968)$ | $(397,968)$ | $(397,968)$ | $(397,968)$ |
| 5,452,309 | 5,353,115 | 5,248,465 | 5,138,059 | 5,021,581 | 4,898,697 | 4,769,054 |
| 151\% | 156\% | 160\% | 165\% | 170\% | 175\% | 180\% |
| - | - | - | - | - | - | - |
| 203,313 | 221,351 | 239,931 | 259,068 | 278,779 | 299,082 | 319,993 |
| $(5,000)$ | $(5,000)$ | $(5,500)$ | $(5,500)$ | $(5,500)$ | $(5,500)$ | $(5,500)$ |
| $(5,000)$ | $(5,000)$ | $(5,500)$ | $(5,500)$ | $(5,500)$ | $(5,500)$ | $(5,500)$ |


|  |  | 0\% |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11 | 12 | 13 | 14 | 15 | 16 | 17 |
| 721,631 | 743,280 | 765,578 | 788,546 | 812,202 | 836,568 | 861,665 |
| 807,692 | 831,922 | 856,880 | 882,586 | 909,064 | 936,336 | 964,426 |
| 113,840 | 117,256 | 120,773 | 124,397 | 128,128 | 131,972 | 135,931 |
| 558,849 | 575,615 | 592,883 | 610,670 | 628,990 | 647,859 | 667,295 |
| 2,202,012 | 2,268,073 | 2,336,115 | 2,406,199 | 2,478,384 | 2,552,736 | 2,629,318 |
| $(115,021)$ | $(118,472)$ | $(122,026)$ | $(125,687)$ | $(129,458)$ | $(133,341)$ | $(137,342)$ |
| 16,933 | 17,441 | 17,965 | 18,504 | 19,059 | 19,630 | 20,219 |
| 2,103,924 | 2,167,042 | 2,232,053 | 2,299,015 | 2,367,985 | 2,439,025 | 2,512,196 |
| 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 |
| 132,241 | 136,209 | 140,295 | 144,504 | 148,839 | 153,304 | 157,903 |
| 195,580 | 201,448 | 207,491 | 213,716 | 220,127 | 226,731 | 233,533 |
| 445,911 | 459,289 | 473,067 | 487,259 | 501,877 | 516,934 | 532,442 |
| 357,858 | 368,594 | 379,652 | 391,041 | 402,772 | 414,856 | 427,301 |
| 116,840 | 120,345 | 123,956 | 127,674 | 131,505 | 135,450 | 139,513 |
| 17,216 | 17,732 | 18,264 | 18,812 | 19,376 | 19,958 | 20,556 |
| - | - | - | - | - | - | - |
| 98,778 | 101,741 | 104,793 | 107,937 | 111,175 | 114,511 | 117,946 |
| 1,364,425 | 1,405,357 | 1,447,518 | 1,490,944 | 1,535,672 | 1,581,742 | 1,629,194 |
| 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 |
| 739,500 | 761,685 | 784,535 | 808,071 | 832,314 | 857,283 | 883,002 |
| - | - | - | - | - | - | - |
| $(397,968)$ | $(397,968)$ | $(397,968)$ | $(397,968)$ | $(397,968)$ | $(397,968)$ | $(397,968)$ |
| 4,632,281 | 4,487,985 | 4,335,753 | 4,175,148 | 4,005,710 | 3,826,953 | 3,638,364 |
| 186\% | 191\% | 197\% | 203\% | 209\% | 215\% | 222\% |
| - | - | - | - | - | - | - |
| 341,532 | 363,717 | 386,567 | 410,103 | 434,346 | 459,315 | 485,034 |
| $(6,050)$ | $(6,050)$ | $(6,050)$ | $(6,050)$ | $(6,050)$ | $(6,655)$ | $(6,655)$ |
| $(6,050)$ | $(6,050)$ | $(6,050)$ | $(6,050)$ | $(6,050)$ | $(6,655)$ | $(6,655)$ |


| 18 | 19 | 20 | 21 | 22 | 23 | 24 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 887,515 | 914,141 | 941,565 | 969,812 | 998,906 | 1,028,873 | 1,059,740 |
| 993,359 | 1,023,160 | 1,053,854 | 1,085,470 | 1,118,034 | 1,151,575 | 1,186,122 |
| 140,009 | 144,210 | 148,536 | 152,992 | 157,582 | 162,309 | 167,179 |
| 687,314 | 707,934 | 729,172 | 751,047 | 773,578 | 796,785 | 820,689 |
| 2,708,198 | 2,789,444 | 2,873,127 | 2,959,321 | 3,048,100 | 3,139,543 | 3,233,730 |
| $(141,462)$ | $(145,706)$ | $(150,077)$ | $(154,579)$ | $(159,217)$ | $(163,993)$ | $(168,913)$ |
| 20,826 | 21,451 | 22,094 | 22,757 | 23,440 | 24,143 | 24,867 |
| 2,587,562 | 2,665,188 | 2,745,144 | 2,827,498 | 2,912,323 | 2,999,693 | 3,089,684 |
| 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 |
| 162,640 | 167,519 | 172,545 | 177,721 | 183,053 | 188,545 | 194,201 |
| 240,539 | 247,755 | 255,188 | 262,843 | 270,729 | 278,851 | 287,216 |
| 548,415 | 564,867 | 581,813 | 599,268 | 617,246 | 635,763 | 654,836 |
| 440,120 | 453,324 | 466,924 | 480,931 | 495,359 | 510,220 | 525,527 |
| 143,699 | 148,010 | 152,450 | 157,023 | 161,734 | 166,586 | 171,584 |
| 21,173 | 21,808 | 22,462 | 23,136 | 23,830 | 24,545 | 25,282 |
| - | - | - | - | - | - | - |
| 121,484 | 125,129 | 128,883 | 132,749 | 136,732 | 140,834 | 145,059 |
| 1,678,070 | 1,728,412 | 1,780,265 | 1,833,672 | 1,888,683 | 1,945,343 | 2,003,703 |
| 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 |
| 909,492 | 936,776 | 964,880 | 993,826 | 1,023,641 | 1,054,350 | 1,085,980 |
| - | - | - | - | - | - | - |
| $(397,968)$ | $(397,968)$ | $(397,968)$ | $(397,968)$ | $(397,968)$ | $(397,968)$ | $(397,968)$ |
| 3,439,403 | 3,229,499 | 3,008,050 | 2,774,421 | 2,527,943 | 2,267,909 | 1,993,573 |
| 229\% | 235\% | 242\% | 250\% | 257\% | 265\% | 273\% |
| - | - | - | - | - | - | - |
| 511,524 | 538,808 | 566,912 | 595,858 | 625,673 | 656,382 | 688,012 |
| $(6,655)$ | $(6,655)$ | $(6,655)$ | $(7,321)$ | $(7,321)$ | $(7,321)$ | $(7,321)$ |
| $(6,655)$ | $(6,655)$ | $(6,655)$ | $(7,321)$ | $(7,321)$ | $(7,321)$ | $(7,321)$ |


| 25 | 26 | 27 | 28 | 29 | 30 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1,091,532 | 1,124,278 | 1,158,006 | 1,192,746 | 1,228,529 | 1,265,385 |
| 1,221,706 | 1,258,357 | 1,296,108 | 1,334,991 | 1,375,041 | 1,416,292 |
| 172,194 | 177,360 | 182,681 | 188,161 | 193,806 | 199,620 |
| 845,310 | 870,669 | 896,789 | 923,693 | 951,403 | 979,946 |
| 3,330,741 | 3,430,664 | 3,533,584 | 3,639,591 | 3,748,779 | 3,861,242 |
| $(173,980)$ | $(179,200)$ | $(184,576)$ | $(190,113)$ | $(195,816)$ | $(201,691)$ |
| 25,613 | 26,382 | 27,173 | 27,988 | 28,828 | 29,693 |
| 3,182,374 | 3,277,846 | 3,376,181 | 3,477,466 | 3,581,790 | 3,689,244 |
| 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 |
| 200,027 | 206,028 | 212,209 | 218,575 | 225,132 | 231,886 |
| 295,833 | 304,708 | 313,849 | 323,264 | 332,962 | 342,951 |
| 674,481 | 694,716 | 715,557 | 737,024 | 759,134 | 781,908 |
| 541,292 | 557,531 | 574,257 | 591,485 | 609,229 | 627,506 |
| 176,731 | 182,033 | 187,494 | 193,119 | 198,912 | 204,880 |
| 26,040 | 26,821 | 27,626 | 28,455 | 29,308 | 30,188 |
| - | - | - | - | - | - |
| 149,410 | 153,893 | 158,509 | 163,265 | 168,163 | 173,208 |
| 2,063,815 | 2,125,729 | 2,189,501 | 2,255,186 | 2,322,841 | 2,392,527 |
| 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 | 1.0300 |
| 1,118,560 | 1,152,117 | 1,186,680 | 1,222,281 | 1,258,949 | 1,296,717 |
| - | - | - | - | - | - |
| $(397,968)$ | $(397,968)$ | $(397,968)$ | $(397,968)$ | $(397,968)$ | $(397,968)$ |
| 1,704,148 | 1,398,805 | 1,076,668 | 736,813 | 378,267 | 0 |
| 281\% | 289\% | 298\% | 307\% | 316\% | 326\% |
| - | - | - | - | - | - |
| 720,592 | 754,149 | 788,712 | 824,313 | 860,981 | 898,749 |
| $(7,321)$ | $(8,053)$ | $(8,053)$ | $(8,053)$ | $(8,053)$ | $(8,053)$ |
| $(7,321)$ | $(8,053)$ | $(8,053)$ | $(8,053)$ | $(8,053)$ | $(8,053)$ |

Wheatley Phase 2 and 3 Site Prep and Public Improvements

Site Prep

SOURCES

| SAHA CNI FUNDS | - |
| :--- | :---: |
| SAHA RHF FUNDS | $2,852,715$ |
| SAHA MTW FUNDS | $3,162,000$ |
| SAHA (COSA CDBG) | $6,014,715$ |

BLI \#
USES

1450
1450
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1430
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1430
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1430
$\begin{array}{lr}\text { Construction Contract } & 4,640,867 \\ \text { Hard Cost Contingency } & 371,269\end{array}$
Hard Cost Contingency
Environmental Surveys
171,300
Other Environmental 3,000
Design Drawings and Construction Specifications 93,000
Preconstruction meeting/Submittal Review 9,600
Progress meetings, Site Visits and Engineering 62,600
Soils Testing and Observations 64,000
Monitoring of Asbestos and Hazardous 74,500
Laboratory Analysis 69,900
Soils Management Plan 7,200
Progress meetings, Site Visits, Documentation Rev 37,500
Grading, SWPPP, Utilities 5,000
Drawings and Specifications 9,300
Reimbursables Expenses 9,200
Construction Support Services, M/WBE 17,000
Legal 5,000
MBSDI Additional Service Fee 262,393
Temporary Fencing 52,031
AT\&T Services 24,365
Project Contingency 25,690

TOTALS USES (B)

| PI | TOTAL |
| :--- | ---: |
|  |  |
|  | $3,162,000$ |
|  | $3,162,000$ |
| $2,852,715$ |  |
|  | - |
| $3,316,088$ | $6,478,088$ |

6,478,088 11,118,955
371,269

171,300
3,000 93,000
9,600
62,600 64,000 74,500 69,900
7,200 37,500
5,000
9,300
9,200
17,000
5,000
262,393
52,031
24,365
25,690

6,478,088 12,492,803

## FOLLOW THE STEP-BY-STEP INSTRUCTIONS

Page 1
Note: If completing attachment manually, rather than using the Excel workbook, start at Step 4 (page 2).
Step 1. Select your City from the menu below.
Click as indicated to see the lists of cities, scroll through the list, click on your City, and click "OK."
Step 2. Repeat Step 1 to select your State from the menu below.
Click as indicated to see the lists of states, scroll through the list, click on your State, and click "OK."
This table includes all Total Development Cost (TDC) dollar limits published in HUD Notice PIH 2011-38. If your City is not shown, contact the HUD Office of Public Housing Investments, (202) 401-8812.

If you have selected a valid City/State combination, a table will be created that extends down to row 82. The TDC limits for each unit type shown on this table will be transferred automatically to the table on the next worksheet, "TDC Limit Calculation."

Step 3. After selecting the appropriate City and State, go to Step 4, page 2. (If using the Excel file, click on the worksheet tab entitled "TDC Limit Calculation" at the bottom of this window.)


## CHOICE NEIGHBORHOODS IMPLEMENTATION GRANTS

 Grant Sizing Worksheet

## CHOICE NEIGHBORHOODS IMPLEMENTATION GRANTS

Grant Sizing Worksheet

## COMPLETE THIS WORKSHEET LAST

To determine the maximum grant amount that may be requested in this Choice Neighborhoods Implementation application, enter the requested information. If you are using the Excel form, totals are calculated automatically.
If you are manually calculating the maximum grant amount that may be requested on this attachment, follow the calculation instructions provided below on this worksheet.

6(d) TDC limit, unadjusted (entered automatically from "TDC Limit Calculation")
(To calculate manually, enter the TDC Limit Total for all New and Rehabilitation Units from line 6(c), page 2)

| $\$$ |
| :--- |

Step 7. Enter Choice Neighborhoods request for Supportive Services (SS) funding.
(from Sources and Uses Budget)
(Note: request for Supportive Services funding may not exceed $15 \%$ of total grant requested. Any amount requested above $5 \%$ of grant must be matched by other sources.)

Step 8. Enter Choice Neighborhoods request for Critical Commumity Improvements (CCI) funding.
(from Sources and Uses Budget)
(Note: request for Critical Community Improvements funding may not exceed $15 \%$ of total grant requested, as described in part b of the
NOFA Secion I.C definition for critical community improvements (i.e. activities to promote economic development, such as
development or improvement of transit, retail, community financial institutions, public services, facilities, assets or other community resources).

Step 9. Enter Choice Neighborhoods funds requested for demolition and remediation of dwelling units.
(Enter the combined total of the dwelling unit remediation and dwelling unit demolition line items from the Sources and Uses Budget)

Step 10. Enter number of public and/or assisted units to be demo'd (after date of application only).
Step 11. Enter number of public and/or assisted units to be built back on the original site.
(Do not include existing public and/or assisted units to be rehabilitated)
11(a) Number of public and/or assisted units to be demolished and not replaced back on original site
(Number of units identified in Step 10, minus the number of units identified in Step 11)
11(b) Percent of original public and/or assisted units to be demo'd \& not replaced back on orig. site $\quad 444.0 \%$
(Number of units identified in 11(a), divided by number of units identified in Step 10)
Example: Step $10=100$ units to be demolished. Step $11=40$ replacement units to be built back on original site. $11(\mathrm{a})=$
60 units demolished and not built back on original site. $11(b)=60 / 100=60 \%$

11(c) Demo/abatement costs attributable to units to be demolished and not replaced on orig. site

(Dollar amount identified in Step 9, multiplied by percentage identified in 11(b))
Step 12. Enter Choice Neighborhoods request for "extraordinary site costs" (certified by architect or engineer).
12(a) Subtotal: TDC limit, adjusted (for SS, Commun. Improvmts., abatement/demo, \& extraord. site costs)
$\$ 33,555,149$
(Total of amounts above: 6(d) + Step $7+$ Step $8+$ Step 11(c) + Step 12)

Step 13. Enter all other HUD PH capital assistance proposed for Choice Neighborhoods development.

(Include any project funds from the following sources: Public Housing Capital Funds or Mod funds (e.g., CIAP or CGP funds); Public Housing Development grants; previously-awarded HOPE VI demolition-only grants; and any borrowed funds secured by Capital Funds (from Sources and Uses Budget))
13(a) Subtotal: Adjusted maximum allowable grant, after accounting for additional capital assistance

| $\$$ |
| :--- | (Total of Subtotal in 11(a), minus amount identified in Step 12)

13(b) Maximum allowable Choice Neighborhoods Implementation Grant
\$30,000,000 (In accordance with provisions of the HUD Choice Neighborhoods Notice of Funding Availability).

13(c) Maximum allowable Choice Neighborhoods Implementation Grant request

| $\$ 30,000,000$ |
| :--- |

(The lesser of 13(a) (adjusted max. possible grant), and 13(b) (\$30,000,000))

Step 14. Enter the amount of your Choice Neighborhoods Implementation Grant request
$\$ 30,000,000$


## Wheatiey Family I, LP (0509) <br> $\underset{\text { Period }=\text { Apr } 2022 \text {-Mar 2023 }}{ }$

Apr 2022 May 2022 Jun 2022 Jul 2022 Aug 2022 Book $=$ Accrual Sep 202

|  |  | Apr 2022 | May 2022 | Jun 2022 | Jul 2022 | Aug 2022 | Sep 2022 | Oct 2022 | Nov 2022 | Dec 2022 | Jan 2023 | Feb 2023 | Mar 2023 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 5000-0000 | INCOME |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5118-0000 | rental revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5119-0000 | rent revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $5120-0000$ | Rent Revenue - Gross Potential | 107,408.97 | 98,435.90 | 120,233.90 | 120,878.90 | 123,608.90 | 125,118.90 | 129,847.90 | 127,921.90 | 135,018.10 | 128,896.90 | 125,964.90 | 125,854.90 | 1,469,190.07 |
| $5120-0001$ | HuD Section 8 Subsidy | 4,109.00 | 4,143.00 | 3,954.00 | 4,080.00 | 4,080.00 | 4,080.00 | 4,080.00 | 4,617.00 | 4,617.00 | 4,617.00 | 4,617.00 | 4,617.00 | 51,611.00 |
| 5120-0002 | Voucher Subsidy - Tax Credit | 15,685.10 | 16,150.10 | 20,892.10 | 16,029.10 | 17,391.10 | 15,881.10 | 14,186.10 | 16,112.10 | 4,882.90 | 15,137.10 | 18,069.10 | 16,735.10 | 187,151.00 |
| $5120-0003$ | Excess Rent Income | 1,200.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,200.00 |
| $5120-0004$ | Utility Reimbursement Recovery | 0.00 | 0.00 | 189.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 189.00 |
| $5120-0005$ | Gain/Loss to Lease | -8,020.00 | -8,130.00 | -13,947.00 | -13,964.00 | -13,370.00 | $-12,450.00$ | -15,299.00 | -14,447.00 | -14,874.00 | -12,725.00 | -13,781.00 | -12,728.00 | -153,735.00 |
| 5120-0006 | COVID Rental Assistance | 10,120.93 | 18,595.00 | 0.00 | 4,092.00 | 0.00 | 0.00 | 0.00 | 0.00 | 4,133.00 | 0.00 | 0.00 | 1,460.00 | 38,400.93 |
| 5123-0000 | Operating Subsidy | 29,009.76 | 29,009.76 | 29,009.76 | 29,009.76 | 29,009.76 | 29,009.76 | 29,009.76 | 29,009.76 | 117,372.73 | 33,122.83 | 29,009.76 | 33,122.83 | 444,706.23 |
| 5124.0000 | TTP Income | 7,687.00 | 7,687.00 | 8,556.00 | 7,797.00 | 7,767.00 | 10,158.00 | 7,973.00 | 8,502.00 | 8,641.00 | 8,958.00 | 9,817.00 | 8,944.00 | 102,487.00 |
| 5218-0000 | total rent revenue | 167,200.76 | 165,890.76 | 168,887.76 | 167,922.76 | 168,486.76 | 171,797.76 | 169,797.76 | 171,715.76 | 259,790.73 | 178,006.83 | 173,696.76 | 178,005.83 | 2,141,200.23 |
| 5219-0000 | vacancies |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $5220-0000$ | Vacancy Loss | -34,579.00 | -26,232.52 | -35,793.00 | -41,960.00 | -35,954.48 | -39,570.33 | -38,646.00 | -35,255.77 | -30,347.00 | -31,801.00 | -19,831.00 | -28,842.00 | -398,812.10 |
| 5223-0000 | Utility Reimbursements | -1,209.00 | 0.00 | -428.00 | 170.00 | -894.00 | 0.00 | 3.00 | -1,582.00 | 27.00 | 0.00 | 0.00 | 0.00 | -3,913.00 |
| 5298-0000 | total vacancies | -35,788.00 | -26,232.52 | -36,221.00 | -41,790.00 | -36,848.48 | -39,570.33 | -38,643.00 | -36,837.77 | -30,320.00 | -31,801.00 | -19,831.00 | -28,842.00 | -402,725.10 |
| 5299-0000 | net rental revenue | 131,412.76 | 139,658.24 | 132,666.76 | 126,132.76 | 131,638.28 | 132,227.43 | 131,154.76 | 134,877.99 | 229,470.73 | 146,205.83 | 153,865.76 | 149,163.83 | 1,738,475.13 |
| 5329-0000 | other rental revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5330-0000 | Recovery Of Bad Debts | 0.00 | 58.53 | 0.00 | 0.00 | 0.00 | 0.00 | 572.29 | 158.07 | -25,827.53 | 172.46 | 521.69 | 435.46 | -23,909.03 |
| 5399-0000 | total other rental revenue | 0.00 | 58.53 | 0.00 | 0.00 | 0.00 | 0.00 | 572.29 | 158.07 | -25,827.53 | 172.46 | 521.69 | 435.46 | -23,909.03 |
| 5400-0000 | financial revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5440-0000 | Interest Inc-Repl Reserve | 9.01 | 8.98 | 11.13 | 19.13 | 67.12 | 96.97 | 112.13 | 139.04 | 380.80 | 0.00 | 224.72 | 216.37 | 1,285.40 |
| 5490-0000 | Misc Interest Income | 30.02 | 0.01 | 63.93 | 63.93 | 214.42 | 297.30 | 336.45 | 19.49 | 1,361.14 | 0.31 | 1.75 | 2.12 | 2,390.87 |
| 5499-0000 | total financial revenue | 39.03 | 8.99 | 75.06 | 83.06 | 281.54 | 394.27 | 448.58 | 158.53 | 1,741.94 | 0.31 | 226.47 | 218.49 | 3,676.27 |
| 5599-0000 | other revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5920-0000 | NSF Charge | 0.00 | 0.00 | 0.00 | 30.00 | 0.00 | 0.00 | 0.00 | 0.00 | 15.00 | 0.00 | 0.00 | 0.00 | 45.00 |
| 5922-0000 | Resident Charges | 0.00 | -317.51 | 311.00 | -740.58 | -149.83 | 0.00 | -268.56 | 0.00 | 0.00 | -161.00 | 20.00 | 7.00 | -1,299.48 |
| 5928-0000 | Application Fees | 77.00 | 176.00 | 162.05 | 0.00 | 15.00 | 88.00 | 55.00 | 55.00 | 88.00 | 198.00 | 143.00 | -225.90 | 831.15 |
| 5929-0000 | Lease Termination Fee | 0.00 | 0.00 | 0.00 | 300.00 | 600.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 900.00 |
| 5930-0000 | Tenant Damage Claims | 1,060.00 | 759.05 | 0.00 | 3,315.00 | 587.05 | 0.00 | 705.90 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 6,427.00 |
| 5940-0000 | Late Charges | 0.00 | 0.00 | 720.00 | 0.00 | 1,202.50 | 1,470.00 | 1,585.00 | -15.00 | 0.00 | 0.00 | 0.00 | 0.00 | 4,962.50 |
| 5950-0000 | Pet Rent | 0.00 | 300.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 300.00 |
| 5990-0000 | Miscellaneous Income | 0.00 | 8,916.29 | 10,233.32 | 1,445.94 | 397.92 | 0.00 | 4.33 | 0.00 | -2,463.00 | 0.00 | 0.00 | 0.00 | 18,534.80 |
| 5997-0000 | total other revenue | 1,137.00 | 9,833.83 | 11,426.37 | 4,350.36 | 2,652.64 | 1,558.00 | 2,081.67 | 40.00 | -2,360.00 | 37.00 | 163.00 | -218.90 | 30,700.97 |
| 5999-0000 | total income | 132,588.79 | 149,559.59 | 144,168.19 | 130,566.18 | 134,572.46 | 134,179.70 | 134,257.30 | 135,234.59 | 203,025.14 | 146,415.60 | 154,776.92 | 149,598.88 | 1,748,943.34 |
| 6100-0000 | OPERATING EXPENSES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6200-0000 | Renting expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6201-0000 | ADVERTISING |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6210-0000 | Advertising Expense | 0.00 | 1,883.88 | 559.70 | 330.75 | 459.84 | 341.79 | 2,109.35 | 0.00 | 1,960.80 | 781.19 | 2,487.60 | 1,404.67 | 12,319.57 |
| 6210-0014 | Monthly Retainer | 127.80 | 126.90 | 126.90 | 127.20 | 126.90 | 0.00 | 252.00 | 126.00 | 126.00 | 126.00 | 129.86 | 0.00 | 1,395.56 |
| 6210-0016 | Subscriptions | 0.00 | 0.00 | 0.00 | 3,938.15 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 3,938.15 |
| 6210-0022 | Model Furriture | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,812.50 | 454.70 | 0.00 | 2,267.20 |
| 6210-0024 | Credit Reports | 76.44 | 139.00 | 1,591.13 | 374.00 | 511.69 | 28.95 | 727.80 | 0.00 | 369.00 | 66.00 | 468.00 | 226.24 | 4,578.25 |
| 6210-0026 | New Resident Gifts | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 30.96 | 0.00 | 0.00 | 0.00 | 30.96 |
| 6210-0027 | Signage | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 150.02 | 0.00 | 49.67 | 0.00 | 0.00 | 0.00 | 199.69 |
| 6210-9999 | total advertising | 204.24 | 2,149.78 | 2,277.73 | 4,770.10 | 1,098.43 | 370.74 | 3,239.17 | 126.00 | 2,536.43 | 2,785.69 | 3,540.16 | 1,630.91 | 24,729.38 |
| 6211-0000 | other renting expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $6212-0000$ | Lease Commission Expense | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,599.00 | 0.00 | 1,599.00 |
| 6220-0000 | Rental Concessions | 333.00 | 161.00 | 0.00 | -49.00 | 161.00 | 322.00 | 322.00 | 161.00 | 322.00 | 172.00 | 827.00 | -2,958.90 | -226.90 |
| 6240-0000 | Marketing Costs | 23.10 | 23.21 | 23.21 | 23.25 | 34.61 | 23.28 | 22.00 | 22.00 | 2,314.00 | 22.04 | 1,004.58 | 24.58 | 3,559.86 |
| 6250-0000 | Marketing Personnel | 0.00 | 0.00 | 819.20 | 4,921.44 | 2,933.46 | 0.00 | 1,226.76 | 1,448.41 | 2,377.26 | 1,850.00 | 1,830.76 | 1,794.01 | 19,201.30 |
| 6250-0001 | Marketing Personnel - Bonus | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,381.37 | 0.00 | 0.00 | 90.97 | 1,472.34 |
| 6250-0002 | Marketing Personnel - Overtime | 0.00 | 0.00 | 9.22 | 113.66 | 0.00 | 0.00 | 62.38 | 0.00 | 12.90 | 76.90 | 6.91 | 0.00 | 281.97 |
| 6280-0000 | Resident Activity Expense | -39.58 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | -39.58 |
| 6290-9999 | total other renting expenses | 316.52 | 184.21 | 851.63 | 5,009.35 | 3,129.07 | 345.28 | 1,633.14 | 1,631.41 | 6,407.53 | 2,120.94 | 5,268.25 | -1,049.34 | 25,847.99 |
| 6299-0000 | TOTAL RENTING EXPENSES | 520.76 | 2,333.99 | 3,129.36 | 9,779.45 | 4,227.50 | 716.02 | 4,872.31 | 1,757.41 | 8,943.96 | 4,906.63 | 8,808.41 | 581.57 | 50,577.37 |
| 6300-0000 | ADMINISTRATIVE EXPENSES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6309-0000 | Office Salary Temp | 0.00 | 7,143.09 | 4,909.78 | 0.00 | 0.00 | 4,379.12 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 505.31 | 16,937.30 |
| 6310-0000 | Office Salaries Expense | 4,570.08 | 1,740.80 | 3,530.25 | 6,038.48 | 4,078.37 | 3,991.32 | 4,180.57 | 3,979.00 | 4,799.13 | 2,171.23 | 2,191.39 | 2,157.26 | 43,427.88 |
|  |  |  |  |  |  |  | 1 of 4 |  |  |  |  |  |  |  |


|  |  | Apr 2022 | May 2022 | Jun 2022 | Jul 2022 | Aug 2022 | Sep 2022 | Oct 2022 | Nov 2022 | Dec 2022 | Jan 2023 | Feb 2023 | Mar 2023 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6310-0001 | Office Salaries Expense - Bonus | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,289.15 | 0.00 | 0.00 | 0.00 | 1,289.15 |
| 6310-0002 | Office Salaries Expense - Overtime | 484.08 | 226.52 | 506.36 | 722.65 | 514.14 | 753.43 | 231.19 | 341.82 | 442.52 | 95.76 | 77.01 | 88.71 | 4,484.19 |
| 6311-0000 | Office Supplies \& Equipment | 116.95 | 332.95 | 611.68 | 349.14 | 159.20 | 308.86 | 935.62 | 0.00 | 1,381.42 | 347.19 | 291.21 | 143.22 | 4,977.44 |
| 6311-0005 | Copier Contract | 0.00 | 0.00 | 0.00 | 2,898.23 | -3,404.91 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | -506.68 |
| 6313-0000 | Licenses \& Fees | -69.39 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 229.69 | 0.00 | 0.00 | -176.00 | -15.70 |
| 6315-0000 | Community Services | 2,000.00 | 2,000.00 | 2,00.00 | 2,000.00 | 2,000.00 | 4,150.00 | 2,000.00 | 2,00.00 | 2,000.00 | 2,000.00 | 2,000.00 | 2,000.00 | 26,150.00 |
| 6320-0000 | Management Fee Expense | 3,947.89 | 4,713.15 | 4,011.83 | 3,964.35 | 3,341.12 | 4,084.05 | 4,042.14 | 4,501.19 | 3,904.44 | 3,518.29 | 3,569.01 | 4,111.11 | 47,708.57 |
| 6320-0001 | Management Fee Expense - PHA | 2,951.00 | 2,951.00 | 3,041.80 | 2,951.00 | 3,327.89 | 3,377.56 | 3,427.23 | 3,476.90 | 3,427.23 | 3,427.23 | 3,377.56 | 3,427.23 | 39,163.63 |
| 6326-0000 | Mgmt Agent Meals Exp | -40.29 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 25.72 | 97.45 | 0.00 | 0.00 | 0.00 | 0.00 | 82.88 |
| 6330-0000 | Managers Salaries Exp | 3,000.00 | 3,000.00 | 3,180.00 | 4,590.00 | 3,060.00 | 3,060.00 | 3,060.00 | 3,060.00 | 5,687.29 | 284.14 | 277.50 | 301.21 | 32,560.14 |
| 6330-0001 | Manager Salary - Bonus | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 137.25 | 0.00 | 0.00 | 0.00 | 137.25 |
| 6331-0000 | Employee Apartment | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 110.00 | 110.00 | 110.00 | 110.00 | 110.00 | 1,250.00 |
| 6335-0000 | Administrative Fee | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 20.17 | 0.00 | 20.17 |
| 6336-0000 | Oversight Fee | 0.00 | 0.00 | 490.51 | 0.00 | 2,560.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 3,050.51 |
| 6340-0000 | Legal Expenses | 125.00 | 400.09 | 122.80 | 0.00 | 100.42 | 0.00 | 216.82 | 4,402.39 | 3,323.48 | 65.34 | 14,796.15 | 344.98 | 23,897.47 |
| 6350-0000 | Professional Fees | 1,125.00 | 1,125.00 | 1,125.00 | 1,125.00 | 1,125.00 | 1,125.00 | 1,125.00 | 2,224.00 | 1,225.00 | 1,125.00 | 1,125.00 | 1,300.00 | 14,874.00 |
| 6351-0000 | Accounting Services | 1,320.10 | 1,320.10 | 2,687.50 | 1,268.50 | 1,268.50 | 1,268.50 | 1,268.50 | 1,268.50 | 1,268.50 | 1,268.50 | 1,268.50 | 1,268.50 | 16,744.20 |
| 6352-0000 | Computer Services | 948.15 | 948.15 | 948.15 | 1,021.00 | 1,021.00 | 1,021.25 | 1,021.25 | 1,021.25 | 1,021.25 | 1,021.25 | 1,021.25 | 1,021.25 | 12,035.20 |
| 6354-0000 | Rent Expense - Equipment | 0.00 | 0.00 | 0.00 | 0.00 | 3,404.91 | 0.00 | 0.00 | 0.00 | 215.76 | 0.00 | 4,436.09 | 0.00 | 8,056.76 |
| 6355-0000 | Compliance Services | 520.00 | 520.00 | 520.00 | 520.00 | 520.00 | 520.00 | 520.00 | 520.00 | 520.00 | 520.00 | 520.00 | 520.00 | 6,240.00 |
| 6360-0000 | Telephone Expense | 256.72 | 520.26 | 450.71 | 415.87 | 498.73 | 536.13 | 612.93 | 496.19 | 977.78 | 294.92 | 1,753.01 | 513.49 | 7,326.74 |
| 6365-0000 | Computer Maintenance | 882.26 | 947.52 | 489.36 | 1,314.92 | 2,307.66 | 1,265.63 | 683.12 | 1,084.68 | 3,593.73 | 379.96 | 1,108.00 | 1,086.69 | 15,143.53 |
| 6370-0000 | Bad Debt Expense | 23,824.00 | 4,562.00 | 21,151.00 | 11,152.00 | 30,208.00 | 25,000.00 | 11,382.00 | 9,163.00 | 1,758.00 | 17,210.00 | 22,194.00 | 15,680.00 | 193,284.00 |
| 6380-0000 | Resident Activit/Cable | 67.65 | 67.65 | 148.33 | 67.65 | 68.73 | 67.65 | 247.35 | 104.78 | 104.78 | 104.78 | 104.84 | 111.68 | 1,265.87 |
| 6380-0001 | Internet | 151.40 | 151.40 | 116.99 | 249.77 | 180.83 | 185.81 | 116.99 | 105.52 | 110.11 | 110.11 | 110.11 | 144.52 | 1,733.56 |
| 6381-0000 | Education \& Seminars | 0.00 | 0.00 | 75.83 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 75.83 |
| 6382-0000 | Conference \& Education | 52.05 | 79.35 | 165.83 | 1,855.04 | 405.67 | 1,387.54 | 1,902.82 | 1,457.05 | 1,294.95 | 489.03 | 4,707.89 | 1,860.26 | 15,657.48 |
| 6384-0000 | Delivery \& Fright Exp | 31.39 | 0.00 | 112.85 | 37.65 | 103.18 | 0.00 | 7.71 | 476.06 | 30.30 | 35.95 | 90.31 | 3.10 | 928.50 |
| 6385-0000 | Parking | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 5.00 | 0.00 | 5.00 |
| 6390-0000 | Misc Admin Exp | 1,907.69 | 522.70 | 570.36 | 1,099.09 | 1,237.49 | 788.82 | 627.09 | 765.78 | 1,162.79 | 343.72 | 557.26 | 546.98 | 10,129.77 |
| 6399-0000 | TOTAL ADMINISTRATIVE EXPENSE | 48,271.73 | 33,371.73 | 51,066.92 | 43,740.34 | 58,185.93 | 57,370.67 | 37,734.05 | 40,655.56 | 40,014.55 | 34,922.40 | 65,711.26 | 37,069.50 | 548,114.64 |
| 6400-0000 | operating expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6450-0000 | Electricity Expense | 1,790.36 | 2,046.53 | 2,336.33 | 2,496.59 | 2,639.07 | 2,511.78 | 2,147.47 | 1,789.74 | 1,664.82 | 2,107.06 | 1,830.29 | 1,654.24 | 25,014.28 |
| 6450-0001 | Vacant Electric | 754.60 | 1,048.05 | 1,241.46 | 117.94 | 2,072.14 | 799.86 | 729.43 | 706.07 | 495.80 | 1,176.71 | -38.68 | 2,267.74 | 11,371.12 |
| 6450-0002 | Non Consumption Electric | 550.89 | 558.06 | 576.63 | 590.61 | 598.30 | 580.85 | 564.33 | 546.07 | 192.87 | 547.21 | 544.21 | 539.82 | 6,389.85 |
| 6451-0000 | Water Expense | 0.00 | 7,263.09 | 4,987.50 | 4,928.67 | 5,301.54 | 4,959.80 | 9,947.95 | 0.00 | 5,175.16 | 7,109.43 | 7,162.60 | 4,177.78 | 61,013.52 |
| 6451-0002 | Non-Consumption Water | 529.79 | 3,560.81 | 3,657.60 | 3,718.11 | 3,462.13 | 3,559.76 | 8,477.57 | 0.00 | 3,656.76 | 14,874.32 | 3,560.81 | 2,938.62 | 51,996.28 |
| 6452-0000 | Gas Expense | -365.97 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | -365.97 |
| 6452-0001 | Vacant Gas | 66.77 | 43.69 | 33.85 | 6.95 | 79.60 | 39.80 | 57.49 | 52.39 | 38.57 | 88.89 | 2.61 | 106.35 | 616.96 |
| 6453-0000 | Sewer Expense | 0.00 | 5,513.94 | 4,234.37 | 4,741.42 | 4,832.25 | 4,702.10 | 8,319.77 | 0.00 | 4,168.26 | 4,909.77 | 5,798.57 | 5,490.84 | 52,711.29 |
| 6453-0002 | Non-Consumption Sewer | 0.00 | 329.77 | 366.08 | 329.77 | 329.23 | 329.47 | 659.06 | 0.00 | 365.84 | 365.84 | 329.77 | 329.77 | 3,734.60 |
| 6455-0000 | Service Fees | 309.40 | 300.00 | 328.00 | 377.00 | 349.00 | 321.00 | 370.00 | 1,042.00 | 0.00 | 321.00 | 335.00 | 321.00 | 4,373.40 |
| 6499-0000 | total operating expenses | 3,635.84 | 20,663.94 | 17,761.82 | 17,307.06 | 19,663.26 | 17,804.42 | 31,273.07 | 4,136.27 | 15,758.08 | 31,500.23 | 19,525.18 | 17,826.16 | 216,855.33 |
| 6500-0000 | REPAIRS \& MAINTENANCE |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6509-0000 | Janitor Payroll Temp | 0.00 | 0.00 | 69.92 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 69.92 |
| 6510-0000 | Janitor Payroll Expense | 0.00 | 0.00 | 0.00 | 1,880.35 | 1,478.50 | 154.75 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 3,513.60 |
| 6510-0002 | Janitor Payroll - Overtime | 0.00 | 0.00 | 0.00 | 144.29 | 32.83 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 177.12 |
| 6515-0000 | Janitor Supplies Expense | 0.00 | 107.30 | 414.82 | 0.00 | 0.00 | 0.00 | 769.02 | 44.79 | 805.06 | 152.97 | 139.84 | 220.67 | 2,654.47 |
| 6519-0000 | Pest Control Expense | 35.47 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 35.47 |
| 6519-0001 | Pest Contract | 35.47 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 416.49 | 1,453.11 | 918.50 | 0.00 | 469.26 | 832.98 | 4,125.81 |
| 6525-0000 | Trash Removal Expense | 8,167.13 | 2,536.60 | 6,596.51 | 2,074.83 | 4,581.87 | 2,078.40 | 1,964.74 | 2,175.03 | 2,077.87 | 1,867.32 | 1,659.76 | 2,457.03 | 38,237.09 |
| 6530-0000 | Protection Labor Expense | -714.40 | 9,996.28 | 3,933.00 | 2,517.12 | 11,964.59 | 7,866.00 | 3,933.00 | 3,933.00 | 3,933.00 | 3,933.00 | 11,799.00 | 3,933.00 | 67,026.59 |
| 6531-0000 | Security System Repairs | 0.00 | 0.00 | 0.00 | 0.00 | 3,453.59 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 3,453.59 |
| 6532-0000 | Fire /Security Contract | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,440.00 | 0.00 | 335.59 | 0.00 | 0.00 | 0.00 | 1,775.59 |
| 6532-0001 | Fire System Repairs | 454.65 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,677.89 | 0.00 | 0.00 | 1,266.53 | 3,399.07 |
| 6532-0002 | Fire System Inspections | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 9,800.00 | 0.00 | 0.00 | 0.00 | 9,800.00 |
| 6535-0000 | Grounds Payroll Expense | 639.36 | 642.51 | 730.70 | 1,369.44 | 2,210.26 | 1,445.05 | 1,934.07 | 2,441.13 | 3,159.15 | 1,698.69 | 803.99 | 641.11 | 17,715.46 |
| 6535-0001 | Grounds Payroll - Bonus | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,000.71 | 0.00 | 0.00 | 0.00 | 1,000.71 |
| 6535-0002 | Grounds Payroll - Overtime | 0.00 | 0.00 | 0.00 | 0.00 | 18.15 | 221.32 | 4.60 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 244.07 |
| 6536-0000 | Grounds Supplies | 0.00 | 318.45 | 362.25 | 0.00 | 253.37 | 0.00 | 652.23 | 421.24 | 581.00 | 0.00 | 411.16 | 0.00 | 2,999.70 |
| 6537-0000 | Landscape Maintenance | 0.00 | 0.00 | 15,435.56 | 20,596.92 | 3,858.89 | 0.00 | 6,029.53 | 5,439.34 | 3,858.89 | 0.00 | 5,547.16 | 2,826.20 | 63,592.49 |
| 6539-0000 | Maintenance Salary Temp | 704.00 | 8,715.52 | 10,410.55 | 0.00 | 0.00 | 5,801.13 | 1,874.12 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 27,505.32 |
| 6540-0000 | Maintenance Salaries | 1,709.10 | 1,714.95 | 2,059.33 | 6,620.80 | 4,943.50 | 5,836.80 | 6,737.02 | 7,037.94 | 10,307.53 | 6,979.43 | 7,059.18 | 7,700.64 | 68,706.22 |
| 6540-0001 | Maintenance Payroll - Bonus | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,111.19 | 0.00 | 0.00 | 0.00 | 2,111.19 |
| 6540-0002 | Maintenance Payroll - Overtime | 669.24 | 972.47 | 932.00 | 179.52 | 249.60 | 965.88 | 534.78 | 318.76 | 534.43 | 255.82 | 496.29 | 332.94 | 6,441.73 |
| 6541-0001 | Hardware And Millwork Exp-Materials | 0.00 | 1,400.14 | 1,818.82 | 105.22 | 144.71 | 0.00 | 1,794.11 | 281.37 | 3,911.11 | 291.46 | 616.93 | 1,046.14 | 11,410.01 |
| 6541-0002 | Electric Expense-Materials | 0.00 | 108.74 | 391.15 | 0.00 | 0.00 | 0.00 | 688.07 | 96.91 | 1,837.99 | 109.11 | 0.00 | 1,081.50 | 4,313.47 |
| 6541-0003 | Plumbing Expense-Materials | 0.00 | 248.92 | 399.98 | 0.00 | 203.67 | 0.00 | 1,278.83 | 17.08 | 764.95 | 11.58 | 41.87 | 569.92 | 3,536.80 |
| 6541-0004 | Appliances Expense-Materials | 0.00 | 308.51 | 474.26 | 0.00 | 182.54 | 0.00 | 0.00 | 115.90 | 591.69 | 0.00 | 37.97 | 179.29 | 1,890.16 |
| 6541-0005 | Hard Surface Expense-Materials | 0.00 | 0.00 | 120.80 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 120.80 |



## Statement ( $\mathbf{1 2}$ months) <br> Pement ( 12 months)

|  |  | Apr 2022 | May 2022 | Jun 2022 | Jul 2022 | Aug 2022 | Sep 2022 | Oct 2022 | Nov 2022 | Dec 2022 | Jan 2023 | Feb 2023 | Mar 2023 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9153-0000 | Amortization Exp-Tax Credit Fees | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 9,141.10 | 0.00 | 1,523.52 | 761.76 | 11,426.38 |
| 9155-0000 | Amortization Exp-Other | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 9,090.91 | 0.00 | 0.00 | 0.00 | 9,090.91 |
| 9160-0000 | Depreciation Expense | 88,352.47 | 88,352.47 | 88,352.50 | 88,352.46 | 88,352.50 | 88,352.48 | 88,352.47 | 88,352.48 | 91,278.62 | 0.00 | 234,719.39 | 88,832.63 | 1,121,650.47 |
| 9199-0000 | total amortiz.\& depreciation | 90,435.38 | 90,435.36 | 90,435.40 | 90,435.35 | 90,435.40 | 90,435.38 | 90,435.36 | 90,435.38 | 93,361.53 | 0.00 | 238,885.19 | 90,915.53 | 1,146,645.26 |
| 9999-0000 | total Profit or loss | -85,652.76 | -112,161.59 | -131,780.56 | -140,687.75 | -155,009.60 | -123,795.57 | -131,442.18 | -93,229.11 | -80,803.65 | -5,703.81 | -279,870.47 | -106,415.27 | -1,446,552.32 |

## Certificate of Substantial Completion

PROJECT:
(Name and address)
Galveston Initiative I - Magnolia
Housing
TO OWNER:
(Name and address)
Galveston initiative I, L.P. a Texas
Limited Partnership

PROJECT NUMBER: 10-12009/
CONTRACT FOR: General Construction CONTRACT DATE:

## TO CONTRACTOR:

(Name and address)
Sullivan Land Services
PO Box 17017
Galveston, Texas 77552

OWNER: $\mathbb{Z}$
ARCHiTECT: $\boxtimes$ CONTRACTOR: $\boxtimes$

OTHER: $\square$

## PROJECT OR PORTION OF THE PROJECT DESIGNATED FOR PARTIAL OCCUPANCY OR USE SHALL INCLUDE:

Building 15 and all associated units.
The Work performed under this Contract has been reviewed and found, to the Architect's best knowledge, information and belief, to be substantially complete. Substantial Completion is the stage in the progress of the Work when the Work or designated portion is sufficiently complete in accordance with the Contract Documents so that the Owner can occupy or utilize the Work for its intended use. The date of Substantial Completion of the Project or portion designated above is the date of issuance established by this Certificate, which is also the date of commencement of applicable warranties required by the Contract Documents, except as stated below:

Warranty

## Date of Commencement

KAI-Alliance, LC dba KAI Texas, LC
ARCHITECT



A list of items to be completed or corrected is attached hereto. The failure to include any items on such list does not alter the responsibility of the Contractor to complete all Work in accordance with the Contract Documents. Unless otherwise agreed to in writing, the date of commencement of warranties for items on the attached list will be the date of issuance of the final Certificate of Payment or the date of final payment.

## Cost estimate of Work that is incomplete or defective: $\$ 0.00$

The Contractor will complete or correct the Work on the list of items attached hereto within Zero (0) days from the above date of Substantial Completion.

Sullivan Land Services
CONTRACTOR


The Owner accepts the Work or designated portion as substantially complete and will assume full possession at (date).

Galveston initiative I, L.P. a Texas
Limited Partnership
OWNER


The responsibilities of the Owner and Contractor for security, maintenance, heat, utilities, damage to the Work and insurance shall be as follows:
(Note: Owner's and Contractor's legal and insurance counsel should determine and review insurance requirements and coverage.)

