		APPLICATION	CHECKLIST/ INFORMATION FORM				
DEVE	LOPER : RGTP Real Estate LLC		OWNER/BORROWER NAME : RGTP Real Estate LLC FUNDING CYCLE DEADLINE : 11/5/2021				
DEVE	LOPMENT NAME : Sweeney						
FEDE	RAL TAX ID NO: 85-0703525		DUNS NO: N/A				
PROJ	ECT ADDRESS: 2901 Sweeney Lane,						
CONT	ACT NAME : Russ Artman		AMOUNT REQUESTED: \$1,500,000				
CONT	ACT ADDRESS AND PHONE: 917.57						
		APPLICATION	N TABS	INITIALS			
A 1	EXECUTIVE SUMMARY/PROJECT PRO	POSAL		RA			
A 2	PROJECT SUMMARY FORM			RA			
A 3	PROJECT TIMELINE			RA			
A 4	DEVELOPMENT BUDGET			RA			
A 5	OPERATING PRO FORMA			RA			
A 6	SCORING SHEET			RA			
		ATTACHMEN					
1	ENTITY INFORMATION	1.a.	Detailed listing of developer's experience	RA			
		1.b.	Certificate of Status	RA N/A			
		1.c.	Statement of Confidence	N/A			
2	PRINCIPALS INFORMATION	2.a.	Resumes of principals	RA			
		2.b.	Resumes of development team	RA			
		2.c.	Resumes of property management team	RA			
		_					
3	FINANCIAL INFORMATION	3.a.	Federal IRS Certification	RA N/A			
		3.b. 3.c.	Certified Financial Audit.  Board Resolution	N/A N/A			
		3.d.	Financial Statements	Submitted confidentially			
		3.e.	Funding commitment letters				
,	DDG IEST INFORMATION						
4	PROJECT INFORMATION	4.a. 4.b.	Market Study Good Neighbor Policy	RA RA			
		4.b. 4.c.	SMART Housing Letter	N/A			
		4.d.	MOU with ECHO	RA			
		4.e.	Resident Services	RA			
5	DRODERTY INFORMATION	_		C. b			
9	PROPERTY INFORMATION	5.a. 5.b.	Appraisal Property Maps	Submitted separately RA			
		5.c.	Zoning Verification Letter	RA			
		5.d.	Proof of Site control	RA			
		5.e.	Phase I ESA	Submitted separately			
		5.f.	SHP0	N/A			
			ed in this application and the exhibits attached he	reto are true and correct.			
		Unsigned/undate	DATE AND TIME STAMP OF RECEIPT				
	SIGNATURE OF APPLICANT Russell Artman	1	DATE AND TIME STAMP OF RECEIPT				
	PRINTED NAME						
	Russell Artman	1					
	TITLE OF APPLICANT						
	Manager						
	DATE OF SUBMISSION						
	11/5/21		FOR AHFC USE ONLY				

# **Executive Summary**

RGTP Real Estate, LLC (RGTP) owns the building at 2901 Sweeney Lane located in District 1. The units are already 60% occupied by households previously experiencing homelessness in a partnership with ECHO, formed almost two years ago.

This project will add 10 additional units using the existing footprint of the site. Renovations will cure deferred maintenance and create a positive space that is conducive to CoC housing.

#### Highlights

- 20 ~400 SF 1BR units to serve as continuum of care (CoC) units for 40-years
- Cost to city is approximately 35% lower than comparable hotel purchases
- Existing residents will be offered \$3,000 to ease relocation expenses and no tenant will be forced to vacate as construction timed around tenant moves
- 0% interest loan ensures sustainability; Developer will take on risk of operations and will not reduce equity below initial levels
- Affordability Unlocked application will permit parking waivers

## City protections

Deed restriction to enforce affordability period

# **Experienced Team**

- Developer Experienced in affordable and market-rate units throughout Austin including completed OHDA projects and CoC units
- Property Manager Austin-based property manager has worked directly with RGTP with CoC units for 18+ months at this site. Property manager manages ~350 units with a full-time staff of 7. Experience with ~50 CoC units plus previous experience with Caritas and ECHO.
- General contractor Austin-based, certified Minority-Owned Business Enterprise (MBE)
  has worked with principals for 4+ years and experienced in delivering high-quality
  affordable housing, including the renovations at Croslin Court

#### Displacement Mitigation

- Homeless Prevention Area is gentrifying, and this will maintain affordable housing in the neighborhood.
- Address Unsheltered Homelessness Households experiencing unsheltered homelessness will occupy the units per the ECHO Coordinated Entry process.
- Non-Displacement Units will be filled based on attrition.

20) Estimated Sources and Us	es of	funds		
Source	s		Uses	<u> </u>
Debt		1,500,000	Acquisition	935,000
Equity		300,000	Off-Site	180,000
Grant			Site Work	-
Other			Sit Amenities	
Deferred Developer Fee			Building Costs	1,615,000
Previous AHFC Funding			Contractor Fees	
Current AHFC Request		1,500,000	Soft Costs	150,000
			Financing	
			Developer Fees	420,000
Total	\$	3,300,000	Total	\$ 3,300,000

Project Summary Fo	orm									
1) Project Name 2) Project Type 3) New Construction or Rehabilitation										
Sweeney		100% Affordal		Rehabi						
4	4) Address(s) or Location Description 5) Mobility Bond Corridor									
2901 Sweeney Lane, 78723, 0.2314 acres, SE corner Manor/Sweeney										
6) Census Tract	6) Census Tract 7) Council District 8) Elementary School 9) Affordability Period									
21.07	District 1		ECAN SPRING		40 years					
10) Type of Structure 11) Occupied? 12) How will funds be used?										
Multi-family Yes Construction										
	13) Su	immary of Rental								
Income Level	Efficiency	One	Two	Three	Four (+)	Total				
Up to 20% MFI		Bedroom	Bedroom	Bedroom	Bedroom	0				
Up to 30% MFI						0				
Up to 40% MFI						0				
Up to 50% MFI		20				20				
Up to 60% MFI						0				
Up to 80% MFI						0				
Up to 120% MFI						0				
No Restrictions						0				
Total Units	0	20	0	0	0	20				
	14) Sur	mmary of Units fo	r Sale at MFIL	evel						
Income Level	Efficiency	One	Two	Three	Four (+)	Total				
Up to 60% MFI						0				
Up to 80% MFI						0				
Up to 120% MFI						0				
No Restrictions		_			_	0				
Total Units	0	0	0	0	0	0				
		es and Priorities								
	tiative	# of Un		Initiative		of Units				
Accessible Units fo			Cont	inuum of Care	Units	20				
Accessible Units fo	r Sensory Impairm	ents 0								
Use the City of Austi										
<ol><li>16) Is the property wit</li></ol>	thin 1/2 mile of an	Imagine Austin	Center or Cor	ridor?	Yes					
17) Is the property wit	thin 1/4 mile of a H	ligh-Frequency	Transit Stop?	Ye	es					
18) Is the property wit	thin 3/4 mile of Tra	nsit Service?	Yes	]						
19) The property has	Healthy Food Acc	ess?	No	•						
20) Estimated Sourc	es and Uses of fu	unds								
,	Sources			Uses	1					
	Debt	1,500,000		Acquisition	93	35,000				
	Equity	300,000		Off-Site	18	30,000				
	Grant			Site Work		-				
B. 6 1 5	Other			Sit Amenities						
Deferred Deve				Building Costs	1,61	15,000				
Previous AHF		4 500 000	С	ontractor Fees	41	0.000				
Current AHF	Request	1,500,000		Soft Costs Financing	13	50,000				
			D	eveloper Fees	A <sup>4</sup>	20,000				
	Total \$	3,300,000		Total		00.000				

			Dev	elopme	nt sch					
						Start Date		End Dat	e	
	Site Contro	ol					ay-20		Jan-00	
	Acquisition						ay-20			
	Zoning					N/A		N/A		
	Pre-Development Contract Execution Closing of Other Financing				N/A		N/A			
						eb-22		Mar-22		
					N/A					
						eb-22		Mar-22		
	Developme		Review			N/A				
	Construction	on				M	lar-22		Dec-23	
	Site Prepara	tion				M	lar-22		Apr-23	
	25% Compl					М	ay-23			
	50% Compl						ul-23			
	75% Compl						ep-23			
	100% Comp						ec-23			
	Marketing					_	eb-22		Jan-24	
	Pre-Listing						eb-22		May-22	
	Marketing P						eb-22		Jan-24	
	Wait List Pr					F	eb-22		Jan-24	
	Disposition	1					ov-21		Feb-24	
	Lease Up						un-23		Feb-24	
	Close Out					N	ov-21		Feb-24	
	Dec-14	May-16	Sep	-17	Feb-19	Jun-20		Oct-21	Mar-23	Jul-2
Site Co	ntrol									
Acqui	sition					•				
Z	oning									
Environmental Re	view									
Pre-Develop	ment									
Contract Exec	ution									
Closing of 0	Other									
Develop	ment									
Constru	ction									
Site Prepar	ation									
	plete								•	
25% Com										
25% Com 50% Com									•	
	plete								*	
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50% Com 75% Com 100% Com Mark Pre-L	plete plete plete eting isting : Plan								•	•
50% Com 75% Com 100% Com Mark Pre-L Marketing	plete plete plete eting isting Plan ocess							ı	*	•
50% Com 75% Com 100% Com Mark Pre-L Marketing Wait List Pro Dispos	plete plete plete eting isting Plan ocess							į	•	

	Develo	opment Budge	et			
		Requested AHFC			Description	
	Total Project Cost	Funds				
Pre-Development						
Appraisal	5,000					
Environmental Review						
Engineering	100,000	50,000				
Survey						
Architectural	75,000	50,000				
Subtotal Pre-Development Cost	\$180,000	\$100,000				
Acquisition						
Site and/or Land	935,000	500,000				
Structures						
Other (specify)						
Subtotal Acquisition Cost	\$935,000	\$500,000				
Construction						
infrastructure						
Site Work	10,000	5,000	fence			
Demolition	75,000	20,000				
Concrete						
Masonry	100,000	20,000				
lough Carpentry	100,000	20,000				
inish Carpentry	100,000	25,000				
Vaterproofing and Insulation	100,000	25,000	siding			
loofing and Sheet Metal	75,000	20,000				
fumbing/Hot Water	100,000	25,000				
VAC/Mechanical	100,000	25,000	HVAC and w	ater beater		
lectrical	100,000	29,000	TIVAL BILL II	ares searces		
						-
oors/Windows/Glass	75,000	25,000	de continued			-
ath and Plaster/Drywall and Acoustical	75,000		drywall and	paint		-
iel Work	75,000	25,000	floors and st	-1		
oft and Hard Floor	100,000		noors and st	airs		
aint/Decorating/Blinds/Shades	80,000	20,000				
pecialties/Special Equipment						
abinetry/Appliances	125,000	25,000				
arpet						
Other (specify)						-
onstruction Contingency	225,000					
Subtotal Construction Cost	\$1,615,000	\$359,000				
oft & Carrying Costs						
egal	30,000	15,000				
audit/Accounting						
itle/Recordin	10,000					
Architectural (Inspections)	4,000					
Construction Interest						
onstruction Period Insurance						
onstruction Period Taxes						
elocation	31,000	31,000	Relocation p	lus \$100/uni	t admin fee	
farketing						
lavis-Bacon Monitoring						
eveloper Fee	420,000	420,000				
Other (specify)	75,000		Reserve fund	1		
Subtotal Soft & Carrying Costs	\$570,000	\$541,000				
Subtotal Soft & Carrying Costs	\$570,000	\$341,000				
TOTAL PROJECT BUDGET	\$3,300,000	\$1,500,000				

#### 15 Year Rental Housing Operating Pro Forma (RHDA)

The pro forma should be based on the operating income and expense information for the base year (first year of stabilized occupancy using today's best estimates of market rents, restricted rents, rentrol income and expenses), and principal and interest debt service. The Department uses an annual growth rate of 2% for income and 3% for expenses. Written explanation for any deviations from these growth rates or for assumptions other than straight-line growth made during the proforma period should be attached to this exhibit.

