

November 5, 2021 Supportive Housing - IC RHDA FUNDING APPLICATION PACKET

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# Supportive Housing - IC RHDA Funding Application

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# Supportive Housing - IC RHDA Funding Application

Application

	А	PPLICATION CH	HECKLIST/ INFORMATION FORM				
DEVE	LOPER : Capital A Housing		OWNER/BORROWER NAME : Supportive Housing, LLC				
DEVE	LOPMENT NAME : Supportive Hou	sing - IC	FUNDING CYCLE DEADLINE : Nov. 5 (Q2 - FY 21-22)				
FEDE	RAL TAX ID NO: 85-3453910	2					
PROJ	ECT ADDRESS:		PROGRAM : RHDA				
CONT	ACT NAME : Conor Kenny		AMOUNT REQUESTED: \$4,517,708				
CONT	ACT ADDRESS AND PHONE : 5110		urt, Austin, TX 78723, (512) 968-3050				
		APPLICATIC	IN TABS	INITIALS			
A 1	EXECUTIVE SUMMARY/PROJECT P	ROPOSAL		JCK			
	PROJECT SUMMARY FORM			JCK			
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1	ENTITY INFORMATION	1.a. 1.b.	Detailed listing of developer's experience Certificate of Status	JCK JCK			
		1.D. 1.C.	Statement of Confidence	JCK			
		1.0.					
2	PRINCIPALS INFORMATION	2.a.	Resumes of principals	JCK			
		2.b.	Resumes of development team	JCK			
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3	FINANCIAL INFORMATION	3.a.	Federal IRS Certification	JCK			
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4	PROJECT INFORMATION	4.a.	<u>Market Study</u> <u>Good Neighbor Policy</u>	JCK JCK			
		4.b. 4.c.	SMART Housing Letter	JCK			
		4.d.	MOU with ECHO	JCK			
		4.e.	Resident Services	JCK			
5	PROPERTY INFORMATION	5.a.	Appraisal	JCK			
		5.b.	Property Maps	JCK			
		5.c. 5.d,	Zoning Verification Letter Proof of Site control	JCK JCK			
		5.a, 5.e.	Proof of Site control Phase I ESA	JCK			
		5.e. 5.f.	SHPO	JCK			
Th	e applicant/developer certifies tha		ided in this application and the exhibits attached				
	correct.		ted submissions will not be considered.				
	SIGNATURE OF APPLICANT	-	DATE AND TIME STAMP OF RECEIPT				
	PRINTED NAME	1					
	J. Conor Kenny TITLE OF APPLICANT	1					
	Principal	1					
	DATE OF SUBMISSION	3					
	11/5/2021	1	FOR AHFC USE ONLY				
	, ., =•=						



Capital A Housing 5110 Lancaster Ct, Austin, Texas, 78723 Phone 512.761.6161 | Fax 512.761.6167 capitalahousing.com | info@capitalahousing.com

# Supportive Housing- IC: Austin, Texas

Development Name: Supportive Housing - IC

Construction Type: New Construction

**Target Population:** Permanent Supportive Housing for Unhoused People with Mental Health and Substance Abuse Issues

Number of Units: 45 units

**Number of Buildings:** One four-story, elevator-served building with clinic/offices and community spaces

Capital A Housing - a local Austin developer of affordable and mixed-income housing - has partnered with Integral Care to develop Supportive Housing - IC. The project's primary goal is to expand Austin and Travis County's homelessness response system by providing at least 45 units of permanent supportive housing for unhoused individuals with significant mental health and substance abuse issues. Capital A Housing is developing the site as a turn-key building, and handing it over to Integral Care to be both the owner and the supportive services provider.

This project is part of the Travis County Supportive Housing Collaborative, in which seven local non-profits have banded together to coordinate the allocation of \$50 million in American Rescue Plan Act funding administered by Travis County, to construct new supportive, homelessness response housing. The other members of the Collaborative are A New Entry, Austin Area Urban League, Caritas of Austin, Family Eldercare, LifeWorks, and SAFE Alliance.

The reason for seeking RHDA funding is to leverage the county ARPA funds along with state MultiFamily Direct Loan funds to meet 100% of the capital needs for the development. This will allow voucher funding, other public sources, and private fundraising to be dedicated to maintenance, operations, and supportive services, which cost an estimated \$29,000 per tenant per year. RHDA funding would help secure a sustainable financial model for the project so that Integral Care would not have to raise funds annually for debt service payments in addition to ongoing expenses.

This project and the RHDA funding would then become a key part in securing the housing to adequately respond to the needs of our unhoused neighbors, which has been prioritized by our community and its leaders. This project in particular was selected to apply for RHDA funding due to the city's emphasis on allocating resources specifically to housing chronically homeless individuals, especially those with serious mental health and/or substance abuse issues.

This development is an all-hands effort. Integral Care is uniquely qualified to house and serve that population and Capital A Housing, as an experienced developer of affordable housing, is the perfect partner to manage all aspects of development and deliver a completed building quickly during this time of crisis. The County has committed millions in capital funding (an expected \$4.5 million will be dedicated to this project) and the City has already been helpful,



with the Development Services Department, at the direction of City Council, agreeing to expedite the permitting process across all departments, reducing the expected approval time by six to eight months.

Our request is that the city - through the Austin Housing Finance Corporation - match the county funding with \$4.5 million in RHDA funds. This would put the per-unit city subsidy at \$100,394. While this is higher than the target for regular income-restricted rental housing, it is substantially less than the ~\$130,000 per-unit sought by other supportive housing projects, which was made possible by the County matching funds. Completing the capital stack without debt also makes the building secure to provide generations of Austinites a pathway out of homelessness.

# About the Community:

- 45 units comprised of approx. 480 sqft studio apartments (1-bedroom units are being explored in current architecture study).
- Third-party property management to prevent conflicts of interest (still TBD but are considering Volunteers of America).
- Community spaces including an indoor community room, outdoor community recreation space, 5-6 offices, a group/conference room, laundry rooms, computer lab, and single-entry/controlled-access reception area.
- Supportive services by Integral Care, focus on serious mental health and substance abuse issues.
- 100% of the units in this building are reserved for individuals coming off the Coordinated Entry list.

A letter from ECHO supporting this application has been included, but not a Continuum of Care MOU, because all parties agreed that an MOU specifically tailored to Permanent Supportive Housing (instead of CoC) would function better as an agreement. We expect to hammer out an agreement between ECHO, Integral Care, and Capital A Housing prior to the potential AHFC board approval of this application.

# About the Residents:

For underwriting purposes, the following breakdown is being submitted to the city and TDHCA:

- 20 units for individuals making < than 30% Area Median Family Income
- 25 units for individuals making < than 50% Area Median Family Income

However, if this application and the voucher funds are approved, it is our intent that no residents be required to pay any rent, and that potentially all residents have no income. This is permanent supportive housing for unhoused Austinites.

# About the Services:

Integral Care will provide intensive supportive services for all residents. Please see later in the application for examples of the types and levels of service.

About the Location:



Supportive Housing – IC is an uncommonly good location for affordable housing, let alone permanent supportive housing. It has easy access to excellent, frequent transit steps from the front door, which ensures that residents will have ample support.

Financing:

- \$4.5 million in Travis County ARPA funds;
- \$4.5 million in matching AHFC RHDA funds
- \$2.9 million in TDHCA Multi-Family Direct Loan

We expect to apply for 45 project-based vouchers through the upcoming HACA notice of funding availability, or an anticipated later City of Austin offering. However, those vouchers are not assumed as part of the capital stack in this application and are not essential to construction. They would help pay the supportive services costs.

We anticipate applying for TDHCA Multi-Family Direct Loan gap funds in the anticipated January NOFA.

Copies of the resolutions from the Travis County Commissioners Court earmarking the ARPA funds for the Collaborative projects have been included in this application.

Timing and Submission:

This application has been filed by Capital A Housing. Integral Care's leadership has authorized basing the application on our plans for the site, and their board is expected to fully approve the project before final AHFC award of funds.

We filed the RHDA application this quarter so that the approval timeline coincides with the Travis County final site-specific allocation of ARPA funds, so that potential RHDA funds can be included in those allocations and calculations.

# Application A2, Project Summary Form

Project Summary Form

Supportive Housing - IC

1) Project N			ject Type		ew Constructio		litation	
Supportive Housing - IC         100% Affordable         New Construction								
4)	Address(s) or Loc	ation De	escription		5) <b>N</b>	Nobility Bon	d Corridor	
,			•			,		
6) Conque Tract	7) Council Dis	triot	0) <b>E</b>	lomonton/Sc		) Affordabilit		
6) Census Tract			0) E	lementary So		55 yea	-	
						00 yea	13	
10) Type of Structur	e	<u>1</u>	1) Occupie	d?	12) <b>How</b>	will funds b	e used?	
Multi-family			No					
	13) Sur	mmary o	f Rental Ur	nits by MFI Lo	evel			
Income Level	Efficiency	Or	ne	Two	Three	Four (+)	Total	
	Linciency	Bedr	oom l	Bedroom	Bedroom	Bedroon	1	
Up to 20% MFI							0	
Up to 30% MFI	20						20	
Up to 40% MFI							0	
Up to 50% MFI	25						25	
Up to 60% MFI							0	
Up to 80% MFI							0	
Up to 120% MFI No Restrictions							0	
Total Units	45	(		0	0	0	45	
	45		<b>,</b>	U	U	0	45	
	, ,	÷		Sale at MFI L				
Income Level	Efficiency	Or	ne	Two	Three	Four (+)		
Up to 60% MFI							0	
Up to 80% MFI Up to 120% MFI							0	
No Restrictions							0	
Total Units	0	(	)	0	0	0	0	
			•			-		
Ini	15) Initiative		# of Units	of the Affordat	le Units) Initiative		# of Units	
Accessible Units for			<del># 01 01113</del>		nuum of Care		45	
Accessible Units fo			1			01113		
Use the City of Austi	-		-					
16) Is the property wit	nin 1/2 mile of an	imagine	e Austin Ce	enter or Corr	ldor?	Yes		
17) Is the property wit	hin 1/4 mile of a H	igh-Fre	quency Tra	ansit Stop?	N	0		
18) Is the property wit	hin 3/4 mile of Tra	nsit Ser	vice?	Yes				
19) The property has				Yes				
20) Estimated Sourc	es and lises of fi	inds						
	Sources	indo			Uses	5		
	Debt				Acquisition		550,000	
	Equity				Off-Site			
	Grant	7,43	31,408		Site Work		800,000	
	Other						300,000	
Deferred Deve	eloper Fee				Building Costs	6	6,036,640	
Previous AHFC				C	ontractor Fees		999,129	
Current AHFC	Request	4,51	7,708		Soft Costs		1,445,844	
				-	Financing		342,586	
	Tatal	44.04	0 146	D	eveloper Fees		1,474,917	
	Total \$	11,94	9,116		Total	<b>\$ 1</b> 1	1,949,116	

	Developme	ent Sch	edule		
	-		Start Date	End Date	
Site Control			Nov-21	Jan-22	
Acquisition			Mar-22		
Zoning		n/a	n/a		
Environmental Revie	2W	Nov-21	Jan-22		
Pre-Development		Jan-22	Jun-22		
Contract Execution					
Closing of Other Fina	ancing	Feb-22	Jun-22		
Development Servic	es Review	Jan-22	Jun-22		
Construction			Aug-22	Jan-24	
Site Preparation			Aug-22	Dec-22	
25% Complete			Apr-23		
50% Complete			Jul-23		
75% Complete			Oct-23		
100% Complete			Jan-24		
Marketing			Sep-23	Jan-24	
Pre-Listing			Sep-23	Jan-24	
Marketing Plan			Sep-23	Jan-24	
Wait List Process			Sep-23	Jan-24	
Disposition			Feb-24	Jul-24	
Lease Up			Feb-24	Apr-24	
Close Out			Apr-24	Jul-24	
Dec-14	May-16 Sep-17	Feb-19	Jun-20 Oct-2	21 Mar-23 Jul-	-24 Dec-25
Site Control					
Acquisition				•	
Zoning					
Environmental Review					
Pre-Development					
Contract Execution				_	
Closing of Other Financing					
Development Services Review					
Construction					
Site Preparation					
25% Complete				•	
50% Complete				•	
75% Complete				•	
100% Complete					
Marketing					
Pre-Listing					
Marketing Plan					
Wait List Process					
Disposition					
Lease Up					
Close Out				<b></b>	
ciose Out					

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	Development Budget								
	THERE	Requested AHFC	Description						
Pre-Development	Total Project Cost	Funds	] .						
-	F 000								
Appraisal	5,000								
Environmental Review	5,000	150.000							
Engineering	255,000	150,000							
Survey	10,000	150.000							
Architectural	488,146	150,000							
Subtotal Pre-Development Cost	\$763,146	\$300,000							
Acquisition	550.000	550.000							
Site and/or Land	550,000	550,000							
Structures									
Other (specify)									
Subtotal Acquisition Cost	\$550,000	\$550,000							
Construction									
Infrastructure									
Site Work	800,000	360,640							
Demolition									
Concrete	250,063	112,728							
Masonry	170,197	76,725							
Rough Carpentry	1,624,860	732,487							
Finish Carpentry	398,228	179,521							
Waterproofing and Insulation	82,620	37,245							
Roofing and Sheet Metal	56,732	25,575							
Plumbing/Hot Water	378,950	170,831							
HVAC/Mechanical	333,785	150,470							
Electrical	631,217	284,553							
Doors/Windows/Glass	404,287	182,253							
Lath and Plaster/Drywall and Acoustical	308,448	139,048							
Blinds	18,176	8,194							
Soft and Hard Floor	214,812	96,837							
Paint/Decorating/Blinds/Shades	133,844	60,337							
Specialties/Special Equipment	73,807	33,272							
Cabinetry/Appliances	125,582	56,612							
Conveying System	76,561	34,514							
Fire Sprinkler	96,390	43,453							
Fire Alarm/Data/Communication	129,438	58,351							
Other (specify)	1,299,133		contractor fees + site amenities						
Construction Contingency	528,640	238,311							
Subtotal Construction Cost	\$8,135,770	\$3,667,708							
Soft & Carrying Costs									
Legal	25,000								
Audit/Accounting	5,000								
Title/Recordin	125,000								
Architectural (Inspections)	20,000								
Construction Interest	37,500		interest and orig fee						
Construction Period Insurance	140,000		Builders Risk Insurance/GL/Comp Op ins/Property Ins						
Construction Period Taxes	0								
Relocation	0								
Marketing	10,000								
Davis-Bacon Monitoring									
Developer Fee	1,474,916								
Other (specify)	662,784		reserves, P&P bond, closing costs, owner work, FFE, geotech, permit fee, green consultant, market study						
Subtotal Soft & Carrying Costs	\$2,500,200	\$0							

# 15 Year Rental Housing Operating Pro Forma (RHDA)

The pro forma should be based on the operating income and expense information for the base year (first year of stabilized occupancy using today's best estimates of market rents, restricted rents, rental income and expenses), and principal and interest debt service. The Department uses an annual growth rate of 2% for income and 3% for expenses. Written explanation for any deviations from these growth rates or for assumptions other than straight-line growth made during the proforma period should be attached to this exhibit.

INCOME	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15
POTENTIAL GROSS ANNUAL RENTAL INCOME	\$384,600	\$392,292	\$400,138	\$408,141	\$416,303	\$459,633	\$507,472
Secondary Income	\$5,400	\$5,508	\$5,618	\$5,731	\$5,845	\$6,453	\$7,125
POTENTIAL GROSS ANNUAL INCOME	\$390,000	\$397,800	\$405,756	\$413,871	\$422,149	\$466,086	\$514,597
Provision for Vacancy & Collection Loss	-\$28,845	-\$29,422	-\$30,010	-\$30,611	-\$31,223	-\$34,472	-\$38,060
Rental Concessions	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EFFECTIVE GROSS ANNUAL INCOME	\$361,155	\$368,378	\$375,746	\$383,261	\$390,926	\$431,614	\$476,536
EXPENSES							
General & Administrative Expenses	\$19,260	\$19,838	\$20,433	\$21,046	\$21,677	\$25,130	\$29,132
Management Fee	\$16,346	\$16,672	\$17,006	\$17,346	\$17,693	\$19,534	\$21,568
Payroll, Payroll Tax & Employee Benefits	\$94,440	\$97,273	\$100,191	\$103,197	\$106,293	\$123,223	\$142,849
Repairs & Maintenance	\$31,500	\$32,445	\$33,418	\$34,421	\$35,454	\$41,100	\$47,647
Electric & Gas Utilities	\$37,000	\$38,110	\$39,253	\$40,431	\$41,644	\$48,277	\$55,966
Water, Sewer & Trash Utilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Annual Property Insurance Premiums	\$19,350	\$19,931	\$20,528	\$21,144	\$21,779	\$25,247	\$29,269
Property Tax	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Reserve for Replacements	\$11,250	\$11,588	\$11,935	\$12,293	\$12,662	\$14,679	\$17,017
Other Expenses	\$1,530	\$1,576	\$1,623	\$1,672	\$1,722	\$1,996	\$2,314
TOTAL ANNUAL EXPENSES	\$230,676	\$237,432	\$244,389	\$251,550	\$258,923	\$299,186	\$345,761
NET OPERATING INCOME	\$130,479	\$130,946	\$131,357	\$131,710	\$132,003	\$132,427	\$130,775
DEBT SERVICE							
First Deed of Trust Annual Loan Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Second Deed of Trust Annual Loan Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Third Deed of Trust Annual Loan Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Annual Required Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Annual Required Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ANNUAL NET CASH FLOW	\$130,479	\$130,946	\$131,357	\$131,710	\$132,003	\$132,427	\$130,775
CUMULATIVE NET CASH FLOW	\$130,479	\$261,425	\$392,782	\$524,492	\$656,495	\$1,317,569	\$1,975,576
Debt Coverage Ratio	0.00	0.00	0.00	0.00	0.00	0.00	0.00

# Application A6, Scoring Sheet

· · · · · · · · · · · · · · · · · · ·	Supportive Housing - I	
Project Type Council District	100% Affordable	
Census Tract		
Prior AHFC Funding	\$0	
Current AHFC Funding Request Amount	\$4,517,708	
Estimated Total Project Cost High Opportunity	\$11,949,116 Yes	
High Displacement Risk	NO	
High Frequency Transit	No	
Imagine Austin	Yes	
Mobility Bond Corridor		
SCORING ELEMENTS		Description
UNITS < 20% MFI	0	# of rental units at < 20% MFI
< 30% MFI	20	# of rental units at < 30% MFI
District Goal	7%	% of City's affordable housing goal
High Opportunity	6%	% of City's affordable housing goal for high opportunity areas
Displacement Risk	0%	% of City's affordable housing goal to reduce displacement
High Frequency Transit	0%	% of City's affordable housing goal near high frequency transit
Imagine Austin Geographic Dispersion	9% 10%	% of City's affordable housing goal in imagine austin corridors % of City's affordable housing goal to increase geographic dispersion
Mobility Bond Corridor	8%	% of City's affordable housing goal within mobility bond corroidors
SCORE	4	% of annual goal * units * 50%, max of 75
< 40% MFI	0	# of rental units at < 40% MFI
< 50% MFI	25	# of rental units at < 50% MFI
District Goal High Opportunity	7%	% of City's affordable housing goal
High Opportunity Displacement Risk	6% 0%	% of City's affordable housing goal for high opportunity areas % of City's affordable housing goal to reduce displacement
High Frequency Transit	0%	% of City's affordable housing goal near high frequency transit
Imagine Austin	9%	% of City's affordable housing goal in imagine austin corridors
Geographic Dispersion	10%	% of City's affordable housing goal to increase geographic dispersion
Mobility Bond Corridor	8%	% of City's affordable housing goal within mobility bond corroidors
SCORE	3	% of annual goal * units * 25%, max of 75 # of units for purchase at < 60% MFI
60% MFI District Goal	0 7%	% of City's affordable housing goal
High Opportunity	6%	% of City's affordable housing goal for high opportunity areas
Displacement Risk	0%	% of City's affordable housing goal to reduce displacement
High Frequency Transit	0%	% of City's affordable housing goal near high frequency transit
Imagine Austin	9%	% of City's affordable housing goal in imagine austin corridors
Geographic Dispersion	10%	% of City's affordable housing goal to increase geographic dispersion
Mobility Bond Corridor SCORE	8%	% of City's affordable housing goal within mobility bond corroidors % of annual goal * units * 50%, max of 75
< 80% MFI	0	# of units for purchase at < 80% MFI
District Goal	7%	% of City's affordable housing goal
High Opportunity	6%	% of City's affordable housing goal for high opportunity areas
Displacement Risk	0%	% of City's affordable housing goal to reduce displacement
High Frequency Transit	0%	% of City's affordable housing goal near high frequency transit
Imagine Austin Geographic Dispersion	9% 10%	% of City's affordable housing goal in imagine austin corridors % of City's affordable housing goal to increase geographic dispersion
Mobility Bond Corridor	8%	% of City's affordable housing goal within mobility bond corroidors
SCORE	0	% of annual goal * units * 25%, max of 75
Unit Score	7	MAXIMUM SCORE = 300
INITIATIVES AND PRIORITIES		
Continuum of Care	45	Total # of units provided up to 100 per year
Continuum of Care Score	20	(total CoC Units/100 + HF Units/50)*20
Access to Healthy Food Continuum of Care Weighted Score	Yes 16	Within 1 Mile of Healthy Food (City GIS) Mobility, Access to Jobs, Community Institutions, Social Cohesion
2 Bedroom Units	0	Total Affordable 2 Bedroom units
3 Bedroom Units	0	Total Affordable 3 Bedroom units
4 Bedroom Units	0	Total Affordable 4+ Bedroom units
Multi-Generational Housing Score	0	Multi-bedroom Unit/Total Units * 20
TEA Grade Multi-Generational Housing Weighted Score	85	Elementary School Rating from TEA
Accessible Units	6	Educational Attainment, Environment, Community Institutions, Social Cohes mobility and sensory units
Non-PSH, Non-Voucher Under 20% MFI	0	Total units under 20% MFI
Accessibility Score	3	Accessible Unit/Total Units * 20
Metro Access Service	Yes	Within 3/4 mile of fixed route transit
Accessibility Weighted Score	1	Housing Stability, Health, Mobility, Community Institutions
Initiatives and Priorities Score UNDERWRITING	40	MAXIMUM SCORE = 200
AHFC Leverage	38%	% of total project cost funded through AHFC request
Leverage Score	9	3 points per 5% reduction in leverage below 50% (max 30)
AHFC Per Unit Subsidy (including prior amounts)	\$100,394	Amount of assistance per unit
Subsidy per unit score	12	(\$200,000 - per unit subsidy)*25/\$200,000
AHFC Per Bedroom Subsidy Subsidy per Bedroom Score	\$100,394 12	Amount of assistance per bedroom (\$200,000 - per bedroom subsidy)*25/\$200,000
Subsidy per Bedroom Score Debt Coverage Ratio (Year 5)	0.00	Measured at the 5 Year mark
Debt Coverage Ratio Score	0	Minimum = 1.0; Maximum = 1.5; 1.25 = best score
Underwriting Score	34	MAXIMUM SCORE = 100
APPLICANT		
FINAL QUANTITATIVE SCORE	80	THRESHOLD SCORE = 50
Previous Developments		
Compliance Score Proposal	<u> </u>	
Supportive Services		1
Development Team		
Management Team Notes		

# Supportive Housing - IC RHDA Funding Application

Attachments

# Supportive Housing - IC RHDA Funding Application

Attachments 1. Entity Information

Firm Bio

# CAPITAL A

Firm Name Capital A Housing President Eyad Kasemi Address 5110, Lancaster Ct, Austin, TX 78723 Point of Contact Conor Kenny, Principal 512.968.3050 conor@civilitudegroup.com Capital A Housing is an Austin development company that specializes in residential projects with a heavy income-restricted affordable housing component. Capital A Housing maintains close relationships with Civilitude, an Austin civil engineering firm, and Constructinople, an Austin construction company, that together allow Capital A to handle affordable and market-rate housing development from soup to nuts. Capital A Housing and Constructinople specialize in development and construction for housing non-profit and governmental clients, as well as their own projects.