[^6]
## Galveston CDBG Budget - All Phases

| HUD Category | Cost Detail | Amount |  | CDBG Activity Code |
| :---: | :---: | :---: | :---: | :---: |
| Part A/Part B | HARD/SOFT+ Part B Site Improvements | \$ | 59,986,123 | R-LMI-MULTI |
| Part B | MBS Part A PD | \$ | 1,955,815 | D/GA/CON |
| Part B | GHA PD | \$ | 1,207,094 | PD |
| Part B | GHA ADMIN | \$ | 863,067 | PD |
| Part B | GHA/GLO/MBS LEGAL | \$ | 250,000 | ADMIN |
| Part B |  |  |  |  |
| Part B | GLO Grant Administrator - Planning | \$ | 305,000 | PLN/GA/CON |
| Part B | GLO Grant Administrator - Planning | \$ | 915,000 | PLN/GA/CON |
|  | Total | \$ | 65,482,099 |  |
| Cedar Terrace HUD Category | Cost Detail |  |  | CDBG Activity Code |
| Part A/Part B | HARD/SOFT+ Part B Site Improvements | \$ | 26,097,269 | R-LMI-MULTI |
| Part B | MBS Part A PD | \$ | 846,133 | D/GA/CON |
| Part B | GHA PD | \$ | 522,218 | PD |
| Part B | GHA ADMIN | \$ | 373,384 | PD |
| Part B | GHA/GLO/MBS LEGAL | \$ | 108,156 | ADMIN |
| Part B |  |  |  |  |
| Part B | GLO Grant Administrator - Planning | \$ | 131,950 | PLN/GA/CON |
| Part B | GLO Grant Administrator - Planning | \$ | 395,851 | PLN/GA/CON |
|  | Total | \$ | 28,474,960 |  |
| Magnolia Homes HUD Category | Cost Detail |  |  | CDBG Activity Code |
| Part A/Part B | HARD/SOFT+ Part B Site Improvements | \$ | 33,888,854 | R-LMI-MULTI |
| Part B | MBS Part A PD | \$ | 1,109,682 | D/GA/CON |
| Part B | GHA PD | \$ | 684,876 | PD |
| Part B | GHA ADMIN | \$ | 489,683 | PD |
| Part B | GHA/GLO/MBS LEGAL | \$ | 141,844 | ADMIN |
| Part B |  |  |  |  |
| Part B | GLO Grant Administrator - Planning | \$ | 173,050 | PLN/GA/CON |
| Part B | GLO Grant Administrator - Planning | \$ | 519,149 | PLN/GA/CON |
|  | Total | \$ | 37,007,139 |  |



EXHIBIT F SUMMARY BUDGET -- PHASE I ONLY

| Grantee or Applicant HA: Galveston Housing Authority |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Development Name and Phase: Galveston-Cedar Terrace - Multifamily |  |  |  |  |  |
| Unit Type: | Rental Public Housing | Rental non-PH | HO w/PH Assistance | HO w/o PH Assistance | Total Units this Phase |
| Number of Units (entered on Unit Mix worksheet): | 50 | 72 |  |  | 122 |


| Part A: Development Sources | Loan/Grant/Equity |  | PH Capital Assist. |  | Private Funds |  | Other Public Funds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Public Housing Capital Assistance: RHFF | Equity | \$ | 1,442,000 | \$ |  |  | \$ |  | \$ | 1,442,000 |
| Public Housing Capital Assistance: Grant | Grant | \$ |  | \$ |  |  | \$ |  |  |  |
| Low Income Housing Tax Credit Equity | Equity | \$ | - | \$ |  |  | \$ |  | \$ |  |
| Other: US Bank First Mortgage Lender | 1st Mortgage | \$ | - | \$ |  |  | \$ | 2,200,000 | \$ | 2,200,000 |
| Other: CDBG-DR Rd 1+2 PHU | Loan | \$ | - | \$ |  |  | \$ | 22,330,129 | \$ | 22,330,129 |
| Other: | Loan | \$ |  | \$ |  |  | \$ |  | \$ |  |
| Other: | Loan | \$ |  | \$ |  |  | \$ |  | \$ |  |
| Other: GHA Insurance Proceeds | Loan | \$ | 3,024,212 | \$ |  |  | \$ |  | \$ | 3,024,212 |
| Other: | Loan | \$ |  | \$ |  |  | \$ |  | \$ |  |
| Other: Insert Label | Loan | \$ |  | \$ |  |  | \$ |  | \$ |  |
| Other: Gap | Loan | \$ | - | \$ |  |  | \$ | - | \$ |  |
| Total Development Sources (Part A) |  | \$ | 4,466,212 | \$ |  |  | \$ | 24,530,129 | \$ | 28,996,341 |
| Part B: Additional Sources |  | PH Capital Assist. |  | Private Funds |  |  | Other Public Funds |  | Total |  |
| Other: CDBG-DR Rd 2 PHU |  | \$ | - | \$ |  |  | \$ |  | \$ |  |
| Other: CDBG-DR Rd 2 Affordable |  |  |  | \$ |  |  | \$ | 3,944,831 | \$ | 3,944,831 |
| Other: GHA Insurance Proceeds |  | \$ | 1,393,788 | \$ |  |  | \$ |  | \$ | 1,393,788 |
| Total Additional Sources (Part B) |  | \$ | 1,393,788 | \$ |  |  | \$ | 3,944,831 | \$ | 5,338,619 |
| Total Sources this Phase (Parts A and B) |  | \$ | 5,860,000 | \$ |  | - | \$ | 28,474,960 | \$ | 34,334,960 |

Part A: Development Uses

| Development Construction Costs | HUD Bdgt Line Item |  | PH Capital Assist. |  | Private Funds |  | Other Public Funds |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential Construction | 1460 | \$ | 1,642,262 | \$ |  |  | \$ | 14,619,713 | \$ | 16,261,975 |
| Residential Rehabilitation | 1460 | \$ |  | \$ |  |  | \$ |  |  |  |
| Builder's General Requirements | 1460 | \$ | - | \$ |  |  | \$ | 1,052,909 | \$ | 1,052,909 |
| Builder's Overhead | 1460 | \$ | - | \$ |  |  | \$ | 350,969 | \$ | 350,969 |
| Builder's Profit | 1460 | \$ |  | \$ |  |  | \$ | 1,052,909 | \$ | 1,052,909 |
| Site Improvement | 1450 | 5 |  | \$ |  |  | \$ | 2,023,500 | \$ | 2,023,500 |
| Other: Community Facility | 1470 | \$ |  | \$ |  |  | \$ | 309,000 | \$ | 309,000 |
| Subtotal: Development Construction Costs |  | \$ | 1,642,262 | \$ |  |  | \$ | 19,409,000 | \$ | 21,051,262 |
| Development Soft Costs | HUD Bdgt Line Item | PH Capital Assist. |  | Private Funds |  |  | Other Public Funds |  | Total |  |
| Acquisition of Site(s) | 1440 | \$ | 750 | \$ |  |  | \$ |  | \$ | 750 |
| Accounting and Cost Certification | 1430 | \$ |  | \$ |  |  | \$ | 25,000 | \$ | 25,000 |
| Appraisal Expense | 1430 | \$ | - | \$ |  |  | \$ |  | \$ |  |
| Architect \& Engineer Fees | 1430 | S | - | \$ |  |  | \$ | 1,390,150 | \$ | 1,390,150 |
| Environmental Assessment, Testing \& Cleanup | 1430 | \$ |  | \$ |  |  | \$ | 151,590 | \$ | 151,590 |
| Financing \& Application Expense, Lender | 1430 | S | 48,000 | \$ |  |  | \$ |  | \$ | 48,000 |
| Financing \& Application Expense, Tax Credit | 1430 | S | 27,000 | \$ |  |  | \$ |  | \$ | 27,000 |
| Insurance, Construction Period | 1430 | \$ |  | \$ |  |  | \$ | 707,889 | \$ | 707,889 |
| Interest, Construction \& Bridge Loan(s) | 1430 | \$ |  | \$ |  |  | \$ |  | \$ |  |
| Legal Expense, Developer \& Lender(s) | 1430 | \$ | 333,500 | \$ |  |  | \$ | 333,500 | \$ | 667,000 |
| Marketing \& Lease-up Expense | 1430 | \$ | 417,700 | \$ |  |  | \$ |  | \$ | 417,700 |
| Permits, Construction \& Utility Hookup | 1430 | \$ |  | \$ |  |  | \$ |  | \$ |  |
| PILOT \& Taxes, Construction Period | 1430 | \$ | 134,000 | \$ |  |  | \$ |  | \$ | 134,000 |
| Survey | 1430 | \$ |  | \$ |  |  | \$ | 11,000 | \$ | 11,000 |
| Title \& Recording Fees | 1430 | \$ | - | \$ |  |  | \$ | 195,000 | \$ | 195,000 |
| Initial Operating Deficit (Construction Period) | 1430 | \$ |  | \$ |  |  | \$ |  |  |  |
| Other: Contingency | 1430 | \$ | 175,000 | \$ |  |  | \$ |  | \$ | 175,000 |
| Other: FF\&E | 1430 | S | 200,000 | \$ |  |  | \$ |  | \$ | 200,000 |
| Other: Sub Loan Constr Int/Dpst to ACC Rsrv | 1430 | S | 611,000 | \$ |  |  | \$ |  | \$ | 611,000 |
| Other: Insurance Reserves | 1430 | S | 427,000 | \$ |  |  | \$ |  | \$ | 427,000 |
| Other: | 1430 | \$ |  | \$ |  |  | \$ |  | \$ |  |
| Other: Partnership Operating Reserve | 1430 | \$ | 450,000 | \$ |  |  | \$ |  | \$ | 450,000 |
| Other: MBS Developer Fee | 1430 | \$ | - | \$ |  |  | \$ | 2,307,000 |  | 2,307,000 |
| Other: GHA Developer Fee | 1430 | \$ | - | \$ |  |  | \$ |  | \$ |  |
| Subtotal: Development Soft Costs |  | \$ | 2,823,950 | \$ |  |  | \$ | 5,121,129 | \$ | 7,945,079 |
| Total Uses for Development (Part A) |  | \$ | 4,466,212 | \$ |  |  | \$ | 24,530,129 | \$ | 28,996,341 |
| Part B: Additional Uses | HUD Bdgt Line Item |  | PH Capital Assist. |  | Private Funds |  |  | blic Funds |  | Total |
| Community \& Supp. Services | 1408 | \$ | 1,112,000 | \$ |  |  | \$ | - | \$ | 1,112,000 |
| Management Improvements, PHA | 1408 |  |  |  |  |  |  |  | \$ |  |
| Administration, PHA | 1410 | \$ | - | \$ |  |  | \$ | 373,384 | \$ | 373,384 |
| Fees \& Costs, Legal and Project Delivery | 1430 | \$ | 220,226 | \$ |  |  | \$ | 630,374 | \$ | 850,600 |
| Public Improvements | 1450 | \$ | - | \$ |  |  | \$ | 1,540,612 | \$ | 1,540,612 |
| Site Improvements | 1450 | S | - | \$ |  |  | \$ | 125,000 | + | 125,000 |
| Public Improvements - Design | 1430 |  |  |  |  |  | \$ | 480,756 | S | 480,756 |
| Public Improvements contingency | 1450 | \$ | - | \$ |  |  | \$ | 166,561 | S | 166,561 |
| GLO Grant Administrator | 1430 | \$ | - | \$ |  |  | \$ | 131,950 | \$ | 131,950 |
| GLO Grant Administrator - Planning | 1430 | \$ |  | \$ |  |  | \$ | 395,851 | \$ | 395,851 |
| Additional Services Fee (MBS) | 1430 | \$ | 61,562 | \$ |  |  | \$ | 100,343 | \$ | 161,905 |
| Total Additional Uses (Part B) |  | \$ | 1,393,788 | \$ |  |  | \$ | 3,944,831 | \$ | 5,338,619 |
| Total Uses this Phase (Parts A and B) |  | \$ | 5,860,000 | \$ |  |  | \$ | 28,474,960 | \$ | 34,334,960 |

Check--Do Sources Equals Uses?
Sources minus Uses, Part A \$
Sources minus Uses, Part B \$
Sources minus Uses, Phase Total \$

## Sources \& Uses - PART B Detail

Galveston - Cedar Terrace - Multifamily Date:

|  |  | Original Budget |
| :---: | :---: | :---: |
|  | Sources GHA Funds: CDBG <br>  Other Funds GHA IP <br>  Other Funds <br>  Other Funds <br>  Other Funds | $\begin{gathered} \hline 2,413,272.48 \\ 61,561.52 \\ - \\ - \\ - \end{gathered}$ |
|  | TOTALS SOURCES (B) | 2,474,834.00 |
|  | USES Sullivan Land Services Public Improvement Contract <br>  Centerpoint Energy Site lighting <br> Public Improvements Design Contract  <br>  Engineering <br>  Environmental (SCI, Slosky, VCP etc.) <br> Coastal Testing  <br>  Surveying <br> Contingency $10 \%$ <br>  MBSDI ASA Fee | $1,625,612.00$ $40,000.00$ $275,023.00$ - $148,028.00$ $52,705.00$ $5,000.00$ $166,561.00$ $161,905.00$ |
|  | TOTALS USES (B) | 2,474,834.00 |

EXHIBIT $F$
SUMMARY BUDGET -- PHASE I ONLY

| Grantee or Applicant HA: <br> Development Name and Phase: <br> Unit Type: <br> Number of Units (entered on Unit Mix worksheet): | Galveston Housing Authority |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Galveston - Magnolia - Multifamily |  |  |  |  |  |  |  |  |
|  | Rental Public Housing |  | Rental non-PH |  | HO w/PH Assistance |  | Assistance |  | this Phase |
|  | 64 |  | 96 |  |  |  |  |  | 160 |
| Part A: Development Sources | Loan/Grant/Equity |  | PH Capital Assist. | Private Funds |  | Other Public Funds |  | Total |  |
| Public Housing Capital Assistance: RHFF | Equity | \$ | 1,075,000 | \$ | - | \$ | - | \$ | 1,075,000 |
| Public Housing Capital Assistance: Grant | Grant | S |  | \$ |  | \$ |  |  |  |
| Low Income Housing Tax Credit Equity | Equity | \$ | - | \$ | - | \$ |  | \$ |  |
| Other: First Mortgage - GHA CDBG | 1st Mortgage | S | - | \$ | - | \$ | 1,600,000 | \$ | 1,600,000 |
| Other: CDBG-DR Rd 1+2 PHU | Loan | \$ | - | \$ | - | \$ | 30,329,238 | \$ | 30,329,238 |
| Other: | Loan | \$ | - | \$ | - | \$ |  | \$ |  |
| Other: | Loan | \$ |  | \$ | - | \$ | - | \$ |  |
| Other: GHA Insurance Proceeds | Loan | \$ | 4,005,045 | \$ | - | \$ |  | \$ | 4,005,045 |
| Other: | Loan | \$ |  | \$ | - | \$ |  | \$ |  |
| Other: Insert Label | Loan | \$ |  | \$ | - | \$ |  | \$ |  |
| Other: Gap | Loan | \$ | - | \$ | - | \$ |  | \$ |  |
| Total Development Sources (Part A) |  | \$ | 5,080,045 | \$ | - | \$ | 31,929,238 | \$ | 37,009,283 |
| Part B: Additional Sources |  | PH Capital Assist. |  | Private Funds |  | Other Public Funds |  | Total |  |
| Other: CDBG-DRRd 2 PHU |  | \$ | - | \$ | - | \$ |  | \$ |  |
| Other: CDBG-DR Rd 2 Affordable |  |  |  | \$ |  | \$ | 5,077,901 | \$ | 5,077,901 |
| Other: GHA Insurance Proceeds |  | \$ | 1,776,955 | \$ | - | \$ |  | \$ | 1,776,955 |
| Total Additional Sources (Part B) |  | \$ | 1,776,955 | \$ | - | \$ | 5,077,901 | \$ | 6,854,856 |
| Total Sources this Phase (Parts A and B) |  | \$ | 6,857,000 | \$ | - | \$ | 37,007,139 | \$ | 43,864,139 |
| Part A: Development Uses |  |  |  |  |  |  |  |  |  |
| Development Construction Costs | HUD Bdgt Line Item |  | PH Capital Assist. | Private Funds |  | Other Public Funds |  | Total |  |
| Residential Construction | 1460 | S | 2,089,411 | \$ | 0 | \$ | 18,914,081 | \$ | 21,003,492 |
| Residential Rehabilitation | 1460 | \$ |  | \$ | - | \$ |  |  |  |
| Builder's General Requirements | 1460 | \$ | - | \$ | - | \$ | 1,402,790 | \$ | 1,402,790 |
| Builder's Overhead | 1460 | \$ |  | \$ | - | \$ | 467,596 | \$ | 467,596 |
| Builder's Profit | 1460 | \$ |  | \$ |  | \$ | 1,402,791 | \$ | 1,402,791 |
| Site Improvement | 1450 | \$ | - | \$ | - | \$ | 3,367,875 | \$ | 3,367,875 |
| Other: Community Facility | 1470 | \$ | - | \$ | - | \$ | 309,000 | \$ | 309,000 |
| Subtotal: Development Construction Costs |  | \$ | 2,089,411 | \$ | 0 | \$ | 25,864,133 | \$ | 27,953,544 |
| Development Soft Costs | HUD Bdgt Line Item |  | PH Capital Assist. | Private Funds |  | Other Public Funds |  | Total |  |
| Acquisition of Site(s) | 1440 | \$ | 750 | \$ | - | \$ |  | \$ | 750 |
| Accounting and Cost Certification | 1430 | \$ | - | \$ | - | \$ | 25,000 | \$ | 25,000 |
| Appraisal Expense | 1430 | \$ | - | \$ | - | \$ |  | \$ |  |
| Architect \& Engineer Fees | 1430 | \$ | - | \$ | - | \$ | 1,658,345 | \$ | 1,658,345 |
| Environmental Assessment, Testing \& Cleanup | 1430 | \$ |  | \$ | - | \$ | 151,014 | \$ | 151,014 |
| Financing \& Application Expense, Lender | 1430 | \$ | 5,000 | \$ | - | \$ | 5,000 | \$ | 10,000 |
| Financing \& Application Expense, Tax Credit | 1430 | \$ | 13,000 | \$ | - | \$ |  | \$ | 13,000 |
| Insurance, Construction Period | 1430 | \$ | 198,292 | \$ | - | \$ | 793,167 | \$ | 991,459 |
| Interest, Construction \& Bridge Loan(s) | 1430 | \$ |  | \$ | - | \$ |  | \$ |  |
| Legal Expense, Developer \& Lender(s) | 1430 | \$ | 202,625 | \$ | - | \$ | 202,625 | \$ | 405,250 |
| Marketing \& Lease-up Expense | 1430 | \$ | 463,000 | \$ | - | \$ |  | \$ | 463,000 |
| Permits, Construction \& Utility Hookup | 1430 | \$ | - | \$ | - | \$ |  | \$ |  |
| PILOT \& Taxes, Construction Period | 1430 | \$ | 33,800 | \$ | - | \$ | 135,200 | \$ | 169,000 |
| Survey | 1430 | \$ | - | \$ | - | \$ | 6,250 | \$ | 6,250 |
| Title \& Recording Fees | 1430 | \$ | - | \$ | - | \$ | 180,000 | \$ | 180,000 |
| Initial Operating Deficit (Construction Period) | 1430 | \$ | - | \$ | - | \$ |  |  |  |
| Other: Contingency | 1430 | \$ | 16,167 | \$ | - | \$ | 145,504 | \$ | 161,671 |
| Other: FF\&E | 1430 | \$ | 152,000 | \$ | - | \$ | - | \$ | 152,000 |
| Other: Sub Loan Constr Int/Dpst to ACC Rsrv | 1430 | \$ | 775,000 | \$ | - | \$ | - | \$ | 775,000 |
| Other: Insurance Reserves | 1430 | \$ | 560,000 | S | - | \$ |  | \$ | 560,000 |
| Other: | 1430 | \$ |  | \$ | - | \$ | - | \$ |  |
| Other: Reserve Deposit, Operating | 1430 | \$ | 571,000 | \$ | - |  |  | \$ | 571,000 |
| Other: MBS Developer Fee | 1430 | \$ | - | \$ | - | \$ | 2,763,000 | S | 2,763,000 |
| Other: GHA Developer Fee | 1430 | \$ | - | S | - | \$ |  | \$ |  |
| Subtotal: Development Soft Costs |  | \$ | 2,990,634 | \$ | - | \$ | 6,065,105 | \$ | 9,055,739 |
| Total Uses for Development (Part A) |  | \$ | 5,080,045 | \$ | 0 | \$ | 31,929,238 | \$ | 37,009,283 |
| Part B: Additional Uses | HUD Bdgt Line Item |  | PH Capital Assist. |  | Private Funds |  | blic Funds |  | tal |
| Community \& Supp. Services | 1408 | \$ | 1,459,000 | S | - | \$ |  | \$ | 1,459,000 |
| Management Improvements, PHA | 1408 | \$ |  | \$ | - |  |  | \$ |  |
| Administration, PHA | 1410 | \$ |  | \$ | - | \$ | 489,683 | \$ | 489,683 |
| Fees \& Costs, Legal and Project Delivery | 1430 | \$ | 298,820 |  | - | \$ | 826,720 | \$ | 1,125,540 |
| Public Improvements | 1450 | \$ |  | S | - | \$ | 2,099,318 | \$ | 2,099,318 |
| Site Improvements | 1450 | \$ |  | \$ | - | \$ | 125,000 | \$ | 125,000 |
| Public Improvements - Design | 1430 | \$ | 4,961 | \$ | - | \$ | 434,676 | \$ | 439,637 |
| Public Improvements contingency | 1450 | \$ | - | \$ | - | \$ | 222,432 | \$ | 222,432 |
| GLO Grant Administrator | 1430 | \$ | - | S | - | \$ | 173,050 | \$ | 173,050 |
| GLO Grant Administrator - Planning | 1430 | \$ |  | \$ | - | \$ | 519,149 | \$ | 519,149 |
| Additional Services Fee (MBS) | 1430 | \$ | 14,174 | \$ | - | \$ | 187,873 | \$ | 202,047 |
| Total Additional Uses (Part B) |  | \$ | 1,776,955 | \$ | - | \$ | 5,077,901 | \$ | 6,854,856 |
| Total Uses this Phase (Parts A and B) |  | \$ | 6,857,000 | \$ | 0 | \$ | 37,007,139 | \$ | 43,864,139 |

(0) \$
(0) $\$$
$\begin{array}{r}- \\ \hline \\ \hline\end{array}$
(0) $\$$

Sources minus Uses, Part B \$
$\$$
(0) Sources minus Uses, Phase Total \$
\$

## Sources \& Uses - PART B Detail

Galveston - Magnolia - Multifamily

|  | Sources GHA Funds: CDBG <br>  Other Funds GHA IP <br>  Other Funds <br>  Other Funds <br>  Other Funds |  |  |
| :---: | :---: | :---: | :---: |
|  | TOTALS SOURCES (B) |  |  |
|  | USES | Sullivan Land Servic Centerpoint Energy Public Improvemen Engineering Environmental (SCl, Coastal Testing Surveying Contingency MBSDI ASA Fee | $\begin{array}{r} 10 \% \\ 7 \% \end{array}$ |
|  | TOTALS USES (B) |  |  |

Date:

Original
Budget

| $3,069,299.05$ |
| ---: |
| $19,134.95$ |
| - |
| - |
| - |
| $3,088,434.00$ |


| 2,184,318.00 | 2,099,318.00 | 187,210.00 |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 40,000.00 |  |  |  |  |
| 243,992.00 | per contract |  |  |  |
| - |  |  |  |  |
| 137,940.00 |  |  |  |  |
| 52,705.00 |  |  |  |  |
| 5,000.00 |  |  |  |  |
| 222,432.00 |  |  |  |  |
| 202,047.00 | 188,915.00 | 203711 | 0.93 | 187371.8602 |
| 3,088,434.00 | 220,346.00 |  |  | $(14,675.14)$ |
| - |  |  |  |  |



## Assumptions

## Galveston - Cedar Terrace - Multifa

|  |  |  |  | mary/Outputs: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cedar Terrace | olia |  | Cedar Terrace | Magnolia |  | Cedar Terrace | Magnolia |
| Total Units | 122 | 160 | Elig Credits | 562,504 | 732,337 | Annual Revenu | 1,102,423 | 1,418,740 |
| Construction \$ | 21,051,262 | 27,953,544 | Annual Credits | 527,718 | 701,736 | Op Exp | 833,344 | 1,084,588 |
| TDC \$ | 28,996,341 | 37,009,283 | Total Equity |  |  | Op Exp/Unit | 6,831 | 6,779 |
| TDC/Unit | 237,675 | 231,308 | Net Equity Price | 0.988 | 0.980 | Net Op Inc | 269,079 | 334,152 |
| Gap | - | 0 | Gross Equity Price | - |  | Debt Service | 166,866 |  |
|  |  |  | Last Loan Payoff |  |  | DCR | 161\% | \% |
|  |  |  |  |  |  | Expense Curg | 12.27\% | 6.50\% |


|  |  |  |
| :---: | :---: | :---: |
| Cedar Terrace $\quad$ Magnolia ${ }^{\text {Development }}$ |  |  |
| 59 |  | Market Units |
| 13 | 18 | TC - AMI: 60\% |
| 0 |  | TC - AMI: 50\% |
| 50 |  | Pub Hsg |
| 122 | 160 | Total Units |
| Family | Family | Type |
| - |  | PBV -8s |
|  |  |  |
| Cedar Terrace $\quad$ Paragnolia |  |  |
| 0.10\% | 0.10\% | GP \% |
| 99.90\% | 99.90\% | LP \% |
| 562,504 | 732,337 | Credit Reservation |
| - | - | Investment Amount |
| 527,718 | 701,736 | Credits to LP |
| 0.9875 | \$ 0.9800 | Net Fed Credit Pricing |
| - |  | Bridge Interest/Fee |
| - | - | Gross Federal Credit Pricing |
| No |  | State Credits |
| 0 |  | Net State Credit Pricing |
| 25.0\% | 25.0\% | Initial Equity Contribution \% |
| 3.270\% | 3.270\% | Applicable \% Aug-10 |
| Yes | Yes | QCT Boost |
| 0.00\% | 0.00\% | Bridge Loan Interest Rate |


|  |  |  |
| :---: | :---: | :---: |
| Cedar Terrace Magnoia |  |  |
| 122 | 160 | Units |
| 120,410 | 144,600 | NSF Residentis 265,010 |
| 132,451 | 159,060 | GSF Residenti - 291,511 |
| 91\% | 91\% Efficiency |  |
| 6181 | 11944 Residential Bldgs ${ }_{3000}$ Management/Community Space |  |
| 3000 |  |  |
| 0 |  |  |
| 0 | 0 Standalone Garages |  |
| 0 | 0 Assigned Covered |  |
| 0 | 0 Unassigned Uncovered |  |
| 24 | 24 Const. Period (Contract +2) |  |
| 12/1/2013 | 12/1/2013 | Const. Start Date |
|  | Const. Days before LU start |  |
| Operations |  |  |
| Cedar Terrace | Magnolia |  |
| 9 | 9 Leasup (Months)7 mat |  |
| 7.0\% |  |  |
| 7.0\% | 7.0\% LIHTC Vacancy |  |
| 0.0\% | 0.0\% Pub Hsg Vacancy |  |
| 5.00 | 5.00 Other Income/Unit (non-PHU) |  |
| 5.00 | 5.00 Other Income/Unit (PHU) |  |
| 6.0\% | 6.0\% Management Fee |  |
| \$ 350 | \$ 350 | 350 Repl Resv (per unityear) |
| 3.0\% | 3.0\% | Repl Resv Inflator |
| 66,951 | 83,781 Real Estate Taxes/Year |  |
| - | 35 Abated Taxes/Year |  |
| 35 |  |  |
| 11/21/2015 11/21/2015 |  |  |
| 4/4/2016 | 4/4/2016 |  |



## USES OF FUNDS

## ACQUISITION COSTS <br> ACQUISITION

CONSTRUCTION COSTS
CONSTR - ON SITE IMPROVEMENTS
CONSTR - SITE PREP/PI REIMBURSEMENT
CONSTR - RESIDENTIAL
CONSTR - GEN REQ/OH/PROFIT
CONSTR - PERMITS/TAX/FEES/MISC
CONSTR - OWNER CONTINGENCY
CONSTR - CONTINGENCY SUBTOTAL

OTHER DEVELOPMENT COSTS
ARCHITECTURE
ENGINEERING/SURVEY
ENVIRONMENTAL
FIN FEES - FIRST MORTGAGE INTEREST
FIN FEES - SUBORDINATE LOAN INTEREST
FIN FEES - OTHER FEES
BOND INTEREST/FEES
INSURANCE
PROFESSIONAL FEES/REPORTS
MARKETING/ FF\&E
LEASEUP INTEREST/EXPENSES
TITLE AND RECORDING
TAX CREDIT FEES
REAL ESTATE TAXES
MISCELLANEOUS
PROJECT CONTINGENCY
DEVELOPER FEE - DEVELOPER
DEVELOPER FEE - OTHER
OPERATING/INSURANCE RESERVE SUBTOTAL

TOTAL DEVELOPMENT COSTS

SOURCES OF FUNDS
FIRST MORTGAGE: CDBG F
GPFC RHF Equity
SECOND MORTGAGE:GPFC
THIRD MORTGAGE:GPFC CD
Tax Credit Equity (Enterprise)
GAP

TOTAL DEVELOPMENT SOURCES

|  | Total Units <br> Resid GSF | $\begin{array}{r} 122 \\ 132,451 \end{array}$ |  |
| :---: | :---: | :---: | :---: |
|  | Permanent | Per Unit | Construction |
|  | 750 | 6 | 750 |
|  | 2,023,500 | 16,586 | 2,023,500 |
|  | - | - | - |
|  | 15,524,975 | 127,254 | 15,524,975 |
| 14.00\% | 2,456,787 | 20,138 | 2,456,787 |
|  | 46,000 | 377 | 46,000 |
|  | - | - | - |
| 5\% | 1,000,000 | 8,197 | 1,000,000 |
|  | 21,051,262 | - | 21,051,262 |
|  | 1,115,600 | 9,144 | 1,115,600 |
|  | 274,550 | 2,250 | 274,550 |
|  | 151,590 | 1,243 | 151,590 |
|  | - | - | - |
|  | 611,000 | 5,008 | 611,000 |
|  | - | - | - |
|  | 48,000 | 393 | 48,000 |
|  | 707,889 | 5,802 | 707,889 |
|  | 681,000 | 5,582 | 681,000 |
|  | 242,700 | 1,989 | 242,700 |
|  | 375,000 | 3,074 | 375,000 |
|  | 195,000 | 1,598 | 195,000 |
|  | 27,000 | 221 | 27,000 |
|  | 134,000 | 1,098 | 134,000 |
|  | 22,000 | 180 | 22,000 |
| 0.68\% | 175,000 | 1,434 | 175,000 |
| 9.15\% | 2,307,000 | 18,910 | 2,307,000 |
| 0.00\% | - | - | - |
|  | 877,000 | 7,189 | 877000 |
|  | 7,944,329 | 65,117 | 7,944,329 |
|  | 28,996,341 | 237,675 | 28,996,341 |
|  | Permanent |  | Construction |
| 100.00\% | \$2,200,000 | 18,033 | \$2,200,000 |
|  | \$1,442,000 | - | 1,442,000 |
|  | \$3,024,212 | - | 3,024,212 |
|  | \$22,330,129 | 183,034 | 22,330,129 |
|  |  | - | - |
|  | \$0 |  | - |
|  | \$0 | - | - |
|  | - |  | - |

Sources \& Uses
$\begin{array}{lll}\text { Galveston - Magnolia - Multifamily } & \text { Date: } & \text { April 28,2023 }\end{array}$

## USES OF FUNDS





Sources \& Uses
Galveston - Cedar Terrace - Multifamily
Galveston - Magnolia - Multifamily
USES OF FUNDS
PART A
ACQUISITION COSTS
ACQUISITION
CONSTRUCTION COSTS
CONSTR - ON SITE IMPROVEMENTS
CONSTR - SITE PREP/PI REIMBURSEMENT
CONSTR - RESIDENTAL
CONSTR - GEN REQ/OH/PROFIT
CONSTR - PERMITS/TAX/FEES/MISC
CONSTR - OWNER CONTINGENCY
CONSTR - CONTINGENCY
SUBTOTAL $\quad$ \#REF!

CONSTRUCTION COSTS
CONSTR - ON SITE IMPROVEMENTS
CONSTR - SITE PREP/PI REIMBURSEMENT
CONSTR - RESIDENTIAL
CONSTR - GEN REQ/OH/PROFIT
CONSTR - PERMITS/TAX/FEES/MISC
CONSTR - OWNER CONTINGENCY
CONSTR - CONTINGENCY
SUBTOTAL
OTHER DEVELOPMENT COSTS
ARCHITECTURE
TOTAL PROJECT

| Total Units |
| :---: |
| Resid GSF |

Permanent
1,500

$5,391,375$
-
$35,536,924$
$5,729,964$
107,000
\#REF!
\#REF!
\#REF!

Date: April 28, 2023

ENGINEERING/SURVEY
ENVIRONMENTAL
FIN FEES - FIRST MORTGAGE INTEREST
FIN FEES - SUBORDINATE LOAN INTEREST
FIN FEES - OTHER FEES
BOND INTEREST/FEES
INSURANCE
PROFESSIONAL FEES/REPORTS
MARKETING/ FF\&E
LEASEUP INTEREST/EXPENSES
TITLE AND RECORDING
TAX CREDIT FEES
REAL ESTATE TAXES
mISCELLANEOUS
PROJECT CONTINGENCY
DEVELOPER FEE - DEVELOPER
DEVELOPER FEE - OTHER
OPERATING/INSURANCE RESERVE
SUBTOTAL
$\begin{array}{r}2,441,400 \\ 607,095 \\ 302,604 \\ 1,386,000 \\ - \\ 58,000 \\ 1,699,348 \\ 1,089,500 \\ 450,700 \\ 782,00 \\ 375,000 \\ 40,000 \\ 303,000 \\ 50,000 \\ 306,71 \\ 5,070,000 \\ - \\ 2,008,000 \\ \hline 16,999,318 \\ \hline \text { \#REF! }\end{array}$

|  | $1,115,600$ | $1,325,800$ |
| :---: | ---: | ---: |
|  | 274,550 | 332,545 |
|  | 151,590 | 151,014 |
|  | 611,000 | 775,000 |
|  | - | - |
|  | 48,000 | 10,000 |
|  | 707,889 | 991,459 |
|  | 681,000 | 408,500 |
|  | 242,700 | 208,000 |
|  | 375,000 | 407,000 |
|  | 195,000 | 180,000 |
|  | 27,000 | 13,000 |
|  | 134,000 | 169,000 |
|  | 22,000 | 28,000 |
| $5,070,000$ | 175,000 | 161,671 |
| $2,008,000$ | $2,307,000$ | $2,763,000$ |
|  | 877,000 | - |
|  | $7,944,329$ | $1,131,000$ |
|  |  | $9,054,989$ |
|  | \#REF! |  |

## SOURCES OF FUNDS

PART A
FIRST MORTGAGE: CDBG Funds
GPFC RHF Equity
SECOND MORTGAGE:GPFC Insurance Proceeds
THIRD MORTGAGE:GPFC CDBG $1+2$
Tax Credit Equity (Enterprise)
GAP
TOTAL DEVELOPMENT SOURCES

\$66,005,624

| Permanent | Permanent |
| ---: | ---: |
| $\$ 2,200,000$ | $\$ 1,600,000$ |
| $\$ 1,44,000$ | $\$ 1,075,000$ |
| $\$ 3,024,212$ | $\$ 4,005,045$ |
| $\$ 22,330,129$ | $\$ 30,329,238$ |
| $\$ 0$ | $\$ 0$ |
| $\$ 0$ | $\$ 0$ |
| $\$ 0$ | $\$ 0$ |
| - | 0 |

\$28,996,341
\$37,009,283

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{ConstruMHHion Allocation} \& 18 \& \& \& 0.111111111
\(100 \%\) \& 11
0
18
\(0 \%\) \& - \(\begin{array}{r}17 \\ 1 \%\end{array}\) \& (16) \& - \({ }_{\text {15 }}\) \& 14 \& ( \(\begin{array}{r}0 \\ 13 \\ 6 \%\end{array}\) \& ( \(\begin{array}{r}12 \\ 7 \%\end{array}\) \& -11 \& - \& 0
9
\(10 \%\) \& r \(\begin{array}{r}0 \\ 11 \%\end{array}\) \& 7
7
\(10 \%\) \& 6
6
\(8 \%\) \& [ \(\begin{array}{r}5 \\ \text { 5 } \\ \hline\end{array}\) \& 4
4
\(6 \%\) \\
\hline \& \multicolumn{19}{|c|}{Month:} \\
\hline \& Const Budget \& \[
\frac{\text { Donst }}{\text { Disbursed }}
\] \& Perm Budget \& Perm Disbursed \& Initial \& 1 \& 2 \& 3 \& 4 \& 5 \& 6 \& 7 \& 8 \& 9 \& 10 \& 11 \& 12 \& 13 \& 14 \\
\hline uses \& \& \& \& \& Cosing \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline ACQUISITION \& 750 \& 750 \& 750 \& 750 \& \& 750 \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \begin{tabular}{l}
CONSTR - ON SITE IMPROVEMENTS \\
CONSTR - SITE PREP/PI REIMBURSEMENT
\end{tabular} \& 2,023,500 \& 2,023,500 \& 2,023,500 \& 2,023,500 \& \& 22,483 \& 44,967 \& 67,450 \& 89,933 \& 112,417 \& 134,900 \& 157,383 \& 179,867 \& 202,350 \& 224,833 \& 196,729 \& 168,625 \& 140,521 \& 112,417 \\
\hline CONSTR - RESIDENTAL \& 15,524,975 \& 15,524,975 \& 15,524,975 \& 15,524,977 \& \& 172.500 \& 344,999 \& 517,499 \& 688,999 \& 862,499 \& 1,034,998 \& 1,207,498 \& 1,379,998 \& 1,552,498 \& 1,724,997 \& 1,509,373 \& \({ }^{1,293,748}\) \& 1,078, 123 \& 862,499
127904 \\
\hline CONSTR - GEN REQ/OH/PROFIT \& 2,456,787 \& 2,456,787 \& 2,456,787 \& 2,456,787 \& 154,517 \& 25,581 \& 51,162 \& 76,742 \& 102,323 \& 127,904 \& 153,485 \& 179,065 \& 204,646 \& 230,227 \& 255,808 \& 223,832 \& 191,856 \& 159,880 \& 127,904 \\
\hline CONSTR - PERMITSTAXFEESMMISC \& 46,000 \& 46,000 \& 46,000 \& 46,000 \& 45,202 \& 798 \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline CONSTR - OWNER CONTINGENCY
CONSTR - CONTINGNCY \& 1,000,000 \& 1,000,000 \& 1,000,000 \& 1,000,000 \& \& \& \& \& \& \& \& \& \& \& \& \& \& 200,000 \& 200,000 \\
\hline ARCHITECTURE \& 1,115,600 \& 1,115,600 \& 1,115,600 \& 1,115,600 \& 911,979 \& 11,978 \& \({ }^{11,978}\) \& 11,978 \& 11,978 \& 11,978 \& 11,978 \& 11,978 \& 11,97 \& 11,97 \& 11,978 \& 11,978 \& 11,97 \& 11,978 \& 11,978 \\
\hline ENGINEERIN/ISURVEY \& \({ }^{274,550}\) \& \({ }^{274,550}\) \& 274,550 \& 274,550 \& \({ }^{33,373}\) \& 120,589 \& 120,589 \& \& \& - \& 9 \& - \& - \& - \& \& - \& - \& - \& \\
\hline ENIN FEES - First Mortgage interest \& 151,590 \& 151,590 \& 151,590 \& 151,590 \& 151,539 \& 9 \& 9 \& 9 \& 9 \& \({ }^{9}\) \& 9 \& : \& - \& \& \& \& \& \& \\
\hline FIN FEES - SUBORDINATE LOAN INTEREST \& 611,000 \& 611,000 \& 611,000 \& 611,000 \& \& - \& \& \& \& - \& \& - \& \& \& \& \& \& \& \\
\hline FiN FEES -OTHER FEES
BOND INTREST/FEES \& 48,000 \& 48,000 \& 48,000 \& 48,000 \& 20,000 \& 1,647 \& 1,647 \& 1,647 \& 1,647 \& 1,647 \& 1,647 \& \({ }^{1,647}\) \& 1,647 \& 1,647 \& 1,647 \& 1,647 \& 1.647 \& 1,647 \& 1,647 \\
\hline INSURANCE \& 707,889 \& 707,889 \& 707,889 \& 707,889 \& 597,024 \& 110,865 \& \& - \& - \& - \& - \& - \& \& - \& - \& - \& - \& - \& \\
\hline PROFESSIISNAL FEESIREPORTS \& \({ }^{681,000}\) \& 681,000

242700 \& | 681,000 |
| :--- |
|  |
| 242 |
| 2000 | \& 681,000

242700 \& 447,862
34.570 \& 233,138 \& \& - \& - \& - \& \& - \& \& \& \& \& \& \& 26.105 <br>
\hline LEASEUP INTERESTIEXPENSES \& 375,000 \& 375,000 \& 375,000 \& 375,000 \& \& \& \& \& - \& - \& \& \& \& \& \& \& \& \& ${ }_{93,750}^{20,105}$ <br>
\hline TITLE AND RECORDING \& 195,000 \& 195,000 \& 195,000 \& 195,000 \& 166,947 \& 28,053 \& - \& - \& - \& - \& \& - \& \& \& - \& - \& \& \& <br>
\hline TAX CREDT
REALESESATE
ataxES \& 27,000
134,000 \& 27,000
134,000 \& 27,000
134,000 \& 27,000
134,000 \& 26,760 \& 240 \& - \& - \& - \& - \& \& : \&  \& \& : \& : \& - \&  \& <br>
\hline MISCELLANEOUS \& 22,000 \& 22,000 \& 22,000 \& 22,000 \& 4,537 \& 3,493 \& 3,493 \& 3,493 \& 3,493 \& 3,493 \& \& - \& \& \& \& \& \& \& <br>
\hline PROJECT CONTINENCY \& 175,000 \& 175,000 \& 175,000 \& 175,000 \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& 43,750 <br>
\hline DEVELOPER FEE- - DEVELOPER
DEVELOPRREE - OTHER \& 2,307,000 \& 2,307,000 \& 2,307,000 \& 2,307,000 \& 1,153,500 \& \& - \& . \& , \& : \& \& : \& . \& , \& \& . \& . \& . \& <br>
\hline OPERATING/INSURANCE RESERVE \& 877,000 \& 877,000 \& 877,000 \& 877,000 \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \multirow[t]{3}{*}{$\stackrel{\text { Total }}{\text { Checks }}$} \& 28,996,341 \& 28,996,341 \& 28,996,341 \& 28,99, 341 \& 3,747,810 \& 732,123 \& 578,842 \& 678.817 \& 899,381 \& 1,119,945 \& 1,337,016 \& 1,557,.572 \& 1,778,135 \& 1,998,699 \& 2,219,263 \& 1,943,558 \& 1,667,854 \& 1,592,149 \& 1,480,049 <br>

\hline \& \& \& 2,132,700 \& \& $$
\begin{array}{r}
61,330 \\
13,785,170
\end{array}
$$ \& 240 \& - \& - \& - \& - \& - \& - \& - \& - \& \& - \& - \& - \& 119,855 <br>

\hline \& \multirow[t]{2}{*}{Const Budget} \& \multirow[t]{2}{*}{Const Disbursed} \& \multirow[t]{2}{*}{Perm Budget} \& \multirow[t]{2}{*}{Perm Disbursed} \& \multirow[t]{2}{*}{Month: Initia Closing \$ 2,450,110} \& \multirow[t]{2}{*}{353,937} \& \multirow[t]{2}{*}{| 2 |
| :--- |
| 573,702 |} \& \multirow[t]{2}{*}{\[

$$
\begin{aligned}
& 3 \\
& 673,678
\end{aligned}
$$
\]} \& \multirow[t]{2}{*}{} \& 5 \& 6 \& 7 \& 8 \& 9 \& 10 \& 11 \& 12 \& 13 \& 14 <br>

\hline SOURCES - Direct Construction \& \& \& \& \& \& \& \& \& \& \& 1.35, 369 \& \& \& \& \& \& 1,666,206 \& \& <br>
\hline
\end{tabular}

$$
\begin{gathered}
\text { Tax Credit Equity (Enterprise) to be Bridged } \\
\text { GAP }
\end{gathered}
$$

| SOURCES - Bond Collateral Escrow |
| :--- | :--- |


| \$ |  | \#DIVI0! | s |  |  | \#DIVO! | \#Divo! | \#DIVO! | \#DIVO! | \#DIVO! | \#DIV0! | \#DIVO! | \#Divo! | \#DIV0! | \#Divo! | \#Divo! | \#DVIV! | \#DIVI0! | \#DVIV! | \#Divo! | \#DVV0! |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ |  | \#Divo! | s |  |  | \#DIV0! | \#DIVo! | \#DIVO! | \#Divo! | \#DIV0! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#DVIV! | \#DIV0! | \#Divo! | \#Divo | \#DVIVO! |
| \$ |  | \#DVV0! | s |  |  | \#DIV0! | \#DIVO! | \#DIVO! | \#Divo! | \#DIVI! | \#DIV0! | \#DIV0! | \#DIV0! | \#DIV0! | \#DIV0! | \#DIVIO! | \#DV0! | \#DIVI! | \#Divo! | \#DIVIO! | \#DVIV! |
| \$ | $(984,000)$ | \#DVV0! | s | 2,200,000 |  | \#DIV0! |  | \#DIVO! | \#DIVO! | \#DIVO! | \#Divo! | \#DIVO! | \#Divo! | \#DIV0! | \#Divo! | \#Divo! | \#Divo! |  |  | \#Divo! | \#Divo! |
|  | $(984,000)$ | \#DVV0! |  | 2,200,000 |  | \#DIV0! | \#DIV0! | \#DIVO! | \#DIV0! | \#DIVO! | \#Divo! | \#DIVO! | \#Divo! | \#DIVO! | \#DIV0! | \#Divo! | \#Divo! | \#DIV0! | \#Divo! | \#DVV: | \#DVIV! |
|  |  |  |  |  |  |  | \#DIVO! | \#DIVO! | \#Divo! | \#DIVO! | \#Divo! | \#DVIV! | \#DV10! | \#DIV0! | \#DV10! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#DVV0! |
| \$ | - \$ |  | s |  | \$ |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | - | \#Divo! | s |  |  | \#DIV0! | \#Divo: | \#DIVO! | \#Divo: | \#Divo! | \#Divo! | \#Divo: | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#DVvo! | \#Divo! | \#DVIV0! | \#Divo! | \#DVIV! |
| \$ | - | \#DVV0! | s |  |  | \#DIV0! | \#DIV0! | \#DIVO! | \#DIVO! | \#DIVO! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#DIV0! | \#Divo! | \#DVIV! | \#Divo! | \#Divo! | \#Divo! | \#Divo! |
| \$ | - | \#DVV0! | \$ | . |  | \#DiV0! | \#DIVO! | \#DIVO! | \#DiVO! | \#DIVO! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#DIVI! |
| \$ | $(984,000)$ | \#Divo: ${ }^{\circ}$ | s | 2,200,000 | , | \#DIV0! | - | \#Divo! | \#Divo! | \#Divo! | \#Div/0! | \#DIV0! | \#Div/0! | \#DIV0! | \#Divio! | \#Divo! | \#Divo! | \#Divio! | \#Divo! | \#DIVI0! | \#Divo! |
|  |  |  |  |  |  |  | - | \#DIV0! | \#Divo! | \#DIV0! | \#Divo! | \#DIV0! | \#Divo! | \#DIV0! | \#DVV0! | \#Divo! | \#DVIV0! | \#Divo! | \#Divo! | \#Divo! | \#Divo! |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 120 | 60,048 |
|  |  |  |  |  |  |  | 1,200,770 | 1,200,890 | 1,200,890 | 1,200,890 | 1,200,890 | 1,200,890 | 1,200,890 | 1,200,890 | 1,200,890 | 1,200,890 | 1,200,890 | 1,200,890 | 1,200,890 | 1,200,890 | 1,260,818 |
|  |  |  |  |  |  |  | 2,547,040 | 3,278,923 | 3,857,765 | 4,536,582 | 5,43,963 | 6,555,908 | 7,892,924 | 9,450,496 | 11,228,631 | 13,227,331 | 15,46, ,594 | 17,390,152 | 19,058,006 | 20,650,154 | 22,010,348 |

CuMULATVEE INTTREST (EOM)
FIRST MORTGAGE: CDBG Funds
GPFC RHF Equity
GPFF CHF Equity
SECOND MORTGA
SECOND MORTGAGE:GPFC Insurance Proceeds
THRD MORTGAGE:GPFC CDBu 1+2
Tax Credit Equity (Enterprise) to be Bridged
GAP

Cor Const Int (24) Total lint



$$
\begin{aligned}
& \begin{array}{l}
\text { FIRST MORTGAGE: CDBG Funds } \\
\text { GPFC RHF Equity }
\end{array} \\
& \begin{array}{l}
\text { GPFC RHF Equity } \\
\text { SECOND MORTGAE:GPFC I Insurance Proc } \\
\text { SHPN }
\end{array}
\end{aligned}
$$

| $\begin{array}{r} 3 \\ 3 \\ 4 \% \end{array}$ | $\begin{array}{r} 2 \\ 2 \\ 3 \% \end{array}$ | r $\begin{array}{r}1 \\ 1 \%\end{array}$ | $\begin{array}{r} 0 \\ 0 \\ 0 \% \end{array}$ | $\begin{array}{r} 0 \\ 0 \\ 0 \% \end{array}$ | $\begin{array}{r} 0 \\ 0 \\ 0 \% \end{array}$ | 0 | 0 | 0 | $\begin{aligned} & 0 \\ & 0 \\ & 0 \% \end{aligned}$ | 0 0 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15 | 16 |  | $\begin{gathered} 18 \\ \substack{\text { sussannita } \\ \text { Complioion }} \end{gathered}$ | 19 | 20 | 21 | 22 | 23 |  | 25 |
| 84,313 | 56,208 | 28,104 | - | : | : | : | : | : | - | - |
| $\begin{gathered} 646,874 \\ 95,928 \\ 95 \end{gathered}$ | $\begin{gathered} 431,249 \\ 63,952 \end{gathered}$ | $\begin{gathered} 215,625 \\ 31,976 \\ \hline \end{gathered}$ | : | $:$ | $:$ | : | $:$ | : | : | : |
| 200,000 | 200,000 | 200,000 | - | - | - | - | - | - | - | - |
| 11,978 | 11,978 | 11,978 |  |  |  |  |  |  |  |  |
| : | - | : | : | - | : | - | : | : | : | - |
| $:$ | $:$ | 611,000 | : | : | $:$ | : | $:$ | $:$ | $:$ | $:$ |
| 1,647 | 1,647 | 1,647 | : | : | : | : | : | : | $:$ | : |
| : |  | : | : | : | : | : | : | - | : | : |
| ${ }^{60,675}$ | ${ }^{60,675}$ 9,750 | ${ }_{\text {c }}^{60,675}$ | : | : | : | : | : | : | : | : |
| 93,750 | 93,750 | 93,150 | : | : | : | : | $:$ | : | $:$ | : |
| : | : | 134,000 | : | : | : | : | : | : | : | : |
| 43,750 | 43,750 | 43,750 | : | : | : | : | : | : | : | : |
| . | - | - | 576,750 | - | - | - | - | - | 576,750 | - |
| : | : | - | . | : | : | : | : | : | 877,000 |  |
| 1,238,914 | 963,209 | 1,432,505 | 576,750 | - | - | - | - | - | 1,453,750 | - |
| 154,425 | 154,425 | 765,425 | - | - | - | - | - | - | 877,000 |  |
| 15 | 16 |  |  | 19 | ${ }^{20}$ | 21 | 22 | ${ }^{23}$ |  | 25 |
| \$ 1,039,092 | \$ 763,387 \$ | 487,682 | \$ 576,750 | s | s | s | s | s | S 576,750.00 |  |
| 764,709 $7,7,13$ 77213 | 232,034 77,213 77213 |  | 576,750 | $\bigcirc$ | $\bigcirc$ | 0 | 0 | $\bigcirc$ | 576,50 (47,596) 917596 |  |
| 77,213 319,78 | 77,213 | 691,374 | 0 | 0 | 0 | 0 | 0 | 0 | 917,596 |  |
| 0 | 0 | 0 | 0 |  |  |  |  |  | ${ }^{\circ}$ |  |
| 1,238,914 | 386,459 | 1,432,505 | 576,750 | 0 | 0 | 0 | 0 | 0 | 1.453,750 |  |
| - | ${ }^{(576,750)}$ | - | 0 | 0 | 0 | 0 | 0 | 0 | $\bigcirc$ |  |
| \#Divo! | \#Divo! | \#Divo! | - |  |  |  |  |  |  |  |
| \#DIVIO! | \#idvo! \#ilvo! | \#idvo! \#DIVIV! | : |  |  |  |  |  |  |  |
| \#Divo! | \#Divo! | \#Divo! | 3,184,000 |  |  |  |  |  |  |  |
| \#DIVIO! \#DVIV! | $\underset{\substack{\text { \#Divol } \\ \text { \#DIVIO! }}}{ }$ | \#DIVI! \#DIVIV! | 3,184,000 \#DIVO! | \#DVvo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! |  |
| 0 | 0 | 0 | 0 |  |  |  |  |  | 0 |  |
| \#Divo! | \#Divo! | \#Divo! | - | - | - | - | - | - | - | - |
| \#DVVO! \#DVIVO! | \#DIVIO! \#DIVO! | \#DIVIO! \#DIVO! | : | : | : | : | : | : | $:$ | : |
|  |  |  |  | - |  |  | - | - | - |  |
| \#DVV0! | \#Divo! | \#DIV0! | 3,184,000 | - |  | - | - | - | - | - |
| \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! | \#Divo! |  |
| 764,709 | 996,743 | 1,046,500 | 1,623,250 | 1,623,250 | 1,623,250 | 1,623,250 | 1,623,250 | 1,623,250 | 2,200,000 |  |
| 137,260 | 214,473 | 900,846 | ${ }^{\text {905,846 }}$ | ${ }^{905,846}$ | ${ }^{905,846}$ | ${ }^{905,846}$ | ${ }^{\text {905,846 }}$ |  | 865,250 |  |
| $1,338,200$ $22,330,129$ | +1,415,243 $\begin{array}{r}\text { 22,30, } 129\end{array}$ | 2, 10,6,616 22,30, , 129 | 2, $\begin{aligned} & 2,106,616 \\ & 22,330129\end{aligned}$ | 2, $\begin{aligned} & 2,106,616 \\ & 22,330129\end{aligned}$ | 2,106,616 | ( $\begin{aligned} & \text { 2,106,616 } \\ & 22,330,129\end{aligned}$ | ( $\begin{gathered}\text { 2,106,616 } \\ 22,30,129\end{gathered}$ | ${ }^{2} \begin{aligned} & 2,106,616 \\ & 22,330,129\end{aligned}$ | $3,024,212$ $22,330,129$ |  |
| 22,30, 129 |  | 2,330,129 | 22,330,129 | 22,330,129 | 22,33, 12 | 22,33, 129 | 22,330,129 | 22,330,129 | 22,330,129 |  |
| . | . | . | - | . | : | : | : | : | : |  |
| 88,000 | 93,500 | 99,000 | 104,500 | 110,000 | 115,500 | 121,000 | 126,500 | 132,000 | 137,500 |  |
| 0 477.94 | $\begin{array}{r} 020 \\ 622.96 \end{array}$ | 622.96 | 1,724 |  |  |  |  |  |  |  |