INCOME	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 10	YEAR 15
POTENTIAL GROSS ANNUAL RENTAL INCOME	\$276,000	\$281,520	\$287,150	\$292,893	\$298,751	\$329,846	\$364,176
Secondary Income	\$0	\$0	\$0	\$0	\$0	\$0	\$0
POTENTIAL GROSS ANNUAL INCOME	\$276,000	\$281,520	\$287,150	\$292,893	\$298,751	\$329,846	\$364,176
Provision for Vacancy & Collection Loss	-\$13,800	-\$14,076	-\$14,358	-\$14,645	-\$14,938	-\$16,492	-\$18,209
Rental Concessions	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EFFECTIVE GROSS ANNUAL INCOME	\$262,200	\$267,444	\$272,793	\$278,249	\$283,814	\$313,353	\$345,967
EXPENSES							
General & Administrative Expenses	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Management Fee	\$14,400	\$14,832	\$15,277	\$15,735	\$16,207	\$18,789	\$21,781
Payroll, Payroll Tax & Employee Benefits	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Repairs & Maintenance	\$43,660	\$44,970	\$46,319	\$47,708	\$49,140	\$56,966	\$66,040
Electric & Gas Utilities	\$17,500	\$18,025	\$18,566	\$19,123	\$19,696	\$22,834	\$26,470
Water, Sewer & Trash Utilities	\$6,000	\$6,180	\$6,365	\$6,556	\$6,753	\$7,829	\$9,076
Annual Property Insurance Premiums	\$18,250	\$18,798	\$19,361	\$19,942	\$20,541	\$23,812	\$27,605
Property Tax	\$25,000	\$25,750	\$26,523	\$27,318	\$28,138	\$32,619	\$37,815
Reserve for Replacements	\$12,000	\$12,360	\$12,731	\$13,113	\$13,506	\$15,657	\$18,151
Other Expenses	\$10,920	\$11,248	\$11,585	\$11,933	\$12,291	\$14,248	\$16,517
TOTAL ANNUAL EXPENSES	\$147,730	\$152,162	\$156,727	\$161,429	\$166,271	\$192,754	\$223,455
NET OPERATING INCOME	\$114,470	\$115,282	\$116,066	\$116,820	\$117,542	\$120,599	\$122,512
DEBT SERVICE							
First Deed of Trust Annual Loan Payment	\$97,577	\$97,577	\$97,577	\$97,577	\$97,577	\$97,577	\$97,577
Second Deed of Trust Annual Loan Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Third Deed of Trust Annual Loan Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Annual Required Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other Annual Required Payment	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ANNUAL NET CASH FLOW	\$16,893	\$17,705	\$18,489	\$19,243	\$19,965	\$23,022	\$24,935
CUMULATIVE NET CASH FLOW	\$16,893	\$34,598	\$53,087	\$72,330	\$92,295	\$199,763	\$319,656
Debt Coverage Ratio	1.17	1.18	1.19	1.20	1.20	1.24	1.26

		•
Project Name	Sweeney 10	
Project Type	100% Affordable	
Council District	District 1	
Census Tract	21.07	
Prior AHFC Funding	\$0	
Current AHFC Funding Request Amount	\$1,500,000	
Estimated Total Project Cost	\$3,300,000	
High Opportunity	No	
High Displacement Risk	YES	
High Frequency Transit	Yes	
Imagine Austin	Yes	
Mobility Bond Corridor	0	
SCORING ELEMENTS		Description
UNITS		
<20% MFI	0	# of rental units at < 20% MFI
< 30% MFI	0	# of rental units at < 30% MFI
District Goal	12%	% of City's affordable housing goal
High Opportunity	FALSE	% of City's affordable housing goal for high opportunity areas
Displacement Risk	28%	% of City's affordable housing goal to reduce displacement
High Frequency Transit	18%	% of City's affordable housing goal near high frequency transit
Imagine Austin	18%	% of City's affordable housing goal in imagine austin corridors
Geographic Dispersion	0%	% of City's affordable housing goal to increase geographic dispersion
Mobility Bond Corridor	0%	% of City's affordable housing goal within mobility bond corroidors
SCORE	0	% of annual goal * units * 50%, max of 75
< 40% MFI	0	# of rental units at < 40% MFI
<50% MFI	20	# of rental units at < 50% MFI
District Goal	12%	% of City's affordable housing goal
High Opportunity	FALSE	% of City's affordable housing goal for high opportunity areas
Displacement Risk	28%	% of City's affordable housing goal to reduce displacement
High Frequency Transit	18%	% of City's affordable housing goal near high frequency transit
Imagine Austin	18%	% of City's affordable housing goal in imagine austin corridors
Geographic Dispersion	0%	% of City's affordable housing goal to increase geographic dispersion
Mobility Bond Corridor	0%	% of City's affordable housing goal within mobility bond corroldors
SCORE	4	% of annual goal * units * 25%, max of 75
< 60% MFI	0	# of units for purchase at < 60% MFI
District Goal	12%	% of City's affordable housing goal
High Opportunity	FALSE	% of City's affordable housing goal for high opportunity areas
Displacement Risk	28%	% of City's affordable housing goal to reduce displacement
High Frequency Transit	18%	% of City's affordable housing goal near high frequency transit
Imagine Austin	18%	% of City's affordable housing goal in imagine austin corridors
Geographic Dispersion	0%	% of City's affordable housing goal to increase geographic dispersion
Mobility Bond Corridor	0%	% of City's affordable housing goal within mobility bond corroldors
SCORE	0	% of annual goal * units * 50%, max of 75
<80% MFI	0	# of units for purchase at < 80% MFI
District Goal	12%	% of City's affordable housing goal
High Opportunity	FALSE	% of City's affordable housing goal for high opportunity areas
Displacement Risk	28%	% of City's affordable housing goal to reduce displacement
High Frequency Transit	18%	% of City's affordable housing goal near high frequency transit
Imagine Austin	18%	% of City's affordable housing goal in imagine austin corridors
Geographic Dispersion	0%	% of City's affordable housing goal to increase geographic dispersion
Mobility Bond Corridor	0%	% of City's affordable housing goal within mobility bond corroidors
SCORE		% of annual goal * units * 25%, max of 75
Unit Score		MAXIMUM SCORE = 300
Unit Score	4	INJAATINIONI SCORE = 300

		i e
Project Name	Sweeney 10	N of the least order to be a second
District Goal	12%	% of City's affordable housing goal
High Opportunity	FALSE	% of City's affordable housing goal for high opportunity areas
Displacement Risk	28%	% of City's affordable housing goal to reduce displacement
High Frequency Transit	18%	% of City's affordable housing goal near high frequency transit
Imagine Austin	18%	% of City's affordable housing goal in imagine austin corridors
Geographic Dispersion	0%	% of City's affordable housing goal to increase geographic dispersion
Mobility Bond Corridor	0%	% of City's affordable housing goal within mobility bond corroidors
SCORE	0	% of annual goal * units * 25%, max of 75
Unit Score	4	MAXIMUM SCORE = 300
INITIATIVES AND PRIORITIES		
Continuum of Care	20	Total # of units provided up to 100 per year
Continuum of Care Score	20	(total CoC Units/100 + HF Units/50)*20
Access to Healthy Food	No	Within 1 Mile of Healthy Food (City GIS)
Continuum of Care Weighted Score	9	Mobility, Access to Jobs, Community Institutions, Social Cohesion
2 Bedroom Units	0	Total Affordable 2 Bedroom units
3 Bedroom Units	0	Total Affordable 3 Bedroom units
4 Bedroom Units	0	Total Affordable 4+ Bedroom units
Multi-Generational Housing Score	0	Multi-bedroom Unit/Total Units * 20
TEA Grade	80	Elementary School Rating from TEA
Multi-Generational Housing Weighted Score	0	Educational Attainment, Environment, Community Institutions, Social Cohesion, Econor
Accessible Units	0	mobility and sensory units
Non-PSH, Non-Voucher Under 20% MFI	0	Total units under 20% MFI
Accessibility Score	0	Accessible Unit/Total Units * 20
Metro Access Service	Yes	Within 3/4 mile of fixed route transit
Accessibility Weighted Score	0	Housing Stability, Health, Mobility, Community Institutions
Initiatives and Priorities Score	29	MAXIMUM SCORE = 200
UNDERWRITING	29	MAXIMOM SCORE = 200
AHFC Leverage	45%	0/ of total analysis and founded thereigh AUEC annuals
	45%	% of total project cost funded through AHFC request
Leverage Score		3 points per 5% reduction in leverage below 50% (max 30)
AHFC Per Unit Subsidy (including prior amounts)	\$75,000	Amount of assistance per unit
	4.0	
Subsidy per unit score	16	(\$200,000 - per unit subsidy)*25/\$200,000
AHFC Per Bedroom Subsidy	\$75,000	Amount of assistance per bedroom
AHFC Per Bedroom Subsidy Subsidy per Bedroom Score	\$75,000 <b>16</b>	Amount of assistance per bedroom (\$200,000 - per bedroom subsidy)*25/\$200,000
AHFC Per Bedroom Subsidy Subsidy per Bedroom Score Debt Coverage Ratio (Year 5)	\$75,000 <b>16</b> 1.20	Amount of assistance per bedroom (\$200,000 - per bedroom subsidy)*25/\$200,000 Measured at the 5 Year mark
AHFC Per Bedroom Subsidy Subsidy per Bedroom Score Debt Coverage Ratio (Year 5) Debt Coverage Ratio Score	\$75,000 16 1.20 20.4608791	Amount of assistance per bedroom (\$200,000 - per bedroom subsidy)*25/\$200,000 Measured at the 5 Year mark Minimum = 1.0; Maximum = 1.5; 1.25 = best score
AHFC Per Bedroom Subsidy Subsidy per Bedroom Score Debt Coverage Ratio (Year 5) Debt Coverage Ratio Score Underwriting Score	\$75,000 <b>16</b> 1.20	Amount of assistance per bedroom (\$200,000 - per bedroom subsidy)*25/\$200,000 Measured at the 5 Year mark
AHFC Per Bedroom Subsidy Subsidy per Bedroom Score Debt Coverage Ratio (Year 5) Debt Coverage Ratio Score	\$75,000 16 1.20 20.4608791	Amount of assistance per bedroom (\$200,000 - per bedroom subsidy)*25/\$200,000 Measured at the 5 Year mark Minimum = 1.0; Maximum = 1.5; 1.25 = best score
AHFC Per Bedroom Subsidy Subsidy per Bedroom Subsidy Pebt Coverage Ratio (Year 5) Debt Coverage Ratio Score Underwriting Score APPLICANT FINAL QUANTITATIVE SCORE	\$75,000 16 1.20 20.4608791 55	Amount of assistance per bedroom (\$200,000 - per bedroom subsidy)*25/\$200,000 Measured at the 5 Year mark Minimum = 1.0; Maximum = 1.5; 1.25 = best score
AHFC Per Bedroom Subsidy Subsidy per Bedroom Score Debt Coverage Ratio (Year 5) Debt Coverage Ratio Score Underwriting Score APPLICANT	\$75,000 16 1.20 20.4608791 55	Amount of assistance per bedroom (\$200,000 - per bedroom subsidy)*25/\$200,000  Measured at the 5 Year mark  Minimum = 1.0; Maximum = 1.5; 1.25 = best score  MAXIMUM SCORE = 100
AHFC Per Bedroom Subsidy Subsidy per Bedroom Subsidy Pebt Coverage Ratio (Year 5) Debt Coverage Ratio Score Underwriting Score APPLICANT FINAL QUANTITATIVE SCORE	\$75,000 16 1.20 20.4608791 55	Amount of assistance per bedroom (\$200,000 - per bedroom subsidy)*25/\$200,000  Measured at the 5 Year mark  Minimum = 1.0; Maximum = 1.5; 1.25 = best score  MAXIMUM SCORE = 100
AHFC Per Bedroom Subsidy Subsidy per Bedroom Subsidy Pebt Coverage Ratio (Year 5) Debt Coverage Ratio Score Underwriting Score APPLICANT FINAL QUANTITATIVE SCORE Previous Developments	\$75,000 16 1.20 20.4608791 55	Amount of assistance per bedroom (\$200,000 - per bedroom subsidy)*25/\$200,000  Measured at the 5 Year mark  Minimum = 1.0; Maximum = 1.5; 1.25 = best score  MAXIMUM SCORE = 100
AHFC Per Bedroom Subsidy Subsidy per Bedroom Subsidy Pebt Coverage Ratio (Year 5) Debt Coverage Ratio Score Underwriting Score APPLICANT FINAL QUANTITATIVE SCORE Previous Developments Compliance Score	\$75,000 16 1.20 20.4608791 55	Amount of assistance per bedroom (\$200,000 - per bedroom subsidy)*25/\$200,000  Measured at the 5 Year mark  Minimum = 1.0; Maximum = 1.5; 1.25 = best score  MAXIMUM SCORE = 100
AHFC Per Bedroom Subsidy Subsidy per Bedroom Subsidy Pebt Coverage Ratio (Year 5) Debt Coverage Ratio Score Underwriting Score APPLICANT FINAL QUANTITATIVE SCORE Previous Developments Compliance Score Proposal	\$75,000 16 1.20 20.4608791 55	Amount of assistance per bedroom (\$200,000 - per bedroom subsidy)*25/\$200,000  Measured at the 5 Year mark  Minimum = 1.0; Maximum = 1.5; 1.25 = best score  MAXIMUM SCORE = 100
AHFC Per Bedroom Subsidy Subsidy per Bedroom Subsidy Pebt Coverage Ratio (Year 5) Debt Coverage Ratio Score Underwriting Score APPLICANT FINAL QUANTITATIVE SCORE Previous Developments Compliance Score Proposal Supportive Services	\$75,000 16 1.20 20.4608791 55	Amount of assistance per bedroom (\$200,000 - per bedroom subsidy)*25/\$200,000  Measured at the 5 Year mark  Minimum = 1.0; Maximum = 1.5; 1.25 = best score  MAXIMUM SCORE = 100
AHFC Per Bedroom Subsidy Subsidy per Bedroom Score Debt Coverage Ratio (Year 5) Debt Coverage Ratio Score Underwriting Score APPLICANT FINAL QUANTITATIVE SCORE Previous Developments Compliance Score Proposal Supportive Services Development Team	\$75,000 16 1.20 20.4608791 55	Amount of assistance per bedroom (\$200,000 - per bedroom subsidy)*25/\$200,000  Measured at the 5 Year mark  Minimum = 1.0; Maximum = 1.5; 1.25 = best score  MAXIMUM SCORE = 100
AHFC Per Bedroom Subsidy Subsidy per Bedroom Score Debt Coverage Ratio (Year 5) Debt Coverage Ratio Score Underwriting Score APPLICANT FINAL QUANTITATIVE SCORE Previous Developments Compliance Score Proposal Supportive Services Development Team Management Team	\$75,000 16 1.20 20.4608791 55	Amount of assistance per bedroom (\$200,000 - per bedroom subsidy)*25/\$200,000  Measured at the 5 Year mark  Minimum = 1.0; Maximum = 1.5; 1.25 = best score  MAXIMUM SCORE = 100
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# **About Us**