While Capital A Housing is a relatively new company, founded in 2018, its leadership is well versed in affordable housing in Austin, from construction to sales to policy. Capital A has a new 17-townhouse development in north-central Austin, "A at Lamppost", nearing its completion in fall 2021. A at Lamppost was the first project to be built under the city's Affordability Unlocked policy, which principal Conor Kenny worked on during his tenure at the city's Planning Commission. Capital A also partnered with the City of Austin to secure \$1.3 million in development assistance funding to keep 100% of the units there belowmarket-rate, with buyers falling below 80% of the city's Median Family Income.

Austin faces significant challenges in creating adequate affordable housing in the coming years, and Capital A Housing is deeply invested in meeting that challenge. Capital A's developments and overall strategy are built around Austin programs like Affordability Unlocked and Housing Development Assistance funding, the state's Low-Income Housing Tax Credit programs, and the Austin Transit Partnership's upcoming anti-displacement programs. Capital A applies its extensive knowledge of these policies and programs not only for its own developments, but also for other developers, in part because Austin's affordable housing needs are so great. Capital A also specializes in harmonizing its projects with the city's strategies around housing, transportation, and other intersecting issues, as well as with the needs and wishes of the city's diverse neighborhoods and communities.





**Project Experience** 

# CAPITAL (A) HOUSING

Project Name A at Lamppost Total Construction Cost \$4,700,000 Unit Count or Sq ft. 17 multi-bedroom units Location 12500 Lampost Lane, Austin, TX 78727 Completion Date Est. Fall 2021 Capital A Housing's "A at Lamppost" development, at 12500 Lamppost Lane, contains 17 multi-bedroom, family-friendly, townhouse-style homes for purchase all by families making 60-80% of Austin's Median Family Income. It is the first development utilizing the "Affordability Unlocked" ordinance to break ground in Austin. The development qualified for the "Tier 1" ordinance provisions, which waive or relax city requirements for parking, setbacks, and density levels for projects with at least half of their units being income-restricted. A at Lamppost was financed in part with \$1.3 million from the City of Austin's Ownership Housing Development team included several team members for A at St. Johns: Capital A Housing as Developer, Civilitude as Civil Engineer, Constructinople as General Contractor, and Guadalupe Neighborhood Development Company handling buyer qualification screening and general affordability compliance.





# Table of Contents

# **CAPITAL A HOUSING**

**Project Experience** 

# Project Name

Blackland CDC Alley Flats **Total Construction Cost** \$454,686 **Unit Count or Sq ft.** 3 units **Location** 2106 Chicon St, Austin, TX 78702 2203 Salina St, Austin, TX 78702 1910 Salina St, Austin, TX 78702 **Completion Date** October 2020 **Owner** Blackland CDC The Blackland CDC Alley Flats were built by A at St Johns team members Constructinople as the General Contractor and Community Powered Workshop as the Architect. These income restricted Alley Flats were designed in collaboration with Blackland CDC to fit behind existing single family residences. Three 2-bed, 2-bath accessory dwelling units were completed on an expedient 7 month timeline.









**Project Experience** 

# CAPITAL (A) HOUSING

Project Name Jordan at Mueller Total Construction Cost \$26,700,000 Unit Count or Sq ft. 132 units Location 2724 Philomena St, Austin, TX 78723 Completion Date December 2019 Capital A Housing President Eyad Kasemi and St Johns Village's civil engineer Civilitude designed the site for the Jordan at Mueller, receiving a site development permit in a record four months. Open in 2019, the Jordan is located in the Mueller neighborhood in East Austin. This new community provides 132 deeply affordable, service-rich homes for low-income families. The Jordan features housing for people making about 50 to 60 percent of the median family income, with 14 units reserved for families who are homeless or at risk of homelessness. The Jordan was built utilizing lowincome housing tax credits from the Texas Department of Housing and Community Affairs and bond funding via the City of Austin's Rental Housing Development Assistance program.



**Project Experience** 

# CAPITAL (A) HOUSING

# **Project Name**

La Vista de Lopez **Total Construction Cost** \$5,800,000 **Unit Count or Sq ft.** 27 units **Location** 809 E. 9th St, Austin, TX 78702 **Completion Date** Est December 2022 La Vista de Lopez will be a 27 unit income-restricted affordable housing building for seniors near the heart of downtown. It will be fully ADA-compliant and will be income-restricted for seniors making less than 50% Austin's Median Family Income. It is being developed by some members of the A at St. Johns team, including developer Guadalupe Neighborhood Development Corporation and civil engineering by Eyad Kasemi of Capital A Housing and Civilitude. The nine-story tower is being built adjacent to a historic property on land purchased through financing from the Austin Housing Finance Corporation.



**Project Experience** 

# CAPITAL (A) HOUSING

Project Name Cedar Alley Flat Total Construction Cost \$167,000 Unit Count or Sq ft. 1 units Location 1608 Cedar Avenue, Austin, TX 78702 Completion Date December 2019 The Cedar Alley Flat was built by St Johns Village team members Constructinople as General Contractor, Civilitude as civil engineer, and Community Powered Workshop as architect. The 3 Star Green Building home is income-restricted for a 3 person family at 80% of Austin's MFI or below. Designed in collaboration with the landowners to fit behind an existing home by Community Powered Workshop's Alley Flat Initiative, the Cedar Alley Flat is the kind of thoughtful infill housing that Capital A Housing aims to deliver in addition to other forms of missing middle housing.



# **1.B. Certificate of Status**

The developer of record is Capital A Housing LLC. The owner on record will be portive Housing LLC.

Attached are the Certificates of Standing from the Secretary of State for Capital A Housing.



# **Franchise Tax Account Status**

As of : 11/02/2021 22:53:20

This page is valid for most business transactions but is not sufficient for filings with the Secretary of State

CAPITAL A HOUSING, LLC						
Texas Taxpayer Number	32079891027					
Mailing Address	5110 LANCASTER CT AUSTIN, TX 78723-3024					
Right to Transact Business in Texas	ACTIVE					
State of Formation	ТХ					
Effective SOS Registration Date	06/28/2021					
Texas SOS File Number	0804127906					
Registered Agent Name	WILLIAM MOYER					
Registered Office Street Address	5110 LANCASTER COURT AUSTIN, TX 78723					



Supportive Housing - IC

John B. Scott Secretary of State

# Office of the Secretary of State

# **Certificate of Fact**

The undersigned, as Secretary of State of Texas, does hereby certify that the document, Certificate of Formation for Capital A Housing, LLC (file number 804127906), a Domestic Limited Liability Company (LLC), was filed in this office on June 28, 2021.

It is further certified that the entity status in Texas is in existence.

In testimony whereof, I have hereunto signed my name officially and caused to be impressed hereon the Seal of State at my office in Austin, Texas on November 03, 2021.



John B. Scott Secretary of State

Phone: (512) 463-5555 Prepared by: SOS-WEB Come visit us on the internet at https://www.sos.texas.gov Fax: (512) 463-5709 TID: 10264

Dial: 7-1-1 for Relay Services Document: 1091157840005

# **1.C. Statement of Confidence**

All consultants and the professional team engaged are all local to Austin and have experience working on Austin-based, affordable housing projects. Eyad Kasemi and Fayez Kazi began their involvement in the development of affordable housing in Austin through their Civil Engineering firm, Civilitude, founded by Kazi ten years ago. While Civilitude has worked on projects outside of Austin, this has only been for engineering services. Kasemi developed the first City of Austin Affordability Unlocked project, A at Lamppost.

# Supportive Housing - IC RHDA Funding Application

Attachments 2. Principals Information

# 2. Principals Information

Capital A Housing has engaged the following high-quality development team to oversee the development of Supportive Housing - IC:

Lead Developer	Capital A Housing
Development and Financing Consultant	True Casa Consulting, LLC
Supportive Service Provider / Owner	Integral Care
Civil Engineer	Civilitude
Architect	Urban Foundry Architecture
General Contractor	TBD
Property Management	TBD

Please see the attached documentation of experience for the team members listed above. Each team member has vast experience in the development of affordable housing and intimate familiarity with the funding sources scheduled for this project.

# ATTACHMENT 2.a. Resumes of Principals

# **Conor Kenny**

Principal and Director of Public Affairs

# CAPITAL (A) HOUSING



### Years in the Industry • 18 years

### Years in the Firm · 1 years

### Education:

- Master of Public Affairs, LBJ School of Public Affairs, University of Texas at Austin
- BA in Liberal Arts from the Evergreen State College.

Conor Kenny is a longtime government, politics, and policy professional at the local, state, and federal levels, having worked for a variety of government-focused non-profits and the state government. He has been deeply engaged in Austin housing and development policy as a member of the city's Design Commission and Planning Commission, where he served as chair and led the commission's Transportation Working Group and the Land Development Code Re-Write working groups on residential and non-residential zoning. At Capital A Housing he performs a wide variety of roles, including planning, community engagement, advocacy, government relations, strategy, and business development. Mr. Kenny specializes in putting together projects that are responsive to the city's - and particular neighborhoods' - needs and priorities, for development that breaks the usual mold and is welcomed by communities.

**Community Engager Experience** 

# A at Lamppost, Austin, TX

Capital A Housing's "A at Lamppost" development, at 12500 Lamppost Lane, contains 17 multi-bedroom, family-friendly, townhouse-style homes for purchase all by families making 60-80% of Austin's Median Family Income. It is the first development utilizing the "Affordability Unlocked" ordinance to break ground in Austin. The development qualified for the "Tier 1" ordinance provisions, which waive or relax city requirements for parking, setbacks, and density levels for projects with at least half of their units being income-restricted. A at Lamppost was financed in part with \$1.3 million from the City of Austin's Ownership Housing Development Assistance program, and is on-track for completion by May of this year. The development team included several team members for A at St. Johns: Capital A Housing as Development Company handling buyer qualification screening and general affordability compliance.

# 2011 Franklin Ave, Austin, TX

Community engagement representative for EM Franklin LLC's 2011 and 2015 Franklin Ave development. Collaborating with the City, Developers and most importantly with the neighborhood communities in order to achieve a development that is most suitable for the neighborhood.

# ST Georges Green, Austin, TX

Capital A Housing's "A at St. Georges Green" development, at 5300 St Georges Green, is an affordable housing community that will provide eight rental units affordable to households earning 50% or less of Median Family Income. This high-impact property will be nestled in a single-family, high-opportunity neighborhood right off of Manchaca and Stassney Lanes and a stone's throw from Austin Community College's South Austin campus. The project will provide affordable homes in a family-centric neighborhood where the average market rent is \$1,487 per month

# A at E St Johns Ave, Austin, TX

Community engagement representative for Capital A Housing's A at St Johns. Collaborating with the City, Developers and most importantly with the neighborhood communities in order to achieve a development that is most suitable for the neighborhood.

# ATTACHMENT 2.a. Resumes of Principals

Eyad Kasemi, EIT

President

# CAPITAL (A) HOUSING



Years of Experience 7 years

Years in the Firm 3 years

Education:

BS Civil Engineering, Al Baath University, Homs, Syria

Registration: TX EIT # 51951 Mr. Kasemi is a civil engineer with a construction management academic background. He has over 12 years of experience in land acquisitions, land development, and pro formas. Mr. Kasemi also has worked effectively using financing instruments in the capital stack to maximize IRR for over 6 years. Through years of experience, he has developed a deep understanding and expertise in identifying infill properties with development potential and managing multiple consultants and contractors from feasibility to move-in ready as well as recapturing properties in floodplains or infrastructure burdened and optimizing infrastructure requirements through negotiations with municipalities.

**Relevant Project Experience** 

### A at Lamppost, Austin, TX

Capital A Housing's "A at Lamppost" development, at 12500 Lamppost Lane, contains 17 multi-bedroom, family-friendly, townhouse-style homes for purchase all by families making 60-80% of Austin's Median Family Income. It is the first development utilizing the "Affordability Unlocked" ordinance to break ground in Austin. The development qualified for the "Tier 1" ordinance provisions, which waive or relax city requirements for parking, setbacks, and density levels for projects with at least half of their units being income-restricted. A at Lamppost was financed in part with \$1.3 million from the City of Austin's Ownership Housing Development Assistance program, and is on-track for completion by May of this year. The development team included several team members for A at St. Johns: Capital A Housing as Development, Civilitude as Civil Engineer, Constructinople as General Contractor, and Guadalupe Neighborhood Development Company handling buyer qualification screening and general affordability compliance.

# Jordan at Mueller, Austin, TX

Capital A Housing President Eyad Kasemi and St Johns Village's civil engineer Civilitude designed the site for the Jordan at Mueller, receiving a site development permit in a record four months. Open in 2019, the Jordan is located in the Mueller neighborhood in East Austin. This new community provides 132 deeply affordable, service-rich homes for low-income families. The Jordan features housing for people making about 50 to 60 percent of the median family income, with 14 units reserved for families who are homeless or at risk of homelessness. The Jordan was built utilizing low-income housing tax credits from the Texas Department of Housing and Community Affairs and bond funding via the City of Austin's Rental Housing Development Assistance program.

### La Vista de Lopez, Austin, TX

La Vista de Lopez will be a 27 unit income-restricted affordable housing building for seniors near the heart of downtown. It will be fully ADA-compliant and will be income-restricted for seniors making less than 50% Austin's Median Family Income. It is being developed by some members of the A at St. Johns team, including developer Guadalupe Neighborhood Development Corporation and civil engineering by Eyad Kasemi of Capital A Housing and Civilitude. The nine-story tower is being built adjacent to a historic property on land purchased through financing from the Austin Housing Finance Corporation.

### Waterloo Terrace, Austin, TX

Project Manager for 132-unit permanent supportive housing for single adults on 2.5 acres near the Mo Pac Expressway and Parmer Lane intersection - near the Domain, job opportunities, medical services at St. David's Hospital and the Walnut Creek Greenbelt. Eyad performed grading, drainage, utilities and site plan production and permitting.

# Colony Park, Austin, TX

Located in Northeast Austin, the project site oers a unique opportunity to meet the needs of the community & provide a catalyst for economic development & growth for the area. Funded through a US HUD Sustainable Communities Challenge Grant to further its six livability principles, the development will incorporate best practice strategies for energy-ecient, building design, water conservation & zero-waste technology to create a model sustainable & livable mixed-use, mixed-income community. Civilitude provided utility infrastructure design services for the 258-acre masterplanned community and Eyad served as a design team member

# ATTACHMENT 2.a. Resumes of Principals

Fayez Kazi, PE, LEED AP

Principal

# CAPITAL (A) HOUSING



### Years of Experience 24 years

### Education:

- · MS Engineering &
- BS Architectural Engineering, The University of Texas at Austin

### **Registration**:

- · Texas PE# 96489,
- LEED Accredited Professional

# Community Leadership:

- Former Chair, Planning Commission
- Associate Professor, Department of Civil, Architectural & Environmental Engineering at UT Austin
- Former Vice Chair, Zero Waste Advisory Commission
- Real Estate Council of Austin Board
- Austin Asian Chamber Board
- Former Chair, South Congress Combined Neighborhood
- Asian American Resource Center, Design Advisory Panel
- UT Austin Projects for Underserved Communities, Service Leanring Advisory Board
- Austinites for Action Advisory Board

Mr. Kazi has over 24 years of experience providing public and private sector clients with entitlements and the design, management and construction of site development projects. Mr. Kazi has worked on ADA improvements projects to complex site development and roadway projects. Mr. Kazi brings a unique combination of technological savvy, professional service, technical knowledge and enthusiastic commitment to his clients. His strengths also include a deep understanding of the permitting process, environmental sensitivities, grading and drainage as demonstrated by the list of selected projects below:

# Relevant Project Experience

# La Vista de Lopez, Austin, TX,

La Vista de Lopez will be a 27 unit income-restricted affordable housing building for seniors near the heart of downtown. It will be fully ADA-compliant and will be income-restricted for seniors making less than 50% Austin's Median Family Income. It is being developed by some members of the A at St. Johns team, including developer Guadalupe Neighborhood Development Corporation and civil engineering by Eyad Kasemi of Capital A Housing and Civilitude. The nine-story tower is being built adjacent to a historic property on land purchased through financing from the Austin Housing Finance Corporation.

# Lakeline Station Apartments, Austin, TX

128-unit SMART Housing multi-family development with Learning Center, Trail and Sidewalk to LakelineTOD Station in the northwest corner of Rudledge Spur and 620 North. The project was within the Northwest Park and Ride TOD district which required partial street and pedestrian improvements in both City and TxDOT public right of way. The project also required a water main extension through private property. Civilitude provided context sensitive site design and permitting which includes pavement repair and expansion, street parking and pedestrian path improvements along the southern most section of Rutledge Spur (one of eight local mobility areas to be studied by the City). The team resolved various challenges along this narrow street including above ground electrical infrastructure, topography, and existing trees.

# Cardinal Points Apartments, Austin, TX

120-unit SMART Housing multi-family development at the southwest corner of Four Points Dr and River Place Blvd. The project site has several critical environmental issues such as caves, underground voids, golden cheeked warblers endangered species, and densed inventory of trees. In addition to developing the site, Civilitude also assisted Foundation Communities to extend almost one mile of sidewalk to connect the site to the nearest job center and modify Four Points Drive

# Gudalupe Saldana Apartments, Austin, TX

Project Principal & Project Manager for 90-unit fully affordable detached condominium and single-family Netzero development in East Austin. Design included flood plain modeling and modification, low-impact development techniques such as raingardens and biofiltration pond.

# Sierra Vista Apartments, Austin, TX

Civilitude teamed up with the non-profit consultant Community Powered Workshop to design Foundation Community's Sierra Vista Apartments. First developed in the early 1980's, the site had entered a state of disrepair and required extensive interior renovation and site improvements, including several foundation repairs and bringing parking & pathways into ADA compliance.

# Gaston Place Apartments, Austin, TX

Civilitude collaborated with HACA, AHA! and Community Powered Workshop to design a 27-unit complex in northeast Austin. Gaston Place Aparments provides one and two-bedroom apartments for households with incomes below 50% of the median family income.

# ATTACHMENT 2.b. Resumes of Development Team



# TRUE CASA CONSULTING, LLC

# Affordable Housing + Supportive Services = Community Impact

True Casa provides affordable housing and supportive service solutions that assist nonprofits, private organizations and municipalities to create communities that everyone can call home. We have decades of experience developing high-impact, quality affordable housing as well as designing, funding, and running innovative supportive housing programs. We leverage our expertise, experience and creativity to help communities house and support those most in need.

True Casa Founder Jennifer Hicks has over 20 years of affordable housing development and finance experience working for Foundation Communities - the State's premier nonprofit, affordable housing developer. As Director of Housing Finance, Hicks led the development of 14 innovative and high-impact communities that provided 1,559 units of affordable housing. While at Foundation Communities, Hicks also helped create and implement the first supportive housing model in Austin and grew the model to 783 units before her departure. In her current consulting capacity, Hicks has continued working with nonprofits to help structure and access capital for permanent supportive housing projects in Texas. Hicks' passion and expertise is centered around high-impact housing and enjoys the complexity and challenge these projects provide.



# Jennifer Hicks - Founder, True Casa Consuting, LLC.

### Experience:

2017 - Present

Founder

True Casa Consuting, LLC. — Austin, TX

 Founded boutique consulting firm focused on mission-driven and impactful affordable housing development and supportive service programming.

# 2002 - 2017 Director of Housing Finance

Foundation Communities, Inc. — Austin, TX

- Identified subsidy and conventional financing options for projects secured grants and loans from public and private sources (\$218 million) for the acquisition and rehabilitation of 14 communities (1,559 units) and two learning centers.
- Led the development of Foundation Communities' supportive housing model for extremely low income and homeless single adults and families. Since 2001, developed 783 units of supportive housing.
- Identified, secured and structured funding for each affordable housing community. Since 2001, secured over \$218 million of grants and loans from public and private sources for pipeline development.
- Coordinated application and closing of funds from the following sources: conventional banks, tax credit equity investors, Low Income Housing Tax Credit program, City of Austin Rental Housing Development Assistance Program, HOME, Community Development Block Grant Program, Federal Home Loan Bank, NeighborWorks America, HUD 221(d)(4) and Capital Magnet Fund.
- Facilitated the refinancing of eligible properties in the FC portfolio.
   Since 2001, have facilitated six refinances.
- Led the Real Estate Development Committee of the Foundation Communities Board of Directors responsible for guiding the growth of the organization.
- Planned development criteria and assisted with evaluation and negotiation
   of potential development projects.
- · Helped manage funder compliance and reporting.
- · Maintained compliance with tax exemption requirements for 22 property portfolio.

# **TRUE CASA CONSULTING, LLC**

### Education:

Master of Public Affairs ...... May 2002 LBJ School of Public Affairs, Austin, Texas

- Master's Report: "Reinventing S.R.O.'s: Homes for the Single, Working Poor"

# B.A. in Journalism ...... May 1999

Texas Tech University, Lubbock, Texas

- Texas Valedictorian Scholarship
- Hutcheson Endowed Journalism Scholarship

# **TRUE CASA CONSULTING**

Project	New or	# of	Project	Financing	Year	Income Mix
	Rehab	Units	Туре		Complete	
Arbor Terrace, Austin, TX	Rehab	120	Supportive Housing	NSP, City of Austin, FHLB Atlanta	2012	90 units – 30% MFI 30 units – 50% MFI
Bluebonnet Studios, Austin, TX	New	107	Supportive Housing	9% LIHTC, City of Austin RHDA Program, FHLB San Francisco, TCAP, Enterprise Green Communities	2016	22 units – 30% MFI 21 units – 40% MFI 64 units – 50% MFI
Burnet Place Apartments, Austin, TX	New	61	Supportive Housing for Persons Living with HIV/AIDS	City of Austin RHDA, TDHCA MFDL, FHLB San Francisco, Private Fundraising	Under Development	13 units – 30% MFI 13 units – 40% MFI 35 units – 50% MFI
Capital Studios, Austin, TX	New	135	Supportive Housing	9% LIHTC, City of Austin RHDA Program, FHLB San Francisco, Enterprise Green Communities,	2014	27 units – 30% MFI 27 units – 40% MFI 81 units – 50% MFI
Cardinal Point, Austin, TX	New	120	Family	9% LIHTC, City of Austin RHDA Program, FHLB AHP	2017	12 units – 30% MFI 60 units – 50% MFI 48 units – 60% MFI
The Commons at Saint Anthony's, Amarillo, TX	Adaptive Reuse	124	Senior	9% LIHTC, State and Federal Historic Tax Credits	Under Development	13 units – 30% MFI 25 units – 50% MFI 86 units – 60% MFI
Eastern Oaks Apartments, Austin, TX	Rehab	30	Family	TDHCA MFDL and RHDA Program	Under Construction	All units below 30% MFI
Garden Terrace, Austin, TX	Rehab/New	123	Supportive Housing	City of Austin RHDA funding, FHLB AHP, TDHCA HOME, Section 8 Moderate Rehabilitation SRO Program	2003, 2008, 2017	45 units – 30% MFI 75 units – 50% MFI 3 units – UR
Homestead Oaks, Austin, TX	New	140	Family	9% LIHTC, City of Austin RHDA Program, HUD 221(d)(4) Ioan, FHLB AHP	2015	14 units – 30% MFI 70 units – 50% MFI 42 units – 60% MFI 14 units – MKT
Manor Town II	New	20	Seniors	TDHCA MFDL, FHLB AHP	Under Development	20 units at 30% MFI
The Jordan at Mueller, Austin, TX	New	132	Family	9% LIHTC, City of Austin RHDA Program, FHLB San Francisco	2019	14 units – 30% MFI 66 units – 50% MFI 52 units – 60% MFI
Lakeline Station, Austin, TX	New	128	Family	9% LIHTC, City of Austin RHDA Program, Department of Justice Funds	2017	13 units – 30% MFI 64 units – 50% MFI 51 units – 60% MFI
Live Oak Trails, Austin, TX	New	58	Family Supportive Housing	9% LIHTC, City of Austin RHDA Program, Department of Justice Funds	2017	12 units – 30% MFI 12 units – 40% MFI 34 units – 50% MFI

# **TRUE CASA CONSULTING**

M Station,	New	150	Family	9% LIHTC, City of	2011	15 units – 30% MFI
Austin, TX				Austin RHDA		75 units – 50% MFI
				Program, FHLB		45 units – 60% MFI
				San Francisco		15 units – MKT
Roosevelt	New	40	Supportive	City of Austin	Under	14 units – 30% MFI
Gardens, Austin,	Construction		Housing for	RHDA, TDHCA	Construction	26 units – 50% MFI
ТХ			Persons Living	MFDL, FHLB San		
			with HIV/AIDS	Francisco		
Sierra Vista,	Rehab	238	Family	9% LIHTC, City of	2012	24 units – 30% MFI
Austin, TX				Austin RHDA		166 units – 50% MFI
				Program, FHLB		48 units – 60% MFI
				San Francisco		
Spring Terrace,	Rehab	142	Supportive	City of Austin	2006	14 units – 30% MFI
Austin, TX			Housing	RHDA, TDHCA		126 units – 50% MFI
				HOME and HTF,		2 units – UR
				FHLB Dallas		
Skyline Terrace	Rehab	100	Supportive	9% LIHTC, City of	2008	72 units – 30% MFI
Austin, TX			Housing	Austin RHDA,		28 units – 40% MFI
				TDHCA HOME,		
				FHLB San Francisco		
Talia Homes at	New	16	Family	City of Austin RHDA	Under	
Lamppost	Construction				Construction	
Waterloo	New	132	Supportive	9% LIHTC and City	2020	26 units – 30% MFI
Studios, Austin,	Construction		Housing	of Austin RHDA		26 units – 40% MFI
ТХ				Program		80 units – 50% MFI

Civilitude Engineers & Planners Firm Bio



### **Firm Address**

5110 Lancaster Ct, Austin, TX 78723 Telephone Number +1 512 761 6161 Contact Person Nhato Ho, PE, LEED GA nhat@civilitude.com Date of Organization April 2010 Type of Organization Limited Liability Company Firm's Registration Number F-12469

### Firm Overview & History

Civilitude is a local, Asian minority-owned engineering and planning firm, established in early 2010. Founded by Fayez Kazi, PE, Civilitude's core principle is to deliver effective design solutions and experienced project man-agement competitive to large companies while providing personal, flexible and timely communication that only a small, nimble firm can provide. Nhat Ho, PE, has been with Civilitude since its inception, starting as an engineer prior to joining the management team in 2014 and more recently becoming named President of Civilitude in 2021.