SUMMARY Units 122 GSF 132,451

TOTAL RENTAL BASIS
DEDUCTIONS:
ACQUISITION
CONSTR - SITE PREP/PI REIMBURSEMENT
CONSTR - OWNER CONTINGENCY
CONSTR - CONTINGENCY
ENVIRONMENTAL
FIN FEES - FIRST MORTGAGE INTEREST
FIN FEES - SUBORDINATE LOAN INTEREST
FIN FEES - OTHER FEES
BOND INTEREST/FEES
PROFESSIONAL FEES/REPORTS
MARKETING/ FF\&E
LEASEUP INTEREST/EXPENSES
TAX CREDIT FEES
REAL ESTATE TAXES
miscellaneous
PROJECT CONTINGENCY
DEVELOPER FEE - DEVELOPER
DEVELOPER FEE - OTHER
OPERATING/INSURANCE RESERVE

## SUBTOTAL

(Add 4\% Acquisition Credits)
DEDUCT HOPE VI/FEDERAL FUNDS
ADD BACK AFR
SUBTOTAL
QCT BOOST
ELIGIBLE BASIS
APPLICABLE FRACTION (Mkt Rate Adj)
QUALIFIED BASIS
APPLICABLE PERCENTAGE
ANNUAL ELIGIBLE CREDITS (SEC. 42)
CREDIT RESERVATION
CREDITS RECEIVED
ANNUAL CREDITS TO LTD
FEDERAL CREDIT PRICING
NET FEDERAL CREDIT EQUITY (ROUNDED)
STATE CREDIT PRICING
NET STATE CREDIT EQUITY
BRIDGE LOAN INTERST/FEES
LP LEGAL
EQUITY ACHIEVED
GROSS EQUITY PRICING

28,996,341
DEDUCTIONS:
(750)
-
-
-
$(75,795)$
$(549,900)$
$(28,800)$
$(272,400)$
$(121,350)$
$(375,000)$
$(27,000)$
$(33,500)$
$(22,000)$
$(43,750)$
-
-
$(877,000)$
26,569,096

NA
NA
26,569,096

| $130 \%$ |
| ---: |
| $\quad 34,539,825.22$ |

98\% 49.8\% 17,201,965
3.27\%

562,504
562,504
528,246
527,718
0.9875

5,211,213

-

Bonds
Galveston - Cedar Terrace - Multifamily
Date:
4/28/2023

| Temporary (Constru SUMMARY BUDGET -- PHASE I ONLY (CONS <br>  <br> Series |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: |
|  | B |  |  |  |
| $51.73 \%$ |  | $15,000,000$ | $13,284,923$ | $50 \%$ |
|  | $56.45 \%$ | $15,000,000$ | $14,613,415$ | $55 \%$ |
|  | $7.59 \%$ | $2,200,000$ | perm |  |


| Costs of Issuance: |  |  |
| :--- | ---: | :--- |
| Admin Fee | - | $0.000 \%$ |
| Compliance Fee | - | $0.000 \%$ |
| Financial Advisor Fee | - | $0.000 \%$ |
| Bond Counsel | 35,000 | $0.233 \%$ |
| Bond Counsel reimbursables | 4,000 | $0.027 \%$ |
| Other |  | $0.000 \%$ |
| TBRB Bond App | 5,000 | $0.033 \%$ |
| TBRB reservation fee | 4,000 | $0.027 \%$ |
| Credit Underwriter | - | $0.000 \%$ |
| Validation Fee | - | $0.000 \%$ |
| Rebate Analysts Fee | - | $0.000 \%$ |
| Servicer's Fee | - | $0.000 \%$ |
| Fiscal Agent Fee | - | $0.000 \%$ |
| GPFC Issuance Fee | - | $0.000 \%$ |
| Total Costs of Issuance | 48,000 | $0.320 \%$ |
|  |  |  |
| Other Bond Costs | - |  |
| Admin ongoing Fee | - | $0.000 \%$ |
| Compliance ongoing Fee | 60,000 | $0.000 \%$ |
| Lender Commitment Fee | 10,000 | $1.000 \%$ |
| Lender Counsel | - | $0.400 \%$ |
| Lender 3rd Party | - | $0.067 \%$ |
| Partnership Counsel | 220,000 | $0.000 \%$ |
| Other/Misc. |  | $1.467 \%$ |
| Total Other Bond Costs | 268,000 |  |
|  |  | $1.787 \%$ |

Galveston - Cedar Terrace - Multifamily Date: April 28, 2023

|  | GSF | Units | Unit $\%$ | GSF \% |
| :--- | ---: | ---: | ---: | ---: |
|  | 132,451 | 122 |  |  |
| MARKET | 62,282 | 59 | $48.4 \%$ | $47.0 \%$ |
| LIHTC | 12,848 | 13 | $10.66 \%$ | $9.70 \%$ |
| PHU | 57,321 | 50 | $40.98 \%$ | $43.28 \%$ |


| REVENUE |
| :--- |
| MARKET |
| LIHTC |
| PHU (calculated from expenses) |
| TOTAL GROSS POTENTIAL |
| VACANCY: MARKET |
| VACANCY: LIHTC |
| VACANCY: PHU |
| OTHER INCOME |
| NET ANNUAL REVENUES |


Debt Service Coverage Ratio ..... 161\%
Expense Coverage ratio ..... 12.27\%
Expense Coverage After ACC deposits ..... 4.40\%
Debt Service Coverage Ratio After ACC deposits ..... 122\%
Cash after Debt Service ..... \$ 142,569
85.44\%
$-3 \%$
PEL Estimate (excludes UEL) 2014 ..... 410.85
UEL Estimate ..... \$ ..... 85.00
Total Subisdy available ..... 495.85
Estimated Tenant Paid Rents 30\% ..... 167.65
Operating Subsidy ..... 243.21
HUD Proration ..... 90\% ..... 218.89
GHA Proration/Total Operating $\subseteq 90 \%$ ..... 197.00
UEL (assumes full reimbursement) ..... 85.00
Tenant Rent ..... 167.65
Total Public housing operating revenue ..... 449.65
Total Public housing operating cost ..... 558.83
Shortfall109.18

| BR \% | NRA |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 47.1\% | 56620 |  |  |  |
| 9.2\% | 11680 |  |  |  |
| 43.75\% | 52110 |  |  | 0.409836 |
| Monthly | Per Unit/Yr | Per Unit/Mo |  |  |
| 57,024 | 11,598 | 967 | 117108 |  |
| 11,059 | 10,208 | 851 |  |  |
| 27,941 | 6,706 | 559 |  |  |
| 96,024 | 9,445 | 787 |  |  |
| $(3,992)$ | (393) | (68) |  |  |
| (774) | (76) | (60) |  |  |
| - | - | - |  |  |
| \$610 | 60 | \$5 |  |  |
| 91,869 | 9,036 | \$753 |  |  |
| Monthly | Per Unit/Yr Per Unit/Mo |  |  |  |
| 6,424 | 632 | 52.66 |  |  |
| 10,370 | 1,020 | 85 |  |  |
| 17,283 | 1,700 | 142 |  |  |
| 10,645 | 1,047 | 87 |  |  |
| 15,250 | 1,500 | 125 |  |  |
| 336 | 33 | 3 |  |  |
| 5,579 | 549 | 46 |  |  |
| 3,558 | 350 | 29 |  |  |
|  | 6,481 |  |  |  |
| 69,445 | 6,831 | 569 |  |  |
| 22,423 | 2,206 | 184 |  |  |
| - | - | - |  |  |
|  | \$ 13,905.50 |  |  |  |

\$ 13,905.50

52,153.33
\$ 216,925.75

# 55 Year Proforma - 

| Galveston - Cedar Terrace - Multifamily |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date: April 28, 2023 |  |  |  |  |  |  |  |  |  |  |  |
|  | SUMMARY BUDGET -- PHASE I ONLY (CONSTRL | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| INCOME | Increase | First Stabilized Year |  |  |  |  |  |  |  |  |  |
| MARKET RATE RENTS | 3.00\% | 684,288 | 704,817 | 725,961 | 747,740 | 770,172 | 793,277 | 817,076 | 841,588 | 866,836 | 892,841 |
| LIHTC RENTS | 3.00\% | 132,708 | 136,689 | 140,790 | 145,014 | 149,364 | 153,845 | 158,460 | 163,214 | 168,111 | 173,154 |
| 43.75\% PHU Rents | (calc) | 335,297 | 345,169 | 355,334 | 365,799 | 376,575 | 387,670 | 399,094 | 410,856 | 422,967 | 435,437 |
| POTENTIAL GROSS INCOME |  | 1,152,293 | 1,186,675 | 1,222,085 | 1,258,553 | 1,296,111 | 1,334,792 | 1,374,630 | 1,415,658 | 1,457,913 | 1,501,432 |
| Less Vacancy Loss | (calc) | $(57,190)$ | $(58,905)$ | $(60,673)$ | $(62,493)$ | $(64,368)$ | $(66,299)$ | $(68,288)$ | $(70,336)$ | $(72,446)$ | $(74,620)$ |
| Miscellaneous Income | 3.00\% | 7,320 | 7,540 | 7,766 | 7,999 | 8,239 | 8,486 | 8,740 | 9,003 | 9,273 | 9,551 |
| EFFECTIVE GROSS INCOME |  | 1,102,423 | 1,135,309 | 1,169,178 | 1,204,059 | 1,239,982 | 1,276,980 | 1,315,083 | 1,354,325 | 1,394,740 | 1,436,363 |

## EXPENSES

MANAGEMENT FEE
UTILITIES
MAINTENANCE/SECURITY
ADMIN/LEASING
INSURANCE
MISC TAXES/FEES
REAL ESTATE TAXES
REPLACEMENT RESERVE
total expenses

## NET OPERATING INCOME

| 1 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3.00\% | 77,093 | 79,406 | 81,788 | 84,242 | 86,769 | 89,372 | 92,053 | 94,815 | 97,659 | 100,589 |
| 3.00\% | 124,440 | 128,173 | 132,018 | 135,979 | 140,058 | 144,260 | 148,588 | 153,046 | 157,637 | 162,366 |
| 3.00\% | 207,400 | 213,622 | 220,031 | 226,632 | 233,431 | 240,433 | 247,646 | 255,076 | 262,728 | 270,610 |
| 3.00\% | 127,734 | 131,566 | 135,513 | 139,578 | 143,766 | 148,079 | 152,521 | 157,097 | 161,810 | 166,664 |
| 3.00\% | 183,000 | 188,490 | 194,145 | 199,969 | 205,968 | 212,147 | 218,512 | 225,067 | 231,819 | 238,773 |
| 3.00\% | 4,026 | 4,147 | 4,271 | 4,399 | 4,531 | 4,667 | 4,807 | 4,951 | 5,100 | 5,253 |
| 3.00\% | 66,951 | 68,960 | 71,028 | 73,159 | 75,354 | 77,615 | 79,943 | 82,341 | 84,812 | 87,356 |
| 2.00\% | 42,700 | 43,554 | 44,425 | 45,314 | 46,220 | 47,144 | 48,087 | 49,049 | 50,030 | 51,030 |
| \$6,831 | 833,344 | 857,917 | 883,219 | 909,272 | 936,097 | 963,718 | 992,158 | 1,021,441 | 1,051,594 | 1,082,642 |
| 2,205.57 | 269,079 | 277,392 | 285,958 | 294,787 | 303,886 | 313,262 | 322,925 | 332,883 | 343,146 | 353,722 |

NOI AFTER TAX ABATEMENT
$(1,367.75)$ BASE DEBT SERVICE
ABATEMENT MORTGAGE DEBT SERVICE

## RESERVES \& EXPENSES



| 0 |  | Interest: |  | - | - | - | - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 0.00\% | - | - | - | - | - | - | - | - | - | - |
| 1 | <--Payoff |  | - | - | - | - | - | - | - | - | - | - | - |
|  |  |  | - |  |  |  |  |  |  |  |  |  |  |  |
| GPFC RHF Equity |  | Interest: |  | $(22,564)$ | $(64,079)$ | $(65,815)$ | $(67,599)$ | $(138,042)$ | $(104,931)$ | $(111,161)$ | $(117,579)$ | $(124,192)$ | $(131,004)$ |
|  |  | - |  | - | - | - | - | - | - | - | - | - |
| 14 | <--Payoff |  | 1,442,000 | 1,419,436 | 1,355,357 | 1,289,542 | 1,221,944 | 1,083,902 | 978,971 | 867,810 | 750,230 | 626,039 | 495,035 |

## SECOND MORTGAGE:GPFC Insurance Proceeds

Interest: $0.00 \%$


## THIRD MORTGAGE:GPFC CDBG

56 <--Payoff
ADDITIONAL RENT

## Interest:

0.00\%

BALANCE TO PARTNERSHIP
15,043
43,294
22,330,129
22,330,12
22,330,129

\author{

}

2,330,129
22,330,129

22,410
25,2
28,2
31,266
34,405

AVAILABLE FOR PARTNERSHIP
Cash Flow Check
15,043
43,294
22,410
25,271
28,222
31,266
34,405

## OPERATING SUBSIDY ANALYSIS

3\% PHU Rents
PHU Operating Expense
Operating Subsidy Need

3\% PEL Estimate (excludes UEL) UEL Estimate
Total Subisdy available
Estimated Tenant Paid Rents Operating Subsidy HUD Proration
GHA Proration/Total Operating Subsidy UEL (assumes full reimbursement) Tenant Rent
Total Public housing operating revenue Total Public housing operating cost Required W/D from ACC Reserve

## Cumulative ACC Reserve Balance

Interest
ACC W/D
ACC Replacement
ACC Deposits (Debt Serv)
ACC Reserve Balance
$\%$ of total reserve
\$ 325.51

| 150.00 | 90,000 | 92,700 | 95,481 |
| :---: | ---: | ---: | ---: |
| 558.83 | 335,297 | 345,169 | 355,334 |
| 408.83 | 245,297 | 252,469 | 259,853 |
|  |  |  |  |
| 410.85 | 246,513 | 253,908 | 261,525 |
| $\$ 90.74$ | 54,443 | 56,076 | 57,758 |
|  | 300,955 | 309,984 | 319,283 |
|  | 9,000 | 92,700 | 95,481 |
|  | 156,513 | 161,208 | 166,044 |
| $90 \%$ | 140,861 | $145,087.29$ | 149,440 |
| $90 \%$ | 126,775 | 130,579 | 134,496 |
|  | 54,443 | 56,076 | 57,758 |
| 308.19 | 90,000 | 92,700 | 95,481 |
| 452.03 | 271,218 | 279,354 | 287,735 |
| 100.63 | 335,297 | 345,69 | 355,334 |
| 106.80 | 64,079 | 65,815 | 67,599 |
|  |  |  |  |
| 611,000 | 611,000 | 572,646 | 573,774 |
| $0.500 \%$ | 3,055 | 2,863 | 2,869 |
| $(106.80)$ | $(64,079)$ | $(65,815)$ | $(67,599)$ |
|  | 107 | 64,079 | 65,815 |
|  | 22,564 | - | - |
|  | 572,646 | 573,774 | 574,859 |
|  | $0.0 \%$ | $11,2 \%$ | $11.4 \%$ |


|  | 735,89 |
| :---: | :---: |
| 3.45 | 846,27 |
| 12 |  |

## INSURANCE RESERVEANALYSIS

Beginning Escrow Balance
Interest
Deposits
Withdrawals(Rate Spikes): Freq-->
Ending Balance
Ceiling (3X Annual Insurance Need)
Release Above Ceiling (Into Cash Waterfall)

Release Above Ceiling (Into Cash Waterfall)

| 427,000 | 488,000 | 533,282 | 585,513 | 644,938 |
| :---: | ---: | ---: | ---: | ---: |
| - | 2,440 | 2,666 | 2,928 | 3,22 |
| 61,000 | 42,842 | 49,565 | 56,498 | 63,648 |
| - | - | - | - |  |
| 488,000 | 533,282 | 585,513 | 644,938 | 711,8 |
|  |  |  |  |  |
| 549,000 | 565,470 | 565,470 | 582,434 | 599,90 |
|  |  |  |  | 111,90 |

Detailed Annual Expenses

| Galveston - Cedar Terrace - Multifamily <br> Units <br> GSF |  | Date: 0\% | $8-A p r-23$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Category | Detail | Per Unit | Annual Total |  |
| MANAGEMENT FEE | Management Fee | 632 | 77,093 |  |
| MANAGEMENT FEE |  | 632 |  | 77,093 |
|  |  | 1,047 | 127,734 |  |
| ADMIN/LEASING |  | 1,047 |  | 127,734 |
| UTTiLİTİES | Electricity | 1,020 | 124,440 |  |
| UTILITIES |  | 1,020 |  | 124,440 |
| MĀİNTENĀN̄ | Janitorial Payroll | 1,700 | 207,400 |  |
| MAINTENANCE/SECURITY |  | 1,700 |  | 207,400 |
| MİSC TAXES/FEES | Miscellaneous Tax | 33 | 4,026 |  |
| MISC TAXES/FEES |  | 33 |  | 4,026 |
|  | Property İnsurance | 1,500 | 183,000 |  |
| INSURANCE |  | 1,500 |  | 183,000 |
|  | Real Estate Taxes | 549 | 66,951 |  |
| REAL ESTATE TAXES |  | 549 |  | 66,951 |
|  | Replacement Reserve | 350 | 42,700 |  |
| REPLACEMENT RESERVE |  | 350 |  | 42,700 |
| TOTAL |  | 6,831 | 833,344 | 833,344 |

## Unit and Rent Mix

Galveston - Cedar Terrace - Multifamily
Date: April 28, 2023


Item
01-General
Temporary Facilities \& Controls
Dumpsters and Toilets
Temporary Project Signage
Total General
02-Site
Foundation site work (includes fill/piles)
Landscaping
Irrigation
Fencing
Playground equipment
Pool and accessories
Termite Treatment
Total Site
03-Concrete
Podium Concrete Foundations
Concrete Slabs under buildings
Site concrete- driveways and aprons
Bollards to protect against vehicular damage
Precast Architectural Concrete
Total Concrete

04-Masonry
CMU Block on various buildings
Decorative Masonry on various buildings
Cast Stone Masonry
Total Masonry
05-Metals
Pipe and Tube Railings
Decorative Metal Railings
Total Metals

06-Wood, Plastics \& Composites
Turn-key Framing of all Buildings
Finish Carpentry- Interior
Architectural Composite Columns
Plastic Fabrications
Plastic Paneling
Total Woods, Plastics \& Composites

Sullivan Estimite
Amount

|  |  |
| :--- | ---: |
| $\$$ | 56,000 |
| $\$$ | 175,000 |
| $\$$ | 25,000 |
| $\$$ | 256,000 |


| $\$$ | $1,310,872$ | $\$ 110,000$ for fill | $\$$ | $1,200,872$ |
| :--- | ---: | ---: | ---: | ---: |
| $\$$ | 374,978 | $\$$ | 361,335 |  |
| $\$$ | 84,922 | $\$$ | 81,832 |  |
| $\$$ | 100,000 | $\$$ | 96,362 |  |
| $\$$ | 125,000 | $\$$ | 120,452 |  |
| $\$$ | 150,000 | $\$$ | 144,542 |  |
| $\$$ | 32,000 | $\$$ | 30,836 |  |
| $\$$ | $2,177,772$ | $\$$ | $2,036,231$ |  |


| $\$$ | $1,249,300$ | $\$$ | $1,203,846$ |
| :--- | ---: | ---: | ---: |
| included <br> included |  |  |  |
| included |  |  |  |
| $\$$ | 123,000 | $\$$ | 118,525 |
| $\$$ | $1,372,300$ | $\$$ | $1,322,371$ |


| \$ | 85,000 | $\$$ | 81,907 |
| :--- | :---: | :---: | :---: |
| included |  |  |  |
| $\$$ | 200,000 | $\$$ | 192,723 |
| $\$$ | 285,000 | $\$$ | 274,631 |


| $\$$ | 85,000 | $\$$ | 81,907 |
| :--- | ---: | ---: | ---: |
| $\$$ | 125,000 | $\$$ | 120,452 |


| $\$$ | $3,608,000$ | $\$$ | $3,476,729$ |
| :--- | ---: | ---: | ---: |
| $\$$ | 61,000 | $\$$ | 58,781 |
| included in masonry |  |  |  |
| $\$$ | 200,000 | $\$$ | 192,723 |
| $\$$ | 50,000 | $\$$ | 48,181 |
| $\$$ | $3,919,000$ | $\$$ | $3,776,414$ |

### 3.64\%

| bouydown\% |  | $3.64 \%$ |
| :--- | :--- | :---: |
| all ready in GR | $\$$ | - |
| all ready in GR | $\$$ | - |
| all ready in GR | $\$$ | - |
|  | $\$$ | - |

1,200,872
361,335
81,832
96,362
120,452
144,542
30,836
2,036,231

118,525
$1,322,371$

81,907

274,631

81,907
\$ 120,452
\$ 202,359
+
3,776,414

## 07-Thermal \& Moisture Protection

Thermal Insulation, weather barriers
Asphalt Shingles
Metal Roofing
Thermoplastic Poluolefin TPO Roofing
Sheet Metal Flashing and Trim
Roof Accessories
Firestopping
included
included
included
included
included
$\begin{array}{ll}\$ & 42,000 \\ \$ & 27,000\end{array}$

## \$

\$

| Joint Sealants | \$ | 288,408 | \$ | 277,915 |
| :---: | :---: | :---: | :---: | :---: |
| Fiber Cement Lapsiding | \$ | 1,608,000 | \$ | 1,549,496 |
| Total Thermal \& Moisture Protection | \$ | 1,965,408 | \$ | 1,893,900 |
| 08-Openings |  |  |  |  |
| Hollow Metal Doors and Frames | \$ | 120,196 | \$ | 115,823 |
| Pre-Assembled Fiberglass Doors/Frames | \$ | 57,000 | \$ | 54,926 |
| Flush Wood Doors | \$ | 27,000 | \$ | 26,018 |
| Pre-Assembled Wood Doors/Frames | \$ | 39,040 | \$ | 37,620 |
| Access Doors/Frames | \$ | 112,850 | \$ | 108,744 |
| Aluminum Framed Entrances/Storefronts | $\mathrm{n} /$ |  |  |  |
| Vinyl Windows | \$ | 491,630 | \$ | 473,743 |
| Door Hardware | \$ | 61,000 | \$ | 58,781 |
| Fixed Louvers | \$ | 20,000 | \$ | 19,272 |
| Foundation Louvers and break-away walls | \$ | 101,320 | \$ | 97,634 |
| Total Openings | \$ | 1,030,036 | \$ | 992,560 |
| 09-Finishes |  |  |  |  |
| Cement Plastering |  |  |  |  |
| Gypsum Board | \$ | 401,500 | \$ | 386,892 |
| Tiling |  |  |  |  |
| Reilient Sheet Flooring |  |  |  |  |
| Resinous Flooring |  |  |  |  |
| Tile - Floor and Baths |  |  |  |  |
| Sheet Carpeting | \$ | 951,550 | \$ | 916,929 |
| Painting | \$ | 336,000 | \$ | 323,775 |
| Total Finishes | \$ | 1,689,050 | \$ | 1,627,597 |
| 10-Specialties |  |  |  |  |
| Signage | \$ | 75,000 | \$ | 72,271 |
| Toilet, Bath \& Laundry Accessories | \$ | 42,700 | \$ | 41,146 |
| Lockbox | \$ | 1,700 | \$ | 1,638 |
| Fire Protection Specialties | \$ | 5,000 | \$ | 4,818 |
| Postal Specialties | \$ | 7,500 | \$ | 7,227 |
| Wire Storage Shelving | \$ | 54,900 | \$ | 52,903 |
| Composite Shutters \& Accessories | \$ | 56,775 | \$ | 54,709 |
| Awnings | \$ | 75,000 | \$ | 72,271 |
| Total Specialties | \$ | 318,575 | \$ | 306,984 |
| 11-Equipment |  |  |  |  |
| Residential Appliances | \$ | 366,000 | \$ | 352,684 |
| Total Equipment | \$ | 366,000 | \$ | 352,684 |
| 12-Furnishings |  |  |  |  |
| Horizontal Louver Blinds | \$ | 101,375 | \$ | 97,687 |
| Cabinets | \$ | 445,000 | \$ | 428,809 |
| Residential Unit Casework |  |  |  |  |
| Simulated Stone Countertops \& Trim |  | h cabinets |  |  |
| Total Furnishings | \$ | 546,375 | \$ | 526,496 |
| 13-Conveying Equipment |  |  |  |  |
| Elevators | \$ | 181,860 | \$ | 175,243 |
| Wheelchair Lifts | \$ | 108,250 | \$ | 104,312 |
| Total Converying Equipment | \$ | 290,110 | \$ | 279,555 |


| Fire Supression Sprinklers | \$ | 429,000 | \$ | 413,392 |
| :---: | :---: | :---: | :---: | :---: |
| Total Fire Supression | \$ | 429,000 | \$ | 413,392 |
| 22-Plumbing |  |  |  |  |
| Plumbing | \$ | 915,000 | \$ | 881,709 |
| Plumbing Valves, Insulation | included |  |  |  |
| Water Distribution Piping | included |  |  |  |
| Plumbing Specialties | included |  |  |  |
| Domestic Water Distribution Pumps | included |  |  |  |
| Drainage and Vent Piping | included |  |  |  |
| Electric Domestic Water Heaters | included |  |  |  |
| Plumbing Fixtures | included |  |  |  |
| Total Plumbing | \$ | 915,000 | \$ | 881,709 |
| 23-Heating Ventilation \& Air Conditioning |  |  |  |  |
| Basic Mechanical Materials \& Methods | \$ | 885,000 | \$ | 852,801 |
| Testing, Adjusting \& Balancing for HVAC | included |  |  |  |
| Mechanical Insulation | included |  |  |  |
| Sequence of Operations | included |  |  |  |
| Refrigerant Piping | included |  |  |  |
| Metal Ducts | included |  |  |  |
| Duct Accessories | included |  |  |  |
| HVAC Power Ventilators | included |  |  |  |
| Diffusers, Registers \& Grilles | included |  |  |  |
| Air Cooled Refrigerant Heat Pumps | included |  |  |  |
| Rooftop Heat Pump Air Conditioners | included |  |  |  |
| Fan Coil Units | included |  |  |  |
| Unit Heaters | included |  |  |  |
| Total HVAC | \$ | 885,000 | \$ | 852,801 |
| 26-Electrical |  |  |  |  |
| Basic Electrical Requirements | \$ | 868,000 | \$ | 836,419 |
| Basic Electrical Materials \& Methods | included |  |  |  |
| Conductors and Cables | included |  |  |  |
| Grounding | included |  |  |  |
| Hangers \& Supports for Electrical Systems | included |  |  |  |
| Raceway and Boxes for Electrical Systems | included |  |  |  |
| Electrical Identification | included |  |  |  |
| Panelboards | included |  |  |  |
| Electricity Metering | included |  |  |  |
| Wiring Devices | included |  |  |  |
| Interior Lighting | included |  |  |  |
| Exterior Lighting | included |  |  |  |
| Overcurrent Protective Device Arc-Flash Study | included |  |  |  |
| Total Electrical | \$ | 868,000 | \$ | 836,419 |
| 27-Communications |  |  |  |  |
| Telephone \& Cable Television Systems | \$ | 44,000 | \$ | 42,399 |
| Total Communications | \$ | 44,000 | \$ | 42,399 |
| 28-Electronic Safety \& Security |  |  |  |  |
| Access Control Systems | \$ | 32,000 | \$ | 30,836 |
| Intercom Entry System | n/a |  |  |  |
| Intrusion Detection System | n/a |  |  |  |
| Fire Alarm System | included | sprinkler |  |  |
| Total Electronic Safety \& Security | \$ | 32,000 | \$ | 30,836 |

32-Exterior Improvements Site Lighting
Total Exterior Improvements

Subtotal
General Contractor
General Conditions 6\%
Overhead 2\%
Profit 6\%
Total Project
Previous estimate MBS

| $\$$ | 34,000 | $\$$ | 32,763 |
| :--- | ---: | ---: | ---: |
| $\$$ | 34,000 | $\$$ | 32,763 |
|  |  |  |  |
| $\$$ | $17,632,626$ | $\$$ | $16,682,100$ |
|  |  |  |  |
| $\$$ | $1,000,926$ | $\$$ | $1,000,926$ |
| $\$$ | 333,642 | $\$$ | 333,642 |
| $\$$ | $1,000,926$ |  | $1,000,926$ |
|  |  |  |  |
| $\$$ | $19,968,120$ | $\$$ | $(2,504,120)$ |
| $\$$ | $20,051,262$ |  | $19,017,594$ |
| $\$$ | $(83,142)$ | reduction |  |
| $\$$ | 854,120 | target reduction |  |

256000

110000

| FamSz | AMI |  | Income Limits |  |  |  | Monthly Rent Limits (with Utilitie: |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 66,600 | 60\% | 50\% | 40.7\% |  | 60\% | 50\% | 40.7\% |
| 1 | 70\% | 46,620 | 27,972 | 23,310 | 18,955 | 1 | 699 | 583 | 474 |
| 2 | 80\% | 53,280 | 31,968 | 26,640 | 21,663 | 2 | 799 | 666 | 542 |
| 3 | 90\% | 59,940 | 35,964 | 29,970 | 24,370 | 3 | 899 | 749 | 609 |
| 4 | 100\% | 66,600 | 39,960 | 33,300 | 27,078 | 4 | 999 | 833 | 677 |
| 5 | 108\% | 71,928 | 43,157 | 35,964 | 29,244 | 5 | 1,079 | 899 | 731 |
| 6 | 116\% | 77,256 | 46,354 | 38,628 | 31,411 | 6 | 1,159 | 966 | 785 |
| 7 | 124\% | 82,584 | 49,550 | 41,292 | 33,577 | 7 | 1,239 | 1,032 | 839 |
| 8 | 132\% | 87,912 | 52,747 | 43,956 | 35,743 | 8 | 1,319 | 1,099 | 894 |



| Rent Calc: | 60\% | B8s | Gross Rent | Utility Allowance | Maximum Rent | Actual Rent | \% of Maximum | Market Rent | Actual to Varket Rati |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# of Units | Unit Typ | am Sz |  |  |  |  |  |  |  |
| 2 | 1W | 1.5 | 749 | 58 | 691 | 692 | 100\% | 780 | 89\% |
| 7 | 2W | 3 | 824 | 71 | 753 | 855 | 114\% | 941 | 91\% |
| 0 | 3W | 4.5 | 949 | 89 | 860 | 1175 | 137\% | 1,095 | 107\% |
| 3 | 2R | 3 | 824 | 83 | 741 | 843 | 114\% | 941 | 90\% |
| 1 | 3R | 4.5 | 949 | 103 | 846 | 1161 | 137\% | 1,095 | 106\% |
| 0 | 3 R | 4.5 | 949 | - | 949 | 0 | 0\% | 1,095 | 0\% |
| 0 | 3D | 4.5 | 949 | - | 949 | 0 | 0\% | 1,095 | 0\% |
| 0 | 4D | 6 | 1,062 | - | 1,062 | 0 | 0\% | 1,226 | 0\% |
| 0 | OW | 0 | - | - | - | 0 | \#DIV/0! | - | 0\% |
| 0 | OR | 0 | - | - | - | 0 | \#DIV/0! | - | 0\% |
|  | Total |  | 10,689 |  |  | 11,059 | \#DIV/0! | 12,065 | 91\% |


| Breakeven Rent for PHU (Net of Vac.) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 40.7\% |  | Gross Rent | Utility Allowance | Calculated | Market Rent | PHU to Market Ratic | Imputed at 60\% |
| \# of Units | Unit Typ | am Sz |  |  | Rent |  |  |  |
| 6 | 1W | 1.5 | 508 | 58 | 450 | 780 | 58\% | 691 |
| 2 | 2W | 3 | 609 | 71 | 538 | 941 | 57\% | 828 |
| 5 | 3W | 4.5 | 704 | 89 | 615 | 1,095 | 56\% | 950 |
| 17 | 2R | 3 | 609 | 83 | 526 | 941 | 56\% | 816 |
| 20 | 3R | 4.5 | 704 | 103 | 601 | 1,095 | 55\% | 936 |
| 0 | 3R | 4.5 | 704 | 0 | 704 | 1,095 | 64\% | 1039 |
| 0 | 3D | 4.5 | 704 | 0 | 704 | 1,095 | 64\% | 1039 |
| 0 | 4D | 6 | 785 | 0 | 785 | 1,226 | 64\% | 1159 |
| 0 | OW | 0 | - | 0 | - | - | 0\% | 0 |
| 0 | OR | 0 | - | 0 | - | - | 0\% | 0 |
| Total |  |  |  |  | 27,817 |  |  | 43,146 |

## GHA DRS Invoices Included in Draws Submitted to (

| Vendor | Invoice \# | Invoice Date |
| :---: | :---: | :---: |
| Affordable Housing Analysts |  | 5/21/2013 |
| Cross Rhodes Reprographics | 7451 | 6/4/2013 |
| High Tide Land Surveying | 13-0266.1 | 5/31/2013 |
| High Tide Land Surveying | 13-0303.1 | 6/17/2013 |
| KAI Texas | 52813 | 5/28/2013 |
| Klein Hornig | 27997 | 5/31/2013 |
| SCI Engineering | 114503 | 6/4/2013 |
| Slosky \& Company, Inc. | CT0413 | 5/10/2013 |
| Slosky \& Company, Inc. | CT 0513 | 6/10/2013 |
| Slosky \& Company, Inc. | HM0513 | 6/10/2013 |
| Bocarsly Emden | 22443 | 2/13/2012 |
| Coastal Surveying of Tx | 11-1481 | 10/27/2011 |
| Commercial Document Solutions | 263487 | 3/27/2012 |
| EJP | 3 | 3/14/2012 |
| EJP | 4 | 6/3/2012 |
| EJP | 1 | 7/9/2013 |
| EJP | 5 | 2/22/2013 |
| Galveston Chamber of Commerce | 1E+09 | 10/24/2011 |
| KAI Design \& Build | 69391 | 11/28/2011 |
| KAI Design \& Build | 69451 | 12/22/2011 |
| Klein Hornig | 23394 | 4/11/2012 |
| Klein Hornig | 24220 | 6/15/2012 |
| Klein Hornig | 23714 | 5/11/2012 |
| Klein Hornig | 25314 | 8/31/2012 |
| Klein Hornig | 24502 | 7/12/2012 |
| Klein Hornig | 24730 | 8/9/2012 |
| Klein Hornig | 21799 | 2/28/2013 |
| Klein Hornig | 26837 | 1/31/2013 |
| Klein Hornig | 25997 | 11/30/2012 |
| Klein Hornig | 25694 | 10/31/2012 |
| MBS | 1002 | 1/20/2012 |
| MBS | 1004 | 3/1/2012 |
| Nixon Peabody LLP | 9395743 | 7/12/2012 |
| Nixon Peabody LLP | 9425695 | 11/8/2012 |
| Nixon Peabody LLP | 9418961 | 10/11/2012 |
| Novacolor | 16900 | 9/12/2011 |
| Parrot Media | 9217 | 2/16/2012 |
| Rosenblum, Goldenshersh, Silverstein \& | 51491 | 4/5/2012 |
| Slosky \& Company, Inc. | OLEH1111 | 12/13/2011 |
| Slosky \& Company, Inc. | OLEH1011 | 11/9/2011 |
| SNR Denton | 1374293 | 4/17/2012 |
| Sullivan Land Services | 2012-595 | 6/29/2012 |
| The Daily News | 105726 | 10/31/2011 |
| The Gerald A. Teel Company | 11526 | 11/18/2011 |
| Thompson Coburn | 2506252 | 12/14/2012 |
| Traffic Engineers, Inc. | 10595 | 4/16/2012 |
| Urban Design Associates | 121138 | 1/10/2012 |
| Urban Design Associates | 91138 | 10/11/2011 |
| Urban Design Associates | 91147 | 10/19/2011 |
| Urban Design Associates | 101132 | 11/7/2011 |


| Urban Design Associates | 101133 | $11 / 7 / 2011$ |
| :--- | :--- | ---: |
| Urban Design Associates | 111136 | $12 / 6 / 2011$ |
| Urban Design Associates | 11137 | $12 / 6 / 2011$ |
| Urban Design Associates | 11250 | $2 / 6 / 2012$ |
| Urban Design Associates | 11251 | $2 / 6012$ |
| Urban Design Associates | 21224 | $3 / 6 / 2012$ |
| Urban Design Associates | 21239 | $3 / 6 / 2012$ |
| Urban Design Associates | 21240 | $3 / 6 / 2012$ |
| Urban Design Associates | 21241 | $3 / 6 / 2012$ |
| Urban Design Associates | 21242 | $3 / 6 / 2012$ |
| Urban Design Associates | 31243 | $4 / 6 / 2012$ |
| Urban Design Associates | 31245 | $4 / 6 / 2012$ |
| Urban Design Associates | 31246 | $4 / 6 / 2012$ |
| Urban Design Associates | 31249 | $4 / 6 / 2012$ |
| Urban Design Associates | 41235 | $4 / 6 / 2012$ |
| Urban Design Associates | 41238 | $5 / 9 / 2012$ |
| Urban Design Associates | 41239 | $5 / 9 / 2012$ |
| Urban Design Associates | 51227 | $5 / 9 / 2012$ |
| Urban Design Associates | 51228 | $6 / 6 / 2012$ |
| Urban Design Associates | 61201 | $6 / 6 / 2012$ |
| Urban Design Associates | 61202 | $6 / 12 / 2012$ |
| Urban Design Associates | 61230 | $7 / 11 / 2012$ |
| Urban Design Associates |  | 2011 |
| Urban Design Associates |  | 2012 |
| GHA |  | 2013 |
| GHA |  | 2011 |
| GHA |  | 2012 |
| GHA |  | 2013 |
| GHA | 610 | $4 / 10 / 2012$ |
| GHA | 612 | $4 / 13 / 2012$ |
| KAI Texas | 633 | $5 / 21 / 2012$ |
| KAI Texas | 634 | $6 / 7 / 2012$ |
| KAI Texas | 649 | $6 / 29 / 2012$ |
| KAI Texas | 767 | $7 / 23 / 2013$ |
| KAI Texas | 770 | $7 / 25 / 2013$ |
| KAI Texas | 777 | $8 / 20 / 2013$ |
| KAI Texas | 611 | $8 / 20 / 2013$ |
| KAI Texas | $4 / 11 / 2012$ |  |
| KAI Texas | 768 | $7 / 23 / 2013$ |
| KAI Texas | 769 | $7 / 25 / 2013$ |
| KAI Texas | 776 | $8 / 20 / 2013$ |
| KAI Texas |  |  |
| KAI Texas |  |  |
| Total |  |  |


| Service | Amount Requested | GLO Draw \# |
| :---: | :---: | :---: |
| Market Study for Magnolia Homes | \$6,900.00 | PD 1 |
| Survey copying/scanning | \$63.40 | PD 1 |
| Survey | \$811.88 | PD 1 |
| Survey | \$811.88 | PD 1 |
| Site Design and Dev Feasibility Rept for CT for 4\% LIHTC App | \$5,000.00 | PD 1 |
| calls, correspondence, work on additional services agmt | \$3,206.00 | PD 1 |
| Phase 2 App, Data Usability Study, APAR, RAP for Cedar Terrace | \$4,534.53 | PD 1 |
| Env. Review Services - Task 1 for Cedar Terrace | \$630.60 | PD 1 |
| Env. Review Services - Task 1 for Cedar Terrace | \$146.90 | PD 1 |
| Env. Review Services - Task 1 for Magnolia Homes | \$1,222.30 | PD 1 |
| Legal - draft MGP responsibilities insert | \$872.00 | PD 2 |
| Topographic survey for Oleander Homes | \$5,082.50 | PD 2 |
| Packaging, printing | \$86.60 | PD 2 |
| Tasks 1 and 2-General TA and Master Dev Agmt RFQ | \$33,628.75 | PD 2 |
| Tasks 1 and 2 - General TA and Master Dev Agmt RFQ | \$20,210.00 | PD 2 |
| Only includes Task 2. Not sure if Task 1 is reimbursable. | \$6,420.00 | PD 2 |
| Can only reimburse for tasks 1 and 2 | \$18,436.82 | PD 2 |
| Email blast for MBS Workshop | \$150.00 | PD 2 |
| Arch and Eng services for Master Dev Projects currently in Master Plannir | \$15,075.00 | PD 2 |
| Arch and Eng services for Master Dev Projects currently in Master Plannir | \$34,925.00 | PD 2 |
| Legal - Work on master dev agmt, correspondence, etc | \$1,104.00 | PD 2 |
| Legal - calls w E. Levy, M. Duffy | \$300.00 | PD 2 |
| Legal - Review existing agmts, further review of dev services agmt | \$600.00 | PD 2 |
| Legal - Work on master dev agmt | \$280.00 | PD 2 |
| Legal - Discussions with GHA, review of corresp re: overhead and 3rd par | \$1,440.00 | PD 2 |
| Legal - Drafted letter to housing authority, e-mails | \$400.00 | PD 2 |
| Legal - Work on ASA, subrecipient agreement | \$3,570.00 | PD 2 |
| Legal - review past e-mails re master dev agmt, revisions to ASA | \$4,670.00 | PD 2 |
| Legal - Work on master dev agmt | \$1,720.00 | PD 2 |
| Legal - Correspondence and work re: voucher holders, market units | \$2,080.00 | PD 2 |
| Reimbursements under MDSA | \$12,891.32 | PD 2 |
| Reimbursements under MDSA | \$2,598.92 | PD 2 |
| legal - discussions with HUD, review of HUD materials | \$4,851.00 | PD 2 |
| Legal - discussions with HUD, review of HUD materials | \$770.00 | PD 2 |
| Legal - discussions with HUD, review of HUD materials | \$3,045.00 | PD 2 |
| for posters \& foam core (communications); includes tax | \$273.40 | PD 2 |
| FEB 2012 issue advertorial | \$1,000.00 | PD 2 |
| Legal services related to certifications required by TDHCA | \$3,908.46 | PD 2 |
| Environmental Site Assessment work for Oleander Homes | \$756.47 | PD 2 |
| Environmental Site Assessment work for Oleander Homes | \$410.76 | PD 2 |
| Legal - Preparation and revision to construction contract documents | \$2,902.50 | PD 2 |
| Construction estimating services | \$9,775.00 | PD 2 |
| 2 Comm. Wkshp ads - ads include dev plan \& human capital plan | \$1,201.31 | PD 2 |
| Appraisal of Oleander Homes site | \$2,500.00 | PD 2 |
| Legal - Research VCP statute | \$1,062.50 | PD 2 |
| Traffic study. Invoiced to KAI Texas. | \$1,000.00 | PD 2 |
| Zoning and Historic Review - Oleander, Magnolia and Cedar Terrace Zoni | \$15,000.00 | PD 2 |
| Master Planning | \$65,000.00 | PD 2 |
| Master Planning Reimbursables | \$10,100.92 | PD 2 |
| Master Planning | \$45,000.00 | PD 2 |


| Master Planning Reimbursables | $\$ 3,030.37$ | PD 2 |
| :--- | ---: | ---: |
| Master Planning | $\$ 10,000.00$ | PD 2 |
| Master Planning Reimbursables | $\$ 1,904.03$ | PD 2 |
| Master Planning Reimbursables | $\$ 157.95$ | PD 2 |
| Galveston Schematic Architecture | $\$ 41,200.00$ | PD 2 |
| Site Planning for CT and MH | $\$ 19,500.00$ | PD 2 |
| Master Planning Reimbursables | $\$ 58.24$ | PD 2 |
| Galveston Schematic Architecture | $\$ 48,400.00$ | PD 2 |
| Galveston Schematic Architecture Reimbursables | $\$ 532.03$ | PD 2 |
| Site Planning for CT and MH | $\$ 15,600.00$ | PD 2 |
| Site Planning for CT and MH Reimbursables | $\$ 2.00$ | PD 2 |
| Galveston Schematic Architecture | $\$ 32,800.00$ | PD 2 |
| Galveston Schematic Architecture | $\$ 1,688.94$ | PD 2 |
| Site Planning for CT and MH | $\$ 3,900.00$ | PD 2 |
| Site Planning for CT and MH Reimbursables | $\$ 148.77$ | PD 2 |
| Galveston Entitlement Work | $\$ 6,620.00$ | PD 2 |
| Galveston Schematic Architecture | $\$ 1,717.27$ | PD 2 |
| Galveston Entitlement Work | $\$ 6,365.00$ | PD 2 |
| Galveston Entitlement Work Reimbursables | $\$ 37.11$ | PD 2 |
| Galveston Entitlement Work | $\$ 4,002.50$ | PD 2 |
| Galveston Entitlement Work Reimbursables | $\$ 650.00$ | PD 2 |
| Galveston Entitlement Work | $\$ 6,312.50$ | PD 2 |
| Galveston Entitlement Work Reimbursables | $\$ 889.95$ | PD 2 |
| Master Planning Reimbursables | $\$ 628.02$ | PD 2 |
| Deyna Sims-Hobdy - 2011 | $\$ 30,818.46$ | PD 3 |
| Deyna Sims-Hobdy - 2012 | $\$ 82,320.00$ | PD 3 |
| Deyna Sims-Hobdy - 2013 | $\$ 80,151.23$ | PD 3 |
| Samson Babalola - 2011 | $\$ 19,773.30$ | PD 3 |
| Samson Babalola - 2012 | $\$ 54,843.20$ | PD 3 |
| Samson Babalola - 2013 | $\$ 53,276.09$ | PD 3 |
| Schematic Design | $\$ 165,500.00$ | CT 1 |
| Design Development | $\$ 278,120.00$ | CT 1 |
| Design Development \& Construction Docs | $\$ 187,440.00$ | CT 1 |
| Construction Docs line item | $\$ 46,120.00$ | CT 1 |
| Construction Docs line item | $\$ 23,060.00$ | CT 1 |
| Schematic Design \& Design Development | $\$ 12,930.00$ | CT 1 |
| Construction docs, ASR-Foundation/Accessibility | $\$ 40,918.90$ | CT 1 |
| Construction Documents | $\$ 77,522.40$ | CT 1 |
| ASR-Foundation/Accessibility | $\$ 29,000.00$ | CT 1 |
| Planning and Zoning Application | $\$ 34,000.00$ | MH 1 |
| Schematic Design \& Design Development | $\$ 115,245.00$ | MH 1 |
| Schematic Design | $\$ 95,732.90$ | MH 1 |
| Construction Documents | $\$ 62,640.00$ | MH 1 |
|  | $\$ 2,16898.89$ |  |

\$2,168,981.89

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## Detailed Uses

Galveston - Cedar Terrace - Multifamily
Galveston - Magnolia - Multifamily

| Category | Detail |
| :---: | :---: |
| ACQUISITION |  |
| CONSTR - SITE PREP/PI REIMBURSEMENT |  |
| CONSTR - RESIDENTIAL | base construction price |
| CONSTR - ON SITE IMPROVEMENTS | site work |
| CONSTR - RESIDENTIAL | management space |
| CONSTR - GEN REQ/OH/PROFIT | General Requirements |
| CONSTR - GEN REQ/OH/PROFIT | $\mathrm{OH}+$ Profit |
| CONSTR - PERMITS/TAX/FEES/MISC | Security |
| CONSTR - PERMITS/TAX/FEES/MISC | Permits |
| CONSTR - PERMITS/TAX/FEES/MISC |  |
| CONSTR - RESIDENTIAL | Management Space |
| CONSTR - RESIDENTIAL |  |
| CONSTR - RESIDENTIAL |  |
| CONSTR - CONTINGENCY |  |
| CONSTR - OWNER CONTINGENCY |  |
| PROFESSIONAL FEES/REPORTS |  |
| PROFESSIONAL FEES/REPORTS |  |
| CONSTR - CONTINGENCY |  |
| ARCHITECTURE | KAI contract amount |
| ARCHITECTURE | KAI reimburseables |
| ARCHITECTURE | On-Site Housing - KAI |
| ARCHITECTURE | Reimbursables |
| ARCHITECTURE | Supervision |
| ARCHITECTURE | Tax Credit Architectural Design Reports - KAI |
| ARCHITECTURE | UDA Costs |
| ARCHITECTURE |  |
| ARCHITECTURE |  |
| ARCHITECTURE |  |
| ARCHITECTURE | Building Works |
| ENGINEERING/SURVEY | Coastal Testing (geotech analysis and report) |
| ENGINEERING/SURVEY | High Tide Land Survey (survey) |
| ENGINEERING/SURVEY | High Tide Land Survey (final survey) |
| ENGINEERING/SURVEY | Noise Study |
| ENGINEERING/SURVEY | Sunwheel |
| ENGINEERING/SURVEY |  |
| ENGINEERING/SURVEY | HERS Rater |
| ENGINEERING/SURVEY | Water-Proofing Consultant [TBD] |
| ENGINEERING/SURVEY |  |
| ENGINEERING/SURVEY | Materials Testing |
| ENGINEERING/SURVEY | Special Inspections |
| ENGINEERING/SURVEY | Elevation Certs |
| ENGINEERING/SURVEY | contingency |
| ENVIRONMENTAL | SCI - VCP |
| ENVIRONMENTAL | SCI - Phase 2 - additional VCP testing |


| \|ENVIRONMENTAL | Slosky - consulting |
| :---: | :---: |
| ENVIRONMENTAL | Slosky - additional consulting |
| ENVIRONMENTAL | Phase Engineering - Phase 1 |
| ENVIRONMENTAL | sci-Phase 1 |
| ENVIRONMENTAL | SCI - Phase 2 |
| FIN FEES - OTHER FEES | Forward Rate Lock |
| FIN FEES - OTHER FEES | Interest Rate Cap |
| FIN FEES - SUBORDINATE LOAN INTEREST | ACC Reserve |
| FIN FEES - OTHER FEES | US Bank Construction Inspections |
| FIN FEES - OTHER FEES | Perm Loan Fee |
| INSURANCE | BR |
| INSURANCE | GL |
| INSURANCE | Environmental |
| INSURANCE | flood |
| INSURANCE | contingency(bust) |
| BOND INTEREST/FEES | Bond interest |
| BOND INTEREST/FEES | Costs of Issuance |
| BOND INTEREST/FEES | Other Bond Costs |
| OPERATING/INSURANCE RESERVE | Admin/Compliance Fee Escrow |
| BOND INTEREST/FEES | contingency |
| PROFESSIONAL FEES/REPORTS | Accounting |
| PROFESSIONAL FEES/REPORTS | Bob Coe - Market Study/Appraisal |
| PROFESSIONAL FEES/REPORTS | Additional Legal - lawsuit |
| PROFESSIONAL FEES/REPORTS | Appraisal |
| PROFESSIONAL FEES/REPORTS | Section 3/ MWBE/Davis Bacon consultant |
| PROFESSIONAL FEES/REPORTS | Sarah Andre waiver apps |
| PROFESSIONAL FEES/REPORTS | Sarah Andre |
| PROFESSIONAL FEES/REPORTS | Locke Lorde |
| PROFESSIONAL FEES/REPORTS |  |
| PROFESSIONAL FEES/REPORTS | Klein Hornig |
| PROFESSIONAL FEES/REPORTS | TC |
| PROFESSIONAL FEES/REPORTS | Nixon Peabody |
| PROFESSIONAL FEES/REPORTS | The Dentons |
| PROFESSIONAL FEES/REPORTS | RGSZ |
| PROFESSIONAL FEES/REPORTS | Other Consultants |
| PROFESSIONAL FEES/REPORTS | CSC |
| PROFESSIONAL FEES/REPORTS | Investor Due Diligence |
| PROFESSIONAL FEES/REPORTS | Lender Due diligence |
| PROFESSIONAL FEES/REPORTS | Additional Legal |
| PROFESSIONAL FEES/REPORTS |  |
| PROFESSIONAL FEES/REPORTS |  |
| MARKETING/ FF\&E | Marketing |
| MARKETING/ FF\&E | FFE |
| LEASEUP INTEREST/EXPENSES |  |
| LEASEUP INTEREST/EXPENSES | contingency(bust) |
| TITLE AND RECORDING |  |
| TITLE AND RECORDING | contingency(bust) |
| TAX CREDIT FEES | Application Fee |
| TAX CREDIT FEES | Building Inspection fee |
| TAX CREDIT FEES | Determination Fee |
| TAX CREDIT FEES | Compliance Monitoring Fee |
| TAX CREDIT FEES | Annual compliance fee (present value) |
| TAX CREDIT FEES | Annual Asset Mgt Fee |
| TAX CREDIT FEES | Credit Underwriting Fees |
| REAL ESTATE TAXES |  |

```
REAL ESTATE TAXES
MISCELLANEOUS
MISCELLANEOUS
PROJECT CONTINGENCY
PROJECT CONTINGENCY
DEVELOPER FEE - DEVELOPER
DEVELOPER FEE - OTHER
OPERATING/INSURANCE RESERVE
OPERATING/INSURANCE RESERVE
OPERATING/INSURANCE RESERVE
PROJECT CONTINGENCY
```

contingency(bust)
offset any urban work
Owner's project contingency
MBS
GHA
Operating reserve
contingency(bust)
insurance reserve


|  |  |  | 29,860 | 29,860 | 59,720.00 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 15,000 | 15,000 | 30,000.00 |
|  |  |  | 2,800 | 2,800 | 5,600.00 |
|  |  |  | 5,400 | 5,400 | 10,800.00 |
|  |  |  | 38,530 | 37,954 | 76,484.00 |
|  |  |  | 120,000 | 135,000 | 255,000.00 |
|  |  |  | 15,000 | 44,000 | 59,000.00 |
| \$ | 12,224 |  | 611,000 | 775,000.00 | 1,386,000.00 |
|  |  | 0.00\% | 21,000 | 27,000.00 | 48,000.00 |
| 24 |  | 0.50\% | 11,000 | 8,000.00 | 19,000.00 |
|  |  |  | 668,519 | 955,359.09 | 1,623,878.41 |
|  |  |  | 10,370 | 13,600.00 | 24,000.00 |
|  |  |  | 15,000 | 15,000.00 | 30,000.00 |
|  |  |  | 14,000 | 7,500.00 | 21,500.00 |
|  |  |  | - | - | - |
| 24 |  | 3.00\% | 900,000 | 1,063,000.00 | 1,963,000.00 |
|  |  |  | 123,000 | 137,000.00 | 260,000.00 |
|  |  |  | 220,000 | 247,000.00 | 467,000.00 |
|  |  |  |  | - | - |
|  |  |  | , |  | 50, - |
|  |  |  | 25,000 | 25,000.00 | 50,000.00 |
|  |  |  | 20,000 | 20,000.00 | 40,000.00 |
|  |  |  | 100,000 | - | 100,000.00 |
|  |  |  | - | - | - |
|  |  |  | 100,000 | 100,000.00 | 200,000.00 |
|  |  |  | 7,000 | 3,500.00 | 10,500.00 |
|  |  |  | 45,000 | 25,000.00 | 70,000.00 |
|  |  |  | 35,000 | 35,000.00 | 70,000.00 |
|  |  |  | - | - | - |
|  |  |  | 150,000 | 150,000.00 | 300,000.00 |
|  |  |  | 12,000 | 12,000.00 | 24,000.00 |
|  |  |  | - | - | - |
|  |  |  | 33,000 | 33,000.00 | 66,000.00 |
|  |  |  | - | - | - |
|  |  |  | - | - | - |
|  |  |  | 5,000 | 5,000.00 | 10,000.00 |
|  |  |  |  |  | - |
|  |  |  | - |  | - |
|  |  |  | 118,000 |  | 118,000.00 |
|  |  |  | - | - |  |
|  |  |  |  | - | - |
| \$ | 350 |  | 42,700 | 56,000.00 | 98,700.00 |
| \$ | 750 |  | 200,000 | 120,000.00 | 320,000.00 |
|  |  |  | 375,000 | 407,000.00 | 782,000.00 |
|  |  |  | - | - | - |
|  |  |  | 165,000 | 180,000 | 345,000.00 |
|  |  |  | 30,000 | - | 30,000.00 |
| \$ | 30 |  | 2,000 | 5,000.00 | 7,000.00 |
|  |  |  | - | 1,000.00 | 1,000.00 |
|  |  | 4.00\% | 21,000 | 26,000.00 | 47,000.00 |
|  |  |  | - | . | - |
|  |  |  | 41,000 | \$49,000.00 | 90,000.00 |
|  |  |  | - | - | - |
|  |  |  | - | - | - |
|  |  |  | 134,000 | 169,000.00 | 303,000.00 |





check MDA
21,073,909.85
all-phase only used RES GSF
14.0\%
is this included in our estimates to date?
confirm