RGTP Real Estate ("RGTP") was borne out of a long-term friendship and shared values. The principals, Russell Artman and Stephen Levine, have been friends for almost 30 years. While discussing their careers and plans, they were mutually disturbed about the critical shortage of affordable housing. Using Russell's real estate and Stephen's financial background, they created a novel approach to provide high-quality, affordable housing. They agreed that addressing the affordable housing crisis together, in their small way, was something they can be proud of in their next 40 years of friendship.

# About the Principals

Russell Artman has purchased and sold more than 17 residential properties in Austin over the last 5 years valued at more than \$16MM. In the last year his projects included fix-and-flip properties in high end areas (Mount Bonnell & Cat Mountain) and condo conversion in a C-Class apartment complex (Austin). Throughout his career, he has purchased more than 60 properties in New York, Texas, and California. Russell is a licensed Texas Real Estate Broker and focuses on his investment portfolio and affordable housing.

Stephen Levine has been a professional investor since 1999 having worked in senior asset management positions at Credit Suisse, Deutsche Bank, Barclays Capital, and most recently, as Vice President at Goldman Sachs. In his career, Steve has directed >\$10bn in fixed income and equity investments, managed a \$1.3bn commercial paper portfolio, and been a member of the PM team for a \$25bn high-yield / high-grade bond fund. Steve is exceptionally adept at financial management including innovative approaches to affordable housing.

# Affordable Housing

Russell and Stephen's first affordable housing project was a 21-unit apartment complex in Austin, Texas. Within a year, the renovations were completed within budget and 80% of affordable units were closed with the remaining at various stages of the closing process. This project would not have been possible without the financial support of AHFC at a cost of less than \$32,000 per unit.

Russell and Stephen then took the lessons learned while developing a project meant to provide housing to households experiencing homelessness, and working with the current condo owners, will build 6 new affordable units. This will provide many benefits for the community, including a permanent reduction in the HOA fee ( $\sim$ 11%), upgraded water piping, additional parking spots and an expansion of the bbg / picnic area.

Over the next several years, they intend to provide additional affordable housing for home ownership, rental, and supportive housing for veterans and people experiencing homelessness.

Below are some before-and-after photos at Croslin Court.

# **Before**



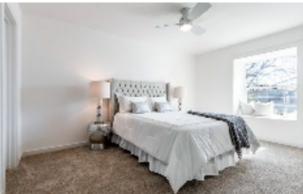












# Key Wins from the First AHFC Partnership – Croslin Court Condominiums

Below are some highlights from the Croslin Court Condominium conversion project:

- 1. Three existing tenants entered into contract to purchase. Every interested tenant was given support with our partner lender and credit repair program.
- 2. All commitments to AHFC and the City of Austin were met without asking for additional funds. JESE Real Estate believes strongly in honoring our commitments fully. This includes:
  - Delivering quality affordable housing units on-budget and on-time
  - The principals paying out of pocket for unforeseen expenses such as: financing delays, descaling water pipes, increasing the size of the main water pipes for the entire complex, and other financially significant problems encountered
  - Improving the neighborhood by paying for security patrols and trash removal for other properties, while collaborating with other building owners to improve the neighborhood overall.
- 3. The general contractor and three of his employees entered into contract to purchase affordable units because they loved the way the units turned out.
- 4. Neighboring property owner told us that we were the catalyst to improve the whole sub-market as he has seen many properties start investing in their properties.

"The guys on the construction crew love the way the condos are turning out, can we each buy one?"

Vernon Hogan, General Contractor, Hogan & Associates

# **Local Partnerships**

Austin is an incredible city filled with like-minded people and organizations. JESE Real Estate is proud to have partnered with Austin Habitat for Humanity, local mortgage lender, and local minority-owned businesses to provide quality, affordable housing on a long-term basis.

We are very fortunate to work with ECHO. Their organization has given JESE Real Estate insight into the causes of homelessness and some of the ways we can help address homelessness. RGTP Real Estate looks forward to working closing with ECHO over the months and years to come with supportive housing.

"You guys are truly amazing, kind hearted souls and it's been an honor working with you both."

Robin LaFleur, Prior Senior Program Coordinator, Austin Habitat for Humanity

# Supportive Home Purchase Experience

JESE Real Estate takes a holistic approach to working with affordable homebuyers. Since many buyers were expected to be first-time homebuyers, a supportive home purchase experience needed to be created. This included:

- 1. Partnering with a preferred lender due to their extensive experience specifically with affordable mortgage options. Buyers were able to use any mortgage lender they wanted including UFCU and Navy Federal CU.
- 2. Partnering with HomeBase to help fill out and income qualify buyers for the City of Austin program. HomeBase also provided credit counseling services. JESE Real Estate paid for these HomeBase's services out of pocket.
- 3. Hosting lunches to learn about home ownership and help with filling out paperwork.
- 4. Encouraging buyers to use their own real estate agents even though those agents did not procure the property for the buyer. JESE Real Estate chose to pay commissions to empower advocacy of the buyer's interests.



FIRST AFFORDABLE HOMEBUYER CLOSING JULY 2019



FUTURE HOMEOWNERS DOING PAPERWORK WITH HOMEBASE AT THE CONDOS. JESE PROVIDED LUNCH.



GENERAL CONTRACTOR AT CLOSING

# **Tenant Engagement**

JESE Real Estate takes pride in their properties and wants to improve the local housing whenever possible. We implement our ideals by living up to our commitments and high expectations for ourselves. This means we address tenant issues quickly and correctly. In the case of Croslin Court which was a condo conversion, this also means helping tenants who did not want to purchase to relocate by providing relocation assistance, waiving lease cancelation fees, and extending leases before new leases begin.

"You guys are very respectful and I truly admire that!"

# Prior tenant at Croslin Court

"Thank you for being as patients as a person can be Steve. I'm going to be overwhelmed with joy once we close out on the unit and all of this is behind us."

#### Prior tenant at Croslin Court

"You guys have been awesome with communication and have already made some great changes quickly. And thanks again for being so upfront with us and for caring about all the residents!"

## Prior tenant at Croslin Court

"Thanks for everything you and Steve have done for me and my family. It has been nothing short of a blessing for meeting you guys. Thanks for helping us find a home for me and my family and even offering to give us your commission off the house! I don't know where me and my kids would've been if I didn't meet you and Steve! G-d bless you my brother and your more than welcome to stop by and check on us from time to time. Thanks again for everything Russ, I mean that from the bottom of my heart."

Prior tenant at Croslin Court

# Certificate of Status

Corporations Section P.O.Box 13697 Austin, Texas 78711-3697



Ruth R. Hughs Secretary of State

# Office of the Secretary of State

#### CERTIFICATE OF FILING OF

RGTP Real Estate, LLC File Number: 803591653

The undersigned, as Secretary of State of Texas, hereby certifies that a Certificate of Formation for the above named Domestic Limited Liability Company (LLC) has been received in this office and has been found to conform to the applicable provisions of law.

ACCORDINGLY, the undersigned, as Secretary of State, and by virtue of the authority vested in the secretary by law, hereby issues this certificate evidencing filing effective on the date shown below.

The issuance of this certificate does not authorize the use of a name in this state in violation of the rights of another under the federal Trademark Act of 1946, the Texas trademark law, the Assumed Business or Professional Name Act, or the common law.

Dated: 04/13/2020

Phone: (512) 463-5555

Prepared by: Kasey Gunderson

Effective: 04/13/2020

THE OF TH

Ruth R. Hughs Secretary of State

Dial: 7-1-1 for Relay Services

Document: 962937670002

Come visit us on the internet at https://www.sos.texas.gov/ Fax: (512) 463-5709 TID: 10306

# **Resumes of Principals**

# RUSSELL ARTMAN

917.575.2219 Austin, TX 78759

russell.artman@gmail.com

#### PROFESSIONAL EXPERIENCE

# **Open Book Real Estate, LLC**

February 2014 – present

Owner, Broker

Austin, TX

Real estate investment company focusing on adding value to distressed properties.

- Condo converted a distressed 20-unit residential complex to 17 affordable housing units with 99-year affordability period with AHFC and Habitat for Humanity as key partners.
- Purchased six residential properties worth over \$3.4 million, added value to property by curing issues, and sold properties at market price worth over \$4.8 million (including current property).
- Self-financed and managed properties using private funding sources.
- Managed five construction teams simultaneously in addition to general contractor.
- Spent over \$750,000 annual on material using local sources whenever possible.
- Hired certified minority-owned business enterprises.

Lumeris

July 2013 – April 2017

Senior Product Manager

Austin, TX

Population health management company that improves the quality of healthcare at a lower cost.

 Redesigned managed health technology platform leading to over \$70 million in new revenue.