Civilitude brings the full package of technical and permitting knowhow, positive working relationships with City staff, as well as experience in interfacing with neighborhoods and other community stakeholders. Our leadership team brings a combined 65 years of experience in delivering various project types, including field engineering with daily interaction with property owners. Our extensive experience with SMART housing projects (a type of certification by the City of Austin), public schools and downtown high-rise developments with compressed permitting timelines has enabled our team to test, benchmark and optimize effective permitting strate-

gies. Additionally, as the prime engineers for various public entities including the City of Austin, our team has successfully cultivated positive working relationships with reviewers at several levels across multiple regulatory bodies. Most importantly, our team's past and present service on the City of Austin's Planning Commission, Water and Wastewater Commission, Environmental Commission as well as several non-profit boards and neighborhood associations puts us in a unique position to facilitate conversations, resolve issues and build neighborhood goodwill and consensus in the community.

When it comes to growth, our focus is not only on our team size and expanding public and private sector portfolios but also deepen- ing trust with our clients. In 2010, our team of three dedicated our expertise to serving public school and affordable housing segments which were largely underserved, especially when there were fewer and smaller projects. In 2012, Civilitude was selected to provide water, sanitary, and reclaimed small diameter pipeline design and permitting for the Greenwater Downtown Redevelopment project, a public private partnership between Trammel Crow and the City of Austin. In 2013, we performed chilled water large diameter pipeline design for Austin Energy as part of Nueces and West 2nd Street extension to Shoal Creek Bridge. In 2014, as part of the winning masterplan team for Colony Park Sustainable Community, Civilitude began providing utility layout, capacity analysis, and pipeline design and permitting, both small and large diameter, for 208-ac planned community with over 12 miles of public roadways. By 2015, with the two principals serving as the lead engineers for an energetic team of nine, Civilitude had laid the foundation for structured and sustainable growth not only in project volume but also complexity, diversity and scale.

Civilitude has experience as both a sub-consultant and a prime for public sectors projects, collobarating with several reputable firms working in the public works sector such as RPS Espey, Alan Plummer, Lock- wood, Andrews & Newnam, we take pride in our direct contracts with clients, especially public entities. Specifically, Civilitude was recently awarded a \$1M prime contract by the City of Austin to provide field engineering for sidewalk and urban trail improvements. Civilitude currently serves as the design engineer for over five major public school projects over \$200M in combined construction cost as well as a trusted advisor to Austin ISD, Round Rock ISD and San Marcos CISD.

Today, with our team size of 31 employees, Civilitude maintains a diverse and balanced portfolio with projects spanning both public and private sectors including but not limited to public infrastructures such as pipelines, roadways, trails, ponds, and parks; educational and sports facilities; tax credit and market-rate multi-family housing; master planned communities; and mixed-use complexes for office, retail, entertainment and industrial. Our core services include land feasibility studies; site and infrastructure construction documents; site permitting and acceleration strategies; bid review, value engineering and cost control; project management; and construction administration. Civilitude specializes in pipeline design, site and right-of-way permitting and acceleration, and karst void mitigation. Our clients are just as diverse, from individual home owners, to public entities, neighborhood associations, housing authorities, non-profit affordable housing provides, transportation authorities, and private developers.

# **Civilitude Engineers & Planners**

Revelant Experiences





Project Name

Gaston Place Apartments

1920 Gaston Place, Austin, TX

Owner

Accessible Housing Austin!

**Completion Date** 

Summer 2020

**Construction Cost** 

\$3 Million

# Reference

Melissa Orren, Executive Director of Accessible Housing Austin!, 1640A East 2nd St, Austin, TX, 78702

# **Gaston Place Apartments**

Founded by leaders in Austin's disability rights community, Accessible Housing Austin! (AHA!) is excited to be breaking ground later this year for AHA! at Briarcliff. The 27-unit complex in northeast Austin will provide one and two-bedroom apartments for house-holds with incomes below 50% of the median family income. Six of the units will be designated at "deeply affordable."

In keeping with its mission to provide affordable and accessible housing for tenants with disabilities, AHA! will exceed federal integration standards with half of the units being accessible and the other half adaptable.

Civilitude worked closely with AHA! & HACA to minimize public sidewalk improvements required by the City of Austin under subchapter E. We also assist the successful partnership with Public Works that built the missing section of sidewalk in front of the site which further reduced project construction cost. Civilitude assisted HACA in understanding and resolving issues related to the unified development agreement due to complex site ownership structure.



# **Civilitude Engineers & Planners**

**Revelant Experiences** 



ENGINEERS & PLANNERS

# **Project Name**

Lakeline Station Apartments
Location
13636 Ruttedge Spur, Austin TX

Foundation Communities

**Completion Date** 

December 2016

**Construction Cost** 

\$19 Million

Owner

# Reference

Walter Moreou, Executive Director of Foundation Communities, 3036 South First Street, Austin, TX 78704

# **Lakeline Station Apartments**

128-unit SMART Housing multi-family development with Learning Center, Trail and Sidewalk to LakelineTOD Station in the northwest corner of Rudledge Spur and 620 North. The project was within the Northwest Park and Ride TOD district which required partial street and pedestrian improvements in both City and TxDOT public right of way. The project also required a water main extension through private property.

Civilitude provided context sensitive site design and permitting which includes pavement repair and expansion, street parking and pedestrian path improvements along the southern most section of Rutledge Spur (one of eight local mobility areas to be studied by the City). The team resolved various challenges along this narrow street including above ground electrical infrastructure, topography, and existing trees.


#### **Civilitude Engineers & Planners**

Revelant Experiences

7400 Loyola Ln, Austin, TX 78724

City of Austin / Sandra Harkins

(Neighborhood Housing & Communi-

**Project Name** 

Colony Park

City of Austin

**Completion Date** 

**Construction Cost** 

Location

Client

TBD

TBD

Reference





#### **Colony Park**

208 acres master planned community including Colony Loop Drive extension and several new streets with above ground and underground infrastructures to serve a mixed use development.

Civilitude provided preliminary utility plan for the entire masterplan and construction plans for water, wastewater and reclaimed water in the Phase 1 street extensions. The project features several miles of roadways with seventeen street sections, some with very limited public right-of-way width. Civilitude played crucial role in facilitating conversation between Austin Water Utility and street design consultant in order to achieve the desirable sections while still accommodating necessary utilities. The team also assisted with resolving issues related to erosion hazard zone, critical environmental feature buffer, and creek crossing for streets and bridges. Civilitude prepared Service Extension Request analysis to optimize offsite improvements as well as designed phase 1 construction plans for water, reclaimed and wastewater improvements on site.



#### Table of Contents

#### **Civilitude Engineers & Planners**

Revelant Experiences



ENGINEERS & PLANNERS

#### Project Name

Greenwater Redevelopment
Location
San Antonio 2nd, 78701
Client
Trammell Crow/Mark Fowler (Rep)

**Completion Date** 

S2016

**Construction Cost** 

\$5.1 Million

#### **Greenwater Redevelopment**

Public-private partnership redevelopment project in Downtown Austin to extend West 2nd Street for two blocks from San Antonio to Shoal Creek Bridge and Nueces Street from Cesar Chavez to West 2nd Street alley including all utilities.

Civilitude designed and permitted 900 LF of 16" water, 800 LF of 12" wastewater, 300 LF of 8" reclaimed water, and 400 LF 24" supply & return chilled water main extension. Civilitude's Principal and project manager, Mr. Nhat Ho, personally resolved major field issues and facilitated meeting with reviewers and inspectors on site to ensure project continuation. Examples of field issues are bypass pumping for tie-in to a major 42" wastewater main, assessment of major box manholes, and curve wastewater line with fiber-glass manholes due to dry utility conflicts.







Fayez Kazi PE, LEED AP

CEO







Years of Experience: 24 years

#### **Education**:

MS Engineering & BS Architectural Engineering, The University of Texas at Austin

#### **Registration:**

Licensed Professional Engineer Texas PE # 96489 LEED Accredited Professional

#### **Affiliations:**

Former Chair, Planning Commission Associate Professor. Department of Civil, Architectural & Environmental Engineering at UT Austin Former Vice Chair, Zero Waste Advisory Commission Real Estate Council of Austin Board Austin Asian Chamber Board Former Chair, South Congress Combined Neighborhood Asian American Resource Center, Design Advisory Panel UT Austin Projects for Underserved Communities, Service Leanring Advisory Board Austinites for Action Advisory Board

**Mr. Kazi** has over 20 years of experience providing public and pri-vate sector clients with entitlements and the design, management and construction of site development projects. Mr. Kazi has worked on projects as small as ADA improvement projects to complex site development and roadway projects. Mr. Kazi brings a unique com-bination of technological savvy, professional service, technical knowledge and enthusiastic commitment to his clients. His strengths also include a deep understanding of the permitting process, envi-ronmental sensitivities, grading and drainage as demonstrated by the list of selected projects below:

#### Relevant Project Experience

#### Trails at Vintage Creek - Foundation Communities - Austin, Texas

Design Engineer on two separate contracts for water utility improvement and construction documents to upgrade wa-ter meter connections and a structural retaining wall design. Responsibilities include working with Austin Fire Department, Austin Water Utility, and commercial building inspectors, pre-paring construction plans, spoils calculation, and specifica-tions for reuse of elevated pathways.

#### Sierra Vista Apartments - Foundation Communities - Austin, Texas

Project Principal on three separate contracts beginning with a tree & topographical survey of 9-acre tract with existing multi-family apartment units. The survey was used to provide a r eport with profiles of the accessible paths and sections at ever y 5' to help identify non-compliant slopes. Involvement led to preparation of well plugging plan and permitting thr ough the Barton Springs Edwards Aquifer Conservation District for a 4' wide, 37' deep unrecor ded well on the property. Currently developing construction plans for sidewalk & grading to provide AD A accessibility and improve drainage. Design includes 315 LF stormwater line & ar ea inlets and site improvements for proposed Learning Center.

#### Greenwater Redevelopment - Trammel Crow - Austin, Texas

Project Principal for site/civil construction documents and permitting for utility infrastructure design for \$550 million redevelopment project of the former City of Austin Green Water Treatment Plant that will provide nearly 2 million square feet of new space. Planned development includes high-rise mixed use buildings, apartment residential units with provisions for affordable housing, hotel, office and retail space. Nueces Street and 2nd Street will be extended through the site to connect the Second Street and Seaholm Power District.

#### Presidium Riverside Apartments - Cadence McShane - Austin, TX

Project Principal for site/civil construction documents and permitting for utility infrastructure development will provide 1, 2 and 3 bedroom apartments and amenities.

#### Jenkins Design Center Office Complex - Jenkins Custom Homes - Bee Cave, TX

Project Principal for the civil/site design for office complex on a 1-acre tract in Bee Cave, Texas. Development included a 7,000 SF Luxury Home Idea Center at Jenkins Park Plaza with high-end custom home fit and finish within walking distance of the Hill Country Galleria and residen-ntial apartments. Designed with professional architects, engineers and artists in mind, the site incorporates an interior tree grove and rock outcropping into the visual aesthetics. Civilitude team designed and permitted the first full infiltration raingarden in the City – educated local government and regulatory officials. Contaminant removals satisfied the stringent water quality regulations of the City of Bee Cave while promoting low impact development thus enhancing the site.

#### Colony Park - City of Austin - Austin, Texas

Located in Northeast Austin, the project site offers a unique opportunity to meet the needs of the community & provide a catalyst for economic development & growth for the area. Funded through a US HUD Sustainable Communities Challenge Grant to further its six livability principles, the development will incorporate best practice strategies for energy-efficient, building design, water conservation & zero-waste technology to create a model sustainable & livable mixed-use, mixed-income community. Civilitude provided utility infrastructure design services for the 258-acre masterplanned community

Nhat M. Ho PE, LEED GA

President







#### Years of Experience: 10 years

#### **Education**:

BS Architectural Engineering, The University of Texas at Austin

#### **Registration:**

Licensed Professional Engineer Texas PE # 119194 LEED Green Associate

#### Affiliations:

Water & Wastewater Commissioner Joint Sustainability Committee Chair of Mueller Neighborhood Association Real Estate Council of Austin Greater Austin Asian Chamber of Commerce Downtown Austin Alliance South Congress Combined Neighborhood Contact Team Structural Engineering Institute

**Mr.** Ho brings over ten years of versatile experience from different areas of **civil engineering**, structural engineering, architectural design, Revit modeling and production drafting. His integrated civil and structural knowledge ranges from stormwater management systems, wet utilities, and sports running tracks to retaining structures, spatial arrangement of buildings and site integration. His land development experience includes site feasibility studies, zoning changes, subdivisions, and commercial site plans. He has cultivated relationships with review staff, especially at the City of Austin, and has built a reputation for effective and responsible design. His in-depth expertise includes utilities, innovative water quality management and accelerated site plan permitting. Specifically with RRISD & AISD, Mr. Ho has extensive knowledge with the inter-local agreements and dedicated review teams that control school projects for the City of Austin.

#### Relevant Project Experience

#### Trails at Vintage Creek - Foundation Communities - Austin, Texas

Design Engineer on two separate contracts for water utility improvement and construction documents to upgrade wa-ter meter connections and a structural retaining wall design. Responsibilities include working with Austin Fire Department, Austin Water Utility, and commercial building inspectors, pre-paring construction plans, spoils calculation, and specifica-tions for reuse of elevated pathways.

#### Sierra Vista Apartments - Foundation Communities - Austin, Texas

Field Engineer responsible for quantifying soil volume and dynamic cost estimate for contract work required to plug a 4' wide, 37' deep unrecorded well discovered on the prop-erty. Work also included site investigation, coordination with licensed well driller, and on-field direct response regarding material and procedure of the plugging process.

#### Greenwater Redevelopment - Trammel Crow - Austin, Texas

Project Manager designing utility infrastructure to serve the redevelopment of the former Green Water Treatment Plant. Responsible for producing water, wastewater and chilled water construction documents and obtaining development permits with Austin Water Utility and Austin Energy on an accelerated timeline. Performed coordination with other entities to avoid conflicts with a congested downtown underground utility network while existing in harmony with the aboveground Great Streets elements.

#### Edison Riverside Apartments - Presidium - Austin, Texas

Project Manager leading site permit, license agree and providing construction documents and permitting for utility infrastructure design for 353 unit residential apartments, leasing office and resident amenities.

#### The Yard Redevelopment - The Yard LLC - Austin, Texas

Project Principal overseeing the public water and wastewater improvements to serve over 150,000 SF of mixed use redevelopment. In charge of wastewater capacity analysis for over 8,000 properties near the project site to develop accurate demand for the proposed

#### Colony Park Masterplan - Urban Design Group - Austin, Texas

Project Manager in charge of preliminary utility plan, Service Extension Request, design and permitting of phase 1 infrastructures. Working closely with the urban planner to provide utility placement for multiple street cross sections to allow narrow urban street width.

#### Woodbridge Subdivision - Polis Properties - Austin, Texas

Project Manager for subdivision construction documents and permitting for public street, utility, and stormwater infrastructure design for 9 lot subdivision in Austin. Design included over 800 LF of 8" water and wastewater lines. The development will provide 18 duplex housing units in East Austin close to downtown.

#### Fox Sparrow Subdivision - Verdant Frontiers - Cedar Park, TX

Project Manager for site/civil construction documents and permitting for public street, utility, and stormwater infrastructure design for 17 lot subdivison in Cedar Park. Design included over 1,710 LF of 8" water and wastewater lines.

#### Mike Reyes PE

Director of Civil Engineering







Years of Experience: 14 years

#### **Education**:

BS Architectural Engineering, The University of Texas at Austin

#### **Registration**:

Licensed Professional Engineer Texas PE #111664

#### Software Proficiency:

AutoCAD Civil 3D Autodesk Hydraflow Express Autodesk SSA Microstation ESRI ArcGIS WaterCAD EPANET StormCAD PondPack HEC-HMS HEC-RAS

#### **Current Workload**

Availability: 70%

/0%

**Mr. Reyes**'s career includes more than 14 years of extensive experience in the design, construction management, review, and approval of civil engineering land development projects throughout the Greater Austin area and the State of Texas. Current projects consist of the design and construction management of several concurrent municipal and private projects in Central Texas. Duties include working closely with clients and development teams, feasibility studies, site development, drainage and innovative water quality design, utility design, regulatory permitting through local and state agencies, cost estimating and construction management as demonstrated by the list of selected projects below:

#### **Relevant Project Experience**

#### CLMP220 Mobility Rotation List - Phase 2 - City of Austin - Austin, Texas

QA/QC for civil engineering on several projects under this rotation list. The successful completion of these projects required close coordination with City agencies, a thorough knowledge of local conditions and construction practices, familiarity with TDLR and ADA accessibility regulations, efficient deadline setting, and the ability to respond to public input during the design and construction processes.

#### Austin Water Utility Smart Meter Installation - ACLARA - Austin, Texas

QA/QC for Civilitude's traffic control plan for over 150 sites of Data Collection Unit installation across Austin Water's service area. Civilitude works closely with Aclara and construction vendors in developing optimized traffic control scenarios based on means and methods. Civilitude also collaborates with Austin transportation department staff in developing pre-approved new traffic control details specifically for the workflow of this public project.

**BondWide Technical Review & Permitting Support** - AECOM & McKissack&McKissack – Austin, Texas Project Manager that provided technical peer review for the civil discipline to ensure code compliance, constructability and risk mitigation for the District. We also reviewed, benchmarked and developed permitting strategies for the design team to ensure the project's success.

#### Highland & Brownie Park - City of Austin - Austin, Texas

Project Manager for the improvements at Highland and Brownie Park. Mike leads/coordinates the site permitting, and site plan exemption for both sites.

#### Fontain Plaza - RedLeaf Properties & Austin Community College-Highland - Austin, Texas

Project Manager for the site, drainage, and utility relocation and improvements at Fontaine Plaza, a former mall surface parking lot transformed into an urban park. Coordinated ADA compliant paths throughout the park to connect to the internal circulation routes of the Highland Campus.

#### Waterloo Greenway - Corridor Framework Plan - City of Austin - Austin, Texas

Project Engineer for The Corridor Framework plan which consisted of a comprehensive investigation of the post-Waller Creek tunnel completion conditions along Waller Creek, and preparation of the plan that would guide the redevelopment of Waterloo Greenway public trails and parks from Lady Bird Lake to 15th Street. Mike led research efforts and onsite field investigations to document the location/existence of all stormwater creek outfalls, water/wastewater utilities, overhead and underground dry utilities along Waller Creek. He developed utility feasibility relocation plans and strategies to allow for proposed public trail and park improvements. Mike also coordinated with stakeholders, COA, and the Waterloo Greenway Conservancy on preliminary trail alignments and creek restoration efforts.

#### Canopy Walk at the Fairmont Hotel - Manchester Financial Group - Austin, Texas

Project Manager for The Canopy Walk, an outdoor aerial walkway connecting the Fairmont Hotel to the Austin Convention Center (ACC), spanning over Red River Street and Waller Creek. This is one of the first public/private collaborative design and construction efforts to be compatible with the vision for the Water-loo Greenway, a future public park winding along Waller Creek. Utilizing HEC-RAS, Mike led/coordinated the floodplain drainage study within Waller Creek within the vicinity of the ACC. He also designed the relocation of existing ACC roof drainage outfalls into Waller Creek. Creek restoration and construction phase creek protection plans were also developed. Mike also managed construction phase services and site inspections through final project completion.



"(Urban Foundry Architecture) has consistently been an effective advocate for us and our projects... and proved invaluable to their success."

> Sean O'Neill President

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**Urban Foundry Architecture** began in July of 2013 with the desire to build a firm dedicated to a mission that matters – a way for us to apply our unique experience for the greater good in the most concentrated and effective manner possible. Through significant soul-searching, we arrived at our mission and it continues to influence everything we do:



Each project is an opportunity to use our talents and creativity to bring our client's vision to life, while making the world a better place. The dreamers and designers of the world do more than just solve problems. We look beyond the obvious, dream big, and identify the hurdles. We embrace our clients with wild ideas and the optimism and ambition to go after them passionately. We listen intently, and we endeavor to understand and implement their vision, bringing it to life larger than imagined.

Three dedicated studios: **Commercial**, **Multi-family**, and **Interior Architecture**, maintain an urban focus **working collaboratively** day in and day out. We've developed a team to lead these studios with the philosophy of giving talented, creative people the freedom to do what they do well.



#### DAVID CARROLL, AIA, LEED AP BD+C, CDT MULTIFAMILY REPRESENTATIVE PROJECT LIST

**The Hudson – Austin, Texas** (Design Phase) 78-unit condo development. 3 buildings, 3 & 5-story wood frame over 1 story subgrade concrete parking garage.

**One Oak – Austin, Texas** (Design Phase with Pappageorge Haymes Partners) 106-unit condo project with Live/Work & Retail/Restaurant at street level. 4 levels of metal frame over 1 level subgrade concrete parking garage. Amenities include Fitness Center, Pool, Business Center & Conference Room, Lounge, and trail along creek.

S. Lamar Apartments – Austin, Texas (Design Phase)

453 rental units, approx. 385,000 square feet. 5 stories of wood frame over 3 stories of concrete podium. Design for 1-Star AEGB Rating. Amenities include Leasing Center, pool, Fitness Center, & outdoor amenities.

Lamar Place – Austin, Texas (Design Phase) 115-unit market-rate rental development with retail at street level. Amenities include Leasing Office, Fitness Center, Community Room, & Pool. 4 levels of wood frame over 1 level concrete podium. Design for 1-Star AEGB Rating.

Hudson Townhomes – Austin, Texas (Design Phase) 50 for sale attached townhomes, 3-stories with roof decks and full garages on grade level.