LENDER/INVESTOR WILL Likely REQUIRE 5\%
project management input needed
project management input needed
need a contract amount

See Bill Carson
used Scott Carver values on a per unit pro rata basis
ask Saunders
ask Saunders
ask Saunders
from PM

```
from PM
from PM
from PM
from PM
investor/lender construction inspection fees
assuming this will apply to all units @ $500/month
assuming 24 months 100% drawn at closing
$40 per LIHTC unit per year
do we have a contract?
permiting/entitlement fees appropriate?
permiting/entitlement fees appropriate?
who is our local counsel?
project management input needed
project management input needed
applicable?
confirm; scott carver was at $600 per unit
```

project management input needed' project management input needed'
check MDA

| ACQUIITION <br> CONSTRUCTION COSTS |  |
| :---: | :---: |
|  |  |
| CONSTRUCTION COSTS |  |
| CONSTR - IITE PREPPPI REIMBURSEMENTCONSTR RESIDENTAL |  |
|  |  |
| CONSTR - GEN REQ/OH/PROFIT <br> CONSTR - PERMITS/TAX/FEES/MISC |  |
|  |  |
| CONSTR - PERMITS/TAXIFEES/MISC CONSTR - OWNER CONTINGENCY |  |
| CONSTR-CONTINGENCY subtotal |  |
| OTHER DEVELOPMENT COSTS |  |
| ARCHITECTURE |  |
|  |  |
|  |  |
| PUBLIC HOUSING OPERATING RESERVEFINEESSTOTER |  |
|  |  |
| BOND INTEREST |  |
| Bond fees |  |
| INSURANCE |  |
|  |  |
|  |  |
| INVESTTR 3R 3 P PARTY \& DUE DILIGENCE |  |
|  |  |
| LEASEUP INTERESTTİXPENSETTIL AND RECORDING |  |
|  |  |
|  |  |
| TAX CREDIT FEESREAL ESTATE TAXES |  |
| REAL ELTATE TAXES |  |
| MROJECT CONTINGENCY |  |
| DEVELOPER FEE - DEVELOPER |  |
|  |  |
| DEVELOPER FEE - GHA |  |
| OPRERATINGSUBTOTAL |  |
| TAL DEVEL |  |



PARTB-SITEPREPIPI
USES OFFUNDS

```
Communty Supp.Serices
Administration,
Fees 8 Costs
Public
Pusbic Cmprovements
Site Improvements
Public impoevements - Design
Public improvements contingency
GLO Grant Administrator
GLo Third Party Environmental
Additional Services Fee (MBS)
```

SOURCES OFFUNDS
OURTH MORTGAGE:GPFC Insurance Proceeds
FIFTH MORTGAGE:GPFC CDBG 2
nitial CDBG Amount
Additional CDBG Reques
Total CDBG Reques



55 Year Proforma -
Galveston - Cedar Terrace - Multifamily
Date: April 28, 2023

INCOME |  |  |
| ---: | :--- |
|  | MARKET RATE RENTS |
|  | LIHTC RENTS |
| $43.75 \%$ | PHU Rents |
|  | POTENTIAL GROSS INCOME |
|  | Less Vacancy Loss |
|  | Miscellaneous Income |
|  | EFFECTIVE GROSS INCOME |

EXPENSES

| SUMMARY BUDGET -- PHASE I ONLY (CONSTRU | 1 |
| :---: | :---: |
| Increase | First Stabilized Year |
| $\mathbf{2 . 0 0 \%}$ | 684,288 |
| $\mathbf{2 . 0 0 \%}$ | 132,708 |
| (calc) | 335,297 |
|  |  |
| (calc) | $1,152,293$ |
|  | $(57,190)$ |

MANAGEMENT FEE
UTILITIES
MAINTENANCE/SECURITY
ADMIN/LEASING
INSURANCE
MISC TAXES/FEES
REAL ESTATE TAXES
REPLACEMENT RESERVE
TOTAL EXPENSES
NET OPERATING INCOME

TAX ABATEMENT AMOUNT
NOI AFTER TAX ABATEMENT
(1,367.75) BASE DEBT SERVICE
ABATEMENT MORTGAGE DEBT SERVICE
\$0

## RESERVES \& EXPENSES

REFUND ACC RESERVE W/D
INSUR ESCROW DEPOSITS
3.0\%
$(61,000)$
Release from Insurance Reserve
SURPLUS CASH Balance 37,597

| SUB LENDER SHARE OF SURPLUS CASH | $1.50 \%$ | 100,000 |
| :---: | :---: | :---: |
| BASE CASH FLOW | $60 \%$ | 22,558 |
| 100,000 ADDITIONAL CASH FLOW | $\mathbf{8 0 \%}$ | - |
| CASH TO SOFT DEBT |  | 22,558 |



| ACC W/D | (116.30) | $(69,779)$ |
| :--- | :---: | ---: |
| ACC Replacement |  | 116 |
| ACC Deposits (Debt Serv) |  | 22,558 |
| ACC Reserve Balance |  | 565,423 |
| \% of total reserve | $0.0 \%$ |  |
| Floor (3X Op Sub Need) | 3.45 | 925,891 |
| Ceiling (115\% of Floor) | 15 | 9474 |
| Years Below Floor |  | 1 |

## INSURANCERESERVEANALYSIS

| Beginning Escrow Balance | 427,000 | 427,000 |
| :--- | :---: | :---: |
| Interest | $0.250 \%$ | - |
| Deposits |  | 61,000 |
| Withdrawals(Rate Spikes): Freq--> | 60 | - |
| Ending Balance |  | 588,000 |
| Ceiling (3X Annual Insurance Need) |  |  |
| Release Above Ceiling (Into Cash Waterfall) |  | 549,000 |
|  | Light | 908,480 |


| 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 697,974 | 711,933 | 726,172 | 740,695 | 755,509 | 770,619 | 786,032 |
| 135,362 | 138,069 | 140,831 | 143,647 | 146,520 | 149,451 | 152,440 |
| 345,169 | 355,334 | 365,799 | 376,575 | 387,670 | 399,094 | 410,856 |
| 1,178,505 | 1,205,336 | 1,232,802 | 1,260,918 | 1,289,700 | 1,319,164 | 1,349,328 |
| $(58,334)$ | $(59,500)$ | $(60,690)$ | $(61,904)$ | $(63,142)$ | $(64,405)$ | $(65,693)$ |
| 7,466 | 7,616 | 7,768 | 7,923 | 8,082 | 8,244 | 8,408 |
| 1,127,638 | 1,153,452 | 1,179,880 | 1,206,937 | 1,234,639 | 1,263,003 | 1,292,043 |
| 79,406 | 81,788 | 84,242 | 86,769 | 89,372 | 92,053 | 94,815 |
| 128,173 | 132,018 | 135,979 | 140,058 | 144,260 | 148,588 | 153,046 |
| 213,622 | 220,031 | 226,632 | 233,431 | 240,433 | 247,646 | 255,076 |
| 131,566 | 135,513 | 139,578 | 143,766 | 148,079 | 152,521 | 157,097 |
| 188,490 | 194,145 | 199,969 | 205,968 | 212,147 | 218,512 | 225,067 |
| 4,147 | 4,271 | 4,399 | 4,531 | 4,667 | 4,807 | 4,951 |
| 68,960 | 71,028 | 73,159 | 75,354 | 77,615 | 79,943 | 82,341 |
| 43,554 | 44,425 | 45,314 | 46,220 | 47,144 | 48,087 | 49,049 |
| 857,917 | 883,219 | 909,272 | 936,097 | 963,718 | 992,158 | 1,021,441 |
| 269,720 | 270,232 | 270,608 | 270,840 | 270,922 | 270,845 | 270,602 |
| - | - | - | - | - | - | - |
| 269,720 | 270,232 | 270,608 | 270,840 | 270,922 | 270,845 | 270,602 |
| $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ |
| - | - | - | - | - | - | - |
| $(3,605)$ | $(3,713)$ | $(3,825)$ | $(3,939)$ | $(4,057)$ | $(4,179)$ | $(4,305)$ |
| $(69,779)$ | $(71,800)$ | $(73,879)$ | $(76,020)$ | $(78,223)$ | $(80,491)$ | $(82,826)$ |
| $(29,470)$ | $(27,853)$ | $(26,038)$ | $(24,015)$ | $(21,775)$ | $(19,309)$ | $(16,606)$ |
| - | - | - | 794 | 5,278 | 2,316 | - |
| - | - | - | 794 | 5,278 | 2,316 | - |
| 100,000 | 101,500 | 103,023 | 104,568 | 106,136 | 107,728 | 109,344 |
| - | - | - | 476 | 3,167 | 1,390 | - |
| - | - | - | - | - | - | - |
| - | - | - | 476 | 3,167 | 1,390 | - |



| 61,200 | 62,424 | 63,672 | 64,946 | 66,245 | 67,570 | 68,921 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 345,169 | 355,334 | 365,799 | 376,575 | 387,670 | 399,094 | 410,856 |
| 283,969 | 292,910 | 302,127 | 311,629 | 321,425 | 331,524 | 341,935 |
|  |  |  |  |  |  |  |
| 253,908 | 261,525 | 269,371 | 277,452 | 285,776 | 294,349 | 303,180 |
| 56,076 | 57,758 | 59,491 | 61,276 | 63,114 | 65,007 | 66,957 |
| 309,984 | 319,283 | 328,862 | 338,728 | 348,890 | 359,356 | 370,137 |
| 61,200 | 62,424 | 63,672 | 64,946 | 66,245 | 67,570 | 68,921 |
| 192,708 | 199,101 | 205,699 | 212,506 | 219,531 | 226,779 | 234,258 |
| $173,437.29$ | 179,191 | 185,129 | 191,256 | 197,578 | 204,101 | 210,833 |
| 156,094 | 161,272 | 166,616 | 172,130 | 177,820 | 183,691 | 189,749 |
| 56,076 | 57,758 | 59,491 | 61,276 | 63,114 | 65,007 | 66,957 |
| 61,200 | 62,424 | 63,672 | 64,946 | 66,245 | 67,570 | 68,921 |
| 273,369 | 281,454 | 289,779 | 298,352 | 307,179 | 316,268 | 325,628 |
| 345,169 | 355,334 | 365,799 | 376,575 | 387,670 | 399,094 | 410,856 |
| 71,800 | 73,879 | 76,020 | 78,223 | 80,491 | 82,826 | 85,228 |
|  |  |  |  |  |  |  |
| 565,423 | 564,816 | 564,148 | 563,418 | 563,099 | 565,406 | 565,875 |
| 1,414 | 1,412 | 1,410 | 1,409 | 1,408 | 1,414 | 1,415 |


| $(71,800)$ | $(73,879)$ | $(76,020)$ | $(78,223)$ | $(80,491)$ | $(82,826)$ | $(85,228)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 69,779 | 71,800 | 73,879 | 76,020 | 78,223 | 80,491 | 82,826 |
| - | - | - | 476 | 3,167 | 1,390 | - |
| 564,816 | 564,148 | 563,418 | 563,099 | 565,406 | 565,875 | 564,887 |
| 12.4\% | 12.7\% | 13.1\% | 13.5\% | 13.8\% | 14.2\% | 14.7\% |
| 851,907 | 878,729 | 906,380 | 934,887 | 964,275 | 994,572 | 1,025,805 |
| 979,693 | 1,010,538 | 1,042,337 | 1,075,120 | 1,108,917 | 1,143,758 | 1,179,676 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| - | - | - | - | - | - | - |
| 488,000 | 518,690 | 547,840 | 575,248 | 599,907 | 617,904 | 636,441 |
| 1,220 | 1,297 | 1,370 | 1,438 | 1,500 | 1,545 | 1,591 |
| 29,470 | 27,853 | 26,038 | 24,015 | 21,775 | 19,309 | 16,606 |
| - | - | - | - | - | - | - |
| 518,690 | 547,840 | 575,248 | 600,701 | 623,182 | 638,758 | 654,638 |
| 565,470 | 565,470 | 582,434 | 599,907 | 617,904 | 636,441 | 655,535 |
|  |  |  | 794 | 5,278 | 2,316 | - |
| 937,098 | 966,602 | 997,018 | 1,028,376 | 1,060,703 | 1,094,029 | 1,128,386 |


| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 801,752 | 817,788 | 834,143 | 850,826 | 867,843 | 885,199 | 902,903 |
| 155,489 | 158,598 | 161,770 | 165,006 | 168,306 | 171,672 | 175,105 |
| 422,967 | 435,437 | 448,277 | 461,498 | 475,111 | 489,127 | 503,559 |
| 1,380,208 | 1,411,823 | 1,444,191 | 1,477,330 | 1,511,259 | 1,545,998 | 1,581,568 |
| $(67,007)$ | $(68,347)$ | $(69,714)$ | $(71,108)$ | $(72,530)$ | $(73,981)$ | $(75,461)$ |
| 8,577 | 8,748 | 8,923 | 9,101 | 9,284 | 9,469 | 9,659 |
| 1,321,778 | 1,352,224 | 1,383,400 | 1,415,323 | 1,448,012 | 1,481,487 | 1,515,766 |
| 97,659 | 100,589 | 103,607 | 106,715 | 109,916 | 113,214 | 116,610 |
| 157,637 | 162,366 | 167,237 | 172,254 | 177,422 | 182,744 | 188,227 |
| 262,728 | 270,610 | 278,728 | 287,090 | 295,703 | 304,574 | 313,711 |
| 161,810 | 166,664 | 171,664 | 176,814 | 182,118 | 187,582 | 193,209 |
| 231,819 | 238,773 | 245,937 | 253,315 | 260,914 | 268,742 | 276,804 |
| 5,100 | 5,253 | 5,411 | 5,573 | 5,740 | 5,912 | 6,090 |
| 84,812 | 87,356 | 89,977 | 92,676 | 95,456 | 98,320 | 101,270 |
| 50,030 | 51,030 | 52,051 | 53,092 | 54,154 | 55,237 | 56,342 |
| 1,051,594 | 1,082,642 | 1,114,611 | 1,147,528 | 1,181,423 | 1,216,325 | 1,252,262 |
| 270,184 | 269,583 | 268,789 | 267,795 | 266,589 | 265,162 | 263,504 |
| - | - | - | - | - | - | - |
| 270,184 | 269,583 | 268,789 | 267,795 | 266,589 | 265,162 | 263,504 |
| $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ |
| - | - | - | - | - | - | - |
| $(4,434)$ | $(4,567)$ | $(4,704)$ | $(4,845)$ | $(4,990)$ | $(5,140)$ | $(5,294)$ |
| $(85,228)$ | $(87,702)$ | $(90,247)$ | $(92,868)$ | $(95,565)$ | $(98,341)$ | $(101,199)$ |
| $(13,656)$ | $(10,448)$ | $(6,972)$ | $(3,216)$ | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | (832) | $(5,185)$ | $(9,855)$ |
| 110,984 | 112,649 | 114,339 | 116,054 | 117,795 | 119,562 | 121,355 |
| - | - | - | - | (499) | $(3,111)$ | $(5,913)$ |
| - | - | - | - | - | - | - |
| - | - | - | - | (499) | $(3,111)$ | $(5,913)$ |


| - | - | - | - | 499 | 3,111 | 5,913 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | - | - |
| - | - | - | - | 499 | 3,611 | 9,524 |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 1,414,409 | 1,414,409 | 1,414,409 | 1,414,409 | 1,442,000 | 1,442,000 | 1,442,000 |
|  |  |  |  |  |  |  |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 3,024,212 | 3,024,212 | 3,024,212 | 3,024,212 | 3,024,212 | 3,024,212 | 3,024,212 |
|  |  |  |  |  |  |  |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 22,330,129 | 22,330,129 | 22,330,129 | 22,330,129 | 22,330,129 | 22,330,129 | 22,330,129 |
| - | - | - | - | - | - | - |
| - | - | - | - | (333) | $(2,074)$ | $(3,942)$ |
| - | - | - | - | (333) | $(2,074)$ | $(3,942)$ |
| - | - | - | - | - | - | - |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 70,300 | 71,706 | 73,140 | 74,602 | 76,095 | 77,616 | 79,169 |
| 422,967 | 435,437 | 448,277 | 461,498 | 475,111 | 489,127 | 503,559 |
| 352,668 | 363,732 | 375,138 | 386,895 | 399,016 | 411,511 | 424,390 |
| 312,275 | 321,643 | 331,292 | 341,231 | 351,468 | 362,012 | 372,873 |
| 68,966 | 71,035 | 73,166 | 75,361 | 77,622 | 79,951 | 82,349 |
| 381,241 | 392,678 | 404,459 | 416,592 | 429,090 | 441,963 | 455,222 |
| 70,300 | 71,706 | 73,140 | 74,602 | 76,095 | 77,616 | 79,169 |
| 241,975 | 249,938 | 258,153 | 266,629 | 275,374 | 284,396 | 293,704 |
| 217,778 | 224,944 | 232,338 | 239,966 | 247,836 | 255,956 | 264,333 |
| 196,000 | 202,449 | 209,104 | 215,969 | 223,053 | 230,361 | 237,900 |
| 68,966 | 71,035 | 73,166 | 75,361 | 77,622 | 79,951 | 82,349 |
| 70,300 | 71,706 | 73,140 | 74,602 | 76,095 | 77,616 | 79,169 |
| 335,266 | 345,190 | 355,410 | 365,933 | 376,769 | 387,928 | 399,418 |
| 422,967 | 435,437 | 448,277 | 461,498 | 475,111 | 489,127 | 503,559 |
| 87,702 | 90,247 | 92,868 | 95,565 | 98,341 | 101,199 | 104,141 |
| 564,887 | 563,826 | 562,690 | 561,476 | 560,182 | 558,307 | 553,734 |
| 1,412 | 1,410 | 1,407 | 1,404 | 1,400 | 1,396 | 1,384 |


| $(87,702)$ | $(90,247)$ | $(92,868)$ | $(95,565)$ | $(98,341)$ | $(101,199)$ | $(104,141)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 85,228 | 87,702 | 90,247 | 92,868 | 95,565 | 98,341 | 101,199 |
| - | - | - | - | (499) | $(3,111)$ | $(5,913)$ |
| 563,826 | 562,690 | 561,476 | 560,182 | 558,307 | 553,734 | 546,263 |
| 15.1\% | 15.6\% | 16.1\% | 16.6\% | 17.1\% | 17.8\% | 18.5\% |
| 1,058,003 | 1,091,196 | 1,125,413 | 1,160,686 | 1,197,048 | 1,234,532 | 1,273,171 |
| 1,216,704 | 1,254,875 | 1,294,225 | 1,334,789 | 1,376,606 | 1,419,712 | 1,464,147 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| - | - | - | - | - | - | - |
| 654,638 | 669,931 | 682,054 | 690,731 | 695,674 | 697,413 | 699,157 |
| 1,637 | 1,675 | 1,705 | 1,727 | 1,739 | 1,744 | 1,748 |
| 13,656 | 10,448 | 6,972 | 3,216 | - | - | - |
| - | - | - | - | - | - | - |
| 669,931 | 682,054 | 690,731 | 695,674 | 697,413 | 699,157 | 700,905 |
| 675,201 | 695,457 | 716,320 | 737,810 | 759,944 | 782,743 | 806,225 |
| - | - | - | - | - | - | - |
| 1,163,804 | 1,200,315 | 1,237,954 | 1,276,755 | 1,316,753 | 1,357,985 | 1,400,488 |










$\square$

SUMMARY

| Units | 160 |
| :--- | ---: |
| GSF | 159,060 |

37,009,283
DEDUCTIONS:
(750)

0\%
0\%
$\begin{array}{lr}\text { CONSTR - CONTINGENCY } & 0 \% \\ \text { ENVIRONMENTAL } & 50 \%\end{array}$
FIN FEES - FIRST MORTGAGE INTEREST 35\%
FIN FEES - SUBORDINATE LOAN INTEREST 90\%
FIN FEES - OTHER FEES 100\%
BOND INTEREST/FEES 60\%
PROFESSIONAL FEES/REPORTS 40\%
MARKETING/ FF\&E 50\%
LEASEUP INTEREST/EXPENSES 100\%
TAX CREDIT FEES 100\%
REAL ESTATE TAXES 25\%
MISCELLANEOUS 100\%
PROJECT CONTINGENCY 25\%
DEVELOPER FEE - DEVELOPER 0\%
DEVELOPER FEE - OTHER 0\%
OPERATING/INSURANCE RESERVE 100\%

## SUBTOTAL

(Add 4\% Acquisition Credits)
DEDUCT HOPE VI/FEDERAL FUNDS ADD BACK AFR
SUBTOTAL
QCT BOOST
ELIGIBLE BASIS
APPLICABLE FRACTION
QUALIFIED BASIS
APPLICABLE PERCENTAGE
ANNUAL ELIGIBLE CREDITS (SEC. 42)
CREDIT RESERVATION
CREDITS RECEIVED
ANNUAL CREDITS TO LTD
99.90\%

FEDERAL CREDIT PRICING
NET FEDERAL CREDIT EQUITY (ROUNDED)
STATE CREDIT PRICING


130\%
44,590,596
-
-
-
$(75,507)$
$(697,500)$
$(6,000)$
$(163,400)$
$(104,000)$
$(407,000)$
$(13,000)$
$(42,250)$
$(28,000)$
$(40,418)$
-
$(1,131,000)$
$34,300,458$
-

98\% $\begin{array}{r}\mathbf{5 0 . 2 \%} \\ \hline 22,395,627 \\ \hline\end{array}$
3.27\%

732,337
702,438
702,438
701,736
0.980

6,877,000

NET STATE CREDIT EQUITY
BRIDGE LOAN INTERST/FEES
LP LEGAL
EQUITY ACHIEVED
GROSS EQUITY PRICING
For Application
$31,706,855$ Delta $\quad(4,336,599)$

41,218,911.50
TC Amount
51.25\%

21,124,692
3.27\%

690,777 Needed $\quad$ Delta E Basis LOI TC App 690,777 \$ 785,256 (94,479) $731,604.66 \quad 641596 \quad 702,438.00$ 690,777 690,087
\$
\$ 6,762,849.23 \$ 7,687,815.27

6,762,800

## Operating Budget

Galveston - Magnolia - Multifamily
Date: April 28, 2023

|  | GSF | Units | Unit $\%$ | GSF \% |
| :--- | ---: | ---: | ---: | ---: |
|  | 159,060 | 160 |  |  |
| MARKET | 72,023 | 78 | $48.8 \%$ | $45.3 \%$ |
| LIHTC | 17,534 | 18 | $11.25 \%$ | $11.02 \%$ |
| PHU | 69,504 | 64 | $40.00 \%$ | $43.70 \%$ |


| REVENUE |
| :--- |
| MARKET |
| LIHTC |
| PHU (calculated from expenses) |
| TOTAL GROSS POTENTIAL |
| VACANCY: MARKET |
| VACANCY: LIHTC |
| VACANCY: PHU |
| OTHER INCOME |
| NET ANNUAL REVENUES |


| EXPENSES |  |  | Annual |
| :---: | :---: | :---: | :---: |
| MANAGEMENT FEE | 6.00\% |  | 96,807 |
| UTILITIES |  |  | 163,200 |
| MAINTENANCE/SECURITY |  |  | 272,000 |
| ADMIN/LEASING |  |  | 167,520 |
| INSURANCE |  |  | 240,000 |
| MISC TAXES/FEES |  |  | 5,280 |
| REAL ESTATE TAXES |  |  | 83,781 |
| REPLACEMENT RESERVE |  |  | 56,000 |
| OPERATING EXPENSES | 20.42 |  | 1,084,588 |
| NET OPERATING INCOME |  |  | 334,152 |
| ABATED TAXES |  |  |  |
| NOI AFTER ABATEMENT |  |  | 334,152 |
| PHU SHORTFALL (REIMB. ACC RESERVE)INSURANCE RESERVE FUNDING |  |  | $(101,130)$ |
|  |  | 500 | $(80,000)$ |
| MORTGAGE CALC |  |  |  |
|  |  | NOI Mortgage |  |
| Annual Mortgage Payment |  |  | 121,357 |
| Term |  |  | 30 |
| Mortgage Rate |  |  | 6.50\% |
| Mortgage Insurance Premium |  |  | 0.00\% |
| Constant |  |  | 7.58\% |


| Mortgage Amount (Rounded) | \$ | 1,600,000 |
| :---: | :---: | :---: |
| Debt Service Coverage Ratio |  | 275.3\% |
| Expense Coverage ratio | 2.92\% | 19.62\% |
| Expense Coverage After ACC deposits |  | 10.30\% |
| Debt Service Coverage Ratio After ACC deposits |  | 192\% |
| Cash after Debt Service | \$ | 153,022 |
| PEL Estimate (excludes UEL) 2014 |  | 422.97 |
| UEL Estimate | \$ | 85.00 |
| Total Subisdy available | \$ | 507.97 |
| Estimated Tenant Paid Rents 30\% | \$ | 177.93 |
| Operating Subsidy | \$ | 245.04 |
| HUD Proration 90\% |  | 220.54 |
| GHA Proration/Total Operating $\leq 90 \%$ |  | 198.49 |
| UEL (assumes full reimbursement) |  | 85.00 |
| Tenant Rent |  | 177.93 |
| Total Public housing operating revenue | \$ | 461.41 |
| Total Public housing operating cost | \$ | 593.09 |
| Shortfall |  | 131.68 |


| BR \% | NRA |  |  |
| :---: | :---: | :---: | :---: |
| 43.3\% | 71,698 | 99.5\% | 45.08\% |
| 11.2\% | 17,577 | 100.2\% | 11.05\% |
| 45.5\% | 69,783 | 100.4\% | 43.87\% |
| Monthly | Per Unit/Yr | Per Unit/Mo |  |
| 69,947 | 10,761 | 897 |  |
| 15,505 | 10,337 | 861 |  |
| 37,958 | 7,117 | 593 |  |
| 123,410 | 9,256 | 771 |  |
| $(4,896)$ | (367) | (63) |  |
| $(1,085)$ | (81) | (60) |  |
| - | - | - |  |
| \$800 | 60 | \$5 |  |
| 118,228 | 8,867 | \$739 |  |
| Monthly | Per Unit/Yr | Per Unit/Mo |  |
| 8,067 | 605 | 50.42 |  |
| 13,600 | 1,020 | 85 |  |
| 22,667 | 1,700 | 142 |  |
| 13,960 | 1,047 | 87 |  |
| 20,000 | 1,500 | 125 |  |
| 440 | 33 | 3 |  |
| 6,982 | 524 | 44 |  |
| 4,667 | 350 | 29 |  |
|  | 6,429 |  |  |
| 90,382 | 6,779 | 565 |  |
| 27,846 | 2,088 | 174 |  |
| - | - | - |  |

\$ 157,764.18

## 55 Year Proforma -

Galveston - Cedar Terrace - Multifamily
Date: April 28, 2023

| SUMMARY BUDGET -- PHASE I ONLY (Co | 1 |
| :---: | :---: |
| Increase | First Stabilized Year |
| 2.00\% | 839,364 |
| 2.00\% | 186,060 |
| (calc) | 455,496 |
|  | 1,480,920 |
| (calc) | $(71,780)$ |
| 2.00\% | 9,600 |
|  | 1,418,740 |

EXPENSES
MANAGEMENT FEE
UTILITIES
MAINTENANCE/SECURITY
ADMIN/LEASING
INSURANCE
MISC TAXES/FEES
REAL ESTATE TAXES
REPLACEMENT RESERVE
TOTAL EXPENSES
NET OPERATING INCOME

TAX ABATEMENT AMOUNT

NOI AFTER TAX ABATEMENT
(758.48) BASE DEBT SERVICE

ABATEMENT MORTGAGE DEBT SERVICE
RESERVES \& EXPENSES
INVESTOR MGT FEE
3.00\%
$(3,500)$

REFUND ACC RESERVE W/D
INSUR ESCROW DEPOSITS
3.0\%
$(80,000)$
Release from Insurance Reserve
SURPLUS CASH Balance
129,112
SUB LENDER SHARE OF SURPLUS CASH
BASE CASH FLOW
100,000 ADDITIONAL CASH FLOW
1.50\%

100,000
60\%
60,000
CASH TO SOFT DEBT
23,289
83,289


| ACC W/D | (185.07) | $(111,042)$ |
| :--- | ---: | ---: |
| ACC Replacement |  | 185 |
| ACC Deposits (Debt Serv) |  | 83,289 |
| ACC Reserve Balance |  | 586,487 |
| \% of total reserve | $0.0 \%$ |  |
| Floor (3X Op Sub Need) | 3.45 | $1,136,087$ |
| Ceiling (115\% of Floor) | 15 | 1 |

Releases Above Ceiling

## INSURANCERESERVEANALYSIS

| Beginning Escrow Balance | 427,000 | 427,000 |
| :--- | :---: | :---: |
| Interest | $0.500 \%$ | - |
| Deposits |  | 80,000 |
| Withdrawals(Rate Spikes): Freq--> | 60 | - |
| Ending Balance |  | 707,000 |
| Ceiling (3X Annual Insurance Need) |  |  |
| Release Above Ceiling (Into Cash Waterfall) |  |  |


| 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 856,151 | 873,274 | 890,740 | 908,555 | 926,726 | 945,260 | 964,165 |
| 189,781 | 193,577 | 197,448 | 201,397 | 205,425 | 209,534 | 213,724 |
| 468,906 | 482,713 | 496,929 | 511,567 | 526,638 | 542,155 | 558,133 |
| 1,514,838 | 1,549,564 | 1,585,117 | 1,621,518 | 1,658,789 | 1,696,949 | 1,736,023 |
| $(73,215)$ | $(74,680)$ | $(76,173)$ | $(77,697)$ | $(79,251)$ | $(80,836)$ | $(82,452)$ |
| 9,792 | 9,988 | 10,188 | 10,391 | 10,599 | 10,811 | 11,027 |
| 1,451,415 | 1,484,872 | 1,519,132 | 1,554,213 | 1,590,137 | 1,626,925 | 1,664,598 |
| 99,712 | 102,703 | 105,784 | 108,958 | 112,226 | 115,593 | 119,061 |
| 168,096 | 173,139 | 178,333 | 183,683 | 189,194 | 194,869 | 200,715 |
| 280,160 | 288,565 | 297,222 | 306,138 | 315,323 | 324,782 | 334,526 |
| 172,546 | 177,722 | 183,054 | 188,545 | 194,202 | 200,028 | 206,028 |
| 247,200 | 254,616 | 262,254 | 270,122 | 278,226 | 286,573 | 295,170 |
| 5,438 | 5,602 | 5,770 | 5,943 | 6,121 | 6,305 | 6,494 |
| 86,294 | 88,883 | 91,550 | 94,296 | 97,125 | 100,039 | 103,040 |
| 57,120 | 58,262 | 59,428 | 60,616 | 61,829 | 63,065 | 64,326 |
| 1,116,566 | 1,149,492 | 1,183,394 | 1,218,301 | 1,254,244 | 1,291,253 | 1,329,360 |
| 334,849 | 335,381 | 335,738 | 335,912 | 335,893 | 335,672 | 335,238 |
| - | - | - | - | - | - | - |
| 334,849 | 335,381 | 335,738 | 335,912 | 335,893 | 335,672 | 335,238 |
| $(121,357)$ | $(121,357)$ | $(121,357)$ | $(121,357)$ | $(121,357)$ | $(121,357)$ | $(121,357)$ |
| 117\% | 112\% | 108\% | 103\% | 103\% | 103\% | 104\% |
| - | - | - | - | - | - | - |
| $(3,605)$ | $(3,713)$ | $(3,825)$ | $(3,939)$ | $(4,057)$ | $(4,179)$ | $(4,305)$ |
| $(111,042)$ | $(114,119)$ | $(117,282)$ | $(120,536)$ | $(123,881)$ | $(127,322)$ | $(130,860)$ |
| $(82,400)$ | $(84,872)$ | $(87,418)$ | $(90,041)$ | $(86,597)$ | $(82,813)$ | $(78,716)$ |
| - | - | - | 77,714 | 66,928 | 62,554 | 57,849 |
| 16,446 | 11,321 | 5,857 | 77,754 | 66,929 | 62,555 | 57,850 |
| 100,000 | 101,500 | 103,023 | 104,568 | 106,136 | 107,728 | 109,344 |
| 9,867 | 6,792 | 3,514 | 46,652 | 40,157 | 37,533 | 34,710 |
| - | - | - | - | - | - | - |
| 9,867 | 6,792 | 3,514 | 46,652 | 40,157 | 37,533 | 34,710 |

$(9,867)$
$(6,792)$
$(3,514)$
$(46,652)$
$(40,157) \quad(37,533)$
$(34,710)$


| $(9,867)$ | $(6,792)$ | $(3,514)$ | $(46,652)$ | $(40,157)$ | $(37,533)$ | $(34,710)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - |  | - |  | ( |  |
| 981,843 | 975,051 | 971,537 | 924,885 | 884,727 | 847,194 | 812,484 |
|  |  |  |  |  |  |  |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 4,005,045 | 4,005,045 | 4,005,045 | 4,005,045 | 4,005,045 | 4,005,045 | 4,005,045 |
|  |  |  |  |  |  |  |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 30,329,238 | 30,329,238 | 30,329,238 | 30,329,238 | 30,329,238 | 30,329,238 | 30,329,238 |
|  |  | - | - | - | - | - |
| 6,578 | 4,528 | 2,343 | 31,102 | 26,772 | 25,022 | 23,140 |
| 6,578 | 4,528 | 2,343 | 31,102 | 26,772 | 25,022 | 23,140 |
| - | - | - | - | - | - | - |


| 79,104 | 81,477 | 83,921 | 86,439 | 89,032 | 91,703 | 94,454 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 468,906 | 482,713 | 496,929 | 511,567 | 526,638 | 542,155 | 558,133 |
| 389,802 | 401,236 | 413,008 | 425,127 | 437,605 | 450,452 | 463,679 |
|  |  |  |  |  |  |  |
| 325,002 | 334,752 | 344,795 | 355,139 | 365,793 | 376,767 | 388,070 |
| 76,505 | 78,800 | 81,164 | 83,599 | 86,107 | 88,691 | 91,351 |
| 401,508 | 413,553 | 425,959 | 438,738 | 451,900 | 465,457 | 479,421 |
| 79,104 | 81,477 | 83,921 | 86,439 | 89,032 | 91,703 | 94,454 |
| 245,898 | 253,275 | 260,874 | 268,700 | 276,761 | 285,064 | 293,616 |
| $221,308,52$ | 227,948 | 234,786 | 241,830 | 249,085 | 256,557 | 264,254 |
| 199,178 | 205,153 | 211,308 | 217,647 | 224,176 | 230,902 | 237,829 |
| 76,505 | 78,800 | 81,164 | 83,599 | 86,107 | 88,691 | 91,351 |
| 79,104 | 81,477 | 83,921 | 86,439 | 89,032 | 91,703 | 94,454 |
| 354,787 | 365,431 | 376,393 | 387,685 | 399,316 | 411,295 | 423,634 |
| 468,906 | 482,713 | 496,929 | 511,567 | 526,638 | 542,155 | 558,133 |
| 114,119 | 117,282 | 120,536 | 123,881 | 127,322 | 130,860 | 134,499 |
|  |  |  |  |  |  |  |
| 586,487 | 596,210 | 602,820 | 606,095 | 652,432 | 692,411 | 729,868 |
| 2,932 | 2,981 | 3,014 | 3,030 | 3,262 | 3,462 | 3,649 |


| $(114,119)$ | $(117,282)$ | $(120,536)$ | $(123,881)$ | $(127,322)$ | $(130,860)$ | $(134,499)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 111,042 | 114,119 | 117,282 | 120,536 | 123,881 | 127,322 | 130,860 |
| 9,867 | 6,792 | 3,514 | 46,652 | 40,157 | 37,533 | 34,710 |
| 596,210 | 602,820 | 606,095 | 652,432 | 692,411 | 729,868 | 764,589 |
| 18.6\% | 18.9\% | 19.4\% | 18.5\% | 17.9\% | 17.4\% | 17.1\% |
| 1,169,405 | 1,203,707 | 1,239,023 | 1,275,382 | 1,312,816 | 1,351,357 | 1,391,036 |
| 1,344,816 | 1,384,264 | 1,424,877 | 1,466,690 | 1,509,739 | 1,554,060 | 1,599,692 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| - | - | - | - | - | - | - |
| 507,000 | 591,935 | 679,767 | 770,584 | 786,763 | 810,366 | 834,677 |
| 2,535 | 2,960 | 3,399 | 3,853 | 3,934 | 4,052 | 4,173 |
| 82,400 | 84,872 | 87,418 | 90,041 | 86,597 | 82,813 | 78,716 |
| - | - | - | - | - | - | - |
| 591,935 | 679,767 | 770,584 | 864,477 | 877,294 | 897,232 | 917,567 |
| 741,600 | 741,600 | 763,848 | 786,763 | 810,366 | 834,677 | 859,718 |
|  |  |  | 77,714 | 66,928 | 62,554 | 57,849 |
| 1,286,346 | 1,324,078 | 1,362,925 | 1,402,921 | 1,444,098 | 1,486,492 | 1,530,140 |


| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 983,449 | 1,003,118 | 1,023,180 | 1,043,644 | 1,064,517 | 1,085,807 | 1,107,523 |
| 217,999 | 222,359 | 226,806 | 231,342 | 235,969 | 240,688 | 245,502 |
| 574,584 | 591,523 | 608,964 | 626,922 | 645,413 | 664,452 | 684,056 |
| 1,776,032 | 1,817,000 | 1,858,950 | 1,901,908 | 1,945,899 | 1,990,948 | 2,037,081 |
| $(84,101)$ | $(85,783)$ | $(87,499)$ | $(89,249)$ | $(91,034)$ | $(92,855)$ | $(94,712)$ |
| 11,248 | 11,473 | 11,702 | 11,936 | 12,175 | 12,419 | 12,667 |
| 1,703,178 | 1,742,689 | 1,783,154 | 1,824,596 | 1,867,040 | 1,910,512 | 1,955,037 |
| 122,633 | 126,312 | 130,101 | 134,004 | 138,024 | 142,165 | 146,430 |
| 206,737 | 212,939 | 219,327 | 225,907 | 232,684 | 239,665 | 246,855 |
| 344,561 | 354,898 | 365,545 | 376,512 | 387,807 | 399,441 | 411,424 |
| 212,209 | 218,576 | 225,133 | 231,887 | 238,843 | 246,009 | 253,389 |
| 304,025 | 313,146 | 322,540 | 332,216 | 342,183 | 352,448 | 363,022 |
| 6,689 | 6,889 | 7,096 | 7,309 | 7,528 | 7,754 | 7,986 |
| 106,131 | 109,315 | 112,594 | 115,972 | 119,451 | 123,035 | 126,726 |
| 65,613 | 66,925 | 68,264 | 69,629 | 71,022 | 72,442 | 73,891 |
| 1,368,598 | 1,409,000 | 1,450,600 | 1,493,436 | 1,537,543 | 1,582,959 | 1,629,723 |
| 334,581 | 333,690 | 332,553 | 331,160 | 329,497 | 327,553 | 325,314 |
| - | - | - | - | - | - | - |
| 334,581 | 333,690 | 332,553 | 331,160 | 329,497 | 327,553 | 325,314 |
| $(121,357)$ | $(121,357)$ | $(121,357)$ | $(121,357)$ | $(121,357)$ | $(121,357)$ | $(121,357)$ |
| 104\% | 104\% | 104\% | 104\% | 104\% | 104\% | 104\% |
| - | - | - | - | - | - | - |
| $(4,434)$ | $(4,567)$ | $(4,704)$ | $(4,845)$ | $(4,990)$ | $(5,140)$ | $(5,294)$ |
| $(134,499)$ | $(138,241)$ | $(142,090)$ | $(146,048)$ | $(150,119)$ | $(154,305)$ | $(158,611)$ |
| $(74,291)$ | $(69,525)$ | $(64,403)$ | $(58,910)$ | $(53,032)$ | $(46,751)$ | $(40,052)$ |
| 52,798 | 47,387 | 41,601 | 35,424 | 28,841 | 21,835 | 14,388 |
| 52,799 | 47,388 | 41,602 | 35,425 | 28,842 | 21,836 | 14,389 |
| 110,984 | 112,649 | 114,339 | 116,054 | 117,795 | 119,562 | 121,355 |
| 31,679 | 28,433 | 24,961 | 21,255 | 17,305 | 13,101 | 8,633 |
| - | - | - | - | - | - | - |
| 31,679 | 28,433 | 24,961 | 21,255 | 17,305 | 13,101 | 8,633 |

$(31,679)$
$(28,433)$
$(24,961)$
$(21,255)$
$(17,305) \quad(13,101)$
$(8,633)$

| - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
|  |  |  |  |  |  |  |
| $(31,679)$ | $(28,433)$ | $(24,961)$ | $(21,255)$ | $(17,305)$ | $(13,101)$ | $(8,633)$ |
| - |  | - | - | - | - | - |
| 780,804 | 752,372 | 727,410 | 706,155 | 688,850 | 675,748 | 667,115 |
|  |  |  |  |  |  |  |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 4,005,045 | 4,005,045 | 4,005,045 | 4,005,045 | 4,005,045 | 4,005,045 | 4,005,045 |
|  |  |  |  |  |  |  |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 30,329,238 | 30,329,238 | 30,329,238 | 30,329,238 | 30,329,238 | 30,329,238 | 30,329,238 |
| - | - | - | - | - | - | - |
| 21,120 | 18,955 | 16,641 | 14,170 | 11,537 | 8,734 | 5,756 |
| 21,120 | 18,955 | 16,641 | 14,170 | 11,537 | 8,734 | 5,756 |
| - | - | - | - | - | - | - |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  | 109,498 | 112,783 | 116,167 |
| 574,584 477,296 | 591,523 491,317 | 608,964 505,751 | 626,922 520,613 | 645,413 535,915 | 664,452 551,669 | 684,056 567,889 |
|  |  |  |  |  |  |  |
| 399,712 | 411,703 | 424,054 | 436,776 | 449,879 | 463,376 | 477,277 |
| 94,092 | 96,915 | 99,822 | 102,817 | 105,901 | 109,078 | 112,351 |
| 493,804 | 508,618 | 523,876 | 539,593 | 555,780 | 572,454 | 589,627 |
| 97,288 | 100,207 | 103,213 | 106,309 | 109,498 | 112,783 | 116,167 |
| 302,424 | 311,497 | 320,842 | 330,467 | 340,381 | 350,592 | 361,110 |
| 272,182 | 280,347 | 288,757 | 297,420 | 306,343 | 315,533 | 324,999 |
| 244,963 | 252,312 | 259,882 | 267,678 | 275,708 | 283,980 | 292,499 |
| 94,092 | 96,915 | 99,822 | 102,817 | 105,901 | 109,078 | 112,351 |
| 97,288 | 100,207 | 103,213 | 106,309 | 109,498 | 112,783 | 116,167 |
| 436,343 | 449,433 | 462,916 | 476,804 | 491,108 | 505,841 | 521,017 |
| 574,584 | 591,523 | 608,964 | 626,922 | 645,413 | 664,452 | 684,056 |
| 138,241 | 142,090 | 146,048 | 150,119 | 154,305 | 158,611 | 163,040 |
| 764,589 | 796,349 | 824,915 | 850,043 | 871,478 | 888,954 | 902,194 |
| 3,823 | 3,982 | 4,125 | 4,250 | 4,357 | 4,445 | 4,511 |


| $(138,241)$ | $(142,090)$ | $(146,048)$ | $(150,119)$ | $(154,305)$ | $(158,611)$ | $(163,040)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 134,499 | 138,241 | 142,090 | 146,048 | 150,119 | 154,305 | 158,611 |
| 31,679 | 28,433 | 24,961 | 21,255 | 17,305 | 13,101 | 8,633 |
| 796,349 | 824,915 | 850,043 | 871,478 | 888,954 | 902,194 | 910,910 |
| $16.9 \%$ | $16.8 \%$ | $16.7 \%$ | $16.8 \%$ | $16.9 \%$ | $17.1 \%$ | $17.4 \%$ |
| $1,431,889$ | $1,473,950$ | $1,517,254$ | $1,561,840$ | $1,607,744$ | $1,655,007$ | $1,703,668$ |
| $1,646,672$ | $1,695,042$ | $1,744,843$ | $1,796,116$ | $1,848,906$ | $1,903,258$ | $1,959,218$ |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| - | - | - | - | - | - | - |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 859,718 | 885,509 | 912,074 | 939,437 | 967,620 | 996,648 | $1,026,548$ |
| 4,299 | 4,428 | 4,560 | 4,697 | 4,838 | 4,983 | 5,133 |
| 74,291 | 69,525 | 64,403 | 58,910 | 53,032 | 46,751 | 40,052 |
| - | - | - | - | - | - |  |
| 938,307 | 959,461 | 981,038 | $1,003,044$ | $1,025,490$ | $1,048,383$ | $1,071,732$ |
|  |  |  |  |  |  |  |
| 885,509 | 912,074 | 939,437 | 967,620 | 996,648 | $1,026,548$ | $1,057,344$ |
| 52,798 | 47,387 | 41,601 | 35,424 | 28,841 | 21,835 | 14,388 |
|  |  |  |  |  |  |  |
| $1,575,078$ | $1,621,345$ | $1,668,980$ | $1,718,024$ | $1,768,519$ | $1,820,508$ | $1,874,035$ |

## 55 Year Proforma -

Galveston - Cedar Terrace - Multifamily
Date: April 28, 2023

## INCOME MARKET RATE RENTS

LIHTC RENTS
45.51\% PHU Rents

POTENTIAL GROSS INCOME
Less Vacancy Loss
Miscellaneous Income
EFFECTIVE GROSS INCOME

## EXPENSES

MANAGEMENT FEE
UTILITIES
MAINTENANCE/SECURITY
ADMIN/LEASING
NSURANCE
MISC TAXES/FEES
REAL ESTATE TAXES
REPLACEMENT RESERVE
TOTAL EXPENSES

## NET OPERATING INCOME

| I ONLY (CONSTRL | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Increase | First Stabilized Year |  |  |  |  |  |  |  |  |  |
| 3.00\% | 839,364 | 864,545 | 890,481 | 917,196 | 944,712 | 973,053 | 1,002,245 | 1,032,312 | 1,063,281 | 1,095,180 |
| 3.00\% | 186,060 | 191,642 | 197,391 | 203,313 | 209,412 | 215,695 | 222,165 | 228,830 | 235,695 | 242,766 |
| (calc) | 455,496 | 468,906 | 482,713 | 496,929 | 511,567 | 526,638 | 542,155 | 558,133 | 574,584 | 591,523 |
|  | 1,480,920 | 1,525,092 | 1,570,585 | 1,617,438 | 1,665,690 | 1,715,385 | 1,766,565 | 1,819,275 | 1,873,561 | 1,929,469 |
| (calc) | $(71,780)$ | $(73,933)$ | $(76,151)$ | $(78,436)$ | $(80,789)$ | $(83,212)$ | $(85,709)$ | $(88,280)$ | $(90,928)$ | $(93,656)$ |
| 3.00\% | 9,600 | 9,888 | 10,185 | 10,490 | 10,805 | 11,129 | 11,463 | 11,807 | 12,161 | 12,526 |
|  | 1,418,740 | 1,461,047 | 1,504,619 | 1,549,492 | 1,595,707 | 1,643,302 | 1,692,319 | 1,742,802 | 1,794,793 | 1,848,339 |