RelayHealth

April 2012 – November 2012

Senior Product Manager

Emeryville, CA

Developed patient identity service leveraging Data as a Service.

• Developed \$20 million product to facilitate medical records transfer to improve patient care.

**Practice Fusion** 

June 2010 – February 2012

Product Manager

San Francisco, CA

Electronic Medical Records software supporting 112,000 users and 2 million patient records.

• Led certification projects enabling customers to receive \$96 million in Federal funds.

**Polaris Solutions** 

January 2008 – January 2010

Product Manager

New York, NY

Life sciences firm with compliant grants management and consultant payment arrangements software.

• Created new SaaS product and sold existing SaaS products generating \$20 million in new revenue with Genentech, Roche, Abbott, Johnson & Johnson, Cephalon, and Takeda.

SkyTech

November 2001 – December 2007

Owner, Broker San Diego, CA

Mortgage and real estate investment company.

• Purchased more than 30 properties at foreclosure auction, improved properties, and sold within 4-6 months in California.

- Hired and managed 30 employees including sales, operations and finance departments.
- Improved mortgage sales productivity by 60% over industry standards and coordinated separate sources to consolidate pricing information.
- Developed pay and bonus structure to reward productivity, foster loyalty and transfer fixed costs to variable costs.
- Provided wholesale loans with industry leaders such as Wells Fargo, Bank of America and JP Morgan Chase.

# **EDUCATION & CERTIFICATION**

Licensed Real Estate Broker, State of Texas	May 2013
Licensed Real Estate Broker, State of California	May 2002
Cornell University, B.A., Consumer Economics & Housing	May 1998

# STEPHEN LEVINE

512.402.2155 slevine10@gmail.com

# PROFESSIONAL EXPERIENCE

# **JESE Real Estate, LLC**

December 2018 – present

Member

Austin, TX

Real estate investment company focusing on adding value to distressed properties.

- Condo converted a distressed 20-unit residential complex to 17 affordable housing units with 99-year affordability period with AHFC and Habitat for Humanity as key partners.
- Self-financed and managed properties using private funding sources.
- Hired certified minority-owned business enterprises.

# **Goldman Sachs Asset Management**

Sept 2010 – November 2020

New York, NY

Vice President – Senior Credit Analyst

- Focused on Energy and Utility & Power sectors
- Eight out of nine years posted positive excess returns
- Member of portfolio management team investing ~\$5bn of HY and IG AUM
- Built strong relationships across global equity, commodity, muni and HY groups
- Trained three IG analysts who took on senior coverage

# **Deutsche Asset Management**

March 2009 – August 2010

Vice President – Senior Credit Analyst

New York, NY

- Focused on Energy, Metals & Mining, Pulp/Paper/Packaging, Diversified Manufacturing sectors
- Pro-actively expanded role into providing fundamental analysis of select commodities
- Project manager and creator of risk management solution impacting global department of 75+ people

#### **Barclays Capital**

March 2007 – October 2008

Associate Director – Senior Credit Analyst

New York, NY

- Sell-side analyst focused on Utility & Power sector
- Initiated client events at industry meetings and management led tour of nuclear facility
- Published thematic reports and actionable trade ideas

#### **Deutsche Bank**

July 2000 – October 2006

Deutsche Asset Management

New York, NY

*Vice President – Senior Equity & Credit Analyst (Mar 2006 – Oct 2006)* 

- Absolute return hedge fund analyst focused on Utility & Power sector
- Proposed long/short trades, pair trades, fixed income and option trades

Deutsche Bank Securities

New York, NY

Vice President – Senior Equity & Credit Analyst

- Launched senior coverage from combined equity / fixed-income perspective
- Worked directly with 5 traders (IG cash, IG CSD, HY cash, HY CDS and Equity)
- Starmine "five-star" ranked analyst
- First sell-side research team to provide simultaneous equity & fixed income coverage
- Worked exclusively on the #1 ranked *Institutional Investors* Utility & Power team
- Trained two analysts in both credit and equity research
- Produced ~\$100,000 of annual cost savings

#### **Credit Suisse First Boston**

June 1999 – July 2000

Investment Banking Analyst

New York, NY

- Managed a \$1.2bn commercial paper program
- Created annual revenues of ~\$250,000 and cost savings of ~\$75,000

# **EDUCATION & CERTIFICATION**

Bucknell University, B.S.B.A., Accounting, Finance, Economics NASD Series 7, 63, 86 and 87

June 1999

# Resumes of Development Team

This section includes the key personnel for this project which include:

- Applicant RGTP Real Estate
- CoC Service Coordinator and Non-Profit Partner Ending Community Homelessness Coalition (ECHO)
- General Contractor
- Property Management

**CoC Service Coordinator and Non-Profit Partner** – Ending Community Homelessness Coalition (ECHO)

**General Contractor** – The GC for Croslin Court affordable housing home ownership project has worked with the principals of RGTP for 3+ years with a proven track record of successful projects that come in on-time and within budget. He is also a certified MBE business owner.

**Property Management** – RGTP selected a property manager with positive experiences with ECHO to ensure the manager has deep experience of working with households experiencing homelessness. The property is currently being managed by this firm.

The property manager RGTP selected has been operating in Austin for 20+ years. Property manager manages ~350 units with a full-time staff of 7. Management company has experience with ~50 CoC units plus previous experience with Caritas and ECHO.

# Federal IRS Certification

IRS DEPARTMENT OF THE TREASURY
INTERNAL REVENUE SERVICE
CINCINNATI OH 45999-0023

Employer Identification Number:

Date of this notice: 04-14-2020

85\_0703525

85-0/03525 Form: SS-4

Number of this notice: CP 575 B

RGTP REAL ESTATE LLC STEPHEN LEVINE MBR 7606 BELLFLOWER CV AUSTIN, TX 78759

For assistance you may call us at: 1-800-829-4933

IF YOU WRITE, ATTACH THE STUB AT THE END OF THIS NOTICE.

#### WE ASSIGNED YOU AN EMPLOYER IDENTIFICATION NUMBER

Thank you for applying for an Employer Identification Number (EIN). We assigned you EIN 85-0703525. This EIN will identify you, your business accounts, tax returns, and documents, even if you have no employees. Please keep this notice in your permanent records.

When filing tax documents, payments, and related correspondence, it is very important that you use your EIN and complete name and address exactly as shown above. Any variation may cause a delay in processing, result in incorrect information in your account, or even cause you to be assigned more than one EIN. If the information is not correct as shown above, please make the correction using the attached tear off stub and return it to us.

Based on the information received from you or your representative, you must file the following form(s) by the date(s) shown.

Form 1065 03/15/2021

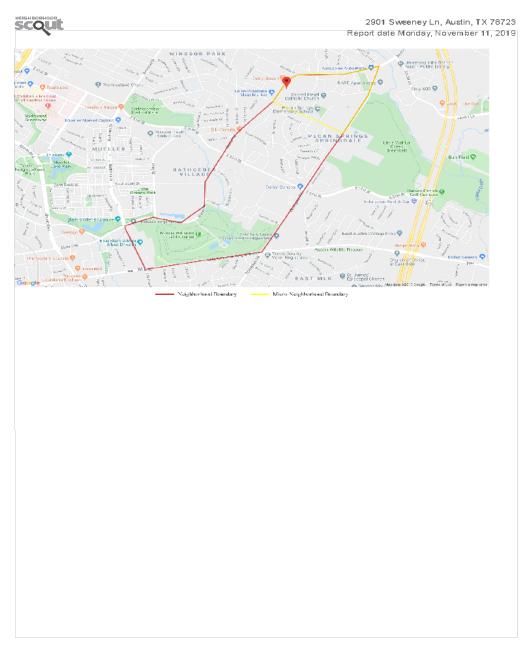
If you have questions about the form(s) or the due date(s) shown, you can call us at the phone number or write to us at the address shown at the top of this notice. If you need help in determining your annual accounting period (tax year), see Publication 538, Accounting Periods and Methods.

We assigned you a tax classification based on information obtained from you or your representative. It is not a legal determination of your tax classification, and is not binding on the IRS. If you want a legal determination of your tax classification, you may request a private letter ruling from the IRS under the guidelines in Revenue Procedure 2004-1, 2004-1 I.R.B. 1 (or superseding Revenue Procedure for the year at issue). Note: Certain tax classification elections can be requested by filing Form 8832, Entity Classification Election. See Form 8832 and its instructions for additional information.

A limited liability company (LLC) may file Form 8832, Entity Classification Election, and elect to be classified as an association taxable as a corporation. If the LLC is eligible to be treated as a corporation that meets certain tests and it will be electing S corporation status, it must timely file Form 2553, Election by a Small Business Corporation. The LLC will be treated as a corporation as of the effective date of the S corporation election and does not need to file Form 8832.

To obtain tax forms and publications, including those referenced in this notice, visit our Web site at www.irs.gov. If you do not have access to the Internet, call 1-800-829-3676 (TTY/TDD 1-800-829-4059) or visit your local IRS office.

# Market Study



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# THE 2901 SWEENEY LN NEIGHBORHOOD REAL ESTATE

#### AVERAGE HOME VALUES

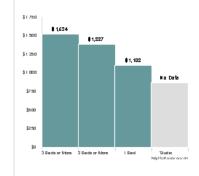


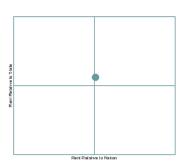
#### AVERAGE MARKET RENT



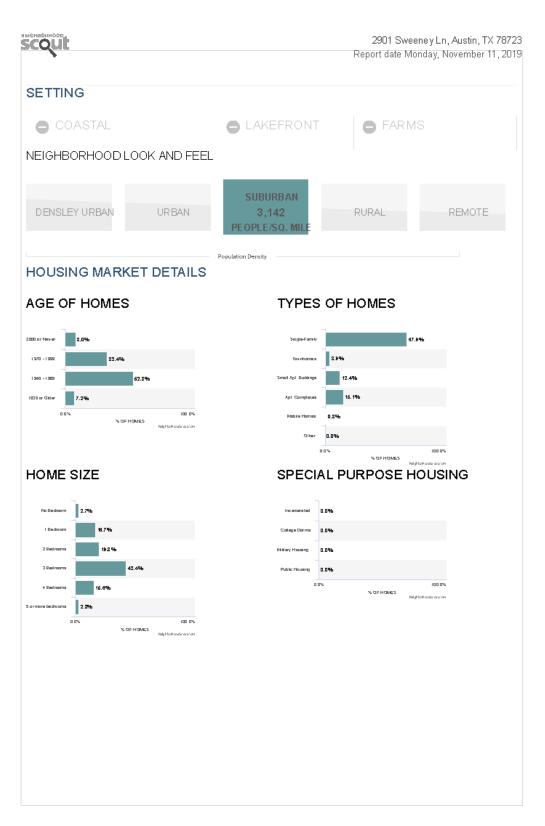
GROSS RENTAL YIELD: 6.24

## MEDIAN MONTHLY RENT BY NUMBER OF BEDROOMS

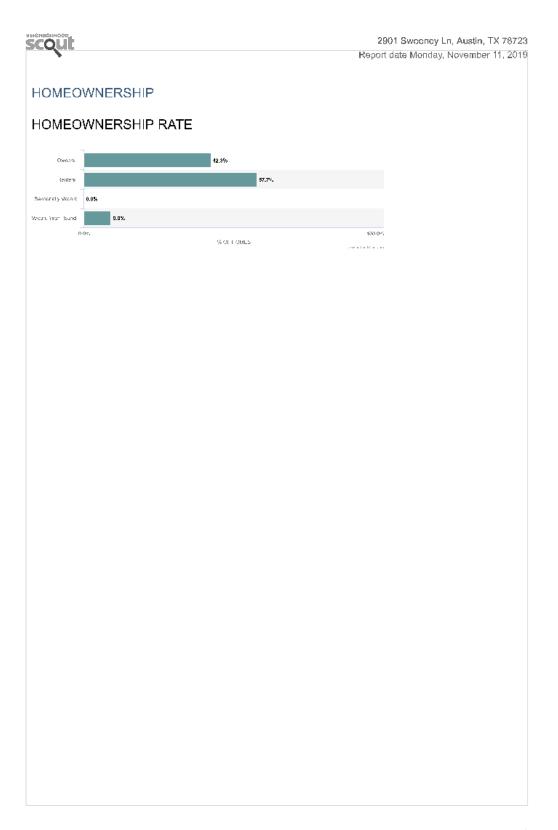




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Report date Monday, November 11, 2019