Laurel Creek – Austin, Texas (completed at h+uo architects) 88 garden-style apartment units plus 20K SF Commercial building with Learning Center, Leasing Office, Food Pantry, & Daycare. Surface parking. LEED Gold

The Concord – Austin, Texas (completed at h+uo architects) 346-unit apartment project for Aspen Heights. Amenities include a community center, lap pool, dog park, community garden, pavilions, a fitness center. Garages, covered parking, and surface parking provided.

**The Jordan at mueller – Austin, Texas** (completed at h+uo architects) 132-unit multifamily project located on 3 ½ acres in the Mueller development. LEED Gold and AEGB. Onsite Learning Center with surface parking lot.

Lakeline Station Apartments - Austin, Texas (completed at h+uo architects) 128 units. On-site learning center designed to the Living Building Challenge and consisting of offices, classrooms, commercial kitchen, meeting spaces, multi-purpose gymnasium, weight room, & cardio fitness area. Surface parking

**Legacy Ranch at Dessau East – Austin, Texas** (completed at h+uo architects) 232-unit SMART Housing project. Surface parking. AEGB 1 Star Rating

The Waters at St James – Charleston, South Carolina (completed at h+uo architects) New 336-unit garden-style apartment complex, surface parking, Energy Star for Homes Rated **The Waters at Magnolia Bay – Charleston, South Carolina** (completed at h+uo architects) New 300-unit garden-style apartment complex, surface parking, Energy Star for Homes Rated

The Waters at Gateway West – Savannah, Georgia (completed at h+uo architects) New 276-unit garden-style apartment complex. Surface parking, Fitness Center, Pool, Playground, Community Room, Community Laundry & Mail Room. Energy Star for Homes Rated

**The Chicon – Austin, Texas** (completed at h+uo architects) 28 Condos with ground level retail, restaurant, & office space. 3-level metal frame over 1 level concrete podium. AEGB 1 Star Rated

Aspen Charlotte – Charlotte, North Carolina (completed at h+uo architects) Student Housing for Aspen Heights; 144 units, 480 beds, garden-style wood framed.

Homestead Oaks – Austin, Texas (completed at h+uo architects) 140 unit multifamily with onsite Learning Center and surface parking. LEED Gold, AEGB

Montopolis Condos – Austin, Texas (h+uo architects) 9 detached condo homes on one site. 3-story wood frame with garages on ground level.

**Notre Dame Court - Dallas, Texas** (completed at LZT Architects) 69-unit rental housing project. 3 story, wood frame with surface parking.

Independence Place - Montgomery, Texas (completed at LZT Architects) 15-unit affordable housing project for the disabled

Acres Homes Garden - Houston, Texas (completed at LZT Architects) 15-unit affordable housing project.

Thurmond Heights Apartments - Austin, Texas (completed at LZT Architects) Value-add improvements on existing 144-unit affordable housing complex.

**Disciples Village II – Odessa, Texas** (completed at LZT Architects) 30-unit affordable housing project for seniors.

William Booth Garden - Houston, Texas (completed at LZT Architects) Green renovation study for HUD for a 64-unit multifamily affordable housing project

**Meadowbrook Apartments – Austin, Texas** (completed at LZT Architects) Value-add improvements on existing 160-unit apartment complex

**Chalmers Courts Apartments - Austin, Texas** (completed at LZT Architects) Value-add improvements for a 158-unit affordable housing complex

#### Supportive Housing - IC





#### THE HUDSON Austin, Texas In Design Development

Phase I is 70 Residential units in two three-story buildings over subgrade concrete parking level. Phase II is approximately 50 townhome units, and Phase III is an additional proposed 70 residential units.





ONE OAK Austin, Texas In Design Development

For-rent, urban residential infill in South Austin, including structured parking, in association with Pappageorge Haymes Partners.







THE CHICON Austin, Texas Construction Completed 2019

28 Residential units in two three-story buildings over first floor retail and concrete podium parking level.





LAKELINE STATION Austin, Texas Construction Completed 2019

128 Apartment units in fourstory buildings located in a critical Transit Oriented Development in NW Austin.

#### Supportive Housing - IC







HOMESTEAD OAKS Austin, Texas Construction Completed 2019

140 Apartment units in fourstory buildings located at the critical intersection of Slaughter and Brodie Lanes.





THE JORDON Austin, Texas Complete Late 2019

132 residential units in a fourstory building in the Meuller Mixed-use development.in East Austin.







#### THE CONCORD Austin, Texas Construction Completed 2019

348 garden-style residential units in multiple four-story buildings in south Austin.









CELIA'S COURT

10<sup>th</sup> & NUECES Austin, texas

UNDER CONSTRUCTION







#### MARKET HILL CONDOMINIUMS

PORTLAND, OREGON

IN REVIEW FOR PERMIT







### WEST 30TH APARTMENTS

WEST CAMPUS

AUSTIN, TEXAS

COMPLETED 2015

#### Supportive Housing - IC









NORTHPARK APARTMENTS\*

NORTH CAMPUS

LUBBOCK, TEXAS



#### **ARCHITECTURAL DETAILING**

### ARCHITECTURE / INTERIORS INTEGRATION



## **UFA** VISUALIZATION PROCESS

#### PROGRAMMING DESIGN ELEMENTS

## VISUALIZATION PROCESS





2<sup>ND</sup> FLOOR

# VISUALIZATION PROCESS

NE MODEL – BEGINNING OF DESIGN DEVELOPMENT PHASE

LOCK MODEL – MIDDLE OF DESIGN DEVELOPMENT PHASE

RENDERING – END OF DESIGN DEVELOPMENT PHASE





RENDERING WITH PHOTOSHOP – REQUESTED BY CLIENTS FOR MARKETING PURPOSES



# VISUALIZATION PROCESS



BLOCK MODEL - MIDDLE OF DESIGN DEVELOPMENT PHASE



RENDERING – END OF DESIGN DEVELOPMENT PHASE



RENDERING WITH PHOTOSHOP - REQUESTED BY CLIENTS FOR MARKETING PURPOSES



**Urban Foundry Architecture** 

#### Supportive Housing - IC

# VISUALIZATION PROCESS





# VISUALIZATION PROCESS





**Urban Foundry Architecture** 

Supportive Housing - IC

### 2.B. Resumes of Development Team

#### **GENERAL CONTRACTOR**

Capital A Housing, in collaboration with Integral Care, is interviewing several vendors in order to determine the general contractor. A cohesive and experienced team is critical to the overall project success. The team assembled will have significant experience working together and on other affordable housing developments.

## 2.C. Resumes of Property Management Team

Although a final selection of property management has not been made, the TCSHC has identified Volunteers of America (VOA) Texas as embodying the collaborative's core values for property management. VOA has experience managing affordable housing communities across the country, developing a reputation for thoughtful, respectful management.

Per VOA Texas: "As a non-profit housing management team, VOATX is very aware of the specialized needs for people with disabilities, including people who have been homeless, for safe and affordable places to live. We firmly believe in the concept of housing first and understand that 'we are working in a person's home, they are not living in our facility'."

Please find more details about VOA Texas properties and an overview of VOA's key property management personnel:

- Angela King
- Betty Morris
- Jana Russell
- Valory Barnett

#### PROPERTY MANAGEMENT EXPERIENCE

#### **PORTFOLIO**

Volunteers of America Texas' management portfolio currently consists of 43 apartments totaling 1,657 units. The following properties are a representative sample of the portfolio:

#### ◆ Alamo Village, Alamo TX

Funding: HUD Section 8/LIHTC56 apartments for low-income families and seniorsManaged since April 2006Mortgage is current and property has cash flow

#### • San Juan Village, San Juan TX

Funding: HUD Section 8/LIHTC 86 apartments for low-income families and seniors Managed since April 2006 Mortgage is current and property has cash flow

#### ♦ Santa Rosa Village, Santa Rosa TX

Funding: HUD Section 8/LIHTC53 apartments for low-income families and seniorsManaged since April 2006Mortgage is current and property has cash flow

#### • Castleglen, Garland TX

Funding: HUD 202 PRAC
40 apartments for low income seniors
Managed since February 2008
Funded through HUD 202 Capital Advance Note – no mortgage

#### ♦ Fort Bend Gardens, Rosenberg TX

Funding: HUD 202/Section 8 68 apartments for low income seniors Managed since October 1986 Recently completed a 223(f) refinance with unit rehabilitation Mortgage is current

#### ♦ Harvestwood, The Woodlands TX

Funding: HUD 202/Section 866 apartments for low income seniorsManaged since April 1986Recently completed a 223(f) refinance with unit rehabilitationMortgage is current

#### • Park Meadows, Fort Worth TX

Funding: HUD 202/Section 880 apartments for low income seniorsManaged since April 1998Recently completed a 223(f) refinance with unit rehabilitation.Mortgage is current

#### • Prairie Creek, Dallas TX

Funding: HUD 202/Section 8 120 apartments for low income seniors Managed since November 1998 Completed a 223(f) refinance in 2014 Mortgage is current



Angela King, President of Volunteers of America Texas Phone: 817-529-7358 Email: aking@voatx.org

Angela King is the President of Volunteers of America Texas. Angela began her career with Volunteers of America over 34 years ago at VOATX and has extensive experience in program development and operations. She developed some of the first 811 housing properties which are still operated by VOATX and has extensive experience in a wide array of social service programs. Angela has been the CEO for VOATX for the last 6 years, following 15 years working with the national office as the Senior Vice President for Aging and Disability services. In this role, she was responsible for contract negotiations and new program development around the country, including housing options for seniors and people with disabilities. Angela is a recognized expert on disability and Medicaid services, recently speaking at the National Press Club on this issue.



Betty Morris, Director Phone: 817-529-7346 Email: <u>bmorris@voatx.org</u>

Betty Morris is the Vice President of Housing for Volunteers of America Texas. Since 1998 she has help develop five properties with financing through HUD for HUD 202 and 811 PRACs.

She has been with Volunteers of America for twenty-three years and has been responsible for housing facilities and compliance issues and processes that support Volunteers of America's property management operations. She has over thirty-four years of affordable housing experience using a variety of HUD programs as well as other affordable housing programs including LIHTC.

Before coming to Volunteers of America, she worked extensively throughout Texas and the nation for several major owners of affordable housing in a variety of key management positions

She has extensive experience with low income housing tax credits, along with knowledge of the HUD multifamily programs.

She is a graduate of the University of Texas at Dallas with a Bachelor's Degree in "Interdisciplinary Studies". She holds the following certifications from the National Center for Housing Management: 1) Registered Housing Manager; 2) Senior Housing Specialist; 3) Certified Manager of Housing; 4) Certified Occupancy Specialist; 5) Certified Manager of Maintenance; 6) Site Based Budget Specialist; 7) Tax Credit Specialist



Jana Russell, Vice President of Housing Phone: 972-926-4431 Email: jrussell@voatx.org

Jana Russell is the Vice President of Housing and was promoted to this position from Director of Housing.

She has been with Volunteers of America for twenty-two years and been responsible for direct supervision and hands on management of the housing properties owned and managed by Volunteers of America. She has the responsibility for quarterly and yearly tax credit compliance of the three properties owned/managed by Volunteers of America. Also includes budget preparation and review, training and compliance.

Jana has been in the property management field for thirty-eight years and has extensive experience in elderly, family and special needs housing management as well as LIHTC and bond.

Before coming to Volunteers of America, she worked extensively in the property management field for several major owners of affordable housing in a variety of key management positions.

She holds the following certifications from the National Center for Housing Management:
1) Registered Housing Manager; 2) Senior Housing Specialist; 3) Certified Manager of Housing;
4) Certified Occupancy Specialist; 5) Certified Manager of Maintenance; 6) Site Based Budget
Specialist; 7) Tax Credit Specialist.

#### Valory Barnett, Regional Housing Manager

Phone: 409-499-1781 Email: <u>vbarnett@voatx.org</u>

Valory Barnett is a Regional Housing Manager and joined VOATX approximately one year ago.

She is responsible for direct supervision of 14 properties owned and managed by Volunteers of America, which includes budgets, compliance and training.

Valory has been in property management for over 30 years and has extensive experience in elderly, family and special needs housing management as well as LIHTC.

Before coming to Volunteers of America, she worked extensively throughout Texas for several major owners of affordable and conventional housing in a variety of key management positions.

She holds the following certifications: 1) Certified Occupancy Specialist; 2) Tax Credit Specialist; 3) Fair Housing Specialist

### Supportive Housing - IC RHDA Funding Application

Attachments 3. Financial Information

### **3.A. Federal IRS Certification**

Please see the attached documentation regarding Integral Care.

8.8

Internal Revenue Service

Date: March 21, 2000

Mental Health-Mental Retardation Center Austin-Travis County P. O. Box 3548 Austin, TX 78764

#### Department of the Treasury

P. O. Box 2508 Cincinnati, OH 45201

Person to Contact: Cheryl Skaggs 31-04010 Customer Service Representative Toll Free Telephone Number: 8:00 a.m. to 9:30 p.m. EST 877-829-5500 Fax Number: 513-263-3756 Federai Identification Number: 74-1547909

Dear Sir or Madam:

This letter is in response to your request for a copy of your organization's determination letter and a change to your mailing address. We have changed the address as shown above. This letter will take the place of the copy you requested.

Our records indicate that a determination letter issued in October 1972, granted your organization exemption from federal income tax under section 501(c)(3) of the Internal Revenue Code. That letter is still in effect.

Based on information subsequently submitted, we classified your organization as one that is not a private foundation within the meaning of section 509(a) of the Code because it is an organization described in sections 509(a)(1) and 170(b)(1)(A)(vi).

This classification was based on the assumption that your organization's operations would continue as stated in the application. If your organization's sources of support, or its character, method of operations, or purposes have changed, please let us know so we can consider the effect of the change on the exempt status and foundation status of your organization.

Your organization is required to file Form 990, Return of Organization Exempt from Income Tax, only if its gross receipts each year are normally more than \$25,000. If a return is required, it must be filed by the 15th day of the fifth month after the end of the organization's annual accounting period. The law imposes a penalty of \$20 a day, up to a maximum of \$10,000, when a return is filed late, unless there is reasonable cause for the delay.

All exempt organizations (unless specifically excluded) are liable for taxes under the Federal Insurance Contributions Act (social security taxes) on remuneration of \$100 or more paid to each employee during a calendar year. Your organization is not liable for the tax imposed under the Federal Unemployment Tax Act (FUTA).

Organizations that are not private foundations are not subject to the excise taxes under Chapter 42 of the Code. However, these organizations are not automatically exempt from other federal excise taxes.

Donors may deduct contributions to your organization as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to your organization or for its use are deductible for federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

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· ....

-2-

Mental Health-Mental Retardation Center Austin-Travis County 74-1547909

Your organization is not required to file federal income tax returns unless it is subject to the tax on unrelated business income under section 511 of the Code. If your organization is subject to this tax, it must file an income tax return on the Form 990-T, Exempt Organization Business Income Tax Return. In this letter, we are not determining whether any of your organization's present or proposed activities are unrelated trade or business as defined in section 513 of the Code.

The law requires you to make your organization's annual return available for public inspection without charge for three years after the due date of the return. You are also required to make available for public inspection a copy of your organization's exemption application, any supporting documents and the exemption letter to any individual who requests such documents in person or in writing. You can charge only a reasonable fee for reproduction and actual postage costs for the copied materials. The law does not require you to provide copies of public inspection documents that are widely available, such as by posting them on the Internet (World Wide Web). You may be liable for a penalty of \$20 a day for each day you do not make these documents available for public inspection (up to a maximum of \$10,000 in the case of an annual return).

Because this letter could help resolve any questions about your organization's exempt status and foundation status, you should keep it with the organization's permanent records.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

This letter affirms your organization's exempt status.

Sincerely,

Robert C. Padilla Manager, Customer Service



Austin Travis County Mental Health Mental Retardation Center

March 18, 2008

Internal Revenue Service Ogden, UT 84201-0038 Attn: Entity

Re: Austin-Travis County Mental Health and Mental Retardation Center (ATCMHMR) TIN: 74-1547909

The IRS shows our company as "Mental Health-Mental Retardation Austin Travis County" in error. We are requesting that our name be changed to Austin-Travis County Mental Health and Mental Retardation Center. The assumed name under which the business or professional service is to be conducted is Austin Travis County Mental Health Mental Retardation Center.

We are attaching to this request our "Restated Articles of Organization" dated August 30, 1982. We are not incorporated in the state of Texas. The authority for the organization is described in the Articles. Also attached is our "Assumed Name Certificate" dated August 26,1996.

Please confirm the change to Charles Harrison fax #512-440-4081

Sincerely Charles Harrison COO/CFO

Enclosed:

- 1. Restated Articles of Organization dated August 30, 1982
- 2. Assumed Name Certificate dated August 26, 1996

1430 Collier Street, Austin, Texas 78704 • (512) 447-4141, FAX 440-4081



OGDEN UT 84201-0046

In reply refer to: 0423348731 May 05, 2008 LTR 252C E0 74-1547909 000000 00 000 00004373 BODC: TE

AUSTIN-TRAVIS COUNTY MENTAL HEALTH AND MENTAL RETARDATION CENTER PO BOX 3548 AUSTIN TX 78764-3548486

013618

Taxpayer Identification Number: 74-1547909

Dear Taxpayer:

Thank you for the inquiry dated Mar. 18, 2008.

We have changed the name on your account as requested. The number shown above is valid for use on all tax documents.

If you have any questions, please call us toll free at 1~877~829~5500.

If you prefer, you may write to us at the address shown at the top of the first page of this letter.

Whenever you write, please include this letter and, in the spaces below, give us your telephone number with the hours we can reach you. Also, you may want to keep a copy of this letter for your records.

Telephone Number ( )\_\_\_\_\_

\_\_\_ Hours\_\_\_\_\_

Sincerely yours,

Hoven E. Peat

Karen E. Peat Dept. Manager, Code & Edit/Entity 3

Enclosure(s): Copy of this letter

# **3.B. Certified Financial Audit**

A Certified Financial Audit will be submitted under a separate cover.

# **3.C. Board Resolution**

The Integral Care board is expected to approve a resolution approving the project prior to the final expected approval of this application by the AHFC board. The resolution will be forwarded to AHFC/HPD staff upon receipt.

# **3.D. Financial Statements**

Current Financial Statements will be submitted under a separate cover.

# **3.E. Funding Commitment Letters**

Please see the following documentation regarding construction loan and County ARPA funding commitments (including minutes from the 9/14/2021 Travis County Commissioners Court Voting Session reflecting earmark of ARPA funds for the TCSHC projects, of which Supportive Housing - IC is a part; and the Travis County Commissioners Court Voting Session Agenda Request for the 11/2/2021 Voting Session and follow-up resolution confirming that the ARPA funds can be directly allocated to TCSHC members).



November 5, 2021

Mr. James B May, AICP Community Development Manager City of Austin Neighborhood Housing and Community Development 1000 East 11<sup>th</sup> St Austin, TX 78702

Re: Proposed development at

Dear Mr. May:

This letter is to inform you that I will examine the project financials for the above mentioned development, and work with the borrowers to prepare a construction loan proposal to finance the project.

Construction financing to build a 40-45 permanent supportive housing development, will be subject to the following conditions:

- Bank review and approval of borrower and guarantors' financials, construction budget, plans, and builder, including information necessary for underwriting;
- Satisfactory title policy, loan documentation, survey and appraisal;
- Final satisfactory credit underwriting;
- Final approval from Loan Committee;

If you have any questions, please feel free to contact me at 512-891-1800.

Sincerely,

ⓓ

Sam Kent

Sam Kent President – Oak Hill Banking Center Prosperity Bank 7001 Hwy 290 W. Austin, TX 78736





# Minutes for the Travis County Commissioners Court September 14, 2021 Voting Session

Minutes Prepared by the Travis County Clerk 512-854-4722 • www.traviscountytx.gov • PO Box 149325, Austin, TX 78714-9325

#### Call to Order

Meeting called to order on September 14, 2021, in the Travis County Administration Building, Commissioners Courtroom, 700 Lavaca Street, 1st Floor, Austin, TX, Dana DeBeauvoir, County Clerk, was represented by Deputy Gillian Porter.

Present: County Judge Andy Brown Commissioner Precinct 1 Jeffrey Travillion Commissioner Precinct 2 Brigid Shea Commissioner Precinct 3 Ann Howard Commissioner Precinct 4 Margaret J. Gómez

#### Consent

- C1. Receive bids from County Purchasing Agent. (Commissioner Travillion)
- C2. Approve payment of claims by the County Treasurer. (Judge Brown)
- C3. Authorize the County Treasurer to invest County funds. (Judge Brown)
- C4. Approve the minutes for the Commissioners Court Voting Sessions of August 24 & 31, the Special Voting Session of August 26, and the Special Joint Sessions of August 24 & 31, 2021. (Judge Brown)
- C5. Approve changing the 2021 Travis County Commissioners Court Calendar to reflect November 2, 2021, as a "consent" day, and November 23, 2021, as a "skip" day. (Judge Brown)

MOTION:	Approve Items C1-C5.
RESULT:	Passed (4-0)
MOVER:	Commissioner Precinct 4 Margaret Gómez
SECONDER:	Commissioner Precinct 2 Brigid Shea
AYES:	Andy Brown, Brigid Shea, Ann Howard, Margaret Gómez
ABSENT:	Jeffrey Travillion

#### **Second Consent Motion**

MOTION:	Approve Items 9, 10, 11, 17.a-b, 19.a-e, 22.a-b, 23, 24, 25, 26, 27.a-
	b, 29, 30, 34.a-b, 35.a-b, 39, and 40.a-d.

September 14, 2021 Minutes of the Travis County Commissioners Court

#### Other

- 36. Receive briefing and update from the Housing Authority of Travis County, the Strategic Housing Finance Corporation of Travis County, County staff, and others regarding mitigation efforts at Rosemont at Oak Valley, located at 2800 Collins Creek Drive, and at any other housing in response to the 2021 Natural Disaster/Catastrophe Winter Storm that may impact the response to and recovery from COVID-19 and take appropriate action, including but not limited to:
  - A. Directing staff to take appropriate steps to assist finding housing
  - B. Allocate necessary funding
  - C. Any other necessary steps (*This item may be taken into Executive Session under the Consultation with Attorney exception.*) (Judge Brown)

Members of the Court heard from:

Sherri Fleming, County Executive, HHS Patrick Howard, Executive Vice President; SHFC Keica Prince, Member, Neighbors at Rosemont Tenants Association Gabby Garcia, Organizer, BASTA

#### **RESULT: DISCUSSED**

37. Consider and take appropriate action to address homelessness and affordable housing in Travis County using LFRF/ARPA funds. (Commissioners Howard & Gómez)

Members of the Court heard from:

Alan Graham, Founder and CEO, Mobile Leaves and Fishes Walter Moreau, Executive Director, Foundation Communities Susan McDowell, CEO, Lifeworks and Member, Travis County Housing Collaboration Quincy Dunlap, President and CEO, Austin Urban League Jo Kathryn Quinn, President and CEO, Caritas of Austin Kent Herring, CEO, Family Eldercare Dawn Healy, COO, Integral Care Pete Daniels, Executive Director, A New Entry Julia Spann, Co-CEO, SafeAlliance Joao Paulo Connolly, Director, Housing and Community Development, Austin Justice Coalition Chivas Watson, Founder, Working Group 512 Pamela Bryant, CEO, Walking By Faith Prison Ministry Shuronda Robinson, Member, Back Leaders Collective Phyllis Everett, Founder and CEO, Saffron Trust Women's Foundation Ebonie Trice, Founder and CEO, Mission Accomplished Miles Brandon, Reverend, St Julian of Norwich Episcopal Church, and member, Austin Interfaith

Eweiss Azher, Travis County resident Terry Michell, Founder, Black Leaders Collective Anthony Jackson, Founder and CEO, We Can Now Yasmine Smith, Director, Austin Area Urban League Laura Ludwig, Travis County resident Daniela Silva, Travis County resident Emily Sawyer, Travis County resident Zenobia Joseph, Travis County resident Katrina Meredith, Travis County resident Chris Harris, Director, Criminal Justice Programs, Texas Appleseed Elizabeth Campo, Travis County resident Beverly Lazar, Member, Austin Justice Coalition Summer Wright, Travis County resident Mary Ann Ramirez, Travis County resident Reedy Spigner, Board Member, Working Group 512 Michael Lofton, Founder and CEO, African American Youth Harvest Foundation

- MOTION: Approve the resolution to address homelessness and affordable housing in Travis County.
- MOVER: Commissioner Precinct 4 Margaret Gómez
- SECONDER: Commissioner Precinct 3 Ann Howard

FRIENDLY AMENDMENT:

Add the following amendments:

- Whereas it is crucial to the success of our system that each of these projects engage stakeholders with lived experience and people who have been impacted by homelessness, community organizations, and the Leadership Council, which isthe governing body of our continuum of care acrossTravis County, so as to collect adequate input and ensure equitable outcomes for all investment of public funds,
- Be it further resolved that prior to seeking final budget approval from the court, all of the projects shall complete our community engagement processin accordance with Exhibit A, so that we would engage in an inclusive process with stakeholders to ensure equitable outcomes for the clients and the community,
- Be it further resolved that projects must be culturallycompetent, equitable, and intentional in addressing racial and other disparities in treatment and service, including providing adequate infrastructure for people with disabilities, for elderly people, for trans and non-binary people, and people with special needs and formerly incarcerated people, and
- Be it further resolved that projects must coordinatewith the Austin Travis County Continuum of Care and serve Continuum of Care clients in order to build out a community wide system and support ongoing work by Travis County to address homelessness.