TAX ABATEMENT AMOUNT
NOI AFTER TAX ABATEMENT
(758.48) BASE DEBT SERVICE

ABATEMENT MORTGAGE DEBT SERVICE

| 334,152 | 344,481 | 355,127 |
| :--- | :--- | :--- | 366,098

$(121,357)$
$(121,357)$
(121,357)
$(121,357)$
377,405
389,058
401,066
413,442
439,339

| 1 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 96,807 | 99,712 | 102,703 | 105,784 | 108,958 | 112,226 | 115,593 | 119,061 | 122,633 | 126,312 |
| 163,200 | 168,096 | 173,139 | 178,333 | 183,683 | 189,194 | 194,869 | 200,715 | 206,737 | 212,939 |
| 272,000 | 280,160 | 288,565 | 297,222 | 306,138 | 315,323 | 324,782 | 334,526 | 344,561 | 354,898 |
| 167,520 | 172,546 | 177,722 | 183,054 | 188,545 | 194,202 | 200,028 | 206,028 | 212,209 | 218,576 |
| 240,000 | 247,200 | 254,616 | 262,254 | 270,122 | 278,226 | 286,573 | 295,170 | 304,025 | 313,146 |
| 5,280 | 5,438 | 5,602 | 5,770 | 5,943 | 6,121 | 6,305 | 6,494 | 6,689 | 6,889 |
| 83,781 | 86,294 | 88,883 | 91,550 | 94,296 | 97,125 | 100,039 | 103,040 | 106,131 | 109,315 |
| 56,000 | 57,120 | 58,262 | 59,428 | 60,616 | 61,829 | 63,065 | 64,326 | 65,613 | 66,925 |
| 1,084,588 | 1,116,566 | 1,149,492 | 1,183,394 | 1,218,301 | 1,254,244 | 1,291,253 | 1,329,360 | 1,368,598 | 1,409,000 |
| 334,152 | 344,481 | 355,127 | 366,098 | 377,405 | 389,058 | 401,066 | 413,442 | 426,195 | 439,339 |

## RESERVES \& EXPENSES

| INVESTOR MGT FEE | 3.00\% | $(3,500)$ | $(3,605)$ | $(3,713)$ | $(3,825)$ | $(3,939)$ | $(4,057)$ | $(4,179)$ | $(4,305)$ | $(4,434)$ | $(4,567)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| REFUND ACC RESERVE W/D |  | (160) | $(96,208)$ | $(98,839)$ | $(101,545)$ | $(104,326)$ | $(107,185)$ | $(110,125)$ | $(113,147)$ | $(116,254)$ | $(119,449)$ |
| INSUR ESCROW DEPOSITS | 3.0\% | $(80,000)$ | $(82,400)$ | $(84,872)$ | $(87,418)$ | $(90,041)$ | $(92,742)$ | $(95,524)$ | $(98,390)$ | $(101,342)$ | $(104,382)$ |
| Release from Insurance Reserve |  | - | - | - | - | 77,714 | 73,073 | 75,265 | 77,523 | 79,849 | 82,244 |
| CASH Balance |  | 129,136 | 40,913 | 46,347 | 51,956 | 135,458 | 136,790 | 145,148 | 153,768 | 162,659 | 171,830 |
| ER SHARE OF SURPLUS CASH | 1.50\% | 120,000 | 120,000 | 121,800 | 123,627 | 125,481 | 127,364 | 129,274 | 131,213 | 133,181 | 135,179 |
| BASE CASH FLOW | 60\% | 72,000 | 24,548 | 27,808 | 31,173 | 75,289 | 76,418 | 77,564 | 78,728 | 79,909 | 81,107 |
| 2.000 ADDITIONAL CASH FLOW | 80\% | 7,309 | - | - | - | 7,981 | 7,541 | 12,699 | 18,044 | 23,582 | 29,321 |
| CASH TO SOFT DEBT |  | 79,309 | $24,548$ | 27,808 | 31,173 | 83,270 | 83,960 | 90,263 | 96,772 | 103,491 | 110,428 |
| \%\% Credit for Replenish to ACC Reserve |  |  | 96,208 | 98,839 | 101,545 | 104,326 | 107,185 | 110,125 | 113,147 | 116,254 | 119,449 |



| THIRD MORTGAGE:GPFC CDBG |  | Interest: |  | - | - | - | - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 0.00\% | - | - | - | - | - | - | - | - | - | - |
| 56 | <--Payoff |  |  | 30,329,238 | 30,329,238 | 30,329,238 | 30,329,238 | 30,329,238 | 30,329,238 | 30,329,238 | 30,329,238 | 30,329,238 | 30,329,238 | 30,329,238 |
|  | ADDITIONAL RENT |  | - |  |  | - | - | - | - | - | - |  |  | ADDITIONAL RENT



| AVAILABLE FOR PARTNERSHIP |  | 49,827 | 16,365 | 18,539 | 20,782 | 52,188 | 52,831 | 54,884 | 56,996 | 59,168 | 61,402 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cash Flow Check | - | - | - | - | - | - | - | - | - | - |


| OPERATING SUBSIDY ANALYSIS | \$ | 342.39 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3\% PHU Rents | \$ | 150.00 | 115,200 | 118,656 | 122,216 | 125,882 | 129,659 | 133,548 | 137,555 | 141,681 | 145,932 | 150,310 |
| PHU Operating Expense |  | 593.09 | 455,496 | 468,906 | 482,713 | 496,929 | 511,567 | 526,638 | 542,155 | 558,133 | 574,584 | 591,523 |
| Operating Subsidy Need | \$ | 443.09 | 340,296 | 350,250 | 360,497 | 371,047 | 381,908 | 393,089 | 404,601 | 416,452 | 428,652 | 441,213 |
| 3\% PEL Estimate (excludes UEL) |  | 422.97 | 324,843 | 334,588 | 344,626 | 354,965 | 365,614 | 376,582 | 387,880 | 399,516 | 411,501 | 423,846 |
| UEL Estimate | \$ | 96.71 | 74,277 | 76,505 | 78,800 | 81,164 | 83,599 | 86,107 | 88,691 | 91,351 | 94,092 | 96,915 |
| Total Subisdy available |  |  | 399,120 | 411,094 | 423,426 | 436,129 | 449,213 | 462,689 | 476,570 | 490,867 | 505,593 | 520,761 |
| Estimated Tenant Paid Rents |  |  | 115,200 | 118,656 | 122,216 | 125,882 | 129,659 | 133,548 | 137,555 | 141,681 | 145,932 | 150,310 |
| Operating Subsidy |  |  | 209,643 | 215,932 | 222,410 | 229,083 | 235,955 | 243,034 | 250,325 | 257,834 | 265,570 | 273,537 |
| HUD Proration |  | 90\% | 188,679 | 194,339.08 | 200,169 | 206,174 | 212,360 | 218,730 | 225,292 | 232,051 | 239,013 | 246,183 |
| GHA Proration/Total Operating Subsidy |  | 90\% | 169,811 | 174,905 | 180,152 | 185,557 | 191,124 | 196,857 | 202,763 | 208,846 | 215,111 | 221,565 |
| UEL (assumes full reimbursement) |  |  | 74,277 | 76,505 | 78,800 | 81,164 | 83,599 | 86,107 | 88,691 | 91,351 | 94,092 | 96,915 |
| Tenant Rent |  | 406.81 | 115,200 | 118,656 | 122,216 | 125,882 | 129,659 | 133,548 | 137,555 | 141,681 | 145,932 | 150,310 |
| Total Public housing operating revenue |  | 467.82 | 359,288 | 370,066 | 381,168 | 392,603 | 404,382 | 416,513 | 429,008 | 441,879 | 455,135 | 468,789 |
| Total Public housing operating cost | \$ | 36.28 | 455,496 | 468,906 | 482,713 | 496,929 | 511,567 | 526,638 | 542,155 | 558,133 | 574,584 | 591,523 |
| Required W/D from ACC Reserve |  | 125.27 | 96,208 | 98,839 | 101,545 | 104,326 | 107,185 | 110,125 | 113,147 | 116,254 | 119,449 | 122,734 |
| Cumulative ACC Reserve Balance |  | 611,000 | 611,000 | 597,317 | 622,219 | 650,433 | 682,078 | 765,899 | 850,748 | 942,243 | 1,040,618 | 1,146,118 |
| Interest |  | 0.500\% | 3,055 | 2,987 | 3,111 | 3,252 | 3,410 | 3,829 | 4,254 | 4,711 | 5,203 | 5,731 |
| ACC W/D |  | (160.35) | $(96,208)$ | $(98,839)$ | $(101,545)$ | $(104,326)$ | $(107,185)$ | $(110,125)$ | $(113,147)$ | $(116,254)$ | $(119,449)$ | $(122,734)$ |
| ACC Replacement |  |  | 160 | 96,208 | 98,839 | 101,545 | 104,326 | 107,185 | 110,125 | 113,147 | 116,254 | 119,449 |
| ACC Deposits (Debt Serv) |  |  | 79,309 | 24,548 | 27,808 | 31,173 | 83,270 | 83,960 | 90,263 | 96,772 | 103,491 | 110,428 |
| ACC Reserve Balance |  |  | 597,317 | 622,219 | 650,433 | 682,078 | 765,899 | 850,748 | 942,243 | 1,040,618 | 1,146,118 | 1,258,992 |
| \% of total reserve |  |  | 0.0\% | 15.5\% | 15.2\% | 14.9\% | 13.6\% | 12.6\% | 11.7\% | 10.9\% | 10.1\% | 9.5\% |

Floor (3X Op Sub Need)
Ceiling (115\% of Floor)
Years Below Floor

Years Below Floor
Releases Above Ceiling

## INSURANCE RESERVEANALYSIS

## Beginning Escrow Balance

 Deposits427,000 0.500\%

## 427,000

80,000

2,400
591,935 679,767

2,960
$\quad 3,399$ 84,872


786,763 3,934
92,742

810,366 4,052

834,677
4,173 98,390

859,718
4,299 101,342

885,509 4,42 104,382



## Bonds

Galveston - Magnolia - Multifamily $\quad$ Date: 4/28/2023

|  | Temporary (Constru SUMMARY BUDGET -- PHASE I ONLY (CONST |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 17,150,604 | 50\% |
| Principal | 51.67\% | 17,721,818 | 18,865,665 | 55\% |
|  | 34301208.42 | 1,600,000 |  |  |
|  | \$ 32,221,487.60 |  |  |  |
| Costs of Issuance: | \$ $(2,079,720.82)$ |  |  |  |
| Admin Fee |  | - | 0.000\% |  |
| Compliance Fee |  | - | 0.000\% |  |
| Financial Advisor Fee |  | - | 0.000\% |  |
| Bond Counsel |  | - | 0.000\% |  |
| Bond Counsel reimbursables |  | - | 0.000\% |  |
| Other |  | - | 0.000\% |  |
| TBRB Bond App |  | 5,000 | 0.028\% |  |
| TBRB reservation fee |  | 4,000 | 0.023\% |  |
| Credit Underwriter |  | - | 0.000\% |  |
| Validation Fee |  | - | 0.000\% |  |
| Rebate Analysts Fee |  | - | 0.000\% | 0 |
| Servicer's Fee |  | - | 0.000\% |  |
| Fiscal Agent Fee |  | - | 0.000\% |  |
| GPFC Issuance Fee |  | - | 0.000\% |  |
| Total Costs of Issuance |  | 9,000 | 0.051\% |  |
| Other Bond Costs |  |  |  |  |
| Admin ongoing Fee |  | - | 0.000\% |  |
| Compliance ongoing Fee |  | - | 0.000\% |  |
| Lender Commitment Fee |  | 177,000 | 0.999\% |  |
| Lender Counsel |  | 60,000 | 0.339\% |  |
| Lender 3rd Party |  | 10,000 | 0.056\% |  |
| Partnership Counsel |  | - | 0.000\% |  |
| Other/Misc. |  | - | 0.000\% |  |
| Total Other Bond Costs |  | 247,000 | 1.394\% |  |
| Total COI and Other Bond Costs |  | 256,000 | 1.445\% |  |

-RUCTION FINANCING)
Comments
56.45\%

8,000.0
check QAP
check QAP
check QAP



Detailed Annual Expenses
Galveston - Magnolia - Multifamily
Units 160
GSF 159,060
Date: 28-Apr-23
0\%

| Category | Detail | Per Unit | Annual Total |
| :---: | :---: | :---: | :---: |
| MANAGEMENT FEE | Management Fee | 605 | 96,807 |
| MANAGEMENT FEE |  | 605 |  |
| ĀDMIN/LEASING |  | 1,047 | 167,520 |
| ADMIN/LEASING |  | 1,047 |  |
| ÜTiliilities | Electricity | 1,020 | 163,200 |
| UTILITIES |  | 700 |  |
| MAINTENANCE/SECURITY | Janitorial Payroll | 1,700 | 272,000 |
| MAINTENANCE/SECURITY |  | 1,700 |  |
|  | Miscellaneous Tax | 33 | 5,280 |
| MISC TAXES/FEES |  | 33 |  |
| INSÜRĀNCE | Property Insurance | 1,500 | 240,000 |
| INSURANCE |  | 1,500 |  |
| REAL ESTATE TAXES | Real Estate Taxes | 524 | 83,781 |
| REAL ESTATE TAXES |  | 524 |  |
| REPLACEMENT RESERVE | Replacement Reserve | 350 | 56,000 |
| REPLACEMENT RESERVE |  | 350 |  |
| TOTAL |  | 6,779 | 1,084,588 |



Rent Calculation
Galveston - Magnolia - Multifamily
Date: April 28, 2023


| Rent Calc: <br> \# of Units | $60 \%$ <br> Unit Typ | m Sz | Gross Rent | Utility <br> Allowance | Maximum Rent | Actual Rent | \% of Maximum | Market Rent | Actual to Varket Ratio |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 1W | 1.5 | 749 | 58 | 691 | 691 | 100\% | 780 | 89\% | 31 | 113\% |
| 0 | 2W | 3 | 899 | 71 | 828 | 828 | 100\% | 941 | 88\% | 32 | 114\% |
| 0 | 3W | 4.5 | 1,039 | 89 | 950 | 950 | 100\% | 1,095 | 87\% | 3 | 115\% |
| 0 | 2R | 3 | 899 | 83 | 816 | 816 | 100\% | 941 | 87\% | 5 |  |
| 0 | 3R | 4.5 | 1,039 | 103 | 936 | 936 | 100\% | 1,095 | 85\% | 7 | 117\% |
| 0 | 3R | 4.5 | 1,039 | - | 1,039 | 1039 | 100\% | 1,095 | 95\% | 0 | 105\% |
| 0 | 3D | 4.5 | 1,039 | - | 1,039 | 1039 | 100\% | 1,095 | 95\% | 0 | 105\% |
| 0 | 4D | 6 | 1,159 | - | 1,159 | 1159 | 100\% | 1,226 | 95\% |  |  |
| 0 | OW | 0 | - | - | - | 0 | 100\% | - | 0\% |  |  |
| 0 | OR | 0 | - | - | - | 0 | 100\% | - | 0\% |  |  |
| Total |  |  | - |  |  | - | 0\% | 69,947 | 0\% |  |  |


| Rent Calc: <br> \# of Units | $50 \%$ |  | Gross Rent | Utility Allowance | Maximum Rent | Actual Rent | \% of Maximum | Market Rent | Actual to Varket Ratio |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 1W | 1.5 | 624 | 58 | 566 | 566 | 100\% | 780 | 73\% |
| 0 | 2W | 3 | 749 | 71 | 678 | 678 | 100\% | 941 | 72\% |
| 0 | 3W | 4.5 | 866 | 89 | 777 | 777 | 100\% | 1,095 | 71\% |
| 0 | 2R | 3 | 749 | 83 | 666 | 666 | 100\% | 941 | 71\% |
| 0 | 3R | 4.5 | 866 | 103 | 763 | 763 | 100\% | 1,095 | 70\% |
| 0 | 3R | 4.5 | 866 | - | 866 | 866 | 100\% | 1,095 | 79\% |
| 0 | 3D | 4.5 | 866 | - | 866 | 866 | 100\% | 1,095 | 79\% |
| 0 | 4D | 6 | 966 | - | 966 | 966 | 100\% | 1,226 | 79\% |
| 0 | OW | 0 | - | - | - | 0 | 100\% | - | 0\% |
| 0 | OR | 0 | - | - | - | 0 | 100\% | - | 0\% |
|  | Total |  | - |  |  | - | 0\% | - | 0\% |



| Breakeven Rent for PHU (Net of Vac.) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 43.4\% |  |  | GrossRent | Utility Allowance | Calculated Rent | Market Rent | PHU to Market Ratic | Imputed at 60\% |
| \# of Units | Unit Typ | am Sz |  |  |  |  |  |  |
| 6 | 1W | 1.5 | 543 | 58 | 485 | 780 | 62\% | 691 |
| 22 | 2W | 3 | 651 | 71 | 580 | 941 | 62\% | 828 |
| 3 | 3W | 4.5 | 752 | 89 | 663 | 1,095 | 61\% | 950 |
| 16 | 2R | 3 | 651 | 83 | 568 | 941 | 60\% | 816 |
| 17 | 3 R | 4.5 | 752 | 103 | 649 | 1,095 | 59\% | 936 |
| 0 | 3 R | 4.5 | 752 | 0 | 752 | 1,095 | 69\% | 1039 |
| 0 | 3D | 4.5 | 752 | 0 | 752 | 1,095 | 69\% | 1039 |
| 0 | 4 D | 6 | 839 | 0 | 839 | 1,226 | 68\% | 1159 |
| 0 | OW | 0 | - | 0 | - | - | 0\% | 0 |
| 0 | OR | 0 | - | 0 | - | - | 0\% | 0 |
| Total |  |  |  |  | 37,788 |  |  | 54,185 |
| Total Rent as | Calcul | Here |  | 37,788 |  |  |  |  |
| Total Rent as | Requir | by Op | g Expen | 37,958 |  |  |  |  |


| BR/Family Size |  |
| :--- | ---: |
| BR Fam |  |
| 1 | 1.5 |
| 2 | 3 |
| 3 | 4.5 |
| 4 | 6 |
| 5 | 7 |
| 6 | 8 |


| Income Tiering for ACC Units: |  |  | Total Units | <20\% | <35\% | <50\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Util Allow | 100\% AMI | Fam Size |  |  |  |  |
| 58 | 49,950 | 1.51 W | 6 | 6 | 0 | 0 |
| 71 | 59,940 | 3 2W | 22 | 22 | 0 | 0 |
| 89 | 69,264 | 4.5 3W | 3 | 3 | 0 | 0 |
| 83 | 77,256 | 32 R | 16 | 16 | 0 | 0 |
| 103 | 59,940 | 4.5 3R | 17 | 17 | 0 | 0 |
| 0 | 69,264 | 4.53 R | 0 | 0 | 0 | 0 |
| 0 | 69,264 | 4.5 3D | 0 | 0 | 0 | 0 |
| 0 | 77,256 | 6 4D | 0 | 0 | 0 | 0 |
|  |  |  | 64 | 64 | 0 | 0 |
|  |  | Assumed Avg Income |  | 25\% |  |  |
|  |  | Annual Income |  | 15,942 |  |  |
|  |  | Rent/Util |  | 399 |  |  |
|  |  | Rent |  | 316 |  |  |


| $50-60 \%$ | Total |
| :---: | ---: |
| 0 |  |
| 0 | 6 |
| 0 | 22 |
| 0 | 3 |
| 0 | 16 |
| 0 | 17 |
| 0 | 0 |
| 0 | 0 |
|  |  |
| 0 |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |

$-2-2$

| Unit Mix |  |  | NSF | GSF | 60\% | 50\% |  | 40\% | 49\% | TOTAL |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Code |  |  |  |  | 11\% |  |  |  |  |
| BR | ype |  |  |  |  |  | PB8s | PHU | MARKET |  |  |
|  | Valkup | 1W | 650 | 715 |  | - | 3 | 6 | 31 | 40 | 91\% |
| 2 | Nalkup | 2W | 895 | 985 |  | - | 10 | 22 | 32 | 64 | 91\% |
| 3 | Valkup | 3W | 1,080 | 1,188 |  | - | 2 | 3 | 3 | 8 | 91\% |
| 2 | Row House | 2R | 960 | 1,056 |  | - | 3 | 16 | 5 | 24 | 91\% |
| 3 | Row House | 3R | 1,235 | 1,359 |  | - | - | 17 | 7 | 24 | 91\% |
| 0 | Valkup | OW | 1 | 1 |  | - | - |  |  | 0 | 100\% |
| 0 | Row House | OR | 1 | 1 |  | - | - |  |  | 0 | 100\% |
|  | otal |  |  |  | - | - | 18 | 64 | 78 | 160 |  |
|  | NSF |  |  |  | - | - | 15,940 | 63,185 | 65,475 | 144,600 |  |
|  | GSF |  |  |  | - | - | 17,534 | 69,504 | 72,023 | 159,060 |  |
|  | Check |  |  | NSF\% | 0\% | 0\% | 11\% | 44\% | 45\% | 100\% |  |
|  |  |  | 0 |  |  |  |  |  |  |  |  |
|  | Rent Mix |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  | Units |  |  | Sq F |  |  |  | Unit Rents |
| Code | Total Units | 60\% | 50\% | PB8s | PHU | Market | Net | Gross | 60\% | 50\% | PB8s |
| 1W | 40 | 0 | 0 | 3 | 6 | 31 | 650 | 715 | 691 | 566 | 692 |
| 2W | 64 | 0 | 0 | 10 | 22 | 32 | 895 | 985 | 828 | 678 | 855 |
| 3W | 8 | 0 | 0 | 2 | 3 | 3 | 1080 | 1188 | 950 | 777 | 1,175 |
| 2R | 24 | 0 | 0 | 3 | 16 | 5 | 960 | 1056 | 816 | 666 | 843 |
| 3R | 24 | 0 | 0 | 0 | 17 | 7 | 1235 | 1359 | 936 | 763 | 1,161 |
| 3R | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,039 | 866 | - |
| 3D | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,039 | 866 | - |
| 4D | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,159 | 966 | - |
| OW | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | - | - | 0 |
| OR | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | - | - | - |
| Total | 160 | 0 | 0 | 18 | 64 | 78 | Monthly Total: |  | - | - | 15,505 |
|  |  |  |  |  |  |  |  |  | 0 |  | 108.11\% |
| BRs | 312 | 0 | 0 | 35 | 142 | 135 |  |  |  |  |  |
|  |  | 0\% | 0\% | 11\% | 46\% | 43\% |  |  |  |  |  |


| 1 br | $25 \%$ | 40 | 142 | 312 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| 2 br | $55 \%$ | 64 | 0.455128 |  |  |
| 3 br | $20 \%$ | 8 |  |  |  |
|  |  | 24 |  | phu |  |
|  |  | 24 | 1 br | 6 |  |
|  |  |  | $2 b r$ | 38 |  |
|  |  |  | $3 b r$ | 20 |  |

51.2500\%

| PHU | MARKET | MONTHLY |  | TOTAL |  |
| :---: | ---: | ---: | :--- | :--- | :--- |
| 485 | 780 | $\mathbf{2 9 , 1 6 3}$ |  |  |  |
| 580 | 941 | $\mathbf{5 1 , 4 2 4}$ |  |  |  |
| 663 | 1,095 | $\mathbf{7 , 6 2 5}$ |  |  |  |
| 568 | 941 | $\mathbf{1 6 , 3 2 3}$ |  |  |  |
| 649 | 1,095 | $\mathbf{1 8 , 7 0 4}$ |  |  |  |
| 752 | 1,095 | - |  |  |  |
| 752 | 1,095 | - |  |  |  |
| 839 | 1,226 | - |  |  |  |
| - | - | - |  |  |  |
| - | - | - |  |  |  |
| $\mathbf{3 7 , 7 8 8}$ | $\mathbf{6 9 , 9 4 7}$ | $\mathbf{1 2 3 , 2 4 0}$ | $1,478,880.00$ |  |  |
| Total with PHA at LIHTC: | $\mathbf{1 3 9 , 6 3 7}$ | 100538.28 | 872.73 |  |  |
|  | 839364 |  | 54184.5 | 52.36 |  |
|  | 896.76 |  |  |  |  |

$\qquad$

## Notes and Questions

 Galveston - Cedar Terrace - Multifamily Date: April 28, 2023Date Person Note
11/16/2009 IWM 11/16/2009 IWM 11/16/2009 IWM 11/16/2009 IWM 11/16/2009 IWM 11/17/2009 IWM
11/17/2009 IWM 3/1/2010 IWM

Compared to the IIC portion of the All-Phase proforma, bond costs and additional green costs have driven up TDC and our bend allocation is only $52.3 \%$ of TDC. May be cutting it a bit close. Bond costs have caused a gap in funding
hitial equity contribution is $0 \%$.
Exhibit $F$ has some calculation errors when SUMING that I cannot fix but is otherwise balanced
BIG DIFFERENCE IN EQUITY IN ALL PHASEPROFORMA BETWEEN "pasted" and generated
Removed solar panels from eligible basis until we decide on the ownership structure of the panels
Need to drill down on what the components of the Counrty Developer Fee will be
No Tax Abatement?

$\qquad$

$\qquad$


Unit types must be entered from smallest to largest based on "\# of Bedrooms" and "Unit Size", then within the same "\# of Bedrooms" and "Unit Size" from lowest to highest "Rent Collected/Unit".

| HTC Unit Designation | HOME Unit <br> Designation <br> (Rent/Inc) | HTF Unit Designation | MRB Unit Designation | Other Designation/S ubsidy | \# of Units | \# of Bedrooms | \# of Baths | Unit Size (Net Rentable Sq. Ft.) | Total Net Rentable Sq. Ft. | Program Rent Limit | Tenant <br> Paid <br> Utility <br> Allow. | Rent Collected /Unit | Total <br> Monthly Rent |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | (A) |  |  | (B) | (A) $\times$ (B) |  |  | (E) | (A) $\times$ (E) |
| TC60\% |  |  |  | PHU | 2 | 1 | 1.0 | 702 | 1,404 | 749 | 58 | 427 | 854 |
| TC60\% |  |  |  | PB Sec 8 | 2 | 1 | 1.0 | 702 | 1,404 | 750 | 58 | 692 | 1,384 |
| MR |  |  |  |  | 2 | 1 | 1.0 | 702 | 1,404 | na | na | 780 | 1,560 |
| TC60\% |  |  |  | PHU | 4 | 1 | 1.0 | 706 | 2,824 | 749 | 58 | 427 | 1,708 |
| TC60\% |  |  |  | PB Sec 8 | 1 | 1 | 1.0 | 706 | 706 | 750 | 58 | 692 | 692 |
| MR |  |  |  |  | 29 | 1 | 1.0 | 706 | 20,474 |  | na | 780 | 22,620 |
| TC60\% |  |  |  | PHU | 2 | 2 | 2.0 | 959 | 1,918 | 899 | 71 | 511 | 1,022 |
| TC60\% |  |  |  | PB Sec 8 | 3 | 2 | 2.0 | 959 | 2,877 | 926 | 71 | 855 | 2,565 |
| MR |  |  |  |  | 3 | 2 | 2.0 | 959 | 2,877 |  |  | 941 | 2,823 |
| TC60\% |  |  |  | PHU | 3 | 2 | 1.0 | 965 | 2,895 | 899 | 71 | 511 | 1,533 |
| TC60\% |  |  |  | PB Sec 8 | 2 | 2 | 1.0 | 965 | 1,930 | 926 | 71 | 855 | 1,710 |
| MR |  |  |  |  | 3 | 2 | 1.0 | 965 | 2,895 | na | na | 941 | 2,823 |
| TC60\% |  |  |  | PHU | 13 | 2 | 2.0 | 965 | 12,545 | 899 | 83 | 511 | 6,643 |
| MR |  |  |  |  | 21 | 2 | 2.0 | 965 | 20,265 | na | na | 941 | 19,761 |
| TC60\% |  |  |  | PHU | 16 | 2 | 1.5 | 1034 | 16,544 | 899 | 83 | 499 | 7,984 |
| TC60\% |  |  |  | PB Sec 8 | 3 | 2 | 1.5 | 1034 | 3,102 | 926 | 83 | 843 | 2,529 |
| MR |  |  |  |  | 5 | 2 | 1.5 | 1034 | 5,170 | na | na | 941 | 4,705 |
| TC60\% |  |  |  | PHU | 4 | 2 | 2.0 | 1040 | 4,160 | 899 | 71 | 511 | 2,044 |
| TC60\% |  |  |  | PB Sec 8 | 5 | 2 | 2.0 | 1040 | 5,200 | 926 | 71 | 855 | 4,275 |
| MR |  |  |  |  | 5 | 2 | 2.0 | 1040 | 5,200 | na | na | 941 | 4,705 |
| TC60\% |  |  |  | PHU | 3 | 3 | 2.0 | 1179 | 3,537 | 1,032 | 89 | 584 | 1,752 |
| TC60\% |  |  |  | PB Sec 8 | 2 | 3 | 2.0 | 1179 | 2,358 | 1,264 | 89 | 1175 | 2,350 |
| MR |  |  |  |  | 3 | 3 | 2.0 | 1179 | 3,537 | na | na | 1095 | 3,285 |
| TC60\% |  |  |  | PHU | 16 | 3 | 2.5 | 1408 | 22,528 | 1,032 | 103 | 570 | 9,120 |
| MR |  |  |  |  | 6 | 3 | 2.5 | 1408 | 8,448 | na | na | 1095 | 6,570 |
| TC60\% |  |  |  | PHU | 1 | 3 | 2.5 | 1428 | 1,428 | 1,032 | 103 | 570 | 570 |
| MR |  |  |  |  | 1 | 3 | 2.5 | 1428 | 1,428 | na | na | 1095 | 1,095 |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  |  |  |  |  |  |  | 0 |  |  |  | - |
|  |  |  | TOTAL |  | 160 |  |  |  | 159,058 |  |  |  | 118,682 |
|  |  |  | Non Rental Income Non Rental Income |  |  | \$5.00 | per unit/month for: per unit/month for: |  | Late Fees |  |  |  | 800 |
|  |  |  |  |  |  | 0.00 |  |  |  |


| $\begin{aligned} & \text { Non Rental Income } \\ & + \text { TOTAL NONRENTAL INCOME } \end{aligned}$ | 0.00 per unit/month for: |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | \$5.00 per unit/month |  |  | 800 |
| = POTENTIAL GROSS MONTHLY INCOME |  |  |  | 119,482 |
| - Provision for Vacancy \& Collection Loss |  | \% of Potential Gross Income: | 7.00\% | 8,364 |
| - Rental Concessions |  |  |  |  |
| = EFFECTIVE GROSS MONTHLY INCOME |  |  |  | 111,118 |
| x 12 = EFFECTIVE GROSS ANNUAL INCOME |  |  |  | 1,333,419 |

## Rent Schedule (Continued)

|  |  | \% of LI | \% of Total |  |
| :---: | :---: | :---: | :---: | :---: |
| HOUSING <br> TAX <br> CREDITS | TC30\% |  |  | 0 |
|  | TC40\% |  |  | 0 |
|  | TC50\% |  |  | 0 |
|  | TC60\% | 100\% | 51\% | 82 |
|  | HTC LI Total |  |  | 82 |
|  | EO |  |  | 0 |
|  | MR |  |  | 78 |
|  | MR Total |  |  | 78 |
|  | Total Units |  |  | 160 |
| MORTGAGE REVENUE BOND | MRB30\% |  |  |  |
|  | MRB40\% |  |  |  |
|  | MRB50\% |  |  |  |
|  | MRB60\% |  |  |  |
|  | MRB LI Total |  |  |  |
|  | MRBMR |  |  |  |
|  | MRBMR Total |  |  |  |
|  | MRB Total |  |  |  |


|  |  | \% of LI | \% of Total |  |
| :---: | :---: | :---: | :---: | :---: |
| HOUSING <br> TRUST <br> FUND | HTF30\% |  |  | 0 |
|  | HTF40\% |  |  | 0 |
|  | HTF50\% |  |  | 0 |
|  | HTF60\% |  |  | 0 |
|  | HTF80\% |  |  | 0 |
|  | HTF LI Total |  |  | 0 |
|  | MR |  |  | 0 |
|  | MR Total |  |  | 0 |
|  | HTF Total |  |  | 0 |
| HOME | 30\% |  |  | 0 |
|  | LH/50\% |  |  | 0 |
|  | HH/60\% |  |  | 0 |
|  | HH/80\% |  |  | 0 |
|  | HOME LI Total |  |  | 0 |
|  | EO |  |  | 0 |
|  | MR |  |  | 0 |
|  | MR Total |  |  | 0 |
|  | HOME Total |  |  | 0 |
| OTHER | Total OT Units |  |  | 82 |


|  | $\mathbf{0}$ |  |  | 0 |
| :---: | :--- | :--- | ---: | ---: |
| BEDROOMS | $\mathbf{1}$ |  |  | 40 |
|  | $\mathbf{2}$ |  |  | 88 |
|  | $\mathbf{3}$ |  |  | 32 |
|  | $\mathbf{4}$ |  |  | 0 |
|  | $\mathbf{5}$ |  |  | 0 |



ANNUAL OPERATING EXPENSES


## 15 Year Rental Housing Operating Proforma

## All Programs Must Complete the following:

The pro forma should be based on the operating income and expense information for the base year (first year of stabilized occupancy using today's best estimates of rental income and expenses), and principal and interest debt service. The Department currently considers an annual growth rate of $2 \%$ for income and $3 \%$ for expenses to be reasonably conservative estimates. Written explanation for any deviations from these growth rates or for assumptions other than straight-line growth made during the proforma period should be attached to this exhibit.

| INCOME | LEASE-UP | YEAR 1 | YEAR 2 | YEAR 3 | YEAR 4 | YEAR 5 | YEAR 10 | YEAR 15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| POTENTIAL GROSS ANNUAL RENTAL INCOME |  | \$1,424,184 | \$1,452,668 | \$1,481,721 | \$1,511,355 | \$1,541,583 | \$1,702,032 | \$1,879,181 |
| Secondary Income |  | \$ 9,600.00 | \$ 9,792.00 | \$ 9,987.84 | \$ 10,187.60 | \$ 10,391.35 | \$ 11,472.89 | \$ 12,667.00 |
| POTENTIAL GROSS ANNUAL INCOME | \$0 | \$1,433,784 | \$1,462,460 | \$1,491,709 | \$1,521,543 | \$1,551,974 | \$1,713,505 | \$1,891,848 |
| Provision for Vacancy \& Collection Loss |  | \$ 100,364.88 | \$ 102,372.18 | \$ 104,419.62 | \$ 106,508.01 | \$ 108,638.17 | \$ 119,945.32 | \$ 132,429.33 |
| Rental Concessions | 694 | \$ |  |  |  |  |  |  |
| EFFECTIVE GROSS ANNUAL INCOME | \$0 | \$1,333,419 | \$1,360,088 | \$1,387,289 | \$1,415,035 | \$1,443,336 | \$1,593,559 | \$1,759,418 |
| EXPENSES |  |  |  |  |  |  |  |  |
| General \& Administrative Expenses |  | \$ 50,300.00 | \$51,809 | \$53,363 | \$54,964 | \$56,613 | \$65,630 | \$76,083 |
| Management Fee |  | \$ 96,800.00 | \$ 99,704.00 | \$ 102,695.12 | \$ 105,775.97 | \$ 108,949.25 | \$ 126,302.04 | \$ 146,418.69 |
| Payroll, Payroll Tax \& Employee Benefits |  | \$ 117,200.00 | \$ 120,716.00 | \$ 124,337.48 | \$ 128,067.60 | \$ 131,909.63 | \$ 152,919.42 | \$ 177,275.52 |
| Repairs \& Maintenance |  | \$ 223,500.00 | \$ 230,205.00 | \$ 237,111.15 | \$ 244,224.48 | \$ 251,551.22 | \$ 291,616.81 | \$ 338,063.80 |
| Electric \& Gas Utilities |  | \$ 57,100.00 | \$ 58,813.00 | \$ 60,577.39 | \$ 62,394.71 | \$ 64,266.55 | \$ 74,502.55 | \$ 86,368.87 |
| Water, Sewer \& Trash Utilities |  | \$ 106,100.00 | \$ 109,283.00 | \$ 112,561.49 | \$ 115,938.33 | \$ 119,416.48 | \$ 138,436.43 | \$ 160,485.77 |
| Annual Property Insurance Premiums |  | \$ 225,000.00 | \$ 231,750.00 | \$ 238,702.50 | \$ 245,863.58 | \$ 253,239.48 | \$ 293,573.97 | \$ 340,332.69 |
| Property Tax | 100.00\% | \$ 83,800.00 | \$ 86,314.00 | \$ 88,903.42 | \$ 91,570.52 | \$ 94,317.64 | \$ 109,339.99 | \$ 126,755.02 |
| Reserve for Replacements |  | \$ 56,000.00 | \$ 57,680.00 | \$ 59,410.40 | \$ 61,192.71 | \$ 63,028.49 | \$ 73,067.30 | \$ 84,705.02 |
| Other Expenses: | 80.00\% | \$ 50,900.00 | \$ 52,427.00 | \$ 53,999.81 | \$ 55,619.80 | \$ 57,288.40 | \$ 66,412.96 | \$ 76,990.82 |
| TOTAL ANNUAL EXPENSES | \$2 | \$1,066,700 | \$1,098,701 | \$1,131,662 | \$1,165,612 | \$1,200,580 | \$1,391,802 | \$1,613,479 |
| NET OPERATING INCOME | (\$2) | \$266,719 | \$261,387 | \$255,627 | \$249,423 | \$242,755 | \$201,758 | \$145,939 |
| DEBT SERVICE |  |  |  |  |  |  |  |  |
|  |  | \$121,400 | \$121,400 | \$121,400 | \$121,400 | \$121,400 | \$121,400 | \$121,400 |
| Second Deed of Trust Annual Loan Payment |  | 174,000 | 174,000 | 174,000 | 174,000 | 174,000 | 174,000 | 174,000 |
| Third Deed of Trust Annual Loan Payment |  |  |  |  |  |  |  |  |
| Other Annual Required Payment: |  |  |  |  |  |  |  |  |
| Other Annual Required Payment: |  |  |  |  |  |  |  |  |
| NET CASH FLOW | (\$2) | (\$28,681) | (\$34,013) | (\$39,773) | $(\$ 45,977)$ | (\$52,645) | (\$93,642) | $(\$ 149,461)$ |
| Debt Coverage Ratio | \#DIV/0! | 0.90 | 0.88 | 0.87 | 0.84 | 0.82 | 0.68 | 0.49 |
| Other (Describe) |  |  |  |  |  |  |  |  |
| Other (Describe) |  |  |  |  |  |  |  |  |

By signing below I (we) are certifying that the above 15 Year pro forma has been reviewed and is acceptable. (Signature only required if using this pro forma for points under §11.9(e)(1) relating to Financial Feasibility)

|  |  | Phone: | (303)585-4177 |
| :---: | :---: | :---: | :---: |
| Signature, Authorized Representative, | Date | Email: | robert.vonhoene@usbank.com |
| Construction or Permanent Lender |  |  |  |

## Development Cost Schedule

This Development Cost Schedule must be consistent with the Summary Sources and Uses of Funds Statement. All Applic development cost column and the Tax Payer Identification column. Only HTC applications must complete the Eligible Ba Credit calculation below:

## ACQUISITION

Site acquisition cost
Existing building acquisition cost
Closing costs \& acq. legal fees
Other (specify) - see footnote 1
Other (specify) - see footnote 1
Subtotal Acquisition Cost
OFF-SITES ${ }^{2}$
Off-site concrete
Storm drains \& devices
Water \& fire hydrants
Off-site utilities
Sewer lateral(s)
Off-site paving
Off-site electrical
Other (specify) - see footnote 1
Other (specify) - see footnote 1
Subtotal Off-Sites Cost
SITE WORK ${ }^{3}$
Demolition
Rough grading
Fine grading
On-site concrete
On-site electrical
On-site paving
On-site utilities
Decorative masonry
Bumper stops, striping \& signs
Other (specify) - see footnote 1
Subtotal Site Work Cost

| 90,000 |  |  |
| ---: | ---: | ---: |
| 95,000 |  |  |
| 95,000 |  |  |
| 246,000 |  |  |
| 124,000 |  |  |
| 13,000 |  |  |
| 278,000 |  |  |
| 172,000 |  |  |
| 172,000 |  |  |
| 0 |  | $\$ 0$ |
| $\$ 1,285,000$ |  |  |

## SITE AMENITIES

Landscaping
Pool and decking
Athletic court(s), playground(s)
Fencing

| 926,000 |  |  |
| ---: | ---: | ---: |
| 150,000 |  |  |
| 124,000 |  |  |
| 124,000 |  |  |



Other (specify) - see footnote 1
Subtotal Site Amenities Cost
BUILDING COSTS*:
Concrete
Masonry
Metals
Woods and Plastics
Thermal and Moisture Protection
Roof Covering
Doors and Windows
BUILDING COSTS (Continued):
Finishes
Specialties
Equipment
Furnishings
Special Construction
Conveying Systems (Elevators)
Mechanical (HVAC; Plumbing)
Electrical
Individually itemize costs below:
Detached Community Facilities/Building
Carports and/or Garages
Lead-Based Paint Abatement
Asbestos Abatement
Structured Parking
Commercial Space Costs
PLEASE SPECIFY - see footnote 1
Subtotal Building Costs

TOTAL BUILDING COSTS \& SITE WORK
(including site amenities) Contingency

TOTAL HARD COSTS

## OTHER CONSTRUCTION COSTS

General requirements (<6\%)
Field supervision (within GR limit)
Contractor overhead (<2\%)
G \& A Field (within overhead limit) Contractor profit (<6\%)

TOTAL CONTRACTOR FEES

TOTAL CONSTRUCTION CONTRACT

| 0 |  |  |
| ---: | ---: | ---: |
| $\$ 1,324,000$ | $\$ 0$ | $\$ 0$ |


| $1,290,000$ |  |  |
| ---: | ---: | ---: |
| 155,000 |  |  |
| 865,000 |  |  |
| $2,150,000$ |  |  |
| 300,000 |  |  |
| $1,111,000$ |  |  |
| $1,173,000$ |  |  |


| $1,297,000$ |  |  |
| ---: | :--- | :--- |
| $1,297,000$ |  |  |
| 580,000 |  |  |
| 400,000 |  |  |
| 600,000 |  |  |
| 550,000 |  |  |
| $1,720,000$ |  |  |
| $1,900,000$ |  |  |


| 120,000 |  |  |
| ---: | ---: | ---: |
| 800,000 |  |  |
| 0 |  |  |
| 0 |  |  |
| 0 |  |  |
| 0 |  |  |
| $4,462,824$ | $\$ 0$ |  |
| $\$ 20,770,824$ | $\$ 0$ |  |


| $\$ 23,379,824$ | $\$ 0$ | $\$ 0$ |
| :--- | ---: | ---: |


| $5.30 \%$ | $\$ 1,239,543$ |  |
| ---: | ---: | ---: |
|  |  |  |
| $\$ 24,619,367$ | $\$ 0$ | $\$ 0$ |

Architectural - Supervision fees Engineering fees

Real estate attorney/other legal fees
Accounting fees
Impact Fees
Building permits \& related costs
Appraisal
Market analysis
Environmental assessment
Soils report
Survey
Marketing
Partnership Hazard \& liability insurance
Real property taxes
Personal property taxes
Tenant relocation expenses
Other (specify) - see footnote 1
Other (specify) - see footnote 1
Subtotal Soft Cost
FINANCING:
CONSTRUCTION LOAN(S) ${ }^{3}$
Interest
Loan origination fees
Title \& recording fees
Closing costs \& legal fees
Inspection fees
Credit Report
Discount Points
Other (specify) - see footnote 1
Other (specify) - see footnote 1

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Other (specify) - see footnote 1
Other (specify) - see footnote 1
OTHER FINANCING COSTS ${ }^{3}$
Tax credit fees
Tax and/or bond counsel
Payment bonds
Performance bonds
Credit enhancement fees
Mortgage insurance premiums
Cost of underwriting \& issuance
Syndication organizational cost
Tax opinion
Contractor Guarantee Fee
Developer Guarantee Fee
Other (specify) - see footnote 1
Other (specify) - see footnote 1
Subtotal Financing Cost



Name of contact for Cost Estimate:

Phone Number for Contact:

Footnotes:
${ }^{1}$ An itemized description of all "other" costs must be included at the end of this exhibit.
${ }^{2}$ All Off-Site costs must be justified by a Third Party engineer in accordance with the Department's format provided in the
${ }^{3}$ (HTC Only) Site Work expenses, indirect construction costs, developer fees, construction loan financing and other fina included in Eligible Basis. Site Work costs must be justified by a Third Party engineer in accordance with the Departme। Work Cost Breakdown form.
${ }^{4}$ (HTC Only) Only fees paid to a consultant for duties which are not ordinarily the responsibility of the developer, ca Otherwise, consulting fees are included in the calculation of maximum developer fees.
${ }^{5}$ (HTC Only) Provide all costs \& Eligible Basis associated with the Development.
${ }^{6}$ (HTC Only) Use the appropriate Applicable Percentages as defined in $\S 10.3$ of the Uniform Mutifamily Rules.

Ilf Score Total
ations must complete the total sis columns and the Requested

Z



Offsite Cost Breakdown form.
ncing costs may or may not be nt's format provided in the Site
in be included in Eligible Basis.

## Development Cost Schedule

This Development Cost Schedule must be consistent with the Summary Sources and Uses of Funds Statement. A cost column and the Tax Payer Identification column. Only HTC applications must complete the Eligible Basis colu

## ACQUISITION

Site acquisition cost
Existing building acquisition cost
Closing costs \& acq. legal fees
Other (specify) - see footnote 1
Other (specify) - see footnote 1

## Subtotal Acquisition Cost

OFF-SITES ${ }^{2}$
Off-site concrete
Storm drains \& devices
Water \& fire hydrants
Off-site utilities
Sewer lateral(s)
Off-site paving
Off-site electrical
Other (specify) - see footnote 1
Other (specify) - see footnote 1
Subtotal Off-Sites Cost

## SITE WORK ${ }^{3}$

Demolition
Rough grading
Fine grading
On-site concrete
On-site electrical
On-site paving
On-site utilities
Decorative masonry
Bumper stops, striping \& signs
Other (specify) - see footnote 1
Subtotal Site Work Cost


| 90,000 |  |
| ---: | ---: |
| 95,000 |  |
| 95,000 | 95,000 |
| 246,000 | 95,000 |
| 124,000 |  |
| 13,000 |  |
| 278,000 |  |
| 172,000 | 124,000 |
| 172,000 | 13,000 |
|  |  |
| $\$ 1,285,000$ |  |

SITE AMENITIES
Landscaping
Pool and decking
Athletic court(s), playground(s)
Fencing
Other (specify) - see footnote 1

| 926,000 |  |
| ---: | ---: |
| 150,000 | 926,000 |
| 124,000 | 150,000 |
| 124,000 |  |
|  |  |

Subtotal Site Amenities Cost
BUILDING COSTS*:
Concrete
Masonry
Metals
Woods and Plastics
Thermal and Moisture Protection
Roof Covering
Doors and Windows
BUILDING COSTS (Continued):
Finishes
Specialties
Equipment
Furnishings
Special Construction
Conveying Systems (Elevators)
Mechanical (HVAC; Plumbing)
Electrical
Individually itemize costs below:
Detached Community Facilities/Building
Carports and/or Garages
Lead-Based Paint Abatement
Asbestos Abatement
Structured Parking
Other (specify) - see footnote 1
Subtotal Building Costs

TOTAL BUILDING COSTS \& SITE WORK

OTHER CONSTRUCTION COSTS
General requirements (<6\%)
Field supervision (within GR limit)
Contractor overhead (<2\%)
G \& A Field (within overhead limit) Contractor profit (<6\%)
Contingency (7-10\%)
Subtotal Ancillary Hard Costs

## TOTAL DIRECT HARD COSTS

## INDIRECT CONSTRUCTION COSTS ${ }^{3}$

Architectural - Design fees
Architectural - Supervision fees
Engineering fees
Real estate attorney/other legal fees
Accounting fees
Impact Fees

4,462,824

| $1,290,000$ |  | $1,290,000$ |
| ---: | ---: | ---: |
| 155,000 |  | 155,000 |
| 865,000 |  | 865,000 |
| $2,150,000$ |  | $2,150,000$ |
| 300,000 |  | $1,111,000$ |
| $1,111,000$ | $1,173,000$ |  |
| $1,173,000$ |  |  |


| $1,297,000$ |  | $1,297,000$ |
| ---: | ---: | ---: |
| $1,297,000$ |  | $1,297,000$ |
| 580,000 |  | 580,000 |
| 400,000 |  | 400,000 |
| 600,000 |  | 500,000 |
| 550,000 |  | $1,720,000$ |
| $1,720,000$ | $1,900,000$ |  |
| $1,900,000$ |  |  |


| 120,000 |  | 120,000 |
| ---: | ---: | ---: |
| 800,000 | 800,000 |  |
| 0 |  | 0 |
| 0 | 0 |  |
| 0 |  | 0 |
| $\$ 16,308,000$ | $\$ 0$ | $\$ 16,308,000$ |


| $\$ 18,917,000$ | $\$ 0$ | $\$ 18,827,000$ |
| :--- | ---: | ---: |


| 5.98\% | 1,132,000 |  | 1,132,000 | 6.01\% |
| :---: | :---: | :---: | :---: | :---: |
| 1.99\% | 377,000 |  | 377,000 | 2.00\% |
| 5.98\% | 1,132,000 |  | 1,132,000 | 6.01\% |
| 5.70\% | 1,078,000 |  | 1,078,000 | 5.73\% |
|  | \$3,719,000 | \$0 | \$3,719,000 |  |

$$
\begin{array}{|l|r|r|}
\hline \$ 22,636,000 & \$ 0 & \$ 22,546,000 \\
\hline
\end{array}
$$

| 981,400 | 981,400 |  |
| ---: | ---: | ---: |
| 245,400 | 245,400 |  |
| 183,750 |  | 183,750 |
| 77,000 | 77,000 |  |
| 25,000 |  | 25,000 |
|  |  | 0 |

Building permits \& related costs
Appraisal
Market analysis
Environmental assessment
Soils report
Survey
Marketing
Partnership Hazard \& liability insurance
Real property taxes
Personal property taxes
Tenant relocation expenses
PLEASE SPECIFY - see footnote 1
Soft cost contingency
Subtotal Indirect Const. Cost DEVELOPER FEES ${ }^{3}$
Housing consultant fees ${ }^{4}$
General \& administrative
Profit or fee
Subtotal Developer's Fees

|  |  | 0 |
| ---: | ---: | ---: |
|  |  | 0 |
| 20,000 |  | 20,000 |
| 152,000 |  | 152,000 |
| 29,250 |  | 0 |
| 215,350 |  | 34,250 |
| 348,000 |  | 154,000 |
| 154,000 |  |  |
|  |  |  |
|  |  | 246,200 |
| 105,000 |  | $\$ 2,462,000$ |
| 246,200 |  |  |
| $\$ 2,782,350$ |  |  |


| 25,000 |  | 25,000 |
| ---: | ---: | ---: |
| $1,996,000$ |  | $1,996,000$ |
| $1,996,000$ |  | $1,996,000$ |
| $\$ 4,017,000$ |  | $\$ 0$ |

## FINANCING:

CONSTRUCTION LOAN(S) ${ }^{3}$
Interest
Loan origination fees
Title \& recording fees
Closing costs \& legal fees
Inspection fees
Credit Report
Discount Points
PLEASE SPECIFY - see footnote 1
PLEASE SPECIFY - see footnote 1

## PERMANENT LOAN(S)

Loan origination fees
Title \& recording fees
Closing costs \& legal
Bond premium
Credit report
Discount points
Credit enhancement fees
Prepaid MIP
Other (specify) - see footnote 1
Other (specify) - see footnote 1

| $2,167,000$ |  | $1,350,000$ |
| ---: | ---: | ---: |
| 177,000 |  | 121,000 |
| 64,000 |  | 64,000 |
| 225,000 |  | 180,000 |
| 27,000 |  | 27,000 |
|  |  |  |
|  |  |  |
| 177,000 |  |  |
| 89,000 |  |  |



BRIDGE LOAN(S)
Interest
Loan origination fees
Title \& recording fees
Closing costs \& legal fees

|  |  |  |
| :--- | :--- | :--- |
|  |  |  |
|  |  |  |
|  |  |  |

Other (specify) - see footnote 1
Other (specify) - see footnote 1


OTHER FINANCING COSTS ${ }^{3}$
Tax credit fees
Tax and/or bond counsel
Payment bonds
Performance bonds
Credit enhancement fees
Mortgage insurance premiums
Cost of underwriting \& issuance
Syndication organizational cost
Tax opinion
Contractor Guarantee Fee
Developer Guarantee Fee
Other (specify) - see footnote 1
Other (specify) - see footnote 1
Subtotal Financing Cost


RESERVES
Rent-up
Operating
Replacement
Escrows
Subtotal Reserves


## TOTAL HOUSING DEVELOPMENT COSTS ${ }^{5}$

- Commercial Space Costs ${ }^{6}$

TOTAL RESIDENTIAL DEVELOPMENT COSTS

| $\$ 34,034,100$ |  | $\$ 0$ |  |  |  |
| ---: | ---: | ---: | :---: | :---: | :---: |
|  |  | $\$ 30,799,760$ |  |  |  |
|  |  |  |  |  |  |
| $\$ 34,034,100$ |  |  |  |  |  |

The following calculations are for HTC Applications only.