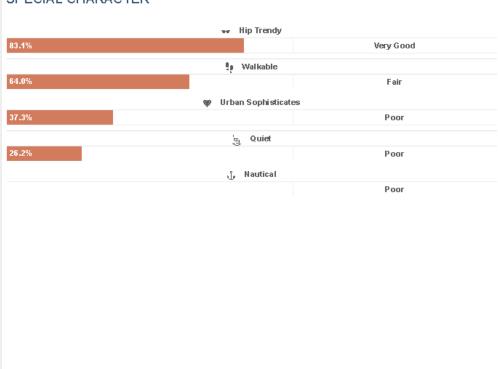
## THE 2901 SWEENEY LN NEIGHBORHOOD DEMOGRAPHICS

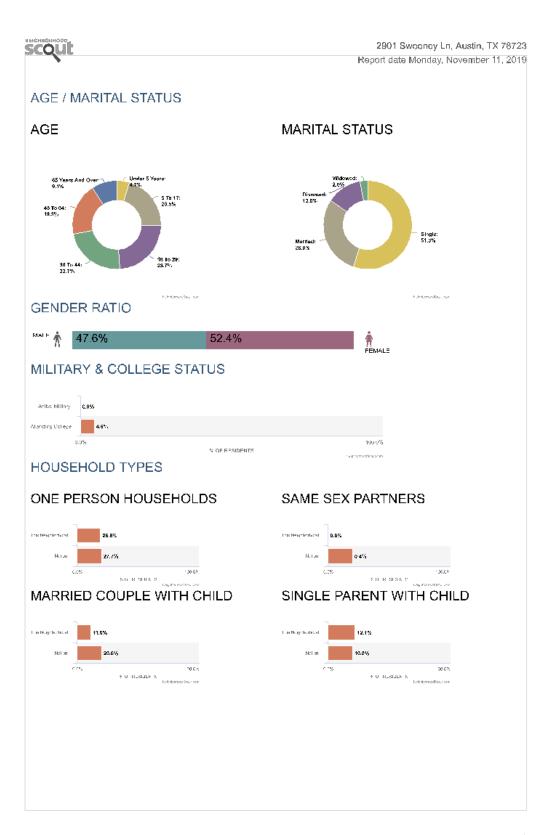
136 Vital Statistics, 0 Condition Alerts found.

#### LIFESTYLE



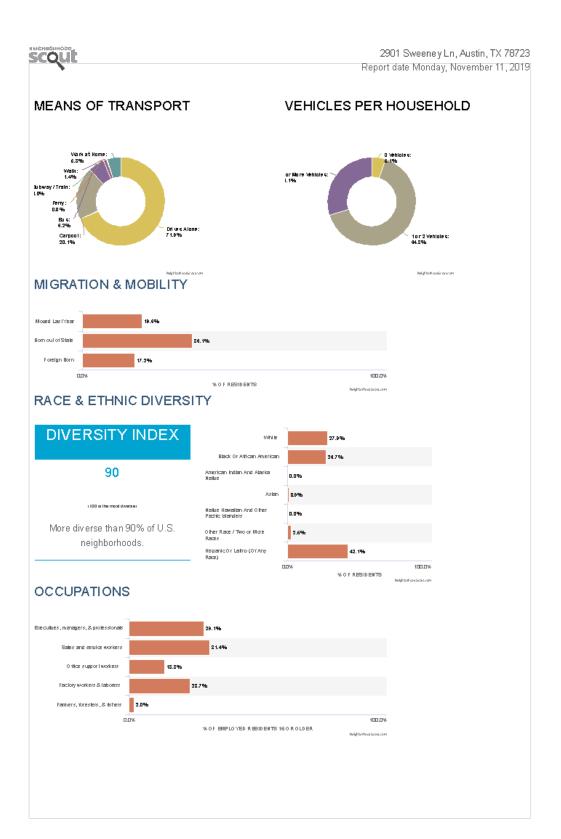
## SPECIAL CHARACTER



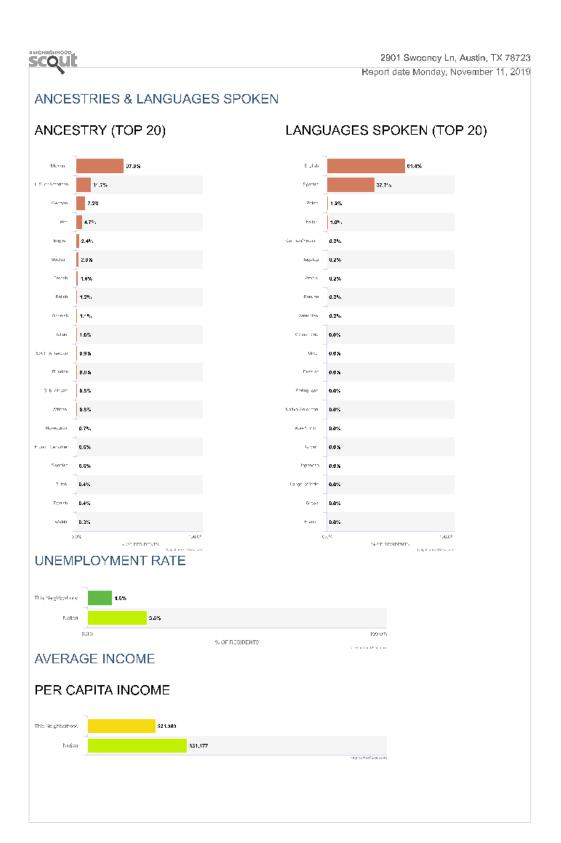


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Report date Monday, November 11, 2019

#### THE 2901 SWEENEY LN NEIGHBORHOOD CRIME

67 Vital Statistics. 4 Condition Alerts found.

#### NEIGHBORHOOD CRIME DATA

TOTAL CRIME INDEX	NEIGHBORHOOD ANNUAL CRIMES					
10		MOLENT	PROPERTY	TOTAL		
18	Number of Crimes	30	154	184		
i 100 ca sofinal i	Crime Rate (per 1 000 residents)	8.08	41.49	49.57		
Safer than 18% of U.S. neighborhoods.						

## NEIGHBORHOOD VIOLENT CRIME



## VIOLENT CRIME COMPARISON (PER 1,000 RESIDENTS)





Report date Monday, November 11, 2019

#### **AUSTIN VIOLENT CRIMES**

POPULATION: 950,715

	MURDER	RAPE	ROBBERY	ASSAULT
Report Total	26	840	993	2,199
Rate per 1,000	0.03	0.88	1.04	2.31

#### UNITED STATES VIOLENT CRIMES

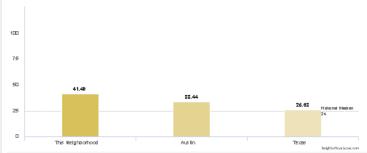
POPULATION: 325,719,178

	MURDER	RAPE	ROBBERY	ASSAULT
Report Total	17 ,284	135,755	319,366	810,825
Rate per 1,000	0.05	0.42	0.98	2.49

#### NEIGHBORHOOD PROPERTY CRIME

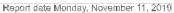


## PROPERTY CRIME COMPARISON (PER 1,000 RESIDENTS)



## MY CHANCES OF BECOMING A VICTIM OF A PROPERTY CRIME

1 IN 24	1 IN 30	1 IN 39
en I huar Pèles gén boorh oos d	n Auslin	in facua





#### **AUSTIN PROPERTY CRIMES**

POPULATION: 950,715

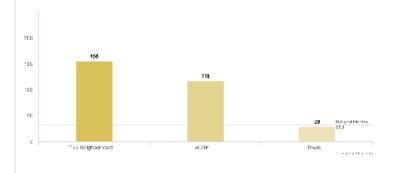
	BURGLARY	THEFT	MOTOR VEHICLE THEFT
Report Total	4,414	25,253	2 290
Rate per 1,000	4.64	26.60	2.20

# UNITED STATES PROPERTY CRIMES

POPULATION: 325,719,178

	BURGLARY	THEFT	MOTOR VEHICLE THEFT
Report Total	1,401 840	5.519,107	773,159
Rate per 1,000	4 30	16.94	2 37

## CRIME PER SQUARE MILE





Report date Monday, November 11, 2019

#### THE 2901 SWEENEY LN NEIGHBORHOOD SCHOOLS

#### SCHOOL RATING INFORMATION

# ADDRESS SCHOOL QUALITY RATING 23 Address-Specific School Quality Rating. Rates the quality of the K-12 public schools that serve this address. ① Better than 23% of U.S. schools.

#### SCHOOLS THAT SERVE THIS ADDRESS \*

SCHOOL DETAILS	GRADES	QUALITY RATING COMPARED TO TX	QUALITY RATING COMPARED TO NATION
Pecan Springs Elementary School 3100 Rogge Ls Assts, TX 78723	PK-05	3	9
Reagan H S School 7104 Berkman Dr A45th, TX 78752	D9-12	0	2

<sup>\*</sup> Depending on where you live in the neighborhood, your children may attend certain schools from the above list and not others. In some cases, districts allow students to attend schools anywhere in the district. Always check with your local school department to determine which schools your children may attend based on your specific address and your child's grade-level.

#### NEIGHBORHOOD EDUCATIONAL ENVIRONMENT

Adults In Neighborhood With College Degree Or Higher	26.5%
Children In The Neighborhood Living In Poverty	36.1%

# THIS NEIGHBORHOOD IS SERVED BY 1 DISTRICT:

#### AUSTIN ISD



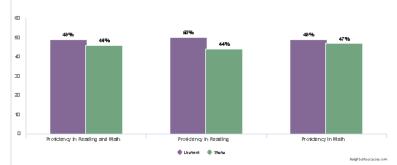


Report date Monday, November 11, 2019

Better than 72.3% of TX school districts.

Better than 54.3% of US school districts.