September 14, 2021 Minutes of the Travis County Commissioners Court

# MOVER:Commissioner Precinct 3 Ann HowardRESULT:FRIENDLY AMENDMENT ACCEPTED

Clerk's Note: A Vote on the Standing Motion was taken

**RESULT: APPROVED – UNANIMOUS** 

- AYES: Andy Brown, Jeffrey Travillion, Brigid Shea, Ann Howard, Margaret Gómez
- Consider and take appropriate action on the Annual Written Plan for the 0108 Records Management Preservation Fund and 0129 County Clerk's Records Archival Fund. (Judge Brown)

MOTION:	Approve Item 38.
RESULT:	APPROVED - UNANIMOUS
MOVER:	Commissioner Precinct 2 Brigid Shea
SECONDER:	Commissioner Precinct 4 Margaret Gómez
AYES:	Andy Brown, Jeffrey Travillion, Brigid Shea, Ann Howard, Margaret Gómez

 Receive Fiscal Year 2022 Forfeited Property Account budget from the District Attorney's Office in accordance with the provisions of Article 59.06(d) of the Texas Code of Criminal Procedure. (Judge Brown)

#### **RESULT: ADDED TO CONSENT**

- 40. Consider and take appropriate action to approve a request from the Tax Assessor-Collector to authorize printing by the County's print shop of the following items, to be included with 2021 statements:
  - A. 240,000 newsletters
  - B. 240,000 1/3-page inserts
  - C. 200,000 Customer Moving Card (1/4-sheet)
  - D. Various inserts (approximate total of 132,100) (Judge Brown)

#### RESULT: ADDED TO CONSENT

#### **Executive Session**

The Commissioners Court will consider the following items in Executive Session. The Commissioners Court may also consider any other matter posted on the agenda if there are issues that require consideration in Executive Session and the Commissioners Court announces that the item will be considered during Executive Session.

September 14, 2021 Minutes of the Travis County Commissioners Court



Meeting Date: Tuesday, November 2, 2021

#### Agenda Language:

Consider and take appropriate action to approve the following exemption order:

Pursuant to §262.024 of the Texas Local Government Code, approve order exempting contracts for the purchase of items and services necessary to implement the Travis County Homelessness Resolution and Supportive Housing Initiative Pipeline ("TCSHIP"), approved by the Travis County Commissioners Court on September 14, 2021 as part of a response to address the COVID-19 pandemic, including agreements with the following:

- A. Mobile Loaves and Fishes and Foundation Communities for the development of Burleson Village, a new supportive housing community;
- B. Austin Area Urban League, A New Entry, Caritas of Austin, Family Eldercare, Integral Care, LifeWorks, and SAFE Alliance (together formed as "the Travis County Supportive Housing Collaborative") for the development of new affordable supportive housing communities at different geographic locations across Travis County;
- C. The Other Ones Foundation for the development of Camp Esperanza for tiny homes that will provide shelter and will include supportive services and rental assistance;
- D. Foundation Communities for the development of its Juniper Creek Apartments project for affordable housing resources; and
- E. and any other agreements necessary to further carry out and support the initiatives of TCSHIP and order that these contracts are exempt from the competitive solicitation requirements established by Section 262.023 of the Texas Local Government Code because they are contracts for the purchase of goods and services necessary to preserve or protect the public health and safety of residents of the county and purchased in a case of public calamity in accordance with Local Government Code §§ 262.024 (a)(1) and (2).

**Prepared By/Phone Number:** Bridgett Bradshaw, Procurement Specialist II, 512-854-9914

Elected/Appointed Official or Department Head: Bonnie Floyd Commissioners Court Sponsor(s): Commissioner Travillion Press Inquiries: Hector Nieto, <u>PIO@traviscountytx.gov</u> or (512) 854-8740

#### Background/Summary of Request:

Travis County and the neighborhoods within are faced with a crisis of homelessness in our community while also experiencing the COVID-19 pandemic. On September 14,

2021, the Commissioners Court approved a resolution earmarking \$110,000,000.00 of LFRF/ARPA funds to create the Travis County Supportive Housing Initiative Pipeline (TC SHIP), including but not limited to, \$50 million for the Burleson Village and \$50 million for projects to be developed in partnership with the Collaborative, \$6.5 million for the Juniper Creek Apartments, and \$3 million for Camp Esperanza.

The Travis County Supportive Housing Collaborative is a group of seven Travis County non-profit service providers who have come together to request County support to develop a pipeline of new-build supportive housing communities. The Collaborative would build new supportive housing on 6-8 sites around Austin (final locations currently in the process of screening) with good access to transit, healthcare, and healthy foods.

#### Staff Recommendations:

**Purchasing Comments:** The Purchasing Agent confirms that the purchasing process complied with the County procedures and Texas statutes applicable to it.

#### **Issues and Opportunities:**

N/A

#### Fiscal Impact and Source of Funding:

Shopping Cart/Funds Reservation #: Funding Accounts: Comments: Earmark \$110,000,000.00 of LFRF/ARPA Funds

#### **Required Authorizations:**

N/A

#### Attachments:

- 1. Exemption Order 10.28.2021
- 2. Exhibit A\_Resolution\_2021.09.14 TCCC Item 37 Backup Supportive Housing Resolution 091321 - Homelessness ARPA LFRF

Exhibit A

# Resolution

# WHEREAS, Travis County and the neighborhoods within are faced with a crisis of homelessness in our community while also experiencing the COVID-19 pandemic;

- WHEREAS, the population of people experiencing homelessness or at risk of homelessness is diverse with varied and individual needs with people of color, people with disabilities, and veterans overrepresented in the population of people experiencing homelessness and couples, singles, the elderly, and families with young children are living in cars, in shelters, and in campsites which are now illegal locally and across Texas;
- WHEREAS, many people experiencing homelessness or at risk of homelessness have no or very low income, lack safe places to sleep and bathe, and suffer ongoing health needs that often cause them to seek help repeatedly from expensive emergency services or to be arrested repeatedly for criminal trespass;
- WHEREAS, Nationally and locally, evidenced based solutions to homelessness require a holistic approach known as supportive housing;
- WHEREAS, Rapid Rehousing and Permanent Supportive Housing (PSH) are each types of supportive housing using rental units, such as apartments at Foundation Communities, LifeWorks or SAFE or nestled within market rate apartment complexes or tiny homes at Community First! Village and, in each instance, everyone pays rent and must abide by their lease;
- WHEREAS, Travis County participates in a successful program that provides PSH for 20 justice involved tenants and is in negotiations with community partners to collectively provide PSH for 200 future tenants; and, Travis County contracts with several non-profit organizations and Integral Care to provide the supportive services, nonetheless, the community need for supportive housing has exceeded the County's or City of Austin's capacity to meet the need;
- WHEREAS, the Travis County Housing Finance Corporation utilizes public financing tools and strategies to catalyze development of affordable housing and the supportive services people need to thrive;
- WHEREAS, the Travis County Commissioners Court shares a commitment to use our partnerships to deepen affordability for long periods of time all across the county, in areas that offer residents access to transportation, employment, doctors, and groceries;
- WHEREAS, recently, community groups such as the Austin Chambers, Austin Justice Coalition, ECHO and the Downtown Austin Alliance working alongside people with lived experience, service providers and city and county officials have come together and set a goal to rehouse 3,000 people over the next 3 years;
- **WHEREAS**, Travis County organizations working to end homelessness are committed to reporting program outcomes via the Homeless Management Information System and use a Coordinate Entry System to ensure equitable access to shelter, housing and services;

- WHEREAS, Rapid Rehousing and Permanent Supportive Housing requiring affordable and low barrier rental units, rental vouchers, support services, and case managers reflective of the diversity of the population served are the main strategies planned for meeting that goal;
- **WHEREAS**, the budget necessary to meet the goal exceeds \$500,000,000 and requires a commitment of both public and private resources;
- WHEREAS, Travis County has been allocated \$247,450,630 in Local Fiscal Recovery Funds through the American Recovery Plan Act (LFRF/ARPA) which can be used to address public health needs including affordable housing and strategies to rehouse people experiencing homelessness;
- WHEREAS, community Stakeholders across Travis County have been working together for years to develop a system of outreach, housing, services, and collaboration designed to make homelessness rare, brief, and non-recurring, as evidenced in the 2017 Action Plan to End Homelessness, the ECHO report Addressing Racial Disparities in Austin/Travis County 2019, the Coordinated Community Plan to Prevent & End Youth Homelessness in Travis County, and the local report Locked Out: Criminal History Barriers to Affordable Rental Housing in Austin, Tx.;
- WHEREAS, many individual community members have called and written Travis County leaders to urge that Travis County invest at least \$100,000,000 of LFRF/ARPA funds to address homelessness;
- WHEREAS, any commitment of LCRF/ARPA funds by Travis County should be consistent with its financial policies and budget rules for use of one-time funds, and must include measurable outcomes;
- WHEREAS, by acting now with a one-time investment of \$110,000,000 to form diverse partnerships with local non-profits and local developers, Travis County has the opportunity to boldly address homelessness by catalyzing the development of deeply affordable housing units and building a pipeline of supportive housing units dedicated for people experiencing homelessness at the scale needed to help meet the community's goal of rehousing 3000 people in 3 years;
- WHEREAS, Foundation Communities and Mobile Loaves and Fishes/Community First! Village have requested that Travis County invest \$50,000,000.00 of LFRF/ARPA funds, to create the Burleson Village, a new supportive housing community for approximately 700 new residents;
- WHEREAS, the Austin Area Urban League, A New Entry, Caritas, Family Eldercare, Integral Care, LifeWorks, and SAFE Alliance have formed the Travis County Supportive Housing Collaborative and have jointly requested that Travis County invest \$50,000,000 of its available LFRF/ARPA funds, to develop new affordable supportive housing communities at different geographic locations across the County, for approximately 1000 new residents;

- WHEREAS, the Other Ones Foundation has successfully operated Camp Esperanza and is moving forward on its plans to construct 200 tiny homes at that site that will provide shelter for an estimated 300 persons and will include supportive services and rental assistance with a goal of rehousing 400 – 475 persons per year, in partnership with Sunrise Church, Integral Care and Travis County Constable Precinct 3;
- WHEREAS, Foundation Communities has invested \$20,000,000 in its Juniper Creek Apartments project to provide affordable housing resources for 100 formerly homeless families with children and has committed to connecting these families to case management and supportive services to include childcare and healthcare and is in need of community partners to complete its project; and
- WHEREAS, support of Burleson Village, the Travis County Supportive Housing Collaborative, Camp Esperanza, and Juniper Creek will create the Travis County Supportive Housing Initiative Pipeline to deliver 2000 deeply affordable housing units; and
- WHEREAS, community engagement on these projects has already begun and additional opportunities for public input are planned and public hearings will be held at the time that each of these individual projects are brought before the Court for consideration and approval.

NOW, THEREFORE, BE IT RESOLVED THAT THE TRAVIS COUNTY COMMISSIONERS COURT EARMARK \$110,000,000 OF LFRF/ARPA FUNDS TO CREATE THE TRAVIS COUNTY SUPPORTIVE HOUSING INITIATIVE PIPELINE (TCSHIP) INCLUDING BUT NOT LIMITED TO \$50M FOR THE BURLESON VILLAGE AND \$50M FOR PROJECTS TO BE DEVELOPED IN PARTNERSHIP WITH THE COLLABORATIVE, \$6.5M FOR THE JUNIPER CREEK APARTMENTS, AND \$3M FOR CAMP ESPERANZA.

SIGNED AND ENTERED THE 14th DAY OF SEPTEMBER 2021.

ANDY BROWN County Judge

JEFFREY W. TRAVILLION Commissioner, Precinct 1 ANN HOWARD Commissioner, Precinct 3

BRIGID SHEA Commissioner, Precinct 2 MARGARET J. GÓMEZ Commissioner, Precinct 4

# Supportive Housing - IC RHDA Funding Application

Attachments 4. Project Information

# 4.A. Market Study

# MARKET ANALYSIS

Supportive Housing – IC is responding to an enormous and growing demand for affordable housing in Austin by providing 45 deeply-affordable rental units within **Constitution**. Designed as studios, these homes are intended to provide permanent supportive housing for homelessness response as part of the Coordinated Entry system for Austin.

# I. Evaluate general demographic, economic, and housing conditions in the community, including:

#### 1) Target Populations and Area Demographic Makeup:

The target population of Supportive Housing – IC are individuals experiencing homelessness in need of housing in central Austin. According to Neighborhood Scout, the neighborhood surrounding the property has a demographic makeup as follows:

- Race and Ethnicity: 59.5% White, 4.1% Black or African American, 2.8% Asian, 67.5% Hispanic or Latino of any race. [More diverse than 78% of US Neighborhoods.]
- Median Household Income: \$82,459 [\$62,843 for the nation.]
- Homeownership Rate: 69.2% owners
- Average Market Rent: \$2,643 per month
- Average Home Value: \$407,249
- Age: 8.6% are under 5 years, 8.1% are 5 to 17, 12.9% are 18-29, 32.5% are 30-44, 26.1% are 45-64, 11.8% are 65 years and over.
- Household Type: 29.4% are 1-person household, 21.7% are married couple with child, and 2.4% are single parent with child.
- Gender: 46.0% are male and 54.0% are female.

### 2) Overall Economic Conditions and Trends:

The neighborhood surrounding Supportive Housing – IC has a median real estate price of \$407,249, which is more expensive than 88.3% of the neighborhoods in Texas and 73.0% of the neighborhoods in the U.S. Also according to NeighborhoodScout, the average rental price is \$2,643 which is higher than 96.0% of the neighborhoods in Texas.

Despite the home prices, NeighborhoodScout categorizes the neighborhood as upper-middle income, with no children living below the poverty line.

The average annual change in per capita income over the last 5 years is 5.7% compared to 4.0% for the nation. The average annual change in household income over the last 5 years is 4.1% compared to 3.7% for the nation. The average change in unemployment rate over the last 5 years is -0.4% for the neighborhood compared to 0.1% nationally.

Please see the provided NeighborhoodScout Report for additional information on Economic Conditions and Trends for this neighborhood.

#### 3) General Housing Conditions and Trends in the Community:

According to NeighborhoodScout, the site is located neighborhood submarket. This is classified as an urban neighborhood based on population density.

This neighborhood's real estate is primarily made up of single-family homes with three to four bedrooms. Most of the residential real estate is owner-occupied. Many of the residences in this neighborhood are established but not old, having been built between 1970 and 1999. A number of residences (27.3%) have been built since 2000.

Home and apartment vacancy rates are 7.4% in this neighborhood. NeighborhoodScout analysis shows that this rate is lower than 57.8% of the neighborhoods in the nation, approximately near the middle range for vacancies.

In the last 5 years, the average annual appreciation for homes has been 8.21%, with current prices per square foot at \$200. Rents have increased 6.2% over the last 5 years.

#### ii. Identify the Geographic Area

Supportive Housing – IC is located in

#### iii. Quantify the Pool of Eligible Tenants

Due to Supportive Housing – IC's role within the region's homelessness response efforts, prospective residents will pull from the surrounding Austin region.

The Austin Strategic Housing Plan, drafted in 2016, identifies public policies and development incentives that can help increase the supply of affordable housing. The report estimates that by 2025, Austin will need an additional 60,000 units of housing that are affordable to people earning 80% of the Median Family Income (MFI) or less – 22,417 of which are needed for people earning 30% MFI or below.

The Austin Chamber has partnered with 100 business and social service organizations to develop an Affordability Action Plan. The Plan calls for increasing housing supply by allowing at least 15,000 housing units to be built per year for 10 years, with at least 25% affordable housing for households at 80% Median Family Income (MFI) and below, including 200 Housing First Permanent Supportive Housing units per year; and 25% "missing middle"/workforce housing at 140% MFI.

The Austin Housing Coalition brings together low-income housing providers from across the community to network and share information with the goal of increasing our community supply of affordable housing. Most low-income renters earning less than \$35,000 who are not cost burdened are living in housing that is provided by these low-income housing providers, or in housing that is federally subsidized.

#### iv. Analyze the Competition

Homes at Supportive Housing – IC will provide much-needed permanent supportive housing in the area. Designed as studios, these homelessness-response units will be some of the only such residences available in the immediate vicinity.

#### v. Assess the Market Demand

As reported by the Texas Association of Affordable Housing Providers (TAAHP), the Austin Strategic Housing Blueprint identifies a need for an additional 60,000 units of affordable housing below 80 percent of the median family income (MFI) by 2027. Of those 60,000 units, 20,000 are earmarked for families earning less than 30% of MFI, and another 25,000 are needed for households earning between 31-60% MFI. **City Council District** has a goal of creating for affordable units by 2027, but has only delivered for the date. This gap marks a dire need for additional deeply-affordable housing in the area.

#### vi. Evaluate the Effective Demand and the Capture Rate

45 units / 45,000 housing units needed at 60% MFI or below = 0.1% capture rate.

#### vii. Absorption Rate

Once construction of Supportive Housing – IC is completed, the project will be filled systematically by the TBD non-profit owner with residents 100% drawn from the Coordinated Entry homelessness response system operated by ECHO. It is expected that the property will be 100% occupied in 2-3 months with an estimated absorption rate of 20 units per month.



Supportive Housing - IC

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# THE

NEIGHBORHOOD REAL ESTATE

# AVERAGE HOME VALUES



#### NEIGHBORHOOD HOME PRICES





### AVERAGE MARKET RENT





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#### MEDIAN MONTHLY RENT BY NUMBER OF BEDROOMS

#### SETTING

	<b>FARMS</b>
--	--------------

#### NEIGHBORHOOD LOOK AND FEEL

	URBAN			
DENSELY URBAN	<b>4,987</b> PEOPLE/SQ. MILE	SUBURBAN	RURAL	REMOTE
		Population Density		



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# HOUSING MARKET DETAILS

#### AGE OF HOMES 🔺



# TYPES OF HOMES 🛕



#### **HOME SIZE**



# SPECIAL PURPOSE HOUSING

Incarcerated	0.0%		
College Dorms	0.0%		
Military Housing	0.0%		
Public Housing	0.0%		
0.0	)%	% OF HOMES	100.0%

### HOMEOWNERSHIP

### HOMEOWNERSHIP RATE



#### ATTACHMENT 4.a. Market Study

#### Supportive Housing - IC



Supportive Housing - IC

Report date: Thursday, October 28, 2021

THE

# NEIGHBORHOOD DEMOGRAPHICS

136 Vital Statistics found.

0 Condition Alerts found.

#### LIFESTYLE

<b>101</b>	Young Single Professionals	82.3%	Very Good
俗	Luxury Communities	80.0%	Good
ŶŧŶ	Family Friendly	51.4%	Poor
	Retirement Dream Areas	43.8%	Poor
<b>◆</b> i	College Student Friendly	10.7%	Poor
Ť	Vacation Home Locations		Poor
\$	First Time Homebuyers		Poor

### SPECIAL CHARACTER

*	Urban Sophisticates	78.4%	Good
••	Hip Trendy	74.9%	Good
E	Quiet	56.9%	Poor
ţ,	Walkable	52.4%	Poor
Ů	Nautical		Poor



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# AGE / MARITAL STATUS



# Widowed: 3.5% Divorced: 13.6% Single: 36.2% Married: 46.7%

### **GENDER RATIO**



# **MILITARY & COLLEGE STATUS**





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# HOUSEHOLD TYPES

# ONE PERSON HOUSEHOLDS



#### MARRIED COUPLE WITH CHILD



# SAME SEX PARTNERS



# SINGLE PARENT WITH CHILD





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#### **EMPLOYMENT INDUSTRIES**





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### COMMUTE TO WORK

#### AVERAGE ONE-WAY COMMUTE TIME



#### MEANS OF TRANSPORT



#### VEHICLES PER HOUSEHOLD





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# **MIGRATION & MOBILITY**



# RACE & ETHNIC DIVERSITY



# OCCUPATIONS





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#### ANCESTRIES & LANGUAGES SPOKEN



### UNEMPLOYMENT RATE





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# AVERAGE INCOME

### PER CAPITA INCOME



# MEDIAN HOUSEHOLD INCOME



# EDUCATION

# PERCENT WITH COLLEGE DEGREE



# PERCENT WITH ADVANCED DEGREE



# ATTACHMENT 4.a. Market Study

Supportive Housing - IC



Supportive Housing – IC

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# INCOME AND EDUCATION





Supportive Housing - IC

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THE

#### **NEIGHBORHOOD CRIME**

67 Vital Statistics found.

3 Condition Alerts found.

# NEIGHBORHOOD CRIME DATA

TOTAL CRIME INDEX	NEIGHBORHOOD ANNUAL CRIMES			
19		VIOLENT	PROPERTY	TOTAL
(100 is safest)	Number of Crimes	27	270	297
Safer than 19% of U.S. neighborhoods.	Crime Rate (per 1,000 residents)	3.88	38.84	42.72

### NEIGHBORHOOD VIOLENT CRIME

VIOLENT CRIME INDEX	
38	1
(100 is safest)	10
Safer than 38% of U.S. neighborhoods.	

VIOLENT CRIME INDEX BY TYPE			
MURDER INDEX	RAPE INDEX	ROBBERY INDEX	ASSAULT INDEX
56	30	46	35
100 is safest	100 is safest	100 is safest	100 is safest



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# VIOLENT CRIME COMPARISON (PER 1,000 RESIDENTS)

MY CHANCES OF BECOMING A VICTIM OF A VIOLENT CRIME			
1 IN 257	1 IN 245	1 IN 239	
in this Neighborhood	in Austin	in Texas	

#### AUSTIN VIOLENT CRIMES

#### POPULATION: 978,908

	MURDER	RAPE	ROBBERY	ASSAULT
Report Total	32	547	977	2,433
Rate per 1,000	0.03	0.56	1.00	2.49

#### UNITED STATES VIOLENT CRIMES

#### POPULATION: 328,239,523

	MURDER	RAPE	ROBBERY	ASSAULT
Report Total	16,425	139,815	267,988	821,182
Rate per 1,000	0.05	0.43	0.82	2.50
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## NEIGHBORHOOD PROPERTY CRIME

PROPERTY CRIME INDEX	PROPERTY CRIME INDEX BY TYPE		
16	BURGLARY	THEFT	MOTOR VEHICLE
	INDEX	INDEX	THEFT
(100 is safest)	43	10	<b>80</b>
	100 is safest	100 is safest	100 is safest
Safer than 16% of U.S. neighborhoods.			