## Deduct From Basis:

Federal grant proceeds used to finance costs in Eligible Basis
Non-qualified non-recourse financing
Non-qualified portion of higher quality units §42(d)(5)
Historic Credits (residential portion only)
Total Eligible Basis
**High Cost Area Adjustment (100\% or 130\%)
Total Adjusted Basis
Applicable Fraction
Total Qualified Basis
Applicable Percentage ${ }^{7}$
Calculated Credits

| Basis |  |  |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
|  |  |  |
|  | \$0 | \$30,799,760 |
|  |  | 130\% |
|  | \$0 | \$40,039,688 |
|  |  | 51\% |
| \$20,520,340 | \$0 | \$20,520,340 |
|  |  | 3.24\% |
| \$664,859 | \$0 | \$664,859 |

Credits Supported by Eligible Basis
\$664,859

Name of contact for Cost Estimate:
Ian McCormack

Footnotes:
${ }^{1}$ An itemized description of all "other" costs must be included at the end of this exhibit.
${ }^{2}$ All Off-Site costs must be justified by a Third Party engineer in accordance with the Department's format provided in the Of
${ }^{3}$ (HTC Only) Site Work expenses, indirect construction costs, developer fees, construction loan financing and other financi Work costs must be justified by a Third Party engineer in accordance with the Department's format provided in the Site Wor
${ }^{4}$ (HTC Only) Only fees paid to a consultant for duties which are not ordinarily the responsibility of the developer, can br included in the calculation of maximum developer fees.
${ }^{5}$ (HTC Only) Provide all costs \& Eligible Basis associated with the Development.
${ }^{6}$ (HTC Only) Costs associated with construction of facilities that generate revenue through commercial uses or from fees ch etc.) must not be included in Eligible Basis and must be removed from "Total Housing Development Costs" to determine "Tot
${ }^{7}$ (HTC Only) Use the appropriate Applicable Percentages as defined in $\S 10.3$ of the Uniform Mutifamily Rules.


III Applications must complete the total development mns and the Requested Credit calculation below:


| 75 year lease at \$10 per year | 0 |
| :---: | :---: |
|  | 0 |
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| :---: | :---: | :---: | :---: |
|  |  |  | 0 |
|  |  | 0 | \$1,594,332.00 |
|  |  | 0 | \$191,567.00 |
|  |  | 0 | \$1,069,067.00 |
|  |  | 0 | \$2,657,220.00 |
|  |  | 0 | \$370,775.00 |
|  |  | 0 | \$1,373,103.00 |
|  |  | 0 | \$1,449,730.00 |
|  |  |  |  |
|  |  | 0 | \$1,602,983.00 |
| Sprinklers |  | 0 | \$1,602,983.00 |
|  |  | 0 | \$716,831.00 |
|  |  | 0 | \$494,366.00 |
|  |  | 0 | \$741,550.00 |
|  |  | 0 | \$679,754.00 |
|  |  | 0 | \$2,125,776.00 |
|  |  | 0 | \$2,348,241.00 |
|  |  | 0 |  |
|  |  | 0 | \$148,310.00 |
| Parking is under housing platform |  | 0 | \$988,733.00 |
|  |  | 0 | \$0.00 |
|  |  | 0 | \$0.00 |
|  |  | 0 | \$0.00 |
|  |  | $-4,462,824$ | \$0.00 |
|  |  | -4,462,824 |  |
|  |  | 0 |  |
| \$ | 18,917,000 | -4,462,824 |  |
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|  |  |  |  |
| \$ | 1,132,000 | $-270,790$0 |  |
|  |  |  |  |
| \$ | 377,000.00 | -90,596 |  |
|  |  |  |  |
| \$ | 1,132,000 | -270,791 |  |
| \$ | 1,078,000 | -161,543 |  |
| \$ | 3,719,000 | -793,720 |  |
|  |  | 0 |  |
| \$ | 22,636,000 | -5,256,544 |  |
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| all third party reports, need to break out |
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ffsite Cost Breakdown form.
ng costs may or may not be included in Eligible Basis. Site k Cost Breakdown form.
e included in Eligible Basis. Otherwise, consulting fees are
larged to tenants (covered parking individual storage units, tal Residential Development Costs."

## Development Cost Schedule

Self Score Total $\qquad$
This Development Cost Schedule must be consistent with the Summary Sources and Uses of Funds Statement. All Applications must complete the total development cost column and the Tax Payer Identification column. Only HTC applications must complete the Eligible Basis columns and the Requested Credit calculation below:

## ACQUISITION

Site acquisition cost Existing building acquisition cost Closing costs \& acq. legal fees Other (specify) - see footnote 1 Other (specify) - see footnote 1
Subtotal Acquisition Cost
OFF-SITES ${ }^{2}$
Off-site concrete
Storm drains \& devices
Water \& fire hydrants
Off-site utilities
Sewer lateral(s)
Off-site paving
Off-site electrical
Other (specify) - see footnote 1
Other (specify) - see footnote 1
Subtotal Off-Sites Cost
SITE WORK ${ }^{3}$
Demolition
Rough grading
Fine grading
On-site concrete
On-site electrical
On-site paving
On-site utilities
Decorative masonry
Bumper stops, striping \& signs
Other (specify) - see footnote 1
Subtotal Site Work Cost

## SITE AMENITIES

Landscaping
Pool and decking
Athletic court(s), playground(s)
Fencing
Other (specify) - see footnote 1
Subtotal Site Amenities Cost
BUILDING COSTS*:
Concrete
Masonry
Metals
Woods and Plastics
Thermal and Moisture Protection
Roof Covering
Doors and Windows

| TOTAL DEVELOPMENT SUMMARY |  |  |
| :---: | :---: | :---: |
| Total <br> Cost | Eligible Basis (If Applicable) |  |
|  | Acquisition | New/Rehab. |



| 90,000 |  |  |
| ---: | ---: | ---: |
| 95,000 |  | 95,000 |
| 95,000 |  | 95,000 |
| 246,000 |  | 246,000 |
| 124,000 | 124,000 |  |
| 13,000 |  | 13,000 |
| 278,000 |  | 278,000 |
| 172,000 | 172,000 |  |
| 172,000 |  | 172,000 |
| 0 | $\$ 0$ | $\$ 1,195,000$ |
| $\$ 1,285,000$ |  |  |


| 926,000 |  | 926,000 |
| ---: | ---: | ---: |
| 150,000 |  | 150,000 |
| 124,000 |  | 124,000 |
| 124,000 |  | 124,000 |
|  |  |  |
| $\$ 1,324,000$ | $\$ 0$ | $\$ 1,324,000$ |


| $1,290,000$ |  | $1,290,000$ |
| ---: | ---: | ---: |
| 155,000 | 155,000 |  |
| 865,000 | 865,000 |  |
| $2,150,000$ |  | $2,150,000$ |
| 300,000 | 300,000 |  |
| $1,111,000$ |  | $1,111,000$ |
| $1,173,000$ |  | $1,173,000$ |



BUILDING COSTS (Continued):

## Finishes

Specialties
Equipment
Furnishings
Special Construction
Conveying Systems (Elevators)
Mechanical (HVAC; Plumbing)
Electrical
Individually itemize costs below:
Detached Community Facilities/Building
Carports and/or Garages
Lead-Based Paint Abatement
Asbestos Abatement
Structured Parking
PLEASE SPECIFY - see footnote 1
Subtotal Building Costs

TOTAL BUILDING COSTS \& SITE WORK

OTHER CONSTRUCTION COSTS
General requirements (<6\%)
Field supervision (within GR limit)
Contractor overhead (<2\%)
G \& A Field (within overhead limit)
Contractor profit (<6\%)
Contingency (7-10\%)
Subtotal Ancillary Hard Costs
TOTAL DIRECT HARD COSTS

INDIRECT CONSTRUCTION COSTS ${ }^{3}$
Architectural - Design fees
Architectural - Supervision fees
Engineering fees
Real estate attorney/other legal fees
Accounting fees
Impact Fees
Building permits \& related costs
Appraisal
Market analysis
Environmental assessment
Soils report
Survey
Marketing
Partnership Hazard \& liability insurance
Real property taxes
Personal property taxes
Tenant relocation expenses
PLEASE SPECIFY - see footnote 1
Soft cost contingency
Subtotal Indirect Const. Cost
DEVELOPER FEES ${ }^{3}$
Housing consultant fees ${ }^{4}$ General \& administrative Profit or fee
Subtotal Developer's Fees


| $1,060,600$ |  | $1,060,600$ |
| ---: | ---: | ---: |
| 265,200 |  | 265,200 |
| 326,295 |  | 326,295 |
| 80,000 | 80,000 |  |
| 25,000 |  | 25,000 |
|  |  | 0 |
| 61,000 |  | 61,000 |
|  |  | 0 |
| 20,000 |  | 20,000 |
| 151,014 |  | 151,014 |
|  |  | 0,250 |
| 6,250 |  | 892,313 |
| 207,971 |  | 169,000 |
| 991,459 |  |  |
| 169,000 |  | 161,700 |
|  |  | $\$ 3,218,372$ |
|  |  |  |




FINANCING:
CONSTRUCTION LOAN(S) ${ }^{3}$ Interest
Loan origination fees
Title \& recording fees
Closing costs \& legal fees
Inspection fees
Credit Report
Discount Points
PLEASE SPECIFY - see footnote 1
Other (specify) - see footnote 1
PERMANENT LOAN(S)
Loan origination fees
Title \& recording fees
Closing costs \& legal
Bond premium
Credit report
Discount points
Credit enhancement fees
Prepaid MIP
Other (specify) - see footnote 1
Other (specify) - see footnote 1
BRIDGE LOAN(S)
Interest
Loan origination fees
Title \& recording fees
Closing costs \& legal fees
Other (specify) - see footnote 1
Other (specify) - see footnote 1
OTHER FINANCING COSTS ${ }^{3}$
Tax credit fees
Tax and/or bond counsel
Payment bonds
Performance bonds
Credit enhancement fees Mortgage insurance premiums Cost of underwriting \& issuance Syndication organizational cost Tax opinion
Contractor Guarantee Fee
Developer Guarantee Fee
Other (specify) - see footnote 1
Other (specify) - see footnote 1
Subtotal Financing Cost
RESERVES
Rent-up
Operating
Replacement
Escrows
Subtotal Reserves

| 775,000 |  | $1,254,537$ |
| ---: | ---: | ---: |
| 177,000 |  | 121,000 |
| 180,000 | 64,000 |  |
| 210,000 |  | 180,000 |
| 0 |  | 0 |
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| 9,000 |  |  |
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| $\$ 37,870,284$ |  | $\$ 0$ |
| ---: | ---: | ---: |
|  | $\$ 36,043,454$ |  |
|  |  |  |
| $\$ 37,870,284$ |  |  |


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| $-\$ 2,395,812$ |
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| $51.2500 \%$ |
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| 704593 |
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The following calculations are for HTC Applications only.
Deduct From Basis:
Federal grant proceeds used to finance costs in Eligible Basis
Non-qualified non-recourse financing
Non-qualified portion of higher quality units §42(d)(5)
Historic Credits (residential portion only)
Total Eligible Basis
**High Cost Area Adjustment (100\% or 130\%)
Total Adjusted Basis
Applicable Fraction
Total Qualified Basis
Applicable Percentage ${ }^{7}$
Calculated Credits

|  |  |
| :--- | ---: |

Name of contact for Cost Estimate:
Ian McCormack

Phone Number for Contact: 314/335-2896

Footnotes:
${ }^{1}$ An itemized description of all "other" costs must be included at the end of this exhibit.
${ }^{2}$ All Off-Site costs must be justified by a Third Party engineer in accordance with the Department's format provided in the Offsite Cost Breakdown form.
${ }^{3}$ (HTC Only) Site Work expenses, indirect construction costs, developer fees, construction loan financing and other financing costs may or may not be included in Eligible Basis. Site Work costs must be justified by a Third Party engineer in accordance with the Department's format provided in the Site Work Cost Breakdown form.
${ }^{4}$ (HTC Only) Only fees paid to a consultant for duties which are not ordinarily the responsibility of the developer, can be included in Eligible Basis. Otherwise, consulting fees are included in the calculation of maximum developer fees.
${ }^{5}$ (HTC Only) Provide all costs \& Eligible Basis associated with the Development.
${ }^{6}$ (HTC Only) Costs associated with construction of facilities that generate revenue through commercial uses or from fees charged to tenants (covered parking individual storage units, etc.) must not be included in Eligible Basis and must be removed from "Total Housing Development Costs" to determine "Total Residential Development Costs."
${ }^{7}$ (HTC Only) Use the appropriate Applicable Percentages as defined in $\S 10.3$ of the Uniform Mutifamily Rules.

## Summary of Sources and Uses of Funds

Describe all sources of funds and total uses of funds. Information must be consistent with the information provided throughout the Application (i.e. Financing Narrative, Term Sheets and Development Cost Schedule). Where funds such as tax credits, loan guarantees, bonds are used, only the proceeds going into the development should be identified so that


| Rent Schedule |  |
| :---: | :---: |

Private Activity Bond Priority (For Tax-Exempt Bond Developments ONLY):
Priority 3
Unit types must be entered from smallest to largest based on "\# of Bedrooms" and "Unit Size", then within the same "\# of Bedrooms" and "Unit Size" from lowest to highest "Rent Collected/Unit".


## Rent Schedule (Continued)

|  |  | \% of LI | \% of Total |  |
| :---: | :---: | :---: | :---: | :---: |
| HOUSING <br> TAX <br> CREDITS | TC30\% |  |  | 0 |
|  | TC40\% |  |  | 0 |
|  | TC50\% |  |  | 0 |
|  | TC60\% | 100\% | 52\% | 63 |
|  | HTC LI Total |  |  | 63 |
|  | EO |  |  | 0 |
|  | MR |  |  | 59 |
|  | MR Total |  |  | 59 |
|  | Total Units |  |  | 122 |
| MORTGAGE REVENUE BOND | MRB30\% |  |  |  |
|  | MRB40\% |  |  |  |
|  | MRB50\% |  |  |  |
|  | MRB60\% |  |  |  |
|  | MRB LI Total |  |  |  |
|  | MRBMR |  |  |  |
|  | MRBMR Total |  |  |  |
|  | MRB Total |  |  | 0 |


|  |  | \% of LI | \% of Total |  |
| :---: | :---: | :---: | :---: | :---: |
| HOUSING <br> TRUST <br> FUND | HTF30\% |  |  | 0 |
|  | HTF40\% |  |  | 0 |
|  | HTF50\% |  |  | 0 |
|  | HTF60\% |  |  | 0 |
|  | HTF80\% |  |  | 0 |
|  | HTF LI Total |  |  | 0 |
|  | MR |  |  | 0 |
|  | MR Total |  |  | 0 |
|  | HTF Total |  |  |  |
| HOME | 30\% |  |  | 0 |
|  | LH/50\% |  |  | 0 |
|  | HH/60\% |  |  | 0 |
|  | HH/80\% |  |  | 0 |
|  | HOME LI Total |  |  | 0 |
|  | EO |  |  | 0 |
|  | MR |  |  | 0 |
|  | MR Total |  |  | 0 |
|  | HOME Total 0 |  |  |  |
| OTHER | Total OT Units |  |  | 63 |


|  | $\mathbf{0}$ |  |  | 0 |
| :---: | :--- | :--- | ---: | ---: |
| BEDROOMS | $\mathbf{1}$ |  |  | 13 |
|  | $\mathbf{2}$ |  |  | 68 |
|  | $\mathbf{3}$ |  |  | 41 |
|  | $\mathbf{4}$ |  |  | 0 |
|  | $\mathbf{5}$ |  |  | 0 |



ANNUAL OPERATING EXPENSES


## 15 Year Rental Housing Operating Proforma

## All Programs Must Complete the following:

The pro forma should be based on the operating income and expense information for the base year (first year of stabilized occupancy using today's best estimates of rental income and expenses), and principal and interest debt service. The Department currently considers an annual growth rate of $2 \%$ for income and $3 \%$ for expenses to be reasonably conservative estimates. Written explanation for any deviations from these growth rates or for assumptions other than straight-line growth made during the proforma period should be attached to this exhibit.

| INCOME | LEASE-UP | YEAR 1 | YEAR 2 | YEAR 3 | YEAR 4 | YEAR 5 | YEAR 10 | YEAR 15 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| POTENTIAL GROSS ANNUAL RENTAL INCOME |  | \$1,150,680 | \$1,173,694 | \$1,197,167 | \$1,221,111 | \$1,245,533 | \$1,375,169 | \$1,518,298 |
| Secondary Income |  | \$ 7,320.00 | \$ 7,466.40 | \$ 7,615.73 | \$ 7,768.04 | \$ 7,923.40 | \$ 8,748.08 | \$ 9,658.58 |
| POTENTIAL GROSS ANNUAL INCOME | \$0 | \$1,158,000 | \$1,181,160 | \$1,204,783 | \$1,228,879 | \$1,253,456 | \$1,383,917 | \$1,527,956 |
| Provision for Vacancy \& Collection Loss |  | \$ 81,060.00 | \$ 82,681.20 | \$ 84,334.82 | \$ 86,021.52 | \$ 87,741.95 | \$ 96,874.20 | \$ 106,956.95 |
| Rental Concessions | 736 | \$ |  |  |  |  |  |  |
| EFFECTIVE GROSS ANNUAL INCOME | \$0 | \$1,076,940 | \$1,098,479 | \$1,120,448 | \$1,142,857 | \$1,165,714 | \$1,287,043 | \$1,420,999 |
| EXPENSES |  |  |  |  |  |  |  |  |
| General \& Administrative Expenses |  | \$ 38,300.00 | \$39,449 | \$40,632 | \$41,851 | \$43,107 | \$49,973 | \$57,932 |
| Management Fee |  | \$ 77,093.00 | \$ 79,405.79 | \$ 81,787.96 | \$ 84,241.60 | \$ 86,768.85 | \$ 100,588.88 | \$ 116,610.08 |
| Payroll, Payroll Tax \& Employee Benefits |  | \$ 89,500.00 | \$ 92,185.00 | \$ 94,950.55 | \$ 97,799.07 | \$ 100,733.04 | \$ 116,777.20 | \$ 135,376.78 |
| Repairs \& Maintenance |  | \$ 170,300.00 | \$ 175,409.00 | \$ 180,671.27 | \$ 186,091.41 | \$ 191,674.15 | \$ 222,202.87 | \$ 257,594.03 |
| Electric \& Gas Utilities |  | \$ 43,600.00 | \$ 44,908.00 | \$ 46,255.24 | \$ 47,642.90 | \$ 49,072.18 | \$ 56,888.11 | \$ 65,948.91 |
| Water, Sewer \& Trash Utilities |  | \$ 80,900.00 | \$ 83,327.00 | \$ 85,826.81 | \$ 88,401.61 | \$ 91,053.66 | \$ 105,556.15 | \$ 122,368.51 |
| Annual Property Insurance Premiums |  | \$ 183,000.00 | \$ 188,490.00 | \$ 194,144.70 | \$ 199,969.04 | \$ 205,968.11 | \$ 238,773.49 | \$ 276,803.92 |
| Property Tax | 100.00\% | \$ 67,000.00 | \$ 69,010.00 | \$ 71,080.30 | \$ 73,212.71 | \$ 75,409.09 | \$ 87,419.80 | \$ 101,343.51 |
| Reserve for Replacements |  | \$ 42,700.00 | \$ 43,981.00 | \$ 45,300.43 | \$ 46,659.44 | \$ 48,059.23 | \$ 55,713.81 | \$ 64,587.58 |
| Other Expenses: | 77.16\% | \$ 38,627.00 | \$ 39,785.81 | \$ 40,979.38 | \$ 42,208.77 | \$ 43,475.03 | \$ 50,399.47 | \$ 58,426.80 |
| TOTAL ANNUAL EXPENSES |  | \$831,020 | \$855,951 | \$881,629 | \$908,078 | \$935,320 | \$1,084,293 | \$1,256,992 |
| NET OPERATING INCOME | \$0 | \$245,920 | \$242,528 | \$238,819 | \$234,779 | \$230,394 | \$202,750 | \$164,007 |
| DEBT SERVICE |  |  |  |  |  |  |  |  |
|  |  | \$166,900 | \$166,900 | \$166,900 | \$166,900 | \$166,900 | \$166,900 | \$166,900 |
| Second Deed of Trust Annual Loan Payment |  | 67,000 | 67,000 | 67,000 | 67,000 | 67,000 | 67,000 | 67,000 |
| Third Deed of Trust Annual Loan Payment |  |  |  |  |  |  |  |  |
| Other Annual Required Payment: |  |  |  |  |  |  |  |  |
| Other Annual Required Payment: |  |  |  |  |  |  |  |  |
| NET CASH FLOW | \$0 | \$12,020 | \$8,628 | \$4,919 | \$879 | $(\$ 3,506)$ | $(\$ 31,150)$ | (\$69,893) |
| Debt Coverage Ratio | \#DIV/0! | 1.05 | 1.04 | 1.02 | 1.00 | 0.99 | 0.87 | 0.70 |
| Other (Describe) |  |  |  |  |  |  |  |  |
| Other (Describe) |  |  |  |  |  |  |  |  |

By signing below I (we) are certifying that the above 15 Year pro forma has been reviewed and is acceptable. (Signature only required if using this pro forma for points under §11.9(e)(1) relating to Financial Feasibility)

|  |  | Phone: | (303)585-4177 |
| :---: | :---: | :---: | :---: |
| Signature, Authorized Representative, | Date | Email: | robert.vonhoene@usbank.com |
| Construction or Permanent Lender |  |  |  |

## Development Cost Schedule

This Development Cost Schedule must be consistent with the Summary Sources and Uses of Funds Statement. All Applications must complete the total development cost column and the Tax Payer Identification column. Only HTC applications must complete the Eligible Basis columns and the Requested Credit calculation below:

## ACQUISITION

Site acquisition cost Existing building acquisition cost Closing costs \& acq. legal fees Other (specify) - see footnote 1 Other (specify) - see footnote 1
Subtotal Acquisition Cost
OFF-SITES ${ }^{2}$
Off-site concrete
Storm drains \& devices
Water \& fire hydrants
Off-site utilities
Sewer lateral(s)
Off-site paving
Off-site electrical
Other (specify) - see footnote 1
Other (specify) - see footnote 1
Subtotal Off-Sites Cost
SITE WORK ${ }^{3}$
Demolition
Rough grading
Fine grading
On-site concrete
On-site electrical
On-site paving
On-site utilities
Decorative masonry
Bumper stops, striping \& signs
Other (specify) - see footnote 1
Subtotal Site Work Cost

## SITE AMENITIES

Landscaping
Pool and decking
Athletic court(s), playground(s)
Fencing
Other (specify) - see footnote 1
Subtotal Site Amenities Cost

## BUILDING COSTS*:

Concrete
Masonry
Metals
Woods and Plastics
Thermal and Moisture Protection
Roof Covering
Doors and Windows

| TOTAL DEVELOPMENT SUMMARY |  |  |
| :---: | :---: | :---: |
| Total | Eligible Basis (If Applicable) |  |
| Cost | Acquisition | New/Rehab. |



| 75,000 |  |  |
| ---: | ---: | ---: |
| 75,000 |  | 75,000 |
| 75,000 | 75,000 |  |
| 200,000 |  | 200,000 |
| 100,000 | 100,000 |  |
| 10,000 |  | 10,000 |
| 225,000 |  | 225,000 |
| 140,000 | 140,000 |  |
| 140,000 |  | 140,000 |
|  |  | 0 |
| $\$ 1,040,000$ | $\$ 0$ | $\$ 965,000$ |


| 750,000 |  | 750,000 |
| ---: | ---: | ---: |
| 0 |  | 0 |
| 150,000 |  | 150,000 |
| 100,000 |  | 100,000 |
|  |  |  |
| $\$ 1,000,000$ | $\$ 0$ | $\$ 1,000,000$ |


| $1,050,000$ |  | $1,050,000$ |
| ---: | ---: | ---: |
| 125,000 |  | 125,000 |
| 700,000 | 700,000 |  |
| $1,750,000$ |  | $1,750,000$ |
| 250,000 | 250,000 |  |
| 900,000 | 900,000 |  |
| 950,000 |  | 950,000 |



BUILDING COSTS (Continued):

## Finishes

Specialties
Equipment
Furnishings
Special Construction
Conveying Systems (Elevators)
Mechanical (HVAC; Plumbing)
Electrical
Individually itemize costs below:
Detached Community Facilities/Building
Carports and/or Garages
Lead-Based Paint Abatement
Asbestos Abatement
Structured Parking
Other (specify) - see footnote 1
Subtotal Building Costs
TOTAL BUILDING COSTS \& SITE WORK
OTHER CONSTRUCTION COSTS
General requirements (<6\%)
Field supervision (within GR limit)
Contractor overhead (<2\%)
G \& A Field (within overhead limit)
Contractor profit (<6\%)
Contingency (7-10\%)
Subtotal Ancillary Hard Costs

## TOTAL DIRECT HARD COSTS

## INDIRECT CONSTRUCTION COSTS ${ }^{3}$

Architectural - Design fees
Architectural - Supervision fees
Engineering fees
Real estate attorney/other legal fees
Accounting fees
Impact Fees
Building permits \& related costs
Appraisal
Market analysis
Environmental assessment
Soils report
Survey
Marketing
Partnership Hazard \& liability insurance
Real property taxes
Personal property taxes
Tenant relocation expenses
PLEASE SPECIFY - see footnote 1
Soft cost contingency
Subtotal Indirect Const. Cost
DEVELOPER FEES ${ }^{3}$
Housing consultant fees ${ }^{4}$
General \& administrative
Profit or fee
Subtotal Developer's Fees

| $1,050,000$ |  | $1,050,000$ |
| ---: | ---: | ---: |
| $1,050,000$ |  | $1,050,000$ |
| 475,000 |  | 475,000 |
| 350,000 |  | 350,000 |
| 485,000 |  | 485,000 |
| 450,000 |  | 450,000 |
| $1,400,000$ |  | $1,400,000$ |
| $1,550,000$ | $1,550,000$ |  |


| 100,000 |  | 100,000 |
| ---: | ---: | ---: |
| 650,000 | 650,000 |  |
| 0 |  | 0 |
| 0 |  | 0 |
| 0 |  | 0 |
| $\$ 13,285,000$ | $\$ 0$ | $\$ 13,285,000$ |


| $\$ 15,325,000$ | $\$ 0$ | $\$ 15,250,000$ |
| :--- | :--- | :--- |



| 892,500 |  | 892,500 |
| ---: | ---: | ---: |
| 223,100 |  | 223,100 |
| 263,550 |  | 263,550 |
| 80,000 | 80,000 |  |
| 25,000 |  | 25,000 |
|  |  | 0 |
|  |  | 0 |
|  |  | 0 |
| 20,000 |  | 151,590 |
| 151,590 |  | 0 |
|  |  | 11,000 |
| 11,000 |  | 287,000 |
| 166,150 |  | 124,000 |
| 287,000 |  |  |
| 124,000 |  |  |
|  |  | 175,000 |
|  |  | $\$ 2,252,740$ |
| 127,000 |  |  |


| 45,000 |  | 45,000 |
| ---: | ---: | ---: |
| $1,623,000$ |  | $1,623,000$ |
| $1,622,000$ |  | $1,622,000$ |
| $\$ 3,290,000$ |  | $\$ 0$ |



FINANCING:
CONSTRUCTION LOAN(S) ${ }^{3}$ Interest
Loan origination fees
Title \& recording fees
Closing costs \& legal fees
Inspection fees
Credit Report
Discount Points
PLEASE SPECIFY - see footnote 1
Other (specify) - see footnote 1

## PERMANENT LOAN(S)

Loan origination fees
Title \& recording fees
Closing costs \& legal
Bond premium
Credit report
Discount points
Credit enhancement fees
Prepaid MIP
Other (specify) - see footnote 1
Other (specify) - see footnote 1
BRIDGE LOAN(S)
Interest
Loan origination fees
Title \& recording fees
Closing costs \& legal fees
Other (specify) - see footnote 1
Other (specify) - see footnote 1
OTHER FINANCING COSTS ${ }^{3}$
Tax credit fees
Tax and/or bond counsel
Payment bonds
Performance bonds
Credit enhancement fees
Mortgage insurance premiums
Cost of underwriting \& issuance Syndication organizational cost
Tax opinion
Contractor Guarantee Fee
Developer Guarantee Fee
Other (specify) - see footnote 1
Other (specify) - see footnote 1
Subtotal Financing Cost
RESERVES
Rent-up
Operating
Replacement
Escrows
Subtotal Reserves

| $1,727,000$ |  | $1,200,000$ |
| ---: | ---: | ---: |
| 150,000 |  | 126,000 |
| 195,000 |  | 195,000 |
| 210,000 |  | 176,400 |
| 0 |  | 0 |
|  |  |  |
|  |  |  |
| 5,000 |  |  |
| 0 |  |  |



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| :--- |
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| Bond Review Board fee |
| GPFC issuance fee |
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TOTAL HOUSING DEVELOPMENT COSTS ${ }^{5}$

- Commercial Space Costs ${ }^{6}$

TOTAL RESIDENTIAL DEVELOPMENT COSTS

| $\$ 27,823,640$ | $\$ 0$ | $\$ 25,534,900$ |
| ---: | ---: | ---: |
|  |  |  |
| $\$ 27,823,640$ |  |  |


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The following calculations are for HTC Applications only. Deduct From Basis:
Federal grant proceeds used to finance costs in Eligible Basis Non-qualified non-recourse financing Non-qualified portion of higher quality units $\S 42$ (d)(5) Historic Credits (residential portion only) Total Eligible Basis
**High Cost Area Adjustment (100\% or 130\%) Total Adjusted Basis
Applicable Fraction
Total Qualified Basis
Applicable Percentage ${ }^{7}$
Calculated Credits

| (5) |
| :--- |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
| $\$ 16,869,777$ |
|  |
| $\$ 534,772$ |

$$
50.81967 \%
$$

## Credits Supported by Eligible Basis

## Ian McCormack

314/335-2896

Footnotes:
${ }^{1}$ An itemized description of all "other" costs must be included at the end of this exhibit.
${ }^{2}$ All Off-Site costs must be justified by a Third Party engineer in accordance with the Department's format provided in the Offsite Cost Breakdown form.
${ }^{3}$ (HTC Only) Site Work expenses, indirect construction costs, developer fees, construction loan financing and other financing costs may or may not be included in Eligible Basis. Site Work costs must be justified by a Third Party engineer in accordance with the Department's format provided in the Site Work Cost Breakdown form.
${ }^{4}$ (HTC Only) Only fees paid to a consultant for duties which are not ordinarily the responsibility of the developer, can be included in Eligible Basis. Otherwise, consulting fees are included in the calculation of maximum developer fees.
${ }^{5}$ (HTC Only) Provide all costs \& Eligible Basis associated with the Development
${ }^{6}$ (HTC Only) Costs associated with construction of facilities that generate revenue through commercial uses or from fees charged to tenants (covered parking individual storage units, etc.) must not be included in Eligible Basis and must be removed from "Total Housing Development Costs" to determine "Total Residential Development Costs."
${ }^{7}$ (HTC Only) Use the appropriate Applicable Percentages as defined in $\S 10.3$ of the Uniform Mutifamily Rules.

## Summary of Sources and Uses of Funds

Describe all sources of funds and total uses of funds. Information must be consistent with the information provided throughout the Application (i.e. Financing Narrative, Term Sheets and Development Cost Schedule). Where funds such as tax credits, loan guarantees, bonds are used, only the proceeds going into the development should be identified so that


## ANNUAL OPERATING EXPENSES

Development Name: Galveston Initiative I
City: Galveston

| General \& Administrative Expenses |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Accounting |  | \$ | 9,955 |  |  |
| Advertising |  | \$ | 7,110 |  |  |
| Legal fees |  | \$ | 7,110 |  |  |
| Leased equipment |  | \$ | 7,110 |  |  |
| Postage \& office supplies |  | \$ | 4,266 |  |  |
| Telephone |  | \$ | 7,110 |  |  |
| Other Describe |  | \$ |  |  |  |
| Other Describe |  | \$ |  |  |  |
| Total General \& Administrative Expenses: |  |  |  | \$ | 42,662.40 |
| Management Fee: | Percent of Effe | come: | 7.02\% | \$ | 87,000.00 |
| Payroll, Payroll Tax \& Employee Benefits |  |  |  |  |  |
| Management |  | \$ | 71,104 |  |  |
| Maintenance |  | \$ | 28,442 |  |  |
| Other Describe |  | \$ |  |  |  |
| Other Describe |  |  |  |  |  |
| Total Payroll, Payroll Tax \& Employee Benefits: |  |  |  | \$ | 99,545.60 |
| Repairs \& Maintenance |  |  |  |  |  |
| Elevator |  | \$ | 48,480 |  |  |
| Exterminating |  | \$ | 9,696 |  |  |
| Grounds |  | \$ | 38,784 |  |  |
| Make-ready |  | \$ | 9,696 |  |  |
| Repairs |  | \$ | 15,514 |  |  |
| Pool |  | \$ | 11,635 |  |  |
| Other Supplies |  | \$ | 29,088 |  |  |
| Other Describe |  | \$ |  |  |  |
| Total Repairs \& Maintenance: |  |  |  | \$ | 162,892.80 |
| Utilities (Enter development owner expense) |  |  |  |  |  |
| Electric |  | \$ | 31,674 |  |  |
| Natural gas |  | \$ |  |  |  |
| Trash |  | \$ | 22,624 |  |  |
| Water \& sewer |  | \$ | 36,198 |  |  |
| Other Describe | Describe | \$ |  |  |  |
| Describe |  | \$ |  |  |  |
| Total Utilities: |  |  |  | \$ | 90,496.00 |
| Annual Property Insurance: $\quad$ Rate p | per net rentable | \$ | 0.88 | \$ | 139,200.00 |
| Property Taxes: |  |  |  |  |  |
| Published Capitalization Rate: $10.00 \%$ | Source: | Not Published |  |  |  |
|  |  | \$ | 112,000 |  |  |
| Payments in Lieu of Taxes: |  | \$ |  |  |  |
| Other Taxes Describe |  | \$ |  |  |  |
| Other Taxes Describe |  | \$ |  |  |  |
| Total Property Taxes: |  |  |  | \$ | 112,000.00 |
| Reserve for Replacements: | Annual reser | \$ | 250.00 | \$ | 40,000.00 |
| Other Expenses |  |  |  |  |  |
| Cable TV |  | \$ |  |  |  |
| Supportive service contract fees |  | \$ |  |  |  |
| TDHCA Compliance fees |  | S |  |  |  |
| Security |  | \$ | 31,027 |  |  |
| Other Describe |  | \$ |  |  |  |
| Other Describe |  | \$ |  |  |  |
| Total Other Expenses: |  |  |  | \$ | 31,027.20 |
| TOTAL ANNUAL EXPENSES | Expense per unit:Expense to Income Ratio: |  | 5030.15 | \$ | 804,824.00 |
|  |  |  | 64.98\% |  |  |
| NET OPERATING INCOME (before debt service) |  |  |  | \$ | 433,780.60 |
| Annual Debt Service |  |  |  |  |  |
| First Mortgage - US Bank |  | \$ | 134,249 |  |  |
| Second Mortgage - Galveston Housing Auth. |  | \$ | 189,000 |  |  |
| Describe Source |  | \$ |  |  |  |
| Describe Source |  | \$ |  |  |  |

## 55 Year Proforma -

Galveston - Cedar Terrace - Multifamily
Date:


TAX ABATEMENT AMOUNT
NOI AFTER TAX ABATEMENT
BASE DEBT SERVICE
ABATEMENT MORTGAGE DEBT SERVICE
RESERVES \& EXPENSES
INVESTOR MGT FEE
GP ASSET MGT FEE
REFUND ACC RESERVE W/D
INSUR ESCROW DEPOSITS
3.0\%
$(61,000)$
270,201
BASE DEBT SERVICE
ABATEMENT MORTGAGE DEBT
RESERVES \& EXPENSES
INVESTOR MGT FEE
GP ASSET MGT FEE
REFUND ACC RESERVE W/D
INSUR ESCROW DEPOSITS
Release from Insurance Reserve

SURPLUS CASH Balance
SUB LENDER SHARE OF SURPLUS CASH
BASE CASH FLOW
100,000 ADDITIONAL CASH FLOW
CASH TO SOFT DEBT

29,017

60\%
80\%

100,000
100,000

| 17,410 | 1 |
| :--- | :--- |

17,410
1

| GPFC RHF Equity |  |  | $(17,410)$ | (1) |
| :---: | :---: | :---: | :---: | :---: |
| 17 | Interest: | 0.00\% | - | - |
|  | <--Payoff | 1,442,000 | 1,424,590 | 1,352,440 |
|  |  |  |  | - |
| Replacement Housing Factor funds |  |  | - | - |
| 37 | <--Payoff Interest: | 0.00\% | - | - |
|  |  | 3,024,212 | 3,024,212 | 3,024,212 |
|  |  |  |  |  |
| 1 | GHA Program Income |  | - | - |
|  | Interest: | 0.00\% | - | - |
|  | <--Payoff | - | - | - |
|  |  |  |  |  |
| Community Devleopment Block Grant |  |  | - | - |
| 56 | Interest: | 0.00\% | - | - |
|  | <--Payoff | 22,330,129 | 22,330,129 | 22,257,980 |
|  | ADDITIONAL RENT | - |  |  |
| BALAN | NCE TO PARTNERSHIP |  | 11,607 | 0 |

## AVAILABLE FOR PARTNERSHIP

Cash Flow Check

## OPERATINGSUBSIDYANALYSIS

| 3\% PHU Rents | \$ | 150.00 | 90,000 | 92,700 |
| :---: | :---: | :---: | :---: | :---: |
| PHU Operating Expense |  | 558.83 | 335,297 | 344,795 |
| Operating Subsidy Need | \$ | 408.83 | 245,297 | 252,095 |
| 3\% PEL Estimate (excludes UEL) |  | 394.25 | 236,550 | 243,647 |
| UEL Estimate |  | \$91 | 54,443 | 56,076 |
| Total Subisdy available |  |  | 290,993 | 299,722 |
| Estimated Tenant Paid Rents |  |  | 90,000 | 92,700 |
| Operating Subsidy |  |  | 146,550 | 150,947 |
| HUD Proration |  | 90\% | 131,895 | 135,851.85 |
| GHA Proration/Total Operating Subsidy |  | 90\% | 118,706 | 122,267 |
| UEL (assumes full reimbursement) |  |  | 54,443 | 56,076 |
| Tenant Rent |  | 294.47 | 90,000 | 92,700 |
| Total Public housing operating revenue |  | 438.58 | 263,148 | 271,042 |
| Total Public housing operating cost | \$ | 114.36 | 335,297 | 344,795 |
| Required W/D from ACC Reserve |  | 120.25 | 72,149 | 73,753 |
| Cumulative ACC Reserve Balance |  | 611,000 | 611,000 | 559,316 |
| Interest |  | 0.500\% | 3,055 | 2,797 |

ACC W/D
ACC Replacement
ACC Deposits (Debt Serv)
ACC Reserve Balance
Floor (3X Op Sub Need)
Ceiling (115\% of Floor)
Years Below Floor
Releases Above Ceiling

## INSURANCE RESERVEANALYSIS

Beginning Escrow Balance
Interest
Deposits
Withdrawals(Rate Spikes): Freq-->
Ending Balance
Ceiling (3X Annual Insurance Need)
Release Above Ceiling (Into Cash Waterfall)

Release Above Ceiling (Into Cash Waterfall)

$$
(72,149)
$$

- 

17,410
559,316
735,891
846,274
756,286
869,729

## 1

427,000
488,000
2,440
18,622
60
427,000
0.500\%

61,000
488,000
509,062
$549,000 \quad 565,470$

109,308 2,186,160
146,550 2,931,000

| 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 711,933 | 726,172 | 740,695 | 755,509 | 770,619 | 786,032 | 801,752 |
| 138,069 | 140,831 | 143,647 | 146,520 | 149,451 | 152,440 | 155,489 |
| 354,579 | 364,656 | 375,035 | 388,701 | 399,712 | 411,054 | 422,736 |
| 1,204,581 | 1,231,658 | 1,259,378 | 1,290,731 | 1,319,783 | 1,349,526 | 1,379,977 |
| $(59,500)$ | $(60,690)$ | $(61,904)$ | $(63,142)$ | $(64,405)$ | $(65,693)$ | $(67,007)$ |
| 7,616 | 7,768 | 7,923 | 8,082 | 8,244 | 8,408 | 8,577 |
| 1,152,697 | 1,178,736 | 1,205,397 | 1,235,670 | 1,263,621 | 1,292,241 | 1,321,547 |
| 102.26\% | 102.26\% | 102.26\% | 102.51\% | 102.26\% | 102.26\% | 102.27\% |
| 81,788 | 84,242 | 86,769 | 89,372 | 92,053 | 94,815 | 97,659 |
| 132,018 | 135,979 | 140,058 | 144,260 | 148,588 | 153,046 | 157,637 |
| 220,031 | 226,632 | 233,431 | 240,433 | 247,646 | 255,076 | 262,728 |
| 135,513 | 139,578 | 143,766 | 148,079 | 152,521 | 157,097 | 161,810 |
| 194,145 | 199,969 | 205,968 | 212,147 | 218,512 | 225,067 | 231,819 |
| 4,271 | 4,399 | 4,531 | 4,667 | 4,807 | 4,951 | 5,100 |
| 71,028 | 73,159 | 75,354 | 77,615 | 79,943 | 82,341 | 84,812 |
| 42,700 | 42,700 | 42,700 | 49,501 | 49,501 | 49,501 | 49,501 |
| 881,494 | 906,658 | 932,577 | 966,074 | 993,571 | 1,021,894 | 1,051,065 |
| 102.85\% | 102.85\% | 102.86\% | 103.59\% | 102.85\% | 102.85\% | 102.85\% |
| 271,203 | 272,078 | 272,820 | 269,596 | 270,050 | 270,347 | 270,481 |
| - | - | - | - | - | - | - |
| 271,203 | 272,078 | 272,820 | 269,596 | 270,050 | 270,347 | 270,481 |
| $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ |
| 108\% | 108\% | 108\% | 108\% | 109\% | 109\% | 109\% |
| - | - | - | - | - | - | - |
| 163\% | 163\% | 163\% | 162\% | 162\% | 162\% | 162\% |
| 84\% | 85\% | 85\% | 83\% | 83\% | 84\% | 84\% |
| $(6,471)$ | $(6,666)$ | $(6,866)$ | $(7,072)$ | $(7,284)$ | $(7,502)$ | $(7,727)$ |
| $(6,471)$ | $(6,666)$ | $(6,866)$ | $(7,072)$ | $(7,284)$ | $(7,502)$ | $(7,727)$ |
| $(73,753)$ | $(75,405)$ | $(77,107)$ | $(78,860)$ | $(83,640)$ | $(85,500)$ | $(87,415)$ |
| $(17,643)$ | $(16,478)$ | $(15,119)$ | $(9,730)$ | $(4,978)$ | $(2,980)$ | (748) |
| - | - | - | - | - | - | - |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 101,500 | 103,023 | 104,568 | 106,136 | 107,728 | 109,344 | 110,984 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| - | - | - | - | - | - | - |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 |

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| (1) | (1) | (1) | (1) | (1) | (1) | (1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | - | - |
| 1,278,687 | 1,203,281 | 1,126,173 | 1,047,313 | 963,672 | 878,172 | 790,756 |
|  |  |  |  |  |  |  |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| $3,024,212$ | 3,024,212 | $3,024,212$ | $3,024,212$ | $3,024,212$ | 3,024,212 | 3,024,212 |
|  |  |  |  |  |  |  |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
|  |  |  |  |  |  |  |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 22,184,227 | 22,108,822 | 22,031,715 | 21,952,855 | 21,869,215 | 21,783,715 | 21,696,300 |
| - | - | - | - | - | - | - |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| - | - | - | - | - | - | - |
|  |  |  |  |  |  |  |
| 95,481 | 98,345 | 101,296 | 104,335 | 107,465 | 110,689 | 114,009 |
| 354,579 | 364,656 | 375,035 | 388,701 | 399,712 | 411,054 | 422,736 |
| 259,098 | 266,310 | 273,739 | 284,366 | 292,248 | 300,365 | 308,727 |
| 250,956 | 258,485 | 266,239 | 274,226 | 282,453 | 290,927 | 299,654 |
| 57,758 | 59,491 | 61,276 | 63,114 | 65,007 | 66,957 | 68,966 |
| 308,714 | 317,975 | 327,515 | 337,340 | 347,460 | 357,884 | 368,621 |
| 95,481 | 98,345 | 101,296 | 104,335 | 107,465 | 110,689 | 114,009 |
| 155,475 | 160,139 | 164,943 | 169,892 | 174,988 | 180,238 | 185,645 |
| 139,927 | 144,125 | 148,449 | 152,902 | 157,490 | 162,214 | 167,081 |
| 125,935 | 129,713 | 133,604 | 137,612 | 141,741 | 145,993 | 150,373 |
| 57,758 | 59,491 | 61,276 | 63,114 | 65,007 | 66,957 | 68,966 |
| 95,481 | 98,345 | 101,296 | 104,335 | 107,465 | 110,689 | 114,009 |
| 279,174 | 287,549 | 296,175 | 305,061 | 314,212 | 323,639 | 333,348 |
| 354,579 | 364,656 | 375,035 | 388,701 | 399,712 | 411,054 | 422,736 |
| 75,405 | 77,107 | 78,860 | 83,640 | 85,500 | 87,415 | 89,388 |
| 560,509 | 561,660 | 562,768 | 563,829 | 561,868 | 562,819 | 563,718 |
| 2,803 | 2,808 | 2,814 | 2,819 | 2,809 | 2,814 | 2,819 |


| $(75,405)$ | $(77,107)$ | $(78,860)$ | $(83,640)$ | $(85,500)$ | $(87,415)$ | $(89,388)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 73,753 | 75,405 | 77,107 | 78,860 | 83,640 | 85,500 | 87,415 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| 561,660 | 562,768 | 563,829 | 561,868 | 562,819 | 563,718 | 564,565 |
| 777,293 | 798,931 | 821,218 | 853,099 | 876,743 | 901,096 | 926,180 |
| 893,887 | 918,771 | 944,400 | 981,064 | 1,008,254 | 1,036,261 | 1,065,107 |
| 1 | 1 | 1 | 1 | 1 | 1 | -1 |
| - | - | - | - | - | - | - |
| 509,062 | 529,251 | 548,375 | 566,236 | 578,797 | 586,669 | 592,582 |
| 2,545 | 2,646 | 2,742 | 2,831 | 2,894 | 2,933 | 2,963 |
| 17,643 | 16,478 | 15,119 | 9,730 | 4,978 | 2,980 | 748 |
| - | - | - | - | - | - | - |
| 529,251 | 548,375 | 566,236 | 578,797 | 586,669 | 592,582 | 596,293 |
| 565,470 | 582,434 | 599,907 | 617,904 | 636,441 | 655,535 | 675,201 |


| 10 | 11 | 12 | 13 | 14 | 15 | 16 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 817,788 | 834,143 | 850,826 | 867,843 | 885,199 | 902,903 | 920,962 |
| 158,598 | 161,770 | 165,006 | 168,306 | 171,672 | 175,105 | 178,607 |
| 434,768 | 450,611 | 463,376 | 476,524 | 490,067 | 504,016 | 522,382 |
| 1,411,154 | 1,446,525 | 1,479,208 | 1,512,673 | 1,546,938 | 1,582,025 | 1,621,951 |
| $(68,347)$ | $(69,714)$ | $(71,108)$ | $(72,530)$ | $(73,981)$ | $(75,461)$ | $(76,970)$ |
| 8,748 | 8,923 | 9,101 | 9,284 | 9,469 | 9,659 | 9,852 |
| 1,351,555 | 1,385,734 | 1,417,201 | 1,449,426 | 1,482,426 | 1,516,222 | 1,554,833 |
| 102.27\% | 102.53\% | 102.27\% | 102.27\% | 102.28\% | 102.28\% | 102.55\% |
| 100,589 | 103,607 | 106,715 | 109,916 | 113,214 | 116,610 | 120,108 |
| 162,366 | 167,237 | 172,254 | 177,422 | 182,744 | 188,227 | 193,873 |
| 270,610 | 278,728 | 287,090 | 295,703 | 304,574 | 313,711 | 323,122 |
| 166,664 | 171,664 | 176,814 | 182,118 | 187,582 | 193,209 | 199,005 |
| 238,773 | 245,937 | 253,315 | 260,914 | 268,742 | 276,804 | 285,108 |
| 5,253 | 5,411 | 5,573 | 5,740 | 5,912 | 6,090 | 6,272 |
| 87,356 | 89,977 | 92,676 | 95,456 | 98,320 | 101,270 | 104,308 |
| 49,501 | 57,385 | 57,385 | 57,385 | 57,385 | 57,385 | 66,525 |
| 1,081,112 | 1,119,945 | 1,151,822 | 1,184,655 | 1,218,473 | 1,253,305 | 1,298,323 |
| 102.86\% | 103.59\% | 102.85\% | 102.85\% | 102.85\% | 102.86\% | 103.59\% |
| 270,443 | 265,789 | 265,380 | 264,771 | 263,954 | 262,917 | 256,510 |
| - | - | - | - | - | - | - |
| 270,443 | 265,789 | 265,380 | 264,771 | 263,954 | 262,917 | 256,510 |
| $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ |
| 110\% | 110\% | 110\% | 110\% | 111\% | 111\% |  |
| - | - | - | - | - | - | - |
| 162\% | 159\% | 159\% | 159\% | 158\% | 158\% |  |
| 84\% | 81\% | 81\% | 80\% | 80\% | 79\% |  |
| $(7,959)$ | $(8,198)$ | $(8,444)$ | $(8,697)$ | $(8,958)$ | $(9,227)$ | $(9,504)$ |
| $(7,959)$ | $(8,198)$ | $(8,444)$ | $(8,697)$ | $(8,958)$ | $(9,227)$ | $(9,504)$ |
| $(89,388)$ | $(91,420)$ | $(96,962)$ | $(99,118)$ | $(101,338)$ | $(103,625)$ | $(105,981)$ |
| 1,727 | 8,890 | 15,334 | 18,604 | 22,164 | 26,025 | 35,344 |
| - | - | - | - | - | - | - |
| 1 | 1 | 1 | 1 | 1 | 1 | - |
| 112,649 | 114,339 | 116,054 | 117,795 | 119,562 | 121,355 | 123,176 |
| 1 | 1 | 1 | 1 | 1 | 1 | - |
| - | - | - | - | - | - | - |
| 1 | 1 | 1 | 1 | 1 | 1 | - |