## Public School Test Scores



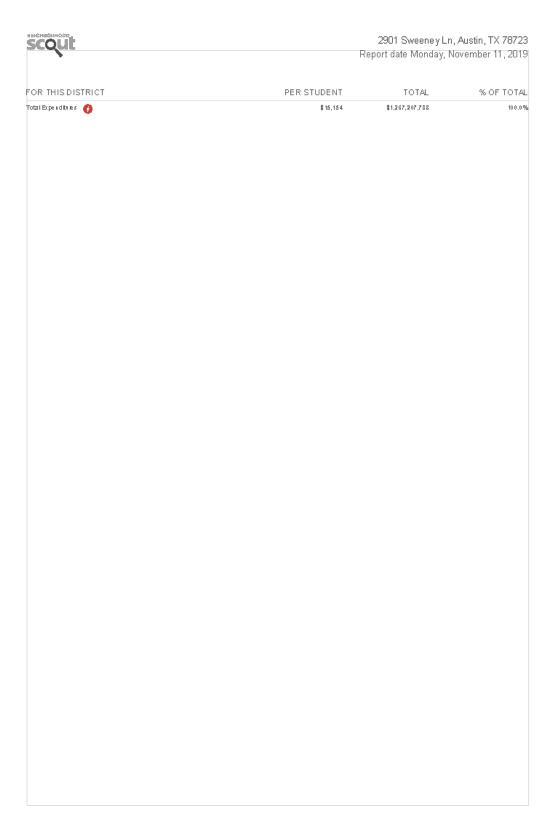
# School District Enrollment By Group

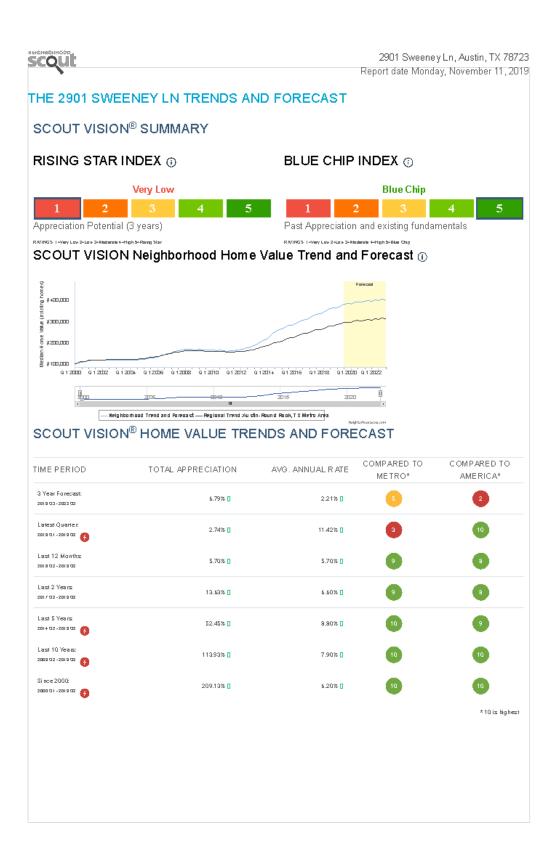
ETHNIC/RACIAL GROUPS	THIS DISTRICT	THIS STATE
White (non-hispanic)	28.2%	28.9%
B lack	7.8%	129%
H kpa i lc	59.7%	53.3%
Astan Or Pacific Islander	4.1%	4.3%
American Indian Or Native Of Alaska	0.2%	0.5%
ECONOMIC GROUPS	THIS DISTRICT	THIS STATE
ECONO MICALLY DISADVANTAGED	53.2%	58.6%
FREE LUNC H ELIGIBLE	48 D%	52.7%
REDUCED LUNCH ELIGIBLE	5.2%	6Д%

# Educational Expenditures

FOR THIS DISTRICT	PER STUDENT	TOTAL	% OF TOTAL
Instructional Expenditures	\$5,683	\$475,223,826	37 S%
Support Expeaditures			
Stride at	\$4.45	\$37,211,790	29%
Starf	\$573	\$47,915,406	3.8%
General Administration 🚯	\$104	\$8,696,688	0.7%
School Adm In Istration	\$515	\$51,427,530	4.1%
Ope cation	\$815	\$68,151,930	5.4%
Transportation	\$336	\$28,096,992	22%
Other	\$470	\$39,302,340	3.1%
TotalSupport	\$3.358 \$3.358	\$280,802,676	22.2%
Non-Instructional Expenditures 🕜	\$6,113	\$511,181,286	40.3%

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Pros

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#### KEY PRICE DRIVERS AT THIS LOCATION

# Factors likely to drive home values upward over the next few years or indicators of upward trends already underway.

Access to High Paying Jobs

#### Cons

Impediments to home value appreciation over the next few years or indicators of negative trends already underway.

□ Regional Housing Market

Outlook

- Crime
- ☐ Income Trend
- □ Vacancies

## SCOUT VISION® PROXIMITY INDEX

## PRICE ADVANTAGE OVER SURROUNDING NEIGHBORHOODS (1)





## ACCESS TO HIGH PAYING JOBS ①

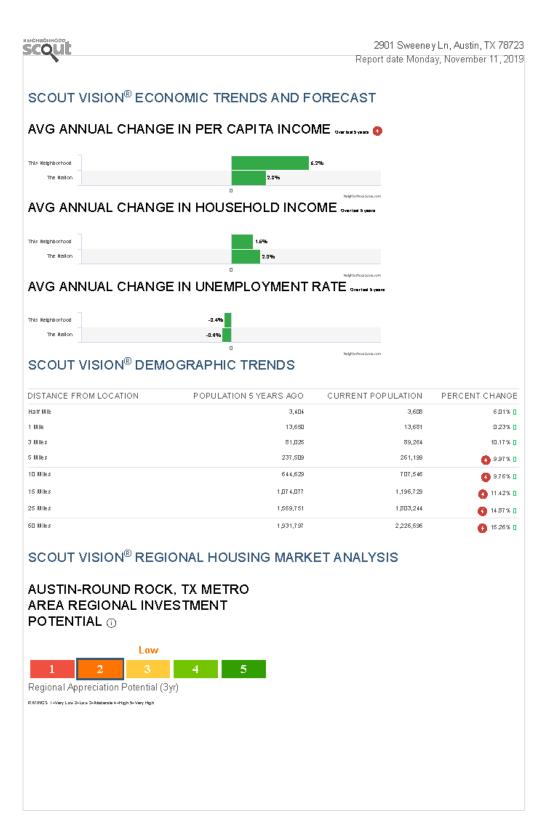


## JOBS WITHIN AN HOUR

WITHIN	HIGH-PAYING* JOBS
S m livites	ส9
10 m h v te s	21648
15 m h utes	106863
20 m in the s	242476
30 m hittes	354435
45 m in the s	398591
60 m in the s	42067 €

"An mal salary of \$75 дош or more

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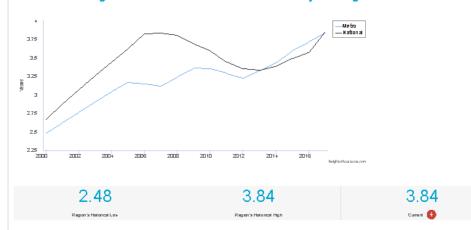




## Years of average household income needed to buy average home

scout

Disclaimer



### REGIONAL 1 AND 2 YEAR GROWTH TRENDS ①

REGIONAL TREND	LAST 2 YEARS	COMPARED TO NATION	N* LAST 1 YEAR	COMPARED TO NATION
Papulatian Grawth	5.11% []	<b>3</b> 10	2.50% [	<b>?</b> 10
Jab Grawth	6.07% [	9 10	1.79% 🛚	9
Income Trend (Wages)	16.37%	<b>6</b> 10	820%[	<b>3</b> 10
Unem playment Trend	-0.71% [	5	-0.54% □	9
Stack Performance of Region's Industries	11.90%	<b>6</b> (0)	-0.28% <mark>[</mark>	0 0
Hausing Added	5.88% [	9 10	3.17%□	<b>6 10</b>
Vacancy Trend	-1.40% [	8	0.24%	6
				*10 is highes

Forecasts of potential occurrences or non-occurrences of future conditions and events are inherently uncertain. Actual results may differ materially from what is predicted in any information provided by location inc. Nothing contained in or generated by a Location Inc. Product or services is, or should be relied upon as, a promise or representation as to the future performance or prediction of real estate values. No representation is made as to the accuracy of any forecast, estimate, or projection. Location Inc. Makes no express or implied warranty and all information and content is provided



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#### ABOUT THE 2901 SWEENEY LN NEIGHBORHOOD

#### Real Estate Prices and Overview

This neighborhood's median real estate price is \$386,310, which is more expensive than 90.0% of the neighborhoods in Texas and 75.8% of the neighborhoods in the U.S.

The average rental price in this neighborhood is currently \$1,275, based on NeighborhoodScout's exclusive analysis. Rents here are currently lower in price than 44.0% of Texas neighborhoods.

This is a suburban neighborhood (based on population density) located in Austin, Texas.

This neighborhood's real estate is primarily made up of medium sized (three or four bedroom) to small (studio to two bedroom) single-family homes and apartment complexes/high-rise apartments. Most of the residential real estate is occupied by a mixture of owners and renters. Many of the residences in this neighborhood are older, well-established, built between 1940 and 1969. A number of residences were also built between 1970 and 1999.

Home and apartment vacancy rates are 9.0% in this neighborhood. NeighborhoodScout analysis shows that this rate is lower than 49.4% of the neighborhoods in the nation, approximately near the middle range for vacancies.

#### Notable & Unique Neighborhood Characteristics

When you see a neighborhood for the first time, the most important thing is often the way it looks, like its homes and its setting. Some places look the same, but they only reveal their true character after living in them for a while because they contain a unique mix of occupational or cultural groups. This neighborhood is very unique in some important ways, according to NeighborhoodScout's exclusive exploration and analysis.

#### Notable & Unique: Modes of Transportation

In the Manor Rd / Pecan Springs Rd neighborhood, carpooling is still a popular way to get to and from work. NeighborhoodScout's analysis reveals that 20.1% of commuters carpool here, which is more than in 95.8% of all U.S. neighborhoods.

#### The Neighbors

#### The Neighbors: Income

There are two complementary measures for understanding the income of a neighborhood's residents: the average and the extremes. While a neighborhood may be relatively wealthy overall, it is equally important to understand the rate of people - particularly children - who are living at or below the federal poverty line, which is extremely low income. Some neighborhoods with a lower average income may actually have a lower childhood poverty rate than another with a higher average income, and this helps us understand the conditions and character of a neighborhood.

The neighbors in the Manor Rd / Pecan Springs Rd neighborhood in Austin are lower-middle income, making it a below average income neighborhood. NeighborhoodScout's research shows that this neighborhood has an income lower than 69.6% of U.S. neighborhoods. With 36.1% of the children here below the federal poverty line, this neighborhood has a higher rate of childhood poverty than 82.3% of U.S. neighborhoods.



#### The Neighbors: Occupations

What we choose to do for a living reflects who we are. Each neighborhood has a different mix of occupations represented, and together these tell you about the neighborhood and help you understand if this neighborhood may fit your lifestyle.

In the Manor Rd / Pecan Springs Rd neighborhood, 31.4% of the working population is employed in sales and service jobs, from major sales accounts, to working in fast food restaurants. The second most important occupational group in this neighborhood is executive, management, and professional occupations, with 29.1% of the residents employed. Other residents here are employed in manufacturing and laborer occupations (23.7%), and 13.8% in clerical, assistant, and tech support occupations.

#### The Neighbors: Languages

The most common language spoken in the Manor Rd / Pecan Springs Rd neighborhood is English, spoken by 61.4% of households. Some people also speak Spanish (37.7%).

### The Neighbors: Ethnicity / Ancestry

Culture is shared learned behavior. We learn it from our parents, their parents, our houses of worship, and much of our culture—our learned behavior—comes from our ancestors. That is why ancestry and ethnicity can be so interesting and important to understand: places with concentrations of people of one or more ancestries often express those shared learned behaviors and this gives each neighborhood its own culture. Even different neighborhoods in the same city can have drastically different cultures.

In the Manor Rd / Pecan Springs Rd neighborhood in Austin, TX, residents most commonly identify their ethnicity or ancestry as Mexican (37.8%). There are also a number of people of German ancestry (7.2%), and residents who report trish roots (4.7%), and some of the residents are also of English ancestry (2.4%), along with some Scottish ancestry residents (2.0%), among others. In addition, 17.2% of the residents of this neighborhood were born in another country.

#### Getting to Work

How you get to work – car, bus, train or other means – and how much of your day it takes to do so is a large quality of life and financial issue. Especially with gasoline prices rising and expected to continue doing so, the length and means of one's commute can be a financial burden. Some neighborhoods are physically located so that many residents have to drive in their own car, others are set up so many walk to work, or can take a train, bus, or bike. The greatest number of commuters in Manor Rd / Pecan Springs Rd neighborhood spend between 15 and 30 minutes commuting one-way to work (66.4% of working residents), which is shorter than the time spent commuting to work for most Americans.

Here most residents (71.9%) drive alone in a private automobile to get to work. In addition, quite a number also carpool with coworkers, friends, or neighbors to get to work (20.1%) and 6.2% of residents also ride the bus for their daily commute. In a neighborhood like this, as in most of the nation, many residents find owning a car useful for getting to work.

## Good Neighbor Plan

We view our Good Neighbor Plan as an evolving strategy; looking to AHFC staff, neighborhood associations, and the community for suggestions. At a minimum, we intend to do the following. Also, working with ECHO and their partners, do additional outreach as they see fit.