## PROPERTY CRIME COMPARISON (PER 1,000 RESIDENTS)



MY CHANCES OF BECOMING A VICTIM OF A PROPERTY CRIME					
1 IN 26 1 IN 26 1 IN 42					
in this Neighborhood	in Austin	in Texas			

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## AUSTIN PROPERTY CRIMES

### POPULATION: 978,908

	BURGLARY	BURGLARY THEFT MOTOR VEHICLE THEFT	
Report Total	4,383	30,033	3,071
Rate per 1,000	4.48	30.68	3.14

### UNITED STATES PROPERTY CRIMES

### POPULATION: 328,239,523

	BURGLARY	THEFT	MOTOR VEHICLE THEFT	
Report Total	1,117,696	5,086,096	721,885	
Rate per 1,000	3.41	15.50	2.20	



### **CRIME PER SQUARE MILE**



Supportive Housing - IC

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THE

## **NEIGHBORHOOD SCHOOLS**

## SCHOOL RATING INFORMATION

SCHOOL QUALITY	ADDRESS SCHOOL QUALITY RATING
<b>37</b> (100 is best)	Address-Specific School Quality Rating. Rates the quality of the K-12 public schools that serve this address. (j)
Better than 37% of U.S. schools.	

## SCHOOLS IN THIS ADDRESS

SCHOOL DETAILS	GRADES	QUALITY RATING COMPARED TO TX*	QUALITY RATING COMPARED TO NATION*
	06-08	4	3
	09-12	7	6
	PK-05	3	3
			* 10 is highest

## NEIGHBORHOOD EDUCATIONAL ENVIRONMENT

Adults In Neighborhood With College Degree Or Higher	50.1%
Children In The Neighborhood Living In Poverty 🛕	0.0%

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## THIS NEIGHBORHOOD IS SERVED BY 1 DISTRICT:

## **AUSTIN ISD**

80,911	128	15
Students Enrolled in This District	Schools in District	Students Per Classroom



## Public School Test Scores (No Child Left Behind)





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## School District Enrollment By Group

ETHNIC/RACIAL GROUPS	THIS DISTRICT	THIS STATE
White (non-hispanic)	30.9%	27.9%
Black	7.2%	13.0%
Hispanic	57.2%	53.8%
Asian Or Pacific Islander	4.5%	4.7%
American Indian Or Native Of Alaska	0.2%	0.5%

ECONOMIC GROUPS	THIS DISTRICT	THIS STATE
ECONOMICALLY DISADVANTAGED	52.9%	60.2%
FREE LUNCH ELIGIBLE	50.4%	55.6%
REDUCED LUNCH ELIGIBLE	2.5%	4.6%

## **Educational Expenditures**

FOR THIS DISTRICT	PER STUDENT	TOTAL	% OF TOTAL
Instructional Expenditures	\$5,792	\$472,938,000	29.8%
Support Expenditures			
Student	\$559	\$45,629,000	2.9%
Staff	\$637	\$51,979,000	3.3%
General Administration	\$116	\$9,443,000	0.6%
School Administration	\$669	\$54,647,000	3.4%
Operation	\$1,139	\$93,025,000	5.9%
Transportation	\$412	\$33,644,000	2.1%
Other	\$536	\$43,800,000	2.8%
Total Support	\$4,068	\$332,167,000	20.9%
Non-instructional Expenditures	\$9,608	\$784,524,000	49.4%
Total Expenditures	\$19,469	\$1,589,629,000	100.0%



## SCOUT VISION Neighborhood Home Value Trend and Forecast (i)



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## SCOUT VISION<sup>®</sup> HOME VALUE TRENDS AND FORECAST

TIME PERIOD	TOTAL APPRECIATION	AVG. ANNUAL RATE	COMPARED TO METRO*	COMPARED TO AMERICA*
3 Year Forecast: 2021 Q3 - 2024 Q3	-11.92% 🔶	-4.14% 🕹	2	1
Latest Quarter: 2021 Q1 - 2021 Q2	4.86% 🛧	20.91% 🛧	7	10
Last 12 Months: 2020 Q2 - 2021 Q2	13.48% 🛧	13.48% 🛧	6	10
Last 2 Years: 2019 Q2 - 2021 Q2	20.03% 🛧	9.56% 🛧	8	10
Last 5 Years: 2016 Q2 - 2021 Q2	48.37% 🛧	8.21% 🛧	8	9
Last 10 Years: 2011 Q2 - 2021 Q2	122.48% 🛧	8.33% 🛧	8	10
Since 2000: 2000 Q1 - 2021 Q2	237.76% 🛧	6.04% 🛧	9	10
				* 10 is highest

## KEY PRICE DRIVERS AT THIS LOCATION

### Pros

Factors likely to drive home values upward over the next few years or indicators of upward trends already underway.

None

## Cons

Impediments to home value appreciation over the next few years or indicators of negative trends already underway.

Regional Housing Market Outlook

Vacancies



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## SCOUT VISION<sup>®</sup> PROXIMITY INDEX

## PRICE ADVANTAGE OVER SURROUNDING NEIGHBORHOODS (i)

#### **Similar Price**



Price advantage score

RATINGS: 1=Strong Disadvantage 2=Disadvantage

3=Similar Price 4=Advantage 5=Strong Advantage

## \$200

Neighborhood price per sqft

## \$201

Average Nearby Home Price per sqft

## JOBS WITHIN AN HOUR

WITHIN	HIGH-PAYING* JOBS
5 minutes	618
10 minutes	11425
15 minutes	54303
20 minutes	204901
30 minutes	394213
45 minutes	535036
60 minutes	574035

\*Annual salary of \$75,000 or more

## ACCESS TO HIGH PAYING JOBS (i)



Jobs score

RATINGS: 1=Limited 2=Below Average 3=Average 4=Very

Good 5=Excellent

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## SCOUT VISION $^{\ensuremath{\mathbb{R}}}$ REAL ESTATE TRENDS AND FORECAST

## AVG. ANNUAL HOMEOWNERSHIP TREND Over last 5 years 📣



## AVG. ANNUAL RENT PRICE TREND Over last 5 years \Lambda



### AVG. ANNUAL VACANCY TRENDS Over last 5 years



# SCOUT VISION<sup>®</sup> CRIME TRENDS AND FORECAST



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## SCOUT VISION<sup>®</sup> EDUCATION TRENDS AND FORECAST

### AVG. ANNUAL CHANGE IN COLLEGE GRADUATES Over last 5 years



## AVG. ANNUAL CHANGE IN K-12 SCHOOL PERFORMANCE Over last 5 years



## SCOUT VISION® ECONOMIC TRENDS AND FORECAST

## AVG ANNUAL CHANGE IN PER CAPITA INCOME Over last 5 years



## AVG ANNUAL CHANGE IN HOUSEHOLD INCOME Over last 5 years



## AVG ANNUAL CHANGE IN UNEMPLOYMENT RATE Over last 5 years



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## SCOUT VISION<sup>®</sup> DEMOGRAPHIC TRENDS

DISTANCE FROM LOCATION	POPULATION 5 YEARS AGO	CURRENT POPULATION	PERCENT CHANGE
Half Mile	3,380	2,660	-21.30% 🗸
1 Mile	12,375	10,198	-17.59% 🔶
3 Miles	109,245	91,412	-16.32% 🔶
5 Miles	250,702	221,514	-11.64% 🗸
10 Miles	498,282	526,560	5.68% 🛧
15 Miles	782,631	834,414	6.62%
25 Miles	1,379,517	1,515,918	<b>▲</b> 9.89% <b>↑</b>
50 Miles	2,171,579	2,484,312	14.40%

## SCOUT VISION<sup>®</sup> REGIONAL HOUSING MARKET ANALYSIS

## AUSTIN-ROUND ROCK, TX METRO AREA REGIONAL INVESTMENT POTENTIAL (i)



Regional Appreciation Potential (3yr)

RATINGS: 1=Very Low 2=Low 3=Moderate 4=High

5=Very High

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# HOUSING AFFORDABILITY TRENDS: AUSTIN-ROUND ROCK, TX METRO AREA (j)

Years of average household income needed to buy average home



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REGIONAL TREND	LAST 2 YEARS	COMPARED TO NATION*	LAST 1 YEAR	COMPARED TO NATION*
Population Growth	5.91% 🛧	10	3.01% 🛧	10
Job Growth	8.40% 🛧	6	7.14% 🛧	6
Income Trend (Wages)	16.67% 🛧	10	6.33% 🛧	10
Unemployment Trend	2.03% 🛧	6	-7.41% 🕹	5
Stock Performance of Region's Industries	62.20% 🛧	10	54.60% 🛧	10
Housing Added	7.12% 🛧	10	3.52% 🛧	10
Vacancy Trend	-1.12% 🕹	<b>9</b>	-0.48% 🕹	8
				* 40 :- 1: 1

## REGIONAL 1 AND 2 YEAR GROWTH TRENDS (1)

\* 10 is highest

#### Disclaimer

Forecasts of potential occurrences or non-occurrences of future conditions and events are inherently uncertain. Actual results may differ materially from what is predicted in any information provided by location inc. Nothing contained in or generated by a Location Inc. Product or services is, or should be relied upon as, a promise or representation as to the future performance or prediction of real estate values. No representation is made as to the accuracy of any forecast, estimate, or projection. Location Inc. Makes no express or implied warranty and all information and content is provided "As is" without any warranties of any kind. Location inc. Expressly disclaims any warranty of accuracy or predictability, and any warranty of merchantability and fitness for a particular purpose. Location Inc. Further disclaims any liability for damages, loss, or injury arising out of the use this site and the data. All risks associated with using the site and the data are borne by the user at user's sole cost and expense. By using the site you agree to our **Terms of Use**.

**ABOUT THE** 

Supportive Housing – IC Report date: Thursday, October 28, 2021

### NEIGHBORHOOD

### **Real Estate Prices and Overview**

This neighborhood's median real estate price is \$407,249, which is more expensive than 88.3% of the neighborhoods in Texas and 73.0% of the neighborhoods in the U.S.

The average rental price in this neighborhood is currently \$2,643, based on NeighborhoodScout's exclusive analysis. The average rental cost in this neighborhood is higher than 96.0% of the neighborhoods in Texas.

This is an urban neighborhood (based on population density) located in Austin, Texas.

This neighborhood's real estate is primarily made up of medium sized (three or four bedroom) to large (four, five or more bedroom) single-family homes and townhomes. Most of the residential real estate is occupied by a mixture of owners and renters. Many of the residences in this neighborhood are established but not old, having been built between 1970 and 1999. A number of residences were also built between 2000 and the present.

Home and apartment vacancy rates are 7.4% in this neighborhood. NeighborhoodScout analysis shows that this rate is lower than 57.8% of the neighborhoods in the nation, approximately near the middle range for vacancies.

### Notable & Unique Neighborhood Characteristics

The way a neighborhood looks and feels when you walk or drive around it, from its setting, its buildings, and its flavor, can make all the difference. This neighborhood has some really cool things about the way it looks and feels as revealed by NeighborhoodScout's exclusive research. This might include anything from the housing stock to the types of households living here to how people get around.

#### Notable & Unique: People

Of note is NeighborhoodScout's research finding that the neighborhood in the United States. In a nation where approximately 1 in 4 children are living in poverty, the community truly stands out from the rest in this regard. In addition, with more than 2.0% of residents living with a same sex partner, community is by NeighborhoodScout reveals that this neighborhood has a greater concentration of same sex couples than 96.9% of U.S. neighborhoods. Also, if you are an executive or professional seeking a neighborhood affording an executive lifestyle, or just wanting to find where other executives live in the area, the neighborhood should be on your list. It has an enviable mix of spacious homes, relatively stable real estate values, and residents that include a number of wealthy executives, managers, and professionals. NeighborhoodScout's exclusive analysis places it as one of the top

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13.4% executive lifestyle neighborhoods in the state of Texas.

### Notable & Unique: Diversity

Did you know that the neighborhood in America? It's true! In fact, 2.4% of this neighborhood's residents have British ancestry and 1.4% have Eastern European ancestry.

### The Neighbors

#### The Neighbors: Income

There are two complementary measures for understanding the income of a neighborhood's residents: the average and the extremes. While a neighborhood may be relatively wealthy overall, it is equally important to understand the rate of people - particularly children - who are living at or below the federal poverty line, which is extremely low income. Some neighborhoods with a lower average income may actually have a lower childhood poverty rate than another with a higher average income, and this helps us understand the conditions and character of a neighborhood.

The neighbors in the **excernence of** neighborhood in Austin are upper-middle income, making it an above average income neighborhood. NeighborhoodScout's exclusive analysis reveals that this neighborhood has a higher income than 75.6% of the neighborhoods in America. In addition, 0.0% of the children seventeen and under living in this neighborhood are living below the federal poverty line, which is a lower rate of childhood poverty than is found in 100.0% of America's neighborhoods.

#### The Neighbors: Occupations

A neighborhood is far different if it is dominated by enlisted military personnel rather than people who earn their living by farming. It is also different if most of the neighbors are clerical support or managers. What is wonderful is the sheer diversity of neighborhoods, allowing you to find the type that fits your lifestyle and aspirations.

In the neighborhood, 50.6% of the working population is employed in executive, management, and professional occupations. The second most important occupational group in this neighborhood is sales and service jobs, from major sales accounts, to working in fast food restaurants, with 27.3% of the residents employed. Other residents here are employed in manufacturing and laborer occupations (13.3%), and 8.8% in clerical, assistant, and tech support occupations.

#### The Neighbors: Languages

The most common language spoken in the neighborhood is English, spoken by 86.0% of households. Some people also speak Spanish (10.9%).

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### The Neighbors: Ethnicity / Ancestry

Boston's Beacon Hill blue-blood streets, Brooklyn's Orthodox Jewish enclaves, Los Angeles' Persian neighborhoods. Each has its own culture derived primarily from the ancestries and culture of the residents who call these neighborhoods home. Likewise, each neighborhood in America has its own culture – some more unique than others – based on lifestyle, occupations, the types of households – and importantly – on the ethnicities and ancestries of the people who live in the neighborhood. Understanding where people came from, who their grandparents or greatgrandparents were, can help you understand how a neighborhood is today.

In the neighborhood in Austin, TX, residents most commonly identify their ethnicity or ancestry as Mexican (22.6%). There are also a number of people of German ancestry (14.4%), and residents who report Irish roots (9.0%), and some of the residents are also of English ancestry (8.6%), along with some Italian ancestry residents (6.0%), among others.

### Getting to Work

Even if your neighborhood is walkable, you may still have to drive to your place of work. Some neighborhoods are located where many can get to work in just a few minutes, while others are located such that most residents have a long and arduous commute. The greatest number of commuters in **and arduous** neighborhood spend between 15 and 30 minutes commuting one-way to work (42.6% of working residents), which is shorter than the time spent commuting to work for most Americans.

Here most residents (88.9%) drive alone in a private automobile to get to work. In addition, quite a number also carpool with coworkers, friends, or neighbors to get to work (5.5%). In a neighborhood like this, as in most of the nation, many residents find owning a car useful for getting to work.

# 4.B. Good Neighbor Policy

### **City of Austin Good Neighbor Checklist**

The Neighborhood Housing and Community Development Office (NHCD) offers a Good Neighbor Policy to standardize process and identify expectations for all projects funded through the City of Austin's Rental Housing Development Assistance (RHDA) and Acquisition and Development (A&D) programs. Applicants of these programs are required to prepare and begin implementing a community engagement plan, including neighborhood notification activities. The community engagement plan is required whether the application is for funding for new construction or renovation of an existing building, regardless of whether there is a change in ownership.

A successful community engagement plan leads to open, ongoing two-way communication between developers and neighbors. This requires good-faith efforts and cooperation by developers, City officials and residents. A positive, open dialogue between housing developers and neighbors can prevent misunderstandings, facilitate prompt resolution of any inadvertent misunderstandings, and provide a fair, thoughtful, dependable means of resolving differences.

The following checklist of items is required of all applicants for funding:

### (1) Preliminary Research

Review the Neighborhood Plan (if applicable)

### (2) Neighborhood Notification <u>TDHCA notifications will be sent out - no zoning change</u>

Notify property owners within at least 500 feet of the site and registered neighborhood organizations with boundaries included in the proposed development site, using a written notice, letter or flyer.

### (3) Pre-Application Engagement

Contact neighborhood organizations to provide current information about the project, including any neighborhood association whose boundaries are included in the proposed development site and Neighborhood Planning Contact Team (if applicable). (see full City of Austin Good Neighbor Guidelines for more detailed information on what kind of information may be appropriate to share)

Appoint a Single-Point-of-Contact (SPOC) to serve as the liaison for exchanging information.

### (4) Application requirements

- Provide communications plan
- Provide documentation showing the content of the notice, and proof of delivery <u>To be provided at</u>
- Provide signed copy of this checklist.

the time of TDHCA app submission

I have reviewed and completed all of the above checklist items required by the City of Austin's Good Neighbor Guidelines.

Conor Kenny

11/2/2021

Signed

printed name

date

## GOOD NEIGHBOR POLICY

Contact Conor Kenny, Principal Capital A Housing (512) 968-3050 <u>Conor@CapitalAHousing.com</u>

## Communications Plan for Neighborhood Engagement

Before any other facets of a development are pursued, Capital A Housing will approach the neighborhood and talk to key stakeholders about the project, target population and share examples of the future development.

The following steps have already or will soon be taken to communicate with the neighborhood surrounding the proposed development located at .

**Preliminary Research:** Using the City of Austin's Community Registry site and general Internet searches, Capital A Housing researched the neighborhood organizations that contain the proposed site and identified the following active organizations.



Neighborhood Plan:

 Neighborhood Contact: Capital A Housing will reach out to the priority neighborhood organizations to share info on plans for the development of the development of the city will be updated once those meetings have occurred.

2) **Neighborhood Notification:** The organizations above will be notified as part of the TDHCA notification process to take place in January 2022. TDHCA has a public comment process that incorporates neighborhood feedback. At this time, we do not anticipate a zoning change being

necessary. The team will also reach out to neighborhood and publicly engage, as a neighbor, on the plans for development of the site.

- 3) **Neighborhood Engagement:** At the any upcoming neighborhood meetings, Capital A Housing will present information about their firm and plans for design of the building, and talk about who will live at the property and what services will be offered.
  - After initial phone contact, meetings will be scheduled with any organization that should request such.
  - Capital A will invite neighborhood members to volunteer events to get more involved with the project.
- 4) Implementation/Ongoing Relations: Capital A will implement the following processes to encourage ongoing relations with neighborhood members:
  - Neighborhood members will be invited to the Ground Breaking and Ribbon Cutting events that will be held for the property. Neighborhoods will be given recognition for their support.
  - The property will invite neighborhood members to participate in services programs being offered at our community.
  - The property will invite and educate neighborhood members on the many ways to volunteer with the property.
  - Capital A will establish an open-door policy so that neighborhood members will feel comfortable communicating any concerns with either the on-site property management or the single point of contact.

# **4.C. SMART Housing Letter**

Capital A submitted an application for SMART Housing on 11/4/2021. A certification letter will be forwarded to City staff as soon as received.

# 4.D. MOU with ECHO

Please see the following letter of support from ECHO. A letter from ECHO supporting this application has been included, but not a Continuum of Care MOU, because all parties agreed that an MOU specifically tailored to Permanent Supportive Housing (instead of CoC) would function better as an agreement. We expect to complete an agreement between ECHO, Integral Care, and Capital A Housing prior to the potential AHFC board approval of this application.

# REDACTED

# **4.E. Resident Services**

Resident services will be provided by Integral Care, the non-profit owner, and will be supported by the overall TCSHC network and on-site property management team.



Integral Care has supported our homeless community for more than 20 years, with a goal of moving individuals off the streets and into a home as quickly as possible. Integral Care believes that a home is more than four walls; it is the basic foundation for health and well-being. To empower individuals experiencing homelessness to work toward their own goals of self-sufficiency, we connect them to housing, integrated primary and behavioral health care services, counseling, substance use services, and other wraparound supports that can help them regain their health and independence.

We have specialized teams that provide support to individuals from homeless to housed. Our Housing and Homeless Services staff build relationships with individuals living on the street in order to connect them to services that support their mental and physical health – providing direct care both in the community and at our clinics. Our Assertive Community Treatment team provides treatment, rehabilitation and support services to individuals with histories of multiple hospitalization treatments. These supports include supported housing and co-occurring psychiatric and substance use disorder services. Integral Care's PATH team assists individuals experiencing homelessness by working with them to build a healthcare plan with the assistance of psychiatrists, a certified medical assistant, engagement specialists and a licensed clinical supervisor. We also work collaboratively with Dell Medical School and CommUnityCare clinic to deliver care via a mobile team, which meets individuals where they are, thereby increasing access to care and reducing the burden on clients.

Through our housing programs, we currently provide access to housing and support services to over 1,000 individuals – in properties we own and in privately-owned apartments across the community. Integral Care uses the Housing First model to remove barriers, creating opportunities for individuals to move from homelessness to housing. We engage clients in services, place them in housing, and offer rehabilitation supports to move them from chronic homelessness to recovery and housing stability.

Integralcare.org



Brief History of the Organization and Description of Existing Services:

Since 1967, Integral Care has supported the health and well-being of children and adults living with mental illness, substance use disorder, and intellectual and developmental disabilities (IDD) in Travis County, TX. As the Local Mental Health and Intellectual and Developmental Disability Authority, Integral Care partners with local organizations to strengthen a community network in support of mental health, offers guidance to other behavioral health agencies, and battles the stigma that surrounds mental illness, substance use disorder, and intellectual and developmental disabilities (IDD). We are responsible for planning, developing policy, and coordinating resources for mental health and IDD services throughout Travis County. Additionally, we play a significant role in planning for and providing substance use services.

Integral Care's comprehensive array of services includes a 24/7 crisis helpline, mobile crisis response, residential treatment, integrated primary and behavioral healthcare, holistic prevention and wellness programs, housing services with wraparound rehabilitation supports, and re-entry services. Integral Care delivers person-centered, trauma-informed and culturally competent care. In FY20, Integral Care served more than 29,000 Travis County residents.

### Integralcare.org

# Housing and health happen through collaboration.

## Outreach

Austin Police Department Austin Public Library Downtown Austin Alliance Downtown Austin Community Court EMS Sunrise Homeless Navigation Center Travis County Sheriff's Office Texas Dept. of Transportation

# Shelters & Basic Needs

Caritas FCHO Front Steps Lifeworks Salvation Army

The SAFE Alliance **Trinity Center** Camp Esperanza Capital Area Food Bank

## Housing

Foundation Communities Housing Authority City of Austin Housing Authority of Travis County Landlords & Apartment Associations Mobile Loaves & Fishes Veterans Affairs Texas Department of Housing and **Community Affairs** 



## **Support Services**

Communities for Recovery Dell Medical School/ CommUnityCare Family Eldercare Goodwill Health & Human Services

The University of Texas at Austin The Other Ones Foundation Community Care Collaborative

# How We Collaborate

## **City of Austin & Travis County**

Provide significant funding through bonds and general fund dollars to expand housing and services. Provide various voucher types including vouchers for people with disabilities.

## **Communities for Recovery**

We collaborate to support individuals who experience homelessness and substance use disorder through peer coaching. We also provide funding for peer support services.

## **Federally Oualified Health Centers**

We collaborate to provide integrated care (primary and behavioral health), including specialty care like Medication Assisted Treatment, to individuals who could not afford it otherwise.

## **ECHO**

We collaborate to monitor and ensure best practice interventions for our homeless community. We provide funding for coordinated assessments and community coordination efforts.

## Mobile Loaves & Fishes

Integral Care operates the Topfer Health Resource Center and provides behavioral healthcare services at Community First! Village.

## Landlords

We partner with Travis County landlords and apartment associations to make available safe and affordable housing to individuals experiencing homelessness.



# Supportive Service Budget

# Supportive Housing - IC

Sources	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>
Cash flow from Supportive Housing - IC (w/ Vouchers)	\$147,868	\$149,754	\$151,645
City of Austin Request for PSH Supportive Service Funding	\$302,132	\$313,746	\$325,760
TOTAL SOURCES	\$450,000	\$463,500	\$477,405
<u>Uses</u>			
Total Salary Costs - Staff (2), Supervisor (20%) *includes salary, taxes and benefits	\$391,500	\$403,245	\$415,342
Program Costs			
*includes computers, phones, office equipment, postage, etc.	\$13,500	\$13,905	\$14,322
10% Administration Overhead	\$45,000	\$46,350	\$47,741
TOTAL	\$450,000	\$463,500	\$477,405

## Marlene Buchanan, MA, LPC

Marlene.Buchanan@integralcare.org

### Professional Summary:

An accomplished Licensed Professional Counselor (LPC) with hands-on experience in leadership, oversight, and management of multiple teams. Ability to create and maintain budgets for behavioral health divisions and adept in program and policy development. Experience with collaborating with partners or stakeholders within and outside of the agency and acting as the liaison for multiple governmental entities and within committees. Strengths include providing executive level supervision of multiple staff, gathering and interpreting data, leading and taking initiative, proficient written and verbal skills, organizational skills, and successful program development and implementation.