(1)
(1)
(1)
(1)
(1)
(1)


| $(91,420)$ | $(96,962)$ | $(99,118)$ | $(101,338)$ | $(103,625)$ | $(105,981)$ | $(112,406)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 89,388 | 91,420 | 96,962 | 99,118 | 101,338 | 103,625 | 105,981 |
| 1 | 1 | 1 | 1 | 1 | 1 | - |
| 565,356 | 562,642 | 563,300 | 563,897 | 564,430 | 564,897 | 561,296 |
|  |  |  |  |  |  |  |
| 952,016 | 988,976 | $1,016,385$ | $1,044,617$ | $1,073,696$ | $1,103,648$ | $1,146,494$ |
| $1,094,819$ | $1,137,322$ | $1,168,843$ | $1,201,310$ | $1,234,751$ | $1,269,195$ | $1,318,468$ |
| 1 | 1 | - | 1 | - | 1 | 1 |


| 0\% |  |  |  |  | 22 | 23 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17 | 18 | 19 | 20 | 21 |  |  |
| 939,381 | 958,168 | 977,332 | 996,878 | 1,016,816 | 1,037,152 | 1,057,895 |
| 182,180 | 185,823 | 189,540 | 193,330 | 197,197 | 201,141 | 205,164 |
| 537,180 | 552,422 | 568,122 | 584,292 | 605,584 | 622,739 | 640,409 |
| 1,658,740 | 1,696,414 | 1,734,993 | 1,774,501 | 1,819,597 | 1,861,032 | 1,903,468 |
| $(78,509)$ | $(80,079)$ | $(81,681)$ | $(83,315)$ | $(84,981)$ | $(86,681)$ | $(88,414)$ |
| 10,049 | 10,250 | 10,455 | 10,664 | 10,877 | 11,095 | 11,317 |
| 1,590,280 | 1,626,584 | 1,663,767 | 1,701,850 | 1,745,493 | 1,785,446 | 1,826,370 |
| 102.28\% | 102.28\% | 102.29\% | 102.29\% | 102.56\% | 102.29\% | 102.29\% |
| 123,712 | 127,423 | 131,246 | 135,183 | 139,239 | 143,416 | 147,718 |
| 199,690 | 205,680 | 211,851 | 218,206 | 224,752 | 231,495 | 238,440 |
| 332,816 | 342,801 | 353,085 | 363,677 | 374,587 | 385,825 | 397,400 |
| 204,976 | 211,125 | 217,459 | 223,982 | 230,702 | 237,623 | 244,752 |
| 293,661 | 302,471 | 311,545 | 320,892 | 330,518 | 340,434 | 350,647 |
| 6,461 | 6,654 | 6,854 | 7,060 | 7,271 | 7,490 | 7,714 |
| 107,437 | 110,660 | 113,980 | 117,399 | 120,921 | 124,549 | 128,285 |
| 66,525 | 66,525 | 66,525 | 66,525 | 77,121 | 77,121 | 77,121 |
| 1,335,277 | 1,373,339 | 1,412,544 | 1,452,924 | 1,505,112 | 1,547,952 | 1,592,077 |
| 102.85\% | 102.85\% | 102.85\% | 102.86\% | 103.59\% | 102.85\% | 102.85\% |
| 255,003 | 253,245 | 251,223 | 248,926 | 240,381 | 237,494 | 234,294 |
| - | - | - | - | - | - | - |
| 255,003 | 253,245 | 251,223 | 248,926 | 240,381 | 237,494 | 234,294 |
| $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ |
| - | - | - | - | - | - | - |
| $(9,789)$ | $(10,082)$ | $(10,385)$ | $(10,696)$ | $(11,017)$ | $(11,348)$ | $(11,688)$ |
| $(9,789)$ | $(10,082)$ | $(10,385)$ | $(10,696)$ | $(11,017)$ | $(11,348)$ | $(11,688)$ |
| $(112,406)$ | $(114,905)$ | $(117,479)$ | $(120,130)$ | $(122,861)$ | $(130,309)$ | $(133,206)$ |
| 43,846 | 48,691 | 53,891 | 59,463 | 71,381 | 82,376 | 89,155 |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 125,023 | 126,899 | 128,802 | 130,734 | 132,695 | 134,686 | 136,706 |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |



| 144,424 | 148,756 | 153,219 | 157,816 | 162,550 | 167,427 | 172,449 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 537,180 | 552,422 | 568,122 | 584,292 | 605,584 | 622,739 | 640,409 |
| 392,756 | 403,666 | 414,903 | 426,477 | 443,034 | 455,312 | 467,959 |
| 379,593 | 390,981 | 402,711 | 414,792 | 427,236 | 440,053 | 453,254 |
| 87,364 | 89,985 | 92,685 | 95,465 | 98,329 | 101,279 | 104,317 |
| 466,958 | 480,966 | 495,395 | 510,257 | 525,565 | 541,332 | 557,572 |
| 144,424 | 148,756 | 153,219 | 157,816 | 162,550 | 167,427 | 172,449 |
| 235,170 | 242,225 | 249,492 | 256,976 | 264,686 | 272,626 | 280,805 |
| 211,653 | 218,002 | 224,542 | 231,279 | 238,217 | 245,364 | 252,724 |
| 190,487 | 196,202 | 202,088 | 208,151 | 214,395 | 220,827 | 227,452 |
| 87,364 | 89,985 | 92,685 | 95,465 | 98,329 | 101,279 | 104,317 |
| 144,424 | 148,756 | 153,219 | 157,816 | 162,550 | 167,427 | 172,449 |
| 422,275 | 434,944 | 447,992 | 461,432 | 475,275 | 489,533 | 504,219 |
| 537,180 | 552,422 | 568,122 | 584,292 | 605,584 | 622,739 | 640,409 |
| 114,905 | 117,479 | 120,130 | 122,861 | 130,309 | 133,206 | 136,190 |
|  |  |  |  |  |  |  |
| 561,296 | 561,604 | 561,838 | 561,996 | 562,075 | 557,437 | 557,327 |
| 2,806 | 2,808 | 2,809 | 2,810 | 2,810 | 2,787 | 2,787 |


| $(114,905)$ | $(117,479)$ | $(120,130)$ | $(122,861)$ | $(130,309)$ | $(133,206)$ | $(136,190)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 112,406 | 114,905 | 117,479 | 120,130 | 122,861 | 130,309 | 133,206 |
| - | - | - | - | - | - | - |
| 561,604 | 561,838 | 561,996 | 562,075 | 557,437 | 557,327 | 557,130 |
| 1,178,269 | 1,210,998 | 1,244,708 | 1,279,430 | 1,329,101 | 1,365,937 | 1,403,878 |
| 1,355,010 | 1,392,648 | 1,431,415 | 1,471,345 | 1,528,466 | 1,570,828 | 1,614,460 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| - | - | - | - | - | - | - |
| 488,172 | 446,766 | 400,310 | 348,420 | 290,699 | 220,772 | 139,500 |
| 2,441 | 2,234 | 2,002 | 1,742 | 1,453 | 1,104 | 697 |
| $(43,846)$ | $(48,691)$ | $(53,891)$ | $(59,463)$ | $(71,381)$ | $(82,376)$ | $(89,155)$ |
| - | - | - | - | - | - | - |
| 446,766 | 400,310 | 348,420 | 290,699 | 220,772 | 139,500 | 51,043 |
| 855,324 | 880,984 | 907,413 | 934,636 | 962,675 | 991,555 | 1,021,302 |
| - | - | - | - | - | - |  |


| 24 | 25 | 26 | 27 | 28 | 29 | 30 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,079,053 | 1,100,634 | 1,122,647 | 1,145,100 | 1,168,002 | 1,191,362 | 1,215,189 |
| 209,267 | 213,452 | 217,722 | 222,076 | 226,517 | 231,048 | 235,669 |
| 658,609 | 677,355 | 702,037 | 721,925 | 742,409 | 763,508 | 785,240 |
| 1,946,929 | 1,991,442 | 2,042,406 | 2,089,101 | 2,136,929 | 2,185,918 | 2,236,098 |
| $(90,182)$ | $(91,986)$ | $(93,826)$ | $(95,702)$ | $(97,616)$ | $(99,569)$ | $(101,560)$ |
| 11,543 | 11,774 | 12,009 | 12,249 | 12,494 | 12,744 | 12,999 |
| 1,868,290 | 1,911,229 | 1,960,589 | 2,005,648 | 2,051,807 | 2,099,094 | 2,147,537 |
| 102.30\% | 102.30\% | 102.58\% | 102.30\% | 102.30\% | 102.30\% | 102.31\% |
| 152,150 | 156,714 | 161,416 | 166,258 | 171,246 | 176,383 | 181,675 |
| 245,593 | 252,961 | 260,550 | 268,366 | 276,417 | 284,710 | 293,251 |
| 409,322 | 421,601 | 434,250 | 447,277 | 460,695 | 474,516 | 488,752 |
| 252,094 | 259,657 | 267,447 | 275,470 | 283,734 | 292,246 | 301,014 |
| 361,166 | 372,001 | 383,161 | 394,656 | 406,496 | 418,691 | 431,251 |
| 7,946 | 8,184 | 8,430 | 8,682 | 8,943 | 9,211 | 9,488 |
| 132,134 | 136,098 | 140,181 | 144,386 | 148,718 | 153,179 | 157,775 |
| 77,121 | 77,121 | 89,404 | 89,404 | 89,404 | 89,404 | 89,404 |
| 1,637,526 | 1,684,338 | 1,744,838 | 1,794,501 | 1,845,653 | 1,898,341 | 1,952,609 |
| 102.85\% | 102.86\% | 103.59\% | 102.85\% | 102.85\% | 102.85\% | 102.86\% |
| 230,764 | 226,892 | 215,752 | 211,147 | 206,153 | 200,753 | 194,928 |
| - | - | - | - | - | - | - |
| 230,764 | 226,892 | 215,752 | 211,147 | 206,153 | 200,753 | 194,928 |
| $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ |
| - | - | - | - | - | - | - |
| $(12,039)$ | $(12,400)$ | $(12,772)$ | $(13,155)$ | $(13,550)$ | $(13,956)$ | $(14,375)$ |
| $(12,039)$ | $(12,400)$ | $(12,772)$ | $(13,155)$ | $(13,550)$ | $(13,956)$ | $(14,375)$ |
| $(136,190)$ | $(139,264)$ | $(142,429)$ | $(151,064)$ | $(154,422)$ | $(157,882)$ | $(161,445)$ |
| 96,370 | 104,038 | 119,088 | 133,093 | 142,235 | 151,908 | 162,133 |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 138,756 | 140,838 | 142,950 | 145,095 | 147,271 | 149,480 | 151,722 |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |



| 177,623 | 182,951 | 188,440 | 194,093 | 199,916 | 205,913 | 212,091 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 658,609 | 677,355 | 702,037 | 721,925 | 742,409 | 763,508 | 785,240 |
| 480,986 | 494,403 | 513,597 | 527,832 | 542,493 | 557,595 | 573,149 |
|  |  |  |  |  |  |  |
| 466,852 | 480,857 | 495,283 | 510,142 | 525,446 | 541,209 | 557,446 |
| 107,447 | 110,670 | 113,991 | 117,410 | 120,933 | 124,561 | 128,297 |
| 574,299 | 591,528 | 609,274 | 627,552 | 646,378 | 665,770 | 685,743 |
| 177,623 | 182,951 | 188,440 | 194,093 | 199,916 | 205,913 | 212,091 |
| 289,229 | 297,906 | 306,843 | 316,048 | 325,530 | 335,296 | 345,355 |
| 260,306 | 268,115 | 276,159 | 284,444 | 292,977 | 301,766 | 310,819 |
| 234,276 | 241,304 | 248,543 | 255,999 | 263,679 | 271,590 | 279,737 |
| 107,447 | 110,670 | 113,991 | 117,410 | 120,933 | 124,561 | 128,297 |
| 177,623 | 182,951 | 188,440 | 194,093 | 199,916 | 205,913 | 212,091 |
| 519,345 | 534,926 | 550,973 | 567,503 | 584,528 | 602,064 | 620,125 |
| 658,609 | 677,355 | 702,037 | 721,925 | 742,409 | 763,508 | 785,240 |
| 139,264 | 142,429 | 151,064 | 154,422 | 157,882 | 161,445 | 165,114 |
|  |  |  |  |  |  |  |
| 557,130 | 556,842 | 556,461 | 550,608 | 550,003 | 549,294 | 548,477 |
| 2,786 | 2,784 | 2,782 | 2,753 | 2,750 | 2,746 | 2,742 |


| $(139,264)$ | $(142,429)$ | $(151,064)$ | $(154,422)$ | $(157,882)$ | $(161,445)$ | $(165,114)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 136,190 | 139,264 | 142,429 | 151,064 | 154,422 | 157,882 | 161,445 |
| - | - | - | - | - | - | - |
| 556,842 | 556,461 | 550,608 | 550,003 | 549,294 | 548,477 | 547,550 |
| 1,442,958 | 1,483,210 | 1,540,792 | 1,583,495 | 1,627,480 | 1,672,784 | 1,719,447 |
| 1,659,402 | 1,705,692 | 1,771,911 | 1,821,020 | 1,871,602 | 1,923,702 | 1,977,364 |
| 1 | 1 | 1 | 1 | 1 | 1 | 1 |
| - | - | - | - | - | - | - |
| 51,043 | - | - | - | - | - | - |
| 255 | - | - |  |  | - | - |
| $(96,370)$ | $(104,038)$ | $(119,088)$ | $(133,093)$ | $(142,235)$ | $(151,908)$ | $(162,133)$ |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 1,051,941 | 1,083,499 | 1,116,004 | 1,149,484 | 1,183,969 | 1,219,488 | 1,256,072 |
| - | - | - | - | - | - | - |


| 31 | 100\% | 102\% |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 32 | 33 | 34 | 35 | 36 | 37 |
| 1,239,493 | 1,264,283 | 1,289,569 | 1,315,360 | 1,341,667 | 1,368,500 | 1,395,870 |
| 240,382 | 245,190 | 250,094 | 255,095 | 260,197 | 265,401 | 270,709 |
| 813,854 | 836,909 | 860,656 | 885,115 | 910,308 | 943,479 | 970,207 |
| 2,293,729 | 2,346,382 | 2,400,318 | 2,455,571 | 2,512,173 | 2,577,381 | 2,636,787 |
| $(103,591)$ | $(105,663)$ | $(107,776)$ | $(109,932)$ | $(112,131)$ | $(114,373)$ | $(116,661)$ |
| 13,259 | 13,524 | 13,795 | 14,071 | 14,352 | 14,639 | 14,932 |
| 2,203,397 | 2,254,243 | 2,306,336 | 2,359,709 | 2,414,394 | 2,477,647 | 2,535,058 |
| 102.60\% | 102.31\% | 102.31\% | 102.31\% | 102.32\% | 102.62\% | 102.32\% |
| 187,125 | 192,739 | 198,521 | 204,476 | 210,611 | 216,929 | 223,437 |
| 302,049 | 311,110 | 320,443 | 330,057 | 339,958 | 350,157 | 360,662 |
| 503,414 | 518,517 | 534,072 | 550,094 | 566,597 | 583,595 | 601,103 |
| 310,044 | 319,345 | 328,926 | 338,793 | 348,957 | 359,426 | 370,209 |
| 444,189 | 457,515 | 471,240 | 485,377 | 499,939 | 514,937 | 530,385 |
| 9,772 | 10,065 | 10,367 | 10,678 | 10,999 | 11,329 | 11,668 |
| 162,508 | 167,383 | 172,405 | 177,577 | 182,904 | 188,391 | 194,043 |
| 103,644 | 103,644 | 103,644 | 103,644 | 103,644 | 120,152 | 120,152 |
| 2,022,745 | 2,080,318 | 2,139,618 | 2,200,697 | 2,263,609 | 2,344,916 | 2,411,659 |
| 103.59\% | 102.85\% | 102.85\% | 102.85\% | 102.86\% | 103.59\% | 102.85\% |
| 180,652 | 173,925 | 166,718 | 159,012 | 150,785 | 132,731 | 123,399 |
| - | - | - | - | - | - | - |
| 180,652 | 173,925 | 166,718 | 159,012 | 150,785 | 132,731 | 123,399 |
| $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ |
| - | - | - | - | - | - | - |
| $(14,806)$ | $(15,250)$ | $(15,708)$ | $(16,179)$ | $(16,665)$ | $(17,165)$ | $(17,679)$ |
| $(14,806)$ | $(15,250)$ | $(15,708)$ | $(16,179)$ | $(16,665)$ | $(17,165)$ | $(17,679)$ |
| $(165,114)$ | $(175,124)$ | $(179,018)$ | $(183,028)$ | $(187,159)$ | $(191,413)$ | $(203,017)$ |
| 180,941 | 198,566 | 210,581 | 223,240 | 236,568 | 259,877 | 281,843 |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 153,998 | 156,308 | 158,653 | 161,032 | 163,448 | 165,900 | 168,388 |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |



| 218,454 | 225,007 | 231,757 | 238,710 | 245,871 | 253,248 | 260,845 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 813,854 | 836,909 | 860,656 | 885,115 | 910,308 | 943,479 | 970,207 |
| 595,400 | 611,902 | 628,898 | 646,405 | 664,437 | 690,232 | 709,362 |
|  |  |  |  |  |  |  |
| 574,169 | 591,394 | 609,136 | 627,410 | 646,232 | 665,619 | 685,588 |
| 132,146 | 136,111 | 140,194 | 144,400 | 148,732 | 153,194 | 157,790 |
| 706,315 | 727,505 | 749,330 | 771,810 | 794,964 | 818,813 | 843,377 |
| 218,454 | 225,007 | 231,757 | 238,710 | 245,871 | 253,248 | 260,845 |
| 355,715 | 366,387 | 377,378 | 388,700 | 400,361 | 412,372 | 424,743 |
| 320,144 | 329,748 | 339,641 | 349,830 | 360,325 | 371,134 | 382,268 |
| 288,129 | 296,773 | 305,676 | 314,847 | 324,292 | 334,021 | 344,042 |
| 132,146 | 136,111 | 140,194 | 144,400 | 148,732 | 153,194 | 157,790 |
| 218,454 | 225,007 | 231,757 | 238,710 | 245,871 | 253,248 | 260,845 |
| 638,729 | 657,891 | 677,628 | 697,957 | 718,895 | 740,462 | 762,676 |
| 813,854 | 836,909 | 860,656 | 885,115 | 910,308 | 943,479 | 970,207 |
| 175,124 | 179,018 | 183,028 | 187,159 | 191,413 | 203,017 | 207,531 |
|  |  |  |  |  |  |  |
| 547,550 | 540,277 | 539,085 | 537,771 | 536,329 | 534,756 | 525,826 |
| 2,738 | 2,701 | 2,695 | 2,689 | 2,682 | 2,674 | 2,629 |


| $(175,124)$ | $(179,018)$ | $(183,028)$ | $(187,159)$ | $(191,413)$ | $(203,017)$ | $(207,531)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 165,114 | 175,124 | 179,018 | 183,028 | 187,159 | 191,413 | 203,017 |
| - |  |  |  | - | - |  |
| 540,277 | 539,085 | 537,771 | 536,329 | 534,756 | 525,826 | 523,941 |
| 1,786,200 | 1,835,705 | 1,886,695 | 1,939,215 | 1,993,311 | 2,070,695 | 2,128,085 |
| 2,054,130 | 2,111,061 | 2,169,700 | 2,230,097 | 2,292,307 | 2,381,300 | 2,447,298 |
| 1 | - ${ }^{1}$ | - ${ }^{1}$ | 1 | - ${ }^{1}$ | 1 | - ${ }^{1}$ |
| - | - | - | - | - | - | - |
| $(180,941)$ | $(198,566)$ | $(210,581)$ | $(223,240)$ | $(236,568)$ | $(259,877)$ | $(281,843)$ |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 1,293,754 | 1,332,567 | 1,372,544 | 1,413,720 | 1,456,132 | 1,499,816 | 1,544,810 |
|  |  |  |  |  |  | - |


| 38 | 39 | 40 | 41 | 42 | 43 | 44 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,423,788 | 1,452,264 | 1,481,309 | 1,510,935 | 1,541,154 | 1,571,977 | 1,603,416 |
| 276,124 | 281,646 | 287,279 | 293,025 | 298,885 | 304,863 | 310,960 |
| 997,736 | 1,026,091 | 1,055,297 | 1,093,751 | 1,124,736 | 1,156,650 | 1,189,521 |
| 2,697,647 | 2,760,001 | 2,823,885 | 2,897,711 | 2,964,774 | 3,033,489 | 3,103,897 |
| $(118,994)$ | $(121,374)$ | $(123,801)$ | $(126,277)$ | $(128,803)$ | $(131,379)$ | $(134,006)$ |
| 15,231 | 15,535 | 15,846 | 16,163 | 16,486 | 16,816 | 17,152 |
| 2,593,884 | 2,654,162 | 2,715,929 | 2,787,597 | 2,852,458 | 2,918,926 | 2,987,043 |
| 102.32\% | 102.32\% | 102.33\% | 102.64\% | 102.33\% | 102.33\% | 102.33\% |
| 230,140 | 237,044 | 244,156 | 251,480 | 259,025 | 266,795 | 274,799 |
| 371,482 | 382,626 | 394,105 | 405,928 | 418,106 | 430,649 | 443,568 |
| 619,136 | 637,710 | 656,841 | 676,547 | 696,843 | 717,748 | 739,281 |
| 381,315 | 392,754 | 404,537 | 416,673 | 429,173 | 442,049 | 455,310 |
| 546,296 | 562,685 | 579,566 | 596,953 | 614,862 | 633,307 | 652,307 |
| 12,019 | 12,379 | 12,750 | 13,133 | 13,527 | 13,933 | 14,351 |
| 199,864 | 205,860 | 212,036 | 218,397 | 224,949 | 231,698 | 238,649 |
| 120,152 | 120,152 | 120,152 | 139,289 | 139,289 | 139,289 | 139,289 |
| 2,480,404 | 2,551,211 | 2,624,143 | 2,718,400 | 2,795,773 | 2,875,468 | 2,957,553 |
| 102.85\% | 102.85\% | 102.86\% | 103.59\% | 102.85\% | 102.85\% | 102.85\% |
| 113,480 | 102,951 | 91,786 | 69,196 | 56,684 | 43,458 | 29,490 |
| - | - | - | - | - | - | - |
| 113,480 | 102,951 | 91,786 | 69,196 | 56,684 | 43,458 | 29,490 |
| $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ |
| - | - | - | - | - | - | - |
| $(18,210)$ | $(18,756)$ | $(19,319)$ | $(19,898)$ | $(20,495)$ | $(21,110)$ | $(21,744)$ |
| $(18,210)$ | $(18,756)$ | $(19,319)$ | $(19,898)$ | $(20,495)$ | $(21,110)$ | $(21,744)$ |
| $(207,531)$ | $(212,180)$ | $(216,968)$ | $(221,900)$ | $(235,353)$ | $(240,585)$ | $(245,974)$ |
| 297,336 | 313,607 | 330,685 | 359,366 | 386,525 | 406,213 | 426,838 |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 170,914 | 173,478 | 176,080 | 178,721 | 181,402 | 184,123 | 186,885 |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |


| - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
|  |  |  |  |  |  |  |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
|  |  |  |  |  |  |  |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 17,623,074 | 17,410,895 | 17,193,927 | 16,972,027 | 16,736,674 | 16,496,089 | 16,250,115 |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
|  |  |  |  |  |  |  |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| 268,670 | 276,731 | 285,032 | 293,583 | 302,391 | 311,463 | 320,807 |
| 997,736 | 1,026,091 | 1,055,297 | 1,093,751 | 1,124,736 | 1,156,650 | 1,189,521 |
| 729,066 | 749,361 | 770,264 | 800,168 | 822,345 | 845,187 | 868,714 |
| 706,155 | 727,340 | 749,160 | 771,635 | 794,784 | 818,628 | 843,186 |
| 162,523 | 167,399 | 172,421 | 177,593 | 182,921 | 188,409 | 194,061 |
| 868,679 | 894,739 | 921,581 | 949,229 | 977,705 | 1,007,037 | 1,037,248 |
| 268,670 | 276,731 | 285,032 | 293,583 | 302,391 | 311,463 | 320,807 |
| 437,485 | 450,610 | 464,128 | 478,052 | 492,393 | 507,165 | 522,380 |
| 393,736 | 405,549 | 417,715 | 430,246 | 443,154 | 456,448 | 470,142 |
| 354,363 | 364,994 | 375,944 | 387,222 | 398,838 | 410,804 | 423,128 |
| 162,523 | 167,399 | 172,421 | 177,593 | 182,921 | 188,409 | 194,061 |
| 268,670 | 276,731 | 285,032 | 293,583 | 302,391 | 311,463 | 320,807 |
| 785,556 | 809,123 | 833,397 | 858,399 | 884,151 | 910,675 | 937,995 |
| 997,736 | 1,026,091 | 1,055,297 | 1,093,751 | 1,124,736 | 1,156,650 | 1,189,521 |
| 212,180 | 216,968 | 221,900 | 235,353 | 240,585 | 245,974 | 251,525 |
| 523,941 | 521,912 | 519,733 | 517,400 | 506,534 | 503,835 | 500,964 |
| 2,620 | 2,610 | 2,599 | 2,587 | 2,533 | 2,519 | 2,505 |


| $(212,180)$ | $(216,968)$ | $(221,900)$ | $(235,353)$ | $(240,585)$ | $(245,974)$ | $(251,525)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 207,531 | 212,180 | 216,968 | 221,900 | 235,353 | 240,585 | 245,974 |
| - | - | - | - | - | - | - |
| 521,912 | 519,733 | 517,400 | 506,534 | 503,835 | 500,964 | 497,918 |
| 2,187,197 | 2,248,082 | 2,310,793 | 2,400,504 | 2,467,034 | 2,535,561 | 2,606,143 |
| 2,515,276 | 2,585,294 | 2,657,412 | 2,760,579 | 2,837,089 | 2,915,895 | 2,997,064 |
| 1 | - 1 | - 1 | - 1 | - 1 | 1 | - 1 |
| - | - | - | - | - | - | - |
| $(297,336)$ | $(313,607)$ | $(330,685)$ | $(359,366)$ | $(386,525)$ | $(406,213)$ | $(426,838)$ |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 1,591,155 | 1,638,889 | 1,688,056 | 1,738,698 | 1,790,859 | 1,844,585 | 1,899,922 |
| - | - | - | - | - | - | - |
| Outstanding Debt: Refinance Amt: |  | $\begin{array}{r} 17,193,927 \\ 616,550 \\ (16,577,377) \end{array}$ |  |  |  |  |


| 45 | 46 | 47 | 48 | 49 | 50 | 51 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,635,485 | 1,668,194 | 1,701,558 | 1,735,589 | 1,770,301 | 1,805,707 | 1,841,821 |
| 317,179 | 323,523 | 329,993 | 336,593 | 343,325 | 350,191 | 357,195 |
| 1,223,378 | 1,267,957 | 1,303,877 | 1,340,874 | 1,378,981 | 1,418,231 | 1,469,910 |
| 3,176,042 | 3,259,675 | 3,335,428 | 3,413,056 | 3,492,607 | 3,574,129 | 3,668,927 |
| $(136,686)$ | $(139,420)$ | $(142,209)$ | $(145,053)$ | $(147,954)$ | $(150,913)$ | $(153,931)$ |
| 17,495 | 17,845 | 18,202 | 18,566 | 18,937 | 19,316 | 19,702 |
| 3,056,851 | 3,138,100 | 3,211,422 | 3,286,570 | 3,363,590 | 3,442,533 | 3,534,698 |
| 102.34\% | 102.66\% | 102.34\% | 102.34\% | 102.34\% | 102.35\% | 102.68\% |
| 283,043 | 291,535 | 300,281 | 309,289 | 318,568 | 328,125 | 337,968 |
| 456,876 | 470,582 | 484,699 | 499,240 | 514,217 | 529,644 | 545,533 |
| 761,459 | 784,303 | 807,832 | 832,067 | 857,029 | 882,740 | 909,222 |
| 468,969 | 483,038 | 497,530 | 512,455 | 527,829 | 543,664 | 559,974 |
| 671,876 | 692,032 | 712,793 | 734,177 | 756,202 | 778,888 | 802,255 |
| 14,781 | 15,225 | 15,681 | 16,152 | 16,636 | 17,136 | 17,650 |
| 245,808 | 253,182 | 260,778 | 268,601 | 276,659 | 284,959 | 293,508 |
| 139,289 | 161,474 | 161,474 | 161,474 | 161,474 | 161,474 | 187,193 |
| 3,042,101 | 3,151,371 | 3,241,068 | 3,333,455 | 3,428,615 | 3,526,629 | 3,653,302 |
| 102.86\% | 103.59\% | 102.85\% | 102.85\% | 102.85\% | 102.86\% | 103.59\% |
| 14,750 | $(13,271)$ | $(29,646)$ | $(46,886)$ | $(65,025)$ | $(84,096)$ | $(118,604)$ |
| - | - | - | - | - | - | - |
| 14,750 | $(13,271)$ | $(29,646)$ | $(46,886)$ | $(65,025)$ | $(84,096)$ | $(118,604)$ |
| $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ |
| - | - | - | - | - | - | - |
| $(22,396)$ | $(23,068)$ | $(23,760)$ | $(24,473)$ | $(25,207)$ | $(25,963)$ | $(26,742)$ |
| $(22,396)$ | $(23,068)$ | $(23,760)$ | $(24,473)$ | $(25,207)$ | $(25,963)$ | $(26,742)$ |
| $(251,525)$ | $(257,243)$ | $(272,838)$ | $(278,904)$ | $(285,152)$ | $(291,587)$ | $(298,215)$ |
| 448,433 | 483,516 | 516,869 | 541,601 | 567,456 | 594,475 | 637,169 |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 189,688 | 192,533 | 195,421 | 198,353 | 201,328 | 204,348 | 207,413 |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |



330,431
1,223,378
892,948
868,482
199,883
$1,068,365$
330,431
538,051
484,246
435,822
199,883
330,431
966,135
1,223,378
257,243
497,918 2,490

340,344
1,267,957 927,614

894,536
205,880
1,100,416
340,344
554,193
498,774
448,896
205,880
340,344
995,119
1,267,957

$$
272,838
$$

494,690
2,473

350,554

## 1,303,877

953,323
921,373
$1,133,429$
350,554
570,819
513,737
462,363
212,056
350,554
$1,024,973$
$1,303,877$

| 361,071 | 371,903 |
| ---: | ---: |
| $1,340,874$ | $1,378,981$ |
| 979,803 | $1,007,078$ |
| 949,014 | 977,484 |
| 218,418 | 224,970 |
| $1,167,431$ | $1,202,454$ |
| 361,071 | 371,903 |
| 587,943 | 605,582 |
| 529,149 | 545,023 |
| 476,234 | 490,521 |
| 218,418 | 224,970 |
| 361,071 | 371,903 |
| $1,055,722$ | $1,087,394$ |
| $1,340,874$ | $1,378,981$ |
| 285,152 | 291,587 |
|  |  |
| 477,911 | 474,052 |
| 2,390 | 2,370 |


| $(257,243)$ | $(272,838)$ | $(278,904)$ | $(285,152)$ | $(291,587)$ | $(298,215)$ | $(316,294)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 251,525 | 257,243 | 272,838 | 278,904 | 285,152 | 291,587 | 298,215 |
| - | - | - | - | - | - | - |
| 494,690 | 481,569 | 477,911 | 474,052 | 469,987 | 465,709 | 449,959 |
| 2,678,843 | 2,782,842 | 2,859,969 | 2,939,410 | 3,021,234 | 3,105,513 | 3,226,076 |
| 3,080,669 | 3,200,268 | 3,288,964 | 3,380,321 | 3,474,419 | 3,571,340 | 3,709,987 |
| - ${ }^{1}$ | - 1 | 1 | 1 | - 1 | 1 | 1 |
| - | - | - | - | - | - | - |
| (448,433) | $(483,516)$ | $\begin{gathered} - \\ (516,869) \end{gathered}$ | $\begin{gathered} \overline{-} \\ (541,601) \end{gathered}$ | $(567,456)$ | $(594,475)$ | $(637,169)$ |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 1,956,920 | 2,015,627 | 2,076,096 | 2,138,379 | 2,202,530 | 2,268,606 | 2,336,664 |
| - | - | - | - | - | - | - |
| 15,998,590 |  |  |  |  | 14,612,866 |  |
| 82,476 |  |  |  |  | $(279,811)$ |  |
| $(15,916,113)$ |  |  |  |  |  |  |


| 52 | 53 | 54 | 55 | CAGR |
| :---: | :---: | :---: | :---: | :---: |
| 1,878,658 | 1,916,231 | 1,954,556 | 1,993,647 | 2.00\% |
| 364,339 | 371,626 | 379,058 | 386,640 | 2.00\% |
| 1,511,551 | 1,554,440 | 1,598,617 | 1,644,118 | 2.99\% |
| 3,754,548 | 3,842,297 | 3,932,231 | 4,024,404 | 2.34\% |
| $(157,010)$ | $(160,150)$ | $(163,353)$ | $(166,620)$ | 2.00\% |
| 20,096 | 20,498 | 20,908 | 21,327 | 2.00\% |
| 3,617,634 | 3,702,646 | 3,789,786 | 3,879,111 | 2.36\% |
| 102.35\% | 102.35\% | 102.35\% | 102.36\% |  |
| 348,107 | 358,551 | 369,307 | 380,386 | 3.00\% |
| 561,899 | 578,756 | 596,119 | 614,002 | 3.00\% |
| 936,499 | 964,594 | 993,532 | 1,023,337 | 3.00\% |
| 576,773 | 594,076 | 611,899 | 630,256 | 3.00\% |
| 826,322 | 851,112 | 876,645 | 902,945 | 3.00\% |
| 18,179 | 18,724 | 19,286 | 19,865 | 3.00\% |
| 302,313 | 311,382 | 320,724 | 330,345 | 3.00\% |
| 187,193 | 187,193 | 187,193 | 187,193 | 2.77\% |
| 3,757,286 | 3,864,388 | 3,974,704 | 4,088,330 | 2.99\% |
| 102.85\% | 102.85\% | 102.85\% | 102.86\% |  |
| $(139,651)$ | $(161,743)$ | $(184,918)$ | $(209,219)$ | \#NUM! |
| - | - | - | - |  |
| $(139,651)$ | $(161,743)$ | $(184,918)$ | $(209,219)$ | \#NUM! |
| $(166,866)$ | $(166,866)$ | $(166,866)$ | $(166,866)$ |  |
| - | - | - | - |  |
| $(27,544)$ | $(28,370)$ | $(29,222)$ | $(30,098)$ |  |
| $(27,544)$ | $(28,370)$ | $(29,222)$ | $(30,098)$ |  |
| $(316,294)$ | $(323,326)$ | $(330,569)$ | $(338,029)$ |  |
| 677,900 | 708,676 | 740,796 | 774,310 |  |
| - | - | - | - |  |
| - | - | - | - |  |
| 210,524 | 213,682 | 216,887 | 220,141 |  |
| - | - | - | - |  |
| - | - | - | - |  |
| - | - | - | - |  |



| 406,388 | 418,580 | 431,137 | 444,071 | $3.00 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| $1,511,551$ | $1,554,440$ | $1,598,617$ | $1,644,118$ | $2.99 \%$ |
| $1,105,163$ | $1,135,861$ | $1,167,479$ | $1,200,047$ |  |
|  |  |  |  | $3.00 \%$ |
| $1,068,123$ | $1,100,167$ | $1,133,172$ | $1,167,167$ |  |
| 245,831 | 253,206 | 260,802 | 268,626 |  |
| $1,313,954$ | $1,353,373$ | $1,393,974$ | $1,435,793$ |  |
| 406,388 | 418,580 | 431,137 | 444,071 |  |
| 661,735 | 681,587 | 702,035 | 723,096 |  |
| 595,562 | 613,429 | 631,831 | 650,786 |  |
| 536,006 | 552,086 | 568,648 | 585,708 |  |
| 245,831 | 253,206 | 260,802 | 268,626 |  |
| 406,388 | 418,580 | 431,137 | 444,071 |  |
| $1,188,225$ | $1,223,871$ | $1,260,587$ | $1,298,405$ |  |
| $1,511,551$ | $1,554,440$ | $1,598,617$ | $1,644,118$ |  |
| 323,326 | 330,569 | 338,029 | 345,713 |  |
|  |  |  |  |  |
| 449,959 | 445,177 | 440,160 | 434,900 |  |
| 2,250 | 2,226 | 2,201 | 2,175 |  |


| $(323,326)$ | $(330,569)$ | $(338,029)$ | $(345,713)$ |  |
| :---: | :---: | :---: | :---: | :---: |
| 316,294 | 323,326 | 330,569 | 338,029 |  |
| - | - | - | - |  |
| 445,177 | 440,160 | 434,900 | 429,391 | -0.49\% |
| 3,315,488 | 3,407,582 | 3,502,438 | 3,600,141 | 2.98\% |
| 3,812,811 | 3,918,719 | 4,027,804 | 4,140,162 | 2.98\% |
| 1 | $-1$ | - 1 | - |  |
| - | - | - | - |  |
| - | - | - | - |  |
| $(677,900)$ | $(708,676)$ | $(740,796)$ | $(774,310)$ |  |
| - | - | - | - |  |
| - | - | - | - |  |
| 2,406,764 | 2,478,967 | 2,553,336 | 2,629,936 |  |
| - | - |  | - |  |

## USES OF FUNDS

| ACQUISITION COSTS |  | Permanent | Permanent | Delta |
| :---: | :---: | :---: | :---: | :---: |
| ACQUISITION |  | 750 | 750 | - |
| CONSTRUCTION COSTS |  |  |  |  |
| CONSTR - ON SITE IMPROVEMENTS |  | 2,023,500 | 2,023,500 | - |
| CONSTR - SITE PREP/PI REIMBURSEMENT |  | - | - | - |
| CONSTR - RESIDENTIAL |  | 15,524,975 | 14,658,600 | 866,375 |
| CONSTR - GEN REQ/OH/PROFIT | 14.00\% | 2,456,787 | 2,335,494 | 121,293 |
| CONSTR - PERMITS/TAX/FEES/MISC |  | 46,000 | 40,000 | 6,000 |
| CONSTR - OWNER CONTINGENCY |  | - | - | - |
| CONSTR - CONTINGENCY | 0.00\% | - | 956,000 | $(956,000)$ |
| SUBTOTAL |  | 20,051,262 | 20,013,594 | 37,668 |
| OTHER DEVELOPMENT COSTS |  |  |  |  |
| ARCHITECTURE |  | 1,115,600 | 1,115,600 | - |
| ENGINEERING/SURVEY |  | 274,550 | 210,000 | 64,550 |
| ENVIRONMENTAL |  | 151,590 | 149,840 | 1,750 |
| FIN FEES - SUBORDINATE LOAN INTEREST |  | 611,000 | 611,000 | - |
| FIN FEES - OTHER FEES |  | - | 167,000 | $(167,000)$ |
| BOND INTEREST/FEES |  | - | 1,243,000 | $(1,243,000)$ |
| INSURANCE |  | 707,889 | 632,000 | 75,889 |
| PROFESSIONAL FEES/REPORTS |  | 681,000 | 532,000 | 149,000 |
| MARKETING/ FF\&E |  | 242,700 | 134,200 | 108,500 |
| LEASEUP INTEREST/EXPENSES |  | 375,000 | 337,000 | 38,000 |
| TITLE AND RECORDING |  | 195,000 | 164,000 | 31,000 |
| TAX CREDIT FEES |  | 27,000 | 64,000 | $(37,000)$ |
| REAL ESTATE TAXES |  | 134,000 | 123,000 | 11,000 |
| MISCELLANEOUS |  | 22,000 | 22,000 | - |
| PROJECT CONTINGENCY | 0.71\% | 175,000 | 277,590 | $(102,590)$ |
| DEVELOPER FEE - DEVELOPER | 9.55\% | 2,307,000 | 2,307,000 | - |
| DEVELOPER FEE - OTHER | 0.00\% | - | 938,000 | $(938,000)$ |
| OPERATING/INSURANCE RESERVE |  | 877,000 | 877,000 | - |
| SUBTOTAL |  | 7,896,329 | 9,904,230 | (2,007,901) |
| TOTAL DEVELOPMENT COSTS |  | 27,948,341 | 29,918,574 | (1,970,233) |

## SOURCES OF FUNDS

FIRST MORTGAGE Tax Exempt Bonds THIRD MORTGAGE:GPFC RHF Equity FOURTH MORTGAGE:GPFC Insurance Proceeds FIFTH MORTGAGE:GPFC CDBG 1+2 FIFTH MORTGAGE:Add GPFC SECOND MORTGAGE:GPFC Program Income Funds Tax Credit Equity (Enterprise)
GAP

| Permanent |
| ---: |
| $\$ 1,442,000$ |
| $\$ 3,024,212$ |
| $\$ 16,212,735$ |
| $\$ 6,117,394$ |
| $\$ 0$ |
| $\$ 0$ |
| $1,152,000$ |

TOTAL DEVELOPMENT SOURCES
\$27,948,341
244,341

Permanent

| $\$ 2,200,000$ | $(\$ 2,200,000)$ |
| ---: | ---: |
| $\$ 992,000$ | $\$ 450,000$ |
| $\$ 3,756,000$ | $(\$ 731,788)$ |
| $\$ 11,010,000$ | $\$ 5,202,735$ |
| $\$ 5,825,136$ | $\$ 292,258$ |
| $\$ 924,225$ | $(\$ 924,225)$ |
| $\$ 5,211,213$ | $(\$ 5,211,213)$ |
| - | $1,152,000$ |

29,918,574
(\$1,970,233)
2,214,574
increase in hard costs due to market conditions increase in hard costs due to market conditions
increase from estimate
removal of first mortgage lender fees
removal of first mortgage lender fees
slight increae from estimate
estimated increase in legal and cost of due diligence to investor and lender
slight increase from estimate
increase in title and recording
removal of tax credit fees not yet incurred
slight increase from estimate
slight increase from estimate

Final Budget CDBG Budget Requested Funds

## ACQUISITION

Acquisition Contract Price
Acquisition Closing/Legal/Other
Total Acquisition

|  |  | $\$$ | - | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- |
| (plus retainage) |  |  |  |  |  |
|  | $\$$ | 750 | $\$$ | - | $\$$ |
|  | $\$$ | 750 | $\$$ | - | $\$$ |

OFF-SITES
SITE WORK
DIRECT CONSTRUCTION COSTS
OTHER CONSTRUCTION COSTS
Contractor General requirements ( $<6 \%$ )
Contractor overhead ( $<2 \%$ )
Contractor profit ( $<6 \%$ )
Total Contractor Fee Budgeted
Total Contractor Fee Limit: \$3,273,175
Contingency ( $<5 \%$ )
TOTAL DIRECTHARD COSTS

| $\$$ | - |  |  |  |  |
| :--- | ---: | :--- | ---: | :--- | :--- |
| $\$$ | $3,367,875$ | $\$$ | $3,367,875$ | $\$$ | - |
| $\$$ | $20,011,949$ | $\$$ | $19,223,081$ | $\$$ | - |
|  |  |  |  | $\$$ | - |
| $\$$ | $1,402,790$ | $\$$ | $1,402,790$ | $\$$ | - |
| $\$$ | 467,597 | $\$$ | 467,596 | $\$$ | - |
| $\$$ | $1,402,790$ | $\$$ | $1,402,791$ | $\$$ | - |
| $\$$ | $3,273,177$ | $\$$ | - | $\$$ | - |
|  |  |  |  |  |  |
| $\$$ | $1,333,000$ |  |  |  |  |
| $\$$ | $27,986,001$ | $\$$ | $25,864,133$ | $\$$ | - |

## INDIRECT/SOFT CONSTRUCTION COSTS

Architectural - Design fees
Architectural - Supervision fees
Engineering fees
Real estate attorney/other legal fees
Accounting fees
Impact Fees
Building permits \& related costs
Appraisal
Market analysis
Environmental assessment
Soils report
Survey
Marketing
Course of construction insurance
Hazard \& liability insurance
Real property taxes
Personal property taxes
Tenant relocation expenses
Other Indirect/Soft Costs
Subtotal Indirect Const. Cost


HOME BUDGETED AMOUNT EXCEEDS ELIGIBLE BUDGETED COSTS
DEVELOPER FEES
Housing consultant fees
Developer fee- General \& Administrative
Developer fee- Profit or fee
SubtotalDeveloper's Fees
MAX DEVELOPER FEE FROM REA REPORT

| $\$$ | 25,000 |  | $\$$ | - |  |
| :--- | ---: | :--- | :--- | :--- | :---: |
| $\$$ | $1,381,500$ |  | $\$$ | - |  |
| $\$$ | $1,381,500$ |  | $\$$ | - |  |
| $\$$ | $2,788,000$ | $\$$ | - | $\$$ |  |
|  |  |  |  |  |  |

## CONSTRUCTION LOAN(S)

Construction Loan Interest
Construction Loan origination fees
Construction Loan Title \& recording fees
Construction Loan Closing costs \& legal fees
Construction Loan - Inspection fees
Construction Loan - Credit Report
Construction Loan - Discount Points
PERMANENT LOAN(S)
Permanent Loan Origination fees
Permanent Loan Title \& recording fees
Permanent Loan Closing costs \& legal
Permanent Loan Bond premium
Permanent Loan Credit report
Permanent Loan Discount points
Permanent Loan Credit enhancement fees
Permanent Loan Prepaid MIP
BRIDGE LOAN(S)
Bridge Loan Interest
Bridge Loan Origination fees
Bridge Loan Title \& recording fees
Bridge Loan Closing costs \& legal fees

| \$ | - | \$ | - |
| :---: | :---: | :---: | :---: |
| \$ | 186,000 | \$ | - |
| \$ | 162,000 | \$ | - |
| \$ | 63,000 | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |


| \$ | - | \$ | - |
| :---: | :---: | :---: | :---: |
| \$ | 18,000 | \$ | - |
| \$ | 7,000 | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |

OTHER FINANCING COSTS
Other Financing - Tax credit fees
Other Financing - Tax and/or bond counsel
Other Financing - Payment bonds
Other Financing - Performance bonds
Other Financing - Credit enhancement fees
Other Financing - Mortgage insurance premiums
Other Financing - Cost of underwriting \& issuance
Other Financing - Syndication organizational cost
Other Financing - Tax opinion
Other Financing - Contractor Guarantee Fee
Other Financing - Developer Guarantee Fee
Other Financing Costs
Subtotal Financing Cost


| \$ | 13,000 | \$ | - |
| :---: | :---: | :---: | :---: |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | 775,000 | \$ | - |
| \$ | 1,224,000 | \$ | - |

RESERVES
Rent-up
Operating
Replacement
Escrows
Subtotal Reserves

| $\$$ | 407,000 |  |  |  |
| :--- | ---: | :--- | :--- | :--- |
| $\$$ | 571,000 |  | $\$$ | - |
|  |  |  |  |  |
| $\$$ | 560,000 |  |  |  |
| $\$$ | $1,538,000$ | $\$$ | - | $\$$ |

TOTAL CDBG BUDGET CDBG FUNDS DRAWN/REQUESTED TO DATE


TOTAL HOUSING DEVELOPMENT COSTS

- Commercial Space Costs

TOTAL RESIDENTIAL DEVELOPMENT COSTS


Comments



There is no E9 on the previous tab so the total is never going to match Final Sources of Funds Exhibit for HOME

Final Budget CDBG Budget Requested Funds

## ACQUISITION

Acquisition Contract Price
Acquisition Closing/Legal/Other
Total Acquisition

| $\$$ |  | - | $\$$ | - | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\$$ | 750 | $\$$ | - | $\$$ |
|  | $\$$ | 750 | $\$$ | - | $\$$ |

OFF-SITES
SITE WORK
DIRECT CONSTRUCTION COSTS
OTHER CONSTRUCTION COSTS
Contractor General requirements ( $<6 \%$ )
Contractor overhead ( $<2 \%$ )
Contractor profit ( $<6 \%$ )
Total Contractor Fee Budgeted
Total Contractor Fee Limit: \$2,456,787
Contingency ( $<5 \%$ )
TOTAL DIRECT HARD COSTS

| $\$$ | - |  |  |  |  |
| :--- | ---: | :--- | ---: | :--- | :--- |
| $\$$ | $2,023,500$ | $\$$ | $2,023,500$ | $\$$ | - |
| $\$$ | $15,524,975$ | $\$$ | $14,928,713$ | $\$$ | - |
|  |  |  |  | $\$$ | - |
| $\$$ | $1,052,909$ | $\$$ | $1,052,909$ | $\$$ | - |
| $\$$ | 350,969 | $\$$ | 350,969 | $\$$ | - |
| $\$$ | $1,052,909$ | $\$$ | $1,052,909$ | $\$$ | - |
| $\$$ | $2,456,787$ | $\$$ | - | $\$$ | - |
|  |  |  |  |  |  |
| $\$$ | $1,000,000$ |  |  |  |  |
| $\$$ | $21,005,262$ | $\$$ | $19,409,000$ | $\$$ | - |

## INDIRECT/SOFT CONSTRUCTION COSTS

Architectural - Design fees
Architectural - Supervision fees
Engineering fees
Real estate attorney/other legal fees
Accounting fees
Impact Fees
Building permits \& related costs
Appraisal
Market analysis
Environmental assessment
Soils report
Survey
Marketing
Course of construction insurance
Hazard \& liability insurance
Real property taxes
Personal property taxes
Tenant relocation expenses
Other Indirect/Soft Costs
Subtotal Indirect Const. Cost

| \$ | 892,480 |  |  | \$ | 975,611 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 223,120 |  |  | \$ | - |
| \$ | 274,550 |  |  | \$ | - |
| \$ | 484,000 |  |  | \$ | - |
| \$ | 25,000 |  |  | \$ | - |
|  |  |  |  | \$ | - |
| \$ | 46,000 |  |  | \$ | - |
|  |  |  |  | \$ | - |
| \$ | 20,000 |  |  | \$ | - |
| \$ | 151,590 |  |  | \$ | - |
|  |  |  |  | \$ | - |
|  |  |  |  | \$ | - |
| \$ | 42,700 |  |  | \$ | - |
| \$ | 707,889 |  |  | \$ | - |
|  |  |  |  | \$ | - |
| \$ | 134,000 |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  | \$ | - |
| \$ | 504,000 |  |  | \$ | - |
| \$ | 3,505,329 | \$ | 5,121,129 | \$ | 975,611 |