- 1. Consult with NHCD staff
- 2. Neighborhood Association
  - a. Reach out to the neighborhood association to attend community meetings and discuss the project including details such as:
    - i. site location,
    - ii. schedule,
    - iii. proposal for ongoing communication with the neighborhood, and
    - iv. where to find more information about the project
  - b. Include ECHO and possibly others (city staff, service providers, etc.) to discussions with neighborhood association
  - c. Support neighborhood advisory committees and/or provide regular project updates as appropriate and scheduled
  - d. Share relevant information such as:
    - i. Experience as housing developer including names and addresses of other affordable housing developments,
    - Description of targeted population to the extent that it does not compromise the safety, confidentiality or well-being of the residents or compromise adherence to fair housing policy,
    - iii. Information about property management and support services,
    - iv. Description of expected property improvements (parking, unit count, and additional community amenities) although none are planned at this time,
    - v. Planned mechanisms for communication between the housing developer and neighbors, including a 24-hour contact person and phone number if possible, and
    - vi. Estimated schedule for completion which should correspond with the closing of the property
  - e. Seek feedback from the neighborhood and work collaboratively whenever possible
  - f. Promote transparency and trust by providing honest and complete information to reasonably set expectations
- 3. Reach out to neighboring owners within 500 feet of the site with a written letter as early as possible
- 4. Develop a Communication Plan as appropriate to create a single point of contact to liaise with neighborhood association and community at large

## MOU with ECHO



## Memorandum of Understanding (MOU) Between Ending Community Homelessness Coalition (ECHO) and RGTP Real Estate, LLC

#### I. OVERVIEW

- To qualify for a Continuum of Care unit, applicants will meet the following definition of homelessness:
  - "Households that qualify as homeless under the HUD HEARTH Act <sup>1</sup>Homeless definition paragraph one: (i) those whose primary nighttime residence is not designed as a sleeping accommodation for human beings, (ii) those in shelter, transitional housing, or motels paid for by charitable organizations, and (iii) those exiting institutions after 90 days or less and who were previously homeless;" and
  - 2. Be referred through Coordinated Assessment.
- RGTP Real Estate, LLC will dedicate 100% of the total development unit count at 2901 Sweeney Lane to the Continuum of Care.
- This Memorandum of Understanding is subject to review by RGTP Real Estate, LLC and ECHO after two years from receipt of certificate of occupancy. All parties will provide for reasonable time to correct deficiencies.

#### II. GENERAL ROLES

- RGTP Real Estate, LLC or its' designee will systematically alert ECHO of anticipated unit vacancies to be filled by the Continuum of Care, comply with the summary of time limitations outlined below, and comply with attached tenant screening criteria. Details outlined below.
- ECHO will ensure that Continuum of Care agencies are adequately readying eligible homeless applicants to quickly apply to fill those vacancies and will efficiently meet all requirements of the tenant screening and lease up process to RGTP Real Estate, LLC's satisfaction. Details outlined below. Referred households will have the following characteristics:
  - 1. Homeless status has been certified
  - 2. Household matches the property's income restrictions, unit size restrictions, etc.
  - 3. Household has completed Coordinated Assessment

<sup>&</sup>lt;sup>1</sup> The Homeless Emergency Assistance and Rapid Transition to Housing Act (HEARTH); May 20, 2009. The HEARTH Act amends and reauthorizes the McKinney-Vento Homeless Assistance Act.



 For each referral, ECHO will identify the household as prioritized through the Coordinated Assessment system; individual household vulnerability and eligibility will be considered as part of the Coordinated Assessment process. ECHO will then pair that household with an appropriate support service program. These are support service programs, not governed by ECHO, that are often positioned to provide short term and/or long term support services to the households during their new tenancy that will promote their stability as tenants. Details outlined below.

#### III. RESPONSIBILITIES OF RGTP Real Estate, LLC or its' designee

- Provide ECHO, in a separate email, the following documents at least 30 days prior to the start of application acceptance:
  - 1. Standard Application
  - 2. Standard Lease Agreement including specifications regarding utility payments
  - 3. List of documents needed for a complete application
  - 4. Property rules related to smoking, parking, pets, etc.
- Email ECHO point of contact with timely notification of a vacancy that will be assigned as a CoC unit and provide relevant information about the vacant unit. Details outlined in Vacancy Announcement Email Contents section.
- Copy assigned support service provider on all communication with a homeless applicant, during their enrollment in support services. Note that ECHO will obtain a Release of Information for each household to allow this communication to proceed.
- Whenever possible, accept initial applications by secure email or fax in order to decrease the number of visits the applicant and service provider need to make to the property.
- Screen the batch of up to three referred applicants for eligibility and suitability in the order received from ECHO (i.e. Applicant #1 and Applicant #2), and approve applicant on a firstqualified basis.
- Alert ECHO, assigned support service provider, and applicants of any deficiencies in application materials.
- Make an approval determination within 2 business days whenever possible.
- Ensure a general response time for all communications with the MOU partner of 1-2 business days.



#### IV. RESPONSIBILITIES OF ECHO

- Provide RGTP Real Estate, LLC or its' designee with up to three applicants that meet the
  property's eligibility criteria for current vacancies. If the applicants are rejected or decline an
  offer of housing, ECHO can refer more applicants if requested by RGTP Real Estate, LLC or
  its' designee.
- Provide RGTP Real Estate, LLC or its' designee with a complete application package for each referral that includes:
  - 1. Completed housing application of RGTP Real Estate, LLC for all adults ages 18 or older.
  - 2. Required supporting documentation needed by the RGTP Real Estate, LLC to process applications:
    - a. Picture IDs for all adults
    - b. Income and asset documentation
  - 3. Verification of homelessness for CoC unit eligibility.
  - Determination that household is most appropriate as determined by the Austin/Travis County Continuum-of-Care Coordinated Assessment process.
  - Release of Information from the referred households to authorize ECHO and RGTP Real Estate, LLC or its' designee to share information regarding the households' applications, including third party documents the development receives from doing third party verifications (i.e. bank statements, credit reports, etc).
  - 6. Contact information for assigned support service provider.
- Support the appropriate support service program in informing the applicants referred that this
  is only a referral and does not constitute an offer of housing and that RGTP Real Estate, LLC
  or its' designee will confirm eligibility for the housing and conduct a screening that will include
  a credit check, criminal background check, and landlord history check.
- Ensure that the appropriate support service program accompanies the referred applicants for meetings with RGTP Real Estate, LLC or its' designee and lease signing at the property if the household needs that support.
- For each referral, ECHO will identify the household as prioritized through the Coordinated Assessment process; individual household vulnerability and eligibility will be considered as part of the Coordinated Assessment process. ECHO will then pair that household with an appropriate support service program. These are support service programs, not governed or guaranteed by ECHO, that are often positioned to provide short term and/or long term social services to the households during their new tenancy that will promote their stability as new tenants.
- Ensure a general response time for all communications with the MOU partner of 1-2 business days.



### V. SUMMARY OF TIME LIMITATIONS TO COORDINATION

Party	Step	Time Limitation	
RGTP Real Estate, LLC or its' designee	Email announcement of vacancy to be dedicated to homeless preference	Immediately upon vacancy - or as soon as anticipated  5 business days	
ЕСНО	Submit up to 3 referrals to fill vacancy in a ranking order for consideration		
RGTP Real Estate, LLC or its' designee	Announce eligibility determination	5 business days	
ECHO	Second attempt to fill unit	5 business days	
All parties	General response time for all communications between parties	1-2 business days	



#### VI. ESTABLISHED POINTS OF CONTACT

ECHO Point of Contact	
Name:	
Title:	. 1.9
Phone:	
Email:	
Address:	
Website:	
RGTP Real Estate, LLC Point of Contact	
Name:	
Title:	
Phone:	
Email:	
Address:	
Website:	



### VII. VACANCY INFORMATION

Vacancy Announcement Email Contents
Property Name:
Contact Person:
Phone:
Email:
Date unit will be ready for occupancy:
# of Bedrooms:
Utilities tenant is responsible for:
Is this a first floor or elevator unit?
Is this an accessible unit?
Anything else an applicant should know about the unit?



## VIII. MOU ATTACHMENTS

- · RHDA Applicant should attach the following to this MOU:
  - 1. Rental Application and related document requirements, if available
  - 2. Standard Lease and utility payment specifications, if available
- · ECHO should attach the following to this MOU:
  - 1. CoC Unit Screening Criteria
  - 2. Sample Release of Information



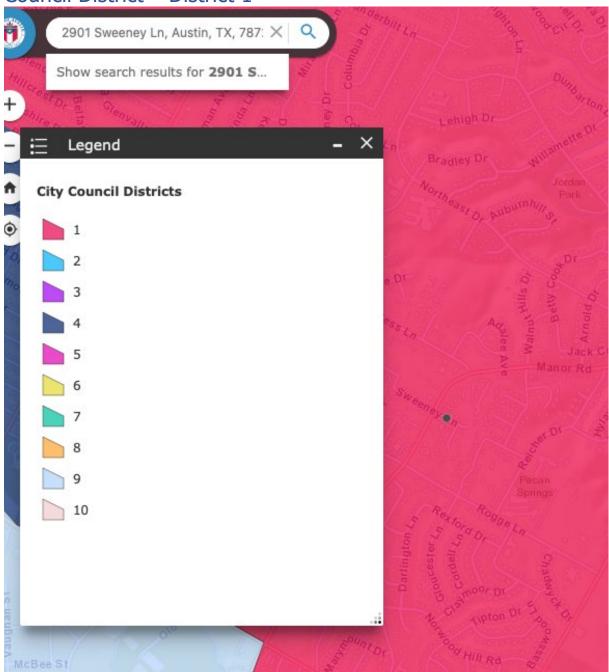
## IX. MOU SIGNATURES

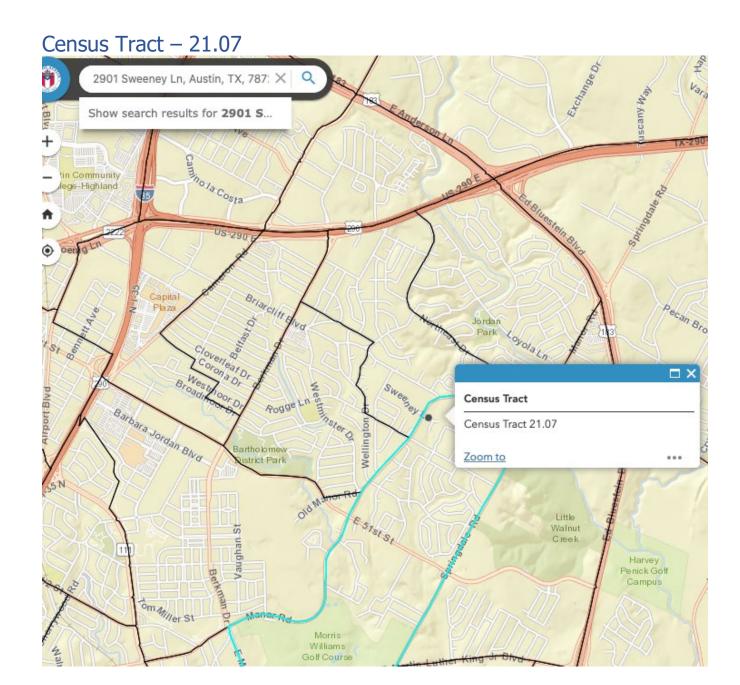
ЕСНО
Name: Mathew Mollier
Title: Executive Director
Phone: _860-287-2587
Email: mathermoltice austracto.org
Address: 300 E Highland Mall DWD Smite 200 Austr, TX 78752
Website: www. austinecto.org
Signature: M
Date: 11 kg / G