### **Professional Experience:**

### Integral Care- Austin, Texas

### **Director of Systems of Care**

February 2021-present

- o Oversee the behavioral health system of care within the organization
- Provide supervision to management staff and leadership of Integral Care Adult, Child and Family, and Housing and Homelessness divisions.
- Provide administrative, operational, and clinical services for the Adult, Child and Family, and Housing and Homelessness divisions.
- Oversee budgets for the division.
- Oversee program development and implementation for the Adult, Child and Family, and Housing and Homelessness divisions.
- Collaborate with community stakeholders and hold positions on various boards and executive committees in Travis County.
- Collaborates with other directors and the executive team to carry out the vision of the agency.

### Integral Care- Austin, Texas

### **Director of Child and Family Services**

August 2020-February 2021

- o Oversee Child and Family Services for Integral Care
- Provide supervision to management staff and leadership of Integral Care Child and Family Services team.
- Provide administrative, operational, and clinical services for the Child and Family Services division.
- $\circ$   $\;$  Oversee budgets for the Child and Family Services division.
- o Oversee program development and implementation for the Child and Family Services division.
- Collaborate with community stakeholders and hold positions on various boards and executive committees in Travis County.
- $\circ$  Collaborates with other directors and the executive team to carry out the vision of the agency.

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### Practice Administrator- Substance Use

March 2019-August 2020

- Oversaw Substance Use Services for Integral Care
- Provided direct supervision to the management staff of Integral Care's substance use teams including Office Based Opioid Treatment, Ambulatory Detox, the Narcotic Treatment Program, Intensive Outpatient and Supportive Outpatient Programs, COPSD programs, Recovery Navigation Services, Residential Services, and Psychiatric Emergency Services.
- Provides administrative, operational and clinical oversight for all programs.
- Develop and maintain budgets for the agency. Work closely with the business office in allocating funds to the correct program and ensuring all teams are meeting their budget expectations.
- Provide program implementation and development including developing, budgeting, and building new programs. Maintain these programs in an effort for them to remain sustainable.
- Collaborates with community stakeholders and committees to represent Integral Care to various county, city, and program officials.
- Part of several internal committees such as Joint Commission, Electronic Health Record Core Team, Risk and Safety, Employee Retention, CCBHC, etc.
- Maintain requirements for a SAMSHA grant and several HHSC contracts.
- Completes program development tasks such as applications for programs, applications for funding, stakeholder meetings, and grant writing.
- Ensures that all programs meet their total operating revenue as evidenced by meeting monthly volume and productivity requirements.
- Conducts various staffing and trainings.
- Hire and conduct all personnel tasks, including performance improvement planning and disciplinary actions, when needed.
- Ensures that programs and sites uphold standards of safety and health as set by internal policies and procedures as evidenced by consistent compliance to safety tasks.
- Ensures QMHP and Management staff meet achievement expectation and documentation in accordance with HHSC and TAC (Texas Administrative Code) standards.
- Work closely with the executive team to carry out the vision of the agency.

### Metrocare Services- Dallas, Texas

### **Director of Specialty Services**

February 2015-February 2019

- Part of the upper management team reporting directly to the Chief Clinical Officer
- Provides direct supervision of twelve Clinical Managers for Metrocare Services Specialty Programs. This team of 12 management staff, including three Assertive Community Treatment (ACT) and one Forensic Assertive Community Treatment (FACT) team, a DSRIP funded crisis team, a residential treatment center, three TCOOMMI programs, one jail diversion program, one forensic outpatient clinic, and children and adolescent specialty services including the YES Waiver, Wraparound teams, and Juvenile TCOOMMI.
- Provides administrative, operational and clinical oversight for all programs.
- Develop and maintain budgets for the agency. Work closely with the finance department in allocating funds to the correct program and ensuring all teams are meeting their budget expectations.

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- Provide program implementation and development including developing, budgeting, and building new programs. Maintain these programs in an effort for them to remain sustainable.
- Collaborates with community stakeholders and committees to represent Metrocare Services to various county, city, and program officials.
- Work closely with the revenue cycle management team to ensure billing is completed thoroughly and accurately for the Specialty Programs.
- Part of several internal committees such as CARF accreditation, CCBHC, DSRIP, MIPS, etc.
- Maintain various state and federal grants.
- Completes program development tasks such as applications for programs, applications for funding, stakeholder meetings, and grant writing.
- Ensures that all programs meet their total operating revenue as evidenced by meeting monthly volume and productivity requirements.
- Maintains a positive monthly contribution margin for responsible programs.
- Sustains prime metrics for Specialty Programs.
- Conducts various staffing and trainings.
- Hire and conduct all personnel tasks for the Specialty Services, including performance improvement planning and disciplinary actions, when needed.
- Ensures that programs and sites uphold standards of safety and health as set by internal policies and procedures as evidenced by consistent compliance to safety tasks.
- Ensures QMHP and Management staff meet achievement expectation and documentation in accordance with HHSC and TAC (Texas Administrative Code) standards.
- Work closely with the executive team to carry out the vision of the agency.

### Bluebonnet Trails Community Service Center, Round Rock, Texas

### TCOOMMI Program Director/Justice Involved 1115 Waiver Project Manager

December 2012-December 2014

- o Supervised 15 Qualified Mental Health Professionals (QMHP's) within adult and juvenile TCOOMMI.
- Ensured staff were meeting achievement expectation and documenting in accordance with DSHS and TAC (Texas Administrative Code) standards.
- Followed strict TCOOMMI standards and managed staff to ensure caseload compliance.
- Developed and managed several new programs under the 1115 waiver and provided documentation on DSRIP projects.
- Conducted mental health assessments for Williamson County's pre-sentencing investigators to be used in court.
- Interacted with clinical staff and external resources such as schools, probation/parole offices, and other state agencies.

### **Behavioral Health Counselor**

September 2011- December 2012

- Provided individual, family, group, and marital therapy sessions.
- Reference and used various therapy techniques, including cognitive behavioral therapy, cognitive processing therapy, trauma-focused cognitive behavioral therapy, and family systems therapy.
- Lead a Dialectical Behavioral Therapy skills group.
- $\circ$   $\;$  Diagnosed mental health, emotional, and substance use disorders.
- o Documented all information including service plans, treatment plans, and progress notes.

### Team Lead/Intensive Case Manager

January 2011-September 2011

- Served as a lead clinician for individuals diagnosed with Bipolar Disorder, Major Depressive Disorder, and Schizophrenia/Schizoaffective Disorder.
- o Organized treatment projects that focused on problem solving skills and critical thinking.
- Taught individuals in services psychosocial rehabilitation techniques such as anger management, relaxation skills, impulse control, social skills, emotional coping and functional living skills.
- Completed and updated ANSA's and collaboratively documented in Anasazi.

### Alliance for Change Through Treatment, Atlanta, Georgia

### Intensive Family Intervention Team Member (IFI)

July 2010- December 2011

- Worked as an IFI team member and therapist for adolescent individuals (LOC4).
- Conducted individual and family therapy sessions as well as case management.
- Collaborated with psychiatrists, therapists, schools, probation officers, courts, CPS, and case workers to advocate.
- Worked with individuals diagnosed with Bipolar disorder, Mood Disorder, ADHD, Reactive Attachment Disorder, substance use, victims, PTSD, Schizophrenia, family relational issues, and other diagnoses.
- Completed intake assessments.
- Administered and updated CANS, treatment plans, discharge plans, and safety plans.
- Documented progress notes in accordance with Georgia standards.

### The Bridges Center, Atlanta, Georgia

### Intensive Case Manager

September 2009-June 2010

- Worked on an IFI (Intensive Family Intervention) team conducting in home counseling for adolescence and their families.
- Managed a caseload of 10-16 individuals.
- Provided behavioral health interventions for intense individuals.
- Lead a Dialectical Behavioral Therapy teen girls group.
- Worked with individuals diagnosed with Bipolar disorder, Mood Disorder, ADHD, Reactive Attachment Disorder, substance use, victims, PTSD, Schizophrenia, family relational issues, and other diagnoses.
- o Administered and updated CANS, treatment plans, discharge plans, and safety plans
- $\circ$   $\;$  Documented progress notes in accordance with Georgia standards.

### Education and Training:

The Chicago School of Professional Psychology, Chicago, Illinois

August 2007-May 2009

- Masters of Arts in Forensic Psychology
- o GPA: 3.85

Auburn University, Auburn, Alabama

August 2003-May 2007

o Bachelor of Arts in Criminal Justice and Psychology

### **Certifications, Trainings, and Affiliations:**

- LPC (Licensed Professional Counselor TX: 70368)
- Youth Mental Health First Aid Trainer
- YES Waiver Implementation and Manager training
- Illness Management and Recovery training
- Seeking Safety training
- Person Centered Recovery Practices Supervisor training
- Trauma Focused Cognitive Behavioral Therapy (TF-CBT) training
- Cognitive Behavioral Therapy (CBT) training
- Cognitive Processing Therapy (CPT) training
- Dialectical Behavioral Therapy (DBT) training
- HIPAA and Confidentiality training
- CPR and First Aid Certified
- Crisis Prevention Intervention (CPI) training
- Member of Texas Correctional Association (TCA)
- National Board of Certified Counselors (NBCC)
- Psi Chi Psychology Fraternity Member
- Alpha Phi Sigma Criminal Justice Fraternity Member
- Auburn Alumni Association
- The Chicago School of Professional Psychology Alumni Association

**References Available Upon Request** 



## **RUTH AHEARN**

**SKILLS** 

& ABILITIES	Licensed Marriage and Family Therapist
	Skilled in Motivational Interviewing, Person Centered Care/Recovery Model,
	Tobacco Cessation, SAMHSA Evidenced Based Practices for Supportive Housing,
	Supported Employment, Housing First Model, Integrated Care, Harm Reduction
	Strong knowledge of HMIS, Coordinated Entry Systems
	Experience in Program Development and Grant Management

### EXPERIENCE

### PRACTICE ADMINISTRATOR OF HOUSING AND HEALTH CARE FOR THE HOMELESS INITIATIVES, INTEGRAL CARE

10/2020-Present

Responsible for oversight of quality assessment and management of clinical services and business operations for the Supported Housing and Homeless Outreach Teams within the Adult Behavioral Health Division. Provides guidance and direction to Housing and Homeless Services Practice Managers to ensure the delivery of quality patient care that is person centered. Collaborates with key partners within the larger Austin/Travis County Homeless Continuum of Care, including the City of Austin, Austin Public Health, ECHO, Downtown Austin Alliance, Mobile Loaves and Fishes, Veteran's Administration, and local Housing Authorities. Provides ongoing monitoring and reporting for local, state and federal grants.

### PRACTICE MANGER OF SUPPORTED HOUSING SERVICES, INTEGRAL CARE

1/2018-10/2020

Responsible for the clinical oversight of the supported housing teams with Integral Care. Teams consist of the Community Recovery PSH team, Rapid Rehousing Team, M3 (Integrated Mobile Medical and Mental health team), 3000 Oak Springs Clinic, Terrace at Oak Springs Residential Team and the Community First! Village clinic. Manage the Healthy Community Collaborative Grant and provide quarterly reports to the Health and Human Services Commission ensuring quality services are being provided through the collaboration.

### PROGRAM MANAGER/HEALTHY COMMUNITY COLLABORATIVE, INTEGRAL CARE

### 2/2015-1/2018

Managed a team of 10-12 rehabilitation specialists providing permanent supportive housing and mental health case management services to adults who were chronically homeless and diagnosed with severe mental health and substance use needs.

### ASSISTANT PROGRAM MANAGER/ANEW, AUSTIN TRAVIS COUNTY INTEGRAL CARE

4/2009-2/2015

Assistant program manager for TCOOMMI funded adult behavioral health services. Provided clinical and technical supervision to staff; managed continuity of care program for adults releasing from the Texas Department of Criminal Justice Institutional Division with severe and persistence mental illness. THERAPIST AND CASE MANAGER/FAMILY PRESERVATION, AUSTIN TRAVIS COUNTY INTEGRAL CARE 2/2006-4/2009 Provided intensive, in-home family and individual counseling to adolescents who were on probation. Counseled individuals and groups who resided in the Juvenile Probation Intermediate Sanctions Center Residential Program. Provided case management, staffing with probation officers and attended court with families as needed. EDUCATION PEPPERDINE UNIVERSITY- MALIBU, CA- MA CLINICAL PSYCHOLOGY 2005 -Emphasis in Marriage and Family Therapy NEW COLLEGE OF FLORIDA- SARASOTA, FL- BA PSYCHOLOGY 2002

### LEADERSHIP Participant in the National Council For Behavioral Health's 2020 Addressing Health Disparities Leadership Program

Participant in the National Health Care for the Homeless Council's 2019-200 Diversity, Equity and Inclusion Learning Collaborative

Austin/Travis County Continuum of Care Leadership Council Vice Chair 5/2021- Present

Integral Care's Diversity and Inclusion Council Co-Chair 6/2021-Present

## Kali Holyfield, LPC, LCDC

## Achievements:

- Presented at the Healthier Texas Submit
- Assisted in opening a Single Site Permanent Supportive Housing Program that has an onsite Integrated Care Clinic.
- Sit as a Co-chair the local Continuum of Care Committee
- Provided interviews for FOX news
- Co-developed Substance Use Treatment Program for chronically homeless individuals
- Presented at Veterans Administration conference on Homeless Veteran Services
- Presented at Celebrate Recovery and COSA meetings
- Graduated with Masters of Arts in Counseling Program with 4.0 GPA
- Volunteered at Communities in Schools

## Experience:

## Integral Care

## March 2018-Current

Practice Administrator—Housing Administration & Assertive Community Treatment

- Responsible for the administrative oversite of three Assertive Community Treatment teams
- Develop and implement quality improvement plans to improve client services and experience
- Provide progress updates and grant recommendations to all levels of executive management and the Board of Directors.
- Responsible for budget and quarterly reporting for local, state and federal contracts
- Author, rank and select Request for Proposals to meet agency contracting needs
- Contribute to the application process for local, state and federal contract
- Collaborate with City, County and local officials on partnerships including a Hotel Conversion project to Permanent Supportive Housing
- Agency expert on Housing Subsidies and HUD regulations
- Duties as described below

## Practice Manager-Housing Administration

- Responsible for managing the administration for Integral Care's homeless services resources by overseeing compliance, staff resources and patient satisfaction
- Develop and maintain policies and procedures
- Provide ongoing monitoring and oversight of all federal, state and local government housing contracts and grants
- Build and maintain strong relationships with housing community partners, stakeholders and government entities
- Responsible for organizing the work flow for unit, providing clear direction to staff, and evaluating program and staff performance
- Analyze and manage multiple complex budgets to ensure unit expenditures stay within budget allocations based on federal and state contract requirements
- Assist Executive Management in problem solving complex challenges
- Identify and create work plans that foster division growth and success

## A New Entry, Inc., Austin, Texas

Chief Operations Officer

- Responsible for the overall daily operations of the residential substance use treatment facility
- Networking with outside stakeholders to promote smooth coordination of care and to increase client access to city/county resources
- Creating strategies for the functioning of the company along with the chief executive officer
- Plan execution strategies for agency development
- Provide training in leadership, management and best practices in a residential substance use treatment facility
- Oversee donor management utilizing the NeonCRM software, overseeing events and website

## May 2011-February 2018
development

- Investigate grant and contract opportunities and oversee the RFA, LOI and application processes
- Develop marketing materials and represent agency at stakeholder events
- Strategically plan and maintain the financial stability of the facility
- In authority for the recruitment, hiring, evaluating, employee retention and discharging of employees
- Coordinates the development of the agency's human resources department
- Supervise the development of clinical programing and provide supervision
- Decrease barriers to client care and provide crisis intervention
- Ensure all resources are utilized efficient and effectively
- Interacting with heads of all departments of the company and managing their functions

#### Director of Advanced Care and Contract Manager

- Sought and applied for RFPs and grants
- Managed contracts with Veteran's Administration, Downtown Austin Community Court and Austin Travis County Integral Care
- Developed policy and procedures in accordance with local, state and federal standards and in alignment best practices.
- Managed various departments including intern program and direct care team
- Organized and led trainings for clinical and direct care staff
- Experience completing monthly billing procedures for ATCIC and other government contracts
- Intervened using non-violent crisis intervention with staff and residents
- Created documentation required by DSHS for client files as required by auditors
- Conducted client assessments to include Addiction Severity Index, Mini Mental Status Exam and Dissociative Experiences Scale
- Conducted individual, group counseling, couples counseling, trauma therapy and mental health counseling to complex dual diagnosed residents.
- Complete screening, intake, master treatment plans, clinical notes, master treatment plan reviews, relapse prevention plans, continued care plans and discharge summaries.

Program Coordinator, Intake Coordinator, Case Manager & Facilitator

- Liaison between Veteran's Administration, Travis County & Austin Downtown Community Court
- Managed and trained interns
- Coordinating client interviews, intakes & discharges
- Providing community referrals, client support & care plans
- Creating case management & recovery plans
- Co-facilitator for therapy & educational programs
- Outreach coordination, procedure development & documentation

#### Travis County Counseling and Education, Austin, Texas

Case Manager & Facilitator- Commitment to Change Substance Abuse Program (State Jail)

- Conducting client interviews for acceptance into program
- Referring clients to community organization, providing support & advocacy
- Responsible for intake & discharge plans
- Creating case management & recovery plans
- Facilitate Anger Management, Cognitive Education & Job Training

#### Travis County Counseling and Education, Austin, Texas May 2009- August 2009

Intern

- Provided customer service during initial contacts with all clients to organization
- Observed Counseling & assessments sessions with clients (Drug & Family Violence Offenders)
- Observed group therapy in men & women's prisons
- Worked with Judges in Travis County during sentencing and as they assisted clients who were
  participating in family drug court

#### \*Additional work experience available upon request

July 2010-July 2011

#### Education: St. Edwards University, Austin, Texas

Graduated: December 2013

Program: Master of Arts in Counseling Austin College, Sherman, Texas

Graduated: May 2010

Major: Psychology Minor: Exercise and Sports Science

#### Current Licenses & Training:

Licensed Professional Counselor Licensed Chemical Dependency Counselor EMDR Trained Gottman Couples Method Levels 1,2 and 3 Trained CPR Certified Safety Care Certified

# Supportive Housing - IC RHDA Funding Application

Attachments 5. Property Information

## 5.A. Appraisal

Capital A Housing has engaged BBG Residential and will forward the appraisal to AHFC upon receipt (anticipated within 4-5 weeks).

### 5.B. Property Maps

The property maps will be sent under a separate cover.

### **5.C. Zoning Verification Letter**

Capital A Housing has requested a zoning verification letter and will forward it upon receipt.

Under the Affordability Unlocked ordinance, an unlimited number of residential units can be permitted at this site.

We are currently submitting the Affordability Unlocked application and will update the application when that certification letter is received. However, Capital A Housing and Civilitude have extensive experience with Affordability Unlocked, and because this project is 100% below 60% MFI, we have no doubt it will meet the ordinance's requirements.

### **5.D. Proof of Site Control**

The contract for Supportive Housing - IC is attached.

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B. TERMINATIO and Buyer's unrestricted <u>90</u> days paragraph m specified. If not be refun	agreement to pay th right to terminate to after the Effective ust be given by 5:0 Buyer gives notice o ded and escrow ager	e Option Fee within the this contract by giving e Date of this contrac 0 p.m. (local time whe f termination within the	e receipt of which Seller ac e time required, Seller gran notice of termination to a ct (Option Period). Notices are the Property is located) a time prescribed: (i) the Op- tion Fee remaining with esc wer.	its Buyer t Seller with s under th by the da otion Fee w

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Contract Concerning Page 2 of 10 11-08-2021
(Address of Property) C. FAILURE TO TIMELY DELIVER EARNEST MONEY: If Buyer fails to deliver the earnest money within the time required, Seller may terminate this contract or exercise Seller's remedies under Paragraph 15, or both, by providing notice to Buyer before Buyer delivers the earnest money. D. FAILURE TO TIMELY DELIVER OPTION FEE: If no dollar amount is stated as the Option Fee or if Buyer fails to deliver the Option Fee within the time required, Buyer shall not have the unrestricted right to terminate this contract under this Paragraph 5. E. TIME: Time is of the essence for this paragraph and strict compliance with the time for performance is required.
6. TITLE POLICY AND SURVEY: A. TITLE POLICY: Seller shall furnish to Buyer at 🗹 Seller's 🗆 Buyer's expense an owner's policy of
<ul> <li>title insurance (Title Pollcy) Issued by</li></ul>
<ul> <li>(5) Reservations or exceptions otherwise permitted by this contract or as may be approved by Buyer in writing.</li> <li>(6) The standard printed exception as to marital rights.</li> </ul>
(7) The standard printed exception as to waters, tidelands, beaches, streams, and related. matters,
<ul> <li>(8) The standard printed exception as to discrepancies, conflicts, shortages in area or boundary lines, encroachments or protrusions, or overlapping improvements:</li> <li>(i) will not be amended or deleted from the title policy; or</li> <li>(i) will be amended to read, "shortages in area" at the expense of Buyer Seller.</li> <li>(9) The exception or exclusion regarding minerals approved by the Texas Department of Insurance.</li> </ul>
B. COMMITMENT: Within 20 days after the Title Company receives a copy of this contract, Seller shall furnish to Buyer a commitment for title insurance (Commitment) and, at Buyer's expense, legible copies of restrictive covenants and documents evidencing exceptions in the Commitment (Exception Documents) other than the standard printed exceptions. Seller authorizes the Title Company to deliver the Commitment and Exception Documents to Buyer at Buyer's address shown in Paragraph 21. If the Commitment and Exception Documents are not delivered to Buyer within the specified time, the time for delivery will be automatically extended up to 15 days or 3 days before the Closing Date, whichever is earlier. If the Commitment and Exception Documents are not delivered within the specified time, the time for delivery will be automatically extended up to 15 days or 3 days before the Closing Date, whichever is earlier. If the Commitment and Exception Documents are not delivered within the specified time, the time required, Buyer may terminate this contract and Exception Documents are not delivered within the specified time.
C. SURVEY: The survey must be made by a registered professional land surveyor acceptable to the
Title Company and Buyer's lender(s). (Check one box only) I (1) Within 10 days after the Effective Date of this contract, Seller shall furnish to Buyer and Title Company Seller's existing survey of the Property and a Residential Real Property Affidavit promulgated by the Texas Department of Insurance (T-47 Affidavit). If Seller fails to furnish the existing survey or affidavit within the time prescribed, Buyer shall obtain a new survey at Seller's expense no later than 3 days prior to Closing Date. If the existing survey or affidavit is not acceptable to Title Company or Buyer's lender(s), Buyer shall obtain a new survey at Seller's U Buyer's expense no later than 3 days prior to Closing Date. If the existing a new survey at Seller's U Buyer's expense no later than 3 days prior to Closing Date.
(2) Within days after the Effective Date of this contract, Buyer shall obtain a new survey at Buyer's expense. Buyer is deemed to receive the survey on the date of actual receipt or the date specified in this paragraph, whichever is earlier.
<ul> <li>(3) Within days after the Effective Date of this contract, Seller, at Seller's expense shall furnish a new survey to Buyer.</li> <li>D. OBJECTIONS: Buyer may object in writing to (i) defects, exceptions, or encumbrances to title:</li> </ul>
disclosed on the survey other than items 6A(1) through (7) above; or disclosed in the Commitment other than items 6A(1) through (9) above; (ii) any portion of the Property lying in a special flood hazard area (Zone V or A) as shown on the current Federal Emergency Management Agency map; or (iii) any exceptions which prohibit the following use or activity:
Buyer must object the earlier of (i) the Closing Date or (ii) days after Buyer receives the Commitment, Exception Documents, and the survey. Buyer's failure to object within the time allowed will constitute a waiver of Buyer's right to object; except that the requirements in Schedule C of the Commitment are not waived. Provided Seller is not obligated to incur any expense, Seller shall cure any timely objections of Buyer or any third party lender within 15 days after Seller receives the objections (Cure Period) and the Closing Date will be extended as necessary. If objections are not cured within the Cure Period, Buyer may, by delivering notice to Seller within 5 days after the end of the Cure Period: (I) terminate this contract and the earnest money will be refunded to <i>Buyer</i> ; or (if) waive the <i>abjections</i> —If Buyer does not terminate
Initialed for identification by Buyer EAK and Seller AMA TREC NO. 9-15