HOME BUDGETED AMOUNT EXCEEDS ELIGIBLE BUDGETED COSTS
DEVELOPER FEES
Housing consultant fees
Developer fee- General \& Administrative
Developer fee- Profit or fee
SubtotalDeveloper's Fees
MAX DEVELOPER FEE FROM REA REPORT

| $\$$ | 45,000 |  | $\$$ | - |
| :--- | ---: | :--- | :--- | :--- |
| $\$$ | $1,153,500$ |  | $\$$ | - |
| $\$$ | $1,153,500$ |  | $\$$ | - |
| $\$$ | $2,352,000$ | $\$$ | - | $\$$ |
|  |  |  | - |  |

## CONSTRUCTION LOAN(S)

Construction Loan Interest
Construction Loan origination fees
Construction Loan Title \& recording fees
Construction Loan Closing costs \& legal fees
Construction Loan - Inspection fees
Construction Loan - Credit Report
Construction Loan - Discount Points

| \$ | - | \$ | - |
| :---: | :---: | :---: | :---: |
| \$ | - | \$ | - |
| \$ | 148,500 | \$ | - |
|  |  | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |

PERMANENT LOAN(S)
Permanent Loan Origination fees
Permanent Loan Title \& recording fees
Permanent Loan Closing costs \& legal
Permanent Loan Bond premium
Permanent Loan Credit report
Permanent Loan Discount points
Permanent Loan Credit enhancement fees
Permanent Loan Prepaid MIP
BRIDGE LOAN(S)
Bridge Loan Interest
Bridge Loan Origination fees
Bridge Loan Title \& recording fees
Bridge Loan Closing costs \& legal fees


OTHER FINANCING COSTS
Other Financing - Tax credit fees
Other Financing - Tax and/or bond counsel
Other Financing - Payment bonds
Other Financing - Performance bonds
Other Financing - Credit enhancement fees
Other Financing - Mortgage insurance premiums
Other Financing - Cost of underwriting \& issuance
Other Financing - Syndication organizational cost
Other Financing - Tax opinion
Other Financing - Contractor Guarantee Fee
Other Financing - Developer Guarantee Fee
Other Financing Costs
Subtotal Financing Cost

| \$ | 27,000 |  | \$ | - |
| :---: | :---: | :---: | :---: | :---: |
| \$ | - |  | \$ | - |
| \$ | - |  | \$ | - |
| \$ | - |  | \$ | - |
| \$ | - |  | \$ | - |
| \$ | - |  | \$ | - |
| \$ | - |  | \$ | - |
| \$ | - |  | \$ | - |
| \$ | - |  | \$ | - |
| \$ | - |  | \$ | - |
| \$ | - |  | \$ | - |
| \$ | 611,000 |  | \$ | - |
| \$ | 786,500 |  | \$ | - |

## RESERVES

Rent-up
Operating
Replacement
Escrows
Subtotal Reserves

| $\$$ | 375,000 |  |  |  |
| :--- | ---: | :--- | :--- | :--- |
| $\$$ | 450,000 |  | $\$$ | - |
|  |  |  |  |  |
| $\$$ | 427,000 |  |  |  |
| $\$$ | $1,252,000$ | $\$$ | - | $\$$ |



TOTAL HOUSING DEVELOPMENT COSTS

- Commercial Space Costs

TOTAL RESIDENTIAL DEVELOPMENT COSTS

| $\$$ | $28,901,841$ | $\$$ | 94,500 |
| :--- | :---: | :--- | :--- |
| $\$$ | - |  |  |
| $\$$ | $28,901,841$ |  |  |

Comments



There is no E9 on the previous tab so the total is never going to match Final Sources of Funds Exhibit for HOME

Final Budget CDBG Budget Requested Funds

## ACQUISITION

| Acquisition Contract Price |  |  |  |  | (plus retainage) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | - | \$ | - | \$ | - |
| Acquisition Closing/Legal/Other | \$ | - | \$ | - | \$ | - |
| Total Acquisition | \$ | - | \$ | - | \$ |  |

OFF-SITES
SITE WORK
DIRECT CONSTRUCTION COSTS
OTHER CONSTRUCTION COSTS
Contractor General requirements ( $<6 \%$ )
Contractor overhead ( $<2 \%$ )
Contractor profit ( $<6 \%$ )
Total Contractor Fee Budgeted
Total Contractor Fee Limit: \$337,858
Contingency ( $<5 \%$ )
TOTAL DIRECTHARD COSTS

| $\$$ | $2,413,272$ | $\$$ | $2,413,272$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $\$$ | - | $\$$ | - | $\$$ | - |
| $\$$ | - | $\$$ | - | $\$$ | - |
| $\$$ | - | $\$$ | - | $\$$ | - |
| $\$$ | - | $\$$ | - | $\$$ | - |
| $\$$ | - | $\$$ | - | $\$$ | - |
| $\$$ | - | $\$$ | - | $\$$ | - |
| $\$$ | - | $\$$ | - | $\$$ | - |
|  |  |  |  |  |  |
| $\$$ | - |  |  |  |  |
| $\$$ | $2,413,272$ | $\$$ | $2,413,272$ | $\$$ | - |

## INDIRECT/SOFT CONSTRUCTION COSTS

Architectural - Design fees
Architectural - Supervision fees
Engineering fees
Real estate attorney/other legal fees
Accounting fees
Impact Fees
Building permits \& related costs
Appraisal
Market analysis
Environmental assessment
Soils report
Survey
Marketing
Course of construction insurance
Hazard \& liability insurance
Real property taxes
Personal property taxes
Tenant relocation expenses
Other Indirect/Soft Costs
$\overline{\text { Subtotal Indirect Const. Cost }}$


DEVELOPER FEES
Housing consultant fees
Developer fee- General \& Administrative
Developer fee- Profit or fee
SubtotalDeveloper's Fees
MAX DEVELOPER FEE FROM REA REPORT

| $\$$ | - |  | $\$$ | - |  |
| :--- | :--- | :--- | :--- | :--- | :---: |
| $\$$ | - |  | $\$$ | - |  |
| $\$$ | - |  | $\$$ | - |  |
| $\$$ | - | $\$$ | - | $\$$ |  |
|  |  |  |  |  |  |

## CONSTRUCTION LOAN(S)

Construction Loan Interest
Construction Loan origination fees
Construction Loan Title \& recording fees
Construction Loan Closing costs \& legal fees
Construction Loan - Inspection fees
Construction Loan - Credit Report
Construction Loan - Discount Points
PERMANENT LOAN(S)
Permanent Loan Origination fees
Permanent Loan Title \& recording fees
Permanent Loan Closing costs \& legal
Permanent Loan Bond premium
Permanent Loan Credit report
Permanent Loan Discount points
Permanent Loan Credit enhancement fees
Permanent Loan Prepaid MIP
BRIDGE LOAN(S)
Bridge Loan Interest
Bridge Loan Origination fees
Bridge Loan Title \& recording fees
Bridge Loan Closing costs \& legal fees
OTHER FINANCING COSTS
Other Financing - Tax credit fees
Other Financing - Tax and/or bond counsel
Other Financing - Payment bonds
Other Financing - Performance bonds
Other Financing - Credit enhancement fees
Other Financing - Mortgage insurance premiums
Other Financing - Cost of underwriting \& issuance
Other Financing - Syndication organizational cost
Other Financing - Tax opinion
Other Financing - Contractor Guarantee Fee
Other Financing - Developer Guarantee Fee Other Financing Costs
Subtotal Financing Cost

| $\$$ | - |  |  |
| :--- | :--- | :--- | :--- | :--- |
| $\$$ | - | $\$$ | - |
|  | - | $\$$ | - |
|  | $\$$ | - |  |
|  | - | $\$$ | - |
| $\$$ | - | $\$$ | - |
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| $\$$ | - |  |  |
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|  | - | $\$$ | - |
| $\$$ | - | $\$$ | - |
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| $\$$ | - | $\$$ | - |
| $\$$ | - | $\$$ | - |
|  |  | $\$$ | - |


| $\$$ | - |  |  |  |
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| $\$$ | - | $\$$ | - |  |
|  | $\$$ | - |  |  |
|  | $\$$ | $\$$ | - |  |
|  | $\$$ | $\$$ |  |  |
| $\$$ | - |  |  |  |


| \$ | - | \$ | - |
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| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |

## RESERVES

Rent-up
Operating
Replacement
Escrows
Subtotal Reserves

| $\$$ | - |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| $\$$ | - |  | $\$$ | - |
| $\$$ | - |  |  |  |
| $\$$ | - |  |  |  |
| $\$$ | - | $\$$ | - | $\$$ |

TOTAL CDBG BUDGET CDBG FUNDS DRAWN/REQUESTED TO DATE


TOTAL HOUSING DEVELOPMENT COSTS

- Commercial Space Costs

TOTAL RESIDENTIAL DEVELOPMENT COSTS

| $\$$ | $2,413,272$ | $\$$ | 94,500 |
| :--- | ---: | :--- | :--- |
| $\$$ | - |  |  |
| $\$$ | $2,413,272$ |  |  |

Comments



There is no E9 on the previous tab so the total is never going to match Final Sources of Funds Exhibit for HOME

Final Budget CDBG Budget Requested Funds

## ACQUISITION

| Acquisition Contract Price | (plus retainage) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | - | \$ | - | \$ | - |
| Acquisition Closing/Legal/Other | \$ | - | \$ | - | \$ | - |
| Total Acquisition | \$ | - | \$ | - | \$ | - |
| OFF-SITES | \$ | 3,069,299 | \$ | 3,069,299 |  |  |
| SITE WORK | \$ | - | \$ | - | \$ | - |
| DIRECT CONSTRUCTION COSTS | \$ | - | \$ | - | \$ | - |
| OTHER CONSTRUCTION COSTS | \$ | - | \$ | - | \$ | - |
| Contractor General requirements ( $<6 \%$ ) | \$ | - | \$ | - | \$ | - |
| Contractor overhead (<2\%) | \$ | - | \$ | - | \$ | - |
| Contractor profit ( $<6 \%$ ) | \$ | - | \$ | - | \$ | - |
| Total Contractor Fee Budgeted | \$ | - | \$ | - | \$ | - |
| Total Contractor Fee Limit: \$429,702 |  |  |  |  |  |  |
| Contingency ( $<5 \%$ ) | \$ | - |  |  |  |  |
| TOTAL DIRECT HARD COSTS | \$ | 3,069,299 | \$ | 3,069,299 | \$ | - |

## INDIRECT/SOFT CONSTRUCTION COSTS

Architectural - Design fees
Architectural - Supervision fees
Engineering fees
Real estate attorney/other legal fees
Accounting fees
Impact Fees
Building permits \& related costs
Appraisal
Market analysis
Environmental assessment
Soils report
Survey
Marketing
Course of construction insurance
Hazard \& liability insurance
Real property taxes
Personal property taxes
Tenant relocation expenses
Other Indirect/Soft Costs
$\overline{\text { Subtotal Indirect Const. Cost }}$

| \$ | - |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | - |  |  | \$ | - |
| \$ | - |  |  | \$ | - |
| \$ | - |  |  | \$ | - |
| \$ | - |  |  | \$ | - |
| \$ | - |  |  | \$ | - |
| \$ | - |  |  | \$ | - |
| \$ | - |  |  | \$ | - |
| \$ | - |  |  | \$ | - |
| \$ | - |  |  | \$ | - |
| \$ | - |  |  | \$ | - |
| \$ | - |  |  | \$ | - |
| \$ | - |  |  | \$ | - |
| \$ | - |  |  | \$ | - |
| \$ | - |  |  | \$ | - |
| \$ | - |  |  |  |  |
| \$ | - |  |  |  |  |
| \$ | - |  |  | \$ | - |
| \$ | - |  |  | \$ | - |
| \$ | - | \$ | - | \$ | - |

## DEVELOPER FEES

Housing consultant fees
Developer fee- General \& Administrative
Developer fee- Profit or fee
SubtotalDeveloper's Fees
MAX DEVELOPER FEE FROM REA REPORT

| $\$$ | - |  | $\$$ | - |  |
| :--- | :--- | :--- | :--- | :--- | :---: |
| $\$$ | - |  | $\$$ | - |  |
| $\$$ | - |  | $\$$ | - |  |
| $\$$ | - | $\$$ | - | $\$$ |  |
|  |  |  |  |  |  |

## CONSTRUCTION LOAN(S)

Construction Loan Interest
Construction Loan origination fees
Construction Loan Title \& recording fees
Construction Loan Closing costs \& legal fees
Construction Loan - Inspection fees
Construction Loan - Credit Report
Construction Loan - Discount Points
PERMANENT LOAN(S)
Permanent Loan Origination fees
Permanent Loan Title \& recording fees
Permanent Loan Closing costs \& legal
Permanent Loan Bond premium
Permanent Loan Credit report
Permanent Loan Discount points
Permanent Loan Credit enhancement fees
Permanent Loan Prepaid MIP
BRIDGE LOAN(S)
Bridge Loan Interest
Bridge Loan Origination fees
Bridge Loan Title \& recording fees
Bridge Loan Closing costs \& legal fees
OTHER FINANCING COSTS
Other Financing - Tax credit fees
Other Financing - Tax and/or bond counsel
Other Financing - Payment bonds
Other Financing - Performance bonds
Other Financing - Credit enhancement fees
Other Financing - Mortgage insurance premiums
Other Financing - Cost of underwriting \& issuance
Other Financing - Syndication organizational cost
Other Financing - Tax opinion
Other Financing - Contractor Guarantee Fee Other Financing - Developer Guarantee Fee Other Financing Costs
Subtotal Financing Cost

| \$ | - | \$ | - |
| :---: | :---: | :---: | :---: |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |


| \$ | - | \$ | - |
| :---: | :---: | :---: | :---: |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |


| $\$$ | - |  | $\$$ | - |
| :--- | :--- | :--- | :--- | :--- |
|  | $\$$ | - | $\$$ | - |
|  |  | $\$$ | - |  |
| $\$$ | - | $\$$ | - |  |
| $\$$ | - |  |  |  |


| \$ | - | \$ | - |
| :---: | :---: | :---: | :---: |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |
| \$ | - | \$ | - |

## RESERVES

Rent-up
Operating
Replacement
Escrows
Subtotal Reserves

| $\$$ | - |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| $\$$ | - |  | $\$$ | - |
| $\$$ | - |  |  |  |
| $\$$ | - |  |  |  |
| $\$$ | - | $\$$ | - | $\$$ |

TOTAL CDBG BUDGET CDBG FUNDS DRAWN/REQUESTED TO DATE


TOTAL HOUSING DEVELOPMENT COSTS

- Commercial Space Costs

TOTAL RESIDENTIAL DEVELOPMENT COSTS

| $\$$ | $3,069,299$ | $\$$ | 94,500 |
| :--- | :---: | :--- | :--- |
| $\$$ | - |  |  |
| $\$$ | $3,069,299$ |  |  |

Comments



There is no E9 on the previous tab so the total is never going to match Final Sources of Funds Exhibit for HOME

## ESTIMATED DRAWDOWN SCHEDULE

## Galveston - Cedar Terrace - Multifamily

Reference:

ConstruMHion Allocation
USES

ACQUISITION
CONSTR - ON SITE IMPROVEMENTS
CONSTR - SITE PREP/PI REIMBURSEMENT
CONSTR - RESIDENTIAL
CONSTR - GEN REQ/OH/PROFIT
CONSTR - PERMITS/TAX/FEES/MISC
CONSTR - OWNER CONTINGENCY
\#REF!
ARCHITECTURE
ENGINEERING/SURVEY
ENVIRONMENTAL
FIN FEES - FIRST MORTGAGE INTEREST
FIN FEES - SUBORDINATE LOAN INTEREST
FIN FEES - OTHER FEES
BOND INTEREST/FEES
INSURANCE
PROFESSIONAL FEES/REPORTS
MARKETING/ FF\&E
LEASEUP INTEREST/EXPENSES
TITLE AND RECORDING
TAX CREDIT FEES
REAL ESTATE TAXES
MISCELLANEOUS
PROJECT CONTINGENCY
REPAYMENT OF CDBG BRIDGE
DEVELOPER FEE - DEVELOPER
DEVELOPER FEE - OTHER
OPERATING/INSURANCE RESERVE

Total
Checks

> SOURCES - Direct Construction

FIRST MORTGAGE: CDBG Funds

```
0
```

        CDBG BRIDGE LOAN
        RELEASE OF COLLATERAL
    SOURCES - HA Bond Repayment Escrow
GPFC RHF Equity
SECOND MORTGAGE:GPFC Insurance Proceeds
FIFTH MORTGAGE GHA CDBG (1 and 2)
0
GAP
HA Funds Drawn Into Escrow 0.00\%


Month:
Const Budget Const Disbursed Perm Budget
Perm Disbursed Initial
Closing

| $2,200,000$ | \#REF! | $2,200,000$ | \#REF! | $2,200,000$ | \#REF! |
| :--- | :--- | :--- | :--- | ---: | :--- |
| $1,442,000$ | \#REF! | $1,442,000$ | \#REF! | 0 | \#REF! |
| $3,024,212$ | \#REF! | $3,024,212$ | \#REF! | $1,970,202$ | \#REF! |
| \#N/A | \#REF! | \#N/A | \#REF! | $1,000,000$ | \#REF! |


| \#N/A |  | \#N/A | \#N/A | 0 | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2,200,000 | $(3,184,000)$ | 0 | 1,864 |
|  |  | 2,200,000 | 2,200,000 | 0 | 0 |
|  |  | 0 | 0 | 0 | 0 |
|  |  | 0 | 0 | 0 | 0 |
| \#N/A | \#REF! | \#N/A | \#REF! | 5,170,202 | \#REF! |
| \#N/A | \#REF! | \#N/A | \#REF! | $(28,685)$ | \#REF! |
|  |  |  |  |  | \#REF! |
|  |  |  |  | - | \#REF! |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  | - | \#REF! |


| 45044 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 16 | 15 | 14 | 13 | 12 | 11 | 10 |
| 2\% | 3\% | 4\% | 6\% | 7\% | 8\% | 9\% |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| - | - | - | - | - | - | - |
| 44,967 | 67,450 | 89,933 | 112,417 | 134,900 | 157,383 | 179,867 |
| 344,999 | 517,499 | 689,999 | 862,499 | 1,034,998 | 1,207,498 | 1,379,998 |
| 48,590 | 72,885 | 97,180 | 121,474 | 145,769 | 170,064 | 194,359 |
| - | - | - | - | - | - | - |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| 13,125 | 13,125 | 13,125 | 13,125 | 13,125 | 13,125 | 13,125 |
| 54,910 |  |  | - | - | - | - |
| 1,263 | 1,263 | 1,263 | 1,263 | 1,263 | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 1,864 | 1,864 | 1,864 | 1,864 | 1,864 | 1,864 | 1,864 |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| 4,400 | 4,400 | 4,400 | 4,400 | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |


| 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,864 | 1,864 | 1,864 | 1,864 | 1,864 | 1,864 | 1,864 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |


| 0 | 0 | 7 | 6 | 5 | 4 | 3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9 | 8 | 7 | 6 | 5 | 4 | 3 |
| 10\% | 11\% | 10\% | 8\% | 7\% | 6\% | 4\% |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| - | - | - | - | - | - | - |
| 202,350 | 224,833 | 196,729 | 168,625 | 140,521 | 112,417 | 84,313 |
|  |  |  | - |  |  |  |
| $\begin{array}{r} 1,552,498 \\ 218,654 \end{array}$ | 1,724,997 | 1,509,373 | 1,293,748 | 1,078,123 | 862,499 | 646,874 |
|  | 242,949 | 212,580 | 182,212 | 151,843 | 121,474 | 91,106 |
| - | - | - | - | - | - | - |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| 13,125 | 13,125 | 13,125 | 13,125 | 13,125 | 13,125 | 13,125 |
| - | - | - | - | - | - | - |
|  | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | 611,000 | - | - | - |
| - | - | - | - | - | - | - |
| 1,864 | 1,864 | 1,864 | 1,864 | 1,864 | 1,864 | 1,864 |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
|  | - | - | - | - | 60,675 | 60,675 |
| - | - | - | - | - | 93,750 | 93,750 |
| - | - | - | - | - | - |  |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | 43,750 | 43,750 |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
| - | - | - | - | - | - | - |
|  | - | - | - | - | - | - |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |


| 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,864 | 1,864 | 1,864 | 1,864 | 1,864 | 1,864 | 1,864 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |
| \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! | \#REF! |



| 0 | 0 | 0 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1,864 | $(29,816)$ | $(3,184,000)$ |  |  |  |  |  |  |  |  |
| 0 | 0 | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| 0 | 0 | 0 |  | 0 |  | 0 |  | 0 |  | 0 |
| 0 | 0 | 0 |  |  |  |  |  |  |  |  |
| \#REF! | \#REF! | \#REF! |  | 0 |  | 0 |  | 0 |  | 0 |
| \#REF! | \#REF! | \#REF! | \#REF! |  | \#REF! |  | \#REF! |  | \#REF! |  |
| \#REF! | \#REF! | \#REF! |  |  |  |  |  |  |  |  |
| \#REF! | \#REF! | \#REF! |  |  |  |  |  |  |  |  |
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|  |  | - |  |  |  |  |  |  |  |  |
|  |  | - |  |  |  |  |  |  |  |  |
| \#REF! | \#REF! | \#REF! |  |  |  |  |  |  |  |  |


| $\begin{array}{r} 0 \\ 0 \\ 0 \% \end{array}$ | 0 0 $0 \%$ | 0 0 $0 \%$ |  |
| :---: | :---: | :---: | :---: |
| 23 | 24 | 25 |  |
| Stabilization |  |  |  |
| - | - | - |  |
| - | - | - |  |
| - | - | - |  |
| - | - | - |  |
| \#REF! | \#REF! | \#REF! |  |
| - | - | - |  |
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| - | - | - |  |
| - | - | - |  |
| - | - | - |  |
| - | - | - |  |
| - | 2,200,000 |  | 2,476,500 |
| - | $(1,153,500)$ | - | 2,476,500 |
|  | - | - |  |
| - | 877,000 |  |  |
| \#REF! | \#REF! | \#REF! |  |
|  | \#REF! |  |  |
| 23 | 24 | 25 |  |
|  | bilization |  |  |


|  | \#N/A |  |
| :--- | :--- | :---: |
|  |  |  |
| 0 | $2,200,000$ |  |
| 0 | 0 |  |
|  |  |  |
| \#REF! |  |  |
|  | \#N/A |  |

Villas on the Strand LLC (0527)
Statement ( 12 months)
Period = Apr 2022-Mar 2023
Book $=$ Accrual ; Tree $=$ mb_custom

| Book $=$ Accrual ; Tree $=$ mb_custom |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Apr 2022 | May 2022 | Jun 2022 | Jul 2022 | Aug 2022 | Sep 2022 | Oct 2022 | Nov 2022 | Dec 2022 | Jan 2023 | Feb 2023 | Mar 2023 | Total |
| GROSS INCOME: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rental Income |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross Potential Rent | 184,997.00 | 184,997.00 | 184,997.00 | 184,997.00 | 184,997.00 | 184,997.00 | 184,997.00 | 184,997.00 | 189,989.00 | 189,989.00 | 200,300.00 | 201,085.00 | 2,261,339.00 |
| Gain/Loss to Lease | -1,124.00 | -4,627.00 | 4,366.00 | 8,828.00 | 12,791.00 | 11,131.00 | 11,114.00 | 11,858.00 | 6,499.00 | 10,231.00 | 201.00 | 202.00 | 71,470.00 |
| Vacancy Loss | -9,341.00 | -10,077.24 | -13,423.00 | -11,821.00 | -9,919.00 | -10,251.00 | -11,069.00 | -13,094.00 | -20,016.01 | -20,477.00 | -20,437.00 | -17,598.00 | -167,523.25 |
| Bad Debt | 6,534.58 | $-5,377.53$ | -2,924.65 | 2,125.10 | -976.95 | 1,827.39 | -1,434.37 | -2,873.01 | -662.67 | -1,596.62 | 702.16 | 660.87 | -3,995.70 |
| Concessions | -14,683.00 | -3,121.00 | -2,223.00 | -1,910.00 | -1,865.00 | -3,318.00 | -2,400.00 | -2,094.00 | -2,709.00 | -4,214.00 | -2,962.00 | -2,443.00 | -43,942.00 |
| Non-Revenue Apartments | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | -122.00 | -122.00 | -122.00 | -122.00 | -488.00 |
| Subtotal Rental Income | 166,383.58 | 161,794.23 | 170,792.35 | 182,219.10 | 185,027.05 | 184,386.39 | 181,207.63 | 178,793.99 | 172,978.32 | 173,810.38 | 177,682.16 | 181,784.87 | 2,116,860.05 |

## Subsidy Income <br> Special Claims/Adjustments <br> Total Subsidy Income <br> Total Rental Income

## Other Income:

Late Fees
NSF Fees
Interest Income
Damage Income
Pet Rent
Miscellaneous Income
Total Other Income
Total Income
operating expenses:
Payroll:
Manager
Office Salaries
Maintenance
Groundskeeper
Payroll Taxes
Employee Health Insurance
Workers Compensation

Workers Compensation
Total Payroll

|  | 0.00 | $2,131.00$ | 0.00 | 0.00 | 0.00 | 0.00 | $1,290.25$ | 36.25 | -63.00 | 36.25 | 36.25 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{0 . 0 0}$ | $\mathbf{2 , 1 3 1 . 0 0}$ | $\mathbf{0 . 0 0}$ | $\mathbf{0 . 0 0}$ | $\mathbf{0 . 0 0}$ | $\mathbf{0 . 0 0}$ | $\mathbf{1 , 2 9 0 . 2 5}$ | $\mathbf{3 6 . 2 5}$ | -63.00 | $\mathbf{3 6 . 2 5}$ | $\mathbf{3 6 . 2 5}$ | $\mathbf{1 3 8 . 1 7}$ |
| $\mathbf{1 6 6 , 3 8 3 . 5 8}$ | $\mathbf{1 6 3 , 9 2 5 . 2 3}$ | $\mathbf{1 7 0 , 7 9 2 . 3 5}$ | $\mathbf{1 8 2 , \mathbf { 2 1 9 } . 1 0}$ | $\mathbf{1 8 5 , 0 2 7 . 0 5}$ | $\mathbf{1 8 4 , 3 8 6 . 3 9}$ | $\mathbf{1 8 2 , 4 9 7 . 8 8}$ | $\mathbf{1 7 8 , 8 3 0 . 2 4}$ | $\mathbf{1 7 2 , 9 1 5 . 3 2}$ | $\mathbf{1 7 3 , 8 4 6 . 6 3}$ | $\mathbf{1 7 7 , 7 1 8 . 4 1}$ | $\mathbf{1 8 1 , 9 2 3 . 0 4}$ |
| $\mathbf{2 , 1 2 0 , 4 6 5 . 2 2}$ |  |  |  |  |  |  |  |  |  |  |  |


| 461.00 | 945.00 | 525.00 | 560.00 | 700.00 | 175.00 | 595.00 | 735.00 | 525.00 | 840.00 | 525.00 | 455.00 | 7,041.00 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 729.00 | 389.00 | 1,281.00 | -473.35 | 668.00 | -98.00 | 1,095.00 | 6,246.00 | 2,599.00 | 229.00 | -761.00 | -1.00 | 11,902.65 |
| 60.48 | 16.61 | 7.36 | 0.00 | 75.12 | 73.72 | 77.13 | 143.83 | 486.66 | 0.24 | 1.35 | 692.21 | 1,634.71 |
| 634.00 | 15.00 | 0.00 | 367.00 | 340.00 | 265.00 | 795.00 | 10.00 | -81.20 | 603.00 | 722.00 | 422.00 | 4,091.80 |
| 150.00 | 0.00 | 0.00 | 150.00 | 600.00 | 0.00 | 0.00 | 150.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,050.00 |
| 0.00 | 400.00 | 916.69 | 0.00 | 62.04 | 0.00 | 0.00 | 0.00 | 0.00 | 71.90 | 4.00 | 10.59 | 1,465.22 |
| 2,034.48 | 1,765.61 | 2,730.05 | 603.65 | 2,445.16 | 415.72 | 2,562.13 | 7,284.83 | 3,529.46 | 1,744.14 | 491.35 | 1,578.80 | 27,185.38 |
| 168,418.06 | 165,690.84 | 173,522.40 | 182,822.75 | 187,472.21 | 184,802.11 | 185,060.01 | 186,115.07 | 176,444.78 | 175,590.77 | 178,209.76 | 183,501.84 | 2,147,650.60 |

Utilities
Electricity
Water
Sewer
Trash Removal
Total Utilities

Advertising \& Marketing
Advertising
Social - Recreation
Models
Uniforms
Total Advertising \& Marketing

| 3,264.12 | 3,524.02 | 3,557.86 | 5,043.07 | 3,362.05 | 3,362.03 | 3,362.04 | 3,362.04 | 13,359.14 | 3,161.54 | 3,156.61 | 3,174.27 | 51,688.79 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -3,046.43 | 4,278.72 | 4,272.08 | 6,855.34 | 4,857.32 | 5,008.43 | 3,932.15 | 5,644.33 | 7,853.14 | 4,553.83 | 4,615.61 | 4,434.69 | 53,259.21 |
| 5,814.35 | 6,155.32 | 7,379.85 | 11,997.28 | 8,221.36 | 12,151.10 | 6,511.33 | 11,142.78 | 13,085.96 | 7,343.22 | 7,308.16 | 7,534.17 | 104,644.88 |
| 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 571.00 | 0.00 | 0.00 | 0.00 | 571.00 |
| 154.60 | 1,044.75 | 1,176.08 | 1,850.42 | 1,135.02 | 1,187.55 | 972.14 | 1,216.61 | 2,568.42 | 1,946.42 | 1,819.48 | 1,585.25 | 16,656.74 |
| 587.62 | 2,192.85 | 2,207.40 | 2,399.55 | 2,474.62 | 2,270.84 | 2,386.63 | 2,630.92 | 3,391.53 | 3,514.29 | 2,929.23 | 3,498.02 | 30,483.50 |
| 110.27 | 110.27 | 110.27 | 110.27 | 110.27 | 110.27 | 110.27 | 110.27 | 835.81 | -10.20 | 351.57 | 351.57 | 2,410.91 |


| 1,910.55 | 2,141.22 | 2,565.92 | 2,746.16 | 88.16 | 5,467.62 | 3,233.57 | 2,477.99 | 2,803.60 | 2,903.84 | 2,563.23 | 2,384.75 | 31,286.61 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7,551.33 | 6,972.18 | 6,729.75 | 6,720.62 | 10,057.60 | 14,984.95 | 10,780.80 | 12,429.68 | 11,264.46 | 9,307.94 | 7,353.31 | 7,249.66 | 111,402.28 |
| 7,225.46 | 6,763.76 | 6,534.62 | 6,767.18 | 7,292.15 | 8,762.75 | 8,559.26 | 9,345.86 | 8,691.35 | 7,642.70 | 6,750.08 | 6,509.16 | 90,844.33 |
| 9,295.10 | 9,593.29 | 11,026.58 | 7,605.92 | 9,528.01 | 10,167.18 | 7,813.59 | 7,688.48 | 7,702.62 | 6,923.76 | 7,290.07 | 11,797.33 | 106,431.93 |
| 25,982.44 | 25,470.45 | 26,856.87 | 23,839.88 | 26,965.92 | 39,382.50 | 30,387.22 | 31,942.01 | 30,462.03 | 26,778.24 | 23,956.69 | 27,940.90 | 339,965.15 |


| 757.36 | 1,187.72 | 756.68 | 846.13 | 784.71 | 667.55 | 922.52 | 1,514.00 | 1,012.52 | 966.94 | 1,347.43 | 735.48 | 11,499.04 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0.00 | 110.04 | 40.34 | 0.00 | 0.00 | 38.91 | 0.00 | 0.00 | 282.94 | 0.00 | 0.00 | 40.34 | 512.57 |
| 0.00 | 0.00 | 0.00 | 0.00 | 300.00 | 300.00 | 0.00 | 0.00 | 300.00 | 0.00 | 0.00 | 0.00 | 900.00 |
| 199.46 | 454.77 | 366.90 | 901.62 | 344.09 | 192.16 | 311.49 | 207.66 | 257.41 | 289.85 | 117.57 | 471.53 | 4,114.51 |
| 956.82 | 1,752.53 | 1,163.92 | 1,747.75 | 1,428.80 | 1,198.62 | 1,234.01 | 1,721.66 | 1,852.87 | 1,256.79 | 1,465.00 | 1,247.35 | 17,026.12 |

Villas on the Strand LLC (0527)
Statement ( 12 months)
Period = Apr 2022-Mar 2023
Book $=$ Accrual ; Tree $=$ mb_custom

|  | Apr 2022 | May 2022 | Jun 2022 | Jul 2022 | Aug 2022 | Sep 2022 | Oct 2022 | Nov 2022 | Dec 2022 | Jan 2023 | Feb 2023 | Mar 2023 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Administration and Other Property Operations: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Computer Costs | 1,453.12 | 1,496.34 | 895.80 | 2,563.22 | 2,100.32 | 1,548.54 | 1,563.89 | 1,783.73 | 2,293.19 | 1,456.05 | 3,115.82 | 1,602.48 | 21,872.50 |
| Office Supplies | 618.28 | 822.27 | 275.02 | 348.28 | 1,091.06 | 501.82 | 548.65 | 897.46 | 215.67 | 699.77 | 598.30 | 343.10 | 6,959.68 |
| Telephone | 1,638.45 | 1,394.42 | 2,046.40 | 1,653.79 | 1,254.81 | 1,185.65 | 2,402.99 | 1,564.33 | 1,590.28 | 2,140.37 | 1,775.63 | 1,798.88 | 20,446.00 |
| Credit Investigation | 315.00 | 336.00 | 499.44 | 336.00 | 210.00 | 252.00 | 63.00 | 42.00 | 148.00 | 61.00 | 83.00 | 22.00 | 2,367.44 |
| Employee Education | 129.77 | 59.94 | 175.35 | 137.46 | 30.73 | 125.10 | 707.82 | 1,469.26 | 507.75 | 118.60 | 163.90 | 313.00 | 3,938.68 |
| Eviction/Legal | 495.49 | 53.55 | 5.25 | 0.00 | 100.42 | -2,778.75 | 4,529.02 | 10,226.95 | 18,681.17 | -68.05 | 10,102.20 | 10,108.33 | 51,455.58 |
| Licenses/Meetings/Dues | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 257.50 | 57.50 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 315.00 |
| Postage/Express Mail/Fax | -201.87 | 294.19 | -190.04 | 28.02 | 0.93 | 34.06 | 1.42 | 40.32 | 2.50 | 0.00 | 2.45 | 2.30 | 14.28 |
| Auto \& Travel | 0.00 | 0.00 | 0.00 | 0.00 | 116.89 | 0.00 | 0.00 | 12.08 | 0.00 | 0.00 | 0.00 | 0.00 | 128.97 |
| Community Services | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 2,500.00 | 30,000.00 |
| Rent Expense - Equipment | 1,127.04 | 412.94 | 816.53 | 537.46 | 419.55 | 0.00 | 1,087.20 | 518.12 | 670.91 | 890.61 | 0.00 | 419.55 | 6,899.91 |
| Consulting Fees | 0.00 | 0.00 | 613.04 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 892.50 | 0.00 | 4,154.14 | 0.00 | 5,659.68 |
| Professional Audit Expense | 1,125.00 | 1,125.00 | 1,125.00 | 1,125.00 | 1,125.00 | 1,125.00 | 1,125.00 | 1,125.00 | 1,037.15 | 1,125.00 | 1,125.00 | 1,125.00 | 13,412.15 |
| Accounting Services | 994.68 | 994.68 | 1,641.60 | 944.00 | 1,056.50 | 944.00 | 944.00 | 944.00 | 944.00 | 944.00 | 944.00 | 1,194.00 | 12,489.46 |
| Other Administrative | 111.60 | 96.71 | 67.43 | 70.13 | 230.35 | 52.64 | 85.11 | 78.74 | 197.44 | 36.10 | 49.98 | 77.61 | 1,153.84 |
| Total Administrative | 10,306.56 | 9,586.04 | 10,470.82 | 10,243.36 | 10,236.56 | 5,747.56 | 15,615.60 | 21,201.99 | 29,680.56 | 9,903.45 | 24,614.42 | 19,506.25 | 177,113.17 |
| Total Advertising \& Administrative | 11,263.38 | 11,338.57 | 11,634.74 | 11,991.11 | 11,665.36 | 6,946.18 | 16,849.61 | 22,923.65 | 31,533.43 | 11,160.24 | 26,079.42 | 20,753.60 | 194,139.29 |


| Redecoration: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Carpet Installation | 5,701.97 | 1,908.84 | 0.00 | 2,048.00 | 3,798.00 | 95.00 | 0.00 | 9,588.48 | 4,323.83 | 910.66 | 5,507.55 | 2,300.00 | 36,182.33 |
| Carpet Cleaning/Repair | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 162.38 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 162.38 |
| General Cleaning Supplies | 0.00 | 198.52 | 0.00 | 170.17 | 336.58 | 368.30 | 255.87 | 255.25 | 558.58 | 215.89 | 107.72 | 291.76 | 2,758.64 |
| Contract Cleaning | 3,396.37 | 4,320.11 | 3,059.36 | 4,837.24 | 4,020.25 | 3,874.36 | 3,141.46 | 4,012.91 | 4,501.12 | 300.00 | 6,619.62 | 3,879.36 | 45,962.16 |
| Contract Painting Labor | 2,796.92 | 3,419.25 | 509.11 | 6,065.30 | 4,455.75 | 2,942.98 | 402.50 | 3,244.39 | 5,762.48 | 2,712.68 | 276.50 | 4,924.58 | 37,512.44 |
| Decorating Supplies | 0.00 | 0.00 | 0.00 | 0.00 | 203.83 | 0.00 | 535.89 | 122.11 | 0.00 | 0.00 | 0.00 | 0.00 | 861.83 |
| Appliances | 181.36 | 530.88 | 1,189.31 | 308.59 | 682.12 | 0.00 | 519.13 | 0.00 | 386.06 | 1,839.87 | 725.07 | 889.33 | 7,251.72 |
| Total Redecoration | 12,076.62 | 10,377.60 | 4,757.78 | 13,429.30 | 13,496.53 | 7,280.64 | 5,017.23 | 17,223.14 | 15,532.07 | 5,979.10 | 13,236.46 | 12,285.03 | 130,691.50 |
| Repairs \& Maintenance |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Electrical | 239.41 | 744.86 | 1,486.30 | 112.79 | 1,705.52 | 478.59 | 1,613.65 | 1,375.20 | 1,321.99 | 673.64 | 2,817.74 | 3,242.87 | 15,812.56 |
| Heating/Air Conditioning | 1,665.45 | 3,308.67 | 2,126.77 | 1,429.26 | 4,895.86 | 4,318.67 | 148.19 | 1,000.00 | 1,084.67 | 1,656.34 | 2,585.42 | 4,977.98 | 29,197.28 |
| Plumbing | 0.00 | 592.93 | 1,295.45 | 347.41 | 2,942.37 | 3,095.82 | 2,043.30 | 234.80 | 492.90 | 356.58 | 342.96 | 592.87 | 12,337.39 |
| Hardware \& Millwork | 818.01 | 384.23 | 664.56 | 285.16 | 186.06 | 71.32 | 91.62 | 2,064.41 | 559.57 | 119.42 | 2,647.45 | 2,027.77 | 9,919.58 |
| Elevator Expense | 1,140.00 | 5,922.49 | 0.00 | 166.02 | 4,469.58 | 0.00 | 0.00 | 4,469.58 | 0.00 | 0.00 | 4,829.91 | 0.00 | 20,997.58 |
| Pool \& Spa Maintenance | 2,074.90 | 1,045.30 | 1,151.94 | 2,164.06 | 1,196.49 | 883.63 | 433.00 | 1,016.05 | 756.30 | 759.46 | 672.95 | 3,232.26 | 15,386.34 |
| Pest Control | 0.00 | 630.78 | 1,834.49 | 5,808.38 | 630.78 | 3,109.27 | 630.78 | 2,397.24 | 630.78 | 630.78 | 630.78 | 630.78 | 17,564.84 |
| Security | 378.88 | 5,603.10 | 5,863.87 | 18,604.83 | 5,523.93 | 5,707.93 | 5,523.87 | 5,896.28 | 11,070.89 | 7,338.17 | 5,447.06 | 7,127.10 | 84,085.91 |
| Miscellaneous Maintenance | 0.00 | 240.90 | 95.58 | 48.63 | 24.00 | 208.09 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 108.93 | 726.13 |
| Total Repairs \& Maintenance | 6,316.65 | 18,473.26 | 14,518.96 | 28,966.54 | 21,574.59 | 17,873.32 | 10,484.41 | 18,453.56 | 15,917.10 | 11,534.39 | 19,974.27 | 21,940.56 | 206,027.61 |
| Grounds Maintenance |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Grounds Contract | 3,095.10 | 3,109.82 | 3,080.38 | 3,095.10 | 3,095.10 | 3,095.10 | 3,095.10 | 5,430.00 | 6,190.20 | 0.00 | 6,190.20 | 3,095.10 | 42,571.20 |
| Grounds Supplies | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 131.50 | 12.15 | 0.00 | 0.00 | 118.83 | 142.06 | 0.00 | 404.54 |
| Total Grounds Maintenance | 3,095.10 | 3,109.82 | 3,080.38 | 3,095.10 | 3,095.10 | 3,226.60 | 3,107.25 | 5,430.00 | 6,190.20 | 118.83 | 6,332.26 | 3,095.10 | 42,975.74 |
| Total Redecorating, Maintenance and Ground | 21,488.37 | 31,960.68 | 22,357.12 | 45,490.94 | 38,166.22 | 28,380.56 | 18,608.89 | 41,106.70 | 37,639.37 | 17,632.32 | 39,542.99 | 37,320.69 | 379,694.85 |

## Management Fees

Property Management Fees
Total Management Fee

| $10,530.35$ | $10,722.03$ | $10,208.76$ | $11,167.47$ | $11,641.43$ | $11,738.70$ | $10,948.74$ | $10,979.40$ | $11,143.29$ | $10,333.31$ | $10,732.20$ | $11,102.68$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 0 , 5 3 0 . 3 5}$ | $\mathbf{1 0 , 7 2 2 . 0 3}$ | $\mathbf{1 0 , 2 0 8 . 7 6}$ | $\mathbf{1 1 , 1 6 7 . 4 7}$ | $\mathbf{1 1 , 6 4 1 . 4 3}$ | $\mathbf{1 1 , 7 3 8 . 7 0}$ | $\mathbf{1 0 , 9 4 8 . 7 4}$ | $\mathbf{1 0 , 9 7 9 . 4 0}$ | $\mathbf{1 1 , 1 4 3 . 2 9}$ | $\mathbf{1 0 , 3 3 3 . 3 1}$ | $\mathbf{1 0 , 7 3 2 . 2 0}$ | $\mathbf{1 1 , 1 0 2 . 6 8}$ |
| $\mathbf{1 3 1 , 2 4 8} .36$ |  |  |  |  |  |  |  |  |  |  |  |

## Villas on the Strand LLC (0527)

Statement ( 12 months)
Period = Apr 2022-Mar 2023
Book = Accrual ; Tree = mb_custom

|  | Apr 2022 | May 2022 | Jun 2022 | Jul 2022 | Aug 2022 | Sep 2022 | Oct 2022 | Nov 2022 | Dec 2022 | Jan 2023 | Feb 2023 | Mar 2023 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Taxes \& Insurance |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Property Casualty Insurance | 23,464.42 | 28,297.43 | 26,133.42 | 26,921.27 | 25,901.03 | 26,026.53 | 26,026.53 | 26,026.53 | 39,208.49 | 26,026.53 | 26,026.53 | 26,026.53 | 326,085.24 |
| Real Estate Taxes | 13,250.00 | 13,250.00 | 11,798.00 | 11,798.00 | 11,798.00 | 11,798.00 | 11,798.00 | 11,798.00 | 11,798.00 | 11,798.00 | 11,798.00 | 11,798.00 | 144,480.00 |
| Miscellaneous Taxes | 0.00 | 6,151.95 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 6,151.95 |
| Total Taxes \& Insurance | 36,714.42 | 47,699.38 | 37,931.42 | 38,719.27 | 37,699.03 | 37,824.53 | 37,824.53 | 37,824.53 | 51,006.49 | 37,824.53 | 37,824.53 | 37,824.53 | 476,717.19 |
| Total Operating Expenses | 112,863.49 | 144,497.04 | 127,692.45 | 159,464.60 | 146,298.60 | 148,362.69 | 131,893.55 | 168,883.24 | 203,449.61 | 124,237.74 | 158,316.49 | 155,520.37 | 1,781,479.87 |
| Net Operating Income | 55,554.57 | 21,193.80 | 45,829.95 | 23,358.15 | 41,173.61 | 36,439.42 | 53,166.46 | 17,231.83 | -27,004.83 | 51,353.03 | 19,893.27 | 27,981.47 | 366,170.73 |
| non-OPERATING EXPENSES |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Refurbishment/Replacement |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Appliance Replacement | 1,396.02 | 159.17 | 0.00 | 0.00 | 480.63 | 0.00 | 0.00 | 634.35 | -9,139.54 | 545.58 | 4,899.39 | 4,291.03 | 3,266.63 |
| Heating Systems | 1,135.88 | 735.48 | 6,847.34 | 4,471.16 | 3,000.69 | 0.00 | 0.00 | 0.00 | -15,748.09 | 0.00 | 0.00 | 1,833.76 | 2,276.22 |
| Carpet Replacement | 795.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 995.00 | 0.00 | 0.00 | 0.00 | 1,790.00 |
| Exterior Painting/Cleaning | 95.00 | 1,050.00 | 1,050.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,195.00 |
| Security Systems | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 24,135.38 | 0.00 | 1,367.73 | 0.00 | 25,503.11 |
| Electric | 0.00 | 0.00 | 0.00 | 0.00 | 625.66 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 625.66 |
| Replacement Reserve Funding | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | -14,063.08 | 0.00 | 0.00 | 0.00 | -14,063.08 |
| Major Repairs | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 23,757.53 | 23,757.53 |
| Pool | 0.00 | 930.39 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 930.39 |
| COVID 19 | 173.50 | 105.34 | 105.34 | 105.34 | 172.53 | 10.53 | 196.16 | -105.53 | -1,392.64 | 12.46 | 0.00 | 0.00 | -521.97 |
| Total Refurbishment/Replacement | 3,595.40 | 2,980.38 | 8,002.68 | 4,576.50 | 4,279.51 | 105.53 | 196.16 | 528.82 | -15,212.97 | 558.04 | 6,267.12 | 29,882.32 | 45,759.49 |
| Financial Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage Interest Expense | 7,275.12 | 7,264.84 | 7,254.51 | 7,244.13 | 7,233.70 | 7,223.22 | 7,212.69 | 7,202.11 | 7,066.61 | 7,180.79 | 7,170.05 | 7,159.27 | 86,487.04 |
| Mortgage Principal Expense | 2,123.12 | 2,133.40 | 2,143.73 | 2,154.11 | 2,164.54 | 2,175.02 | 2,185.55 | 2,196.13 | 2,206.76 | 2,217.45 | 2,228.19 | 2,238.97 | 26,166.97 |
| Replacement Reserve Expense | 6,000.00 | 6,000.00 | 6,000.00 | 6,000.00 | 6,000.00 | 6,000.00 | 6,000.00 | 6,000.00 | 6,000.00 | 6,000.00 | 6,000.00 | 6,000.00 | 72,000.00 |
| Trustee Fees | 1,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,000.00 |
| Total Financial Expenses | 16,398.24 | 15,398.24 | 15,398.24 | 15,398.24 | 15,398.24 | 15,398.24 | 15,398.24 | 15,398.24 | 15,273.37 | 15,398.24 | 15,398.24 | 15,398.24 | 185,654.01 |
| Miscellaneous Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Amortization | 24.60 | 24.60 | 24.58 | 24.60 | 24.60 | 24.59 | 24.59 | 24.59 | 24.59 | 0.00 | 49.20 | 24.60 | 295.14 |
| Depreciation | 90,157.91 | 90,157.91 | 59,901.95 | 82,649.69 | 82,649.74 | 82,649.72 | 82,649.72 | 82,649.72 | 82,649.72 | 0.00 | 180,945.71 | 83,113.43 | 1,000,175.22 |
| Total Miscellaneous Expenses | 90,182.51 | 90,182.51 | 59,926.53 | 82,674.29 | 82,674.34 | 82,674.31 | 82,674.31 | 82,674.31 | 82,674.31 | 0.00 | 180,994.91 | 83,138.03 | 1,000,470.36 |
| Total Non-Operating Expenses | 110,176.15 | 108,561.13 | 83,327.45 | 102,649.03 | 102,352.09 | 98,178.08 | 98,268.71 | 98,601.37 | 82,734.71 | 15,956.28 | 202,660.27 | 128,418.59 | 1,231,883.86 |
| Net Income (Loss) | -54,621.58 | -87,367.33 | -37,497.50 | -79,290.88 | -61,178.48 | -61,738.66 | -45,102.25 | -81,369.54 | -109,739.54 | 35,396.75 | -182,767.00 | -100,437.12 | -865,713.13 |
| Add: Depreciation | 90,157.91 | 90,157.91 | 59,901.95 | 82,649.69 | 82,649.74 | 82,649.72 | 82,649.72 | 82,649.72 | 82,649.72 | 0.00 | 180,945.71 | 83,113.43 | 1,000,175.22 |
| Add: Amortization | 24.60 | 24.60 | 24.58 | 24.60 | 24.60 | 24.59 | 24.59 | 24.59 | 24.59 | 0.00 | 49.20 | 24.60 | 295.14 |
| Cash from Operations | 35,560.93 | 2,815.18 | 22,429.03 | 3,383.41 | 21,495.86 | 20,935.65 | 37,572.06 | 1,304.77 | -27,065.23 | 35,396.75 | -1,772.09 | -17,299.09 | 134,757.23 |


[^0]:    ${ }^{1}$ Formerly known as McCormack Baron Ragan Management Services, Inc.

[^1]:    ${ }^{1}$ Formerly known as McCormack Baron \& Associates, Inc.

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[^3]:    Description: Clean wall
    \$ 200

[^4]:    \#3429 Misc Building 38

[^5]:    $9,500,000$
    $6,000,000$
    $9,500,000$
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[^6]:    AIA Document G704 ${ }^{\text {Th }}$ - 2000. Copyright © 1963, 1978, 1992 and 2000 by The American Institute of Architects. All rights reserved. WARNING: This ANA ${ }^{\circ}$ Document is protected by U.S. Copyright Law and International Treaties. Unauthorized reproduction or distribution of this AJA ${ }^{\circ}$ Document, or any portion of it, may result in severe civil and criminal penalties, and will be prosecuted to the maximum extent possible under the law. This document was produced by AIA software al 13:20:57 on 06/20/2017 under Order No.0477276941_1 which expires on 07/01/2017, and is not for resale.