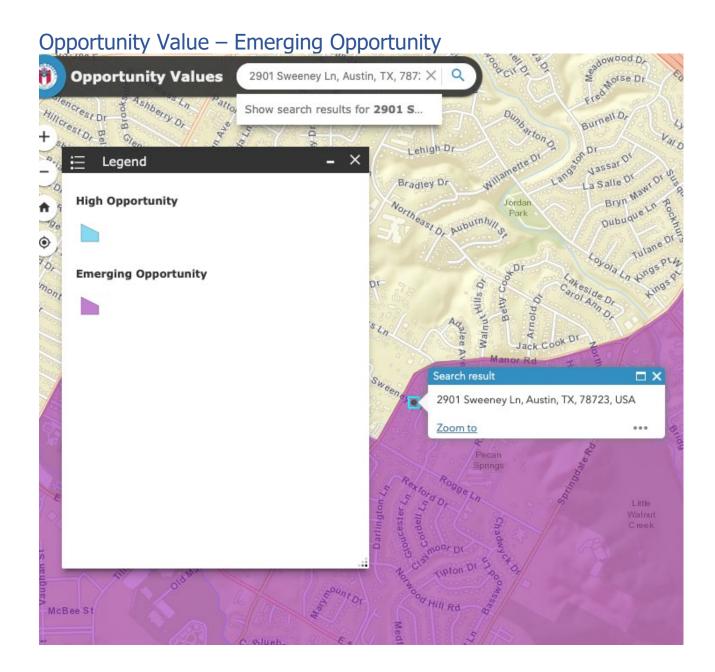
RGTP Re	al Estate, LLC					TO ST
Name:	Stephen L	eviñe.				
Title:	Manager					
Phone:	(516) 319-	8353				
Email:	SLEVINE 1	ØCGMAIL.C	om			
		201002		TX	78720	
Website:	Na					
Signature	8	2				
Date:	11/21/2019					

## **Property Maps**

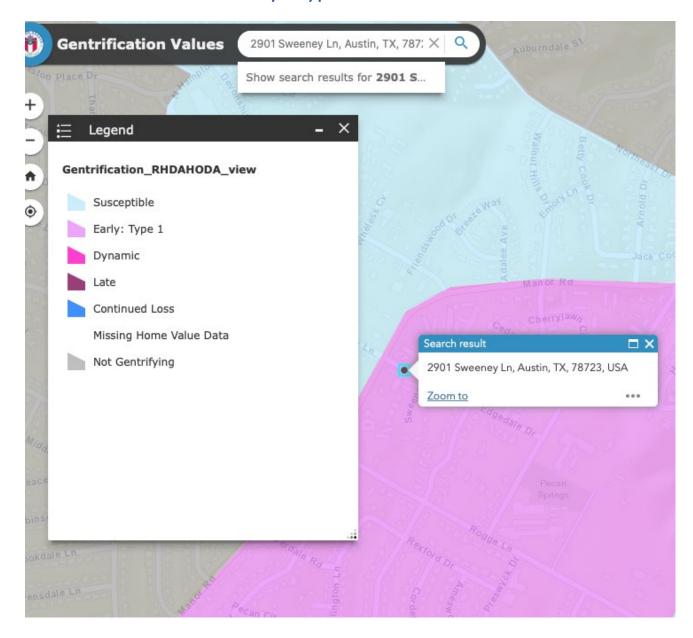
## Council District – District 1



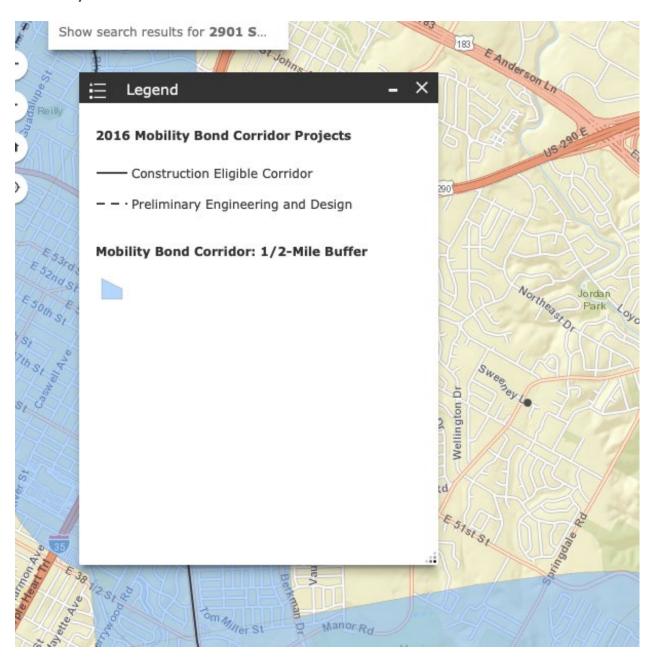




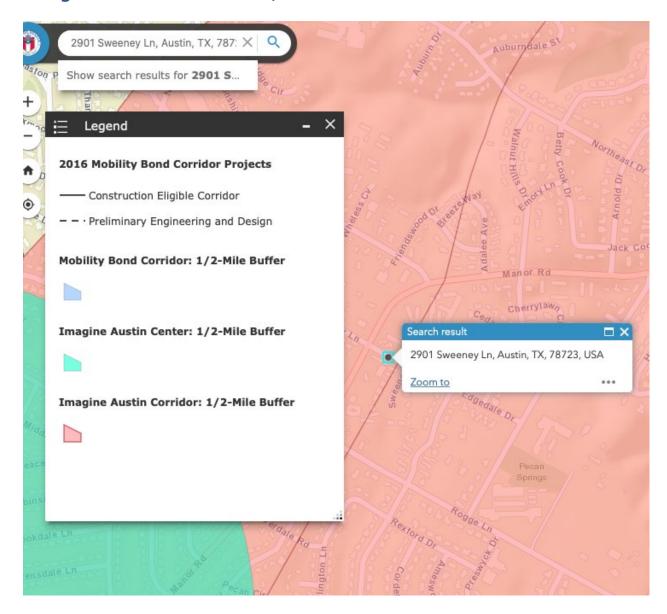
## Gentrification Value – Early: Type 1



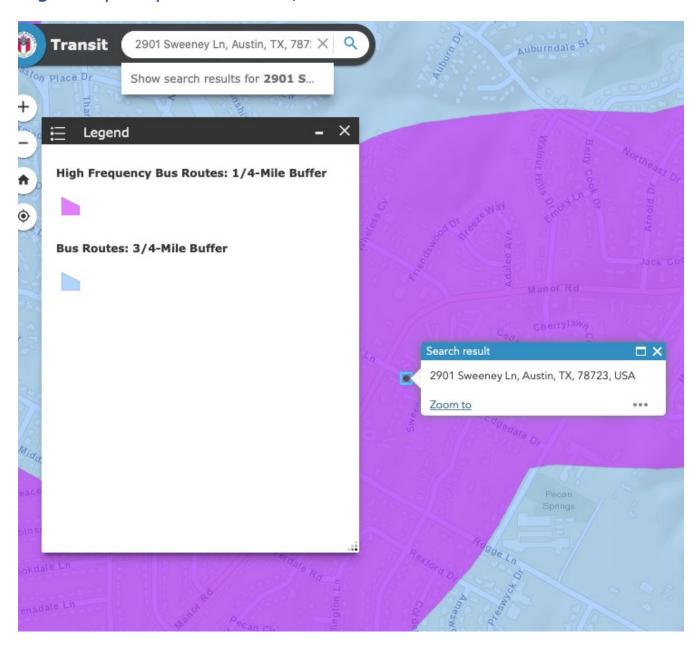
## **Mobility Bond Corridor**



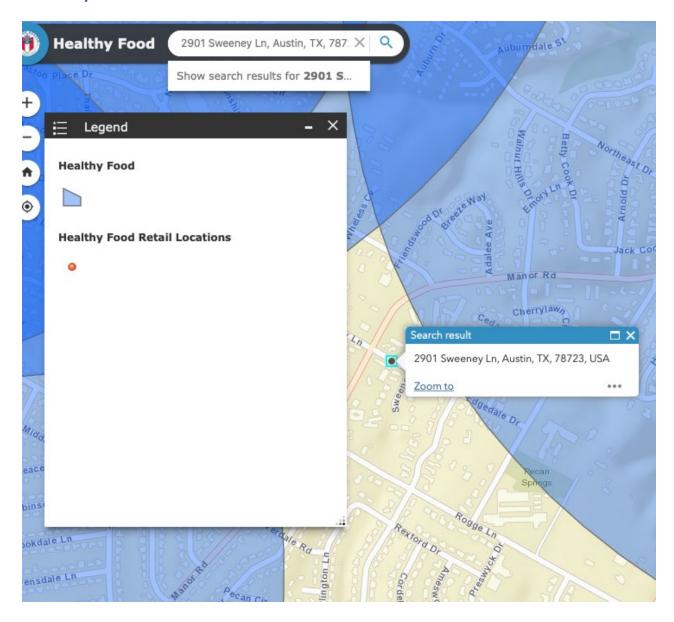
## Imagine Austin Corridor: 1/2-Mile Buffer



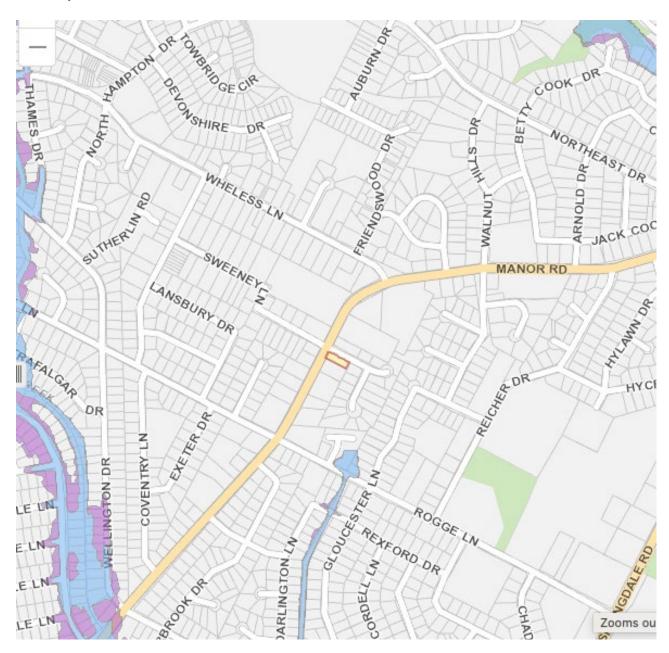
## High Frequency Bus Route: 1/4-Mile Buffer



## **Healthy Food**



## Floodplains



## **Zoning Verification Letter**

### CITY OF AUSTIN - ZONING VERIFICATION LETTER

For questions concerning zoning compliance or any development criteria contact the Development Assistance Center of the City of Austin at (512) 974-6370.

This letter is to verify that the parcel listed is covered by the listed zoning classification on the date the letter was created.

### Party Requesting Verification

Name: Stephen Levine Mailing Address: PO Box 201002 Austin, TX

#### Tax Parcel Identification Number

Agency: TCAD Parcel ID: 0220211425

#### Zoning Classification(s)

Find definitions at http://www.austintexas.gov/page/zoning-districts

GR-MU-V-CO-NP

### Zoning Case Number(s)

Look up case info at https://www.austintexas.gov/devreview/a\_queryfolder\_permits.jsp

c14-02-0142, c14-2007-0258

Zoning Ordinance Number(s) Look up ordinances at http://austintexas.gov/edims/search.cfm

021107-z-12a, 20080320-048

For Address Verification visit: http://austintexas.gov/addressverification

To access zoning ordinance documentation visit: http://austintexas.gov/edims/search.cfm

To access zoning overlay documentation (Land Development Code Chaper 25-2 Division 6) visit: http://austintexas.gov/department/austin-city-code-land-development-code http://austintexas.gov/department/zoning

This letter was produced by the City of Austin Communication Technology Management Department on behalf of the Planning and Development Review Department.

I, Stacy Meeks, of the Communications and Technology Management Department for the City of Austin, do hereby certify that the above information reflects the data and records on file in this office.

11/20/2019

## **Proof of Site Control**