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Contract Concerning	(Address of Propa		_ Page 3 of 10 11-08-2021
Commitment or Surv	ulred, Buyer shall be deer ey is revised or any new E	ned to have waived the kception Document(s) is	: delivered, Buyer ma
Document(s) within t the revised Commitm	natter revealed in the revision the same time stated in this ent, Survey, or Exception Do	paragraph to make obje	ections beginning whe
Property examine	FLE POLICY: Broker advises d by an attorney of Buyer's licy. If a Title Policy is fui	selection, or Buyer shou	Id be furnished with a
reviewed by an a object.	ittorney of Buyer's choice d	ue to the time limitatio	ns on Buyer's right t
to mandatory men mandatory memb §5.012, Texas Pro identified in Parag	PROPERTY OWNERS ASSOC mbership in a property owner perty Code, that, as a purc praph 2 in which the Propert	ers association(s). If the 's association(s), Selle haser of property in the y is located, you are obl	Property is subject t r notifies Buyer unde residential communit igated to be a membe
occupancy of the maintenance, and the Real Property	owners association(s). Re Property and all dedicato operation of this residentia Records of the county in	ry instruments governi I community have been which the Property is	ng the establishmen or will be recorded i located, Copies of th
<u>You are obligat</u>	nts and dedicatory instrum ed to pay assessments to assessments is subjec	<u>the property owners</u>	<u>association(s). Th</u>
	uld result in enforceme		
Section 207.003, governs the estal	Property Code, entitles an plishment, maintenance, or jons, bylaws, rules and regu	operation of a subdivis	ion, including, but no
owners' association statements specifi	on. A resale certificate con ying the amount and freque lawsuits to which the prope	tains information includi ency of regular assessm	ng, but not limited to ents and the style ar
lawsuits relating These documents	to unpaid ad valorem taxes must be made available to it on your request.	s of an individual memi	ber of the association
If Buyer is conc Property Subject	cerned about these matter ct to Mandatory Membe		
	DISTRICTS: If the Propert roviding water, sewer, dra		
Chapter 49, Tex	as Water Code, requires Se the tax rate, bonded indeb	ller to deliver and Buye	r to sign the statuto
(4) TIDE WATERS: 1 Texas Natural Re	If the Property abuts the the sources Code, requires a contract. An addendum co	notice regarding coasta	I area property to t
required by the pa (5) ANNEXATION: If	arties must be used. the Property is located outs	ide the limits of a mun	icipality, Seller notific
the extraterritorian annexation by t	11, Texas Property Code, th al jurisdiction of a munici he municipality. Each mu xtraterritorial jurisdiction. T	pality and may now o nicipality maintains a	r later be subject i map that depicts i
municipality's ext extraterritorial jus Property for furth	raterritorial jurisdiction or isdiction, contact all munici er Information.	is likely to be located palities located in the ge	within a municipality eneral proximity of th
Notice required by you are about to	ED IN A CERTIFICATED SER y §13.257, Water Code: Th purchase may be located	e real property, describe in a certificated water	ed in Paragraph 2, th or sewer service are
certificated area. or charges that y There may be a	ed by law to provide wat If your property is located in ou will be required to pay to period required to construct	n a certificated area then before you can receive w t lines or other facilities	e may be special cos vator or sewer servio s necessary to provid
water or sewer se certificated area a	rvice to your property. You and contact the utility service nd the period, if any, that is a undersigned Buyer hereb	are advised to determin provider to determine t	e if the property is in he cost that you will t
at or before the described in Parad (7) PUBLIC IMPROVE	execution of a binding co graph 2 or at closing of purch MENT DISTRICTS: If the Pro	intract for the purchase hase of the real property operty is in a public impr	e of the real proper ovement district, Seil
must give Buyer	written notice as require quired notice shall be attache	a by 35.014, Property	Code. An addendu
	·U9	DSDS	

Initialed for identification by Buyer MAL \_\_\_\_ and Seller r., TREC NO. 9-15

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Contract Concerning Page 4 of 10 11-08-2021 (Address of Property)
(8) TEXAS AGRICULTURAL DEVELOPMENT DISTRICT: The Property D is D is not located in a Texas Agricultural Development District. For additional information, contact the Texas
Department of Agriculture. (9) TRANSFER FEES: If the Property is subject to a private transfer fee obligation, §5.205, Property Code requires Seller to notify Buyer as follows: The private transfer fee obligation may be governed by Chapter 5, Subchapter G of the Texas Property Code.
service area owned by a distribution system retailer, Seller must give Buyer written notice as required by §141.010, Texas Utilities Code. An addendum containing the notice approved by
TREC or required by the parties should be used. (11)NOTICE OF WATER LEVEL FLUCTUATIONS: If the Property adjoins an Impoundment of water, including a reservoir or lake, constructed and maintained under Chapter 11, Water Code,
that has a storage capacity of at least 5,000 acre-feet at the impoundment's normal operating level, Seller hereby notifies Buyer: "The water level of the impoundment of water adjoining the Property fluctuates for various reasons, including as a result of: (1) an entity lawfully exercising its right to use the water stored in the impoundment; or (2) drought or
flood conditions." 7. PROPERTY CONDITION:
<ul> <li>A. ACCESS, INSPECTIONS AND UTILITIES: Seller shall permit Buyer and Buyer's agents access to the Property at reasonable times. Buyer may have the Property Inspected by inspectors selected by Buyer and licensed by TREC or otherwise permitted by law to make inspections. Seller at Seller's expense shall immediately cause existing utilities to be turned on and shall keep the utilities on during the time this contract is in effect.</li> <li>NOTICE: Buyer should determine the availability of utilities to the Property suitable to</li> </ul>
<ul> <li>satisfy Buyer's needs.</li> <li>B. ACCEPTANCE OF PROPERTY CONDITION: "As Is" means the present condition of the Property with any and all defects and without warranty except for the warranties of title and the warranties in this contract. Buyer's agreement to accept the Property As Is under Paragraph 7B (1) or (2) does not preclude Buyer from inspecting the Property under Paragraph 7A, from negotiating repairs or treatments in a subsequent amendment, or from terminating this contract during the Option Period, if any.</li> </ul>
<ul> <li>(Check one box only)</li> <li>☑ (1) Buyer accepts the Property As Is.</li> <li>☑ (2) Buyer accepts the Property As Is provided Seller, at Seller's expense, shall complete the following specific repairs and treatments:</li> </ul>
(Do not insert general phrases, such as "subject to inspections" that do not identify specific repairs and treatments.)
C. COMPLETION OF REPAIRS: Unless otherwise agreed in writing: (I) Selier shall complete all agreed repairs and treatments prior to the Closing Date; and (ii) all required permits must be obtained, and repairs and treatments must be performed by persons who are licensed to provide such repairs or treatments or, if no license is required by law, are commercially engaged in the trade of providing such repairs or treatments. At Buyer's election, any transferable warranties received by Seller with respect to the repairs and treatments will be transferred to Buyer at Buyer's expense. If Seller fails to complete any agreed repairs and treatments prior to the Closing Date, Buyer may exercise remedies under Paragraph 15 or extend the Closing Date up to 5 days, if necessary, for Seller to complete repairs and
treatments. D. ENVIRONMENTAL MATTERS: Buyer Is advised that the presence of wetlands, toxic substances, including asbestos and wastes or other environmental hazards, or the presence of a threatened or endangered species or its habitat may affect Buyer's intended use of the Property. If Buyer is concerned about these matters, an addendum promulgated by TREC or required by the parties should be used.
E, SELLER'S DISCLOSURES: Except as otherwise disclosed in this contract, Seller has no knowledge of the following: (1) any flooding of the Property which has had a material adverse effect on the use of the
(2) any pending or threatened litigation, condemnation, or special assessment affecting the
Property; (3) any environmental hazards that materially and adversely affect the Property; (4) any dumpsite, landfill, or underground tanks or containers now or previously located on the
Property; (5) any wellands, as defined by federal or state law or regulation, affecting the Property; or (6) any threatened or endangered species or their habitat affecting the Property.
8. BROKERS AND SALES AGENTS: A. BROKER OR SALES AGENT DISCLOSURE: Texas law requires a real estate broker or sales agent who is a party to a transaction or acting on behalf of a spouse, parent, child, business entity in which the broker or sales agent owns more than 10%, or a trust for which the broker or sales agent acts as a trustee or of which the broker or sales agent or the broker or sales

Initialed for identification by Buyer 64K and Seller M. TREC NO. 9-15

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	ract Concerning Page 5 of 10 11-08-2021 (Address of Property)
	agent's spouse, parent or child is a beneficiary, to notify the other party in writing before entering into a contract of sale. Disclose if applicable:
	B. BROKERS' FEES: All obligations of the parties for payment of brokers' fees are contained in separate written agreements.
9.	CLOSING: A. The closing of the sale will be on or before <u>1st of March</u> , 2022, or within 7 days after objections made under Paragraph 6D have been cured or waived, whichever date is late (Closing Date). If either party fails to close the sale by the Closing Date, the non-defaulting party may exercise the remedies contained in Paragraph 15.
	B. At closing: (1) Seller shall execute and deliver a general warranty deed conveying title to the Property to Buyer and showing no additional exceptions to those permitted in Paragraph 6 and furnish tax statements or certificates showing no delinquent taxes on the Property.
	<ul> <li>(2) Buyer shall pay the Sales Price in good funds acceptable to the escrow agent.</li> <li>(3) Seller and Buyer shall execute and deliver any notices, statements, certificates, affidavits releases, loan documents and other documents reasonably required for the closing of the sale and the issuance of the Title Policy.</li> </ul>
10	(4) There will be no liens, assessments, or security interests against the Property which will not be satisfied out of the sales proceeds unless securing the payment of any loans assumed by Buyer and assumed loans will not be in default.
	<b>POSSESSION:</b> Seller shall deliver to Buyer possession of the Property in its present or required condition upon closing and funding. <b>SPECIAL PROVISIONS:</b> (Insert only factual statements and business details applicable to the sale. TREC rules prohibit license holders from adding factual statements or business details
	for which a contract addendum or other form has been promulgated by TREC for mandatory use.
12.	SETTLEMENT AND OTHER EXPENSES:
	A. The following expenses must be paid at or prior to closing:
	<ul> <li>(1) Expenses payable by Seller (Seller's Expenses):</li> <li>(a) Releases of existing liens, including prepayment penalties and recording fees; release</li> </ul>
	of Seller's loan llability; tax statements or certificates; preparation of deed; one-half o
	escrow fee: and other expenses payable by Seller under this contract.
	escrow fee; and other expenses payable by Seller under this contract. (b) Seller shall also pay an amount not to exceed \$ to be applied in the
	escrow fee; and other expenses payable by Seller under this contract. (b) Seller shall also pay an amount not to esceed \$ to be applied in the following order: Buyer's Expenses which Buyer is prohibited from paying by FHA, VA Texas Veterans Land Board or other governmental loan programs, and then to othe
	escrow fee; and other expenses payable by Seller under this contract. (b) Seller shall also pay an amount not to exceed \$to be applied in the following order: Buyer's Expenses which Buyer is prohibited from paying by FHA, VA Texas Veterans Land Board or other governmental loan programs, and then to othe Buyer's Expenses as allowed by the lender.
	<ul> <li>escrow fee; and other expenses payable by Seller under this contract.</li> <li>(b) Seller shall also pay an amount not to exceed \$to be applied in the following order: Buyer's Expenses which Buyer is prohibited from paying by FHA, VA Texas Veterans Land Board or other governmental loan programs, and then to othe Buyer's Expenses as allowed by the lender.</li> <li>(2) Expenses payable by Buyer (Buyer's Expenses): Appraisal fees; loan application fees origination charges; credit reports; preparation of loan documents; interest on the notes</li> </ul>
	<ul> <li>escrow fee; and other expenses payable by Seller under this contract.</li> <li>(b) Seller shall also pay an amount not to exceed \$ to be applied in the following order: Buyer's Expenses which Buyer is prohibited from paying by FHA, VA Texas Veterans Land Board or other governmental loan programs, and then to othe Buyer's Expenses as allowed by the lender.</li> <li>(2) Expenses payable by Buyer (Buyer's Expenses): Appraisal fees; loan application fees origination charges; credit reports; preparation of loan documents; interest on the notes from date of disbursement to one month prior to dates of first monthly payments; recording fees; copies of easements and restrictions; loan title policy with endorsements</li> </ul>
	<ul> <li>escrow fee; and other expenses payable by Seller under this contract.</li> <li>(b) Seller shall also pay an amount not to exceed \$ to be applied in the following order: Buyer's Expenses which Buyer is prohibited from paying by FHA, VA Texas Veterans Land Board or other governmental loan programs, and then to othe Buyer's Expenses as allowed by the lender.</li> <li>(2) Expenses payable by Buyer (Buyer's Expenses): Appraisal fees; loan application fees origination charges; credit reports; preparation of loan documents; interest on the notes from date of disbursement to one month prior to dates of first monthly payments recording fees; copies of easements and restrictions; loan title policy with endorsements required by lender; loan-related inspection fees; photos; amortization schedules; one-hall</li> </ul>
	<ul> <li>escrow fee; and other expenses payable by Seller under this contract.</li> <li>(b) Seller shall also pay an amount not to exceed \$ to be applied in the following order: Buyer's Expenses which Buyer is prohibited from paying by FHA, VA Texas Veterans Land Board or other governmental loan programs, and then to othe Buyer's Expenses as allowed by the lender.</li> <li>(2) Expenses payable by Buyer (Buyer's Expenses): Appraisal fees; loan application fees origination charges; credit reports; preparation of loan documents; interest on the notes from date of disbursement to one month prior to dates of first monthly payments recording fees; copies of easements and restrictions; loan title policy with endorsement of escrow fee; all prepaid items, including required premiums for flood and hazard insurance, reserve deposits for insurance, ad valorem taxes and special governmental</li> </ul>
	<ul> <li>escrow fee; and other expenses payable by Seller under this contract.</li> <li>(b) Seller shall also pay an amount not to exceed \$</li></ul>
	<ul> <li>escrow fee; and other expenses payable by Seller under this contract.</li> <li>(b) Seller shall also pay an amount not to exceed \$</li></ul>
	<ul> <li>escrow fee; and other expenses payable by Seller under this contract.</li> <li>(b) Seller shall also pay an amount not to exceed \$</li></ul>
	<ul> <li>escrow fee; and other expenses payable by Seller under this contract.</li> <li>(b) Seller shall also pay an amount not to exceed \$</li></ul>
13	<ul> <li>escrow fee; and other expenses payable by Seller under this contract.</li> <li>(b) Seller shall also pay an amount not to exceed \$</li></ul>
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13.	<ul> <li>escrow fee; and other expenses payable by Seller under this contract.</li> <li>(b) Seller shall also pay an amount not to exceed \$</li></ul>

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Contract Concerning	(Address of Property)	Раде 6 of 10 11-08-2021
condition as soon as reason so due to factors beyond S money will be refunded to Closing Date will be exten with an assignment of insu credit from Seller at closin obligations under this par- contract.	part of the Property is damaged bate of this contract, Seller shall n hably possible, but in any event by th Seller's control, Buyer may (a) termi b Buyer (b) extend the time for per ded as necessary or (c) accept the arance proceeds, if permitted by Sell og in the amount of the deductible u agraph are independent of any othe	e Closing Date. If Seller fails to do nate this contract and the earnest rformance up to 15 days and the Property in its damaged condition ler's insurance carrier, and receive inder the Insurance policy. Seller's er obligations of Seller under this
may (a) enforce specific pa or (b) terminate this cont releasing both parties from in default and Buyer may	to comply with this contract, Buy enformance, seek such other relief as tract and receive the earnest mone this contract. If Seller falls to comp (a) enforce specific performance, so or (b) terminate this contract and re this contract.	a may be provided by law, or both, y as liquidated damages, thereby oly with this contract, Seller will be seek such other relief as may be
through alternative dispute and Buyer related to this submitted to a mutually a shall bear the mediation c equitable relief from a cour		iation. Any dispute between Seller rough informal discussion will be ider. The parties to the mediation not preclude a party from seeking
17. ATTORNEY'S FEES: A Bu prevails in any legal proceed fees and all costs of such p	Tyer, Seller, Listing Broker, Other ding related to this contract is entitle roceeding.	r Broker, or escrow agent who ed to recover reasonable attorney's
<ul> <li>earnest money and (iii) financial institution in institution is acting as connection with this co acceptable to escrow ag</li> <li>B. EXPENSES: At closing, then to Buyer's Expense may: (i) require a writ require payment of unp authorized expenses fro expenses incurred by eswere authorized by this</li> <li>C. DEMAND: Upon termin release of earnest mor release and deliver same party may make a writter makes written demand the demand to the oth demand from the other the party making demar</li> </ul>	the earnest money must be applied s and any excess refunded to Buyer, ten release of liability of the escrow ald expenses incurred on behalf of a m the earnest money payable to a pa scrow agent on behalf of the party e	oney caused by the failure of any en deposited unless the financial equire any disbursement made in agent's collection of good funds first to any cash down payment, If no closing occurs, escrow agent w agent from all parties; and (ii) a party. Escrow agent may deduct arty. "Authorized expenses" means entitled to the earnest money that or the escrow agent may send a shall execute counterparts of the fails to execute the release, either te earnest money. If only one party t shall promptly provide a copy of t receive written objection to the may disburse the earnest money to expenses incurred on behalf of the
escrow agent complies y agent from all adverse c D. DAMAGES: Any party wl agent within 7 days of ra (ii) the earnest money; E. NOTICES: Escrow agen Notice of objection to th <b>19. REPRESENTATIONS:</b> All survive closing. If any re	with the provisions of this paragraph, laims related to the disbursal of the e ho wrongfully fails or refuses to sign eceipt of the request will be liable to t (iii) reasonable attorney's fees; and ( t's notices will be effective when sent e demand will be deemed effective up covenants, representations an- presentation of Seller in this contra	each party hereby releases escrow arnest money. a release acceptable to the escrow the other party for (i) damages; iv) all costs of suit. t in compliance with Paragraph 21. bon receipt by escrow agent. d warranties in this contract ict is untrue on the Closing Date.
show the Property and rece <b>20. FEDERAL TAX REQUIR</b> Revenue Code and its reg foreign status to Buyer the sales proceeds an amount Internal Revenue Service	Aless expressly prohibited by written eive, negotiate and accept back up off EMENTS: If Seller is a "foreign ulations, or if Seller fails to deliver a at Seller is not a "foreign person," t sufficient to comply with applicable to a together with appropriate tax f ritten reports if currency in excess o	fers. person," as defined by Internal an affidavit or a certificate of non- hen Buyer shall withhold from the ax law and deliver the same to the orms. Internal Revenue Service
Initialed for identification by Buy	ver EAK and Seller	

Contract Concerning (Address of	Property)
21. NOTICES: All notices from one party to t when mailed to, hand-delivered at, or transmit	he other must be in writing and are effective ted by fax or electronic transmission as follows:
To Buyer at:	To Seller at:
CAPITAL A HOUSING / EYAD KASEMI	
Phone: ()	Phone: ()
E-mail/Fax: eyad@capitalahousing.com	E-mail/Fax:
E-mail/Fax: 22. AGREEMENT OF PARTIES: This contract and cannot be changed except by their writi contract are (check all applicable boxes):	E-mail/Fax: contains the entire agreement of the parties en agreement. Addenda which are a part of this
Third Party Financing Addendum	Addendum for Coastal Area Property
<ul> <li>Seller Financing Addendum</li> <li>Addendum for Property Subject to Mandatory Membership in a Property</li> </ul>	<ul> <li>Environmental Assessment, Threatened or</li> <li>Endangered Species and Wetlands</li> <li>Addendum</li> </ul>
Owners Association Buyer's Temporary Residential Lease	Addendum for Property Located Seaward of the Gulf Intracoastal Waterway
Seller's Temporary Residential Lease	Addendum for Sale of Other Property by
Addendum for Reservation of Oil, Gas and Other Minerals	Buyer Addendum for Property in a Propane Gas
Addendum for "Back-Up" Contract	System Service Area
Addendum Concerning Right to Terminate Due to Lender's Appraisal	Other (list):
Addendum containing Notice of Obligation to Pay Improvement District Assessment	
23. CONSULT AN ATTORNEY BEFORE SIGNIF from giving legal advice. READ THIS CONTRAC	<b>IG:</b> TREC rules prohibit real estate license holders T CAREFULLY.
Buyer's Attorney is:	Seller's Attorney is:
	· ·
Phone: ()	Phone: ()
Fax: ()	Fax: <u>()</u>
E-mail:	E-mail:

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Contract Concerning	(Address of	Property) Page 9 of	10 11-08-2021		
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BROKER INFORMATION (Print name(s) only. Do not sign)					
DASH REALTY	601436	CENTRAL METRO REALTY LLC			
Other Broker Firm	License No.	Listing Broker Firm	License N		
represents Buyer only as Buyer's agent Seller as Listing Broker's subagent		represents Seller and Buyer as an Intermediary			
Kenda Dawwami	681743	Wesam Norallah	7551		
Associate's Name	License No.	Listing Associate's Name	License N		
Team Name		Team Name			
Associate's Email Address	Phone	Listing Associate's Email Address	Pho		
Licensed Supervisor of Associate	License No.	Ecensed Supervisor of Listing Associate	License M		
		13497 N Hwy 183 Ste 700Austin, TX 78750			
Öther Broker's Address	Phone	Listing Broker's Office Address	Pho		
City Sta	ate Zip	City State	e 7		
		Selling Associate's Name	License I		
		Team Name			
		Selling Associate's Email Address	Pho		
		Licensed Supervisor of Selling Associate	License i		
		Selling Associate's Office Address			
		City State	Z		

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Disclosure: Pursuant to a previous, separate agreement (such as a MLS offer of compensation or other agreement between brokers), Listing Broker has agreed to pay Other Broker a fee (<u>%3 of the selling price</u>). This disclosure is for informational purposes and does not change the previous agreement between brokers to pay or share a commission.

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	OPTION FE			
Receipt of $\$ 500.00$	_ (Option Fee) in the fo	rm of <u>Wife</u>	·	
Kellen Champit				114/21
Escrow Agent				Date
	EARNEST MO			
Receipt of $\frac{2500.00}{1500}$ is acknowledged.	_ Earnest Money in the	form of	ف	<b></b>
Kellen Clampilt	M.Freduciak Received by	Kelley.Cl	amplit@iexesnationaltitle.com	
		Email Address	(512) 345-1559 (512) 345-5958	Date/Time
Texas National Titl			(012) 040 0900	Phone
3508 Far West Blvd. Su	ite 190	ZIp		<b>F</b>
Austin, TX 78731	State	ZIp		Fax
.,	CONTRACT			
Receipt of the Contract is acknow	wledged.	:		
Kelley Clampith	MiFrederick Received by	Kelley.Cit	impill@lexasnationallitle.con (512) 345-1859	11/3/21
Texas National Title		Email Address	(512) 345-5958	Date
3508 Far West Blvd. Suit	te 190			Phone
City Austin, TX 78731		Zin		Fax
	ADDITIONAL EARNE	ST MONEY RE	СЕІРТ	
Receipt of \$ is acknowledged.	additional Earnest Mon	ey in the form	of	
Escrow Agent	Received by	Email Address		Date/ fime
Address				Рһоле

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### 5.E. Phase I ESA

Capital A Housing will engage a Phase I ESA to be completed as part of the TDHCA application and will forward to AHFC upon receipt.

### 5.F. SHPO

Supportive Housing - IC will be new construction on a vacant site and therefore there will be no SHPO Consultation necessary.